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# How to Participate in Virtual/ Hybrid Meetings and ask a Question

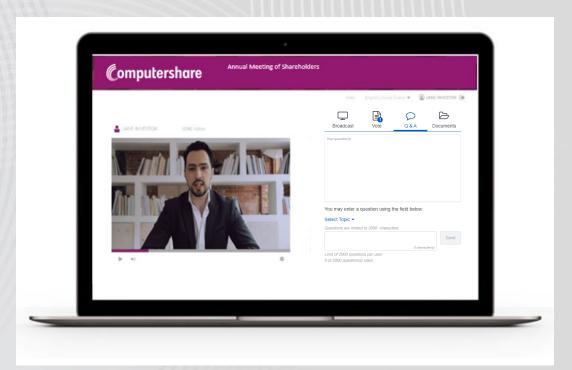
## Shareholder & Proxyholder Q & A Participation

## **Online Questions**

If you have a **question** to submit during the live meeting, please select the **Q & A tab on the right** half of your screen at anytime. Type your question into the field and press submit. Your question will be immediately submitted to the moderator.

## Help

The Q & A tab can also be used for immediate help. If you need assistance, please submit your query in the same manner as typing a question and a Computershare representative will respond directly to you.





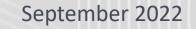


# **Timeline of Director re-appointments**



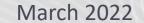
Warwick Hunt MNZM
Director

BAcc (Hons), FCA, FKC





Hinerangi Raumati-Tu'ua MNZM
Director
BMS, MMS, FCA





Tim Miles
Director

November 2016



Catherine Drayton
Director
BCom, LLB, FCA, CFInstD

March 2019



David Baldwin
Director
BE, MBA, GAICD

For election

## **Our Board**



Barbara Chapman CNZM Chairman

BCom, CMInstD



Hinerangi Raumati-Tu'ua MNZM Director

BMS, MMS, FCA



Warwick Hunt MNZM Director

BAcc (Hons), FCA, FKC



Tim Miles
Director

ВА



David Baldwin
Director

BE, MBA, GAICD



**Catherine Drayton**Director

BCom, LLB, FCA, CFInstD



James Moulder
Director

BA, BCA, MPP (Hons), GMP (Harvard)



Barbara Chapman CNZM Chairman



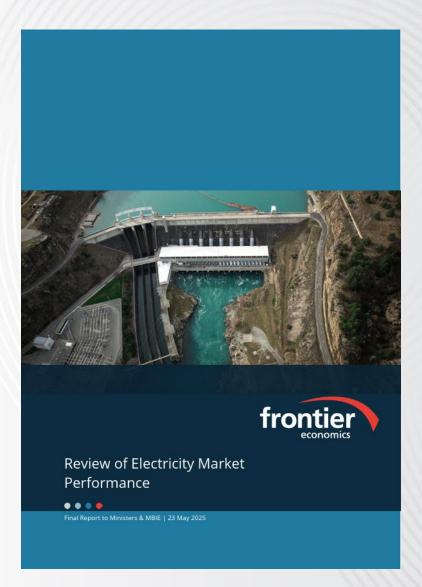
# **Corporate governance FY25**

Skill/Experience	Director Expertise	Governance Capabilities
Business strategy and leadership experience	******	A proven record of developing and executing business strategy
Listed company governance experience	*****	Experience in listed company governance and driving and assessing the effectiveness of the executive
Regulated industry knowledge and experience	******	Electricity sector experience or experience in a similarly regulated industry
Government, stakeholder and iwi relationship experience	******	A proven record of successfully engaging and managing key external stakeholder relationships
Finance / Accounting / Audit Committee experience	*****	Experience in financial accounting, reporting and internal financial controls
Corporate finance / capital markets / transactional / wholesale markets experience	*****	Experience in corporate finance related transactions – such as capital raising and/or mergers and acquisitions
Large industry operational (capital) project management experience	22222	Experience within the electricity sector or similar large scale industrial business
Health and safety, risk experience	111111	Deep understanding of excellence in Health & Safety in strategic and operational context and applicable legislative framework
Sustainability experience	******	Deep understanding of environmental and social sustainability risks and opportunities in strategic and operational context
Climate change risk and opportunity management	11111	Understanding of climate-related risks and opportunities and how they may impact business outcomes in the near, medium and long-term
Customer insight, data, marketing and brand experience	11111	Experience in consumer retail and execution of marketing and brand strategies to deliver growth
Technology / innovation / digitalisation and data experience	22222	Detailed understanding of the role of technology and innovation in delivering a superior customer experience
People / culture / reputation management	11111	Deep understanding of the strategic importance of people, values, behaviours and management style as drivers of organisational culture and reputation

16 Oct 2025 – Annual Shareholders Meeting

Secondary

# Policy and regulation



- Gen35 well aligned to Government priorities.
- Genesis welcomes the clarity these announcements have brought to the market.
- Genesis actively reviewing options to deliver strategy faster.

# **Development Pipeline | Government Energy Package Response**

Genesis is well-positioned to respond to the Government Energy Package through its strategic investments in Huntly's capacity and a potential gas storage opportunity.



#### **Dispatchable Firming Capacity**

- ✓ **Long Duration:** Investment to extend the life of Huntly Power Station & actively exploring options to build a new peaking plant (Unit 7)
- ✓ Short Duration: Huntly BESS 1 construction underway, plans for BESS 2



#### **Fuel Security**

- Genesis' thermal assets are all capable of running on LNG, which would benefit from LNG imports in the long-term
- Prosecution of biomass as an alternative fuel source enhances fuel security and flexibility
- Genesis has secured exclusive rights to negotiate up to 10 PJ gas storage at Tariki



#### **Firming Products**

 Increased availability of Huntly risk management products will improve access to firming capacity for independent retailers, generators and industrial end users



#### Renewables

- Executing near-term solar pipeline to free up Huntly's capacity for reserve operations
- Actively exploring and in consenting phase for onshore wind opportunities
- Early discussions for an offshore wind opportunity

Market security and more affordable electricity for New Zealand

# **Financial performance**

Normalised EBITDAF 1

**Net Profit After Tax** 

Dividend

\$470m

Up 15% on FY24

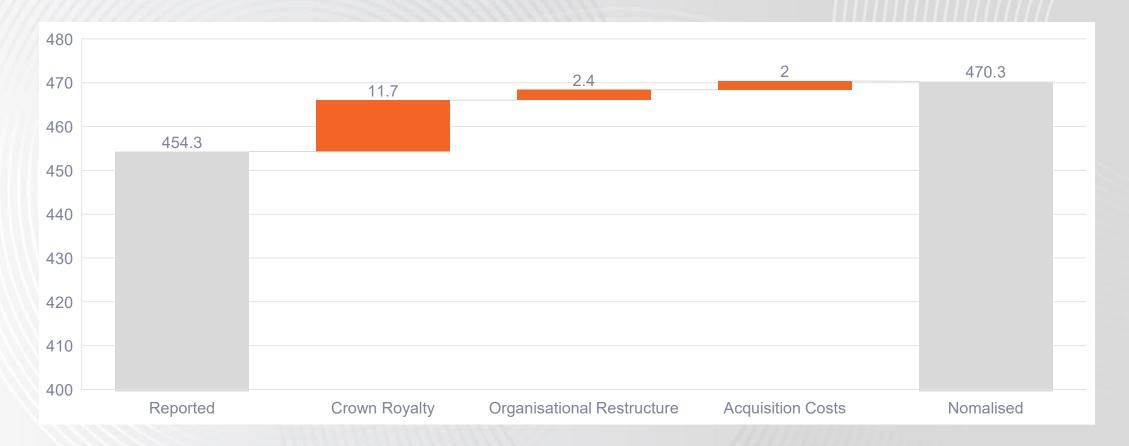
\$169m

Up 29% on FY24.

14.3 cps

Up 2% on FY24.

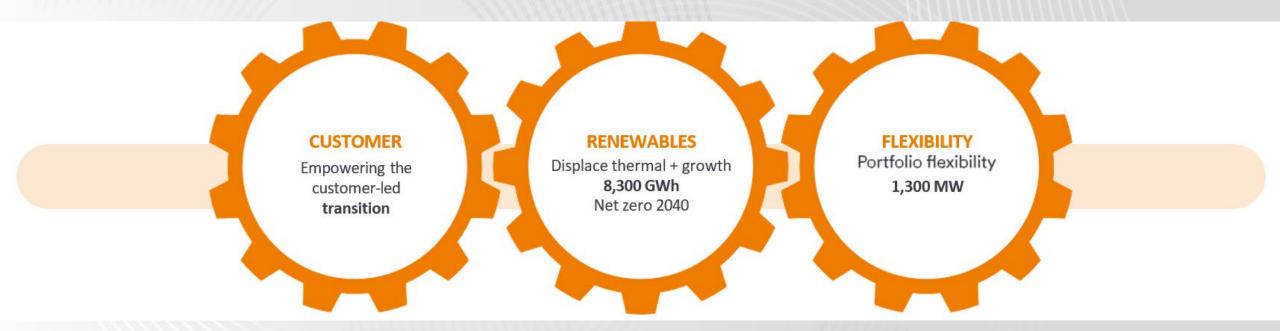
# Normalised EBITDAF FY25 (\$m)



- The Group's Disclosure of Non-GAAP Performance Measures policy ("policy") determines the framework within which non-GAAP financial information is determined, reported and utilised
- The Group's objective in preparing normalised financial information is to enable the investment community to better understand the Group's underlying operational performance. The Group achieves this objective by providing information that:
  - is representative of Genesis Energy's underlying performance as a potential indicator of future performance;
  - enables comparison across financial periods; and
  - can assist with comparison between publicly listed energy companies in New Zealand.
- · Non-GAAP information is prepared in accordance with the Board approved policy, and any adjustments under the policy are approved by the Board.
- Application of the Group's "Disclosure of Non-GAAP Performance Measures Policy" in FY25 is consistent with the Board-approved approach.



## Gen35





# **Capital structures**



On balance sheet – **Huntly BESS** 



Directly leverage third-party capital – **Lauriston solar** 



Indirectly leverage third-party capital – Tauhara geothermal PPA







Malcolm Johns
Chief Executive



## The Executive Team



Malcolm Johns
Chief Executive



Tracey Hickman
Chief Operating Officer



Julie Amey
Chief Financial Officer



Matthew Osborne Chief Corporate Affairs Officer



**Stephen England-Hall**Chief Revenue Officer



Ed Hyde
Chief Transformation & Technology Officer

20



Claire Walker
Chief People Officer





## **FY25 Performance**

Monetising Huntly Power Station

generation

Technology

Retail transformation

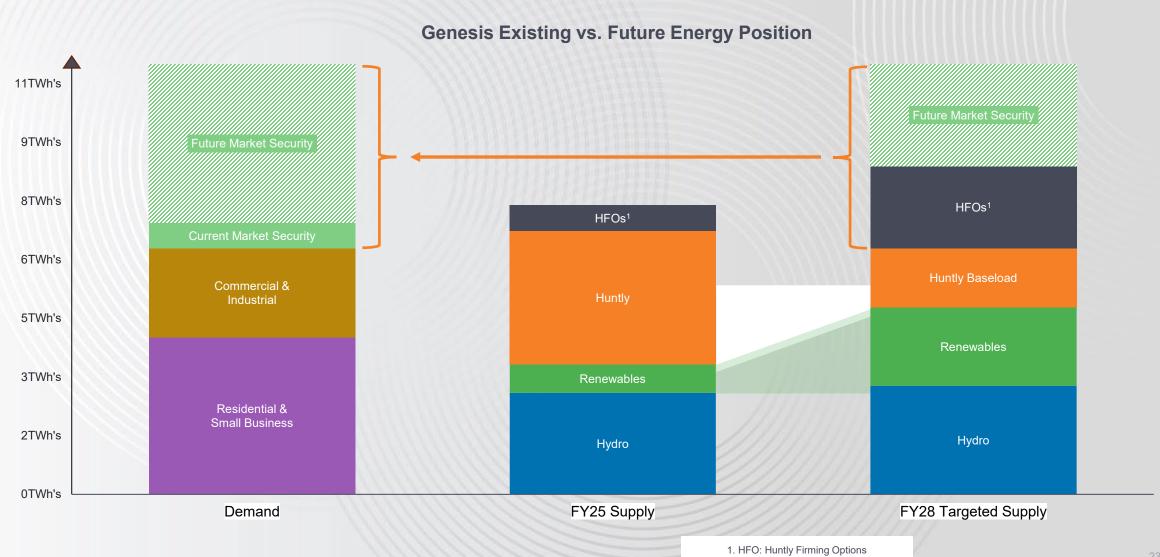
Driving safety improvements

Delivering new

renewable

Building a delivery driven team

# **Monetising Huntly Power Station**



# **Total gas usage FY25**

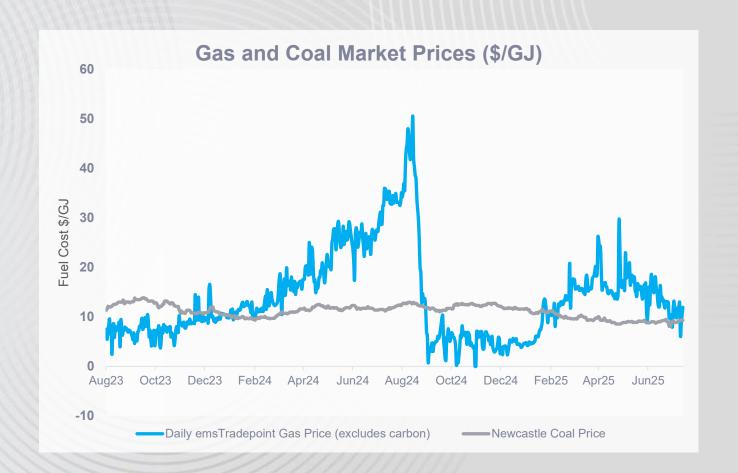
#### **FY25 Gas Numbers**

Total Gas Purchased: 25.1 PJ

Wholesale Gas Market Sales: 1.7 PJ

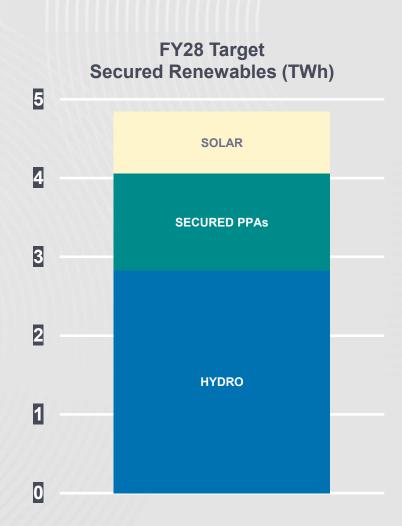
**Used for Generation: 16.6 PJ** 

Sold to Customers: 6.8 PJ



# Delivering new renewable generation

Site	Expected Generation (GWh/year)	Update		
Lauriston (Solar)	~100	Operational (February 2025)		
Edgecumbe (Solar)	~230	Final Investment Decision targeted for Q2 FY26		
Leeston (Solar)	~110	Final Investment Decision target Q3 FY26		
Foxton (Solar)	~345	In fast-track consenting process		
Kaiwaikawe (Wind)	~225	First generation Q3 FY27		
Waipipi (Wind)	~450	Operational (March 2021)		
Tauhara (Geothermal)	~549	Operational (January 2025)		
Huntly BESS (Storage)	n/a	Under construction (Q1 FY27; 200 MWh)		



# **Technology**

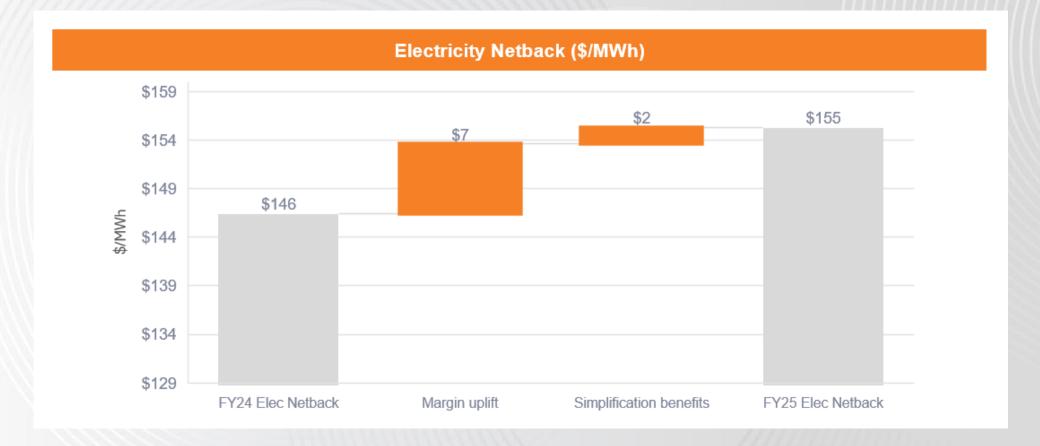
Strategic Pillar	Project	Progress Update
Delivery	Billing & CRM re-platform	First go live on track for Q1 FY26
	Powered Finance	<ul> <li>Phase 1 (General Ledger Refresh) on track for FY26.</li> <li>Tracking to full completion in FY27</li> </ul>
	Trading & risk platform implementation	<ul> <li>New derivatives trading tool delivered.</li> <li>Energy Trading Risk Management, Market Modelling, &amp; Gross Margin Calculation on track for delivery across FY26 and FY27</li> </ul>

# **Digital spend**

Digital Project Spend (\$m)	FY24 Actual	FY25 Actual	FY26	FY27	FY28	Total All years	Investor Day 2023 Total Forecast
Total Digital Investment	18	40	65	22	0	145	145
OPEX	15	33	60 (mid)	20 (mid)	0	128	127
CAPEX	3	7	5	2	0	17	18

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## **Retail transformation**



Prioritising Value Over Volume	Simplifying Our Business			
Achieved <b>\$65 million</b> in margin uplift in <b>FY25</b> .	Delivered <b>\$12 million</b> in baseline <b>OPEX savings</b> in <b>FY25</b> .			

# **Driving safety improvements**

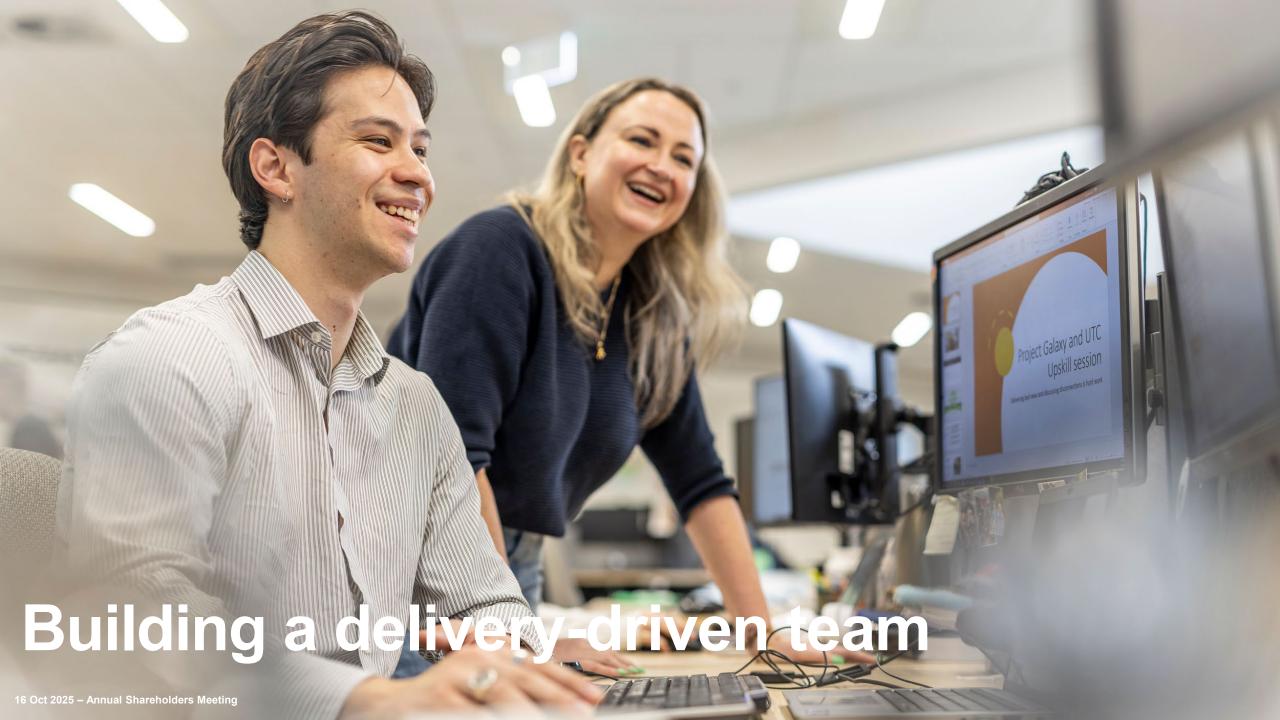


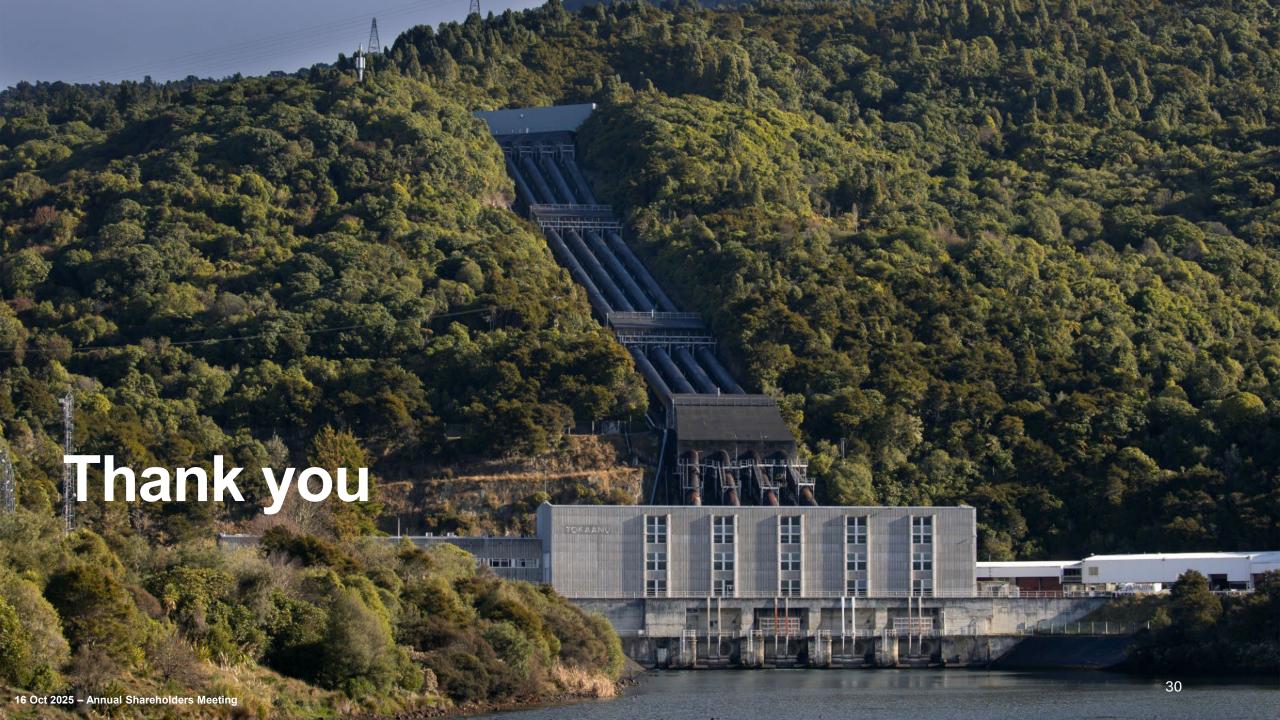
Claire Walker



Will Eastgate

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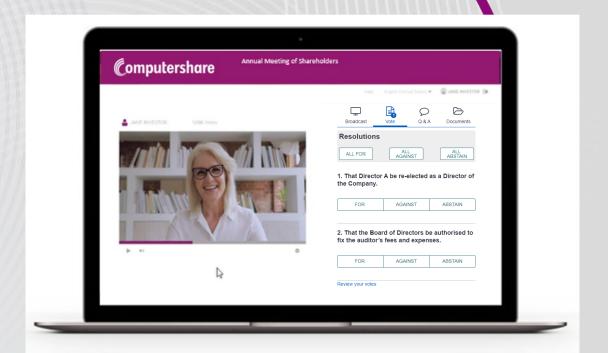


# Shareholder questions

# How to Participate in Virtual/ Hybrid Meetings & Vote

### **Shareholder & Proxyholder Voting**

- Once the voting has been opened, the resolutions and voting options will allow voting.
- To vote, simply click on the Vote tab, and select your voting direction from the options shown on the screen.
- Your vote has been cast when the tick appears.
- > To **change** your vote, select 'Change Your Vote'.





Resolution 1:
Re-election of
Catherine Drayton
Director



Resolution 2:
Re-election of
Warwick Hunt MNZM
Director



**Resolution 3:** Re-election of Hinerangi Raumati-Tu'ua



**Resolution 4:** Re-election of **Tim Miles** Director



Resolution 5:
Election of
David Baldwin
Director

# **Summary of proxy votes**

#### **Vote Details**

Resolution	Vote type	Voted	%	% of all securities
1 - RE-ELECT CATHERINE DRAYTON	For	688,000,241	98.00	62.01
	Against	465,595	0.07	0.04
	Discretionary	13,542,097	1.93	1.22
	Board	900,898	<i>0.13</i>	0.08
	Non-Board	12,641,199	1.80	1.14
	Abstain	246,615	N/A	0.02
2 - RE-ELECT WARWICK HUNT	For	687,917,373	97.99	62.00
	Against	504,424	0.07	0.05
	Discretionary	13,571,800	1.93	1.22
	Board	932,026	<i>0.13</i>	0.08
	Non-Board	12,639,774	1.80	1.14
	Abstain	260,951	N/A	0.02
3 - RE-ELECT HINERANGI RAUMATI-TU'UA	For	687,291,485	97.91	61.94
	Against	1,150,706	0.16	0.10
	Discretionary	13,502,477	1.92	1.22
	Board	879,654	0.13	0.08
	Non-Board	12,622,823	1.80	1.14
	Abstain	309,880	N/A	0.03
4 - RE-ELECT TIMOTHY MILES	For	686,000,587	97.72	61.83
	Against	2,421,603	0.34	0.22
	Discretionary	13,552,229	1.93	1.22
	Board	915,099	<i>0.13</i>	0.08
	Non-Board	12,637,130	1.80	1.14
	Abstain	280,129	N/A	0.03
5 - ELECT DAVID BALDWIN	For	685,934,071	97.72	61.82
	Against	2,345,525	0.33	0.21
	Discretionary	13,640,708	1.94	1.23
	Board	970,547	<i>0.14</i>	0.09
	Non-Board	12,670,161	1.81	1.14
	Abstain	334,244	N/A	0.03





## **Investor relations enquiries**

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