Good Spirits Hospitality Limited



Interim Financial Statements for the six months ended 31 December 2022



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Directors Approval of Consolidated Financial Statements for the six months ended 31 December 2022.

Authorisation for Issue

The Board of Directors authorised the issue of these Consolidated Financial Statements on 27 February 2023.

Approval by Directors

Most ada

The Directors are pleased to present the Consolidated Financial Statements for Good Spirits Hospitality Limited for the six months ended 31 December 2022.

Matt Adams

Chairman

John Seton

Chair Audit & Risk Committee

27 February 2023.

For and on behalf of the Board of Directors



| | | 6 months to 31-Dec-22 | 6 months to 31-Dec-21 | 12 months to 30-Jun-22 |
|--|------|--------------------------|--------------------------|------------------------|
| | | UNAUDITED | UNAUDITED | AUDITED |
| N | ote | \$ | \$ | \$ |
| Revenue | 4 | 16,007,848 | 6,199,058 | 17,693,106 |
| Government grants | | 12,713 | 1,733,545 | 1,854,055 |
| Other income – services provided | | - | 4,594 | 5,284 |
| Interest income | | 3,543 | 1,240 | 3,240 |
| Changes in inventories of finished goods | | (3,458,057) | (1,074,459) | (4,067,022) |
| Employee benefits expense (Wage & salaries) | | (4,692,760) | (3,877,188) | (8,396,353) |
| Employee benefits expense (Kiwi saver contributions) | | (91,589) | (63,699) | (144,193) |
| Depreciation expense | | (462,531) | (421,675) | (961,138) |
| Depreciation of right-of-use assets | | (484,390) | (679,793) | (1,375,587) |
| Interest expense – financial liabilities at amortised cost | | (1,788,185) | (1,383,845) | (3,419,991) |
| Bank Fees | | (12,334) | (6,267) | (14,356) |
| Interest on leases | | (578,585) | (628,744) | (1,334,631) |
| Other expenses | | (3,727,913) | (2,186,667) | (4,748,745) |
| <u>Unusual items:</u> | | | | |
| Advisory costs | | (424,369) | (122,381) | (122,381) |
| Due diligence | | - | (1,164,819) | (1,504,176) |
| Rent concessions | | - | - | 235,214 |
| Gain on lease modifications | | - | - | 326,510 |
| Financial guarantee liability gain / (expense) | | - | 20,773 | 93,064 |
| Right-of-use assets impairment | | - | - | (489,219) |
| Goodwill impairment | | (310,950) | | (621,899) |
| Operating loss before income tax | | (7,559) | (3,650,327) | (6,989,218) |
| Income tax (expense) / benefit | | (140,561) | 700,338 | 387,579 |
| Loss for the year attributable to owners | _ | (148,120) | (2,949,989) | (6,601,639) |
| Total comprehensive losses for the year attributable | e to | (148,120) | (2,949,989) | (6,601,639) |
| The second second to the year actilibutable | _ | () | (= : :/ :0/ | (0,001,007) |
| | | 6 months to | 6 months to | 12 months to |
| | | 31-Dec-22 | 31-Dec-21 | 30-Jun-22 |
| | | UNAUDITED | UNAUDITED | AUDITED |
| Earnings per share / losses from operations | | | | |
| attributable to equity holders of the Parent N Company during the period: | ote | \$ | \$ | \$ |
| and the first of t | | cents | cents | cents |
| Basic EPS from operations | | (0.26) | (5.19) | (11.43) |
| Diluted EPS from profit / (loss) for the period | | (0.26) | (5.19) | (11.43) |



| | | As at | As at | As at |
|--|------|---------------------------------|--------------|---------------------------------|
| | | 31-Dec-22 | 31-Dec-21 | 30-Jun-22 |
| | | UNAUDITED | UNAUDITED | AUDITED |
| | Note | \$ | \$ | \$ |
| ASSETS | | | | |
| Cash and cash equivalents | 3 | 1,120,117 | 1,501,891 | 832,739 |
| Restricted cash | 3 | 417,049 | 416,649 | 416,649 |
| Trade and other receivables | | 722,619 | 124,289 | 221,495 |
| Prepayments | | 172,700 | 166,380 | 302,345 |
| Inventories | | 394,874 | 470,392 | 509,479 |
| Current tax asset | _ | 9,714 2,837,073 | 2,683,613 | 8,998 2,291,705 |
| | | | 2,000,010 | 2,271,703 |
| Assets held for sale | _ | 6,768,029 | | - |
| Total current assets | | 9,605,102 | 2,683,613 | 2,291,705 |
| Property, plant and equipment | | 104,351 | 7,233,145 | 6,784,285 |
| Right- of-use assets | | 11,370,333 | 13,580,995 | 11,440,245 |
| Deferred tax asset | | 1,262,225 | 1,719,896 | 1,403,260 |
| Intangible assets | _ | 22,951,702 | 23,742,788 | 23,120,889 |
| Total non-current assets | | 35,688,611 | 46,276,824 | 42,748,679 |
| TOTAL ASSETS | | 45,293,713 | 48,960,437 | 45,040,384 |
| LIABILITIES | | | | |
| Trade and other payables | | 2,418,256 | 2,883,188 | 2,531,335 |
| Employee Entitlements | | 301,456 | 376,414 | 436,825 |
| GST Payable | | 676,671 | 199,139 | 315,470 |
| Lease liabilities | | 1,023,380 | 734,574 | 821,451 |
| Financial guarantee liability | | - | 70,586 | 3,300 |
| Provisions for make-good obligations | | - 21 002 E00 | - | 100,000 |
| Borrowings Total current liabilities | - | 31,803,598 36,223,361 | 4,263,901 | 31,559,364 35,767,745 |
| Provisions for make-good obligations | | 500,000 | 600,000 | 500,000 |
| Trade and other payables - non-current | | 363,400 | 275,614 | 468,518 |
| Employee entitlements | | 510,251 | 455,126 | 501,570 |
| GST Payable - non-current | | 65,034 | 178,664 | 242,297 |
| Lease liabilities | | 12,907,131 | 14,630,406 | 12,887,598 |
| Financial guarantee liability | | - | 19,789 | - |
| Borrowings - non-current | _ | 200,000 | 30,212,631 | - |
| Total non-current liabilities | _ | 14,545,816 | 46,372,230 | 14,599,983 |
| TOTAL LIABILITIES | | 50,769,177 | 50,636,131 | 50,367,728 |
| NET ASSETS | | (5,475,464) | (1,675,693) | (5,327,344) |
| EQUITY | | | | |
| Share Capital | | 35,179,408 | 35,179,408 | 35,179,408 |
| Accumulated Losses | | (40,654,872) | (36,855,102) | (40,506,752) |
| TOTAL EQUITY | | (5,475,464) | (1,675,694) | (5,327,344) |



| | Note | Share Capital | Accumulated Losses | Total Equity |
|---|------|------------------|-----------------------|--------------|
| | | \$ | \$ | \$ |
| Balance at 1 July 2022 | | 35,179,408 | (40,506,752) | (5,327,344) |
| Profit for the period | | | (148,120) | (148,120) |
| Total comprehensive income for the period | | - | (148,120) | (148,120) |
| Balance at 31 December 2022 - Unaudited | | 35,179,408 | (40,654,872) | (5,475,464) |
| Balance at 1 July 2021 | | 35,179,408 | (33,905,113) | 1,274,295 |
| Profit for the period | | | (2,949,989) | (2,949,989) |
| Total comprehensive income for the period | | - | (2,949,989) | (2,949,989) |
| Balance at 31 December 2021 - Unaudited | | 35,179,408 | (36,855,102) | (1,675,694) |
| Balance at 1 July 2021 | | 35,179,408 | (33,905,113) | 1,274,295 |
| Profit for the period | | | (6,601,639) | (6,601,639) |
| Total comprehensive income for the period | | - | (6,601,639) | (6,601,639) |
| Balance at 30 June 2022 - Audited | | 35,179,408 | (40,506,752) | (5,327,344) |



| | | 6 months to | 6 months to | 12 months to |
|---|------|--------------|-------------|--------------|
| | | 31-Dec-22 | 31-Dec-21 | 30-Jun-22 |
| | | UNAUDITED | UNAUDITED | AUDITED |
| | Note | \$ | \$ | \$ |
| Receipts from customers | | 15,506,324 | 6,178,770 | 17,718,512 |
| Government grants | | 12,713 | 1,733,545 | 1,854,055 |
| Other Income | | - | 4,594 | 5,284 |
| Interest received | | 3,543 | 1,240 | 3,240 |
| Payments to suppliers and employees | | (11,901,729) | (6,762,088) | (16,097,042) |
| Interest expenses | | (1,618,951) | (527,552) | (1,221,645) |
| Bank fees | | (12,334) | (6,267) | (14,356) |
| Cash flows from operations prior to unusual items | _ | 1,989,566 | 622,242 | 2,248,048 |
| Cash outflows from advisory costs | | (424,369) | (122,381) | (122,381) |
| Cash outflows from due diligence | | - | (741,262) | (1,504,176) |
| Financial guarantee liability | | - | (21,729) | - |
| Net cash inflows from operating activities | 8 | 1,565,197 | (263,130) | 621,491 |
| | | | | |
| Purchase of business assets | 6 | (141,763) | - | - |
| Purchase of property, plant and equipment | _ | (639,455) | (2,582,705) | (2,794,764) |
| Net cash outflows from investing activities | | (781,218) | (2,582,705) | (2,794,764) |
| Cash outflows from refinancing costs | | - | _ | _ |
| Interest paid on lease liabilities | | (578,585) | (628,744) | (1,334,631) |
| Principal paid on lease liabilities | | (193,016) | (102,367) | (600,794) |
| Non bank borrowings draw down | | 300,000 | - | - |
| Repayment of non bank borrowings | | (25,000) | - | _ |
| Bank borrowings drawn down | | - | 2,500,000 | 2,500,000 |
| Net cash inflows / (outflows) from financing activities | _ | (496,601) | 1,768,889 | 564,575 |
| | | | | |
| Net (decrease) / increase in cash and cash equivalents | | 287,378 | (1,076,946) | (1,608,698) |
| Cash and cash equivalents at beginning of the year | _ | 832,739 | 2,578,837 | 2,441,437 |
| Cash and cash equivalents at end of the year | 3 | 1,120,117 | 1,501,891 | 832,739 |
| | | | | |



1. GENERAL INFORMATION

Good Spirits Hospitality Limited is an investment company with shareholdings in New Zealand businesses in the hospitality sector.

Entities reporting

These financial statements are for Good Spirits Hospitality Limited ("GSH") and its subsidiaries (together "the Group").

The Group is considered a for profit-oriented entity for financial reporting purposes.

Statutory base & Reporting Framework

The Group is registered in New Zealand under the Companies Act 1993 and is a Financial Markets Conduct Act 2013 reporting entity in terms of the Financial Reporting Act 2013 under which the interim financial statements are prepared. The Company is a for-profit entity. The condensed consolidated interim financial statements have been prepared in accordance with Generally Accepted Accounting Practice in New Zealand, which is the New Zealand equivalent to International Financial Reporting Standards (NZ IFRS). They comply with NZ IAS 34 Interim Financial Reporting and should be read in conjunction with the 30 June 2022 annual report.

Good Spirits Hospitality is domiciled and incorporated in New Zealand. Its registered office is at Ground Floor, Building B, Ascot Business Park, 95 Ascot Avenue, Greenlane, Auckland 1051.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Preparation

The treatment of the accounting policies and method of computation applied are consistent with those of the annual financial statements for the year ended 30 June 2022, as described in the annual financial statements.

Key estimates and judgements

The preparation of interim financial statements requires the use of certain critical accounting estimates and the exercise of judgement regarding the application of accounting policies. These interim financial statements are prepared using the same significant judgements and estimates as were used in the preparation of the 30 June 2022 annual financial statements.

Going concern

In preparing the financial statements, the Directors have assessed the Group's ability to continue as a going concern. In determining this assessment, GSH's current forecast scenarios indicate that it continues to have access to a sufficient level of liquidity to sustain the business and remain compliant with its financial obligations. These forecast scenarios are closely monitored and continuously updated as actual performance information becomes available.

The directors are also cognisant that there is a proposed sale of GSH's operating venues and that the term loan is due to expire on 31 December 2023. In the event the assets do not sell, GSH assumes (based on prior actions by GSH's lender) that its lender and GSH's largest shareholder will continue to support the business until a new strategy is agreed.

The Directors have therefore concluded that there are no material uncertainties related to the Group being a going concern and accordingly, these interim financial statements are prepared on a going concern basis.

Segment reporting

Operating segments are reported in a manner consistent with internal reporting provided to the chief operating decision-making body. The chief operating decision-making body responsible for allocating resources and assessing performance of operating segments is the Board of Directors.



Significant items

Transactions are classified as significant items when they meet certain criteria approved by the Group's Audit and Risk Committee. Significant items are determined in accordance with the principles of consistency, relevance and clarity. Transactions considered for classification as significant items include due diligence costs; acquisition and disposal costs; impairment or reversal of impairment of assets; business integration; and transactions or events outside of the Group's ongoing operations that have a significant impact on reported profit.

3. CASH AND CASH EQUIVALENTS

| | 6 months to | 6 months to | 12 months |
|---------------------------|-------------|-------------|-----------|
| | o months to | o months to | to |
| | 31-Dec-22 | 31-Dec-21 | 30-Jun-22 |
| | UNAUDITED | UNAUDITED | AUDITED |
| Cash and Cash Equivalents | \$ | \$ | \$ |
| Cash at Bank | 1,029,497 | 1,396,260 | 743,919 |
| Cash on Hand | 90,620 | 105,631 | 88,820 |
| | 1,120,117 | 1,501,891 | 832,739 |
| Restricted Cash | | | |
| Bank term deposit | 76,154 | 76,154 | 76,154 |
| Gaming floats | 150,800 | 150,400 | 150,400 |
| Landlord bonds | 190,095 | 190,095 | 190,095 |
| | 417,049 | 416,649 | 416,649 |
| 4 DEVENUE | | | |

4. REVENUE

Revenue of bars owned on a like for like basis:

| | 6 months to | 6 months to | 12 months |
|----------|-------------|-------------|------------|
| | 31-Dec-22 | 31-Dec-21 | 30-Jun-22 |
| | UNAUDITED | UNAUDITED | AUDITED |
| | \$ | \$ | \$ |
| Auckland | 14,649,469 | 5,103,019 | 15,916,657 |
| Hamilton | 1,358,379 | 1,096,039 | 1,776,449 |
| | 16,007,848 | 6,199,058 | 17,693,106 |

Government grants

Government grants are recognised at their fair value where there is reasonable assurance that the grant will be received, and the Company will comply with all attached conditions. Government grants are wage subsidies and business support payments received from the New Zealand Government in relation to the COVID-19.

| | 6 months to | 6 months to | 12 months to |
|--|-------------|-------------|--------------|
| | 31-Dec-22 | 31-Dec-21 | 30-Jun-22 |
| | UNAUDITED | UNAUDITED | AUDITED |
| Revenue recognised by the Company include: | \$ | \$ | \$ |
| COVID-19 employee wage subsidy | 12,713 | 1,563,110 | 1,641,881 |
| IRD resurgence support payment | <u>-</u> | 170,435 | 212,174 |
| | 12,713 | 1,733,545 | 1,854,055 |



BUSINESS ACQUISITIONS & DISPOSALS

During the reporting period GSH purchased The Cellar Bar which is located next to GSH's iconic Danny Doolan's bar in Auckland Viaduct. The purchase price was for \$250k plus stock.

In December 2022 the board announced its intention to pursue a sale of the assets of GSH which comprises nine operating venues (noting DB Newmarket is excluded from the process as it remains closed). The Assets have been classified as held for sale in the consolidated statement of financial position.

6. PROPERTY, PLANT & EQUIPMENT

Additions

During the six months ended 31 December 2022, the Group purchased the Cellar Bar (see note 5) and refurbished the site for \$142k.

7. INTANGIBLE ASSETS

The Group performed its annual impairment testing of goodwill at 30 June 2022. Management has reconsidered the assumptions and reviewed the appropriate forecasts for any impairment, and in light of the results for the six months are satisfied that there is no indication of an impairment that would require a more comprehensive impairment assessment at this time.

The goodwill impairment of \$310k recorded at reporting date relates to the remaining goodwill at 30 June 2022 for the O'Hagan's venue.



8. NOTES SUPPORTING STATEMENT OF CASH FLOWS

Reconciliation to operating activities in the cashflow:

| | | 6 months to | 6 months to | 12 months to |
|--|------|-------------|-------------|--------------|
| | | 31-Dec-22 | 31-Dec-21 | 30-Jun-22 |
| | | UNAUDITED | UNAUDITED | AUDITED |
| | Note | \$ | \$ | \$ |
| Loss for the year | | (148,120) | (2,949,989) | (6,601,639) |
| Adjusted for: | | | | |
| Depreciation and amortisation | | 462,531 | 421,675 | 961,138 |
| Depreciation of right-of-use assets | | 484,390 | 679,793 | 1,375,587 |
| Interest on leases | | 578,585 | 628,744 | 1,334,631 |
| Financial guarantee liability | | (3,300) | (42,503) | (131,038) |
| Exit fee movement | | - | - | 38,556 |
| Goodwill impairment | | 310,950 | - | 621,899 |
| Disposal of property, plant and equipment | | 88,829 | - | 121,456 |
| Rent concessions | | - | - | (235,214) |
| Gain on lease modifications | | - | - | (326,510) |
| Non-cash interest charges | | 169,234 | 851,614 | 1,144,387 |
| Loan modification adjustment | | - | - | 1,015,403 |
| IFRS16 modification adjustment | | - | (359,957) | - |
| Right-of-use assets impairment | | - | - | 489,219 |
| Deferred tax | | 140,319 | (700,690) | (387,579) |
| | | | - | |
| Changes in assets and liabilities | | | | |
| Decrease / (increase) in receivables and prepayments | | (371,879) | 228,056 | (18,115) |
| Decrease / (increase) in inventories | | 114,605 | (15,325) | (54,412) |
| Increase / (decrease) in trade payables and accruals | | (260,947) | 995,452 | 1,273,722 |
| Net cash inflows from operating activities | | 1,565,197 | (263,130) | 621,491 |



9. SEGMENT REPORTING

The Group is organised into the following business segments, predominantly reflecting trading divisions in the Group:

- Good Spirits Hospitality Limited
- Good Spirits Hospitality No.1 Limited
- Good Spirits Hospitality No.2 Limited (non-trading)
- Good Spirits Hospitality No.3 Limited

Good Spirits Hospitality No.1 Limited (GSH)

This segment includes the activities of the Parent Company.

Good Spirits Hospitality No.1 Limited (GSH No.1)

This segment includes the business activities of Good Spirits Hospitality No.1 Limited which operates a chain of nine bars based in Auckland and one based in Hamilton.

Good Spirits Hospitality No.3 Limited (GSH No.3)

This segment includes the business activities of Good Spirits Hospitality No.3 Limited which operates The Cellar Bar which is based in Auckland.

Information regarding the results of each reportable segment is included below. Performance is measured based on segment EBITDA before significant items as included in the management reports that are reviewed by the Board. Segment EBITDA before significant items is used to measure performance as the Board believes that such information is the most relevant in evaluating the results of certain segments relative to other entities that operate within these industries.



SEGMENT REPORTING (continued)

| | 6 ma | 6 months to 31-Dec-2022 UNAUDITED | | 6 months to 31-Dec-2021 UNAUDITED | | 12 mon | ths to 30-Ju | ın-2022 | |
|-------------------------------------|------------|--|----------------|--|-------------|----------------|--------------|-------------|----------------|
| | | | EBITDA before | | | EBITDA before | | | EBITDA before |
| | Revenue | EBITDA | unusual items | Revenue | EBITDA | unusual items | Revenue | EBITDA | unusual items |
| | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| | | | | | | | | | |
| GSH No.1 Ltd | 15,855,197 | 4,287,564 | 3,826,913 | 6,203,652 | 125,230 | 137,439 | 17,698,390 | 2,778,363 | 1,299,268 |
| GSH No.3 Ltd | 152,651 | 14,641 | 14,641 | - | - | - | | | |
| Corporate | - | (987,282) | (562,913) | - | (716,502) | (496,726) | - | (2,665,118) | (1,038,561) |
| Group | 16,007,848 | 3,314,923 | 3,278,641 | 6,203,652 | (591,272) | (359,287) | 17,698,390 | 113,245 | 260,707 |
| Unusual items | | | | | | | | | |
| Restructuring and advisory costs | | - | (424,369) | | - | (1,287,200) | | - | (122,381) |
| Due diligence | | - | - | | - | - | | - | (1,504,176) |
| Depreciation of right-of-use assets | 5 | (484,390) | (484,390) | | (679,793) | (679,793) | | (1,375,587) | (1,375,587) |
| Interest on leases | | (578,585) | (578,585) | | (628,744) | (628,744) | | (1,334,631) | (1,334,631) |
| IFRS 16 adjustments | | - | 771,601 | | - | 1,091,068 | | - | 1,935,425 |
| Rent concessions | | - | - | | - | - | | - | 235,214 |
| Gain on lease modifications | | - | - | | - | - | | - | 326,510 |
| Financial guarantee liability | | - | - | | - | (35,853) | | - | 93,064 |
| Right-of-use assets impairment | | - | - | | - | - | | - | (489,219) |
| Goodwill impairment | | - | (310,950) | | - | - | | - | (621,899) |
| Depreciation and amortisation | | (462,531) | (462,531) | | (421,675) | (421,675) | | (961,138) | (961,138) |
| Finance expense (net of income) | | (1,796,976) | (1,796,976) | | (1,328,843) | (1,328,843) | | (3,431,107) | (3,431,107) |
| Profit / (loss) before income t | ax | (7,559) | (7,559) | _ | (3,650,327) | (3,650,327) | (| 6,989,218) | (6,989,218) |
| | | | | | | | | | |
| Statement of Financial Pos | sition | 31-Dec-22 I | | | 31-Dec-22 | | , | 31-Dec-22 / | |
| | | Segment | Segment | | Segment | Segment | | Segment | Segment |
| | | Assets \$ | Liabilities \$ | | Assets \$ | Liabilities \$ | | Assets \$ | Liabilities \$ |
| GSH No.1 Ltd | | 44,405,148 | 50,258,382 | | 47,826,857 | 49,691,405 | | 44,670,816 | 49,796,232 |
| GSH No.3 Ltd | | 589,041 | 167,989 | | - | - | | | |
| Corporate | _ | 299,524 | 342,806 | · | 1,133,580 | 944,726 | | 369,568 | 571,496 |
| Group | | 45,293,713 | 50,769,177 | | 48,960,437 | 50,636,131 | 4 | 5,040,384 | 50,367,728 |



10. COMMITMENTS

The Group has no capital commitments as at 31 December 2022 (30 June 2022 \$nil; 31 December 2021 \$nil).

The Group has no other commitments as at 31 December 2022 (30 June 2022 \$nil; 31 December 2021 \$nil).

11. CONTINGENT LIABILITIES

The Group has no contingent liabilities as at 31 December 2022 (30 June 2022 \$nil; 31 December 2021 \$nil).



12. BUSINESS PROFILE

Chief Financial Officer

Greenlane

Nature of Business Auditors
Listed Investment Company BDO Auckland

Chartered Accountants

Investor Enquiries4 Graham Street, Aucklandcorporate@gsh.co.nzPO Box 2219, Auckland 1140

Directors Solicitors

Matt Adams (Independent)

Carl Carrington (Independent)

John Seton (Independent)

Buddle Findlay

188 Quay Street

Auckland 1140

PO Box 1433, Auckland 1140

Chief Executive Officer Share Registrar

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15 Customs Street West

Anthony Laus Auckland 1010

Registered Office Bankers

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95 Ascot Avenue Bank of New Zealand

PO Box 17474, Auckland 1546 Website

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