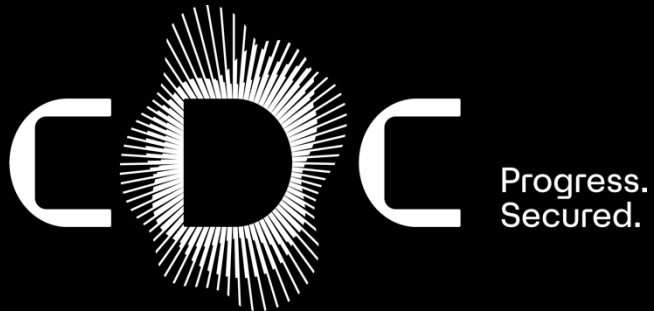


# Infratil Investor Day Presentation

9 April 2025

Greg Boorer

Founder and Chief Executive Officer



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# Agenda

- 04 Introduction
- 07 Achievements
- 18 Growth
- 24 Questions





## Data centres



PREFERRED  
PARTNER

22

Total

14

Operational

8

Under construction

## Locations



Nine campuses across our  
operating regions:

Canberra  
Sydney  
Melbourne  
Auckland

## High density



+400kW

Track record of high and ultra  
high density deployments

## Capacity (MW)



2454

Total

318

Operating  
capacity

382

Under construction  
capacity

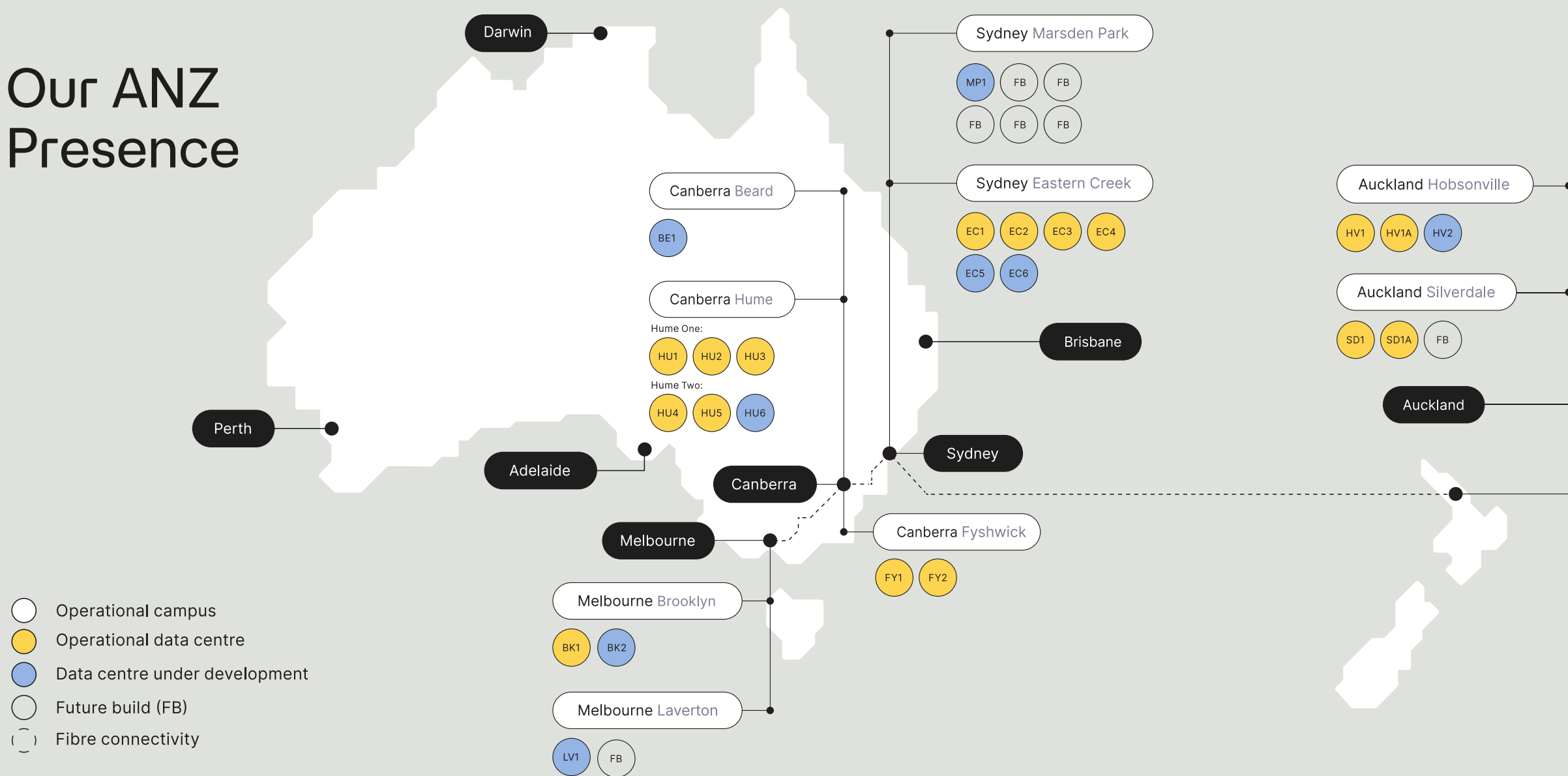
1754

Future  
build capacity

# Securing progress in the age of AI



# Our ANZ Presence







1

Security

2

Optionality

3

Availability

4

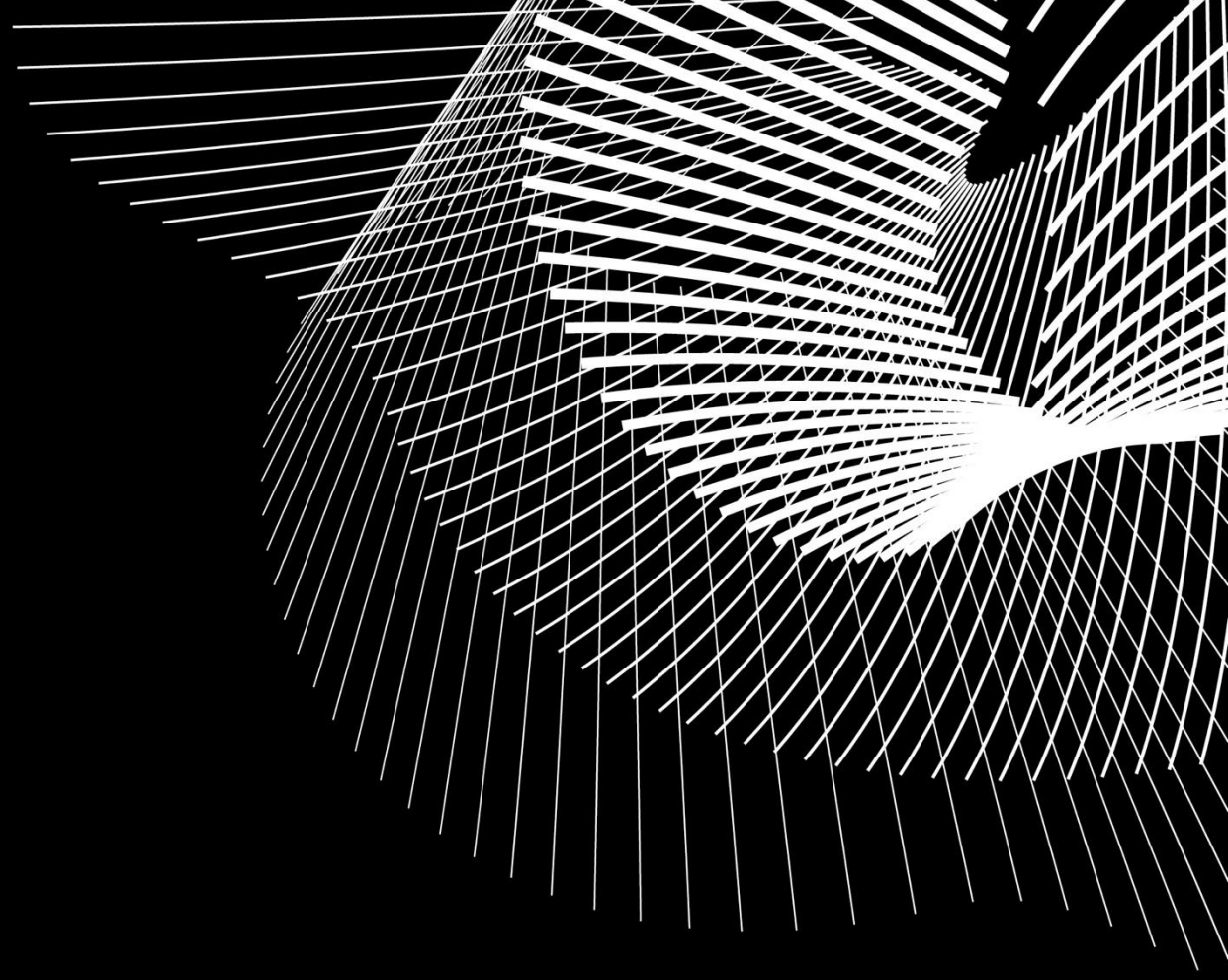
Interconnection

5

Sustainability



# Achievements







## CDC Growth in 2024 - 2025

- Completed expansion projects in NZ
- Began construction at the Marsden Park Campus in NSW
- Commenced work at the Laverton Campus in VIC





## Customers

- Successfully grew and diversified our client base across target markets
- Contracted new capacity across all regions
- Continued focus on exceeding customer expectations





## People

- Continued to foster a high-performance culture across all our regions
- Successfully scaling up and continuing to expand our high performing team
- Investing significantly in new capabilities and functions to enable continued growth














# Development

- Accelerated construction across our regions
- Increased development pipeline across Australia and New Zealand
- Proven capability to build at scale across multiple regions



# Track record of development at scale across multiple campuses and regions

2008	2015	2018	2022	2022	2024	2024	2024	2025
Hume	Fyshwick	Eastern Creek	Silverdale	Hobsonville	Beard	Brooklyn	Marsden Park	Laverton
CDC's first campus – Hume 1 becomes operational.	Fyshwick 1 becomes operational.	CDC's first Sydney campus becomes operational.	Silverdale becomes operational.	Hobsonville becomes operational.	CDC's fourth Canberra campus begins construction.	CDC's first Melbourne campus becomes operational.	CDC's second Sydney campus begins construction.	Development begins at CDC's second Melbourne campus.
								

2008

CDC

2025

Progress. Secured.





## Financial Performance

- Strong earnings growth trajectory
- Invested in growing capability across the business
- Continued prudent cost management
- Additional debt and equity raised, diversifying capital base and supporting continued growth





## Shareholder Confidence

- Landmark deal signed to ensure continued support for growth and success
- The transaction puts the enterprise value of CDC at ~\$17bn





## Sustainability

1. Toitū net carbonzero and Toitū enviromark diamond" certifications renewed in New Zealand
2. 100% renewable electricity by default since 1 January 2024
3. Water Usage Effectiveness (WUE) of 0.01
4. Zero Waste certification in NSW





## Unlocking ANZ as the APAC digital infrastructure hub

1. \$26+ billion worth of additional investment in data centres by 2030
2. Only 1% of Australia's annual energy consumption is data centre usage
3. Data Centres help drive investments into renewable energy

### EMPOWERING AUSTRALIA'S DIGITAL FUTURE

Data centres: Essential digital infrastructure underpinning everyday life

Data centres - housing efficient, high-tech computers - are the engine room of Australia's digital infrastructure...

ANZ  
Data  
Centres  
by 2030

**\$26**  
Billion

Additional investment in data centres in Australia is forecast to top \$26 billion to meet digital infrastructure demand

**2X**

Connected household devices

The number of devices in the household will more than double by 2030

Data centres will nearly double their workforce capabilities to support businesses and consumers...

**2X**  
Workforce

Australia needs to almost DOUBLE its data centre workforce by 2030

**4 in 10**

Data centre roles are in shortage creating opportunities for tech trade roles, ICT professionals and engineers

Data centres aggregate the electricity for the digital economy and catalyse renewable energy investments...

**100%**  
Renewables  
by 2030

Major data centres have committed to 100% renewables by 2030

**NEARLY HALF**

of global power purchase agreements in 2022 were signed by data centre operators, accelerating renewable projects

Setting the policy settings right will unlock Australia's digital opportunity...

Streamline approval processes

Enable and accelerate renewables investment

Workforce development

1. According to ANZ's 2024 ESGCO, data centre power consumption is equivalent to 34,000 of grid-based AEMO 2024 Electricity Statement of Opportunities



# Leading on AI

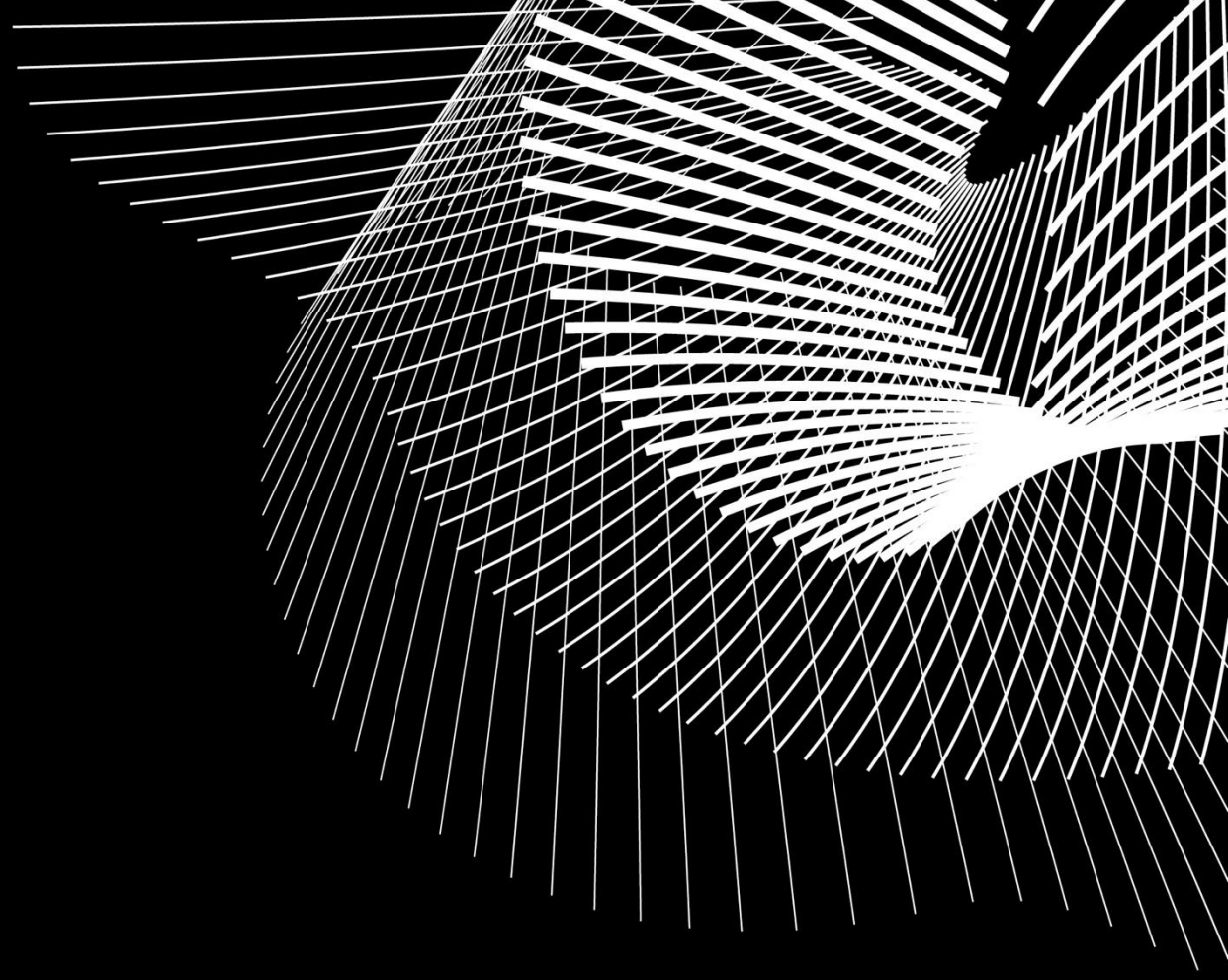
1. Track record of delivering flexible and tailored customer solutions
2. High power density designs
3. Deep experience with liquid cooling, supported by our closed loop liquid cooling system
4. Future proofed designed data centres



CDC has achieved NVIDIA DGX-Ready Data Center certification across its Australian and New Zealand data centres



# Growth



# Advancements in AI are driving significant demand growth for data centre capacity

Continued AI up-take across sectors

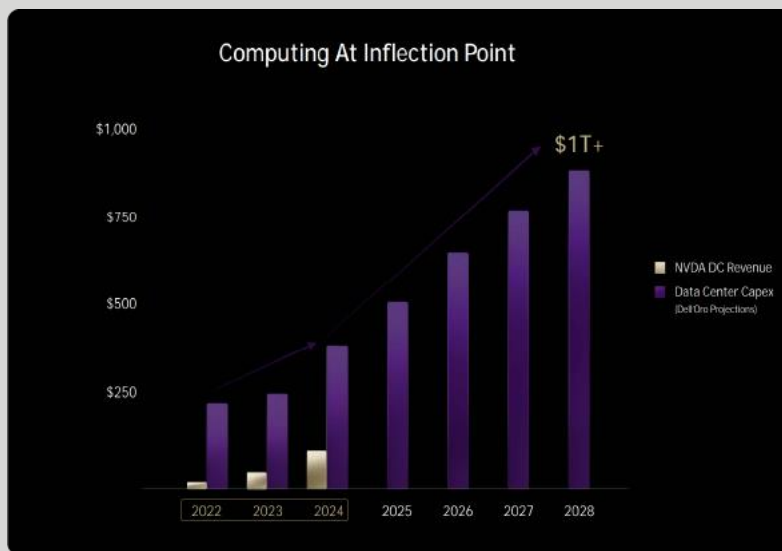
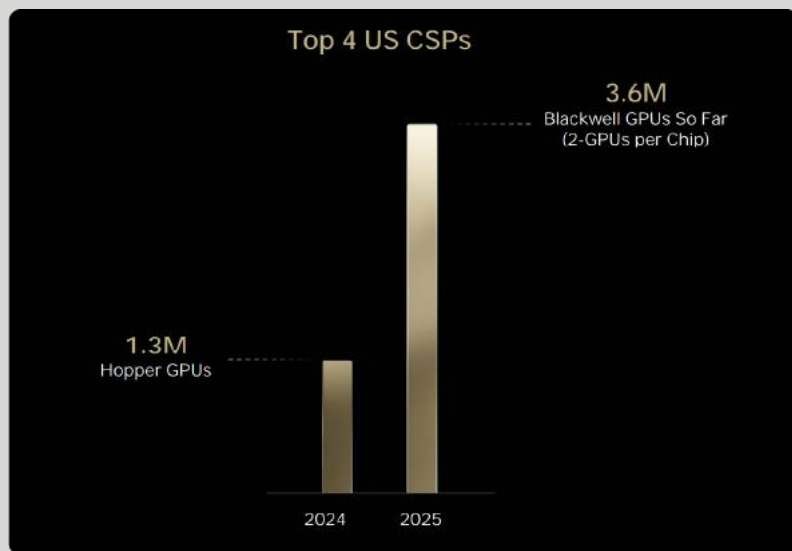
Creation of new AI use cases

More demand for AI infrastructure

More computation required due to shift to reasoning models for AI inference

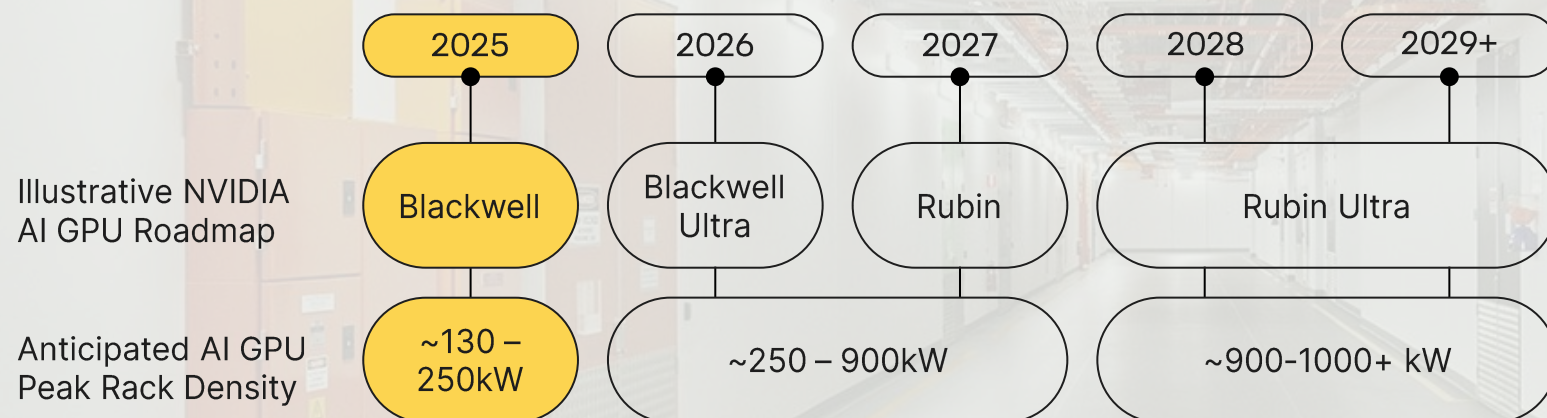


# Industry forecast an AI arms race, driving an unprecedented DC build-out





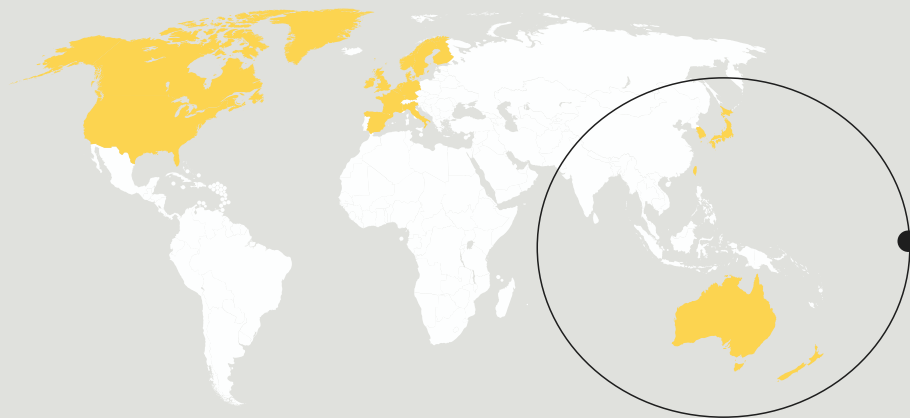
# Rate of technology advancement accelerates





# Strategic Position as Tier 1 AI Diffusion Nations<sup>1</sup>

 CDC is in 2 of only 5 Tier 1 Nations within APAC



18 Proposed Tier 1 Nations





# Outlook

CDC's business model has very solid foundations, with four key strengths underpinning its strong financial performance. Profitable growth to continue as customers are onboarded into facilities in Australia and New Zealand and our increased capacity under construction is delivered to meet increasing customer demand.

1. Strong contracted capacity and pipeline underpinning an industry leading growth trajectory:
  - Over the next 2 years earnings expected to double with ~80% (average) already contracted
2. Significant liquidity and a strong capital structure enabling execution at scale
3. Efficiencies being delivered through larger scale campus developments
4. Investment in systems to support the CDC of tomorrow, today



# Questions

