

## The Warehouse Group Limited

Quarterly Sales	
Reporting Period	39 weeks to 28 April 2024
Previous Reporting Period (2023)	39 weeks to 30 April 2023

Quarterly Retail Sales information:

First half sales (31 July 2023 to 28 January 2024)	Sales 2024 (\$ Million)	Sales 2023 (\$ Million)	Change in sales
The Warehouse	965.6	1,013.7	- 4.7 %
Warehouse Stationery	117.9	124.1	- 5.0 %
Noel Leeming	544.4	556.7	- 2.2 %
Total Group <sup>1</sup>	1,632.7	1,716.8	- 4.9 %

Third quarter sales (29 January 2024 to 28 April 2024)	Sales 2024 (\$ Million)	Sales 2023 (\$ Million)	Change in sales
The Warehouse	408.3	444.1	- 8.1 %
Warehouse Stationery	60.8	65.7	- 7.5 %
Noel Leeming	224.7	247.8	- 9.3 %
Total Group <sup>1</sup>	695.5	765.9	- 9.2 %

Year to date sales (31 July 2023 to 28 April 2024)	Sales 2024 (\$ Million)	Sales 2023 (\$ Million)	Change in sales
The Warehouse	1,373.9	1,457.8	- 5.8 %
Warehouse Stationery	178.7	189.8	- 5.8 %
Noel Leeming	769.1	804.5	- 4.4 %
Total Group <sup>1</sup>	2,328.2	2,482.7	- 6.2 %

Store Numbers	The Warehouse		Noel Leeming		Warehouse Stationery	
	2024	2023	2024	2023	2024	2023
Start Quarter 3	88	88	67	68	66	67
End Quarter 3	86	87	66	67	66	66

Store footprint (Square Metres)	The Warehouse		Noel Leeming		Warehouse Stationery	
	2024	2023	2024	2023	2024	2023
Start Quarter 3	469,818	473,359	83,815	83,064	49,031	51,285
End Quarter 3	460,143	468,689	80,128	82,619	49,031	50,660

Store changes during the quarter	New store	Replacement store	Store closure	Store extension/ reduction
The Warehouse	-	-	2	-
Warehouse Stationery	-	-	-	-
Noel Leeming	-	-	1	-

**Note:**

1) Total Group sales includes TheMarket segment, eliminations and other Group operations in addition to the 3 main retail operations detailed above.