

Annual Shareholder Meeting



15 November 2022

Welcome

Murray Jagger

Chairman

Meeting Agenda



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Financial overview



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Strategy



3
Masterplan



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Ecosystem update



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ESG



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Financial detail



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Meeting resolutions



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General business

Financial overview, strategy & masterplan

Murray Jagger

Chairman

Financial highlights



\$13.1m

Net profit after tax

Down 8% from \$14.3m last year

\$3.9m

Growth in valuation of investment property

\$6.2m

Revenue from the Group's leasehold property and marina operations

Up 14.8% from last year

\$8.4m

Earnings from joint venture interest in Northport Ltd

Down 11% from \$9.5m last year

\$13.4m

Directly invested into local economy

\$3.7m

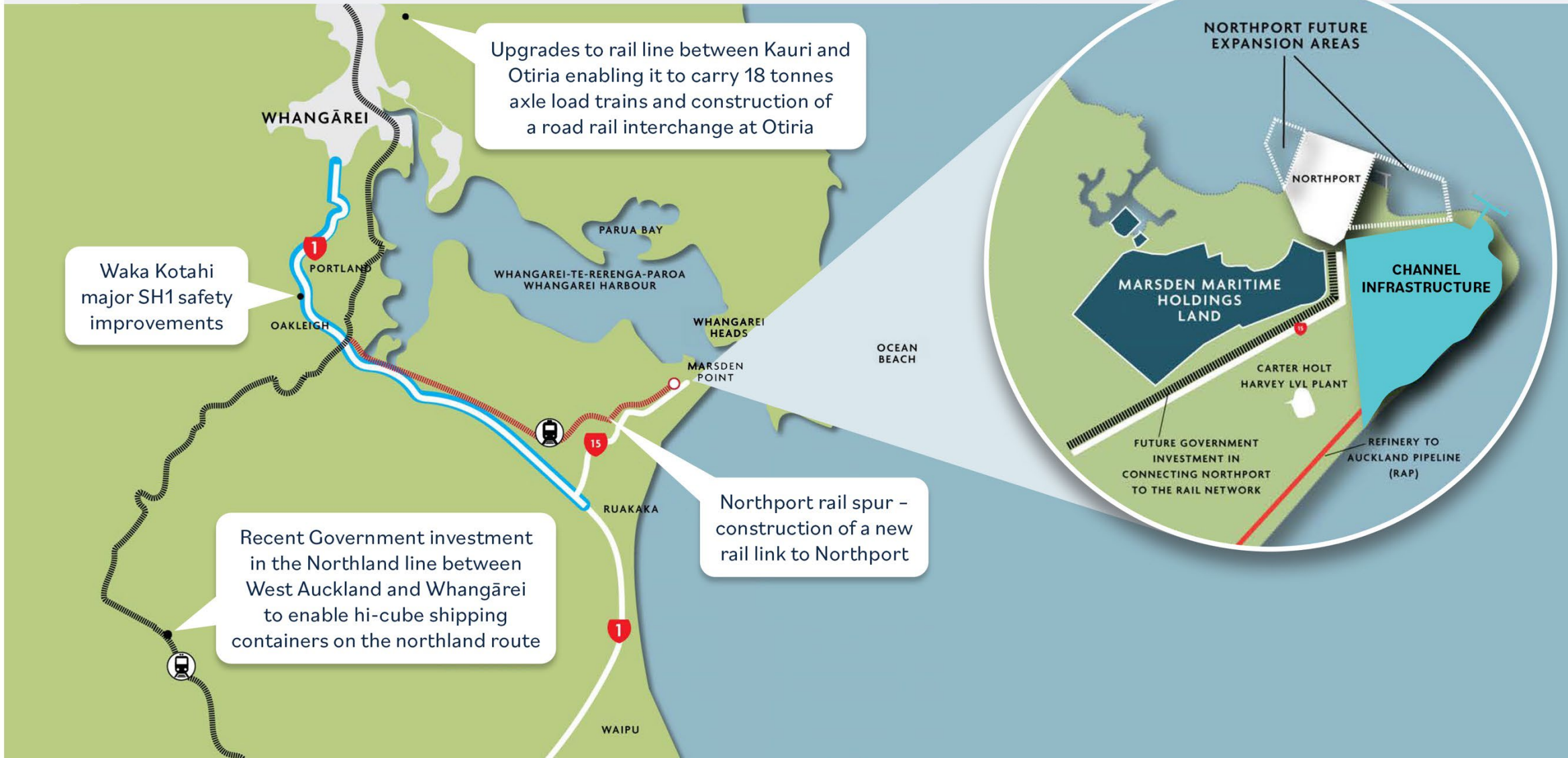
Lease revenue up 16% from \$3.2m last year

16¢

Per share total dividend



Regional enablers for growth



Strategic roadmap



Defining purpose

Completed



Redefining vision and core values

Completed



Designing ecosystems

Completed



Land use and development strategy

Completed



Capital funding structure

In progress



Planning delivery of Masterplan

In progress

Our strategy | Why we exist

Purpose

Transforming Northland's economy

Vision

We will enable Northport's growth and actively invest in business ecosystems to transform Northland's economy.

Core Values



All about people

We care about our people and customers.



Community at heart

We take responsibility to do the right thing for Northland and its people.



Driven by success

We're accountable for delivering great results every day.



Excited everyday

We're passionate about what we can achieve today and in the future.



Be brave

We challenge ourselves to solve problems and create new ideas.

Our strategy | Business ecosystems



Our Core Business



Expanding the Core



Port

Developments that support the growth of Northport.



Industrial

Developments that transform the Northland economy.



Commercial

Developments that support the growth of the local economy.



Marine

Developments that grow Marsden Point as a marine destination.



Port Network

Business opportunities outside MMH land that support the growth of Northport.



MMH Investment Network

Business opportunities outside MMH land that support the growth of MMH.

Our strategy | Outcome and our role

OUTCOME



Our People

Our team, customers and investors are succeeding and are confident about Marsden Maritime Holdings.



Marsden Maritime Holdings

Long term value creation.



Our Region

Northland's economy is growing and transforming as a result of Marsden Maritime Holdings' investment.

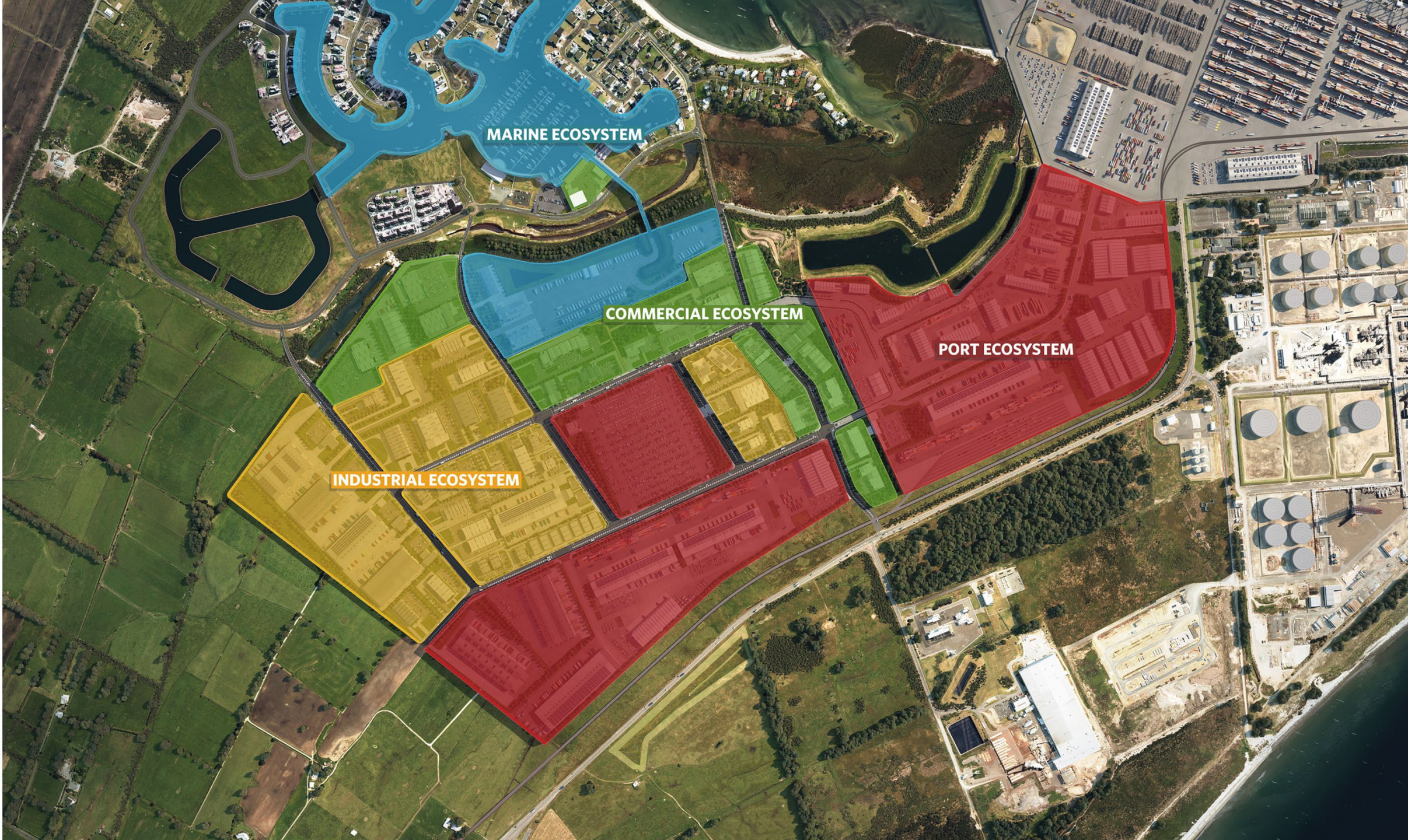
OUR ROLE

Kaihautu

Navigators in a voyaging waka

Masterplan





MARINE ECOSYSTEM

COMMERCIAL ECOSYSTEM

INDUSTRIAL ECOSYSTEM

PORT ECOSYSTEM

HE ARA HURINGA BUSINESS PARK

at Marsden Cove

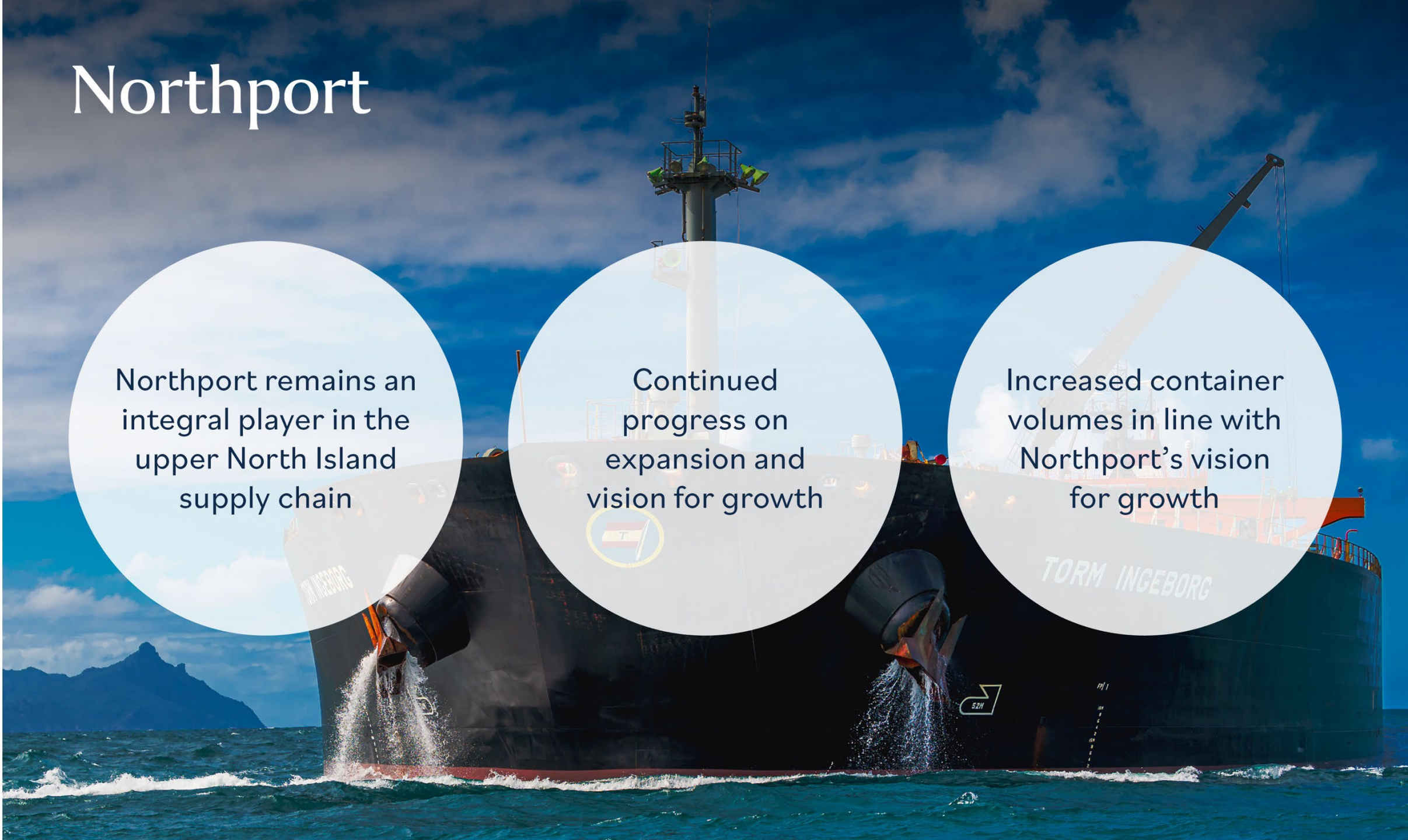


Northport

Northport remains an integral player in the upper North Island supply chain

Continued progress on expansion and vision for growth

Increased container volumes in line with Northport's vision for growth







Northport
VISION FOR GROWTH

North Tugz acknowledgment



Outlook

We are pleased to have our strategy and masterplan in place, it's now time to focus and shape our business to execute this plan over the next three decades.



Ecosystem update, ESG & Financial detail

Rosie Mercer

Chief Executive

Our strategy | Business ecosystems



Our Core Business



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Business ecosystems

Port ecosystem

Developments that support the growth of Northport



Business ecosystems

Industrial ecosystem

Developments that transform the Northland economy





Business ecosystems

Marine ecosystem

Developments that grow Marsden Point as a marine destination

Business ecosystems

Commercial ecosystem

Developments that support the growth of the local economy



MMH investment network

Business opportunities outside MMH land that support the growth of MMH.



Environment, social and governance (ESG) update



Completed
our emissions
profiling

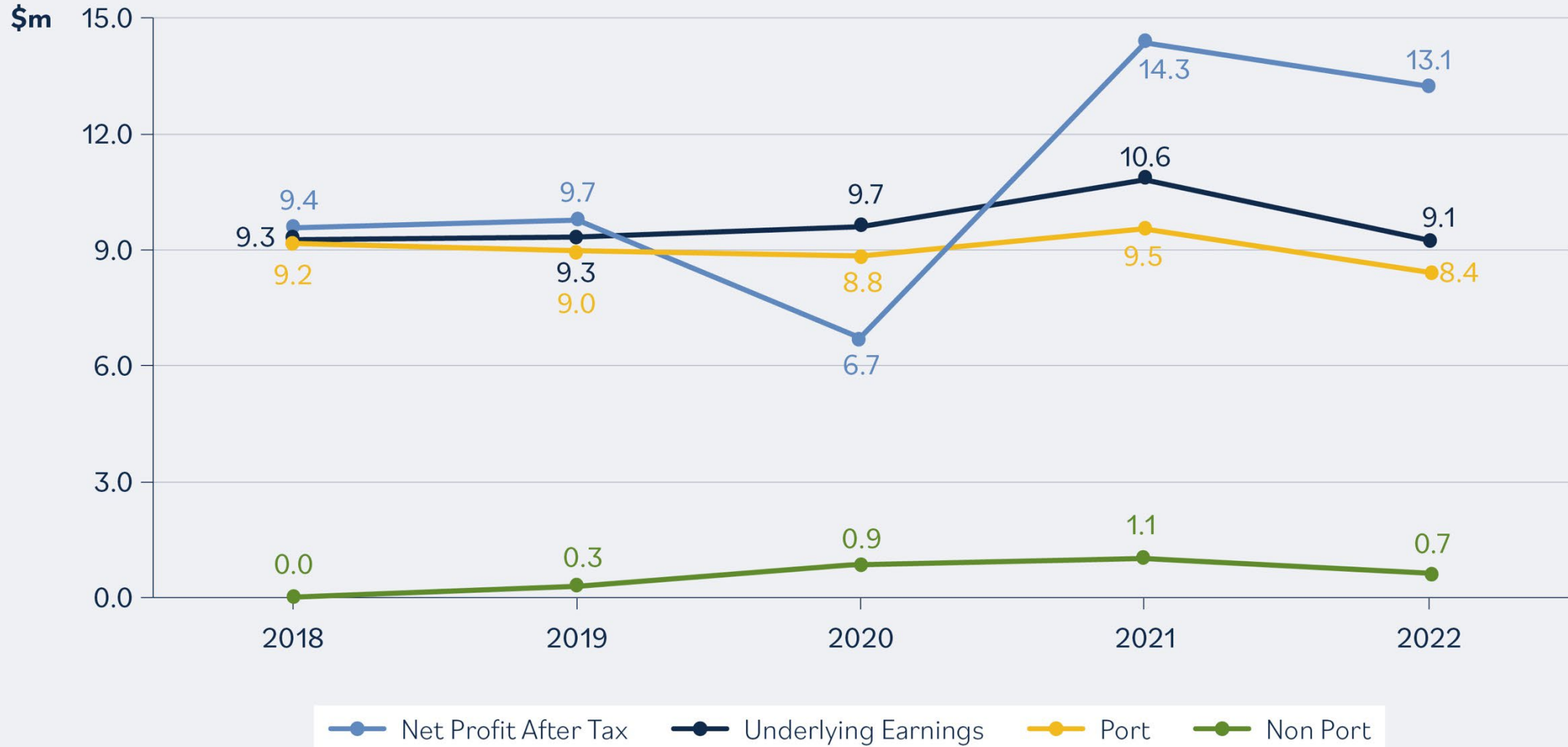


Focused on a
more integrated
approach
to ESG



We commit
to updating our
materiality
assessment

Financial performance



Revenue by operating segment



Northport Ltd – cargo volumes



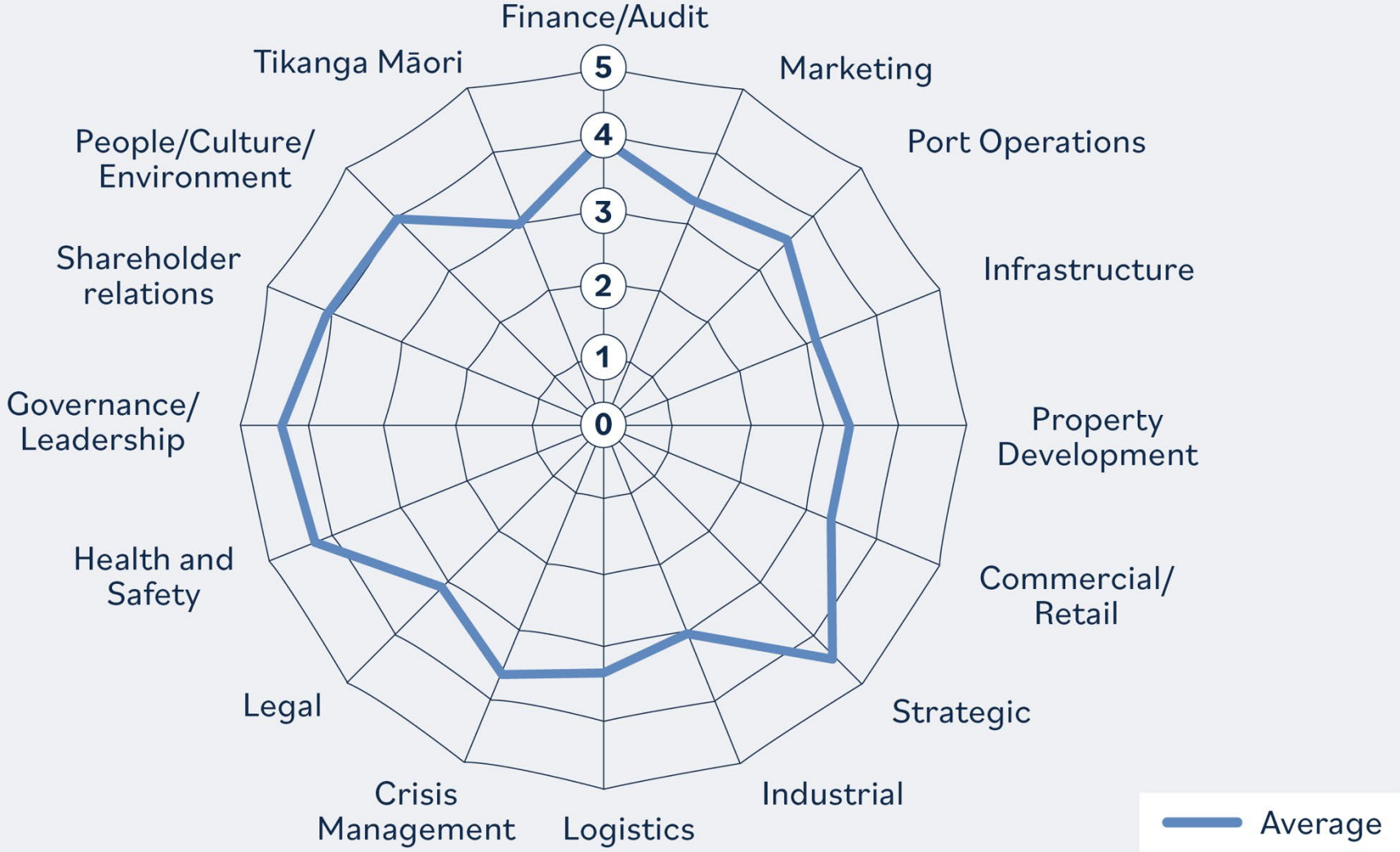
Meeting Resolutions

Murray Jagger

Chairman

Resolution 1

MMH Board Skills Matrix



Resolution 1

Re-election of Benoît Marcenac as Director

As an Ordinary Resolution:

That Benoît Marcenac be re-elected as a Director of the Company.

Resolution 2

Directors' Fees

As an Ordinary Resolution:

That the Directors' fees pool be increased by \$200,000 from \$250,000 to \$450,000 per annum effective 1 July 2021.



Resolution 2

Directors' Fees

As an Ordinary Resolution:

That the Directors' fees pool be increased by \$200,000 from \$250,000 to \$450,000 per annum effective 1 July 2021.

NB: This sum is to be divided amongst the Directors as the Board may determine (refer to Explanatory Note 6 in the Notice of Meeting).

General business: Q&A



Murray Jagger

Chairman



Marsden

MARITIME HOLDINGS LTD