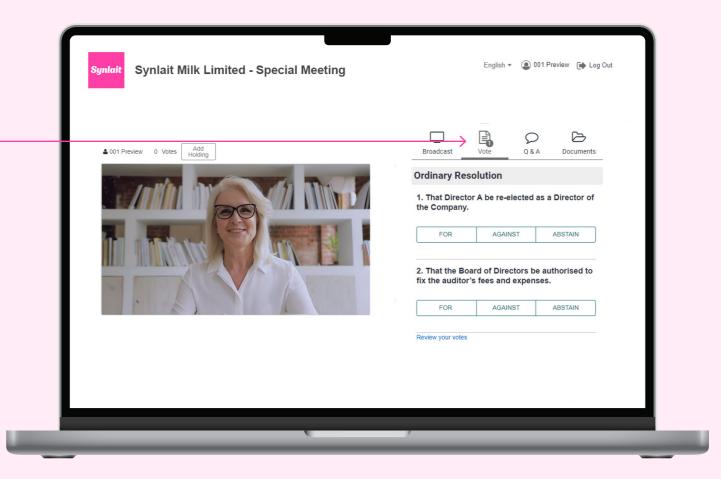


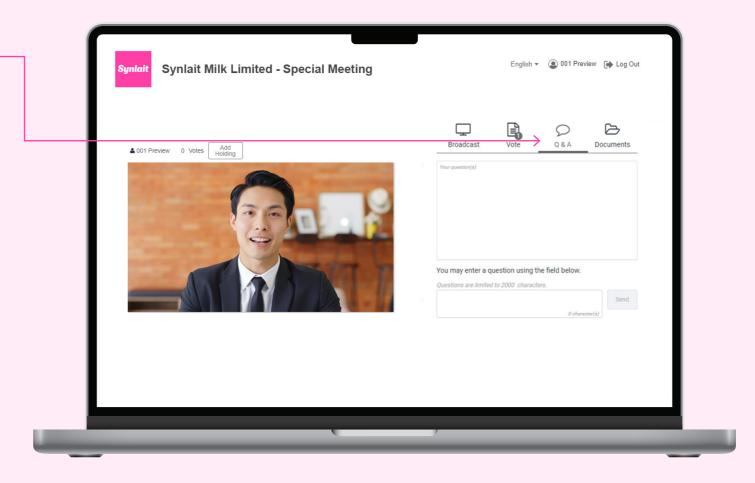
## **VOTING ONLINE**

- Voting is now open.
- To vote, click the vote tab and select your preferred option.
   Once your vote is cast, a tick will appear.
- There is no submit or send button. Your selection is automatically recorded, and you can change it until voting closes.



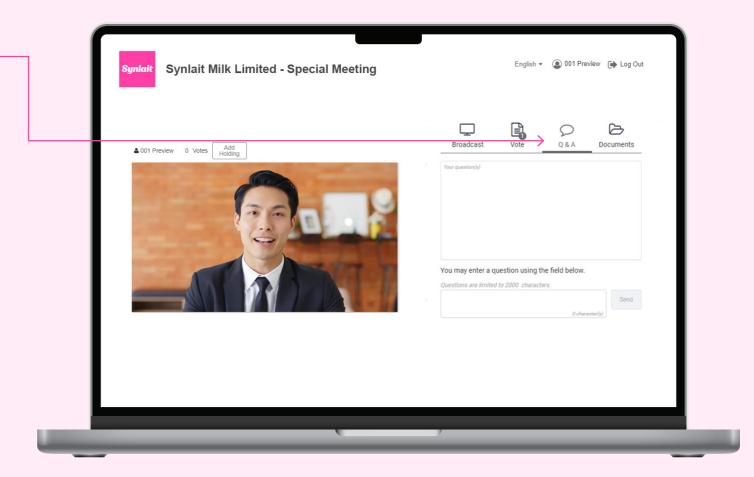


- To ask a question, click on the Q&A icon.
- Click on the box, type your question, and press submit.
- Your question will be asked at the appropriate part of the meeting.
- Please ensure questions are concise, clear, and relevant to the meeting.
- Questions submitted ahead of the meeting will be answered during general business.



## NEED HELP?

- Use the Q&A tab to message a Computershare representative.
- Check the virtual meeting guide issued with the Notice of Meeting or on Synlait's website.
- Call the Computershare team on +64 9 488 8777.



### CHAIR ADDRESS

**George Adams**Chair



# TODAY'S AGENDA

- Chair Address
- Bright Dairy Appointed Director Address
- Resolution & Voting
- Other Business



## REDUCING DEBT TO A SUSTAINABLE LEVEL A TWO STEP PLAN UNDERPINNED BY BANK REFINANCING



Timing: Today (subject to your vote).

Proceeds: \$130 million

Use of proceeds: repayment of bank debt.

Approvals required: resolution approved by greater than 50% of shareholders who are entitled to vote and voting. Bright Dairy and its associated persons are not entitled to vote.

PROPOSED EQUITY RAISE AND BANK REFINANCING

**Proposed equity raise:** progressing the structure, terms and conditions. Shareholders to be updated in early August.

Use of proceeds: deleveraging, including repayment of \$180 million retail bonds.

**Bank refinancing:** completion of Synlait's equity raise is expected to occur contemporaneously with a refinancing of existing banking facilities.

Once debt returns to a sustainable level, Synlait can focus on lifting performance and profitability.

# AREAS OF FOCUS FOR THE BOARD GOING FORWARD



**Deleveraging plan** 



North Island strategic review



Farmer retention



Focus on customer service, quality, and cost effectiveness



Retain and recruit key talent



Sustainable earnings growth in FY25 and beyond

#### **NEXT STEPS**

#### **TODAY EARLY AUGUST AUGUST / SEPTEMBER** SEPTEMBER Synlait Special Shareholders updated Planning for another Full year 2024 result Shareholders' Meeting on structure, terms Synlait Special published. on \$130 million loan. and conditions of the Shareholders' Meeting proposed equity raise. to vote on proposed equity raise. Bank refinancing completed.

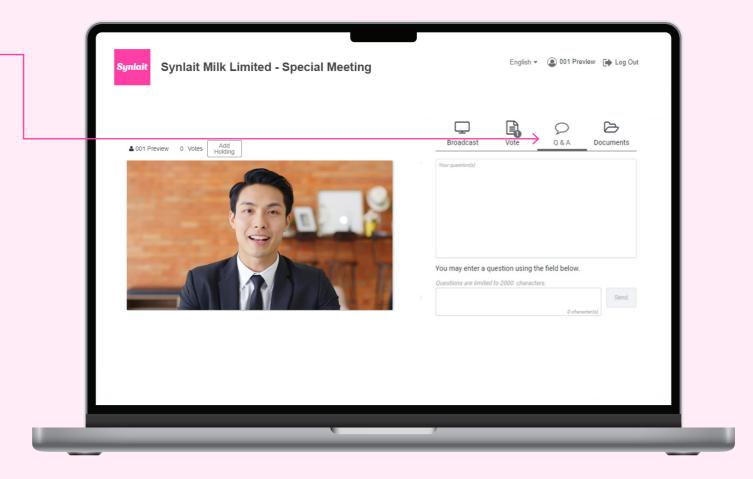
# BRIGHT DAIRY APPOINTED DIRECTOR ADDRESS

Julia Zhu





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- Questions submitted ahead of the meeting will be answered during general business.





# ORDINARY RESOLUTION

"That the Shareholder Loan, as described in the Notice of Meeting dated 25 June 2024, be approved under and for the purposes of NZX Listing Rules 5.1.1(b) and 5.2.1."

#### Voting online

To vote, click the vote tab and select your preferred option. Once your vote is cast, a tick will appear. There is no submit or send button; your selection is automatically recorded, although it can be changed up until the voting closes.

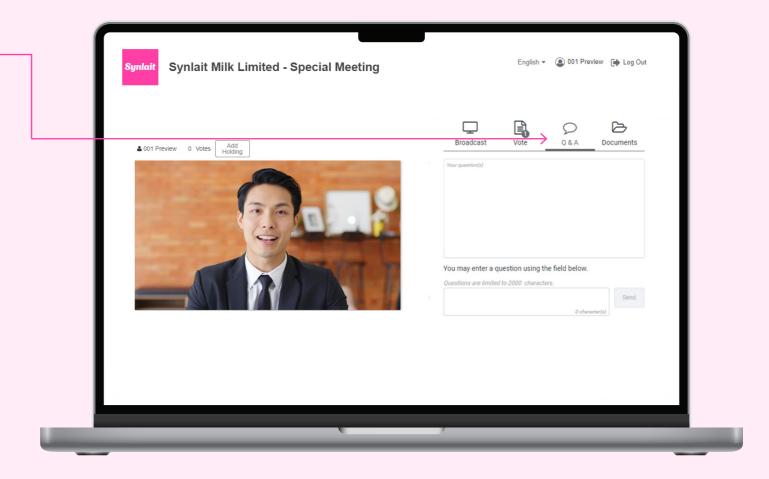
#### Need help?

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# PROXY VOTES CAST AHEAD OF THE MEETING

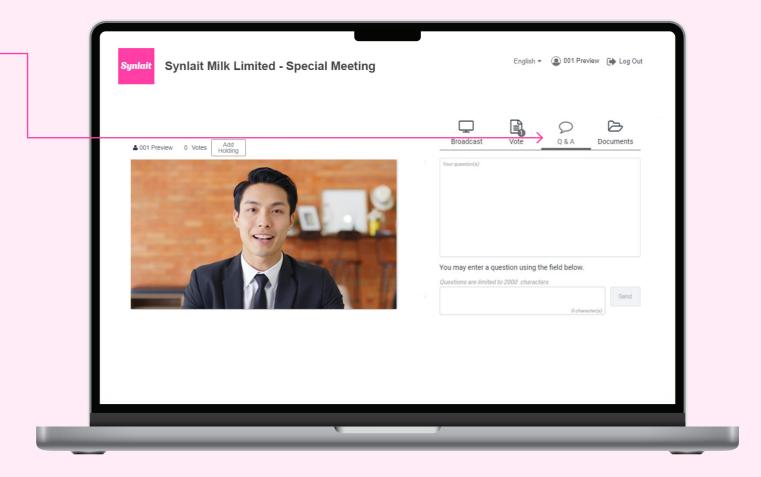
For	Open	Against	Total	Abstain
59,628,428 (56.96%)	44,817,146 (42.81%)	235,697 (0.23%)	104,681,271	4,202

In addition to the proxy votes cast ahead of the meeting, noted in the table above, Synlait received an update from The a2 Milk Company Limited indicating it will vote in favour of the resolution at the meeting today.





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# THIS CONCLUDES SYNLAIT'S SPECIAL SHAREHOLDERS' MEETING

#### **DISCLAIMER**

This presentation is given on behalf of Synlait Milk Limited (Synlait). Information in this presentation:

- comprises a statement or report made to or for the purposes of a meeting of Synlait's shareholders and is provided for general information purposes only, and is not an offer or invitation for subscription, purchase, or recommendation of securities in Synlait;
- should be read in conjunction with, and is subject to, Synlait's audited Annual Report for the twelve months ended 31 July 2023, prior annual and interim reports and Synlait's market releases on the NZX and ASX;
- includes forward-looking statements about Synlait and the environment in which Synlait operates which are subject to uncertainties and contingencies outside of Synlait's control. Synlait's actual results or performance may differ materially from these statements;
- includes statements relating to past performance, which should not be regarded as a reliable indicator of future performance;
- may contain information from third parties believed to be reliable; however, no representations or warranties are made as to the accuracy or completeness of such information; and
- is current at the date of this presentation, unless otherwise stated. Synlait is not under any obligation to

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All currency amounts are expressed in New Zealand Dollars unless otherwise stated and figures, including percentage movements, are subject to rounding. Similarly, unless otherwise indicated, all references to a year in the presentation are for the financial year ended 31 July 2023.

Synlait, its directors, employees and/or shareholders shall have no liability whatsoever to any person for any loss arising from this presentation or any information supplied in connection with it. Nothing in this presentation constitutes financial, legal, tax or other advice.

Synlait has been designated as a "Non-Standard" (NS) issuer by NZX due to the nature of the company's constitution. In particular, Bright Dairy and Food Co Limited (which holds its shares in Synlait through its wholly-owned subsidiary, Bright Dairy Holding Limited) has the right to appoint four directors to the board of Synlait. Further details of these director appointment rights are included on pages 144 to 147 of Synlait's Annual Report for the financial year ended 31 July 2023.

For the purposes of this Disclaimer and Important Notice, "presentation" means this presentation, any presentation of this presentation by Synlait and any question and answer session that follows that presentation.

