

## The Warehouse Group Limited

Quarterly Sales	
Reporting Period	13 weeks to 30 October 2022
Previous Reporting Period (2022)	13 weeks to 31 October 2021
Previous Reporting Period (2021)	13 weeks to 1 November 2020

Quarterly Retail Sales information:

<b>First quarter sales (1 August 2022 to 30 October 2022)</b>	Sales 2023 (\$ Million)	Sales 2022 (\$ Million)	Sales 2021 (\$ Million)	Change in sales vs 2022	Change in sales vs 2021
The Warehouse	414.6	298.2	379.5	+ 39.0 %	+ 9.2 %
Warehouse Stationery	56.9	48.2	61.8	+ 18.0 %	- 7.9 %
Noel Leeming	246.6	238.7	250.8	+ 3.3 %	- 1.7 %
Torpedo7	37.4	34.2	33.8	+ 9.4 %	+ 10.7 %
Total Group <sup>1</sup>	764.7	630.7	738.5	+ 21.2 %	+ 3.5 %

Store Numbers	The Warehouse		Noel Leeming		Warehouse Stationery		Torpedo7	
	2023	2022	2023	2022	2023	2022	2023	2022
Start Quarter 1	89	90	68	71	68	70	24	21
End Quarter 1	88	90	68	71	68	70	24	21

Store footprint (Square Metres)	The Warehouse		Noel Leeming		Warehouse Stationery		Torpedo7	
	2023	2022	2023	2022	2023	2022	2023	2022
Start Quarter 1	479,900	487,553	83,064	83,672	56,638	63,684	31,200	27,030
End Quarter 1	473,359	486,051	83,064	85,541	52,452	62,867	31,200	27,030

Store changes during the quarter	New store	Replacement store	Store closure	Store extension/ reduction
The Warehouse	-	-	1	3
Warehouse Stationery	-	-	-	3
Noel Leeming	-	-	-	-
Torpedo7	-	-	-	-

**Note:**

1) Total Group sales includes TheMarket segment, eliminations and other Group operations in addition to the 4 main retail operations detailed above.