

PROPERTY FOR INDUSTRY

Q4 FY25 UPDATE.



PORTFOLIO PERFORMING STRONGLY

**PORTFOLIO FULLY
OCCUPIED**

99.9%

OCCUPANCY¹

**WALT REMAINS
STEADY**

~5.5 years

**HIGH CASH COLLECTION
LEVELS CONTINUE**

99%

OF JUNE RENT COLLECTED²

VALUATION CYCLE TURNING

- Independent valuations undertaken across entire portfolio at end of June 2025
- Preliminary valuation uplift of ~\$55m for H2 FY25, pro-forma portfolio value of ~\$2.16b
- H2 FY25 uplift translates to an indicative ~11 cents per share uplift in Net Tangible Assets (NTA), pro-forma NTA per share of ~\$2.84
- Preliminary valuation outcome driven by ~15 basis points of market cap rate compression, as well as realised rental growth
- Portfolio under-renting gap closed slightly to ~12% (Dec-24: ~14%)



**CAP RATE
COMPRESSION**

~15bps

**MARKET RENTAL
GROWTH**

~1.5%

**PORTFOLIO
UNDER RENTING¹**

~12%

¹ Excludes the redevelopment component of 78 Springs Road

DEVELOPMENT PIPELINE PROGRESSING



78 SPRINGS ROAD – STAGE 2

- ~16,000sqm of 5 Green Star rated¹ industrial area, 60% pre-leased to MiTek
- Full construction tender received from Haydn + Rollett, resulting in a cost reduction of ~\$5m or ~15% as compared to December 2024 estimates
- Programme ~3-4 months ahead of schedule, estimated completion now early-Q4 FY26
- These two factors have combined to lift expected Return-on-Cost ~6.5% (including land, but excluding any Investment Boost benefit – see next slide)



SPEEDING INDUSTRIAL ESTATE

- Titles expected to be issued in Q1 FY26, triggering initial settlement payment (\$18m)
- Build-out to occur across three stages – Stage 1 could commence Q3 FY26
- PFI contemplating undertaking Stage 1 (~12,500sqm of covered workable area) on a speculative basis, to take advantage of attractive construction market conditions

- Current speculative developments (~40% of 78 Springs Road) just ~1.3% of contract rent, lifting to ~3.7% if Stage 1 of Spedding included. With just ~15% of total contract rent expiring in the next ~24 months, the low near-term leasing risk supports selectively progressing speculative development opportunities
- May 2025 gearing of 33.4% expected to increase to ~35% (the middle of PFI's target range) after committed acquisitions and projects², partly offset by H2 FY25 revaluation

¹ Targeting a 5 Green Star – NZ Design and As Built v.1.1 Rating, ² Includes Stage 2 of 78 Springs Road and the full settlement of the Spedding Road land.

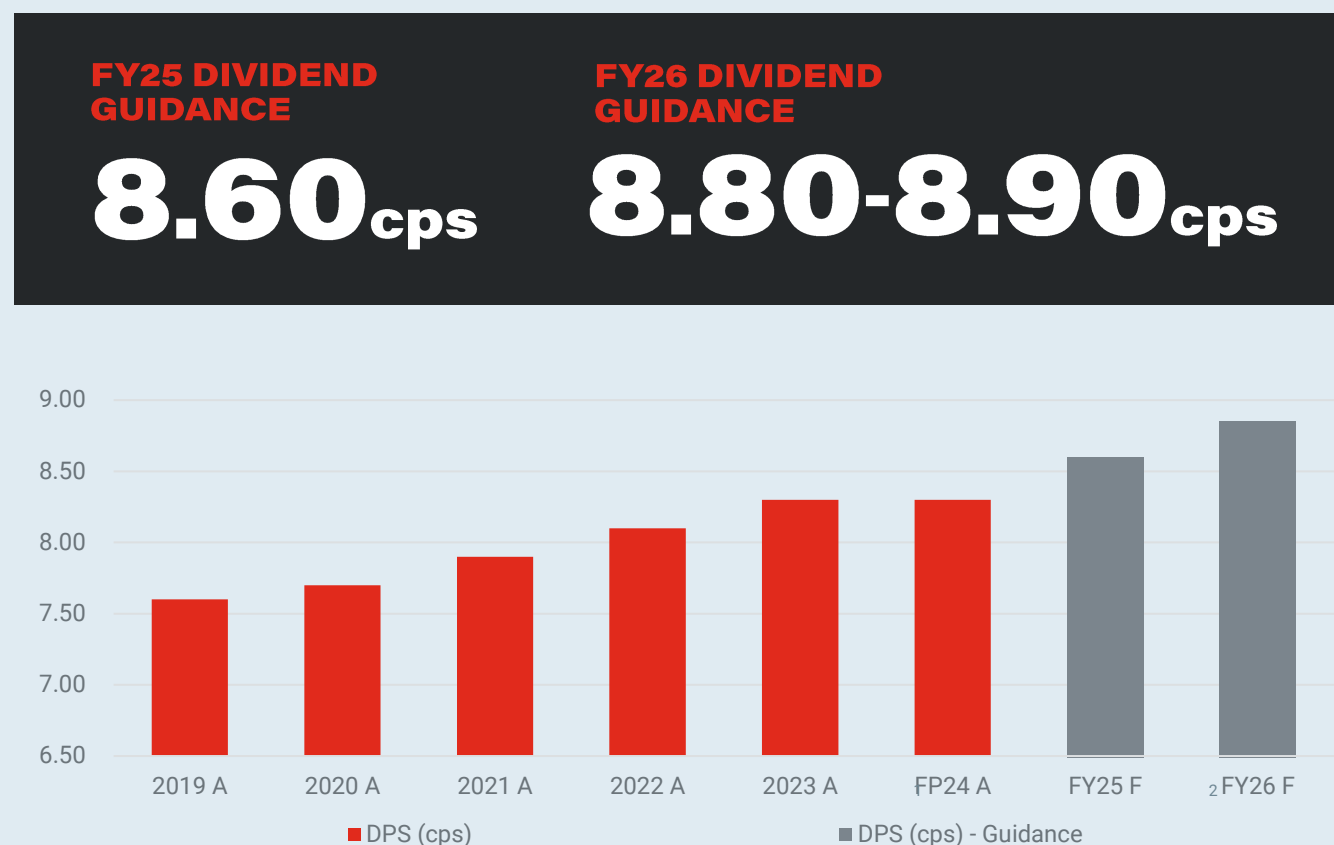


INVESTMENT BOOST

- On 22 May 2025, the New Zealand Government announced 'Investment Boost', a new tax incentive to invest in productive assets
- Effective from announcement, businesses will be able to deduct 20% upfront of the cost of any new assets (or improvement to existing assets):
 - The balance of the asset cost will continue to be depreciable (if depreciation deductions apply)
 - While commercial buildings remain non-depreciable, they will be eligible for the 20% investment boost
- Material benefit for the property industry given the removal of depreciation on building structures in 2024
- PFI expected to be a large beneficiary of the 'Investment Boost' given its (previously announced) ~\$350m medium-term development pipeline
- When applying the 'Investment Boost' to Stage 2 of 78 Springs Road, which has a total project cost of ~\$38m, we estimate a benefit to AFFO of ~0.20 cps, or ~2.3% earnings accretion in FY26 from this project alone

UPGRADED DIVIDEND GUIDANCE

- FY25 earnings guidance upgraded on 28 April 2025, reflecting:
 - Lower-than-expected current tax (following tax depreciation adjustments)
 - Reduced maintenance capex forecasts
- On 9 May 2025:
 - FY25 dividend guidance lifted from 8.50 cps to 8.60 cps
 - FY26 dividend guidance introduced at 8.80 cps - 8.90 cps, representing an increase of up to 3.5% on FY25 dividends
- 'Investment Boost' tax announced as part of the NZ Government's 2025 Budget on 22 May 2025
- Following the application of the 'Investment Boost' to Stage 2 of 78 Springs Road, FY26 dividends of 8.80 cps – 8.90 cps are now expected to result in a dividend pay-out ratio at the bottom of PFI's dividend policy range, and below 90% of AFFO on a one-year basis
- FY25 & FY26 guidance implies a dividend CAGR of ~2.5% from 2019 – a period spanning a full interest rate cycle – whilst ending that period at the lower end of the [dividend policy](#) range



¹ FP24 dividends annualised to provide a useful comparison, ² Mid-point of FY26 guidance range, being 8.85 cps.



THANK YOU

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