

Highlights



Strong financial results

Revenue growth

^ 10%

\$165.5_M

(HY22: \$150.5m)

Operating cash flow

\$20.2_N

(HY22: \$19.7m)

Earnings (EBIT)

\$33.5_N

(HY22: \$32.4m)

Dividend per share growth

√ 7%

8.0_{cps}

(HY22: 7.5 cps)

Earnings (NPAT)

√ 1%

\$23.0_M

(HY22: \$23.2m)

EPS growth

11.75_{cps}

(HY22: 11.89 cps)



Diverse and experienced team



Delivering for our customers

⊘ 2%

847 People Worldwide

(HY22: 860)

₹4,400 Customers

Contents

| Chair and CEO Review | 03 |
|----------------------|----|
| What We Do | 06 |
| Income Statement | 09 |
| Comprehensive Income | 10 |
| Changes in Equity | 11 |

| Balance Sheet | 12 |
|---------------|----|
| Cash Flow | 13 |
| Notes | 14 |
| Directory | 18 |

Chair and CEO Review

Skellerup has sustained its strong forward momentum for the first half, generating record unaudited earnings before interest and tax (EBIT) of \$33.5 million, up 3 percent on the previous corresponding period (pcp). For the six months ending 31 December 2022, Skellerup recorded a net profit after tax (NPAT) of \$23 million, down 1 percent on pcp due to higher interest and tax.

Skellerup continues to work closely with customers (predominantly original equipment manufacturers (OEMs)) to design and develop real solutions. Skellerup's essence is combining deep material expertise, strong product and tool capability, and proven manufacturing process knowledge and experience. Being able to deliver essential products that often integrate multiple materials to demanding and ever-changing regulatory standards is Skellerup's competitive advantage.

The team has worked hard to deliver a strong result in tough conditions. The rapid increase in global inflation and general slowdown in demand is a new challenge. Our strategy of working closely with customers, listening carefully to understand their needs, and developing products to meet them, while continually striving to standardise and improve our business processes, remains key to our success.

With travel restrictions largely eased, our people have been able to travel more freely, strengthening their crucial customer and partner relationships, enabling future growth and improvements across our global businesses.

Markets have been mixed, and seasonal demand also impacted the result. In Europe, Skellerup's businesses there have faced significantly increased energy costs and a slump in the purchasing power of the Euro. Yet increased energy costs have also spurred demand for some of our products used in solar applications.

Globally, rising costs and lower levels of construction activity have impacted both directly and indirectly, but the diversity and quality of our businesses and our people has seen growth in demand in other sectors.

| \$000 (Unaudited) | Half-year Ended 31 December 2022 | Half-year Ended 31 December 2021 | Percentage Change |
|---------------------------------------|-------------------------------------|-------------------------------------|-------------------|
| Revenue | 165,520 | 150,470 | 10% |
| Earnings before interest and taxation | 33,497 | 32,396 | 3% |
| Net profit after taxation | 22,973 | 23,209 | (1%) |
| Earnings per share | 11.75 | 11.89 | (1%) |
| Dividend per share | 8.00 | 7.50 | 7% |
| Net debt | (39,002) | (25,592) | (52%) |

Industrial Division

Skellerup's Industrial Division achieved a record EBIT of \$21.4 million, up 14 percent on pcp. Revenue growth to \$108.7 million, up 13 percent on pcp, was underpinned by high performance foam products and vacuum systems, the outcome of a multi-year focus to understand customer needs and develop, improve and deliver market-leading products and solutions.

The robust result more than offset anticipated lower demand experienced in some Skellerup markets, with the impact of lower global demand negatively impacting sales of our potable water and flow control products. Sales of discretionary items like tapware and appliances are down, and with supply chain congestion easing customers are also reducing their inventories.

Agri Division

Agri Division's EBIT of \$14.6 million was down 12 percent on pcp. Skellerup is the second largest manufacturer of food-grade dairy rubberware globally, and softer sales were in line with budget expectations following our very strong finish to the end of FY22.

Lower demand impacted production resulting in some erosion of gross profit in the first half of the year. Notwithstanding this flattening, footwear sales into the New Zealand and United States markets remained strong, exceeding both our target and pcp.

Dividend

Strong first half earnings in difficult market conditions allied to confident expectations for our future have enabled the Board to declare an interim dividend of 8.0 cents per share, up 7 percent on pcp. The dividend will be distributed on 16 March 2023 to shareholders on the register at 5.00pm on 03 March 2023.

Outlook

Skellerup remains confident about its position heading into the second half. Our fundamentals for operating a sustainable growth-oriented business – working closely with customers and investing in our people – provide a strong foundation for future growth.

Skellerup's balance sheet remains strong, with operating cash flow generation of \$20.2 million, up 3 percent on pcp for the half year, despite carrying more inventory to mitigate longer lead times and supply chain disruptions. The very low level of debt we prudently carried – before investing in higher working capital over the past 18 months – means net debt remains low at just 19 percent of our net assets.

We continue to expect FY23 NPAT to be in the range of \$48 to \$52 million.

| Industrial \$000 (Unaudited) | Half-year Ended 31 December 2022 | Half-year Ended 31 December 2021 | Percentage Change |
|---------------------------------------|-------------------------------------|-------------------------------------|----------------------|
| Revenue | 108,674 | 96,150 | 13% |
| Earnings before interest and taxation | 21,357 | 18,662 | 14% |
| | | | |
| Agri \$000 (Unaudited) | Half-year Ended 31 December 2022 | Half-year Ended 31 December 2021 | Percentage Change |
| 3 | | | |

The Board is pleased with the contributions of the Skellerup team. During the first half, the strength and resilience of Skellerup's business has again been demonstrated. Despite a global slowdown in demand, and tough market conditions, the skill, drive and commitment of our team to continually improve and develop critical products with our customers has enabled Skellerup to sustain a trend of operating earnings growth.

We remain focused on supporting and developing our people to grow sustainable earnings and shareholder returns.

David W. Mais

David Mair CEO and Director John Strowger Chairman

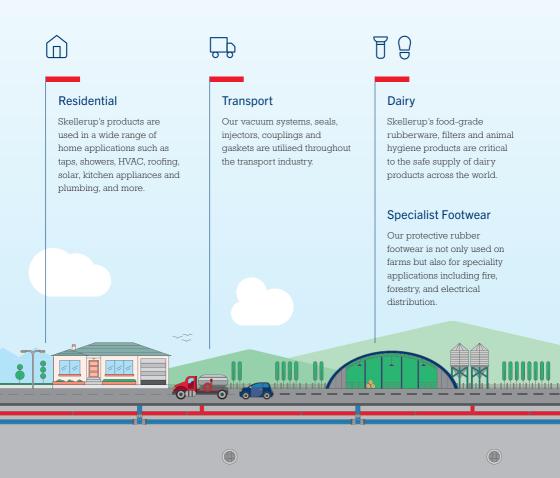




Skellerup designs and manufactures components and products used in a wide range of everyday applications that often must meet stringent food, drinking water, hygiene and safety standards.



Our focus is on delivering innovative new products and improvements, keeping our customers ahead of the curve.



Consolidated Financial Statements

For the half-year ended 31 December 2022

11.71

72.41

11.78

68.46

Income Statement

Diluted earnings per share (cents)

Net tangible assets per share (cents)

for the half-year ended 31 December 2022 Half-year Half-year Ended Ended 31 Dec 2022 31 Dec 2021 Note \$000 \$000 (Unaudited) (Unaudited) Revenue 165.520 150.470 Cost of sales (98,623)(89,722)Gross profit 66.897 60.748 1,021 Other income/(expenses) (334)Selling, general and administration expenses (33,066)(29,373)Profit for the period before tax, finance costs and share of 33,497 32,396 net profit of associates (1,969)Finance costs (913)Share of net profit of associates accounted for using the equity method (78)(98) 31,450 31,385 Profit for the period before tax Income tax expense (8,477)(8,176)Net after-tax profit for the period, attributable to owners of the Parent 22,973 23,209 Earnings per share Basic earnings per share (cents) 11.75 11.89

The above Income Statement should be read in conjunction with the accompanying notes.

Statement of Comprehensive Income

for the half-year ended 31 December 2022

| | Half-year Ended 31 Dec 2022 \$000 | Half-year Ended 31 Dec 2021 \$000 |
|---|--|--|
| | (Unaudited) | (Unaudited) |
| Net profit after tax for the period | 22,973 | 23,209 |
| Other comprehensive income | | |
| Will be reclassified subsequently to profit or loss when specific conditions are met | | |
| Net increase/(decrease) in cash flow hedge reserve | 3,804 | (421) |
| Income tax related to increase/(decrease) in cash flow hedge reserve | (1,065) | 118 |
| Not expected to be reclassified subsequently into profit or loss | | |
| Foreign exchange movements on translation of overseas subsidiaries | (2,665) | 367 |
| Income tax related to gains/(losses) on foreign exchange movements of loans with overseas subsidiaries $% \left(1\right) =\left(1\right) \left(1\right)$ | 46 | 1 |
| Other comprehensive income net of tax | 120 | 65 |
| Total comprehensive income for the period attributable to equity holders of the Parent | 23,093 | 23,274 |

Statement of Changes in Equity

for the half-year ended 31 December 2022

| | Fully Paid Ordinary Shares \$000 | Cash Flow Hedge Reserve \$000 | Foreign Currency Translation Reserve \$000 | Employee Share Plan Reserve \$000 | Retained Earnings \$000 | Total \$000 |
|---|---|--|--|--|-------------------------------|----------------|
| | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) |
| Balance 1 July 2022 | 72,406 | (2,501) | (4,841) | 739 | 145,405 | 211,208 |
| Profit for the period | - | - | - | - | 22,973 | 22,973 |
| Other comprehensive income | - | 2,739 | (2,619) | - | - | 120 |
| Total comprehensive income for the period | - | 2,739 | (2,619) | - | 22,973 | 23,093 |
| Share incentive scheme | - | - | - | (602) | 813 | 211 |
| Dividends paid | _ | | - | | (25,386) | (25,386) |
| Balance 31 December 2022 | 72,406 | 238 | (7,460) | 137 | 143,805 | 209,126 |
| Balance 1 July 2021 | 72,406 | 166 | (9,461) | 296 | 132,742 | 196,149 |
| Profit for the period | - | - | - | _ | 23,209 | 23,209 |
| Other comprehensive income | - | (303) | 368 | - | - | 65 |
| Total comprehensive income for the period | - | (303) | 368 | - | 23,209 | 23,274 |
| Share incentive scheme | - | - | - | 221 | - | 221 |
| Dividends paid | - | - | - | - | (20,504) | (20,504) |
| Balance 31 December 2021 | 72,406 | (137) | (9,093) | 517 | 135,447 | 199,140 |

Balance Sheet

| as at 31 December 2022 | As at 31 Dec 2022 | As at 30 Jun 2022 | As at 31 Dec 2021 |
|---|-------------------|-------------------|-------------------|
| | \$000 | \$000 | \$000 |
| Current assets | (Unaudited) | (Audited) | (Unaudited) |
| Cash and cash equivalents | 16,004 | 14,796 | 16,408 |
| Trade and other receivables | | | 50.767 |
| | 48,998 | 63,870 | |
| Inventories | 80,422 | 69,595 | 60,893 |
| Income tax receivable | 206 | 202 | 46 |
| Derivative financial assets | 578 | 367 | 537 |
| Total current assets | 146,208 | 148,830 | 128,651 |
| Non-current assets | | 00 777 | 07.700 |
| Property, plant and equipment | 90,573 | 89,757 | 87,539 |
| Right-of-use assets | 32,903 | 27,966 | 20,356 |
| Deferred tax assets | 3,128 | 4,021 | 3,335 |
| Goodwill | 62,393 | 61,453 | 61,045 |
| Intangible assets Investment in associate | 2,938 | 3,032 1.513 | 2,955 1.501 |
| Derivative financial assets | 1,479 | 1,513 | 1,501 |
| Total non-current assets | 193,414 | 187,814 | 176,792 |
| Total assets | 339,622 | 336,644 | 305,443 |
| Current liabilities | 000,022 | 300,044 | 000,440 |
| Trade and other payables | 27,809 | 36,192 | 28,080 |
| Provisions | 5,209 | 5,949 | 5,176 |
| Income tax payable | 2,348 | 6,021 | 4,843 |
| Lease liabilities – short term | 6,367 | 5,482 | 5,271 |
| Derivative financial liabilities | 1,324 | 2,252 | 543 |
| Total current liabilities | 43,057 | 55,896 | 43,913 |
| Non-current liabilities | | | |
| Provisions | 2,230 | 2,155 | 2,373 |
| Interest-bearing loans and borrowings | 55,006 | 40,000 | 42,000 |
| Deferred tax liabilities | 1,665 | 1,820 | 1,627 |
| Lease liabilities – long term | 28,153 | 23,708 | 16,076 |
| Derivative financial liabilities | 385 | 1,857 | 314 |
| Total non-current liabilities | 87,439 | 69,540 | 62,390 |
| Total liabilities | 130,496 | 125,436 | 106,303 |
| Net assets | 209,126 | 211,208 | 199,140 |
| Equity | | | |
| Share capital | 72,406 | 72,406 | 72,406 |
| Reserves | (7,085) | (6,603) | (8,713) |
| Retained earnings | 143,805 | 145,405 | 135,447 |
| Total equity | 209,126 | 211,208 | 199,140 |

Cash Flow Statement

for the half-year ended 31 December 2022

| | Half-year Ended 31 Dec 2022 | Half-year Ended 31 Dec 2021 |
|--|-----------------------------------|-----------------------------------|
| | (Unaudited) | (Unaudited) |
| Cash flows from operating activities | | |
| Receipts from customers | 179,165 | 152,340 |
| Interest received | 14 | 5 |
| Dividends received | 2 | 2 |
| Payments to suppliers and employees | (144,591) | (124,332) |
| Income tax paid | (12,433) | (7,430) |
| Interest and bank fees paid | (1,309) | (503) |
| Interest on right-of-use asset leases | (660) | (411) |
| Net cash flows from/(used in) operating activities | 20,188 | 19,671 |
| | | |
| Cash flows from investing activities | | |
| Proceeds from sale of property, plant and equipment | 6 | 268 |
| Payments for property, plant and equipment | (4,075) | (3,386) |
| Payments for intangible assets | (253) | (328) |
| Acquisition of a business, net of cash acquired | (862) | (10,216) |
| Net cash flows from/(used in) investing activities | (5,184) | (13,662) |
| | | |
| Cash flows from financing activities | | |
| Proceeds from/(repayments for) loans and advances | 15,014 | 17,601 |
| Repayments of lease liabilities | (2,961) | (2,454) |
| Dividends paid to equity holders of Parent | (25,386) | (20,504) |
| Net cash flows from/(used in) financing activities | (13,333) | (5,357) |
| | | |
| Net increase/(decrease) in cash and cash equivalents | 1,671 | 652 |
| Cash and cash equivalents at the beginning of the period | 14,796 | 15,673 |
| Effect of exchange rate fluctuations | (463) | 83 |
| Cash and cash equivalents at the end of the period | 16,004 | 16,408 |

Notes to the Financial Statements

as at 31 December 2022

1. Corporate Information

The financial statements of Skellerup Holdings Limited, for the half year ended 31 December 2022, were authorised for issue in accordance with a resolution of the Directors dated 15 February 2023.

Skellerup Holdings Limited ('the Company') is a limited liability company incorporated and domiciled in New Zealand. It is registered under the Companies Act 1993 with its registered office at Level 3, 205 Great South Road, Greenlane, Auckland. The Company is a Reporting Entity in terms of the Financial Markets Conduct Act 2013 and is listed on the New Zealand Exchange (NZX Main Board) with the ticker SKL.

Summary of Significant Accounting Policies

a) Basis of Preparation

This general-purpose condensed financial report for the half year ended 31 December 2022 has been prepared in accordance with NZ IAS 34 Interim Financial Reporting and IAS 34 Interim Financial Reporting.

The half year financial report does not include all notes of the type normally included within the annual financial report and, therefore, cannot be expected to provide as full an understanding of the financial performance, financial position and financing and investing activities of the consolidated entity as does the full financial report.

It is recommended that the half year financial report be read in conjunction with the annual report for the year ended 30 June 2022 and considered together with any public announcements made by Skellerup Holdings Limited during the half year ended 31 December 2022 in accordance with the continuous disclosure obligations of the NZX listing rules.

All accounting policies and methods of computation are the same as those adopted in the most recent annual financial report.

The financial statements are presented in New Zealand dollars and all values are rounded to the nearest thousand dollars (\$000).

2. Segment Information

The Group's operating segments are Agri and Industrial; being the divisions reported to the executive management and Board of Directors to assess performance of the Group and allocate resources.

The principal measure of performance for each segment is EBIT (earnings before interest and tax). As a result, finance costs and taxation have not been allocated to each segment.

2. Segment Information (continued)

Agri Segment

The Agri segment manufactures and distributes dairy rubberware, which includes milking liners, tubing, filters and feeding teats, together with other related agricultural products and dairy vacuum pumps to global agricultural markets.

Industrial Segment

The Industrial segment manufactures engineered products across a range of industrial applications including potable and waste water, roofing, plumbing, sport and leisure, electrical, health and hygiene.

Corporate Segment

The Corporate segment is not an operating segment, and includes the Parent Company and other central administration expenses that have not been allocated to the Agri and Industrial segments.

| For the half-year ended | Agri | Industrial | Corporate/ Elimination | Total |
|---|---------|------------|---------------------------|----------|
| 31 December 2022 | \$000 | \$000 | \$000 | \$000 |
| Revenue | 56,938 | 108,674 | (92) | 165,520 |
| Segment EBIT | 14,614 | 21,357 | (2,474) | 33,497 |
| Profit before tax, finance costs | | | | 33,497 |
| and share of net profit of associates | | | | 00,101 |
| Finance costs | | | | (1,969) |
| Share of net profit of associates | | | | (78) |
| Profit before tax | | | | 31,450 |
| Income tax expense | | | | (8,477) |
| Net after-tax profit | | - | | 22,973 |
| Assets and liabilities | | | | |
| Segment assets | 127,066 | 190,600 | 21,956 | 339,622 |
| Segment liabilities | 11,752 | 53,000 | 65,744 | 130,496 |
| Net assets | 115,314 | 137,600 | (43,788) | 209,126 |
| Other segment information | | | | |
| Capital expenditure | 1,396 | 3,794 | - | 5,190 |
| Cash flow | | | | |
| Segment EBIT | 14,614 | 21,357 | (2,474) | 33,497 |
| Share of net profit of associates | - | (78) | - | (78) |
| Adjustments for: | | | | |
| - Depreciation and amortisation | 2,108 | 2,089 | 30 | 4,227 |
| - Depreciation right of use assets | 484 | 2,860 | 34 | 3,378 |
| - Non-cash items | - | - | 606 | 606 |
| Movement in working capital | (582) | (6,327) | (4,087) | (10,996) |
| Segment cash flow | 16,624 | 19,901 | (5,891) | 30,634 |
| Finance and tax cash expense | | | | (13,742) |
| Movement in finance and tax accrual | | | | 3,296 |
| Net cash flow from operating activities | | | | 20,188 |

2. Segment Information (continued)

| For the half-year ended | Agri | Industrial | Corporate/ Elimination | Total |
|---|---------|------------|---------------------------|---------|
| 31 December 2021 | \$000 | \$000 | \$000 | \$000 |
| Revenue | 54,327 | 96,150 | (7) | 150,470 |
| Segment EBIT | 16,657 | 18,662 | (2,923) | 32,396 |
| Profit before tax, finance costs | | | | 32,396 |
| and share of net profit of associates | | | | 32,330 |
| Finance costs | | | | (913) |
| Share of net profit of associates | | | | (98) |
| Profit before tax | | | | 31,385 |
| Income tax expense | | | | (8,176) |
| Net after-tax profit | | | | 23,209 |
| Assets and liabilities | | | | |
| Segment assets | 125,979 | 156,898 | 22,566 | 305,443 |
| Segment liabilities | 12,747 | 39,127 | 54,429 | 106,303 |
| Net assets | 113,232 | 117,771 | (31,863) | 199,140 |
| Other segment information | | | | |
| Capital expenditure | 1,149 | 11,727 | - | 12,876 |
| Cash flow | | | | |
| Segment EBIT | 16,657 | 18,662 | (2,923) | 32,396 |
| Share of net profit of associates | - | (98) | - | (98) |
| Adjustments for: | | | | |
| - Depreciation and amortisation | 2,094 | 1,816 | 24 | 3,934 |
| - Depreciation and right of use assets | 388 | 2,172 | 34 | 2,594 |
| - Non-cash items | - | - | (193) | (193) |
| Movement in working capital | (2,382) | (5,427) | (2,064) | (9,873) |
| Segment cash flow | 16,757 | 17,125 | (5,122) | 28,760 |
| Finance and tax cash expense | | | | (7,933) |
| Movement in finance and tax accrual | | | | (1,156) |
| Net cash flow from operating activities | | | | 19,671 |

3. Dividends Paid

| | Half-year Ended 31 Dec 2022 \$000 | Half-year Ended 31 Dec 2021 \$000 |
|---|--|--|
| Declared and paid during the period | | |
| Final dividend for June 2022 year on ordinary shares of 13.0 cents per share, imputed to 50% , paid on 14 October 2022 | | |
| (2021: 10.5 cents per share imputed to 50%, paid on 15 October 2021) | | |
| Net dividend paid | 25, 386 | 20,504 |

Subsequent to the six-month period, the Board of Directors resolved to pay an interim dividend of 8.0 cents per share (imputed 50%), on the 196,071,582 ordinary shares on issue for a total amount of \$15,685,727. The dividend will be paid on 16 March 2023 to shareholders on the register at 5.00pm on 03 March 2023. The Dividend Reinvestment Plan will not be operative for this dividend payment.

This compares to the prior-year interim dividend of 7.5 cents per share, totalling \$14,645,729 which was paid on 17 March 2022.

4. Interest-bearing Loans and Borrowings

Bank loans are provided under a \$70 million multi-currency syndicated facility agreement with ANZ Bank New Zealand Limited and Bank of New Zealand which has an expiry date of 31 August 2024.

5. Events after the Balance Sheet date

There have been no subsequent events after 31 December 2022 requiring disclosure.

Corporate Directory

Directors

WJ Strowger, LLB (Hons) Chair

BD Cushing, BCom, ACA

RH Farrant, BCom, PGDipCom, FCA, CFloD

AR Isaac, CNZM, BCA, FCA

DW Mair, BE, MBA

PN Shearer, BCom

Officers

DW Mair, BE, MBA Chief Executive Officer

GR Leaming, BCom, CA Chief Financial Officer

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Bank of New Zealand

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