

The Warehouse Group Limited
Supplementary Information

Quarterly Sales	
Reporting Period	26 weeks to 30 January 2022
Previous Reporting Period	26 weeks to 31 January 2021
Previous Reporting Period (2020)	26 weeks to 26 January 2020

Quarterly Retail Sales information:

First quarter sales (2 August 2021 to 31 October 2021)	Sales 2022 (\$ Million)	Sales 2021 (\$ Million)	Sales 2020 (\$ Million)	Change in sales vs 2021	Change in sales vs 2020
The Warehouse	298.2	379.5	368.9	- 21.4 %	- 19.2 %
Warehouse Stationery	48.2	61.8	63.0	- 22.0 %	- 23.5 %
Noel Leeming	238.7	250.8	225.0	- 4.8 %	+ 6.1 %
Torpedo7	34.2	33.8	23.8	+ 1.2 %	+ 43.7 %
Total Group ¹	630.7	738.5	694.8	- 14.6 %	- 9.2 %

Second quarter sales (1 November 2021 to 30 January 2022)	Sales 2022 (\$ Million)	Sales 2021 (\$ Million)	Sales 2020 (\$ Million)	Change in sales vs 2021	Change in sales vs 2020
The Warehouse	597.2	587.8	569.9	+ 1.6 %	+ 4.8 %
Warehouse Stationery	73.8	74.8	70.8	- 1.3 %	+ 4.2 %
Noel Leeming	344.0	342.4	287.8	+ 0.5 %	+ 19.5 %
Torpedo7	63.3	51.1	42.0	+ 23.9 %	+ 50.7 %
Total Group ¹	1,099.3	1,069.8	988.6	+ 2.8 %	+ 11.2 %

Year to date sales (2 August 2021 to 30 January 2022)	Sales 2022 (\$ Million)	Sales 2021 (\$ Million)	Sales 2020 (\$ Million)	Change in sales vs 2021	Change in sales vs 2020
The Warehouse	895.4	967.3	938.8	- 7.4 %	- 4.6 %
Warehouse Stationery	122.0	136.6	133.8	- 10.6 %	- 8.8 %
Noel Leeming	582.7	593.2	512.8	- 1.8 %	+ 13.6 %
Torpedo7	97.5	84.9	65.8	+ 14.9 %	+ 48.2 %
Total Group ¹	1,730.0	1,808.3	1,683.4	- 4.3 %	+ 2.8 %

Store Numbers	The Warehouse		Noel Leeming		Warehouse Stationery		Torpedo7	
	2022	2021	2022	2021	2022	2021	2022	2021
Start Quarter 2	90	90	71	73	70	71	21	20
End Quarter 2	90	90	71	73	70	71	22	20

Store footprint (Square Metres)	The Warehouse		Noel Leeming		Warehouse Stationery		Torpedo7	
	2022	2021	2022	2021	2022	2021	2022	2021
Start Quarter 2	486,051	487,884	85,541	77,795	62,867	65,849	27,030	27,030
End Quarter 2	486,051	487,884	85,541	77,795	62,867	65,849	28,319	27,030

Store changes during the quarter	New store	Replacement store	Store closure	Extension/reduction
The Warehouse	-	-	-	-
Warehouse Stationery	-	-	-	-
Noel Leeming	-	-	-	-
Torpedo7	1	-	-	-

Note:
1.) Total Group sales includes TheMarket segment, eliminations and other Group operations in addition to the 4 main retail operations detailed above.