

The Warehouse Group Limited
Supplementary Information

Quarterly Sales	
Reporting Period	26 weeks to 26 January 2025
Previous Reporting Period (2024)	26 weeks to 28 January 2024

Quarterly Retail Sales information:

First quarter sales (29 July 2024 to 27 October 2024)	Sales 2025 (\$ Million)	Sales 2024 (\$ Million)	Change in sales vs 2024
The Warehouse	386.3	394.2	- 2.0 %
Warehouse Stationery	50.9	54.6	- 6.8 %
Noel Leeming	229.1	234.1	- 2.1 %
Total Group ¹	668.0	685.4	- 2.5 %

Second quarter sales (28 October 2024 to 26 January 2025)	Sales 2025 (\$ Million)	Sales 2024 (\$ Million)	Change in sales vs 2024
The Warehouse	558.4	571.4	- 2.3 %
Warehouse Stationery	58.9	63.3	- 7.0 %
Noel Leeming	319.8	310.3	+ 3.1 %
Total Group ¹	939.2	947.3	- 0.9 %

Year to date sales (29 July 2024 to 26 January 2025)	Sales 2025 (\$ Million)	Sales 2024 (\$ Million)	Change in sales vs 2023
The Warehouse	944.7	965.6	- 2.2 %
Warehouse Stationery	109.8	117.9	- 6.8 %
Noel Leeming	548.9	544.4	+ 0.8 %
Total Group ¹	1,607.2	1,632.7	- 1.6 %

Store Numbers	The Warehouse		Noel Leeming		Warehouse Stationery	
	2025	2024	2025	2024	2025	2024
Start Quarter 2	86	88	66	67	66	66
End Quarter 2	85	88	66	67	66	66

Store footprint (Square Metres) ²	The Warehouse		Noel Leeming		Warehouse Stationery	
	2025	2024	2025	2024	2025	2024
Start Quarter 2	467,594	477,165	80,233	81,892	51,524	51,629
End Quarter 2	460,229	477,165	80,233	81,892	51,524	51,629

Store changes during the quarter	New store	Replacement store	Store closure	Extension/ reduction
The Warehouse	-	-	1	-
Warehouse Stationery	-	-	-	-
Noel Leeming	-	-	-	-

Note:

- Total Group sales includes eliminations and other Group operations in addition to the 3 main retail operations detailed above. In 2024 Group sales also included TheMarket, which closed in July 2024.
- There were inconsistencies in the way store footprint was measured across the store network. To ensure consistency the Group remeasured the store footprint resulting in the restatement of prior period comparatives. Store footprint is now measured using current industry standard measurement guidelines or equivalent if this is not available, adjusted to exclude any areas used by sub-tenants.