

# **Contents**

Welcome to our 2025
Interim Report. In this, we
highlight the performance and
financial results of Fisher & Paykel
Healthcare for the six months
ended 30 September 2024.

Half year financial highlights ————————————————————————————————————	— 2
Business highlights —	3
Product group overview —	
Half year review —	— e
Financial commentary —	— <u>s</u>
Financial statements —	— 13
Notes to the financial statements —	— 17
Independent auditor's review report	— 20
Directory —	2

Constant currency information contained within this report is non-conforming financial information, as defined by the New Zealand Financial Markets Authority and has been provided to assist users of financial information to better understand and assess the company's financial performance without the impacts of spot financial currency fluctuations and hedging results, and has been prepared on a consistent basis each financial year. A reconciliation between reported results and constant currency results is available on page 12 of this report. The company's constant currency framework can be found on our website at www.fphcare.com/ccf.

This report is dated 27 November 2024 and is signed on behalf of Fisher & Paykel Healthcare Corporation Limited by Neville Mitchell, Board Chair and Lewis Gradon, Managing Director and Chief Executive Officer. A digital version of this report is available at www.fphcare.com/nz/corporate/investor/reports/.

~ mrcmm

NEVILLE MITCHELL BOARD CHAIR Lgado

LEWIS GRADON
MANAGING DIRECTOR AND
CHIEF EXECUTIVE OFFICER

# Half year financial highlights

OPERATING REVENUE \$951.2 MILLION

**18%** 

**GROSS MARGIN** 

61.9%

▲ 198 BPS (CONSTANT CURRENCY)

**HOSPITAL REVENUE** \$591.4 MILLION

**121%** 

NET PROFIT AFTER TAX \$153.2 MILLION

**143%** 

INTERIM DIVIDEND
FULLY IMPUTED

18.5cps

▲ 3% | 18.0CPS (1H FY24)

**HOMECARE REVENUE** \$359.4 MILLION

**14%** 

**REVENUE BY REGION**6 MONTHS TO 30 SEPTEMBER 2024



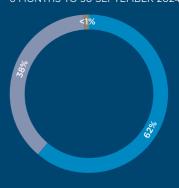
North America

Europe

Asia Pacific

**REVENUE BY PRODUCT GROUP** 6 MONTHS TO 30 SEPTEMBER 2024

Other



Hospital

HomecareDistributed & Other

# Half year business highlights



**RELEASED**two new hardware platforms into the
United States: the F&P  $950^{TM}$ System and Airvo<sup>TM</sup> 3



INITIATED
sales of our new F&P Optiflow Duet™
in the United States



LAUNCHED

our F&P Nova Micro™ nasal pillows mask
for treating obstructive sleep apnea in

New Zealand and Canada



COMMENCED
sales of our F&P Solo™ nasal and pillows mask in the United States



**BEGAN**manufacturing at our new facility
in Guangzhou, China



A P P O I N T E D

Mark Cross to the Board of Directors,
and welcomed Neville Mitchell to
the role of Board Chair

# PRODUCT GROUP OVERVIEW

Our business is structured in two parts: Hospital and Homecare.

# Hospital

Our Hospital product group includes products used in invasive ventilation, noninvasive ventilation, high flow therapy, anesthesia, and laparoscopic and open surgery. Not only do these products help healthcare providers improve patient outcomes, they often deliver economic benefits as well, by reducing the need to escalate care and shortening patient stays in hospital.

**FEATURED PRODUCT** 



F&P Airvo 3

62%

**OPERATING REVENUE** \$591.4 MILLION

**121%** 

CONSTANT CURRENCY REVENUE FROM **NEW APPLICATIONS CONSUMABLES** 

**124%** 

OF OPERATING REVENUE

# Homecare

Our Homecare product group includes devices and systems used to treat obstructive sleep apnea (OSA) and provide respiratory support in the home. These include our CPAP therapy masks as well as flow generators, interfaces and data management technologies.



38%

OF OPERATING REVENUE

**OPERATING REVENUE** \$359.4 MILLION

**14%** 

**CONSTANT CURRENCY REVENUE** FROM OSA MASKS AND ACCESSORIES

**14%** 

# Half year review



**NEVILLE MITCHELL**Board Chair



**LEWIS GRADON**Managing Director and
Chief Executive Officer

Within our business we often talk about 'fundamentals'. These are the guiding principles that underpin the way we work, collaborate and make decisions, and ultimately, help us fulfil our purpose of improving care and outcomes.

Our strategy for achieving sustainable, profitable growth comes down to three fundamentals – creating world-leading products, increasing our global presence, and working with healthcare providers to transform clinical practice. Those fundamentals have proven successful, and they drove another strong result for the first half of the 2025 financial year.

For the six months ended 30 September 2024, total operating revenue was a record \$951.2 million, an increase of 18% above the first half of the 2024 financial year, or 17% in constant currency. Net profit after tax was \$153.2 million, 43% above the same period last year, or 51% in constant currency. These results were driven primarily by changing clinical practice and launching new products in our largest markets.

Early indications are that a relatively high hospital census may have contributed as well, as elevated seasonal hospitalisations in the United States persisted into the beginning of our current financial year.

For the Hospital product group, first-half revenue was \$591.4 million, an increase of 21% over the same period last year and 21% in constant currency. For the Homecare product group, first-half revenue was a record

\$359.4 million, an increase of 14% on the first half of last year, or 13% in constant currency. Sales of masks and accessories were up 14% in constant currency.

As we have said before, our goal is to return to our gross margin target of 65% while maintaining our growth aspirations. During the first half of 2025, gross margin was 61.9%, which was a 198 basis-point increase in constant currency from the first half of the prior financial year. Improving gross margin remains a priority for the business, and we will be aiming to grow expenses over the next few years at a level below revenue growth.

# **PRODUCT UPDATE**

Our investment in research and development continues to yield positive results, and we reached a number of milestones across both product groups during the first half of the year.

In our Hospital business, we launched the F&P 950™ humidification system in the United States, as well as the F&P Optiflow Duet™ interface, a consumable nasal cannula for respiratory support. We also received clearance from the US Food and Drug Administration for F&P Optiflow Switch™, a product used in anesthesia.

In Homecare, our portfolio of products for treating obstructive sleep apnea was strengthened recently with the addition of two new masks. In April, the F&P Solo™ was released in the United States, and it has received great reviews from patients. A few weeks ago, F&P Nova Micro™ was launched in the United States, and we look forward to seeing how the mask performs in that market.

Our strategy for achieving sustainable, profitable growth comes down to three fundamentals – creating world-leading products, increasing our global presence, and working with healthcare providers to transform clinical practice.

# **INFRASTRUCTURE**

Establishing a third manufacturing location has been a priority for the past several years. In July we received final regulatory clearance for our facility in Guangzhou, China. The site is now fully operational, and we have now begun selling products manufactured at this facility.

We have previously announced the purchase of land in Karaka, Auckland, for a second New Zealand campus, and we recently submitted the formal rezoning application. Although construction is still years away, plans are in development, and we are working with mana whenua to enhance the site. Recently, more than 60 of our employees and their families volunteered to plant 1,000 trees to protect the site's waterways.

# **YOUR BOARD**

Our previous Board Chair, Scott St John, retired following the 2024 Annual Shareholders' Meeting after nine years as a director. Scott led the Board during the challenging years of the pandemic and an exciting time of growth for the business. On behalf of the entire Board, we want to acknowledge Scott's tenure and thank him for his guidance and deep commitment.

In early October we filled the vacancy left by Scott and welcomed Mark Cross as an independent director. Mark is a strategic thinker with strong financial acumen, and the Board will benefit from his breadth of skills and extensive governance experience. Mark has been appointed to chair the Audit and Risk Committee.

# **DIVIDEND**

The Board of Directors has approved an interim dividend of 18.5 cents per share for the six months to 30 September 2024, an increase of 3% from the first half of the prior year. This will be paid on 18 December 2024 with a record date of 6 December 2024.

Given the company's strong performance over the last few years and reduction of debt so that net cash is now within the target gearing range, the Board has determined to suspend the dividend reinvestment plan (DRP). As a result, shareholders who have previously elected to participate in the DRP will receive their dividends for this period in cash.

# **ACKNOWLEDGEMENTS**

We are pleased with our performance in the first half of the year, and it is our practice to reward our people for their contribution to our success. With that in mind, the Board has approved a profit-sharing payment totalling \$6 million to be shared among employees who have worked for the company for a qualifying period.

Once again, we want to thank our customers, suppliers, clinical partners and shareholders for your support. Your trust in Fisher & Paykel Healthcare – and our 'fundamentals' – makes a difference in the quality of life for millions of patients every year.

~ mrcmm

**NEVILLE MITCHELL**Board Chair

LEWIS GRADON
Managing Director and
Chief Executive Officer

Financial report

# Financial commentary

### **INCOME STATEMENTS**

For the six months ended 30 September	2023 NZ\$M	2024 NZ\$M	Change Reported %	Change CC <sup>1</sup> %
Operating revenue	803.7	951.2	+18	+17
Gross profit	486.1	588.7	+21	+21
Gross margin	60.5%	61.9%	+141 bps	+198 bps
SG&A expenses	(236.6)	(260.5)	+10	+10
R&D expenses	(96.9)	(110.1)	+14	+14
Total operating expenses	(333.5)	(370.6)	+11	+11
Operating profit	152.6	218.1	+43	+46
Operating margin	19.0%	22.9%	+394 bps	+420 bps
Net financing (expense)	(12.0)	(11.7)	-3	-58
Profit before tax	140.6	206.4	+47	+52
Tax expense	(33.3)	(53.2)	+60	+58
Profit after tax	107.3	153.2	+43	+51

Constant currency (CC) removes the impact of exchange rate movements. This approach is used to assess the Group's underlying comparative financial performance without any impact from changes in foreign exchange rates. See further details on page 12.

Total profit after tax for the period was \$153.2 million, a 43% increase from the same period last year, or 51% in constant currency.

### Revenue

Operating revenue was \$951.2 million, an 18% increase from the prior comparable period (PCP) or 17% in constant currency. Revenue was strong across all products and regions. Hospital revenue grew 21% in constant currency, reflecting continued clinical change and a good response to new product introductions and high hospital census. Homecare revenue grew 13% in constant currency with strong growth in masks and accessories of 14% in constant currency.

# **Gross margin**

Gross margin at 61.9% improved by 198 basis points in constant currency from the same period last year. This reflects the continued progress of our improvement initiatives and overhead efficiency.

# Operating expenses

Operating expenses increased 11% (11% in constant currency) to \$370.6 million, reflecting our ongoing investment in sales, marketing and R&D to support the development of our product pipeline and our global sales growth.

# Financing expenses

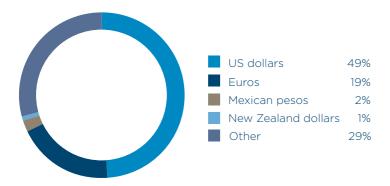
During the period, interest expense decreased to \$4.9 million (Sep 2023: \$8.7 million) with lower borrowings, reflecting the strong cash generation over the past year. The net financing expense of \$11.7 million remains largely unchanged from the prior period, with higher net foreign exchange losses of \$8.5 million (Sep 2023: \$4.7 million), offsetting the decreased interest expense.

# Tax

Our effective tax rate for the period was 25.8%, up from 23.7% in the prior period. The R&D tax credit for this period of \$9.0 million (Sep 2023: \$8.8 million) represents the tax credit available on the estimated eligible R&D expenditure incurred during the period. Excluding the benefit of the R&D tax credit, the effective tax rate was 30.1% (Sep 2023: 29.9%).

### FOREIGN CURRENCY IMPACTS

The Group is exposed to movements in foreign exchange rates, with approximately 99% of operating revenue generated in currencies other than NZD as shown below.



Over 60% of COGS and 50% of operating expenses are in currencies other than NZD.

Foreign currency impacts had a negative effect of \$2.7 million on net profit after tax when compared to the prior period. Net foreign exchange losses on balance sheet translations reduced profit after tax for the period by \$6.8 million (Sep 2023: \$1.6 million decrease). The hedging programme contributed a pre-tax gain in the period of \$12.9 million (Sep 2023: \$2.8 million loss).

The average daily spot rate, the average conversion exchange rate (the accounting rate, incorporating the benefit of forward exchange contracts in respect of the relevant financial year), and the closing spot rate of the main foreign currency exposures for the reported periods are set out in the table to the right.

	Average conversion  Average daily spot rate exchange rate			Closing s	pot rate	
Six months ended 30 September	2023	2024	2023	2024	31 March 2024	30 September 2024
USD	0.612	0.608	0.666	0.624	0.599	0.637
EUR	0.562	0.559	0.544	0.541	0.554	0.571
MXN	10.63	11.00	13.73	12.32	9.91	12.54

# Foreign exchange hedging position

In line with our hedging programme, additional hedges have been added for future years. The hedging position for our main currency exposures as at 13 November 2024 is:

Year to 31 March	FY25	FY26	FY27	FY28	FY29	FY30 - FY35+
USD % cover of expected exposure	95%	80%	70%	50%	20%	0%
USD average rate of cover	0.619	0.608	0.599	0.588	0.566	0.523
EUR % cover of expected exposure	95%	80%	70%	55%	45%	10%
EUR average rate of cover	0.536	0.535	0.529	0.527	0.510	0.474
MXN % cover of expected exposure	85%	60%	40%	15%	5%	0%
MXN average rate of cover	12.67	12.49	12.92	14.07	14.64	15.06

\* FY30 - FY35 shows average % cover of expected exposure and rate of cover for the five-year period.

Hedging cover has been rounded to the nearest 5%.

### **CASH FLOWS**

The full statement of cash flows is provided on page 16.

For the six months ended 30 September	2023 NZ\$M	2024 NZ\$M	Change NZ\$M
Operating profit before financing costs	152.6	218.1	65.5
Plus depreciation and amortisation	54.4	67.4	13.0
Change in working capital and other	(14.4)	6.9	21.3
Net interest paid	(7.8)	(5.6)	2.2
Net income tax paid	(28.3)	(53.8)	(25.5)
Operating cash flows	156.5	233.0	76.5
Lease repayments	(8.5)	(8.5)	-
Purchase of land and buildings	(224.5)	(15.8)	208.7
Purchase of plant and equipment	(39.4)	(23.8)	15.6
Purchase of intangible assets	(11.6)	(15.5)	(3.9)
Free cash flows*	(127.5)	169.4	296.9
Dividends paid	(81.7)	(87.5)	(5.8)

\* Free cash flows include lease liability repayments following the adoption of NZ IFRS 16.

# Operating cash flows

Cash flows from operations for the period increased to \$233.0 million (Sep 2023: \$156.5 million). Operating cash flows benefited from the increased net profit and favourable net working capital movements. Tax payments have normalised this year after being lower in the prior period from prepayments in the 2023 financial year.

# Capital expenditure

During the period, \$55.1 million was spent on capital expenditure (excluding leased assets), including our East Tāmaki campus development for the car park and earthworks and design for our fifth building.

# Dividends

Dividends paid of \$87.5 million increased 7% from the prior period. The Dividend Reinvestment Plan (DRP) continued to be in place for the 2024 final dividend paid during this period. Under the DRP, \$49.7 million of dividends were reinvested as new shares this period, reducing the cash paid by the same amount (2023: \$51.6 million).

### **BALANCE SHEET**

As at	31 March 2024 NZ\$M	30 September 2024 NZ\$M	Change NZ\$M
Trade receivables	219.5	212.5	(7.0)
Inventories	320.4	332.7	12.3
Less trade and other payables <sup>+</sup>	(111.3)	(111.2)	0.1
Working capital	428.6	434.0	5.4
Property, plant and equipment**	1,340.0	1,335.7	(4.3)
Intangible assets	88.4	82.9	(5.5)
Lease liabilities	(74.9)	(84.3)	(9.4)
Other net assets (liabilities)	9.2	111.5	102.3
Net cash (debt)	(32.2)	50.0	82.2
Net assets	1,759.1	1,929.8	170.7

Trade and other payables exclude all non-current payables and all employee entitlements and provisions.

\*\* Property, plant and equipment includes lease assets recognised.

Trade receivables have decreased at 30 September 2024, primarily reflecting unfavourable exchange rates. Our debtor days were within the normal range at 44 days (Mar 2024: 45 days). Inventories balances have increased, reflecting our usual build as we approach the Northern Hemisphere winter.

Property, plant and equipment (including leased assets) decreased by \$4.3 million in the period including a decrease of \$8.3 million on foreign currency translation and depreciation expense. These have been largely offset by capital additions.

Intangible assets decreased by \$5.5 million, with amortisation more than offsetting total expenditure during the period. The additions include patent and trademarks and ERP system spending with our global SAP rollout continuing over the next year.

Other net assets movements included the movements from derivative financial instruments, provisions and net deferred tax assets.

The derivative financial instruments increased by \$136.2 million from net assets of \$59.0 million at 31 March 2024 to \$195.2 million at 30 September 2024. This is primarily due to the change in exchange rates at 30 September 2024 compared to 31 March 2024, with the corresponding offset in the cash flow hedge reserve. All currency derivatives continued to be effective hedges.

In March 2024, the Group initiated a voluntary limited recall of Airvo 2 and myAirvo 2 devices manufactured before 14 August 2017. During this period, the Group has utilised \$8.0 million of the total provision related to recall costs incurred to date, reducing the recall provision to \$12.0 million (31 March 2024: \$20.0 million).

Net deferred tax assets decreased by \$27.7 million to \$59.2 million in September 2024, mainly due to the increase in derivative instrument valuations.

### Net cash and debt facilities

As at	31 March 2024 NZ\$M	30 September 2024 NZ\$M	Change NZ\$M
Loans and borrowings			
- Current	(77.4)	(66.4)	11.0
- Non-current	(35.7)	-	35.7
Bank overdrafts	(1.1)	(0.2)	0.9
Total interest-bearing liabilities*	(114.2)	(66.6)	47.6
Total cash and investments	82.0	116.6	34.6
Net cash (debt)	(32.2)	50.0	82.2
Gearing	1.8%	-2.9%	-4.7%
Undrawn committed debt facilities	544.3	576.4	32.1
Undrawn uncommitted debt and overdraft facilities	82.0	93.2	11.2

\* Excluding lease liabilities.

During the period, the Group's borrowing has reduced by \$47.6 million. As at 30 September 2024, the average maturity of loans and borrowings of \$66.4 million was two months. The currency split for loans and borrowings was 95% USD and 5% Australian dollars. Within the next 12 months, facilities of \$123.0 million will expire, of which \$60.0 million expires on 30 September 2025.

Cash and cash equivalents were \$116.6 million at 30 September 2024, an increase of \$34.6 million during the period. This balance, as well as operating cash generated in the second half of the 2025 financial year, is expected to substantially fund the payment of the interim dividend and ongoing capital expenditure.

#### Gearing<sup>1</sup>

At 30 September 2024, the Group had gearing of -2.9%. This was within the target gearing range of -5% to +5%.

### **NOTES - CONSTANT CURRENCY**

Constant currency analysis is non–Generally Accepted Accounting Practice (GAAP) financial information, that is not prepared in accordance with New Zealand Equivalents to International Financial Reporting Standards (NZ IFRS). Constant currency information has been provided to assist users of financial information to better understand and assess the Group's financial performance without the impacts of foreign currency fluctuations, including hedging results.

Constant currency financial information is prepared each month to enable the Board and management to monitor and assess the Group's underlying comparative financial performance without any distortion from changes in foreign exchange rates. Constant currency information is prepared on a consistent basis for reported periods restated into NZD based on "constant" exchange rates, typically the budgeted exchange rates for the current year. This information excludes the impact of movements in foreign exchange rates, hedging results and balance sheet translations.

The Group's constant currency framework can be found on the company's website at www.fphcare.com/ccf. PwC performs certain assurance procedures over the constant currency information.

### RECONCILIATION OF CONSTANT CURRENCY TO REPORTED PROFIT AFTER TAX

For the six months ended 30 September	2023 NZ\$M	2024 NZ\$M	Change NZ\$M
Profit after tax (constant currency)	96.1	144.7	48.6
Spot exchange rate effect	14.8	6.0	(8.8)
Foreign exchange hedging result	(2.0)	9.3	11.3
Balance sheet revaluation	(1.6)	(6.8)	(5.2)
Total impact of foreign exchange	11.2	8.5	(2.7)
Profit after tax (reported)	107.3	153.2	45.9

# RECONCILIATION OF CONSTANT CURRENCY TO REPORTED REVENUE

For the six months ended 30 September	2023 NZ\$M	2024 NZ\$M	Change NZ\$M
Operating revenue (constant currency)	783.8	919.5	135.7
Spot exchange rate effect	28.1	24.7	(3.4)
Foreign exchange hedging result	(12.1)	7.0	19.1
Balance sheet revaluation <sup>2</sup>	3.9	-	(3.9)
Total impact of foreign exchange	19.9	31.7	11.8
Operating revenue (reported)	803.7	951.2	147.5

The significant exchange rates used in the constant currency analysis, being the budget exchange rates for the year ended 31 March 2025, are USD 0.64, EUR 0.57, and MXN 11.0.

Net interest-bearing debt (debt less cash and cash equivalents and short-term investments) to net interest-bearing debt and equity (less hedging reserves). Net interest-bearing debt excludes lease liabilities.

From 1 April 2024, all foreign exchange gains and losses from the translation of monetary assets and liabilities are presented within Net financing income / (expense).

# **Financial statements**

# **CONSOLIDATED INCOME STATEMENT**

For the six months ended 30 September 2024

	Notes	Unaudited 2023 NZ\$M	Unaudited 2024 NZ\$M
Operating revenue	3	803.7	951.2
Cost of sales		(317.6)	(362.5)
Gross profit		486.1	588.7
Selling, general and administrative expenses		(236.6)	(260.5)
Research and development expenses		(96.9)	(110.1)
Total operating expenses		(333.5)	(370.6)
Operating profit		152.6	218.1
Financing income		1.4	1.7
Financing expense		(8.7)	(4.9)
Exchange (loss) on translation of foreign currency assets and liabilities		(4.7)	(8.5)
Net financing income / (expense)		(12.0)	(11.7)
Profit before tax	4	140.6	206.4
Tax expense		(33.3)	(53.2)
Profit after tax		107.3	153.2
Basic earnings per share		18.5 cps	26.2 cps
Diluted earnings per share		18.4 cps	26.0 cps

The accompanying notes form an integral part of the financial statements.

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the six months ended 30 September 2024

	Unaudited 2023 NZ\$M	Unaudited 2024 NZ\$M
Profit after tax	107.3	153.2
Other comprehensive income		
Items that may be reclassified to profit or loss		
Foreign currency translation reserve		
Exchange differences on translation of foreign operations	1.8	(3.0)
Hedging reserves		
Changes in fair value in hedging reserves	(46.9)	147.2
Transfers to profit before tax from cash flow hedge reserve	1.7	(12.9)
Tax on above reserve movements	12.7	(37.6)
Other comprehensive income, net of tax	(30.7)	93.7
Total comprehensive income	76.6	246.9

# **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

For the six months ended 30 September 2024

	Notes	Share capital NZ\$M	Retained earnings NZ\$M	Reserves NZ\$M	Total equity NZ\$M
Balance at 31 March 2023 (audited)		303.7	1,200.5	249.2	1,753.4
Total comprehensive income		-	107.3	(30.7)	76.6
Dividends paid		-	(133.3)	-	(133.3)
Issue of share capital under dividend reinvestment plan		51.6	-	-	51.6
Issue of share capital under employee share plans		4.8	-	-	4.8
Movement in share based payments reserve		-	-	(1.4)	(1.4)
Movement in treasury shares		0.1	_	-	0.1
Balance at 30 September 2023 (unaudited)		360.2	1,174.5	217.1	1,751.8
Balance at 31 March 2024 (audited)		404.0	1,095.0	260.1	1,759.1
Total comprehensive income		-	153.2	93.7	246.9
Dividends paid	9	-	(137.2)	-	(137.2)
Issue of share capital under dividend reinvestment plan		49.7	-	-	49.7
Issue of share capital under employee share plans		10.5	-	-	10.5
Movement in share based payments reserve		-	-	0.8	0.8
Balance at 30 September 2024 (unaudited)		464.2	1,111.0	354.6	1,929.8

The accompanying notes form an integral part of the financial statements.

# **CONSOLIDATED BALANCE SHEET**

As at 30 September 2024

	Notes	Audited 31 March 2024 NZ\$M	Unaudited 30 September 2024 NZ\$M
ASSETS			
Current assets			
Cash and cash equivalents		82.0	116.6
Trade and other receivables		257.2	253.6
Inventories		320.4	332.7
Derivative financial instruments	5	36.3	50.5
Tax receivable		9.0	14.5
Total current assets		704.9	767.9
Non-current assets			
Derivative financial instruments	5	53.5	154.3
Other receivables		2.4	1.5
Property, plant and equipment		1,340.0	1,335.7
Intangible assets		88.4	82.9
Deferred tax assets		92.5	93.1
Total assets		2,281.7	2,435.4
LIABILITIES			
Current liabilities			
Borrowings		78.5	66.6
Lease liabilities		17.7	20.6
Trade and other payables		219.9	228.7
Provisions		31.0	26.7
Tax payable		18.5	25.7
Derivative financial instruments	5	19.4	4.6
Total current liabilities		385.0	372.9

		Audited	Unaudited
		31 March 2024	30 September 2024
	Notes	NZ\$M	NZ\$M
LIABILITIES			
Non-current liabilities			
Borrowings		35.7	-
Lease liabilities		57.2	63.7
Provisions		6.3	7.7
Other payables		21.4	22.4
Derivative financial instruments	5	11.4	5.0
Deferred tax liabilities		5.6	33.9
Total liabilities		522.6	505.6
EQUITY			
Share capital		404.0	464.2
Retained earnings		1,095.0	1,111.0
Reserves		260.1	354.6
Total equity		1,759.1	1,929.8
Total liabilities and equity		2,281.7	2,435.4

The accompanying notes form an integral part of the financial statements.

On behalf of the Board 27 November 2024

~ mrcmm

Neville Mitchell Board Chair

**Lewis Gradon**Managing Director and Chief Executive Officer

# **CONSOLIDATED STATEMENT OF CASH FLOWS**

For the six months ended 30 September 2024

	Unaudited 2023 NZ\$M	Unaudited 2024 NZ\$M
CASH FLOWS FROM OPERATING ACTIVITIES		
Receipts from customers	797.2	954.8
Interest received	2.3	1.3
Payments to suppliers and employees	(604.6)	(662.4)
Tax paid	(28.3)	(53.8)
Interest paid	(8.7)	(4.7)
Lease interest paid	(1.4)	(2.2)
Net cash flows from operating activities	156.5	233.0
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of property, plant and equipment	(263.9)	(39.6)
Purchases of intangible assets	(11.6)	(15.5)
Net cash flows from investing activities	(275.5)	(55.1)
CASH FLOWS FROM FINANCING ACTIVITIES		
Issue of share capital under employee share plans	1.2	1.5
New borrowings	210.0	40.0
Repayment of borrowings	(55.0)	(82.7)
Lease liability payments	(8.5)	(8.5)
Dividends paid	(81.7)	(87.5)
Net cash flows from financing activities	66.0	(137.2)
Net increase/(decrease) in cash	(53.0)	40.7
Opening cash	116.8	80.8
Effect of foreign exchange rates	0.8	(5.1)
Closing cash	64.6	116.4
RECONCILIATION OF CLOSING CASH		
Cash and cash equivalents	70.5	116.6
Bank overdrafts	(5.9)	(0.2)
Closing cash	64.6	116.4

	Unaudited 2023 NZ\$M	Unaudited 2024 NZ\$M
CASH FLOW RECONCILIATION		
Profit after tax	107.3	153.2
Add (deduct) non-cash items:		
Depreciation - right-of-use assets	8.6	9.8
Depreciation and amortisation - other assets	45.8	57.6
Share based payments	4.5	5.3
Movement in provisions	(4.0)	(2.9)
Movement in deferred tax assets / liabilities	(2.2)	(6.5)
Movement in net tax payables	6.3	3.1
Foreign currency translation	(1.0)	0.8
Other non-cash items	(2.0)	2.9
	56.0	70.1
Net working capital movements:		
Trade and other receivables	(12.7)	4.6
Inventories	5.7	(12.3)
Trade and other payables	0.2	17.4
	(6.8)	9.7
Net cash flows from operating activities	156.5	233.0

The accompanying notes form an integral part of the financial statements.

# Notes to the financial statements

For the six months ended 30 September 2024

### 1. GENERAL INFORMATION

# Reporting entity

Fisher & Paykel Healthcare Corporation Limited (the "Company" or "Parent") together with its subsidiaries (the "Group") is a leading designer, manufacturer and marketer of medical device products and systems for use in both hospital and homecare settings. Products are sold in over 120 countries worldwide. The Company is a limited liability company incorporated and domiciled in New Zealand. The address of its registered office is 15 Maurice Paykel Place, East Tāmaki, Auckland. These consolidated financial statements were approved for issue by the Board of Directors on 27 November 2024.

# Statement of compliance

The Company is registered under the Companies Act 1993 and is an FMC reporting entity under Part 7 of the Financial Markets Conduct Act 2013. The Company is also listed on the New Zealand Stock Exchange (NZX) and the Australian Securities Exchange (ASX).

### Basis of preparation

These consolidated financial statements for the six months ended 30 September 2024 have been prepared in accordance with Generally Accepted Accounting Practice in New Zealand (NZ GAAP). They comply with New Zealand Equivalents to International Accounting Standard 34: Interim Financial Reporting (NZ IAS 34) and International Accounting Standard 34: Interim Financial Reporting (IAS 34). The Company and Group are designated as profit-oriented entities for financial reporting purposes.

These consolidated financial statements do not include all of the notes normally included in an annual financial report. Accordingly, this report should be read in conjunction with the audited consolidated financial statements for the year ended 31 March 2024.

# Presentation currency

These consolidated financial statements are presented in New Zealand dollars (NZD) to the nearest hundred thousand dollars unless otherwise stated.

# Material accounting policies

From 1 April 2024, the Group has changed the accounting presentation of foreign exchange gains and losses from monetary assets and liabilities. These are all now presented within Net financing income / (expense). Other than this presentation change, all material accounting policies have been applied on a basis consistent with those used and described in the audited consolidated financial statements for the year ended 31 March 2024.

### 2. SIGNIFICANT TRANSACTIONS AND EVENTS FOR THE CURRENT PERIOD

The following significant transactions and events affected the financial performance and financial position of the Group for the period ended 30 September 2024:

### Property, plant and equipment

During the period, the multi-storey car park building at our East Tāmaki, New Zealand campus has been substantially completed. Earthworks continue for the construction of a fifth building on our East Tāmaki site. Capital commitments at 30 September 2024 include \$4.1 million related to these projects. To date, spending on these projects totals \$103.1 million.

### **Borrowing facilities**

The Group had total available committed external financing facilities of \$642.8 million as at 30 September 2024, of which approximately \$576.4 million was undrawn. As at 30 September 2024, the weighted average maturity of committed borrowing facilities was 2.2 years.

### Share capital

During the period, the Group issued a total of 1,715,075 shares under the Dividend Reinvestment Plan (DRP) relating to the FY24 final dividend at an average price of \$28.9705 per share, totaling \$49.7 million. 433,988 shares were issued under employee share based payment arrangements.

# 3. OPERATING REVENUE AND SEGMENTAL INFORMATION

	Unaudited 2023	Unaudited 2024
For the six months ended 30 September	NZ\$M	NZ\$M
Sales revenue	815.8	944.2
Foreign exchange gain (loss) on hedged sales	(12.1)	7.0
Total operating revenue	803.7	951.2
Revenue by product group		
Hospital products	487.5	591.4
Homecare products	314.4	359.4
	801.9	950.8
Distributed and other products	1.8	0.4
Total operating revenue	803.7	951.2
Revenue after hedging by geographical location of custon	ner:	
North America	366.2	444.9
Europe	207.5	248.8
Asia Pacific	179.8	205.1
Other	50.2	52.4
Total operating revenue	803.7	951.2

# 4. OPERATING EXPENSES

For the six months ended 30 September	Unaudited 2023 NZ\$M	Unaudited 2024 NZ\$M
Profit before tax includes the following expenses:		
Depreciation – right-of-use assets	8.6	9.8
Depreciation and amortisation - other assets	45.8	57.6
Employee benefits expense	339.5	384.4

### 5. DERIVATIVE FINANCIAL INSTRUMENTS

Financial instruments are either carried at amortised cost, less any provision for impairment, or fair value. The carrying value of all financial assets and liabilities approximates fair value.

There have been no changes to the Group's hedging policy during the period. The Group enters into foreign currency option contracts or forward foreign currency contracts within policy parameters to manage the net risk associated with anticipated sales or costs. The Group generally applies hedge accounting to all derivative financial instruments.

All derivative financial instruments continue to be re-measured to their fair value. Derivative financial instruments continue to be classified as being within Level 2 of the fair value hierarchy and there were no changes in valuation techniques during the period.

Contractual amounts of derivative financial instruments were as follows:

	Audited 31 March 2024 NZ\$M	Unaudited 30 September 2024 NZ\$M
Foreign currency forward contracts and options		
Sale commitments forward exchange contracts	3,109.5	3,279.9
Purchase commitments forward exchange contracts	52.1	129.6
Foreign currency borrowing forward exchange contracts	64.2	67.1
Interest rate derivatives		
Interest rate swaps	2.5	2.5

Undiscounted foreign currency contractual amounts for outstanding hedges were as follows:

	Audited 31 March 2024 M	Unaudited 30 September 2024 M
Sale commitments		
United States dollars U	S\$962.5	US\$948.0
European Union euros	€526.5	€599.0
Japanese yen	¥9,260.0	¥10,880.0
Purchase commitments		
Mexican pesos MX	XN743.5	MXN1,710.0

### 6. COMMITMENTS

	Audited 31 March 2024 NZ\$M	Unaudited 30 September 2024 NZ\$M
Capital expenditure commitments contracted for but not recognised as at the reporting date:		
Within one year	21.6	18.1
Between one and two years	43.4	43.4
Between two and five years	15.0	15.0
	80.0	76.5

The commitments above include the commitment of \$58.0 million payable for the second New Zealand campus in Karaka (March 2024: \$58.0 million).

#### 7. CONTINGENT LIABILITIES

Periodically, the Group is party to litigation including product liability and patent claims.

The Directors are unaware of the existence of any claim or contingencies that would have a material impact on the financial statements.

### 8. RELATED PARTY TRANSACTIONS

During the period, the Group has not entered into any material contracts involving related parties or Directors' interests. No amounts owed by related parties have been written off or forgiven during the period. Apart from Directors' fees, key executive remuneration and dividends paid by the Group to its Directors and key executives as shareholders of the company, there have been no related party transactions.

### 9. DIVIDENDS

On 28 May 2024, the Directors approved the payment of a fully imputed 2024 final dividend of \$137.2 million (23.5 cents per share) which was paid on 10 July 2024, gross of DRP. A supplementary dividend of 4.1471 cents per share was also paid to eligible non-resident shareholders.

# Subsequent event - dividend declared

On 27 November 2024, the Directors approved the payment of a fully imputed 2025 interim dividend of \$108.4 million (18.5 cents per share) to be paid on 18 December 2024. A supplementary dividend of 3.2647 cents per share was also approved for eligible non-resident shareholders.

#### 10. SIGNIFICANT EVENTS AFTER BALANCE DATE

Other than the dividend disclosed in Note 9, there are no other significant events after balance date.

# Independent auditor's review report



To the shareholders of Fisher & Paykel Healthcare Corporation Limited

# REPORT ON THE CONSOLIDATED FINANCIAL STATEMENTS

# **OUR CONCLUSION**

We have reviewed the consolidated financial statements of Fisher & Paykel Healthcare Corporation Limited (the Company) and its subsidiaries (the Group), which comprise the consolidated balance sheet as at 30 September 2024, and the consolidated income statement, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the six months ended on that date, and notes to the consolidated financial statements, comprising material accounting policy information and other explanatory information.

Based on our review, nothing has come to our attention that causes us to believe that the accompanying consolidated financial statements of the Group do not present fairly, in all material respects, the financial position of the Group as at 30 September 2024, and its financial performance and cash flows for the six months then ended, in accordance with International Accounting Standard 34 Interim Financial Reporting (IAS 34) and New Zealand Equivalent to International Accounting Standard 34 Interim Financial Reporting (NZ IAS 34).

# **BASIS FOR CONCLUSION**

We conducted our review in accordance with the New Zealand Standard on Review Engagements 2410 (Revised) *Review of Financial Statements Performed by the Independent Auditor of the Entity* (NZ SRE 2410 (Revised)). Our responsibilities are further described in the *Auditor's responsibilities for the review of the consolidated financial statements* section of our report.

We are independent of the Group in accordance with the relevant ethical requirements in New Zealand relating to the audit of the annual financial statements, and we have fulfilled our other ethical responsibilities in accordance with these ethical requirements. In addition to our role as auditor, our firm carries out other services for the Group in the areas of providing market survey data relating to executive remuneration levels, regulatory tax compliance procedures in Mexico, and other assurance services in relation to constant currency disclosures and greenhouse gas emissions. The provision of these other services has not impaired our independence.

### RESPONSIBILITIES OF DIRECTORS FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The Directors of the Company are responsible on behalf of the Company for the preparation and fair presentation of these consolidated financial statements in accordance with IAS 34 and NZ IAS 34 and for such internal control as the Directors determine is necessary to enable the preparation and fair presentation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

# AUDITOR'S RESPONSIBILITIES FOR THE REVIEW OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our responsibility is to express a conclusion on the consolidated financial statements based on our review. NZ SRE 2410 (Revised) requires us to conclude whether anything has come to our attention that causes us to believe that the consolidated financial statements, taken as a whole, are not prepared in all material respects, in accordance with IAS 34 and NZ IAS 34.

A review of consolidated financial statements in accordance with NZ SRE 2410 (Revised) is a limited assurance engagement. We perform procedures, primarily consisting of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. The procedures performed in a review are substantially less than those performed in an audit conducted in accordance with International Standards on Auditing and International Standards on Auditing (New Zealand) and consequently does not enable us to obtain assurance that we might identify in an audit. Accordingly, we do not express an audit opinion on these consolidated financial statements.

# WHO WE REPORT TO

This report is made solely to the Company's shareholders, as a body. Our review work has been undertaken so that we might state those matters which we are required to state to them in our review report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the shareholders, as a body, for our review procedures, for this report, or for the conclusion we have formed.

The engagement partner on the review resulting in this independent auditor's review report is Indumin Senaratne (Indy Sena).

For and on behalf of:

PricewaterhouseCoopers Auckland

tricementer bar (orpors

27 November 2024

# **Directory**

**DIRECTORS** 

Lvndal York

**Neville Mitchell** Board Chair, Non-Executive, Independent

**Lewis Gradon** Managing Director and Chief Executive Officer

Mark Cross Non-Executive, Independent

Michael Daniell Non-Executive

Pip Greenwood Non-Executive, Independent
Lisa McIntyre Non-Executive, Independent

Graham McLean Non-Executive, Independent
Cather Simpson Non-Executive, Independent

**EXECUTIVE MANAGEMENT TEAM** 

**Lewis Gradon** Managing Director and

Chief Executive Officer
Chief Financial Officer

Andrew Somervell Vice President - Products & Technology

Justin Callahan Vice President - Sales & Marketing

Andy Niccol Chief Operating Officer

Winston Fong Vice President - Surgical Technologies

Brian Schultz Vice President - Quality, Safety

& Regulatory Affairs

Nicholas Fourie Vice President - Information &

Communication Technology

Marcus Driller Vice President - Corporate

Nicola Talbot Vice President – Human Resources

Jonti Rhodes Vice President – Supply Chain,

Facilities & Sustainability

Raelene Leonard General Counsel & Company Secretary

**Desh Edirisuriya** General Manager - New Zealand

Operations

REGISTERED OFFICES

New Zealand:

Physical address: 15 Maurice Paykel Place,

East Tāmaki, Auckland 2013,

New Zealand

Telephone: +64 9 574 0100

Postal address: PO Box 14348, Panmure,

Auckland 1741, New Zealand

investor@fphcare.co.nz

Website: www.fphcare.com

Email:

Australia:

Physical address: 19-31 King Street, Nunawading,

Melbourne, Victoria 3131, Australia

Telephone: +61 3 9871 4900

Postal address: PO Box 159, Mitcham,

Victoria 3132, Australia

STOCK EXCHANGES

The company's ordinary shares are listed on the

NZX Main Board and the ASX.

SHARE REGISTRAR

In New Zealand:

**MUFG Pension & Market Services Limited** 

Physical address: Level 30, PwC Commercial Bay,

15 Customs Street West, Auckland 1010. New Zealand

Auckialia 1010, New Ze

Postal address: PO Box 91976,

Auckland 1142, New Zealand

Facsimile: +64 9 375 5990 Investor enquiries: +64 9 375 5998

Website: www.linkmarketservices.co.nz
Email: enquiries@linkmarketservices.co.nz

In Australia:

**MUFG Pension & Market Services Limited** 

Physical address: Level 12, 680 George Street.

Svdnev. NSW 2000. Australia

Postal address: Locked Bag A14, Sydney South,

NSW 1235, Australia

Facsimile: +61 2 9287 0303

Investor enquiries: +61 2 8280 7111

Website: www.linkmarketservices.com.au

Email: registrars@linkmarketservices.com.au

Fisher & Paykel Healthcare is a leading designer, manufacturer and marketer of products and systems for use in acute and chronic respiratory care, surgery and the treatment of obstructive sleep apnea.

