

The Warehouse Group Limited

Quarterly Sales

Reporting Period	13 weeks to 29 October 2023
Previous Reporting Period (2023)	13 weeks to 30 October 2022

Quarterly Retail Sales information:

First quarter sales (31 July 2023 to 29 October 2023)	Sales 2024 (\$ Million)	Sales 2023 (\$ Million)	Change in sales
The Warehouse	394.2	414.6	- 4.9 %
Warehouse Stationery	54.6	56.9	- 4.0 %
Noel Leeming	234.1	246.6	- 5.1 %
Torpedo7	27.9	37.4	- 25.4 %
Total Group ¹	713.3	764.7	- 6.7 %

Store Numbers	The Warehouse		Noel Leeming		Warehouse Stationery		Torpedo7	
	2024	2023	2024	2023	2024	2023	2024	2023
Start Quarter 1	88	89	67	68	66	68	25	24
End Quarter 1	88	88	67	68	66	68	25	24

Store footprint (Square Metres)	The Warehouse		Noel Leeming		Warehouse Stationery		Torpedo7	
	2024	2023	2024	2023	2024	2023	2024	2023
Start Quarter 1	472,358	479,900	84,186	83,064	50,203	56,638	35,953	31,200
End Quarter 1	469,818	473,359	83,815	83,064	49,031	52,452	35,953	31,200

Store changes during the quarter	New store	Replacement store	Store closure	Store extension/ reduction
The Warehouse	1	-	1	-
Warehouse Stationery	1	1	1	-
Noel Leeming	1	-	1	-
Torpedo7	-	-	-	-

Note:

1) Total Group sales includes TheMarket, eliminations and other Group operations in addition to the 4 main retail operations detailed above.