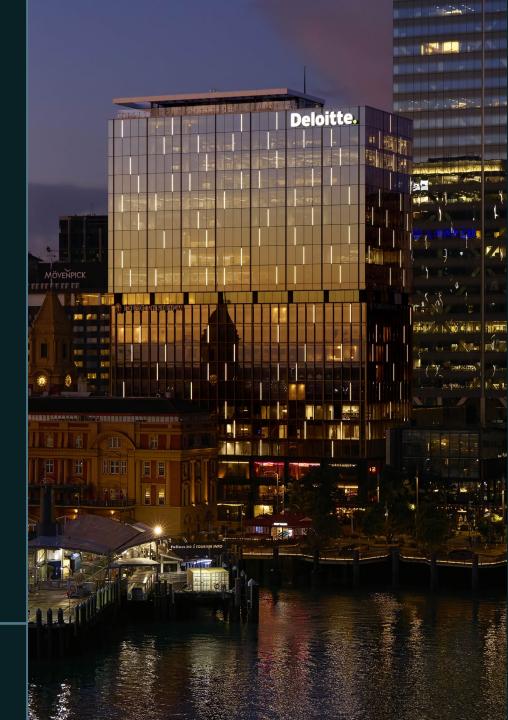
-Precinct...

# Annual Meeting of Shareholders



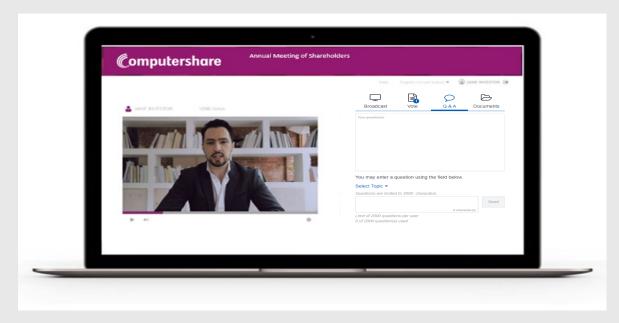
# Welcome and good morning

Anne Urlwin, Independent Director and Chair

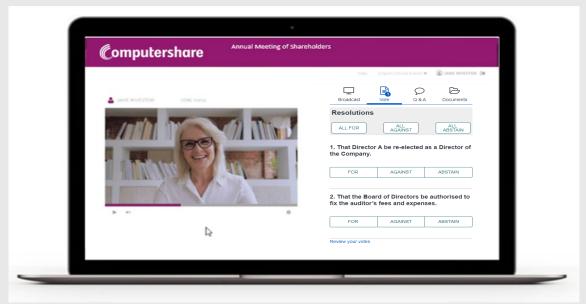


-Precinct.

## Online questions and voting



Questions can now be submitted through the webcast and will be addressed at relevant time in meeting



Opening of voting

### Board and Executive Team

### **Board of Directors**

**Anne Urlwin** 

Independent Director and Chair

**Alison Barrass** 

Independent Director

**Nicola Greer** 

Independent Director

**Chris Judd** 

Independent Director

**Chris Meads** 

Independent Director

**Mark Tume** 

Independent Director

**Graeme Wong** 

Independent Director

**Taurua Grant** 

Future Director Board Observer

**Executive Team** 

**Scott Pritchard** 

**CEO** 

**George Crawford** 

Deputy CEO

Richard Hilder

CFO



## Meeting agenda

- Review business performance and activity
- Shareholder questions and discussion
- Consider and vote on seven resolutions:
  - Six Precinct Properties New Zealand Limited resolutions
  - One Precinct Properties Investments Limited resolution

### Board changes

- Newly appointed Independent Director, Alison Barrass
- Independent Director, Graeme Wong retires today
- Majority of Independent Directors maintained
- Future Director, Taurua Grant joins Precinct

### What we do

### Invest



**\$3.3 billion**directly-held portfolio
(on-completion value)

# \$1.6 billion capital partnerships (on-completion value)

\*as at 30 June 2024, Precinct's capital partnerships total \$1.6 billion of which Precinct has invested in \$1.1 billion, with the balance being managed on behalf of third-party capital partners.

### Develop



~\$1 billion of active office and residential developments

# **\$2.4 billion** completed since 2017 across office, retail, residential and hotel.

### Manage



**Trusted managers**of real estate, investment funds and operating businesses

## Sustainability

As a business, we continue to identify and reduce our material impacts across Precinct's operations.

#### 2024 GRESB Result

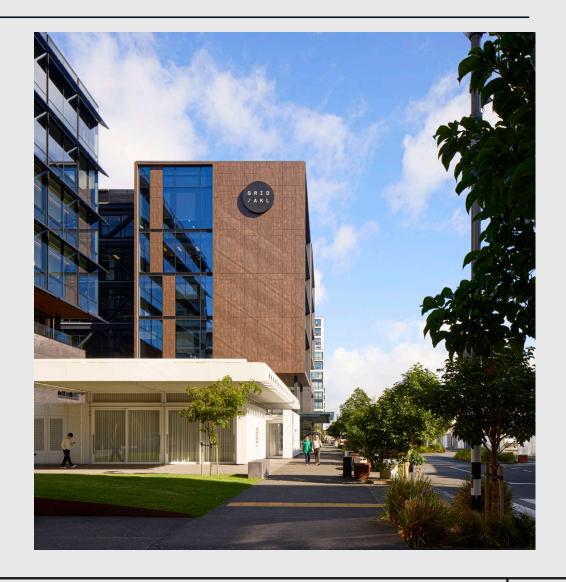
Achieving an increased Global Real Estate Sustainability Benchmark (GRESB) survey score in 2024 of 89/100 (global average: 76)

#### Offsetting carbon emissions

Offsetting upfront development carbon emissions on completion and continuing to prioritising adaptive reuse projects to reduce this impact

#### **Climate Statement**

Lodged Precinct's first Climate Statement in accordance with the new Aotearoa New Zealand Climate Standards highlighting our efforts around mitigating and responding to climate-related risks and opportunities



### FY25 dividend

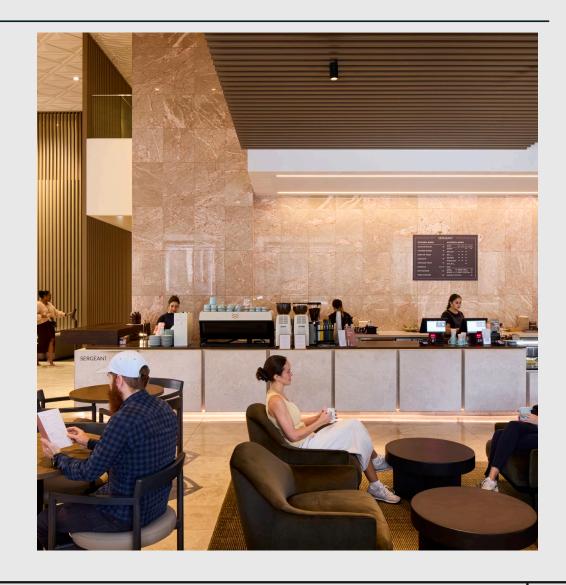
# 6.75 cents

per stapled security

Total combined FY25 dividends guidance for Precinct Properties New Zealand Limited and Precinct Properties Investment

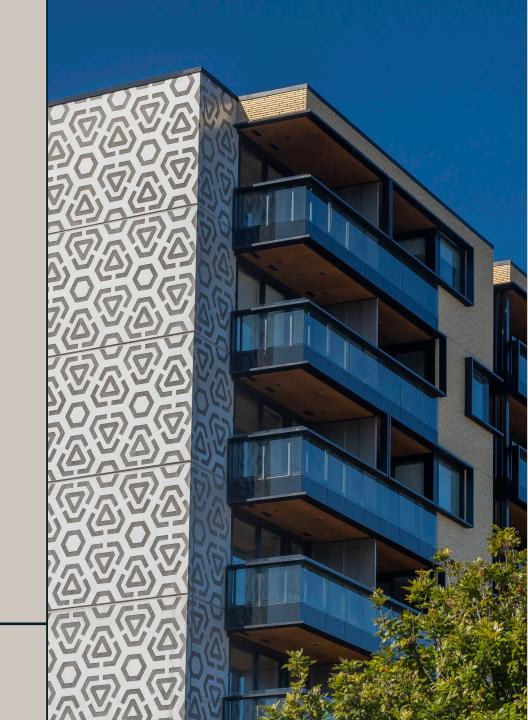
# 13 December 2024

Q1 dividends payment



# Year in review

Scott Pritchard,
Chief Executive Officer



-Precinct.

## Strategic execution across living sector







Entry into purposebuilt student accommodation (PBSA) sector





Further residential pipeline secured

## FY24 results highlights

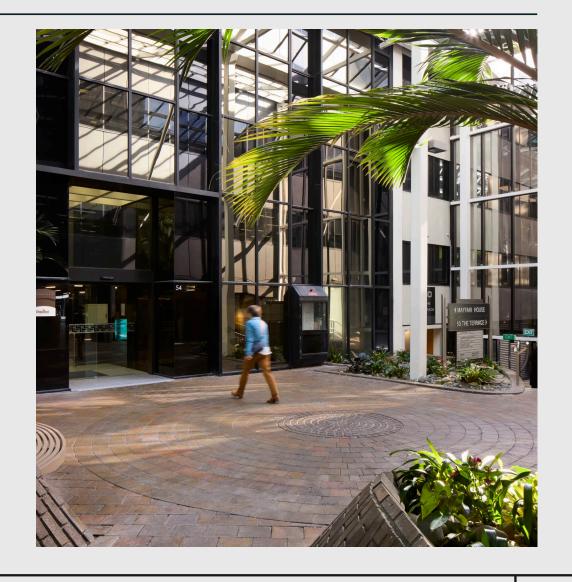
\$126.9m

Funds from Operations (FFO) from directly held investment portfolio

Net property income<sup>1</sup>, up 5.8%<sup>2</sup>

\$139.3m \$103.6m

Net operating income before tax, up 1.5% on the previous year





## Investment portfolio continues to perform

98%
Occupancy
(by NLA)

6.6yrs
Weighted average lease term

11% Under-renting (vs. market rents) 4.5%

Val-on-val. office net market rent growth Y/Y 1

- Robust demand for premium office
- Levels of leasing activity reflective of the ongoing high levels of occupancy across the investment portfolio





## Capital partnerships – strategic approach

Growth area

**Student Accommodation** 

Precinct has continued to execute on its capital partnership strategy, with a focus on value-add and living sectors

Core Office	Limited levels
Core+ Office	Good levels
Build-to-Sell Residential	Strong levels

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Investor appetite

Strong levels

# Development overview













### Downtown

# Significant progress made towards committing to the redevelopment of Downtown Carpark

- Development Agreement now unconditional
- Reference Design approved and Resource Consent application lodged
- Preliminary Design to commence in FY25
- Leasing engagement progressing, with Precinct in exclusive negotiations with a major occupier for ~40% of the office NLA, and strong interest to date from other potential occupiers
- Further capital partnering engagement to commence in FY25

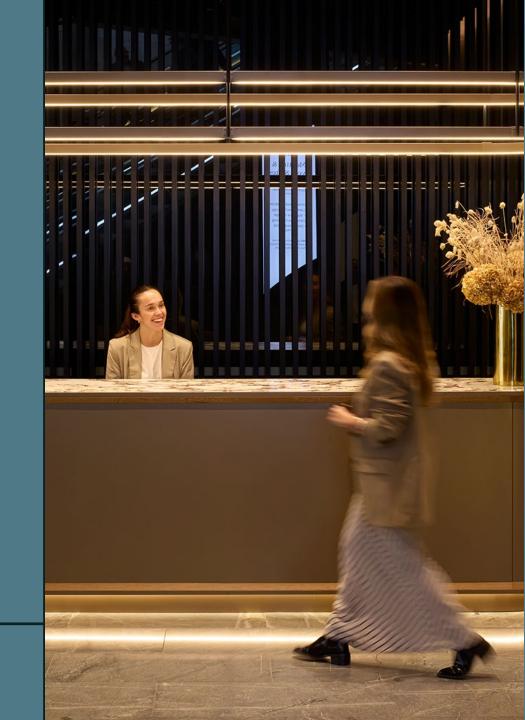


### Conclusion and outlook

- Precinct's core investment properties continue to be underpinned by excellent fundamentals and are providing solid income growth.
- Continue to explore further opportunities across multiple sectors with Precinct's capital partners.
- Precinct remains optimistic about its medium-term outlook as continued execution of strategy creates opportunities to grow income from management fees and residential participation.

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# Shareholder Q&A



# Formal business





### **Election of Director**

That Alison Barrass be elected as a Director of Precinct Properties New Zealand Limited



### **Re-election of Director**

That Nicola Greer, who retires by rotation and has offered herself for re-election, be reelected as a Director of Precinct Properties New Zealand Limited



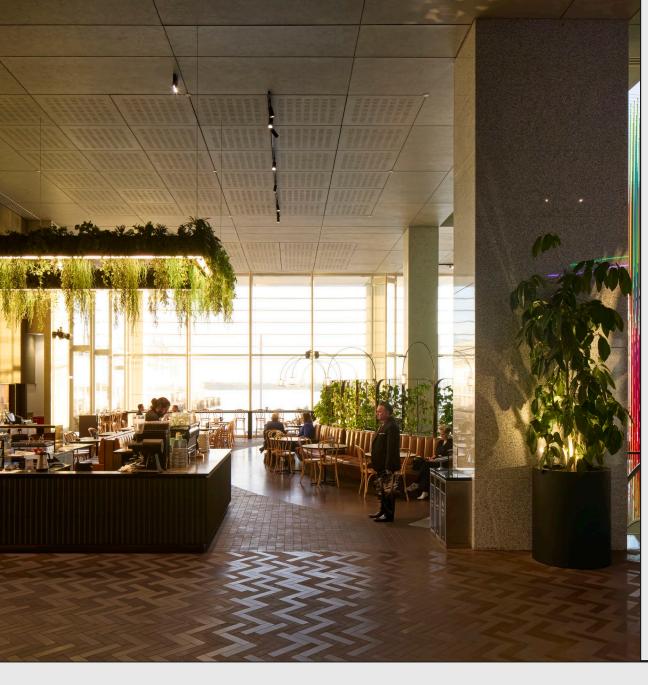
### **Re-election of Director**

That Chris Judd, who retires by rotation and has offered himself for re-election, be re-elected as a Director of Precinct Properties New Zealand Limited



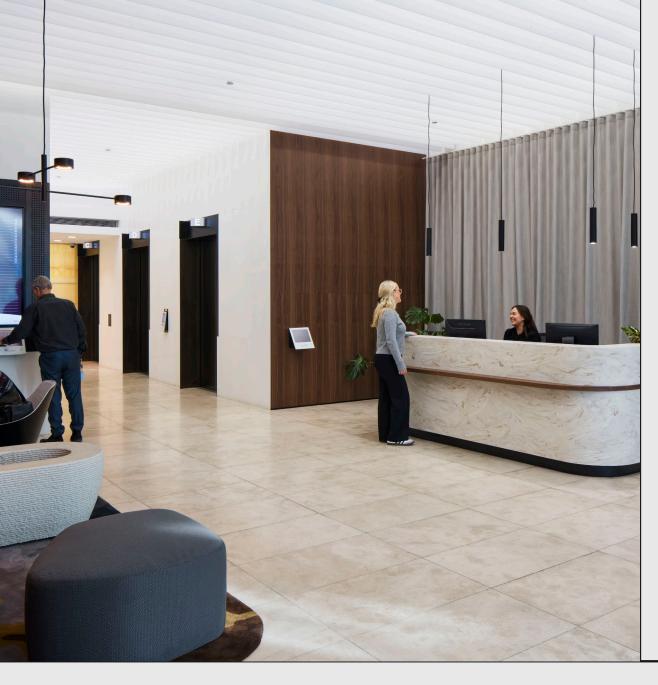
### **Re-election of Director**

That Mark Tume, who retires by rotation and has offered himself for re-election, be re-elected as a Director of Precinct Properties New Zealand Limited



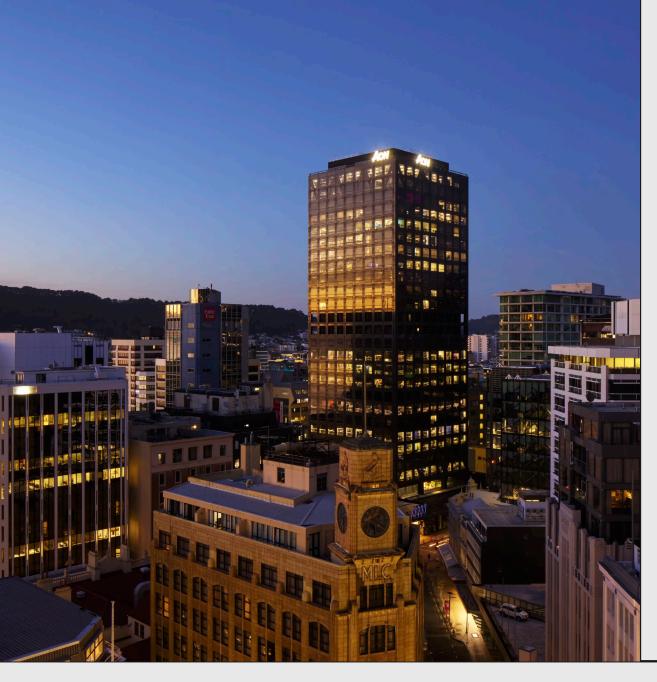
### **Auditor's Remuneration**

That the Directors be authorised to fix the remuneration of Ernst & Young as auditor for Precinct Properties New Zealand Limited for the ensuing year



# Alteration to constitution of Precinct Properties

That the existing constitution of Precinct Properties New Zealand Limited is altered by deleting clause 35, the last sentence in clause 36.1 and clause 39.6



### Precinct Investments Resolution 7

### **Auditor's Remuneration**

That the Directors be authorised to fix the remuneration of Ernst & Young as auditor for Precinct Properties Investments Limited for the ensuing year

# Voting and closure



# Thank you

