

The Warehouse Group Limited
Supplementary Information

Quarterly Sales

Reporting Period	26 weeks to 28 January 2024
Previous Reporting Period (2023)	26 weeks to 29 January 2023

Quarterly Retail Sales information:

First quarter sales (31 July 2023 to 29 October 2023)	Sales 2024 (\$ Million)	Sales 2023 (\$ Million)	Change in sales vs 2023
The Warehouse	394.2	414.6	- 4.9 %
Warehouse Stationery	54.6	56.9	- 4.0 %
Noel Leeming	234.1	246.6	- 5.1 %
Total Group ¹	685.4	727.3	- 5.8 %

Second quarter sales (30 October 2023 to 28 January 2024)	Sales 2024 (\$ Million)	Sales 2023 (\$ Million)	Change in sales vs 2023
The Warehouse	571.4	599.1	- 4.6 %
Warehouse Stationery	63.3	67.2	- 5.8 %
Noel Leeming	310.3	310.1	+ 0.1 %
Total Group ¹	947.3	989.5	- 4.3 %

Year to date sales (31 July 2023 to 28 January 2024)	Sales 2024 (\$ Million)	Sales 2023 (\$ Million)	Change in sales vs 2023
The Warehouse	965.6	1,013.7	- 4.7 %
Warehouse Stationery	117.9	124.1	- 5.0 %
Noel Leeming	544.4	556.7	- 2.2 %
Total Group ¹	1,632.7	1,716.8	- 4.9 %

Store Numbers	The Warehouse		Noel Leeming		Warehouse Stationery	
	2024	2023	2024	2023	2024	2023
Start Quarter 2	88	88	67	68	66	68
End Quarter 2	88	88	67	68	66	67

Store footprint (Square Metres)	The Warehouse		Noel Leeming		Warehouse Stationery	
	2024	2023	2024	2023	2024	2023
Start Quarter 2	469,818	473,359	83,815	83,064	49,031	52,452
End Quarter 2	469,818	473,359	83,815	83,064	49,031	51,285

Store changes during the quarter	New store	Replacement store	Store closure	Extension/ reduction
The Warehouse	-	-	-	-
Warehouse Stationery	-	-	-	-
Noel Leeming	-	-	-	-

Note:

1) Total Group sales includes TheMarket segment, eliminations and other Group operations in addition to the 3 main retail operations detailed above.