



## Annual Shareholders Meeting



#### **Directors and Executives**



**John Strowger** Independent Chair Joined the Board in March 2015 Chair of the Health & Safety Committee



**David Cushing Independent Director** Joined the Board in August 2017



Alan Isaac *Independent Director* Joined the Board in August 2016 Chair of the Audit Committee



**Graham Leaming** CEO Joined Skellerup as CFO in December 2012 Appointed CEO in March 2024



**David Mair** Non-executive Director Joined the Board in November 2006 CEO from July 2011 to March 2024



**Rachel Farrant Independent Director** Joined the Board in May 2022 Chair of the Sustainability Committee



**Paul Shearer** *Independent Director* Joined the Board in August 2020



**Tim Runnalls** CFO Joined Skellerup as GFC in March 2021 Appointed CFO in March 2024



#### **Agenda**

- Chair Address | John Strowger
- CEO Address | Graham Leaming
- Presentation from Executive GM Agri Division | Dino Kudrass
- Resolutions
  - Re-election of Rachel Farrant
  - Re-election of David Mair
  - Remuneration of the Auditors
- General Business





## Chair Address John Strowger



#### Skellerup's first shop



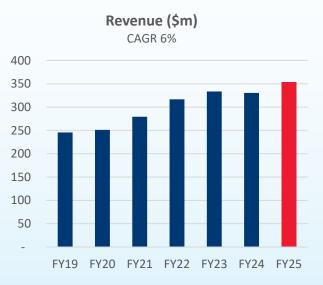


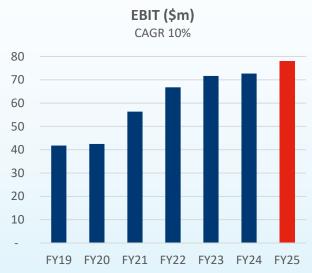
#### **Para Rubber**

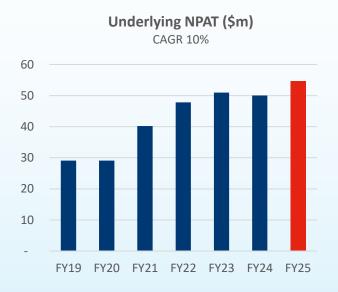




#### **Sustained Growth**



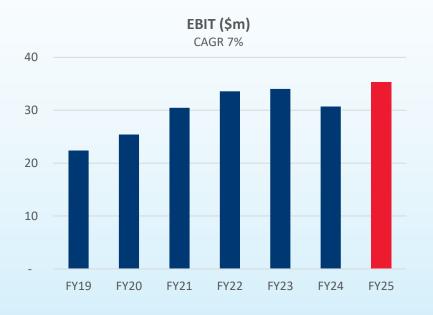






#### **Divisional Performance**

#### **Agri Division**

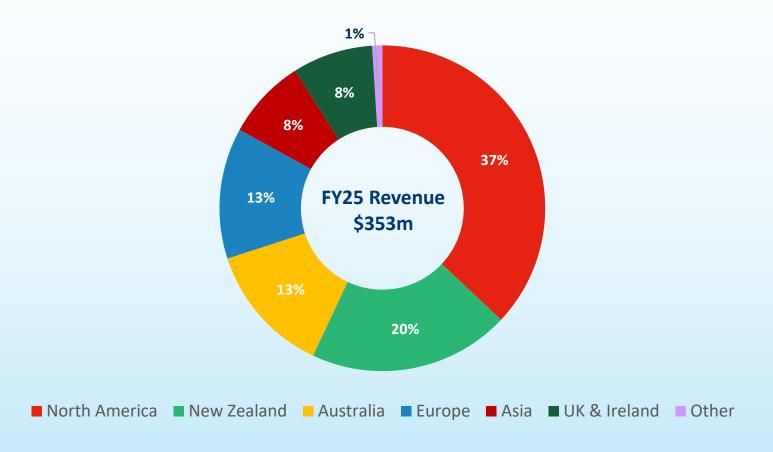


#### **Industrial Division**





#### **Group Revenue by Market**





#### **Low Debt, Dividend Growth**









## **CEO Address Graham Leaming**



#### **Strategy & Focus Delivering**

Products for precision, high performance and conformance applications

**Customer-focused development delivering innovation and performance** 

Deep technical expertise

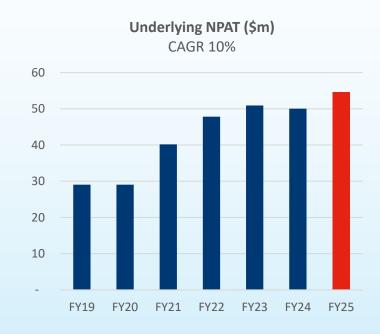
Investment in market presence, development hubs and manufacturing scalability

Business unit accountability, capability and measurement



#### **FY25 Record Earnings**







#### **Divisional Performance**

#### **Agri Division**

# Revenue (\$m) CAGR 4% 120 100 80 60 40 20 FY19 FY20 FY21 FY22 FY23 FY24 FY25



#### **Industrial Division**







#### **Future**

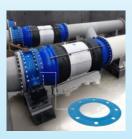
#### Agri

- Innovation to deliver on-farm productivity gains
- Emerging market growth
- Manufacturing modernisation

#### **Industrial**

- Potable, waste water and flow control
- Integrating elements to increase value to customer

#### FY26 NPAT Guidance of NZD 55 to NZD 60 million















## Agri Division Presentation Dino Kudrass



## **Dairy Business Growth:** a Two-Dimensional Strategy

#### **Growing the value proposition of our products**

- Differentiated features
- On-farm development
- Strong brands

#### **Growing global market share**

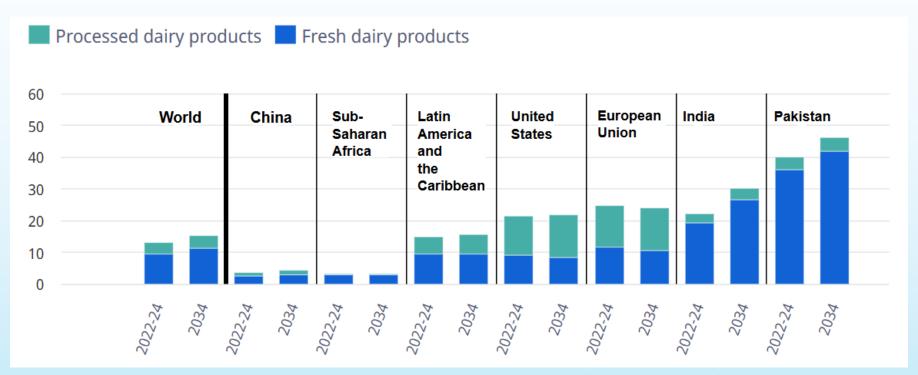
- Emerging markets
- Industrialised farming
- In-market distribution

**OEM** relationships play a key role in this strategy

**Global Market Share** 



## Global Dairy Market trends per capita dairy consumption in kg/person



Source: OECD/FAO (2025), "OECD-FAO Agricultural Outlook", OECD Agriculture statistics (database), http://data-explorer.oecd.org/s/1hc





## **Questions**John Strowger





## Resolutions John Strowger



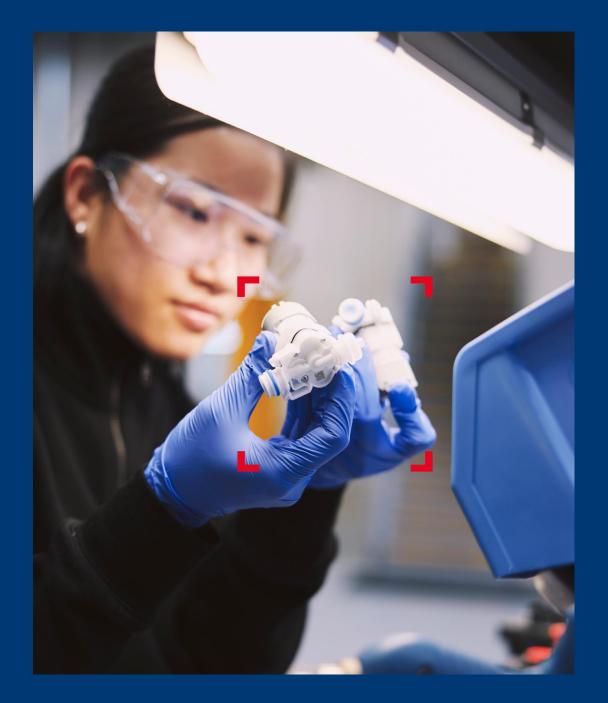
## Resolution 1 Re-election of Rachel Farrant



## Resolution 2 Re-election of David Mair



## Resolution 3 Remuneration of the Auditors





## General Business John Strowger



