

### Hui a Tau

Annual Shareholders Meeting 28 October 2025 Rua Bioscience Limited (Rua) is a New Zealand pharmaceutical company aiming to be a leading distributor of cannabinoid derived medicines. This presentation and the information contained in or accompanying this presentation are not, and are under no circumstances to be construed as, an invitation to subscribe for, or an offer of, shares, securities or financial products to any person, in any country or the basis for a contract, financial advice, other advice or recommendation to conclude any transaction for the purchase or sale of any security, loan or other instrument. This presentation has not been independently verified. Neither Rua nor any of its directors, officers, shareholders, advisors, agents or employees make any representation or warranty as to the accuracy or completeness of the information contained in this presentation and those parties shall have no liability for any statement, opinion, information or matters arising out of, contained in, or for any omissions from, or failure to correct or update any information in, this presentation or any other communications transmitted to you in relation to this presentation.



# How to Participate in Virtual/ Hybrid Meetings and Ask a Question

Shareholder & Proxyholder Q & A Participation

#### **Online Questions**

If you have a question to submit during the live meeting, please select the Q & A tab on the right half of your screen at anytime. Type your question into the field and press submit. Your question will be immediately submitted to the moderator.

### Help

The **Q & A tab can also be used for immediate help.** If you need assistance, please submit your
query in the same manner as typing a question
and a Computershare representative will respond
directly to you.





# How to Participate in Virtual/ Hybrid Meetings and Vote

#### Shareholder & Proxyholder Voting

- > Once the **voting** has been opened, the resolutions and voting options will allow voting.
- To vote, simply click on the Vote tab, and select your voting direction from the options shown on the screen.
- Your vote has been cast when the tick appears.
- > To **change** your vote, select 'Change Your Vote'.



### Board of Directors Te Poari Ringatohu



**Anna Stove** 

Chair

A 25+ years track record leading transformational change within the pharmaceutical sector, having held senior executive roles in NZ, Asia Pacific and Europe.



Panapa Ehau

Executive Director, Co-Founder

Co-founder of a number of social enterprises. Holds governance roles across numerous for-profit and charitable organisations.



**Teresa Ciprian** 

Non-Executive Director

Global expertise in innovation, commercialisation, marketing and business development in the primary sector.



**Tony Barclay** 

Non-Executive Director

Over 30 years' experience in business, with 22 years of healthcare expertise. Holds Directorships in private MedTecl companies.



Kale Panoho

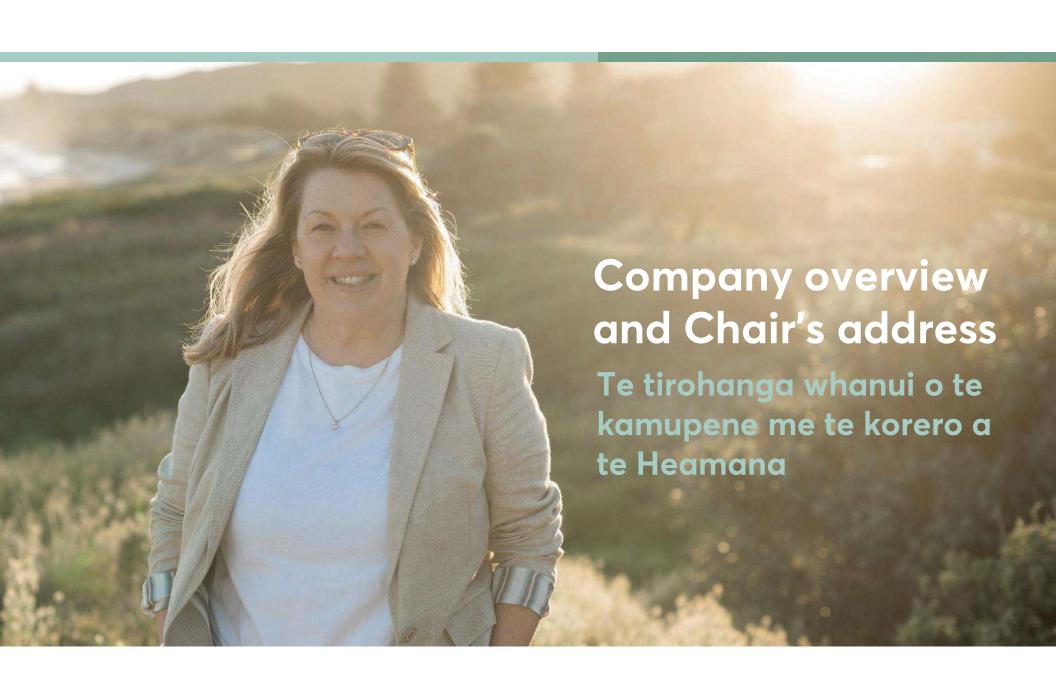
Board Observer

An entrepreneur at heart having started multiple successful technology businesses out of the LIS and N7

### Agenda Rarangi take

- 1. Company overview and Chair's address
- 2. Chief Executive Officer's presentation
- 3. Annual results presentation
- 4. Shareholder questions
- 5. Ordinary resolutions
  - 1. Auditor's remuneration
  - 2. Re-election of Teresa Ciprian as Director
  - 3. Ratification of issued shares
  - 4. Issue of new Ordinary Shares
- 6. General business







### RUA

### Strategy to Execution E kokiri ana ki te kaupapa

Partner with best in class for low cost, scalable delivery.



Germany | Australia | UK Aotearoa New Zealand Czechia Revenue from customers \$1.5m







Revenue \$1.9m

Momentum



Cost Control

Opex \$3.4m



### Shareholder Support

Equity and debt \$1.9m



### Achievements at a glance Mawhiti mai ki nga whakatutukitanga



Launched a new product in Australia leveraging New Zealand legacy genetics



Expanded the German product portfolio at a pivotal point in the market.



Delivered strong revenue growth across three key markets



Secured alignment with leading clinic chains in Australia to drive revenue



Broadened the approved product range in Aotearoa, New Zealand.



Established a new UK sales pipeline in partnership with Target Healthcare.

Subsequent activity



Entry into the Czech market in early FY26 with the launch of Rua's first product.



# Rua requires additional capital to fund growth opportunities



Rua is seeking to raise ~\$2m of new equity

- Working capital funding for growth
- The cash raised, both from the facility sale and capital raise, is intended (if fully subscribed) to fund the business to a self-sustaining position.



Chief Executive
Officer's presentation
Te whakatakotoranga o te
Kaiwhakahaere Matua



RUA

FY25: An overview

Tirohanga whanui

\$1.9m Total Revenue 7 Products

5 Markets

## We have reduced operational expenditure and increased sales revenue

### Operational expenditure



#### Sales revenue









# Australia is a significant opportunity

- Rua increased revenue to \$585k
- One of the larger medicinal cannabis markets in the world at approximately \$900m.
- Expanded our reach through new distribution channels and clinic networks.
- Expanded the portfolio during the year to include new product formats and legacy genetic from Aotearoa.



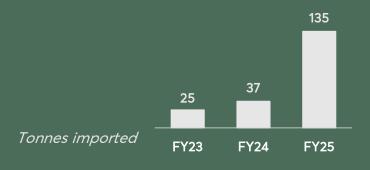
Units prescribed





### Germany is the largest market

- Largest and most developed medicinal cannabis market in Europe, if not the world.
- Considerable growth in the market, including imports.
- Significantly grew revenue to \$487k
- August 25 we successfully launched a new dried flower product cultivated in New Zealand.

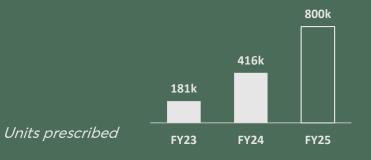




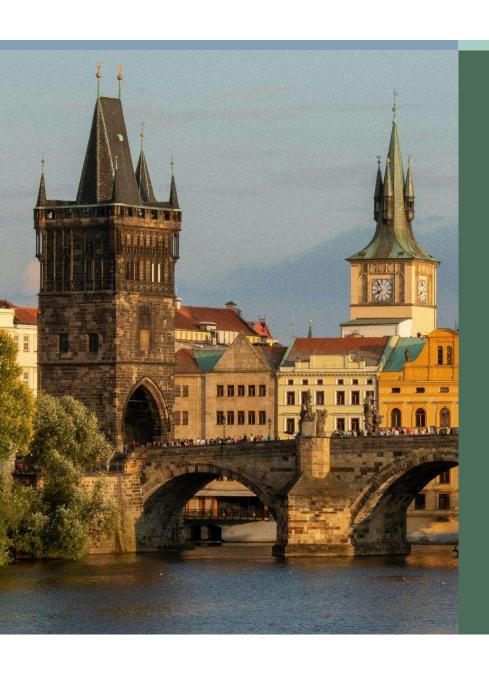


# United Kingdom has considerable growth potential

- Early stage market with considerable growth potential.
- Established a supply pipeline meeting the necessary regulatory requirements.
- Introduced three oil products for prescription.
- New products expected in FY26







# Czechia: We are strategically one of the early entrants

- Changes to regulations in April 2025 have allowed GP's to prescribe medicinal cannabis.
- Established supply channel with distribution partner, Motgaon.
- First sales of product in September 2025







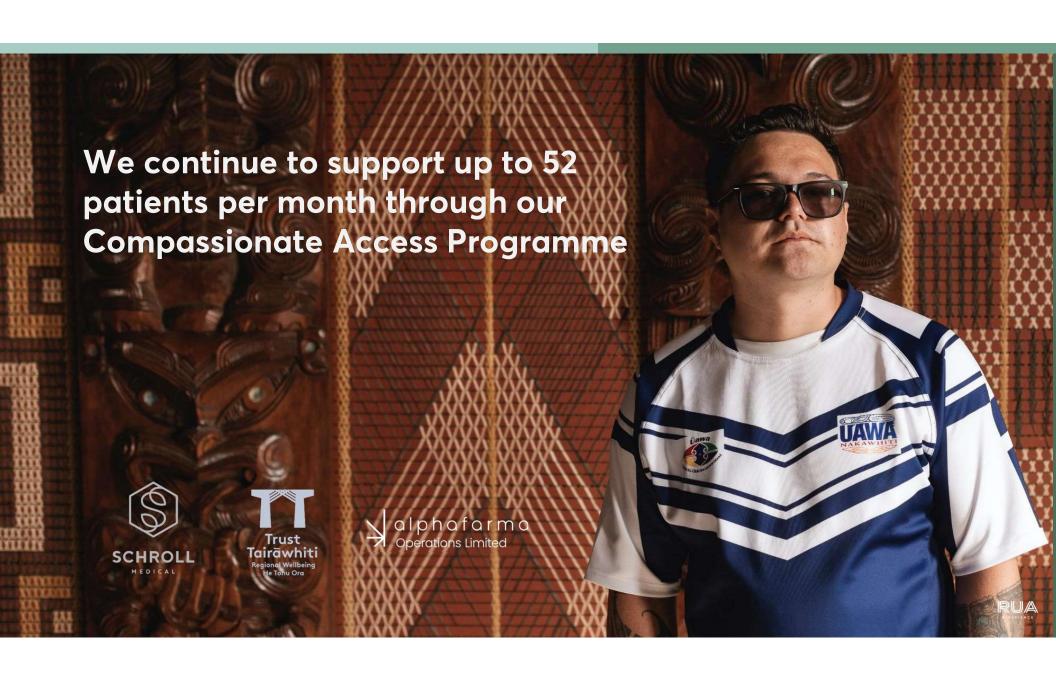
# Aotearoa, New Zealand is small but key to our Rua brand

- Significantly grew revenue to \$440k
- Additional new product approved
- Two further product applications have been initiated.



Units prescribed





# Our Scholarship Programme is inspiring rangatahi

In FY25 we leveraged our network to help and inspire local rangatahi

Scholarships

Trust
Tairāwhiti
Regional Wellbeing
He Tohu Ora

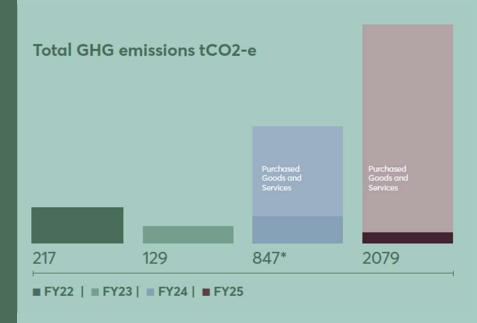
- 2 Industry trips
- 1 Internship
- 3 Kura visits to Mangaoporo



# Rua's FY25 GHG report Te ripoata GHG o Rua mo FY25

Scope 1 and 2 emissions reduced by 20%

Scope 3 emissions growing as our revenue grows



# Our plans for FY26 are to significantly grow revenue

Te mahere o Rua FY26

**Revenue from customers** 

\$3-5 mill

**New products** 

New products in all markets

**New markets** 

Czechia



FY25 financial commentary Nga korero mo nga putea



## Profit & loss Nga korero mo nga putea

Rua's annual financial results for the year ended 30 June 2025.

# Rua establishes in all markets

Revenue from customers

\$1.5m

Total revenue and other income

\$1.9m

Loss before tax

-\$3.5m



### Balance sheet Nga korero mo nga putea

Rua's annual financial results for the year ended 30 June 2025.

# Rua requires further capital

Cash and investments

\$241k

Total assets

\$6.78m

**Total liabilities** 

\$1.89m

Net assets

\$4.89m



### Cashflow Nga korero mo nga putea

### Investing in the future

Rua's annual financial results for the year ended 30 June 2025.

Net cash outflow from operating activities

\$2.79m

Net cash inflow from investing activities

\$0.11m

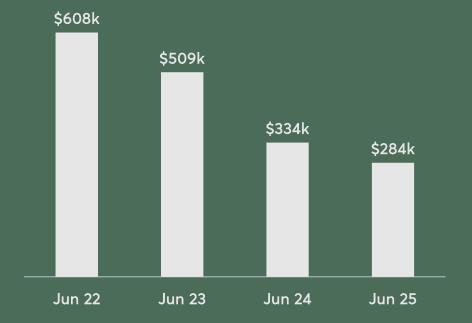
Net cash inflow from financing activities

\$2.02m



## Operational expenditure is reducing Nga korero mo nga putea

Rolling 12-month, average monthly expenditure



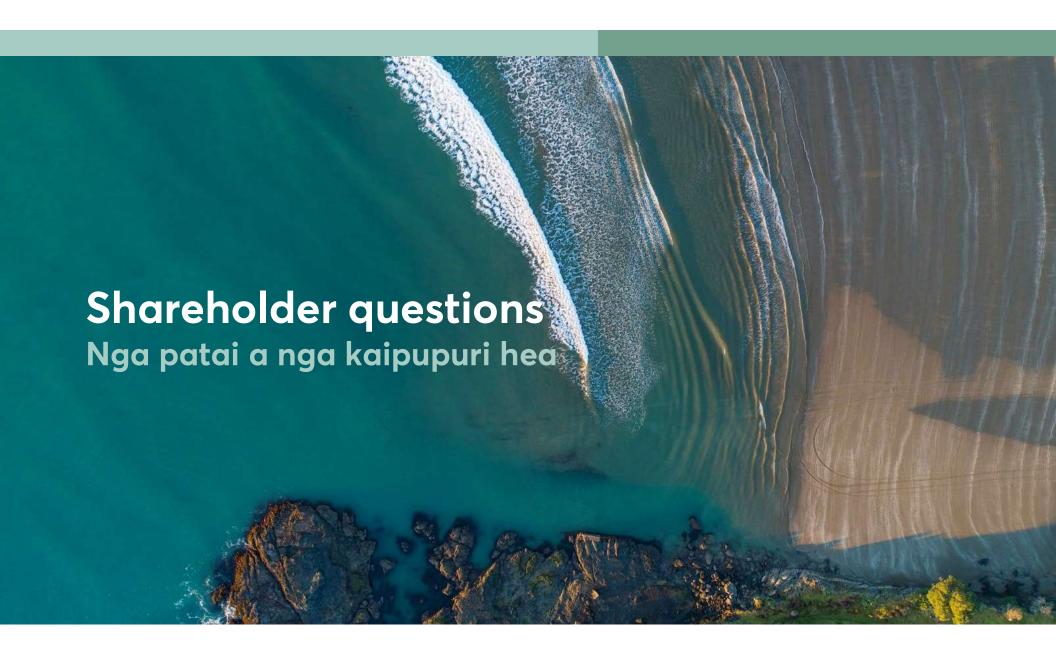


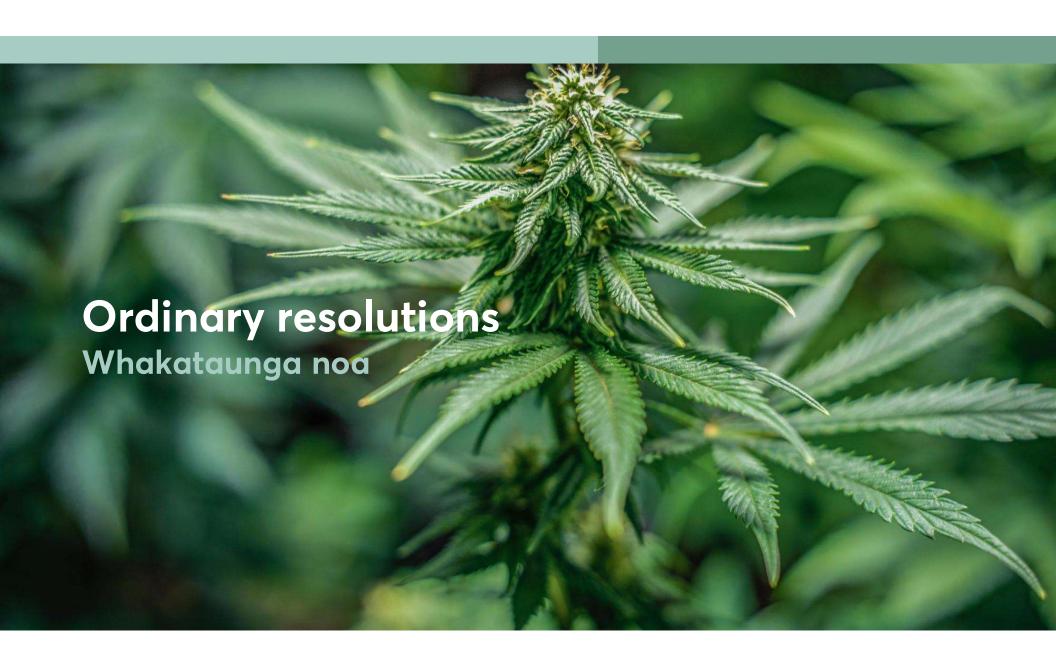
### Sales Revenue is growing Nga korero mo nga putea

Quarterly sales revenue, all markets









## RUA

### **Resolution One**

That the Board be authorised to fix the auditor's remuneration.



## RUA Resolution Two

That Teresa Ciprian be re-elected as a Director of Rua



## RUA

### **Resolution Three**

To ratify the prior issue of Ordinary Shares and Warrants

- 16,799,999 ordinary shares
- 5,926,673 warrants



### RUA

### **Resolution Four**

That the Board are authorised to issue New Shares if required

- Up to 49,993,744 shares
- At a price of not less than 3c per share
- At any time during the next 12 months





