



GENERAL FINANCE LIMITED
Quarterly report as at 31 March 2022

KEY RATIOS

Capital Ratio	31 March 2022
Our capital ratio calculated in accordance with the 2010 Regulations*	17.86%
Minimum capital ratio required by our Trust Deed if the issuer has a credit rating	8%
Minimum capital ratio that must be included in the trust deed under reg 8(2) of the 2010 Regulations* if the issuer has a credit rating	8%
<p>The capital ratio is a measure of the extent to which General Finance is able to absorb losses without becoming insolvent. The lower the capital ratio, the fewer financial assets General Finance has to absorb unexpected losses arising out of its business activities.</p>	

Related Party Exposures	31 March 2022
Our aggregate exposures to related parties as calculated in accordance with the 2010 Regulations*	0.14% of capital
Maximum limit on aggregate exposures to related parties that we must not exceed that is included in our Trust Deed	10% of capital
Maximum limit on aggregate exposures to related parties that we must not exceed that must be included in our Trust Deed under reg 23(3)(b) of the 2010 Regulations*	15% of capital
<p>Related party exposures are financial exposures that General Finance has to related parties. A related party is an entity that is related to General Finance through common control or some other connection that may give the party influence over General Finance (or General Finance over the related party).</p>	

* Deposit Takers (Credit Ratings, Capital Ratios, and Related Party Exposures) Regulations 2010

Liquidity	31 March 2022
Our liquidity calculated in accordance with the quantitative liquidity requirements included in our Trust Deed	4.54 times
The minimum liquidity requirements required by our Trust Deed	A liquidity cover ratio of 1.25 times
Liquidity requirements help to ensure that General Finance has sufficient realisable assets on hand to pay its debts as they become due in the ordinary course of business. Failure to comply with liquidity requirements may mean that General Finance is unable to repay investors on time and may indicate other financial problems in its business.	

SELECTED FINANCIAL INFORMATION

	Quarter to 31 March 2022
Total Assets	99,126,231
Total Liabilities	89,420,304
Net Profit / (Loss) After Tax	514,638
Net Cash Outflow from Operating Activities	2,404,309
Cash and Cash Equivalents	17,094,852
Term Deposits ¹	1,750,000
Capital (per 2010 Regulations)	9,624,620

¹New Zealand Registered Bank deposits with original term of greater than 183 days.

HOW THE RATIOS HAVE BEEN CALCULATED

CAPITAL RATIO

Position at 31 March 2022

Capital

Gross capital	9,705,927
Less deductions	81,307
Total capital	<u>9,624,620</u>

Exposures	Exposure	Risk	
		Risk Weight	Weighted Exposures
NZ Registered Bank Deposits	18,844,852	20%	3,768,970
Residential mortgages:			
LVR 70% and under	65,045,254	35%	22,765,839
LVR over 70% and under 80%	1,093,982	50%	546,991
Other loans with qualifying security over land and buildings:			
LVR 70% and under	13,888,425	100%	13,888,425
Other assets	172,411	350%	603,439
Deductions from capital	81,307		-
Total credit risk weighted exposures (A)			41,573,664
Total assets (B)	99,126,231		
Operational and Market Exposures (A+B)/2x0.175			12,311,241
Total Exposures			<u>53,884,905</u>
Capital Ratio (being Total Capital/Total Exposures)			17.86%

¹Refer to Deposit Takers (Credit Ratings, Capital Ratios, and Related Party Exposures) Regulations 2010.



AGGREGATE EXPOSURE TO RELATED PARTIES

Loans and other on balance sheet exposures to related parties (A)	13,337
Other related party exposures (B)	Nil
Capital	9,624,620
(A + B) / C	0.14%

*Related party exposures are calculated by dividing total related party exposures by Capital (per 2010 Regulations).

LIQUIDITY

Liquidity (A)	18,844,852
3 month expected loan receivables (B)	10,732,433
3 month expected gross deposit redemptions (C)	6,519,455
(A + B) / C	4.54 times

*The Liquidity Cover Ratio is calculated by dividing Liquidity plus the 3 month expected loan receivables, by the 3-month expected gross deposit redemptions.