

14 November 2023

Marsden Maritime Holdings



Marsden
MARITIME HOLDINGS LTD

14 November 2023

ANNUAL SHAREHOLDERS MEETING

WELCOME

14 November 2023

Marsden Maritime Holdings

Murray Jagger

Chairman

MEETING AGENDA

14 November 2023

Marsden Maritime Holdings



Financial Overview



Strategy



Northport



Ecosystem Update
and ESG



Financial Detail



Outlook



Meeting Resolutions



General Business

14 November 2023

Marsden Maritime Holdings

FINANCIAL OVERVIEW, STRATEGY AND MASTERPLAN

Murray Jagger

Chairman

FINANCIAL HIGHLIGHTS

\$11.3m

Revenue from Business Park and Marina Operations, up 29% from \$8.7m last year.

\$6.1m

Marina Revenue (including Boatyard and goods sold), up 26% from \$4.8m last year.

32%

Increase in lease revenue to \$4.8m, up from \$3.7m in the previous year.

\$8.3m

Net profit after tax before valuations, down 9.2% from the same period last year.

\$8.1m

Earnings from joint venture interest in Northport Ltd, down 3.5% from \$8.4m last year.

\$3.7m

Increase in marina valuation, up 29.6% due to the continued development and focus in our marina operations.

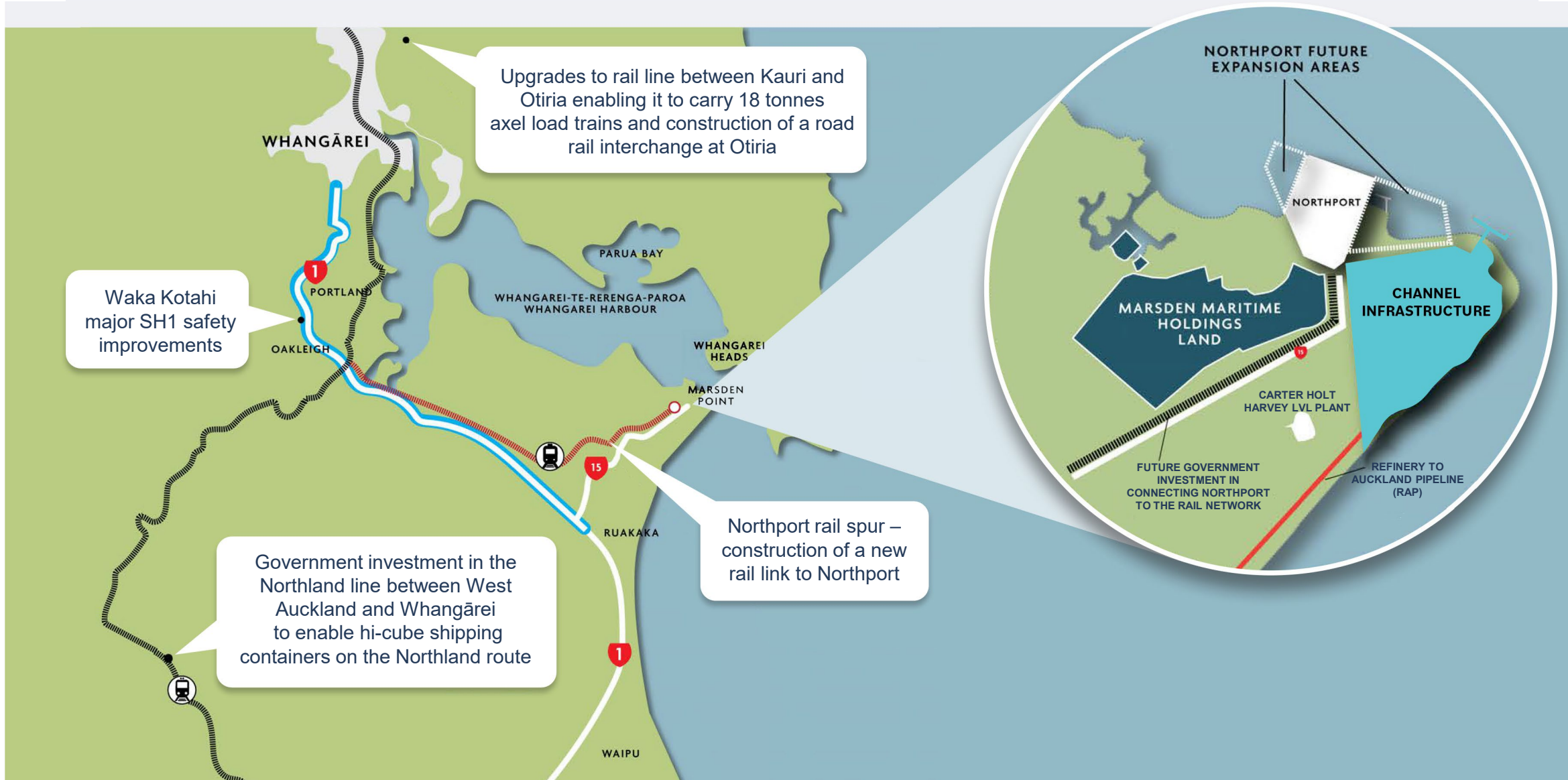
13.5cents/share

Total dividend distribution for the year

REGIONAL ENABLERS FOR GROWTH

14 November 2023

Marsden Maritime Holdings



STRATEGIC ROADMAP



Defining purpose



Completed



Redefining vision and core values



Completed



Designing ecosystems



Completed



Land use and development strategy



Completed



Capital funding structure



In progress



Planning delivery of Masterplan



In progress

OUR STRATEGY | WHY WE EXIST

Purpose

Transforming Northland's economy

Vision

We will enable Northport's growth and actively invest in business ecosystems to transform Northland's economy.

Core Values



All about people

We care about our people and customers.



Community at Heart

We take responsibility to do the right thing for Northland and its people.



Driven by success

We're accountable for delivering great results every day.



Excited everyday

We're passionate about what we can achieve today and in the future.



Be brave

We challenge ourselves to solve problems and create new ideas.

OUR STRATEGY | BUSINESS ECOSYSTEMS



Our Core Business



Expanding the Core



Port

Developments that support the growth of Northport.



Industrial

Developments that transform the Northland economy.



Commercial

Developments that support the growth of the local economy.



Marine

Developments that grow Marsden Point as a marine destination.



Port Network

Business opportunities outside MMH land that support the growth of Northport.



MMH Investment Network

Business opportunities outside MMH land that support the growth of MMH.

OUR STRATEGY | OUTCOME & OUR ROLE

OUTCOME



Our People

Our team, customers and investors are succeeding and are confident about Marsden Maritime Holdings.



Marsden Maritime Holdings

Long term value creation.



Our Region

Northland's economy is growing and transforming as a result of Marsden Maritime Holdings' investment.

OUR ROLE

Kaihautu

Navigators in a voyaging waka

NORTHPORT

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Murray Jagger

Chairman

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ECOSYSTEM UPDATE, ESG AND FINANCIAL DETAIL

Rosie Mercer

Chief Executive

INDUSTRIAL ECOSYSTEM



Our Core Business

Developments that transform Northland economy.

MARINE ECOSYSTEM



Our Core Business

Developments that grow Marsden Point as a marine destination



COMMERCIAL ECOSYSTEM



Our Core Business

Developments that support the growth of the local economy



PORT ECOSYSTEM



Our Core Business

Developments that support the growth of Northport.



MMH INVESTMENT NETWORK



Expanding the core

Business opportunities outside MMH land that support the growth of MMH.



OUTLOOK

Rosie Mercer

Chief Executive



QUESTIONS

14 November 2023

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Murray Jagger

Chairman

MEETING RESOLUTIONS

Murray Jagger

Chairman

ELECTION OF JOHN SPROAT AS DIRECTOR

As an Ordinary Resolution

That John Sproat be elected as a Director of the Company

ELECTION OF JARED PITMAN AS DIRECTOR

As an Ordinary Resolution

That Jared Pitman be elected as a Director of the Company

GENERAL BUSINESS

Murray Jagger

Chairman

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