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Annual Shareholders' Meeting

25 May 2023

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Agenda

- | | | |
|-----------|---|------------------|
| 01 | Introduction and Chair's Address | Susan Peterson |
| 02 | Group CEO's Address | Stuart Dickinson |
| 03 | Resolution | |
| 04 | General Business | |

Chair's Address





CEO Succession

- A warm welcome to Stuart Dickinson, who assumed the role of Vista Group CEO last month
- Stuart has extensive experience in delivering technology transformation programmes for enterprise customers across Australia, New Zealand and internationally
- Accelerating Vista Group's aspirations – bringing together executive team from around the world to evolve and execute strategic plan

A year of continued Annualised Recurring Revenue growth
as industry-leading SaaS platform gains momentum

Total revenue	\$135.1m	▲ 38%	2022	\$135m
			2021	\$98m
			2020	\$88m
Recurring revenue ¹	\$112.3m	▲ 38%	2022	\$112m
			2021	\$81m
			2020	\$66m
ARR ³	\$118.0m	▲ 22%	2022	\$118m
			2021	\$97m
			2020	\$87m
EBITDA ⁴	\$10.6m	▲ 63%	2022	\$11m
			2021	\$7m
			2020	-\$11m

Governance

Board's priorities 2023/24

- Support CEO transition
- SaaS platform transformation
- Strong balance sheet – focused on annual recurring revenue and free cash flow
- Increasing operational efficiency
- Governance Roadshow – strengthening engagement with investors and stakeholders
- Continuing to build the strength of our team
- Sustainability and TCFD readiness

Group CEO's Address



CinemaCon

- Opportunity to hear from clients and show innovations
- Unwavering commitment to cinema from studio executives
- Vista Group technology to support clients' businesses and take them into the future



Industry leading solutions

Accelerating our platform offering with simplified and streamlined technology

- SaaS platform to power the global industry
- Platform presence across key regions
- Delivering rapid innovation, scalable and secure platforms
- Simplify and streamline our offering to continue delivering the best experience in the industry



Demonstrable progress

Successful signings to the Exhibition Cloud

- Major Canadian exhibitor, Cineplex, committed to Vista Cloud in December 2022
- Premium boutique UK cinema chain, Everyman, the latest client to join the platform in 2023
- Target to transition 100% of Movio Cinema's clients to Movio Cinema EQ by the end of 2023



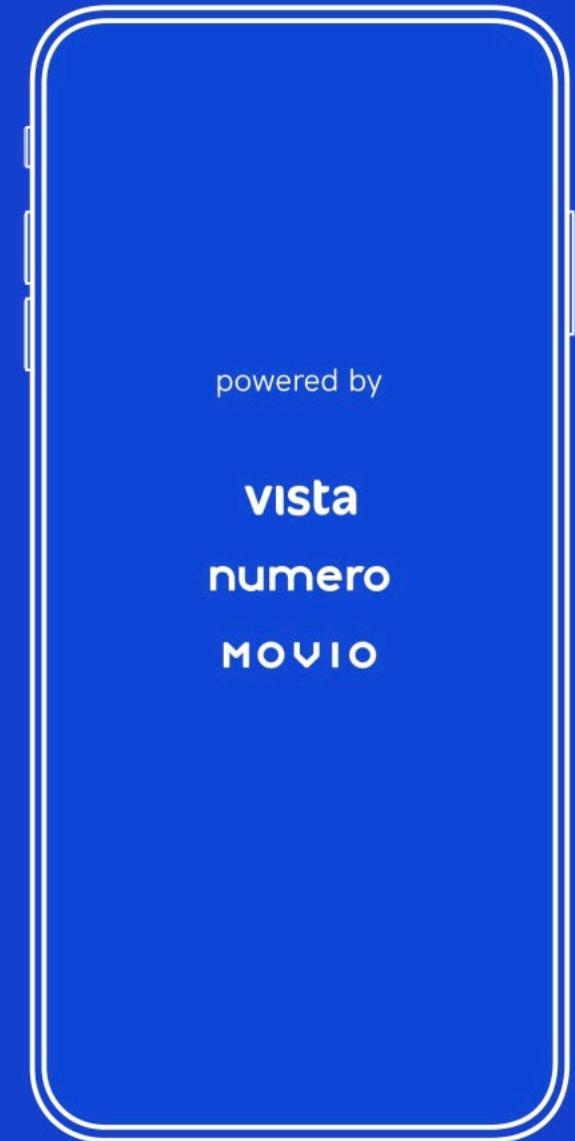
EVERYMAN



A more connected future

Leveraging our platform to deliver new innovation

- Vista Oneview – innovation that brings the platform together
- Unifies solutions and insights from Vista, Numero and Movio
- Intelligence in the pockets of C-suite exhibitors
- High demand from cinema executives: "I'm going to live in this"



Optimising growth potential

Expanding the market with our clients

- Cinemas expanding to full entertainment offering
- Increase addressable market – for exhibitors and Vista Group
- Cineplex – 1,637 screens plus entertainment venues within amusement, media and digital media
- Delivering exceptional experiences and broadening growth potential



Outlook

Unified, simplified future

Strategic

- Expanding our capabilities to further support our clients' ongoing success
- Building a connected future with platform and innovation
- Leading global position in the industry

Operational

- Oneview preparing for launch
- Increase agility and responsiveness to clients

Financial

- Capital spend directed towards platform solutions
- Drive efficiency, operating leverage and deliver positive free cash flow

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Resolution



Resolution

That the Board is authorized to fix the fees and expenses of PricewaterhouseCoopers as auditor for the ensuing year.

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Proxies and Postal Votes received:

For	160,851,323	(99.3%)
Proxy discretion	1,108,541	(0.68%)
Against	21,181	(0.01%)
Abstain	29,873	

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Questions



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Thank you