

MERCURY NZ LTD ANNUAL SHAREHOLDERS' MEETING.

22 SEPTEMBER 2022

PRUE FLACKS
Chair

VINCE HAWKSWORTH
Chief Executive

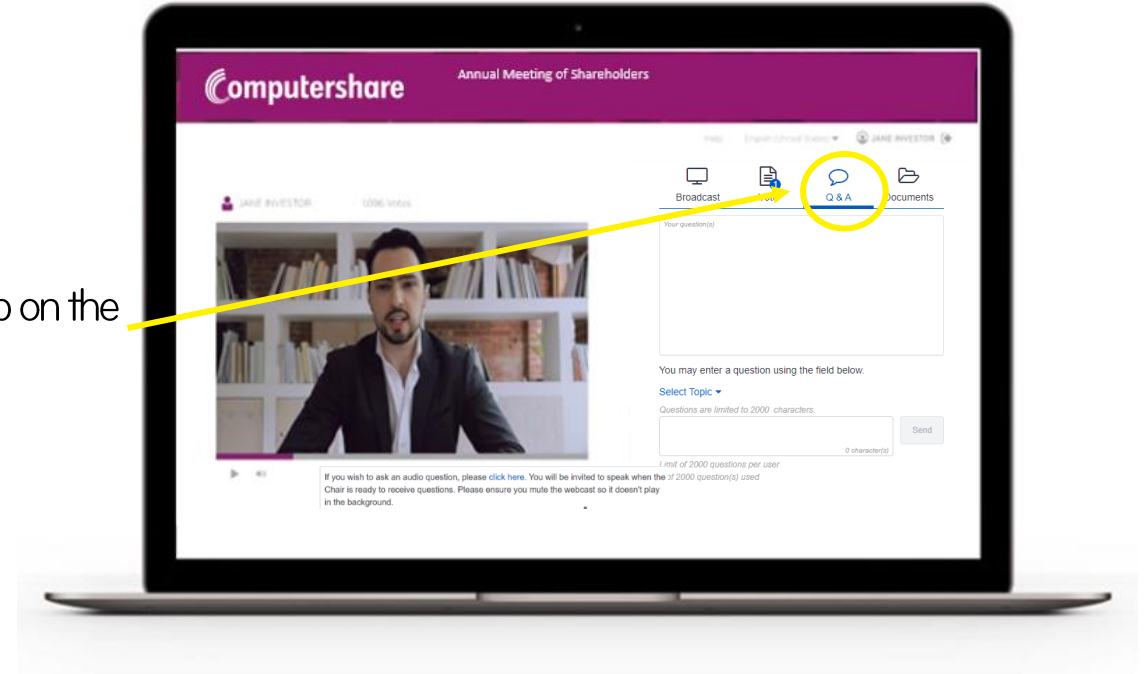


HOW TO PARTICIPATE IN OUR HYBRID MEETING (Q&A).

Shareholder & Proxyholder Q&A Participation

Written Questions

- > Questions may be submitted ahead of the meeting
- > If you have a question to submit during the live meeting, select the Q&A tab on the right half of your screen at anytime
- > Type your question into the field and press submit. Your question will be immediately submitted



Help

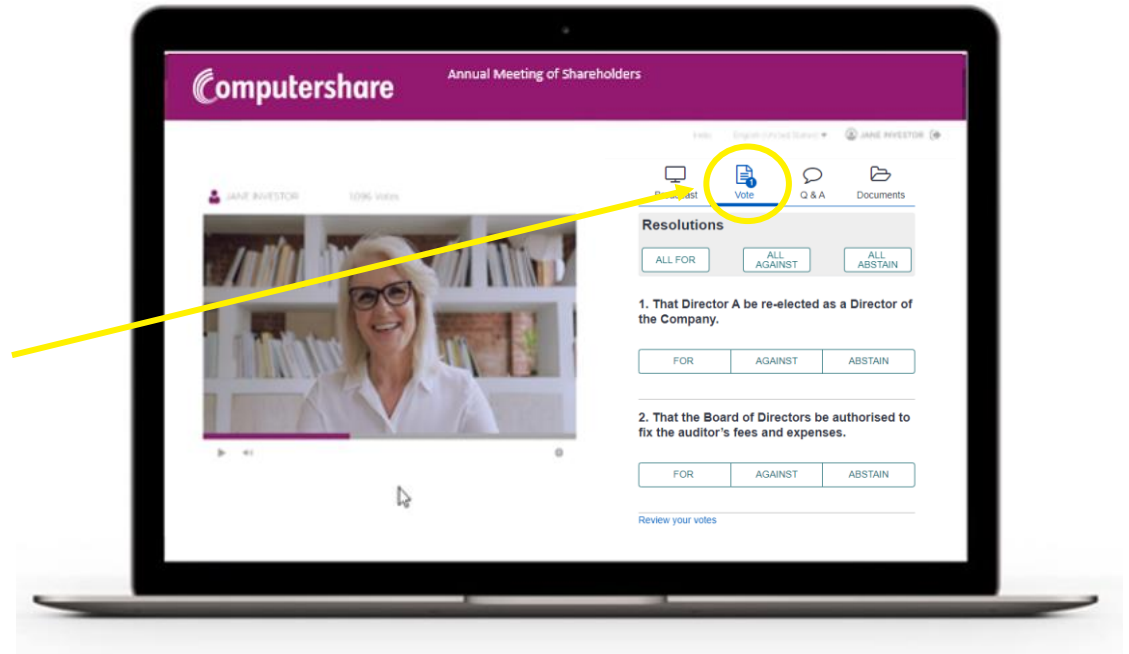
- > The Q&A tab can also be used for immediate help. If you need assistance, please submit your query in the same manner as typing a question and a Computershare representative will respond to you directly



HOW TO PARTICIPATE IN OUR HYBRID MEETING (VOTING).

Shareholder & Proxyholder Voting

- > Once the voting has been opened, the resolutions and voting options will allow voting
- > To vote, simply click on the 'Vote' tab, and select your voting direction from the options shown on the screen. You can vote for all resolutions at once or by each resolution
- > Your vote has been cast when the tick appears. To change your vote, select 'Change Your Vote'



CHAIR'S ADDRESS.



AGENDA.

- >Chair's address
- >Chief Executive's report
- >Business and resolutions
- >Questions and voting



YOUR BOARD.



> PRUE FLACKS
CHAIR



> DENNIS BARNES
DIRECTOR



> HANNAH HAMLING
DIRECTOR



> ANDY LARK
DIRECTOR



> JAMES MILLER
DIRECTOR



> SUSAN PETERSON
DIRECTOR



> SCOTT ST JOHN
DIRECTOR



> PATRICK STRANGE
DIRECTOR



> MIKE TAITOKO
DIRECTOR



> LORRAINE WITTEN
DIRECTOR



> KIM GORDON
FUTURE DIRECTOR



FINANCIAL OVERVIEW.

- >FY2022 EBITDAF of \$581m, \$118m higher than FY2021
- >FY2022 NPAT \$469m, \$328m higher than FY2021
- >Final ordinary dividend of 12.0cps
 - Total FY2022 ordinary dividend of 20.0cps
- >14th consecutive year of increased ordinary dividend
- >FY2022 EBITDAF guidance of \$580m, dividend guidance of 21.8cps



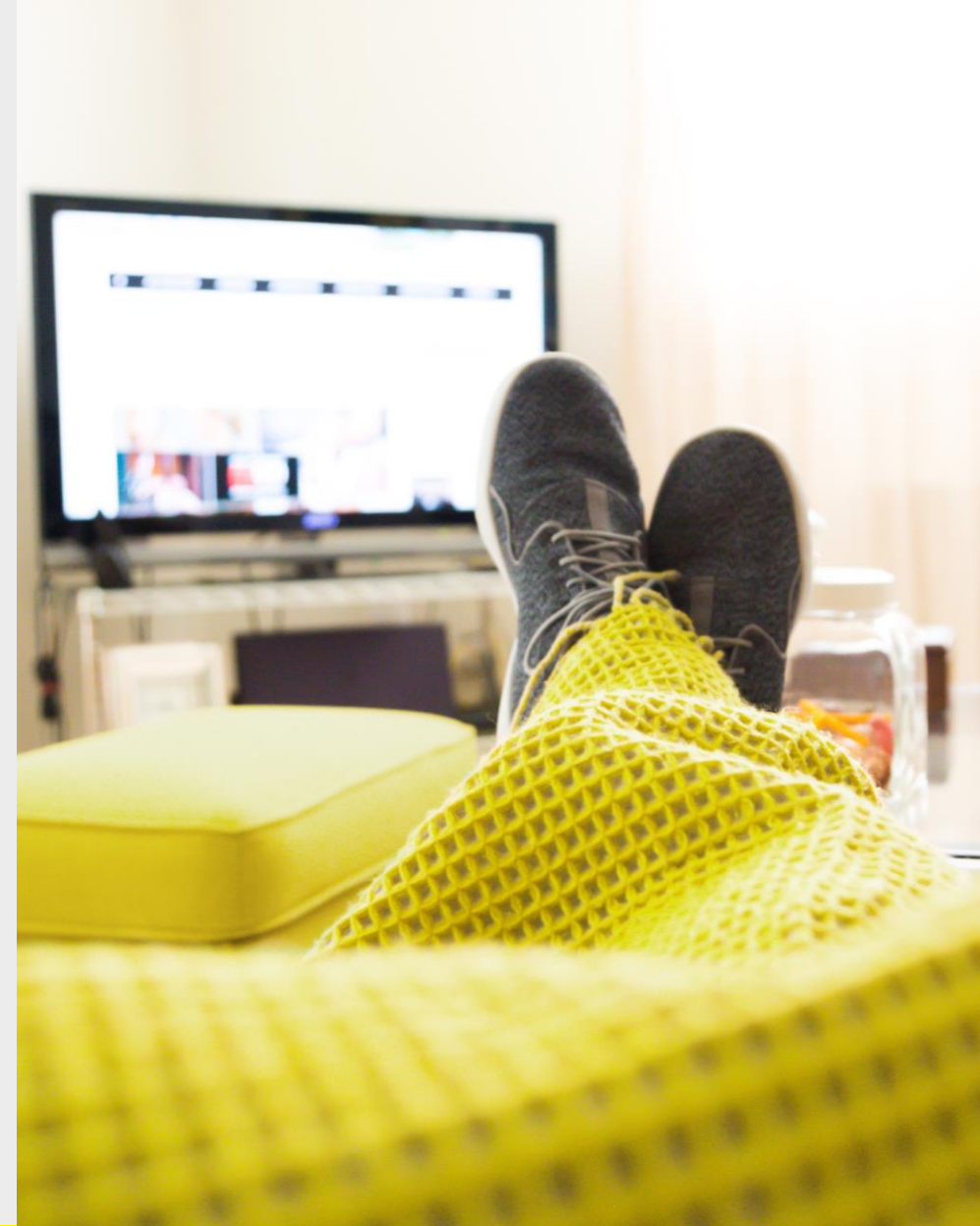
A TIME OF GREAT CHANGE.

- >Ambition needs to be matched with meaningful action on climate change
- >Electricity sector makes up 6% of emissions, but supporting other sectors' decarbonisation could contribute over 60% of reductions required to achieve net zero
- >\$2 billion or 4 TWh of new generation committed – with projects consented or under construction able to cover estimated increases in demand through to 2030
- >Collective action and collaboration will be vital



BALANCING THE TRILEMMA.

- >As renewability increases market structure must remain fit for purpose to maintain reliability
- >Price changes below inflation for households, electricity sector well placed globally
- >Sector on track to reach 95% renewable before 2030, RMA critical to enabling pace of deployment

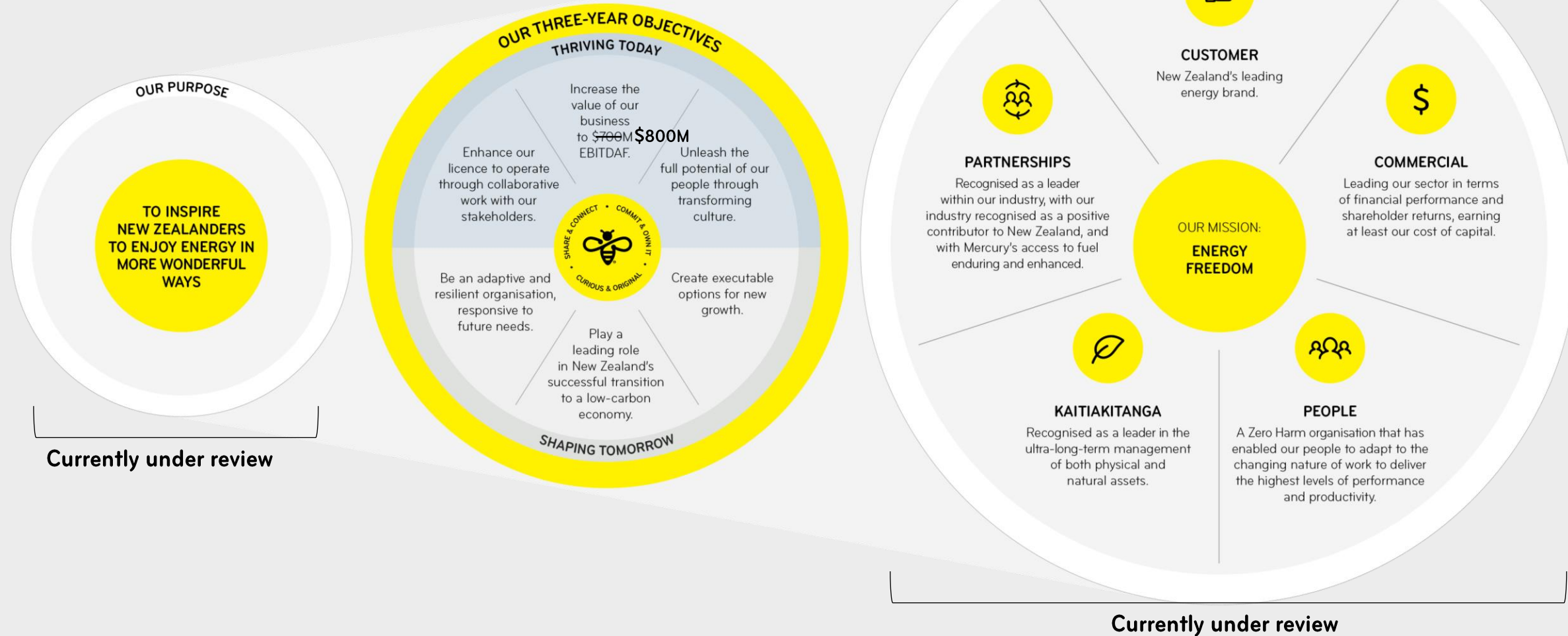




CHIEF EXECUTIVE'S REPORT.



OUR STRATEGIC FRAMEWORK.



THRIVING TODAY.

- >Evolving approach to customer care including establishment of specialised team
- >Elevated spot prices remain a challenge; commercial customers primarily impacted
- >Strong health and safety culture, TRIFR continued to trend down
- >Diversity and inclusion a key focus to future-proof pipeline of talent
- >Building continuous improvement as a mindset to foster resilience



SHAPING TOMORROW.

- > Trustpower acquisition completed, attention shifts to integration
- > Became New Zealand's biggest wind generator with Tilt assets contributing and Turitea North operating
- > New wind farm, Kaiwera Downs, announced; construction commences next month
- > Kaiwaikawe wind farm consent gained; business cases for Puketoi wind farm and Ngā Tamariki geothermal station expansion progressing
- > Carbon reinjection trial at Ngā Tamariki; potential to avoid 30,000t emissions at Ngā Tamariki alone



A YEAR LIKE NO OTHER.

- > Strengthened and expanded our retail business
- > Significant investment in new and existing renewables
- > Engaged and working constructively with our stakeholders to navigate change



**BUSINESS AND
RESOLUTIONS.**



RESOLUTION 1.

>Re-election of James Miller



RESOLUTION 2.

>Election of Lorraine Witten



RESOLUTION 3.

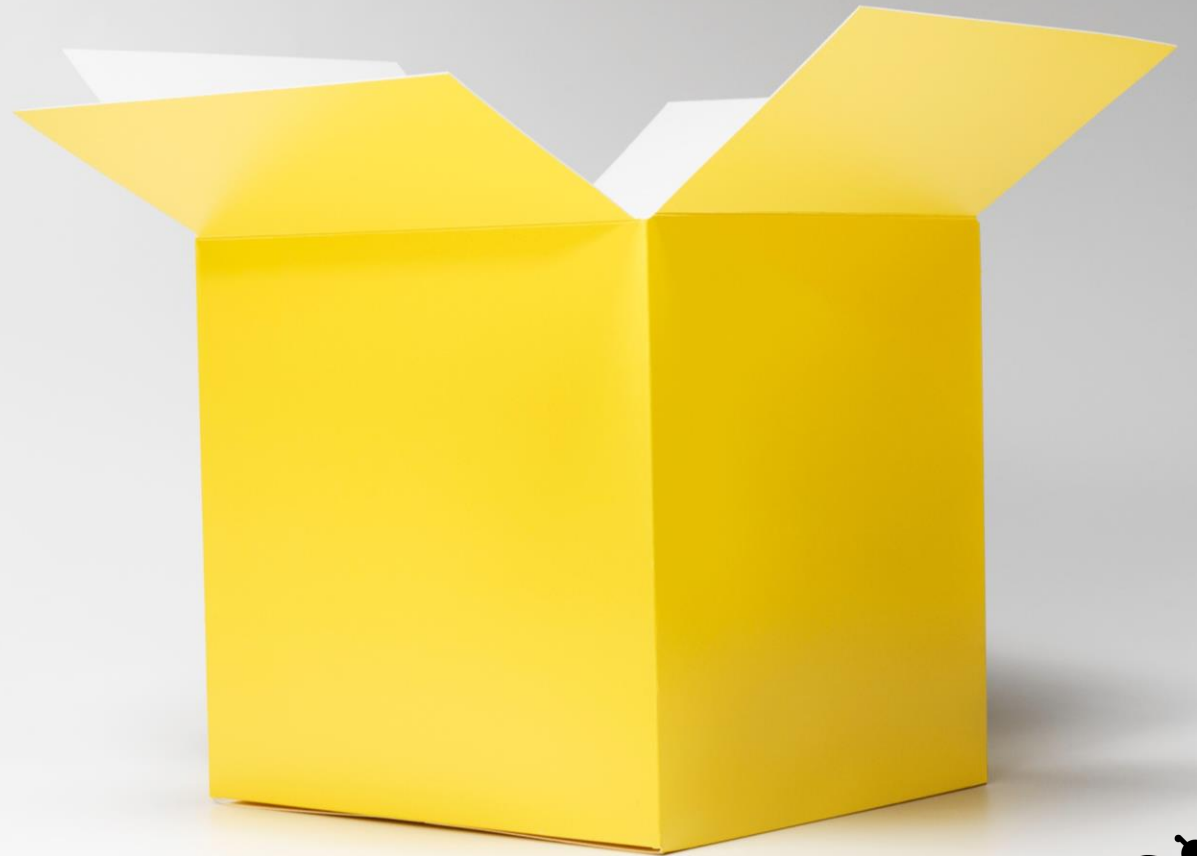
>Election of Susan Peterson



Q&A: DIRECTOR APPOINTMENTS.



VOTING.



Q&A: GENERAL BUSINESS.



