

KMD BRANDS

Annual Integrated Report **2024** 



KMD Brands acknowledges Tangata Whenua, the Indigenous Nations, First Peoples, and Custodians of the lands and waterways on which our brand head offices reside in New Zealand, Australia and the United States. We pay our respects to their Elders past and present.

## **About this report**

This integrated report outlines our financial, economic, social and environmental performance for the year ending 31 July 2024. It marks our third year of integrated reporting.

We have prepared this report using the International <IR> Framework. This communicates the full range of factors affecting our ability to create value over time, and our commitment to transparency and robust disclosure of Environmental, Social and Governance (ESG).

KPMG has audited the financial statements, prepared in accordance with New Zealand equivalents to International Financial Reporting Standards (NZ IFRS) and International Financial Reporting Standards (IFRS). Non-financial information is reported with reference to the Global Reporting Initiative (GRI) Universal Standards. External assurance on non-financial data and information has not been obtained.

We are working towards publishing our first climate disclosure under the Aotearoa New Zealand Climate Standards (NZ CS) later this year, where we will report on our climate-related risks and opportunities and their integration in our business strategy.

This report serves as KMD Brands' 2024 Annual Report to shareholders and meets the requirements of the NZX Corporate Governance Code dated 1 April 2023.

#### **Reporting suite**

This report should be read in conjunction with the other documents that comprise the 2024 reporting suite, which can be accessed by clicking the below images or visiting: kmdbrands.com/reports



Modern Slavery Statement



Corporate Governance Statement



#### GRI & SASB Index

GRI 2-5



#### **About KMD Brands**

KMD Brands is a global outdoor lifestyle and sports company, proudly certified as a B Corporation. The Group consists of three iconic brands: Kathmandu, Oboz and Rip Curl.

Kathmandu, founded in 1987 in Christchurch, New Zealand, equips people for travel and adventure. Outdoor footwear brand Oboz, based in Bozeman, Montana, in the United States, joined our Group in 2018. Bozeman is the gateway to Yellowstone National Park. Rip Curl, a leading global surf brand born in Bells Beach, in the Australian state of Victoria in 1969, became part of our family in 2019.

> KMD Brands Limited is publicly listed on the New Zealand Stock Exchange (NZX) and Australian Stock Exchange (ASX). Initially listing in 2009 as Kathmandu Holdings Limited, we rebranded to KMD Brands Limited in 2022 to reflect our multi-brand nature and future strategy, while still honouring our history.

Certified

GRI 2-2

3 F A S C

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# 1. OVERVIEW



### **Our group**

KMD Brands is a family of outdoor brands dedicated to designing products for purpose, driven by innovation and committed to being the best for people and the planet. Our products are specifically crafted for the outdoors and rigorously tested by experts in real-world conditions.

As the parent company, KMD Brands provides vision and strategic guidance, making Kathmandu, Oboz and Rip Curl greater than the sum of their parts. By sharing expertise in technology, research and development, and by leveraging operational excellence in sourcing, supply chain and systems, we deliver the best customer experience across our brands.

#### **OUR PURPOSE AND VISION**

Our purpose and vision are motivated by our love of the outdoors and a steadfast commitment to protecting our natural environment and the people touched by our brands.

We proudly contribute to a global cultural shift that is redefining success, building a more inclusive and sustainable economy, and uses business as a force for good.

By championing responsible practices across our brands, we protect the experiences and exhilaration offered by the outdoors, which means so much to us and our customers.

#### PURPOSE

**INSPIRING PEOPLE TO EXPLORE** AND LOVE THE OUTDOORS.

## **Our brands**

## **Kathmandu**<sup>®</sup>

## **O**bōz

Born in the legendary Greater Yellowstone Ecosystem, just outside our front door, the mountains near Bozeman beckon us. This 10-millionacre laboratory is where we test our designs and draw inspiration for new ideas. It's where we immerse ourselves in nature's wonders. It even inspired our name "Oboz" (Outside + Bozeman = Oboz).



Founded in 1969 in Bells Beach, Australia, Rip Curl is the ultimate surfing company. For more than 50 years, we have led the surfing market and become synonymous with surf culture. 'The Search' – the relentless pursuit of the perfect wave – lives in the spirit of everything we do. Our vision is to be the ultimate surfing company in all that we do.

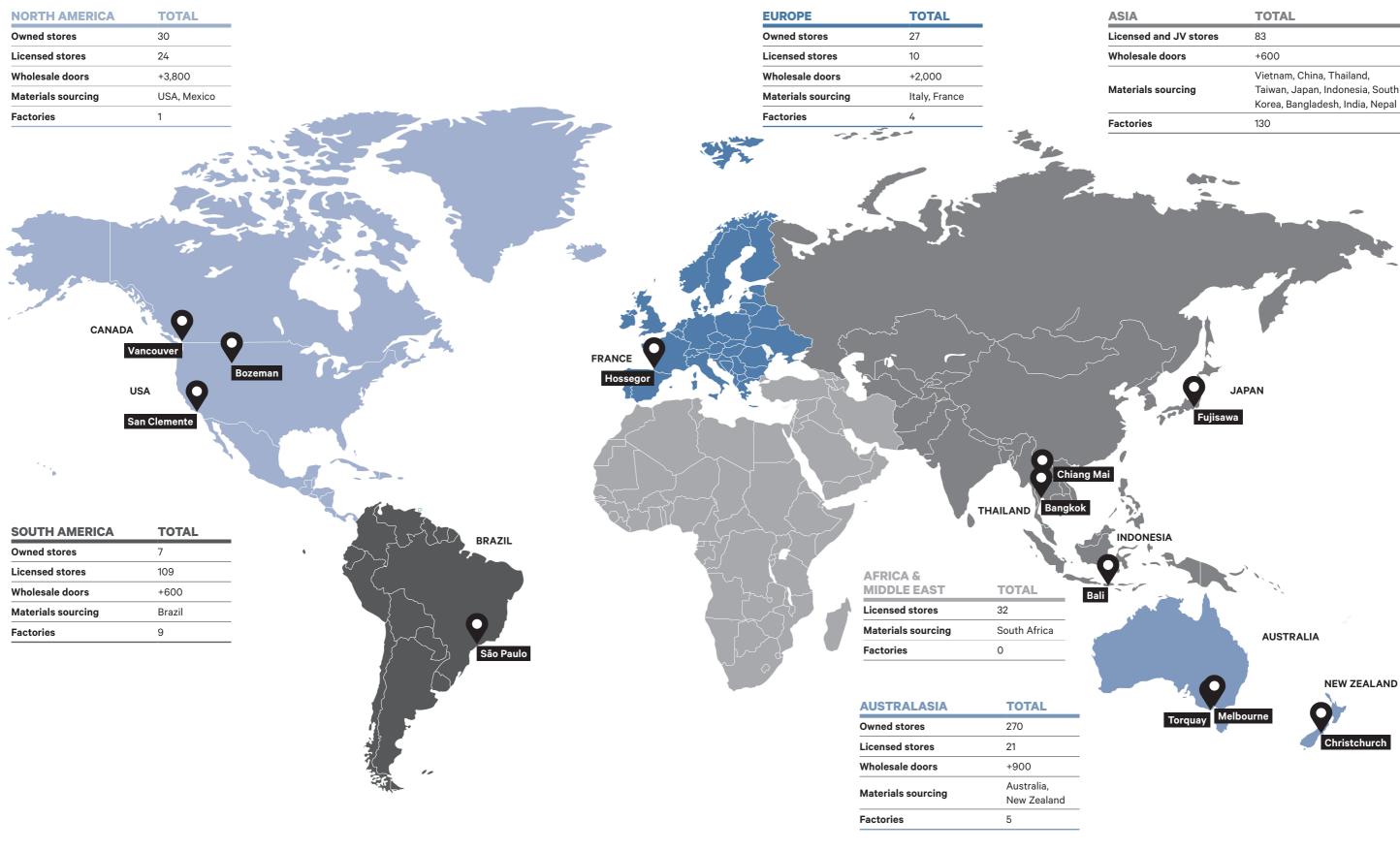
### VISION

TO BE THE LEADING FAMILY OF GLOBAL OUTDOOR BRANDS -**DESIGNED FOR PURPOSE, DRIVEN BY INNOVATION, BEST FOR PEOPLE** AND PLANET.

KMD Brands Annual Integrated Report 2024

Kathmandu's journey began in Aotearoa New Zealand more than 30 years ago. We're on a mission to improve the wellbeing of the world by getting more people outdoors – because nature has a positive transformative effect on us all. The outdoors makes us happier, more open, free and fun. Our vision at Kathmandu is to be the world's most loved outdoor brand.

## **Global footprint**



GRI 2-1



Global Office Locations

ASIA	TOTAL
Licensed and JV stores	83
Wholesale doors	+600
Materials sourcing	Vietnam, China, Thailand, Taiwan, Japan, Indonesia, South Korea, Bangladesh, India, Nepal
Factories	130

**1. OVERVIEW** 

## FY24 performance overview

## \$979.4m

**58.9%** Gross margin

\$50.0m

-52.8%

\$43.3m

\$36.6m

Statutory NPAT profit

Underlying NPAT<sup>1</sup> profit

FY23

FY23 59.1%

**FY24 vs. FY23** 

-11.2%

-0.2% of sales

decrease

-\$1.1m Underlying NPAT<sup>1</sup>loss

-\$48.3m Statutory NPAT loss

NET DEBT BALANCE

\$59.7m

c. \$230m Bank facility headroom

## NET WORKING CAPITAL

## \$198.3m

-3.1%

-13.5%

New Zealand

By

Region

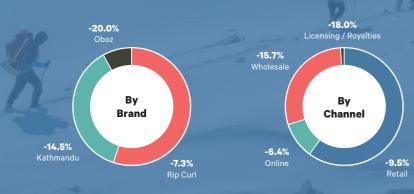
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-3.9%

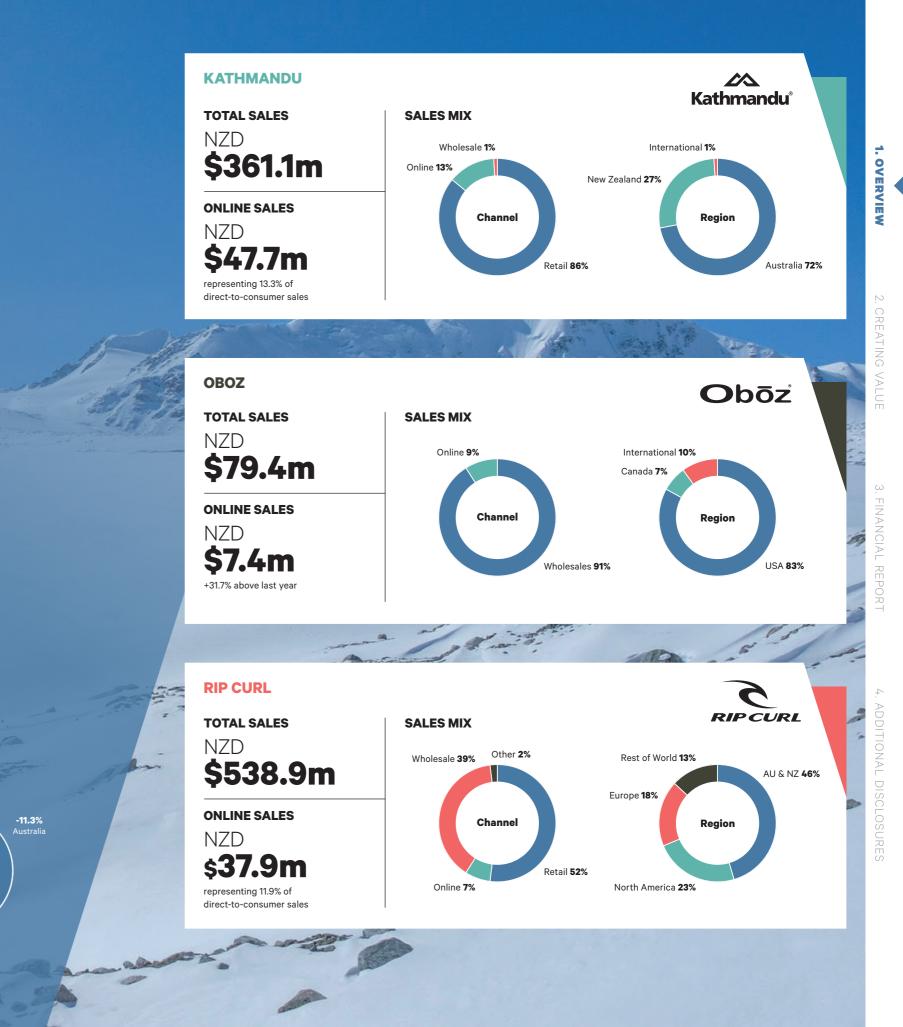
-15.2% North

-9.7% YOY Jul 23 \$219.7m





1. Statutory results include the impact of IFRS 16 leases. The impacts of IFRS 16, restructuring, the notional amortisation of Rip Curl and Oboz customer relationships, and a one-off non-cash impairment of Oboz goodwill have been excluded from Underlying results. Refer to Appendix 1 of the FY24 Results Presentation for a reconciliation of Statutory to Underlying results.



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## **Chair and CEO message**

We present to you the Financial Year '24 Annual Integrated Report for KMD Brands. In this report, you will find a holistic overview of our business, including how we create value for all our stakeholders, the material issues that we have encountered this year, and how we are addressing these.

In FY24, we marked our third year of aligning our reporting with the <IR> framework. This year, we've further refined our approach by structuring the report around the key resources we depend on to create long-term value for our investors and shareholders. We plan to continue reporting in this manner, providing greater transparency on the value of the Group and our three iconic brands.

FY24 was a difficult year. The Board believes the power of the Group and brands will see us through this cyclical downturn.

#### FY24 performance

Group sales were 11.2% below last year's record result; and decreased for all three of our brands.

Kathmandu had a disappointing first half, with a combination of weaker consumer sentiment, the warmest winter on record in Australia, and reliance on winter weight product, all contributing to lower sales. Sales trends improved in Kathmandu's largest market, Australia, in the third and fourth quarters, supported by strategic airport and DFO store openings, enhanced in-store execution and the launch of new products. Economic settings in New Zealand have resulted in a more challenging consumer environment.

Rip Curl and Oboz cycled record sales last financial year, with direct-to-consumer sales outperforming the wholesale channel this year. Wholesale accounts continued to reduce their inventory to manage risk in a challenging economic environment.

Rip Curl direct-to-consumer sales showed continued improvement on first half trends during the third and fourth quarters. Stronger results were recorded in Europe, Asia and South America, helped by new store openings in Europe and Brazil.

Oboz wholesales were impacted by post-COVID industry challenges in the North American outdoor

footwear category. The brand benefited from diversified sales channels, and strong online sales growth.

Gross margin remained resilient, decreasing just 0.2% below last year overall. Continued gross margin improvement for Rip Curl and Oboz was offset by increased promotional activity for Kathmandu.

Underlying operating costs were \$19.6 million below last year<sup>1</sup> despite ongoing inflation, benefiting from restructuring implemented last year and lower variable costs associated with lower sales.

Net working capital was \$21.4 million lower than 31 July 2023 despite lower sales, with inventory significantly reduced. Rip Curl and Oboz inventory continue to track back to historical levels.

#### Strategy

We remain guided by our vision to be the world's leading family of global outdoor brands – designed for purpose, driven by innovation, best for people and planet.

We remain focused on our strategic pillars: Building Global Brands; Elevating Digital; Operational Excellence; and being Best for People and Planet (previously Lead in ESG).

We continued to invest in innovation, products and channels to Build Global Brands.

Our initiatives to Elevate Digital focused on improving customer experience and engagement and standardising systems to deliver efficiencies.

Our focus on integrated logistics, investment in systems and sharing best practice drove Operational Excellence across the Group.

As a B Corporation, our dedication to being Best for People and Planet saw us continue to embrace responsible and sustainable business practices, delivering positive social and environmental impact. As a result we continue to be an employer of choice.

1. Statutory results include the impact of IFRS 16 leases. The impacts of IFRS 16, restructuring, the notional amortisation of Rip Curl and Oboz customer relationships, and a one-off non-cash impairment of Oboz goodwill have been excluded from Underlying results. Refer to Appendix 1 of the FY24 Results Presentation for a reconciliation of Statutory to Underlying results



#### Kathmandu

At our first half results release, we set out the Kathmandu brand's product and marketing challenges. Our goal to reduce the brand's reliance on outerwear and refine its brand marketing execution continues.

Kathmandu's product and marketing teams have been realigned. Chief Executive Megan Welch has separated digital from marketing, hired a new GM of Digital and consolidated most roles in the brand's Christchurch headquarters to ensure cohesion.

New products and enhanced in-store execution improved second half sales trends relative to FY23, particularly in Australia. A new, more authentic brand identity campaign has also been developed and will launch in early FY25.

The Board of Directors is encouraged by the improvements underway and optimistic for the trajectory of the brand. The Board remains committed to positioning Kathmandu as the market leading premium outdoor brand in ANZ.

#### Dividend

Our dividend policy remains aligned to earnings, with a target payout ratio of 50% to 70% of underlying NPAT. Given FY24 operating performance and continuing challenging market conditions, Directors have not declared a final dividend.

#### Outlook

Given the global macroeconomic environment, we remain cautious about consumer sentiment. Inflationary pressures are easing, but it will take time to impact consumer spending. We continue to focus on tightly controlling operating expenses and capital investments, enhancing and growing our gross margin, and simplifying our business to drive cost efficiency.

Our brands have a great deal of equity, and exciting product development opportunities that will see them through these challenging conditions.

On behalf of the Board, we acknowledge the decline in share price and assure investors that we are committed to taking action to improve financial performance and enhance shareholder value. It is the Board's view that the current share price materially undervalues our group of iconic brands. We thank our shareholders for their continued support and our KMD Brands employees for their dedication during a challenging year.

We remain focused on returning to sales growth and improving profitability in FY25. We believe that our portfolio of iconic global outdoor brands and leadership in sustainability makes us a unique investment proposition in this part of the world.

#### **Michael Daly**

Managing Director and Chief Executive Officer

Dami 11-2.

David Kirk

Chairman

4. ADDITIONAL DISCLOSURES

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## **Our board and executive team**

The Board provides overall strategic oversight of KMD Brands, including adherence to best-practice governance principles, maintenance of high ethical standards and protection of core values so that the Group is managed effectively and responsibly. A brief biography of each Board member can be found in the "Board and Management" section of the company's investor website. **Our FY24 Corporate Governance Statement, including Director** Skills Matrix, is available on the company's investor website.



LEFT - RIGHT: Michael Daly, Abby Foote, Brent Scrimshaw, David Kirk, Philip Bowman, Andrea Martens, Zion Armstrong.

3. Philip Bowman

Non-Executive Director

Appointed 2 October 2017

#### 1. David Kirk

Chairman Appointed 21 November 2013

**Non-Executive Director** Appointed 2 October 2017

2. Brent Scrimshaw

#### 4. Andrea Martens

Non-Executive Director Appointed 1 August 2019

#### 5. Michael Daly

Managing Director/Chief Executive Officer Appointed 19 May 2021

#### 6. Abby Foote

Non-Executive Director Appointed 15 October 2021

#### 7. Zion Armstrong

Non-Executive Director Appointed 1 December 2022 The management team takes care of the day-to-day management and operation of KMD Brands, regularly reporting to the Board on all aspects of group performance.

A brief biography of each member of the management team can be found in the "Board and Management" section of the company's investor website.



Megan Welch Chief Executive Officer, Kathmandu Joined Kathmandu in August 2023



**Amy Beck** President Oboz & KMD Brands, North America Joined Oboz in 2019



**Frances Blundell Chief Legal & ESG Officer** Joined Kathmandu in 2017



Linda Barlow

**Chief People Officer** Re-joined Rip Curl in 2019



Mathieu Lefin President KMD Brands, Europe Joined Rip Curl in 2009



Michael Ross **Chief Information Officer** Joined KMD Brands in 2024





Michael Daly Managing Director & **Chief Executive Officer** Joined Rip Curl in 2002



**Brooke Farris** Chief Executive Officer, Rip Curl Joined Rip Curl in 2010



Chief Commercial Officer and Interim Co-Chief Financial Officer Re-joined Rip Curl in 2016



**Ben Washington** Interim Co-Chief Financial Officer Joined KMD Brands in 2020

OVERV

## **Governance at KMD Brands**

At KMD Brands, our purpose is to inspire people to explore and love the outdoors. This purpose drives our vision to be the leading family of global outdoor brands – designed for purpose, driven by innovation, best for people and planet.

Led by a talented group of non-executive directors and an experienced management team, KMD Brands has a clear purpose and vision, and a defined corporate strategy. Our well-established policies and goals support sustainable development and our commitment to the B Corp movement.

Kathmandu became a certified B Corporation in 2019 and recertified in 2023. Rip Curl and Oboz achieved B Corp Certification for the first time in 2023. B Corp is a governance structure, underpinned by a "benefit mindset", that balances purpose and profit. As a business, we consider the impact of our decisions on all stakeholders: employees, customers, the community, the environment, shareholders, and workers in our global supply chain. We empower employees to consider the same principles when make decisions.

B Corps are part of a global movement driving a more inclusive, equitable and regenerative economic system. B Corp Certification – and recertification every three years – guides KMD Brands' Environmental, Social and Governance (ESG) impact strategy and provides a framework for continuous improvement.

**KKD** BRANDS

Certified B Corporation The process to become B Corp Certified differs from other ESG reporting frameworks by providing transparent reporting and disclosure, and evaluating and validating company performance. This enhances accountability and transparency, giving us a pathway to reduce our negative impacts and create value for people and the planet.

Our Group Code of Ethics embeds the benefit mindset into employee expectations. ESG responsibilities are included in all job descriptions, employee goal-setting and performance reviews. The benefit mindset is reflected in the Group's policy commitment to responsible business conduct.

Our culture of innovation is also aligned to ensure new products respond to the needs of our customers and enhance efficiencies in our business, while minimising adverse social or environmental impacts.

KMD Brands is committed to leading the way by considering our impact on people and planet in our business and governance practices. This approach protects the business for the long term, enhancing its value, supporting future financial success and preparing for future regulatory requirements.

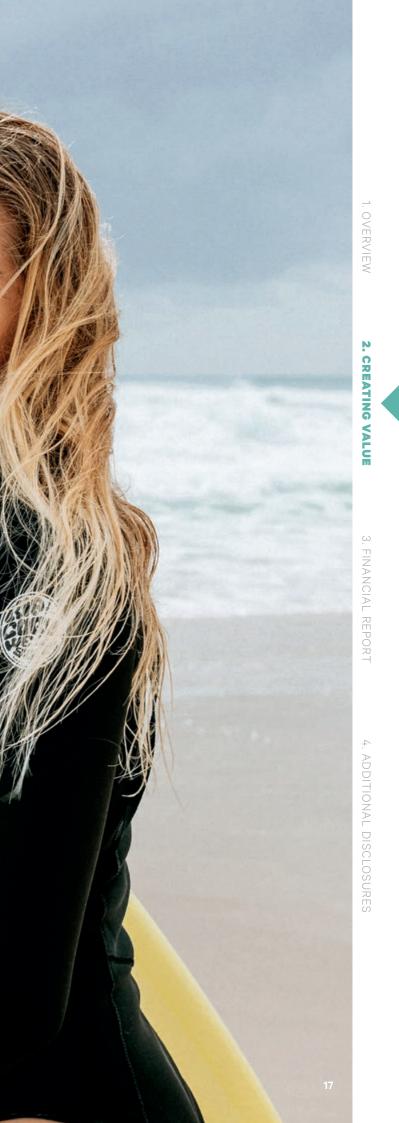
These principles align with our fundamental purpose and vision. Getting people outside and enjoying the outdoors is at the heart of all our brands. While we are in business for profit, we aim to be a robust and responsible business for the long term, and B Corp Certification positions us for this.

GRI 2-23, 2-24





# 2. CREATING VALUE



## **OUR STRATEGY**

#### **Our strategic pillars:**

**Building Global Brands** 

### **Elevating Digital**

**Best for People and Planet** 

**Operational Excellence** 

Four pillars support KMD Brands' growth as a global, multi-channel business and address our key material issues. Amid challenging and disruptive global conditions, we prioritise a flexible balance sheet that supports capital returns and future acquisitions.

In the subsequent sections of this report, we outline our observations and responses to the material issues we encountered during the year. We consider how our strategic pillars help us mitigate risks and capitalise on opportunties for KMD Brands.

By considering these material issues across the resources we rely on to create value, we disclose the significant impacts on value creation, preservation and erosion, as defined under the Integrated Reporting Framework.

Building on the significant progress we've made under our "Lead in ESG" pillar, we have updated it to "Best for People and Planet" to reflect our broader commitment. This evolution allows us to maintain our momentum while placing our employees firmly at the heart of what we do. For more details, see "Our People" on page 36.

This year, we have continued to strengthen our corporate strategy to position KMD Brands as a global family of outdoor brands. Our commitment remains steadfast to the creation of high-quality, purpose-driven, innovative products that are best for people and planet.







#### **BUILDING GLOBAL BRANDS**

We are building brands to connect with customers around the world. Our goal is for Rip Curl to be recognised throughout North America, be among Europe's top three surf brands, and maintain its reputation as the ultimate surf brand in Australasia, South America and South East Asia. Kathmandu is now attracting customers in Canada and Europe, proudly sharing its New Zealand origins and maintaining its market leadership in Australasia. We are leveraging our infrastructure in Europe and Australasia to launch Oboz in Australia, New Zealand and Europe.

#### **ELEVATING DIGITAL**

We are elevating our digital experience by investing in platforms that deliver a worldclass experience to everyone - consumers, wholesale partners, suppliers and our own employees. Our digital platforms are designed to support a seamless customer experience, streamline processes and drive efficient operations to enhance brand visibility and the Group's growth.

#### **OPERATIONAL EXCELLENCE**

growth trajectory.

\$9 =

The best businesses create lasting value for people and the planet, and this belief is at the heart of everything we do at KMD Brands. By fostering a culture of excellence and high performance, we are committed to attracting, developing, and retaining top talent. At the same time, we are embedding our three ESG pillars - communities, climate, and circularity across all aspects of our business. Through transparency, accountability, and a commitment to positive impact, we are investing in a future where both people and the planet thrive. By connecting our customers and employees with the great outdoors and making this connection central to our culture, we enhance people's appreciation of our planet.



To fuel our expansion efforts, we champion collaboration across our businesses. We are investing in programs that strengthen cross-brand connections, drive supply chain efficiencies and core-system capabilities. We are unlocking product innovation by working together to ensure each brand's products resonate in the market and continue to lead in their respective categories. Operational excellence drives our success by improving working capital, scaling efficiencies and sharing financial benefits to maintain a sustainable

#### **BEST FOR PEOPLE AND PLANET**

CREATING VALUE

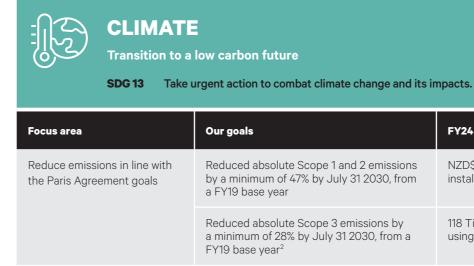
## **ESG strategy and performance**

Our strategic pillar 'Best for People and Planet' and company vision drive our ESG strategy, which is focused around three key areas: Communities, Climate and Circularity. This page provides a snapshot of our ESG strategy, focus areas and key FY24 performance metrics against our goals.

## SUSTAINABLE GALS

We acknowledge the impact of our business and accept our responsibility to advance the United Nations Sustainable Development Goals (SDGs). We consider the SDGs in our strategy and our reporting, which underpins all our business activities. The goals where we have the most impact are shown below:

	SDG 8 Promo	NITIES act the wellbeing of people and places tou ote sustained, inclusive and sustainable economi id productive employment and decent work for a se inequality within and among countries.	c growth, 10 REDUCED
Focus area		Our goals	FY24 performance
Provide a peop culture and wo fosters health, and inclusiven	orkplace that safety, wellbeing	<ul> <li>An equitable, inclusive workplace representative of the diversity within our communities including:</li> <li>40:40:20 gender representation in leadership positions (Board, executive and management)</li> </ul>	13% increase in female representation in executive leadership positions, reaching 48% (FY23: 34%)
		<ul> <li>Increased representation in employment of local Indigenous Peoples and people from ethnic or racial minorities</li> </ul>	9.2% of our team identify as belonging to an ethnic minority
Protect human dignity by add slavery in our v through collab transparency	ressing modern value chain	Genuine transparency of, and effective worker voice communications with, strategic suppliers for each brand	62% increase in factories using our worker voice tools, reaching 13 factories (FY23: 8) 31% increase in individuals participating in worker surveys, reaching 5,947, including 654 responses from Tier 2 factory workers (FY23: 4,520 respondents)
	e and protect the vhere we operate	Supported local community projects, through donations, fundraising and paid employee time, to create a positive impact for the wellbeing of people and planet	<ul> <li>3.5% increase in local community investment, reaching NZD\$1.18m (FY23: NZD\$1.14m)</li> <li>42% increase in employee volunteer hours, reaching 4,860hrs (FY23: 3,405hrs)</li> </ul>



GRI 2-22

1. Our FY24 emissions data and performance will be reported in our Climate Disclosure Statement which is to be published in November 2024. 2. Our Scope 3 target includes the following GHG Protocol categories: purchased goods and services: fuel and energy related activities, upstream transportation and distribution, waste generated in operations, use of sold products, end of life treatment of sold products, and investments.

CIRCULARITY         Eliminate the linear take-make-waste approach to business         SDG 12       Ensure sustainable consumption and production patterns.			
Focus area	Our goals	FY24 performance	
Foster and invest in circular business models across our businesses	Commercialised brand-led circular business models for product take-back, renewal, repair, recommerce, rental and recycling programs	<ul> <li>Increased from 4 to 5 customer programs</li> <li>Rent a Wetsuit</li> <li>Watch &amp; Wetsuit in-house repairs</li> <li>Recycle My Wetsuit</li> <li>REDU</li> <li>Upparel &amp; ImpacTex customer textile waste recycling</li> </ul>	
Increase responsible material content in our products	Dedicated to our own-brand products being responsibly sourced	<ul> <li>Kathmandu: 64% of polyester used in apparel is recycled or recyclable (target 100% by 2030) (FY23: 58%)</li> <li>Oboz: 34% of range using a minimum of 20% environmentally preferred materials by weight (FY23: 9.7%)</li> <li>Rip Curl: 66% apparel and accessories containing preferred fibre materials (target: 100% by 2030) (FY23: 54%)</li> </ul>	
Reduce the waste footprint created across our businesses	<ul><li>Reduced operational and packaging waste including:</li><li>Diversion of 90% of waste to landfill from our direct operations by 2030</li></ul>	4% increase in operational waste diverted from landfill, reaching 55% / 908mt (FY23 restated: 51%)	
	<ul> <li>All primary and secondary packaging and promotional material is recyclable or made using recycled materials by 2030</li> </ul>	Strategic sourcing alignment of 100% recycled plastic LDPE polybag for Kathmandu and Rip Curl in bulk volume style production (FY23: Rip Curl only)	

(The content of this publication has not been approved by the United Nations and does not reflect the views of the United Nations or its officials or Member States.)



	FY24 performance <sup>1</sup>
2 emissions 2030, from	NZD\$91,000 invested in solar system installation at 4 new sites
ssions by 30, from a	118 Tier 1 and 2 factories reporting to us using verified Higg FEM data





## **Materiality approach**

#### We conduct a comprehensive materiality assessment every two years, with the last one undertaken in FY23. This re-evaluated the relevance and importance of material issues identified in 2021 and noted emerging concerns.

This process involved extensive stakeholder engagement, including surveys and confidential interviews. Polls were also conducted in-store and across social media platforms. Specific ESG questions were integrated into surveys conducted at eight supplier locations in Vietnam. We also investigated scientific, industry, economic and political sources to understand emerging trends.

#### THE MATERIALITY ASSESSMENT PROCESS

More than 30 people were interviewed, representing a broad spectrum of stakeholders. Respondents were asked to evaluate ESG and non-ESG material issues outlined in our FY22 Annual Integrated Report, and to assess the importance of each issue to KMD Brands' business success and reputation, and our ongoing relationship with the relevant stakeholder.

Respondents were also asked to rate the relative importance of each material issue and assess whether KMD Brands met their expectations on each issue.

Key stakeholders were further invited to share their perspectives on:

- Specific ESG sub-issues addressed in our ESG strategy;
- Issues that they believe are missing from our current material issues list and warrant greater attention;
- Emerging issues that may become more material to KMD Brands over the next 5-10 years.

The materiality assessment refresh affirmed that the issues identified in 2021 remain relevant. This was validated unanimously by all stakeholders. Both investors and employees noted progress on key ESG issues, underscoring the importance of KMD Brands' ESG leadership to our ongoing business success and stakeholder engagement. Our stakeholders also highlighted nuanced market changes and emerging issues, prompting the inclusion of biodiversity impact as a new material issue. We also separated geopolitics and digital transformation into distinct categories.

#### **OUR KEY STAKEHOLDERS**

In formulating our material topics, we consulted stakeholders who significantly influence our Group and those on whom we have a substantial impact through our business activities:

- Shareholders
- Board of directors, executive and functional leaders
- Employees
- Consumers and wholesale customers
- Suppliers and workers
- Financiers
- Regulators

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• Community groups, including athletes and brand ambassadors.

This inclusive approach ensures that KMD Brands' activities are aligned with stakeholder expectations, incorporate emerging concerns into our strategic framework, and sustain our commitment to transparency and accountability in ESG reporting.



## **Our material issues**

## Our material issues are defined as those that have the most significant impact on our ability to create value for our stakeholders.

We acknowledge that managing material issues can involve some trade-offs. Making a substantial investment to address one material issue may require significant financial resources but enhance employee satisfaction or elevate customer experience, for instance. Prioritising sustainability initiatives may incur higher costs but strengthen brand reputation and customer loyalty. Each decision reflects the balancing act that KMD Brands undertakes to maximise longterm value while managing immediate impacts on financial performance and stakeholder relationships.

While some factors are beyond our direct control, proactive mitigation measures can minimise the risks to our business. Throughout this report, we discuss these material issues in relation to resources essential for value creation, and how our strategic priorities are shaped to address them. The Board has reviewed and approved these material topics for the current reporting period.

#### **GLOBAL ECONOMY**

Managing the impacts of global inflation is crucial as we continue to navigate rising costs across multiple fronts. Inflationary pressures and the rising cost of living continue to influence consumer discretionary spending habits. Shifts in consumer lifestyles are also influencing market dynamics.

#### **GEOPOLITICAL LANDSCAPE**

Turbulent geopolitical conditions, including ongoing global conflicts and regional political instability, pose risks of heightened trade tensions, regulatory uncertainties, supply chain disruptions, potential security threats and sanctions. These factors could affect material sourcing, market volatility, operational complexities and market access.

#### SUPPLY CHAIN RESILIENCE

All global product transport and customer delivery operations are vulnerable to shipping delays, port congestion, and the accessibility of regional freight forwarding. These factors can disrupt the flow of goods, posing challenges to timely product delivery.



#### **CLIMATE CHANGE**

Urgent transformative actions to tackle the impacts of climate change are a significant material issue for all businesses. Climate change presents physical, regulatory, market and social risks, while providing opportunities for innovation and growth through mitigation, adaptation, transparency and collaboration. Our commitment to reduce emissions connected with our business and our products, and our commitment to innovate sustainably, are critical to our long-term resilience and growth.

#### **PEOPLE AND WELLBEING**

Attracting and retaining talent in a competitive labour market is an ongoing challenge and priority for our business. The wellbeing of people, beyond health and safety, continues to drive us to focus on resilience, inclusion and fostering a supportive workplace culture where everyone can be themselves.

#### **DIGITAL TRANSFORMATION**

Adapting to advances in digital technology enhances operational efficiency and customer experience, supports agile operations and ensures KMD Brands has future-fit platforms and tools. Digital transformation helps us to harness data to drive better decision making and accelerate growth across our direct-toconsumer business to elevate the customer experience, enhance efficiency and support innovation.

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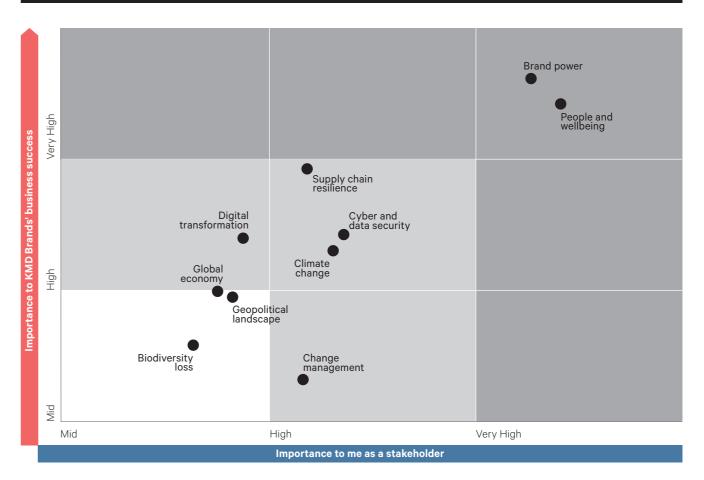
#### **BRAND POWER**

Protecting and enhancing the strength of our brands is fundamental to our business. We strive to deliver relevant products and experiences that resonate with our customers and secure our sustained competitiveness.

#### **BIODIVERSITY LOSS**

Biodiversity loss – which encompasses natural resource depletion including ecosystem disruption, habitat loss, pollution and impacts on water quality and availability – has systemic consequences for human health and planetary stability. We look for ways to minimise our environmental footprint and promote biodiversity conservation. We aim to mitigate impacts on natural resources through responsible sourcing and sustainable practices.

#### MATERIALITY MATRIX



#### CHANGE MANAGEMENT

Integrating our brands to optimise operational and financial performance requires strategic change management. Effective communication, employee engagement, robust project planning and leadership support are keys to achieving synergies and operational success.

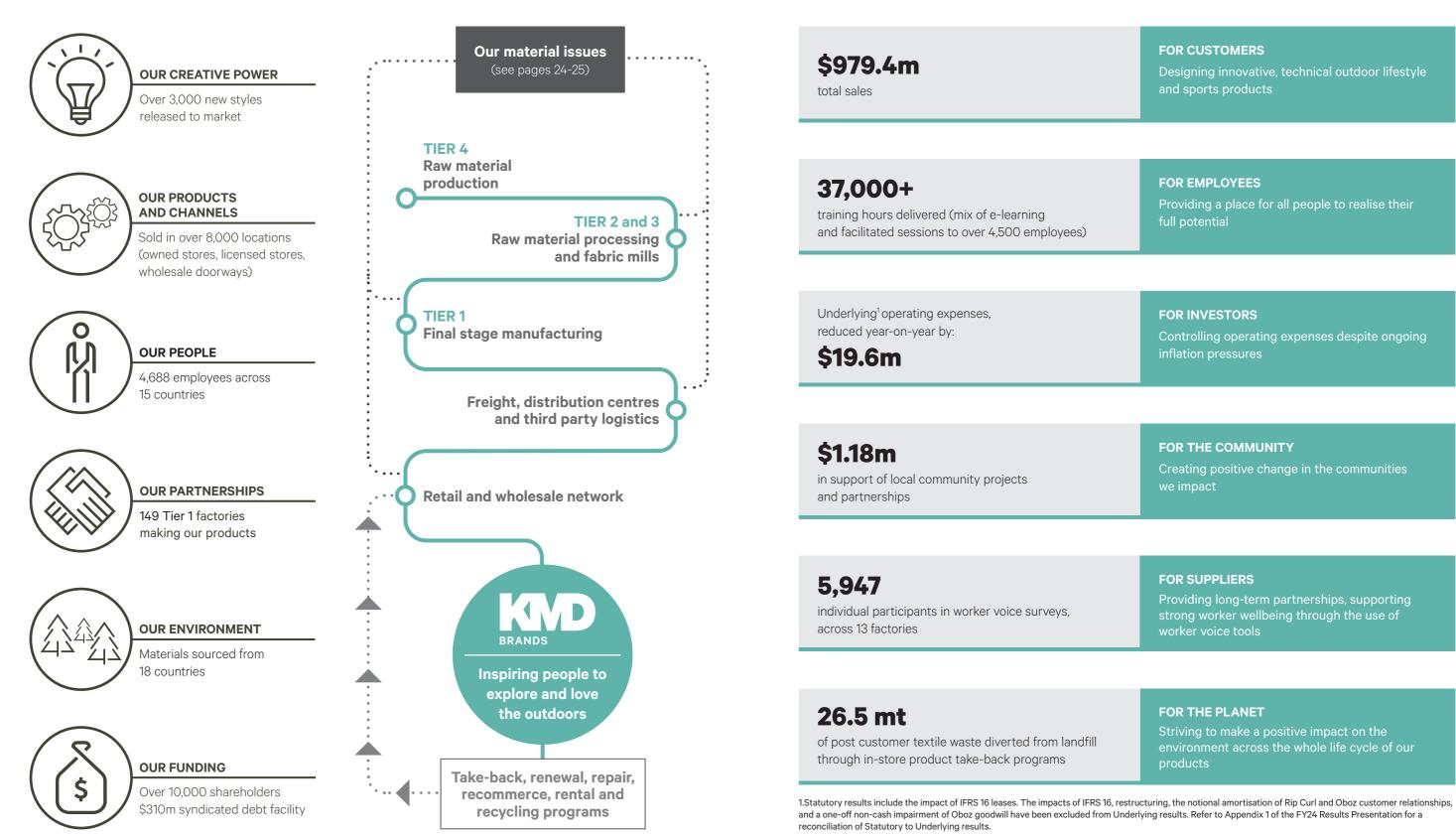
#### CYBER AND DATA SECURITY

Investing in resilient infrastructure and protecting customer data are paramount amid rising cyber threats. Upholding privacy standards and using data responsibly help us to maintain trust and compliance.

VALUE

## How we create value

#### THE RESOURCES WE RELY ON **>>>**



OUR VALUE CHAIN >>>>>

#### KMD Brands Annual Integrated Report 2024

#### **OUTCOMES FOR OUR STAKEHOLDERS**

#### FOR CUSTOMERS

**FY24 OUTPUTS** 

GRI 2-6

Designing innovative, technical outdoor lifestyle and sports products

#### FOR EMPLOYEES Providing a place for all people to realise their full potential

#### FOR INVESTORS

Controlling operating expenses despite ongoing inflation pressures

#### FOR THE COMMUNITY

Creating positive change in the communities

#### FOR SUPPLIERS

Providing long-term partnerships, supporting strong worker wellbeing through the use of

#### FOR THE PLANET

Striving to make a positive impact on the

## **OUR CREATIVE POWER**

(C) MATERIAL ISSUES: BRAND POWER • CLIMATE CHANGE • GLOBAL ECONOMY • BIODIVERSITY LOSS

#### In an increasingly competitive and commoditised market, the best brands continue to stand out to consumers.

At KMD Brands, our creative power lies in our commitment to and investment in industry-leading product design, development, innovation and marketing. These critical elements enhance the short and longterm value of our most vital assets - our brands. Brand equity has been built over time by consistently creating authentic and desirable products that people trust – Rip Curl for 55 years, Kathmandu for 37 and Oboz for 17.

Though our brands have endured market highs and lows over their lifecycles, FY24 presented a very challenging consumer environment. Cost of living pressures softened consumer sentiment globally, which impacted both retail and wholesale sales for the Group. In an increasingly competitive environment, we've had to focus on creating products that truly stand out.

#### Marketing that connects with the outdoors customer

In FY24, each of our brands invested in marketing strategies to enhance their customer appeal, brand heritage and authenticity.

Rip Curl revitalised "The Search" – a marketing campaign that conveys the DNA of the brand and articulates the never-ending quest for the perfect wave and the

adventures that inevitably follow. First launched in the early 1990s and modernised for 2024, The Search captures the hearts and minds of potential customers in surfing markets worldwide.

Kathmandu re-branded its purpose and identity in 2021. Since then, marketing execution has been inconsistent, leading to a lack of connection with target consumers. In the second half of FY24, we focussed on addressing this, with our marketing team undertaking a strategic realignment. New leadership and a new agency have already delivered fresh perspectives, with a focus on outdoor authenticity and building customer connections. A new brand identity campaign was developed in FY24, launching in early FY25.

In 2024, Oboz blazed new trails, significantly increasing education events to drive brand awareness and community engagement. An extension of the retail focussed Outreach + Education Van Tour that supports partners like REI with staff training, Oboz Everywhere also engages the brand with consumers. This year the events extended to New York, California and Washington, targeting the hiking community with education sessions, product trials and guided local hikes.



#### RIP CURL SIGNS STEPHANIE GILMORE

Rip Curl signed eight times World Champion surfer Stephanie Gilmore on an eight-year contract this year. Stephanie had previously worked with the brand from 2000 to 2010. Her industry-leading re-signing was welcomed by the surf industry for setting a new benchmark in women's sport, with more than 50 media reports from global surf markets sharing the news, as well as almost 100 million consumer impressions on social media. The team has partnered with Stephanie on a capsule collection launching in FY25, which has already received positive feedback from our wholesale partners.

#### KATHMANDU TEAMS UP WITH LIAM LAWSON

To demonstrate Kathmandu's authentic Kiwi heritage, the brand engaged New Zealand's Liam Lawson, a Red Bull Formula 1 Reserve driver, to launch the new Epig SE. A special-edition matte black puffer jacket, the Epiq SE's outer fabric is made using recycled plastic waste, including end-of-life car tyres. The campaign was well received on social media and drove significant earned media coverage in the brand's heartland of Australia and New Zealand.

#### Innovative new products

Whether it's for surfing, hiking or simply exploring nature, our focus on product design, development and innovation across our brands ensures our customers are better equipped for their outdoor adventures.

Newness and innovation drive our global business. In FY24, each brand created new products – over 3,000 across the Group – aimed at attracting new customers and retaining our existing base. After a successful ANZ launch in FY23, Rip Curl rolled out the Flashbomb Fusion wetsuit in key Northern Hemisphere markets this year. The innovative wetsuit was extremely well received, with great sell-in and sell-through. In some markets the Fusion sold out, with the team organising additional production.

Kathmandu delivered innovation that provided greater depth in our offering across activities – hike, adventure travel and outdoor active. These core activities will drive focus in the product range and ensure Kathmandu is top-of-mind for target customers. This included the new Seeker range, targeting the active outdoor enthusiast. Seeker's insulated active vests and jackets are designed for warmth during high-energy outdoor pursuits. The main fabric and lining are also made from 100% recycled materials.

Kathmandu also launched two new iterations of the popular Trailhead franchise – a stretch lightweight jacket for spring and summer, and an insulated version for cooler months. The insulated Trailhead novaLOFT is water and

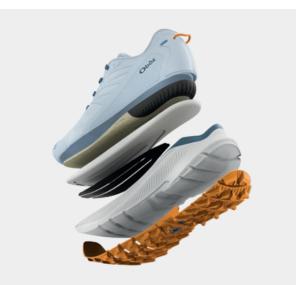


windproof. The outer shell is also 100% recycled polyester. Both expanded their respective categories, performed well with customers, and will form a key part of our range in FY25.

## Pioneering innovation through circular models

We are committed to the principles of circularity and know that design decisions determine how long a product will stay in circulation. This means we actively look for ways to enhance durability, extend product lifecycles, and use materials that simplify recycling when the products reach the end of their first life.

With a goal to deliver commercialised brand-led circular business models for product take-back, renewal, repair,



#### **OBOZ ADVANCES FOOTWEAR**

The Katabatic Wind is the brand's most technically advanced footwear yet. Featuring a forked carbon-fibre plate, the Katabatic Wind is engineered to reduce fatigue by channelling energy return and providing a stable ride on tough terrain. This advanced technology opens doors for new distribution and consumer connections, strengthening the Katabatic franchise. As consumers move toward lighter and faster footwear, the new product demonstrates Oboz' commitment to a pipeline of market-leading innovation. Click or scan to read more on Kathmandu's commitment to circularity

GRI 306



recommerce, rental or recycling we are also on the path to ensuring our brands plan for the total lifecycle of the products they create. In its second year of operation, Kathmandu's commercialised circular business model, REDU, continued to operate at the flagship Galleria store in Victoria. With ambitions to bring REDU to New Zealand, the team sought customer feedback in order to improve and evolve the offering in the coming year.

Rip Curl extended its commitment to circular business models with the introduction of Rip Curl Wetsuit Rental in Europe. The program allows customers to rent a wetsuit via platform partner Lizee – a leading circular integrated logistics model – and receive their rental wetsuit or gear at home, or directly at their next surf



#### KMD BRANDS ESG GOAL:

Commercialised brand-led circular business models for product take-back, renewal, repair, re-commerce, rental or recycling.

Click or scan to read more on Rip Curl's commitment to circularity

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trip location. This initiative further demonstrates Rip Curl's commitment to innovation and increasing the circularity of its products by building on its global wetsuit take-back program. The program launched in FY24 in France, with plans to extend the service to other European countries in the coming months. 1. OVERVIEW

2. CREATING VALUE

## **OUR PRODUCTS AND CHANNELS**

( MATERIAL ISSUES: BRAND POWER • CHANGE MANAGEMENT • DIGITAL TRANSFORMATION • GLOBAL ECONOMY

#### Despite challenging market conditions in FY24, our brands remained focused on offering quality products and strengthening our expansive sales network.

At KMD Brands, we are dedicated to creating innovative products and using strategic channels to provide immersive brand experiences for our customers.

FY24 presented difficult trading conditions which materially affected our business. Kathmandu was heavily impacted at a retail level, and wholesale channels for Rip Curl and Oboz were also tough.

Though we have seen signs of resilience in direct-toconsumer channels and improvements in the fourth quarter of the year for each brand, not all of our challenges in recent years have been due to external factors.

## Strengthening our product offering across brands

Strong foundations are made when brands focus on key activities that are built around a deep understanding of customer needs. Each of our brands used FY24 to



strengthen their product offering, concentrating on key priorities to improve commercial outcomes.

In FY24, Rip Curl focussed on excelling in core categories, and building greater depth. The brand saw a strong global response to Kids, with increased wholesale sell-in and sell-through in key markets.

Under new leadership, Kathmandu's product team focused on the key priority to reduce the brand's reliance on outerwear. The brand delivered increased newness from lines including heritage t-shirts and fleece. The brand also reacted to the market by increasing category depth on commercially successful products, including packs and bags. These actions drove stronger results, especially in the second half.

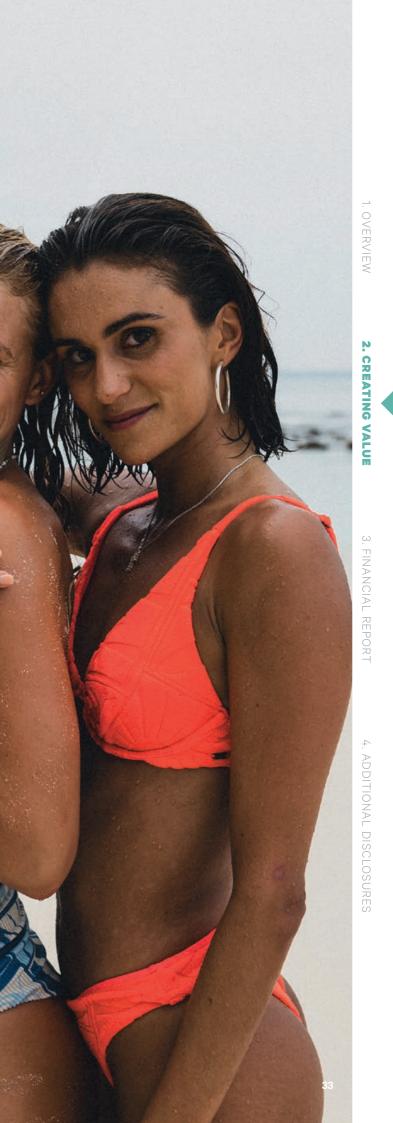
To complement the branded product offering, Kathmandu also expanded its third-party brand strategy, including an increased focus on Oboz. In FY24, Kathmandu added On Running shoes, Blunt umbrellas, Hydroflask, and Korjo travel accessories.

#### **Optimising our store network**

FY24 was a challenging year for retail due to global market conditions. Our team focused on optimising our sales network and positioning our brands strategically for improved economic conditions.

Kathmandu increased its store footprint by four, opening strategically important stores that target customers in airports on their way to getting 'out there'. The brand opened locations including Sydney domestic and Adelaide airports and a pop-up at Sydney International Airport.

Rip Curl continued to expand its global retail footprint with FY24 seeing the opening of stores including, renowned big wave location Nazaré, as well as Madeira, in Portugal, our first store in Italy, Urbn Surf wave park and Westfield Bondi Junction in Sydney, and Terrigal on the New South Wales Central Coast. In Sydney the brand also refurbished its iconic Manly store and relocated its Cronulla store.





In reflection of subdued consumer sentiment, outlets outperformed other channels across Australia and New Zealand in FY24. Kathmandu opened three additional Australian outlet stores, with these performing ahead of initial expectations.

Kathmandu and Rip Curl continued to maintain strong levels of engagement with customers in ANZ



75 Net Promoter Score



Wholesale for Rip Curl and Oboz remained challenging throughout FY24 as accounts reduced their own inventory holdings due to market pressures. Rip Curl ended the year with wholesale sales down -13.0%, and Oboz -23.1%. Oboz experienced a greater impact due to its higher reliance on wholesale sales, while Rip Curl was protected by its stronger direct-to-consumer business.

#### OBOZ INCREASE DIRECT-TO-CONSUMER OFFERING

Oboz continued to focus on efforts to reduce reliance on US wholesale customers. 'Shop-in-shops' in ANZ were established in six key Kathmandu stores including Tower Junction in Christchurch and Frankston in Victoria. The strategic placement of the brand within the vast Kathmandu ANZ store network boosted sell-through and illustrates the power of Group integration through simple and streamlined execution. The North American team also activated 15 shop-in-shops across US retailers, elevating the brand's visual experience for customers in its most important market.

#### **Driving omnichannel performance**

With an ambition to achieve increased online sales, we enhanced the omnichannel experience of each of our brands in FY24. Whether in-store or online, our brands reached customers in new ways, through strategic ecommerce and loyalty initiatives.

Kathmandu's online sales were down year-on-year by -18.9%, although positive signs of recovery emerged in the last quarter of the year. A strategic realignment of priorities led by the brand's new General Manager of Digital saw several improvements to the site's user experience (UX) and user interface (UI). Online sales made up 13.3% of direct-to-consumer sales in FY24.

Rip Curl grew online sales in FY24 by +8.6% on the previous year, reaching 11.9% of direct-to-consumer sales. The brand made user and customer experience improvements to its trading sites throughout the year, including a UX and UI overhaul to improve conversion. Rip Curl also introduced end of season discounting online in FY24, which drove volume.

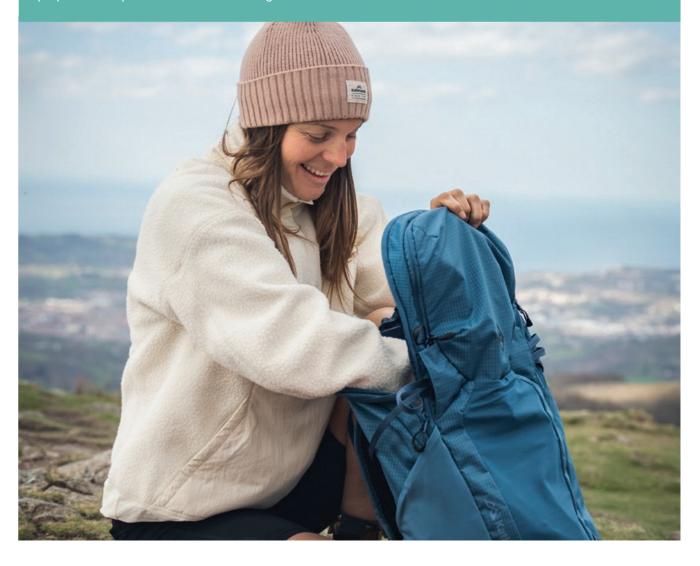
In only its third full year of direct-to-consumer online trading, Oboz again demonstrated that reaching customers through the brand's own website can unlock growth. Sales were up +31.7%, year-on-year, benefiting from a commitment to diversified sales channels.

## Loyalty programs that connect with customers

Customer loyalty is hard to gain, and even harder to retain. In FY24, our marketing and digital teams intensified our focus on providing exceptional loyalty experiences for our customers.

#### **REWARDED FOR GETTING 'OUT THERE'**

Kathmandu launched Out There Rewards, replacing Summit Club, with a tiered system that encourages and rewards members for getting 'out there' in the outdoors. Around 1.8 million active members can now earn points for outdoor activities like hiking, discovering a waterfall, or trying a new trail. This proposition is quite different from the original



In its second year, Club Rip Curl surpassed 400,000 members. The popular loyalty program launched in the US and also introduced more member-focused shopping enhancements that improved the customer experience. Rip Curl is on track to reach member target goals, with further rollout in other markets planned.

membership program, Summit Club, which focused more heavily on discounts. Over 25,000 members logged outdoor activities and top tier members benefited from targeted gifting, as well as access to subscriptions including AllTrails – the world's most popular hiking app.

## **OUR PEOPLE**

MATERIAL ISSUES: CYBER AND DATA SECURITY • PEOPLE AND WELLBEING

#### Our people are at the heart of what we do. They are passionate hikers, surfers and adventurers, and all play a part in delivering our vision to be the leading family of global outdoor brands.

In response to a challenging environment for both talent retention and employee burnout we are emphasising our company culture and employee value proposition. Updating our strategic pillar from 'Lead in ESG' to 'Best for People and Planet' is an important step that places our employees firmly at the heart of what we do.

We are focused on key initiatives that invest in the growth and development of talent, that elevate our health and safety systems, and improve employee wellbeing. We are also prioritising the power of the Group, and deploying global systems to optimise effectiveness, such as our new company-wide intranet.

We continue to take key steps towards our long-term goal to ensure an equitable, inclusive workplace that is representative of the diversity within our communities.

#### Investing in talent, driving a highperformance culture

In FY24, we took important steps to support our people and drive our high-performance culture.

We expanded training and development opportunities with online global platform RedSeed. We also increased internal training, which included programs such as Customer Service & Consumer Law, Cyber Security, ESG, and Leadership Development. In addition to this, we catered to the specific needs of some roles by funding industry and other types of training; empowering teams to grow their skills and contribute to our shared success.

To foster a culture of continuous improvement and accountability, we updated our performance review process. We now set clearer more meaningful goals with quarterly check-ins and updates to keep our teams engaged and aligned with our collective goals. The launch of our 'Elevate' Leadership Program equips our senior leaders with tools to encourage innovation, coach their teams and support a culture of real-time feedback. This ensures we remain agile and forward-thinking. We also offered transition assistance programs to facilitate continued employability and management of career endings due to retirement or termination of employment. Programs included Out Placement Services for all employment levels.



#### **TRAINING HOURS IN FY24**



Average hours of online training per employee\*

Male	5.9 hours
Female	6.9 hours
Another gender	74 hours

<sup>6</sup> Based on training modules completed through RedSeed learning platform



2,260 hrs additional training hours delivered in person\*

\* Participant attendance is determined by accepted calendar invitations or attendance record. Total training hours calculated based on average training session length of 1 hour.





#### **PERFORMANCE REVIEWS COMPLETED FOR FY24**

Category	Male	Female	Another gender	Total
Group executive	100%	100%	0%	100%
Brand executive	100%	100%	0%	100%
Senior management	69%	80%	0%	74%
Management	95%	88%	0%	91%
Non-management	81%	78%	100%	79%
TOTAL	83%	80%	100%	81%

We also redesigned our rewards and benefits, with new incentives that are more motivating and contribute to our employer of choice ambitions by attracting and retaining top talent.

As we continue to invest in our people and cultivate a culture of high performance, we are enhancing our team's capabilities to drive value for our brands, and ultimately, our shareholders.

#### Fostering an equitable workplace

In FY24, our commitment to fostering an inclusive and equitable workplace was strengthened through our active allyship training with Rainbow Tick for those in our New Zealand head office. This team also embraced the rich cultural heritage of Aotearoa by participating in Te Reo training, which covered aspects of Māori language (Te Reo) and Māori protocol (Tikanga).

We recognise that inclusion is a continuous journey. Towards the end of the year, we also ran our annual DEI Pulse survey which helps us understand the diverse perspectives and experiences of our people. Though we were pleased to have an increase in employee responses, the difference may impact comparability with FY23 data.

By collecting employee feedback, we identified areas for improvement which will be used to develop strategies to promote a culture of inclusivity, equity and belonging.

#### SUPPORTING OUR PEOPLE WITH PARENTAL LEAVE

In FY24, KMD Brands introduced a company paid parental leave policy across Australia and New Zealand, with plans for a North American rollout in early FY25. The policy is designed to support families as they welcome a new child, whether through birth, adoption, or surrogacy. The policy empowers parents to continue to progress with their career at KMD Brands, providing increased financial and vocational support. We expect that the policy will contribute towards our ambition to improve gender representation across leadership positions.



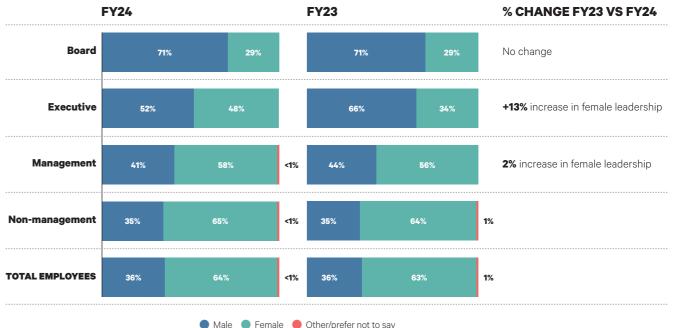
#### **KMD BRANDS ESG GOAL:**

An equitable, inclusive workplace representative of the diversity within our communities including:



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• Increased representation in employment of local Indigenous Peoples and people



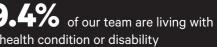
**MINORITY REPRESENTATION IN OUR TEAM** 9.2% of our team identify as **10.6%** of our team identify as LGBTQIA+ belonging to an ethnic minority 1.1% of our team identify as 9.4% of our team are living with belonging to a local Indigenous group a health condition or disability \*Sourced from survey responses received from employees as part of the KMD Brands Global FY24 Engagement and DEI Pulse Survey.

### **GENDER DIVERSITY BY CATEGORY**

GRI 404



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#### Keeping our people safe

At KMD Brands, the health and safety of our people is our number one priority. By this, we mean not only physical safety, but psychological safety as well. We strive to promote a culture of wellbeing by providing both proactive and reactive support to our employees.

Our employee assistance program (EAP) run by Converge International, provides our employees with access to a suite of wellbeing resources, along with monthly wellbeing training sessions that proactively tackle all elements of wellbeing including psychological safety. Additionally, Converge International provides our employees with 24/7 access to counselling services should they need it. We actively encourage use of this service; and for issues that can't be tackled by Converge we seek bespoke solutions.

With insights from our workplace health and safety platform, we can see key hazards by region, business area, brand and site. These hazards have been identified through hazard near-miss and incident reports, as well as workplace inspections. This allows us to identify issues and implement initiatives to eliminate risks, or, where that is not possible, reduce them. We are focused on high-risk issues as a priority.

We have established a consultation framework which allows team members across the business to provide input and insight into safety activities, and have recently published a Group consultation, participation and communication procedure. As a result of regular consultation, operational changes to tasks are made to ensure risks are mitigated as far as is reasonably practicable. Our wetsuit manufacturing facility, Onsmooth Thai, maintained its International Safety Standard (ISO) 14001:2015 and ISO 45001:2018 certification for Environmental and Occupational Health and Safety Management Systems. Rip Curl and Kathmandu will continue to work towards the International Safety Standard ISO 45001 over the next 24 months.

Despite our best efforts to protect the health and safety of our employees, there were 36 recordable work-related injuries. The main types of injuries were contusions, cuts, sprains, strains, and soft tissue injuries. Out of these cases, none were high-consequence.

We also had 13 cases of work-related ill health (FY23: 2 cases). Work-related ill health cases included musculoskeletal, anxiety, PTSD and back injuries. We had no incidents of noncompliance with regulations or voluntary codes resulting in a fine, penalty or warning. We had no instances of fatalities from work-related ill health or injury.



Great health and safety practice is also about investing in ways to make our store locations and places of work as safe as possible. We take customer health and safety seriously, and any related incidents are treated as high priority, investigated and the appropriate corrective action taken to prevent recurrence.

We also have quality assurance processes and systems in place to ensure our products are safe. During the year we were notified by a third party about possible inconsistencies in the Ultraviolet Protection Factor (UPF) rating of certain Rip Curl rash vests. Because of variations in test results, we offered customers who had purchased two specific colours in the product range the option of a refund for their purchase.

With customer privacy also a priority, the team invested in a privacy project that ran across the Group. This considered our privacy maturity and opportunities to improve. In FY24 KMD Brands had no substantiated complaints concerning breaches of customer privacy or losses of customer data.

#### PROVIDING SUPPORT DURING EMERGENCIES

During the last year, there were several emergencies that presented immediate safety risks to our employees. Our Rip Curl and Kathmandu Bondi Junction stores were caught up in an emergency that resulted in the deaths and life-threatening injuries of several people. Our crew in Hawaii were impacted by the Maui wildfires which caused the destruction of our Rip Curl Lahaina store. In Far North Queensland, our Rip Curl Port Douglas store bore the brunt of Tropical Cyclone Jasper. Brazil also







experienced the worst flood in 80 years, with three licensed Rip Curl stores damaged, and more than 100 wholesale accounts impacted.

During these emergencies, we responded with support for our team members and the community. In some cases this was through financial relief, donation of product or fundraising.

urther information in relation to our Climate-related risks will be overed in our Climate Related Disclosure which we will publish n November 2024.



## **OUR PARTNERSHIPS**

(b) MATERIAL ISSUES: GEOPOLITICAL LANDSCAPE • PEOPLE AND WELLBEING • SUPPLY CHAIN RESILIENCE • BIODIVERSITY LOSS

#### Our Group invests in partnerships to enhance our communities, improve transparency across our supply chain, and manage ongoing risk.

In FY24, the Group and each of our brands focused on strengthening engagement with workers, enhancing supply chain transparency, and supporting the communities where we operate.

We also reinforced our commitment to sustainability and responsible business practices through a range of significant memberships and partnerships. Our efforts reflect our ongoing focus on maintaining high standards in social and environmental responsibility. See 'Our Partners' section on pages 120 to 126 for more detail.

#### Enhancing worker engagement in our supply chain

In FY24, KMD Brands engaged AskYourTeam, a New Zealand-based tech company, to support our Worker Voice program. AskYourTeam provided an online solution for surveying factory workers who are employed by contract manufacturers that create our products. This tool enhances our ability to directly engage with workers and address concerns effectively.

We used this tool to collect anonymous feedback from 5,947 workers across manufacturing facilities in China and Vietnam. This effort included input from

#### 654 Tier 2 workers, covering critical topics such as workplace health and safety, remuneration and equality. These insights have identified areas for improvement and given the facilities a clear direction for targeted actions.

#### **KMD BRANDS ESG GOAL:**

พื้นมื้น Genuine transparency of, and effective worker voice communications with, strategic suppliers for each brand.

#### Accountability to KMD Brands **Code of Conduct**

Tier 1: Suppliers are 100%

#### Transparency

Tier 1: Increase year-onyear where worker voice survey tools Tier 2 supplier for each brand per year

of our strategic Tier 1

Increase by at least one

Tier 2: Trace and publish the

suppliers.

Tier 2:

#### ACCOUNTABLITY

ACCOUNTABLITY		
Tier 1:	FY24: 100% (149)	FY23: 100% (189)
Tier 2:	FY24: 91	FY23: 65
TRANSPARENCY	Worker Voice surveys conducted	Workers interviewed
Tier 1:	FY24: 11 FY23: 8	FY24: 5947 FY23: 4520
Tier 2:	FY24: 2 FY23: 0	
	Traced on Open Supply Hub	
Tier 1:	FY24: 100% (149)	FY23: 100% (189)
Tier 2:	FY24: 158	FY23: 65
	Worker sentiment surveys conducted	
Tier 1:	FY24: 4	FY23: 7
Tier 2:	FY24: 1	FY23: 0





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ADDITIONAL

#### **PROMOTING GENDER EQUALITY**

In FY24, KMD Brands released its first Policy on Gender Equality in Supply Chains and funded implementation training for Chinese suppliers. We also introduced supplier Guidance on Grievance Mechanisms to support effective and gender-sensitive access to remedy for workers. In Bangladesh, we commenced a women's empowerment program in collaboration with Rip Curl's long-term trading agent Toads, manufacturer Astex Garments and the Awaj Foundation. This project is delivering training in financial management, health, leadership, rights awareness and negotiation.

#### Expanding human rights due diligence

In FY24, KMD Brands expanded the scope of our human rights due diligence, including a deeper assessment of risks presented by input and raw material suppliers. The Group used the Higg Index tools to assess and measure social and environmental performance throughout the supply chain. Prioritising these tools reflects the Group's commitment to comprehensive performance evaluation and reduction in supplier audit fatigue.

The Group also introduced human rights assessments for non-inventory suppliers in high-risk sectors. This comprehensive approach to human rights risk, including forced and child labour, is detailed in the Group's annual **Modern Slavery Statement**. We consider suppliers that engage migrant workers to present an increased risk of incidents of forced labour, as well as suppliers engaged in manufacturing and processing beyond tier 1. We consider the following geographic areas within our supply chain (particularly beyond tier 1) to be at risk: Bangladesh, Brazil, Cambodia, China, India, Indonesia, Mexico, Taiwan, Thailand and Vietnam. 100% of tier 1 suppliers are assessed against the KMD Brands Code of Conduct, and the experiences of workers are gathered via grievance channels and anonymous worker surveys.

Our tier 1 manufacturing operations are lower risk due to social screening and monitoring. Tier 2 and beyond present a higher risk, due to less established relationships and monitoring systems. Known instances of child labour have been reported by the US Department of Labor in the following countries within our supply chain: Bangladesh, Cambodia, China, India, Indonesia and Vietnam. We consider each of these regions to present risk at tier 1 and beyond. 100% of our tier 1 suppliers are accountable to the KMD Brands Code of Conduct, which includes a prohibition against child labour.

100% of new suppliers were screened using social and environmental criteria, and 149 tier 1 factories assessed for social impacts across a 24-month assessment cycle. Four tier 1 suppliers were identified as having significant actual or potential negative impacts, such as: underpayment of workers; potential discrimination in remuneration; inadequate access to remedy; potential chemical exposure; and drinking water contamination. Similarly, four tier 2 suppliers were identified as having issues related to worker-paid recruitment fees and restriction of movement. Corrective action plans were agreed upon with 100% of suppliers identified as having significant actual or potential impacts, supported by additional training and anonymous worker surveys to verify effectiveness. No suppliers were exited during FY24 as a result of social assessment.

In FY24, the Group sourced from regions with risks to freedom of association and collective bargaining. In total, 79 KMD Brands tier 1 suppliers are located in China, where independent union participation is restricted. Recognising the challenges in regions like Bangladesh, Cambodia, China, India, Thailand and Vietnam, KMD Brands takes a zero-tolerance approach to violations of the right to exercise freedom of association. To mitigate this risk the Group prioritises worker voice through anonymous worker surveys, develops supplier capacity to provide effective grievance mechanisms, supports the International Accord in Bangladesh and its own grievance channels for factory workers.

#### Enhancing supply chain integrity

In FY24, the Group invested in advanced supply chain management software OSC (Our Supply Chain), an end-to-end supply chain technology solution, to record, monitor and track progress of factory compliance data, traceability and corrective action plan improvements. This investment reflects KMD Brands' commitment to greater accountability and high standards of supply chain integrity.

KMD Brands continued to publish 100% of tier 1 manufacturers and traced input and raw material suppliers via **Open Supply Hub**. Internal and external transparency allows the Group to identify high risk areas and work with stakeholders on appropriate solutions where issues are identified.

#### **Strategic brand partnerships**

This year, each of our brands worked with commercially important partners to enhance customer experiences and drive engagement.

Rip Curl again partnered with the World Surf League Finals, the pinnacle event of the surfing World Tour. In our third year as title sponsor, the event attracted record crowds with over 25 million fans watching across platforms. Rip Curl also saw success with title sponsorships of other key surfing events around the world, including Meo Rip Curl Pro Portugal and the longest run professional surfing event in the world, the Rip Curl Pro Bells Beach.

Rip Curl also partnered with Tourism Western Australia on the world's only virtual surfing event, the Rip Curl Virtual Pro. The event encourages surfers globally to connect and compete using data from their everyday surfing. The global competition included participants from over 10 countries, logging more than 3,000 surfs and catching over 24,000 waves.

Kathmandu worked with several partners in FY24, with the aim to extend outdoor experiences to our customers and the broader communities where we live and operate. The Kathmandu Coast to Coast adventure race saw the brand complete its ninth year as title sponsor, with over 1,300 people competing. Kathmandu also worked with Her Trails, a global platform that empowers women to embark on extraordinary adventures in the outdoors.

Oboz launched a collaboration with Skida, a Vermont based ski headwear and winter accessories brand. The brands created a whimsical design for the Oboz Whakatā Collection – the Puffy Low and Mid styles – that featured Montana's state flower, the Bitterroot.

## Supporting the communities in which we live and work

In FY24, KMD Brands and each of our brands made substantial contributions to the communities where we operate, aligning varying initiatives with each brand's core purpose and mission.

#### Kathmandu

Kathmandu continued its support of Australian mental health charity Beyond Blue and the Graeme Dingle Foundation of New Zealand. Kathmandu sponsors Project K, a program for teens which involves wilderness adventures, community challenges and mentorship to build confidence, teach life skills, promote good health and relationships, and foster positive attitudes.

In the second year of Planet Day, Kathmandu continued to support local community conservation efforts in Christchurch, helping to restore and increase the biodiversity of a local estuary.



#### Oboz

Oboz continued its efforts to conserve and promote biodiversity on the trails that surround our headquarters and beyond. In FY24, Oboz achieved a significant milestone by planting our sixth million tree in partnership with Trees for the Future. Oboz plants a tree for every pair of shoes sold.

#### **BLACK FOLKS CAMP TOO**

Oboz is proud to work in partnership with Black Folks Camp Too (BFCT), furthering our shared mission to increase unity by getting more people to experience the great outdoors. As part of the partnership, now in its second year, BFCT created a series of training modules to educate Oboz's employees, sales representatives and wholesale partners on how to better serve diverse audiences. The training commenced in FY24, with retailers to receive the training in the new year.

Black Folks

CREATING

VALUE

#### **Rip Curl**

In FY24, Rip Curl crew around the world participated in Planet Day for the 23rd consecutive year. Torquay head office staff partnered with several local community organisations to remove invasive weeds, revegetate eroding areas by planting native grasses and shrubs, and removing rubbish.

Rip Curl also continued its support for Surfrider in North America and Australia, contributing all profits from the sale of paper bags and Surf Organics wax instore to support conservation efforts in coastal areas. The brand was also the primary partner of the Surf Aid 2023 'Make-A-Wave' campaign, which raised more than AU\$534,000 for remote surfing communities.

Rip Curl continued its reconciliation journey with Indigenous Australians, completing a Reflect Reconciliation Action Plan (RAP). Over the course of FY24 we published internal cultural protocols, held cultural education events to celebrate NAIDOC Week and Reconciliation Week and implemented quarterly walks on Country at Bells Beach with Wadawuruung Traditional Owners for all new employees in Torquay. An Innovate RAP is now underway led by the Rip Curl RAP Committee, with plans to launch in January 2025.

#### **KMD BRANDS ESG GOAL:**



Supported local community projects, through donations, fundraising and paid employee time, to create a positive impact for the wellbeing of people and planet.

#### FY24 PERFORMANCE



## NZD \$1.18m\*

invested with our local community partners in FY24 including over

**4,860** volunteer hours

\*includes company financial donations, product donations, partnership fees, employee donations, and volunteer hours. Volunteer hours calculated using average hourly rate of NZD\$30 per hour.





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ADDITIONAL DISCLOSURE

## OUR ENVIRONMENT

( MATERIAL ISSUES: BIODIVERSITY LOSS • BRAND POWER • CLIMATE CHANGE • DIGITAL TRANSFORMATION

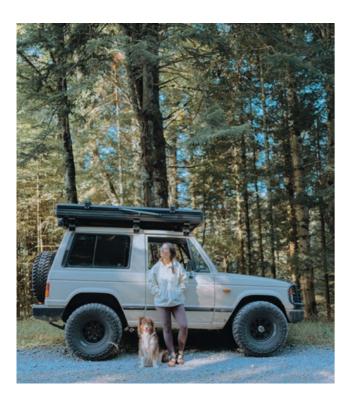
#### We balance our commitments as a responsible B Corp with a focus on customer and shareholder value to ensure our business is competitive and resilient long-term.

In the current constrained economic climate, KMD Brands is strategically balancing our sustainability commitments with the need to maintain a competitive and resilient business.

Through exploring and testing innovative practices and our learnings from pilot projects across our Group, we are committed to improving our environmental impact while maintaining our competitive edge. Our approach focuses on effective, commercial and pragmatic solutions that support operational efficiency and responsible practices.

## Responding to regulation and climate reporting requirements

As we strive to minimise our environmental impact, we are also preparing for the evolving global regulations and reporting standards in development. For a business with dual headquarters in Australia and New Zealand and an international presence in many other jurisdictions, this adds complexity to our financial and climate disclosures.



In FY24 we engaged Deloitte to assist with climate scenario risk analysis as we work towards publication in November 2024 of our first Climate Related Disclosure under the Aotearoa New Zealand Climate Standards. Our Climate Related Disclosure will include reporting on our carbon emission data for FY24. This is our last year certifying our emissions impact with Toitū Envirocare; in FY25 we will assure our greenhouse gas inventory with audit partner KPMG which already delivers assurance of our financial statements. Toitū Envirocare will continue to assist us as we measure, manage and work to reduce our climate impact, supported by its emissions accounting platform, emanage.

While we are preparing our climate disclosures in line with the requirements of the New Zealand climate standards for FY24, we are continuing to monitor the development of future international reporting standards, like the European Corporate Sustainability Reporting Directive and the Australian climate-related financial disclosure regime.

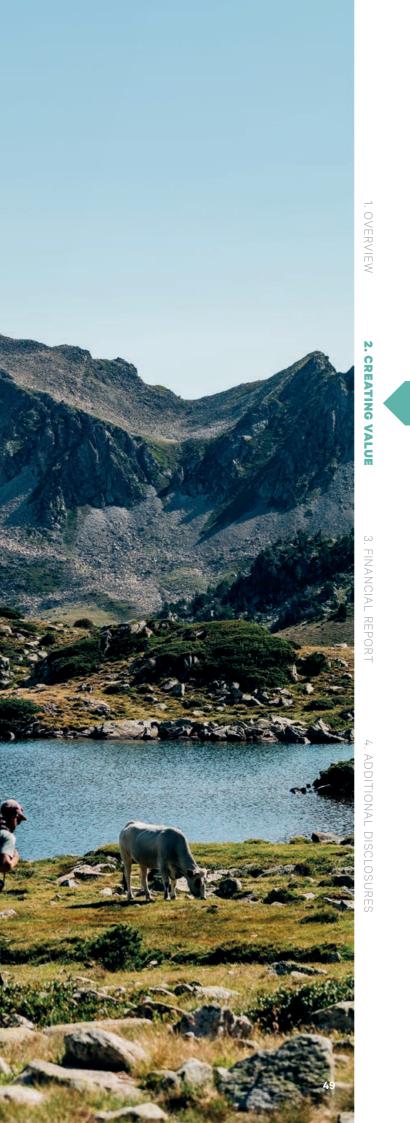
## Partnering to make the best products with responsible practices

The journey from an initial idea to our customers' wardrobes is long and requires passion and perseverance from our product teams. We work towards delivering more responsibly sourced products through our material choices, production methods and finishes.

The responsible materials and innovations we choose and co-create with our suppliers are at the core of our products. Our diverse supply chain, including our wholly-owned OnSmooth factory in Thailand where we produce most of our wetsuits, reflects this commitment.

Our brands are frequently recognised for their progress in increasing the use of responsible materials. In FY24, our brands continued to make gains.





#### **KMD BRANDS ESG GOAL:**

Dedicated to our own brand products being responsibly sourced.



#### **FY24 PERFORMANCE**

**RIP** CURL



## 72%

66%

responsibly sourced cotton against our target of 100% by 2026 (FY23: 58%)

apparel and accessories containing preferred fibre materials against our target of 100% by 2030 (**FY23:** 54%)

## of wetsuit is sourced ma

of wetsuit range containing responsibly sourced materials against our target of 75% by 2030 (**FY23:** 16%)

#### ل «Kathmandu



## 63%

use of RWS certified wool against our target of 100% by 2025 (**FY23:** 60%)

## 64%



of polyester used in apparel and 53% of polyester used in equipment is recycled or recyclable against our target of 100% by 2030 (**FY23:** apparel 58%)

## **3.6m litres**

water restoration through PolyPro process water saving and solution dyed fabrics (**FY23:** 1.4m litres)

### Obōz



34%

of our range using a minimum of 20% environmentally preferred materials by weight against our target of 100% of range by 2030 (**FY23:** 9.7%)

In FY24 Kathmandu received an indicative rating of 'Scaling' (3) on the Textile Exchange's Material Change Index (MCI), the world's largest peerto-peer comparison initiative within the textile industry. Official scorecards for the prior year are confirmed each October. The latest rating reflects the introduction of tougher MCI criteria, highlighting the evolving standards of the textile industry (previously Kathmandu has received a 'Leading' or '4' rating).

Click or scan to read more on Kathmandu's commitment to responsible materials





Click or scan to read more on Oboz's commitment to responsible materials



Showcasing the strength of the Group, Rip Curl joined the initiative this year with Kathmandu's support, earning an indicative rating of 'Establishing' (2). Additionally, Kathmandu is one of just five global brands selected for an international working group tasked with developing and piloting the new Materials Matter Standard. This standard promotes clothing and textiles that advance climate goals, uphold human rights and animal welfare, and benefit the environment.

### OBOZ' COTTONWOOD COLLECTION SETS A NEW STANDARD

Oboz is committed to achieving a minimum of 20% environmentally preferred materials by weight of product across 100% of its range by 2030. In FY24, Oboz made significant progress towards this goal, with 75% of new designs meeting the 20% minimum and releasing its most sustainably crafted shoe to date - the Cottonwood. This design required the support of every Oboz team member, and from our supply chain partners. By coordinating directly with our suppliers at the start of the development process, we collected information about water, energy use and the material selection process. Consequently, all styles in the Cottonwood collection exceed the brand's preferred materials goals with a minimum 34% of environmentally preferred materials by weight per shoe. The team's persistence in pushing the limits of innovation in responsible material sets a new standard for Oboz.



Rip Curl made strides this year by increasing the responsible materials used in its wetsuits. Currently, 25% of Rip Curl wetsuits contain natural rubber, a material that uses fewer chemicals than standard neoprene. By FY25, Rip Curl expects 50% of its wetsuits will feature natural rubber, with an ambition to reach 75% by 2030. This includes innovative materials like Yulex, as well as bio-ss and eucaprene which we developed in partnership with our long-term neoprene supplier SHEICO.

We recognise that sustainable production is rapidly changing with new and better ways to make wetsuits. We are committed to do better for our crew, customers and the environment and have developed a roadmap of multi-tiered solutions to reduce our impact from product, to manufacturing to end-of-life solutions.

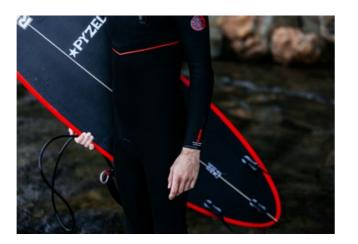
Click or scan to read more on Rip Curl's commitment to responsible materials



#### Improving our data

In FY24, we launched a pilot with Carbonfact, an Alassisted product lifecycle assessment (LCA) platform specifically built for apparel and footwear. An LCA is a methodology used to evaluate the environmental impacts associated with all stages of a product's life cycle, including raw material extraction, production, use and ultimately disposal. This four-month trial will provide deeper insights into the lifecycle impacts of our products and production processes, identifying those with the highest contribution to our Scope 3 emissions.

Using the Higg Facility Environmental Module, we also collected and benchmarked verified impact data from 65 factories in FY24. Their scores were compared against similar factories in their own countries, identifying key areas to improve impact. Out of the factories providing verified data 36 have set their own emission reduction targets, 28 have reduced emissions against their baselines and one has phased-out coal.



We are now exploring how we can collaborate further with our factory partners, providing them with more detailed insights on their performance and how their initiatives can complement our common goals.

100% of new tier 1 suppliers were screened using environmental criteria, including assessment of Higg Facility Environmental Module (FEM) data, site visits and internal qualitative assessment including investment in green technology and preferred fibres, product and facility certifications.

In FY24 we continued to extend our environmental monitoring by incentivising supplier Higg FEM adoption and providing FEM training. We also provided facility specific feedback on opportunities to reduce environmental impacts.

Our expanded data collection efforts provide us with valuable insights, but each discovery presents new challenges that require communication, understanding and long-term planning.



KMD Brands Annual Integrated Report 2024

Tier 1 and 68 Tier 2 factories reporting verified environmental performance data

#### Reducing and reimagining waste

Our waste management efforts are guided by the "Seven Rs": rethink, refuse, reduce, reuse, repair, renew and recycle. In FY24, we continued to make progress on waste management projects across our stores and distribution centres with a focus on redesigning our products, reducing waste generated in our operations and increasing recycling rates.

Waste is generated across our business, both upstream and downstream in our value chain from material production and manufacturing though to packaging, transportation and warehousing, and from operation of our store network to our head office support functions.

#### RIP CURL PARTNERS TO LAUNCH SEAMLESS

In FY24, Rip Curl partnered with six of Australia's most iconic brands to launch Seamless, a clothing stewardship scheme led by the Australian Fashion Council and supported by the Federal Minister for Environment and Water, Tanya Plibersek. Seamless scrutinises the entire supply chain, from how clothes are designed and manufactured, to how they may be better repaired, recycled or rented. Seamless' work to champion a circular economy aims to encourage all Australians to think differently about their clothes, and we are proud to be a partner.



GRI 308

GRI 306

#### SOFT PLASTICS TRIAL EXPANDS

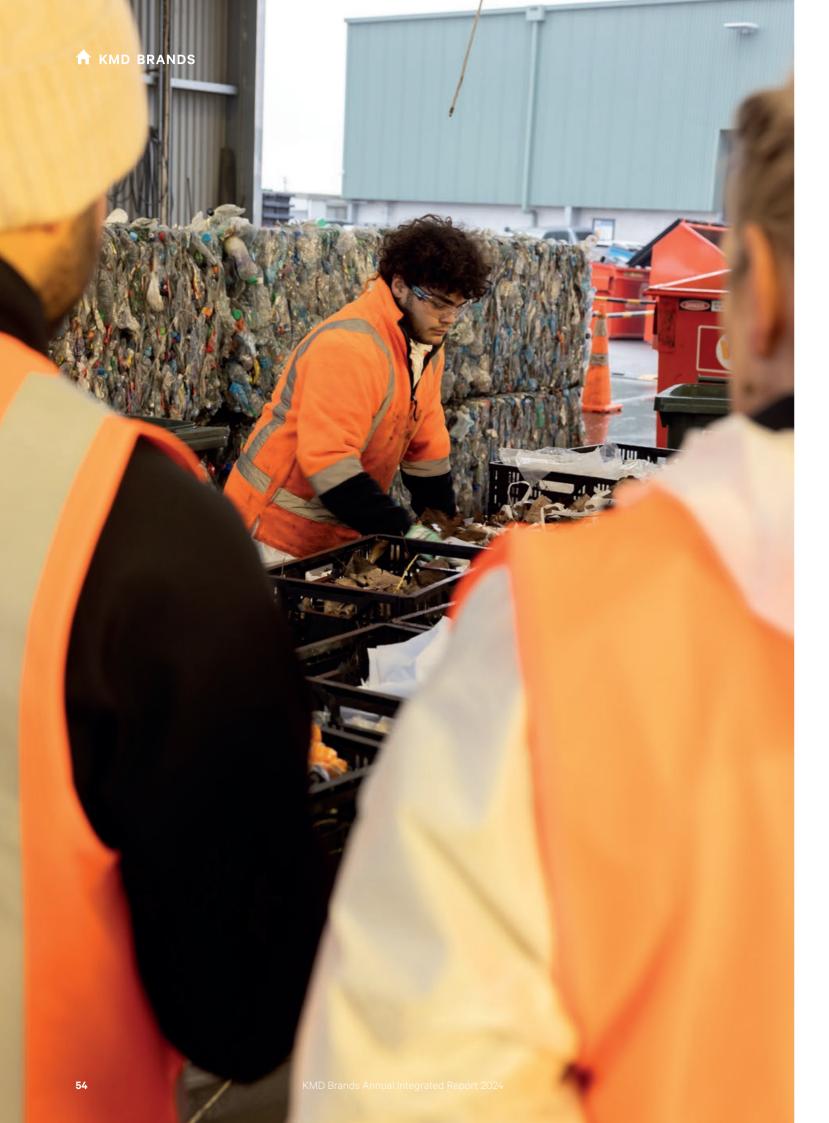
Our soft plastic recycling program has expanded following several years of successful pilots. After trialling 10 Victorian stores in FY23, we scaled this initiative in FY24 to 31 Kathmandu, Rip Curl and Ozmosis stores, plus two distribution centres in partnership with MG Waste Management. This project addresses a problematic waste stream by turning soft plastic into valuable new products like park benches, drainpipes and fence posts.



As a signatory of the Australian Packaging Covenant Organisation (APCO), we submit an annual report and action plan to support our packaging and waste strategies for Kathmandu, Rip Curl and Ozmosis in Australia. In FY24, we achieved a 'Leading' rating for the materials used and recovery of our soft plastics processing in Australia.

In New Zealand, we engaged Waste Management NZ to audit our Christchurch distribution centre and CBD store, gaining valuable insights into our waste streams to pinpoint opportunities for reduction and improvement.

Looking long-term, waste management is a global challenge that requires collaboration and innovation across the value chain. We recognise that textile and footwear recycling is challenging and inherently complex. A single product may have as many as 50 different technical components, complicating the recycling process. Current limitations in infrastructure and technology also hamper national efforts to recycle waste, with the need for large-scale investment by governments to help businesses meet national landfill reduction goals.



#### **KMD BRANDS ESG GOAL:**

Reduced operational and packaging waste including:

- Diversion of 90% of waste to landfill from our direct operations by 2030.
- All primary and secondary packaging and promotional material is recyclable or made using recycled materials.

#### **OPERATIONAL WASTE GENERATED FOR FY24**

Soft plastics recycled

Mixed plastic recycled

Paper and cardboard recycled

Glass and aluminium recycled

Neoprene offcuts recycled

#### TOTAL OPERATIONAL WASTE DIVERTED<sup>1</sup>

Store/warehouses/offices/factory waste to landfill

#### TOTAL OPERATIONAL WASTE<sup>1</sup>

 1. FY24 reported figures are based on pre-verified data for our own operations across 60 sites in Australia, New Zealand, Indonesia and Thailand, where we have primary data. Our office and DC in Brazil and office in Europe are excluded due to insufficient data however will be included in future periods. Where primary data is not available, estimates are used based on similar sites from our own operations or industry average figures.
 2. We have restated the percentage of operational waste diverted from landfill for FY23 above as some of the operational waste data reported in FY23 was incorrectly stated in kilograms rather than metric tonnes.

#### **POST CUSTOMER WASTE RECOVERY**

Recycle My Rubber

Upparel

ImpacTex

GRI 306. 2-4

#### TOTAL TEXTILE WASTE RECOVERY



Kathmandu<sup>®</sup>

**93%** of swing tags

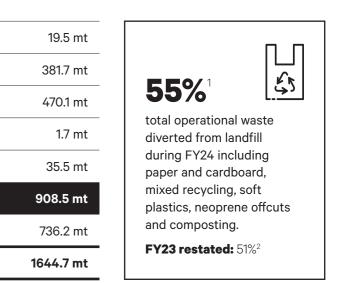
made from recycled materials

ate under the leg

Third-party providers of waste services operate under the legislation of the respective countries in which they operate and must meet those standards in the management of the waste collected. We collect a combination of monthly and annual reports from our waste service providers. These include a breakdown of what types of waste were collected and the quantities of each waste type collected. A key focus for FY25 will be improving our waste data coverage.



erations by 2030. material is recyclable or made using



FY24	TOTAL - FY22 to FY24
23.6 mt	48.13 mt
2.57 mt	2.87 mt
0.38 mt	0.38 mt
26.55 mt	51.38 mt

Obōz 100%

of footwear boxes made from responsibly sourced wood paper





of swing tags made from materials that can be recycled 2. CREATING VALUE

## OUR FUNDING

MATERIAL ISSUES: CHANGE MANAGEMENT • DIGITAL TRANSFORMATION • GEOPOLITICAL LANDSCAPE • GLOBAL ECONOMY

#### FY24 was a challenging year for our Group, and the industry at large. We saw cost-ofliving pressures and increased geopolitical issues have a prolonged impact on consumer sentiment globally.

These factors contributed to an unfavorable trading environment for our brands, particularly in retail for Kathmandu and wholesale for Rip Curl and Oboz.

Though the first half was disappointing, we started to see improvements in the second half.

#### **Our performance**

Group sales were down from last year's record, with all three brands experiencing declines. Kathmandu struggled in the first half due to weak consumer sentiment and unseasonal weather, coupled with product and marketing challenges. The brand saw improvements later in the year with strategic store openings and new products.

Rip Curl and Oboz, saw better performance in direct-to-consumer sales compared to wholesale. Rip Curl achieved stronger results in Europe, Asia, and South America, helped by new store openings. Oboz continued to deliver strong online sales despite wholesale challenges in North America.

Overall, gross margin remained resilient, with Rip Curl and Oboz showing continued improvement, offset by increased promotional activity for Kathmandu. Underlying operating expenses decreased despite ongoing inflation pressure, benefiting from restructuring implemented last year, and reduced variable costs associated with lower sales. Net working capital decreased with significant inventory reductions.

## Managing our debt with support from our banking group

We remain in a strong financial position with the support of our banking group, and access to a \$310 million debt facility. At 31 July 2024, the Group had a net debt position of \$59.7 million, with funding headroom of approximately \$230 million.

During the year, in response to the difficult trading environment, we took pre-emptive action with the support of our banking group to lower the FCCR covenant ratio for the next three measurement points. Our Sustainability Linked Loan (SLL) continues to sit across our entire debt facility, attached to sustainability performance targets (SPTs) that align with our existing ESG strategy and broader associated goals.

#### Our sustainability performance targets include:

#### SPT 1: Scope 3 emissions

Reduction in specified Scope 3 emissions categories of the Group in line with the validated Science-based target trajectory (aligned with a 'well below 2 degrees' scenario), and increasing measurement and reporting of the Group's Scope 3 emissions from purchased goods and services by influencing and supporting the Group's suppliers to disclose emissions data.

#### SPT 2: Scope 1 and 2 emissions

Reduction in absolute Scope 1 and Scope 2 emissions of the Group in line with the validated science-based target trajectory.

#### SPT 3: B Corp Certification

Amending KMD Brands' constitution as required by B Lab Global (by 31 July 2024) and re-certifying the Group as a B Corp by 31 July 2026.

## SPT 4: Supply chain accountability and transparency

Increasing accountability and facilitating transparent disclosure for Tier 1 and Tier 2 suppliers through encouraging adoption of, and progression towards, verification by Higg Index Facility Social & Labor Module and Facility Environment Module.

Each SPT has an annual defined performance threshold for a discount to the overall interest rate we pay across our debt facilities (except for SPT 3 in Year 3). The thresholds are structured to be ambitious in nature and incentivise progressive improvement compared to the respective baselines. Each SPT also has a 'premium' threshold, which if triggered will generate a premium payable on the interest rate overall. Last year, we aligned measurement of our progress against these targets to our financial reporting period and the next performance measurement milestone is due at the end of October 2024.

#### Investing for long-term efficiencies

In FY24, we continued to harness the power of the Group, investing in industry leading systems to further strengthen integration. Group IT focused efforts on standardising systems across the brands and regions, enabling teams to work together more seamlessly, creating efficiencies.

A global business requires systems that can support and adapt to changing legislation and the compliance needs of each of our brands and regions.

This year the team standardised our internal communication and collaboration tools as well as global processes for managing our health and safety duties. We have also transferred our retail operations in North America onto our global processes and systems and will do the same for Oboz and Onsmooth (our B Corp certified wetsuit factory in Thailand) in FY25.

This work is key to enabling a stronger technology foundation that unlocks greater value for KMD



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Brands' customers, partners, and employees with an appropriate security and control posture.

#### Outlook

We remain cautious on consumer sentiment, given the challenging global macroeconomic environment. Global inflationary pressures are easing, but it will take time to directly impact consumer spending.

In this environment, we are focusing on growing our gross margin and simplifying our business to drive cost efficiency.

We remain focused on returning to sales growth and improving profitability in FY25. We believe that with our portfolio of iconic global outdoor brands and leadership in sustainability, we remain a unique investment proposition and well-placed for the future.

During the reporting period there were no instances of significant non-compliance with laws or regulations across the Group and no monetary fines (FY23: NZD \$3,720). KMD Brands defines a significant instance of non-compliance to be a fine or sanction of \$100,000 or more.

# S. FINANCIAL REPORT

CONSOLIDATED FINANCIAL STATEMENTS 31 JULY 2024

#### IN THIS SECTION...

The consolidated financial statements have been presented in a style which attempts to make them less complex and more relevant to shareholders. We have grouped the note disclosures into six sections: 'Basis of Preparation', 'Results for the Year', 'Operating Assets and Liabilities', 'Capital Structure and Financing Costs', 'Group Structure' and 'Other Notes'. Each section sets out the accounting policies applied in producing the relevant notes. The purpose of this format is to provide readers with a clearer understanding of what drives financial performance of the Group. The aim of the text boxes is to provide commentary on each section or note, in plain English.

#### **KEEPING IT SIMPLE ...**

Notes to the consolidated financial statements provide information required by accounting standards or NZX Listing Rules to explain a particular feature of the financial statements. The notes that follow will also provide explanations and additional disclosures to assist readers' understanding and interpretation of the annual integrated report and the financial statements.

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## Directors' Approval of Consolidated Financial Statements For the Year Ended 31 July 2024

#### **Authorisation for Issue**

The Board of Directors authorised the issue of these Consolidated Financial Statements on 25 September 2024.

#### **Approval by Directors**

The Directors present the Consolidated Financial Statements of KMD Brands Limited for the year ended 31 July 2024 on pages 61 to 107.

Dami 11-1.

David Kirk

Date 25 September 2024



Michael Daly

Date 25 September 2024

For and on behalf of the Board of Directors

## **Consolidated Statement of** Comprehensive Income For the Year Ended 31 July 2024

	Section	2024 NZ\$'000	2023 NZ\$'000
Sales	2.2	979,415	1,102,994
Cost of sales	2.2	(402,954)	(451,049)
Gross profit		576,461	651,945
`			
Other income	2.2	2,831	1,840
Selling expenses		(255,527)	(267,743)
Administration and general expenses		(176,199)	(185,973)
Goodwill impairment expense	3.3	(40,331)	-
		(469,226)	(451,876)
Earnings before interest, tax, depreciation, and amortisation		107,235	200,069
Depreciation and amortisation	3.2-3.4	(128,303)	(123,713)
Earnings before interest and tax		(21,068)	76,356
Finance income		1,322	886
Finance expenses		(26,966)	(24,940)
Finance costs (net)	4.1.1	(25,644)	(24,054)
(Less)/Desfit hefere income toy		(/ 6 71 2)	F2 202
(Loss)/Profit before income tax		(46,712)	52,302
Income tax expense	2.3	(1,611)	(15,688)
(Loss)/Profit after income tax		(48,323)	36,614
(Loss)/Profit for the year attributable to:			
Shareholders of the Company		(49,760)	35,139
Non-controlling interest		1,437	1,475
Other comprehensive income that may be recycled through profit or loss:			
Movement in cash flow hedge reserve	4.3.2	8,231	8,499
Movement in foreign currency translation reserve	4.3.2	13,433	3,055
Other comprehensive income for the year, net of tax		21,664	11,554
Total comprehensive (loss)/income for the year		(26,659)	48,168
Total comprehensive (loss)/income for the year attributable to:			
Shareholders of the Company		(28,201)	46,838
Non-controlling interest		1,542	1,330
Basic earnings per share	2.4	(7.0cps)	4.9cps
Diluted earnings per share	2.4	(6.9cps)	4.9cps
Weighted average basic ordinary shares outstanding ('000)	2.4	711,548	711,283
Weighted average diluted ordinary shares outstanding ('000)	2.4	723,784	719,546



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## Consolidated Statement of Changes in Equity For the Year Ended 31 July 2024

	Share capital NZ\$'000	Cash flow hedge reserve NZ\$'000	Foreign currency translation reserve NZ\$'000	Share- based payments reserve NZ\$'000	Other reserves NZ\$'000	Retained earnings NZ\$'000	Non- controlling interest NZ\$'000	Total equity NZ\$'000
Balance as at 31 July 2022	626,380	6,218	6,491	3,165	(47)	203,525	4,726	850,458
Profit after tax	-	-	-	-	-	35,139	1,475	36,614
Other comprehensive income	-	8,499	3,200	-	-	-	(145)	11,554
Dividends paid	-	-	-	-	-	(42,681)	-	(42,681)
Issue of share capital	2,699	-	-	(2,699)	-	-	-	-
Share based payment expense	-	-	-	568	-	-	-	568
Deferred tax on share-based payment transactions	-	-	-	252	-	-	-	252
Amounts transferred to initial carrying amount of hedged items	-	(14,443)	-	-	-	-	-	(14,443)
Dividends paid to non-controlling interest	-	-	-	-	-	-	(685)	(685)
Balance as at 31 July 2023	629,079	274	9,691	1,286	(47)	195,983	5,371	841,637
(Loss)/Profit after tax				-	-	(49,760)	1,437	(48,323)
Other comprehensive income	_	8,231	13,328	_	-	(49,700)	1,437	21,664
Dividends paid		0,231	13,320	_	-	(21,340)	-	(21,340)
Issue of share capital	304	_	_	(304)	_	(21,340)	_	(21,340)
Share based payment expense	-	-	-	291	-	-	-	291
Deferred tax on share-based payment transactions	-	-	-	(265)	-	-	-	(265)
Lapsed share options	-	-	-	(184)	-	184	-	-
Amounts transferred to initial carrying amount of hedged items	-	(6,821)	-	-	-	-	-	(6,821)
Dividends paid to non-controlling interest	-	-	-	-	-	-	(1,165)	(1,165)
Balance as at 31 July 2024	629,383	1,684	23,019	824	(47)	125,067	5,748	785,678

## Consolidated Balance Sheet As at 31 July 2024

ACCETC	
ASSETS	
Current assets	
Cash and cash equivalents	
Trade and other receivable	S
Inventories	
Derivative financial instrum	ients
Current tax asset	
Other current assets Total current assets	
lotal current assets	
Non-current assets	
Trade and other receivable	S
Property, plant and equipm	lent
Intangible assets	
Deferred tax assets	
Right-of-use assets	
Total non-current assets	
Total assets	
LIABILITIES	
Current liabilities	
Trade and other payables	
Derivative financial instrum	ients
Current tax liabilities	
Lease liabilities	
Total current liabilities	
Non-current liabilities	
Trade and other payables	
Interest bearing liabilities	
Deferred tax liabilities	
Lease liabilities	
Total non-current liabilitie	1S
Total liabilities	
Net assets	
EQUITY	
Contributed equity - ordina	

Reserves

Total equity

Retained earnings Non-controlling interest

Section	2024	2023
	NZ\$'000	NZ\$'000
3.1.2	33,948	49,488
3.1.3	88,992	102,696
3.1.1	266,877	290,420
4.2	3,638	2,560
	9,330	12,278
3.1.5	2,036	1,860
	404,821	459,302
3.1.3	2,196	1,856
3.2	86,461	82,942
3.3	666,859	704,402
2.3	14,692	14,650
3.4.1	262,571	270,327
	1,032,779	1,074,177
	1,437,600	1,533,479
3.1.6	157,556	173,392
4.2	140	1,160
4.2	845	718
3.4.2	84,776	83,232
5.4.2	243,317	258,502
	243,317	200,002
3.1.6	16,141	15,988
4.1	93,600	105,209
2.3	89,464	93,275
3.4.2	209,400	218,868
	408,605	433,340
	651,922	691,842
	785,678	841,637
4.3.1	629,383	629,079
4.3.2	25,480	11,204
	125,067	195,983
	5,748	5,371
	785,678	841,637

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## **Consolidated Statement of Cash Flows**

For the Year Ended 31 July 2024

	Section	2024 NZ\$'000	2023 NZ\$'000
Cash flows from operating activities			
Cash was provided from:			
Receipts from customers		996,327	1,103,833
Government grants received		140	6,019
Interest received		1,322	886
Income tax received		6,641	1,892
		1,004,430	1,112,630
Cash was applied to:			
Payments to suppliers and employees		824,489	919,847
Income tax paid		11,181	22,969
Interest paid		24,107	22,226
		859,777	965,042
Net cash inflow from operating activities		144,653	147,588
Cash flows from investing activities			
Cash was provided from:			
Proceeds from sale of property, plant and equipment		-	-
		-	-
Cash was applied to:			
Purchase of property, plant and equipment	3.2	24,314	27,665
Purchase of intangible assets	3.3	8,207	8,323
		32,521	35,988
Net cash (outflow) from investing activities		(32,521)	(35,988)
Cash flows from financing activities			
Cash was provided from:			
Proceeds from borrowings		220,419	132,955
		220,419	132,955
Cash was applied to:			
Dividends paid		22,506	43,366
Repayment of borrowings		235,080	134,074
Repayment of lease liabilities		91,208	86,919
		348,794	264,359
Net cash (outflow) from financing activities		(128,375)	(131,404)
Net (decrease) in cash and cash equivalents held		(16,243)	(19,804)
Opening cash and cash equivalents		49,488	70,810
Effect of foreign exchange differences		703	(1,518)
Closing cash and cash equivalents	3.1.2	33,948	49,488

## RECONCILIATION OF NET PROFIT AFTER TAXATION WITH CASH INFLOW FROM OPERATING ACTIVITIES

(Los	s)/Profit after taxation
Mov	ement in working capital:
(Incr	ease) / decrease in trade and other receivables
(Incr	ease) / decrease in inventories
(Incr	ease) / decrease in other current assets
Incre	ease / (decrease) in trade and other payables
Incre	ease / (decrease) in current tax liability
Add	non-cash items:
Depi	reciation of property, plant and equipment
Amo	rtisation of intangibles
Depi	reciation of right-of-use assets
Impa	irment of assets
Fore	ign currency translation of working capital balances
Incre	ease / (decrease) in deferred taxation
Emp	loyee share-based remuneration
000	on sale of property, plant and equipment and intangibles

#### Cash inflow from operating activities

Section	2024 NZ\$'000	2023 NZ\$'000
	(48,323)	36,614
	16,049	(776)
	28,751	(1,121)
	(144)	510
	(19,114)	(17,360)
	3,203	(9,002)
	28,745	(27,749)
3.2	22,940	22,824
3.3	16,348	14,132
3.4.1	89,015	86,757
3.3, 3.4.1	41,872	(1,675)
	(461)	11,809
	(6,131)	3,610
6.3	291	568
3.2, 3.3	357	698
	164,231	138,723
	144,653	147,588

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## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Section 1: Basis of Preparation

#### IN THIS SECTION...

This section sets out the Group's accounting policies that relate to the consolidated financial statements as a whole. Where an accounting policy is specific to one note, the policy is described in the note to which it relates.

#### **1.1 GENERAL INFORMATION**

KMD Brands Limited (the Company) and its subsidiaries (together the Group) is a designer, marketer, retailer and wholesaler of apparel, footwear and equipment for surfing and the outdoors. It operates in New Zealand, Australia, North America, Europe, Southeast Asia, Brazil and Japan.

The Company is a limited liability company incorporated and domiciled in New Zealand. KMD Brands Limited is a company registered under the Companies Act 1993 and is an FMC reporting entity under Part 7 of the Financial Markets Conduct Act 2013. The address of its registered office is 223 Tuam Street, Central Christchurch, Christchurch.

The Company is listed on the NZX and ASX.

The consolidated financial statements of the Group have been prepared in accordance with the requirements of Part 7 of the Financial Markets Conduct Act 2013 and the NZX Listing Rules.

These audited consolidated financial statements have been approved for issue by the Board of Directors on 25 September 2024.

#### 1.2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

These consolidated financial statements have been prepared in accordance with Generally Accepted Accounting Practice. They comply with the New Zealand Equivalents to International Financial Reporting Standards (NZ IFRS) and other applicable Financial Reporting Standards, as appropriate for for-profit entities. The consolidated financial statements also comply with International Financial Reporting Standards (IFRS).

The consolidated financial statements are presented in New Zealand dollars, which is the Group's presentation currency.

#### 1.2.1 Basis of preparation

The principal accounting policies adopted in the preparation of the consolidated financial statements are set out below. These policies have been consistently applied to all periods presented, unless otherwise stated.

#### **Basis of consolidation**

The consolidated financial statements reported are for the consolidated Group, which is the economic entity comprising KMD Brands Limited and its subsidiaries.

The Group is designated as a for-profit entity for financial reporting purposes.

Subsidiaries are consolidated from the date on which control is obtained to the date on which control is lost.

Non-controlling interests are measured at their proportionate share of the acquiree's identified net assets at the acquisition date. Changes in the Group's interests in a subsidiary that do not result in a loss of control are accounted for as equity transactions.

In preparing the consolidated financial statements, all material intra-group transactions, balances and unrealised gains on transactions between Group companies are eliminated. Unrealised losses are also eliminated. When necessary, amounts reported by subsidiaries have been adjusted to conform to the Group's accounting policies.

#### Historical cost convention

These consolidated financial statements have been prepared under the historical cost convention, as modified by the revaluation of certain assets as identified in the specific accounting policies provided below.

#### **Critical accounting estimates**

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

Estimates and judgements are continually evaluated and are based on historical experience as adjusted for current market conditions and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Further explanation as to estimates and assumptions made by the Group can be found in the following notes to the consolidated financial statements:

Area of estimation	Section
Goodwill and brand	3.3
<ul> <li>assumptions underlying recoverable value</li> </ul>	

#### Foreign currency translation

The results and financial position of all the Group entities (none of which have the currency of a hyper-inflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- Assets and liabilities for each balance sheet presented are translated at the closing rate at the date of that balance sheet;
- Income and expenses for each statement of comprehensive income are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the rate on the dates of the transactions); and
- All resulting exchange differences are recognised in other comprehensive income.

On consolidation, exchange differences arising from the translation of the net investment in foreign operations, and of borrowings and other currency instruments designated as hedges of such investments, are taken to shareholders' equity.

Non-GAAP financial information does not have a standardised meaning prescribed by GAAP and therefore may not be comparable to similar financial information presented by other entities. The non-GAAP information within the consolidated financial statements is subject to audit.

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#### Changes in accounting policies

Details about changes in accounting policies applied during the period are included in the following notes to the financial statements:

	Section
New standards and interpretations first applied	6.8
in the period	

#### Use of non-GAAP disclosures

At times non-GAAP disclosures have been used in the consolidated financial statements. These disclosures have been included as they are key measurement criteria on which the Group and operating segments are reviewed by the Group Chief Executive Officer, Group Executive Management team and the Board of Directors. The following non-GAAP measures are relevant to the understanding of the Group's financial performance:

- Earnings before interest, tax, depreciation and amortisation (EBITDA) represents earnings before income taxes excluding interest income, interest expense, depreciation, and amortisation, as reported in the financial statements.
- Earnings before interest and tax (EBIT) represents EBITDA less depreciation and amortisation.
- Net debt represents cash and cash equivalents less interest-bearing liabilities. Net debt does not include lease liabilities.

#### **1.3 CLIMATE CHANGE RISK**

The Group's operations may be impacted by future climate change. These impacts may be physical (e.g. severe or unusual weather patterns and events) or transitional (e.g. changes to government regulations or customer and supplier needs and demands).

The Group regularly assesses its operating environment to monitor its exposure to risk, including climate related risk. During the year ended 31 July 2024 the Group completed a climate-related risk assessment to inform its first Climate-Related Disclosure under the Aotearoa New Zealand Climate Standards (NZ CS). As part of this assessment, we have not identified any significant impacts requiring specific disclosure in the financial statements. Specific consideration has been given in these financial statements to the impact of future climate change on the useful lives of the Group's property, plant, and equipment (note 3.2), the inclusion of expected renewals in the lease term for right-of-use assets (note 3.4) and sustainability linked loans (note 4.1). The identified climate-related risks and opportunities including both physical and transitional impacts have been considered as part of the above accounting judgements and estimates. The Group will publish its first Climate-Related Disclosure under NZ CS in November 2024

## **Section 2: Results for the Year**

#### **IN THIS SECTION...**

This section focuses on the results and performance of the Group. On the following pages you will find disclosures explaining the Group's results for the year, segmental information, taxation and earnings per share.

#### 2.1 SEGMENT INFORMATION

An operating segment is a component of an entity that engages in business activities that earns revenue and incurs expenses and where the chief decision maker reviews the operating results on a regular basis and makes decisions on resource allocation.

The Group has three operating segments, representing three brands owned by the Group and a Corporate segment. These segments have been determined based on the reports reviewed by the Group Chief Executive Officer and Group Executive Management team.

31 July 2024	Rip Curl NZ\$'000	Kathmandu NZ\$'000	Oboz NZ\$'000	Corporate NZ\$'000	Total NZ\$'000
Total segment sales	538,910	361,308	82,640	-	982,858
Sales to internal customers	-	227	3,216	-	3,443
Sales to external customers	538,910	361,081	79,424	-	979,415
Goodwill impairment expense	-	-	(40,331)	-	(40,331)
EBITDA	82,634	72,913	(40,065)	(8,247)	107,235
Depreciation and amortisation	(56,900)	(69,538)	(1,704)	(161)	(128,303)
EBIT	25,734	3,375	(41,769)	(8,408)	(21,068)
Income tax expense	(5,819)	(2,280)	269	6,219	(1,611)
Total segment assets	732,670	571,408	120,543	12,979	1,437,600
Total assets include:					
Non-current assets	496,876	452,853	80,898	2,152	1,032,779
Additions to non-current assets	57,329	51,288	361	1,542	110,520
Total segment liabilities	293,679	231,863	26,514	99,866	651,922



Rip Curl - designer, manufacturer, wholesaler and retailer of surfing equipment and apparel.

Kathmandu – designer, retailer, and wholesaler of apparel, footwear, and equipment for outdoor travel and adventure.

**Oboz** – designer, wholesaler and online retailer of outdoor footwear.

The Corporate segment represents group costs, holding companies and consolidation eliminations and constitutes other business activities that do not fall within the brand segments.

The default basis of allocating shared costs is percentage of revenue with other bases being used where appropriate.

31 July 2023	Rip Curl NZ\$'000	Kathmandu NZ\$'000	Oboz NZ\$'000	Corporate NZ\$'000	Total NZ\$'000
Total segment sales	581,504	422,233	102,819	-	1,106,556
Sales to internal customers	-	-	3,562	-	3,562
Sales to external customers	581,504	422,233	99,257	-	1,102,994
Goodwill impairment expense	-	-	-	-	-
EBITDA	97,079	105,322	8,228	(10,560)	200,069
Depreciation and amortisation	(54,955)	(67,079)	(1,625)	(54)	(123,713)
EBIT	42,124	38,243	6,603	(10,614)	76,356
Income tax expense	(9,826)	(9,820)	(1,407)	5,365	(15,688)
Total segment assets	759,398	586,676	179,669	7,736	1,533,479
Total assets include:					
Non-current assets	488,250	466,778	118,401	748	1,074,177
Additions to non-current assets	80,673	59,733	1,004	810	142,220
Total segment liabilities	297,041	258,258	25,596	110,947	691,842

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#### Sales to external customers by region

	2024	2023
	NZ\$'000	NZ\$'000
Australia	493,929	557,013
New Zealand	110,867	128,185
North America	206,473	243,398
Europe	101,246	105,325
Rest of world	66,900	69,073
	979,415	1,102,994

#### Non-current assets by region

	2024 NZ\$'000	2023 NZ\$'000
Australia	686,545	681,420
New Zealand	145,878	160,327
North America	140,449	180,136
Europe	34,811	29,240
Rest of world	25,096	23,054
	1,032,779	1,074,177

#### Sales to external customers by channel

	2024 NZ\$'000	2023 NZ\$'000
Retail	591,232	653,108
Online	92,988	99,300
Wholesale	284,011	336,952
Licensing	10,873	13,158
Other	311	476
	979,415	1,102,994

#### **2.2 PROFIT BEFORE TAX**

#### Revenue recognition

The Group recognises revenue from the sale of footwear, clothing and equipment for surfing and the outdoors, and brand licencing arrangements. Revenue comprises the fair value of the consideration received or receivable for the sale of goods and brand licences, excluding goods and services tax and discounts, and after eliminating sales within the Group.

#### **Retail sales**

For sales of goods to retail customers, revenue is recognised when control of the goods has transferred, being at the point the customer purchases the goods at a retail outlet. Payment of the transaction price is due immediately at the point the customer purchases the goods.

#### **Online sales**

For online sales, revenue is recognised when control of the goods has transferred to the customer, being at the point the goods are delivered to the customer. Delivery occurs when the goods have been shipped to the customer's specific location. When the customer initially purchases the goods online, the transaction price received by the Group is recognised as a contract liability until the goods have been delivered to the customer.

#### Wholesale sales

For sales to the wholesale market, revenue is recognised when control of the goods has transferred, being when the goods have been shipped to the wholesaler's specific location (delivery). Following delivery, the wholesaler has full discretion over the manner of distribution and price to sell the goods, has the primary responsibility when on selling the goods and bears the risks of obsolescence and loss in relation to the goods. A receivable is recognised by the Group when the goods are delivered to the wholesaler as this represents the point in time at which the right to consideration becomes unconditional, as only the passage of time is required before payment is due.

#### Sales returns

Under the Group's standard contract terms, customers have a right of return, typically within 30 days. At the point of sale, a returns liability and a corresponding adjustment to revenue is recognised for those products 2. CREATING VALL

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expected to be returned. The Group uses its accumulated historical experience to estimate the number of returns on a portfolio level using the expected value method. Given the consistent level of returns over previous years, it is considered highly unlikely that a significant reversal in the cumulative revenue recognised will occur.

#### **Royalty revenue**

Royalty revenue from brand license arrangements is related to the provision of a right to access the license. Revenue from sales-based royalties is recognised based on a reliable estimate of subsequent sales made by a licensee.

	2024 NZ\$'000	2023 NZ\$'000
Sale of goods	971,055	1,091,290
Royalty revenue	7,626	10,819
Commission revenue	734	885
	979,415	1,102,994

A breakdown of revenue by operating segment, sales channel and geographical area is provided in note 2.1

Other income	2024 NZ\$'000	2023 NZ\$'000
Government grants	140	366
Insurance proceeds	931	-
Other	1,760	1,474
	2,831	1,840

Government grants are not recognised until there is reasonable assurance that the grants will be received and that the Group will comply with the conditions attached to them. Government grants that compensate the Group for expenses incurred are recognised as revenue in the statement of comprehensive income on a systematic basis in the same period in which the expenses are recognised. In both periods Government grants relate to Apprenticeship Boost payments and grants to support sustainability initiatives.

In the current period insurance proceeds relate to the loss of the Maui store as result of the August 2023 wildfires.

#### **Employee entitlements**

	2024 NZ\$'000	2023 NZ\$'000
Wages, salaries, and other short-term benefits	213,309	218,104
Post-employment benefits	13,602	12,459
Employee share-based remuneration	291	568
	227,202	231,131

#### Lease expense

The Group is a lessee. Refer to note 3.4 for further details around the Group's leases and lease accounting policies.

Lease amounts recognised in the consolidated statement of comprehensive income:

	2024	2023
	NZ\$'000	NZ\$'000
Short-term lease expense	3,038	7,924
Low-value lease expense	1,150	1,176
Variable lease expense	1,847	439
Rent concessions and abatements	(920)	(738)
Lease outgoings	19,765	17,667
Depreciation right-of-use asset (note 3.4.1)	89,015	86,757
Interest expense related to lease liabilities (note 3.4.2)	12,217	11,022
	126,112	124,247

Some of the property leases in which the Group is the lessee contain variable lease payment terms that are linked to sales generated from the leased stores. Variable payment terms are used to link rental payments to store cash flows and reduce fixed cost.

Overall, the variable payments constitute up to 1.5% (2023: 0.4%) of the Group's entire lease payments. The variable payments depend on sales and consequently on the overall economic development over the next few years. Considering the development of sales expected over the next three years, variable rent expenses are expected to continue to present a similar proportion of store sales in future years.

The total cash outflow for leases amounts to \$132,177,000 (2023: \$128,003,000).

#### **2.3 TAXATION**

#### **KEEPING IT SIMPLE...**

This section lays out the tax accounting policies, the current and deferred tax charges or credits in the year (which together make up the total tax charge or credit in the consolidated statement of comprehensive income), a reconciliation of profit before tax to the tax charge and the movements in deferred tax assets and liabilities. The Group is subject to income taxes in multiple jurisdictions. As a result there is complexity and judgement involved in determining the worldwide provision for income taxes.

#### Accounting policies

#### Current and deferred income tax

The tax expense for the period comprises current and deferred tax. Tax is recognised in the consolidated statement of comprehensive income, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is recognised in other comprehensive income or directly in equity, respectively.

The current income tax charge is calculated based on the tax laws enacted or substantively enacted at the balance sheet date in the countries where the Company and the Company's subsidiaries operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate based on amounts expected to be paid to the tax authorities.

Deferred income tax is provided in full, using the liability method, on temporary differences arising between tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, the deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination, that at the time of the transaction, affects neither accounting nor taxable profit or loss. Deferred income tax liability is not recognised if it arises from the initial recognition of goodwill. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised, or the deferred income tax liability is settled. Deferred income tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred income tax is provided on temporary differences arising on investments in subsidiaries, except where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

#### Goods and Services Tax (GST)

The consolidated statement of comprehensive income and the consolidated statement of cash flows have been prepared so that all components are stated exclusive of GST. All items in the consolidated balance sheet are stated net of GST, except for receivables and payables, which include GST invoiced.

#### Taxation – Consolidated statement of comprehensive income

The total taxation charge in the consolidated statement of comprehensive income is analysed as follows:

	2024 NZ\$'000	2023 NZ\$'000
Current income tax charge	7,869	12,078
Deferred income tax charge / (credit)	(6,258)	3,610
Income tax charge reported in the consolidated statement of comprehensive income	1,611	15,688

To understand how, in the consolidated statement of comprehensive income, a tax charge of \$1,611,000 (2023: \$15,688,000) arises on (loss)/profit before income tax of \$(46,712,000) (2023: \$52,302,000), the taxation charge that would arise at the standard rate of New Zealand corporate tax is reconciled to the actual tax charge as follows:

	2024 NZ\$'000	2023 NZ\$'000
(Loss)/Profit before income tax	(46,712)	52,302
Income tax calculated at 28%	(13,079)	14,645
Adjustments to taxation:		
Adjustments due to different rate in different jurisdictions	(308)	321
Non-taxable income	(3,099)	(1,799)
Expenses not deductible for tax purposes	14,119	2,427
Utilisation of tax losses by group companies	11	(35)
Forfeited foreign tax credits	1,145	-
Adjustments in respect of prior years	1,857	(370)
Tax losses not recognised	965	499
Income tax charge reported in the consolidated statement of comprehensive income	1,611	15,688

Adjustments for prior periods primarily arise where an outcome is obtained on certain tax matters which differs from expectations held when the related provision was made. Where the outcome is more favourable than the provision made, the difference is released, lowering the current year tax charge. Where the outcome is less favourable than the provision, an additional charge to the current year tax will occur.

During the year the Group did not recognise any new previously unrecognised tax losses (2023: nil).

#### The tax credit / (charge) relating to components of other comprehensive income is as follows:

	2024	2023
	NZ\$'000	NZ\$'000
Movement in cash flow hedge reserve before tax	8,815	6,018
Tax (charge) / credit relating to cash flow hedge reserve	(584)	2,481
Movement in cash flow hedge reserve after tax	8,231	8,499
Foreign currency translation reserve before tax	13,433	3,055
Tax credit / (charge) relating to foreign currency translation reserve	-	-
Movement in foreign currency translation reserve after tax	13,433	3,055
Other reserves before tax	-	-
Tax credit / (charge) relating to other reserves	-	-
Movement in other reserves after tax	-	-
Total other comprehensive income / (expense) before tax	22,248	9,073
Total tax (charge) / credit on other comprehensive income	(584)	2,481
Total other comprehensive income / (expense) after tax	21,664	11,554
Current tax	-	-
Deferred tax	(584)	2,481
Total tax credit / (charge) on other comprehensive income	(584)	2,481

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#### Taxation – Balance sheet

The following are the major deferred taxation liabilities and assets recognised by the Group and movements thereon during the current and prior year:

	Employee obligations NZ\$'000	Intangibles NZ\$'000	Leases NZ\$'000	Other temporary differences NZ\$'000	Reserves NZ\$'000	Tax losses NZ\$'000	Total NZ\$'000
AS AT 31 JULY 2022	5,406	(116,299)	12,343	14,065	(2,930)	8,044	(79,371)
Recognised in the consolidated statement of comprehensive income	(124)	1,504	(665)	(6,564)	-	2,239	(3,610)
Recognised in other comprehensive income	-	-)	-	-)	2,481	-)	2,481
Recognised directly in equity	252	-)	-	-)	-	-)	252
Foreign exchange	(112)	2,395	(282)	(214)	47	(211)	1,623
AS AT 31 JULY 2023	5,422	(112,400)	11,396	7,287	(402)	10,072	(78,625)
Recognised in the consolidated statement of comprehensive income	(828)	2,003	(476)	8,047	-	(2,488)	6,258
Recognised in other comprehensive income	-	-)	-	-)	(584)	-)	(584)
Recognised directly in equity	(265)	-)	-	-)	-	-)	(265)
Foreign exchange	72	(2,099)	162	206	(13)	116	(1,556)
AS AT 31 JULY 2024	4,401	(112,496)	11,082	15,540	(999)	7,700	(74,772)

The deferred tax balance relates to:

- Property, plant and equipment temporary differences arising on differences in accounting and tax depreciation rates
- Employee benefit accruals
- Brands and customer relationships
- Unrealised foreign exchange gain / loss on intercompany loans
- Realised gain / loss on foreign exchange contracts not yet charged in the consolidated statement of comprehensive income
- Lease accounting
- Inventory provisioning
- Temporary differences on the unrealised gain / loss in hedge reserve
- Employee share schemes
- Historic tax losses recognised
- Thin capitalisation interest denial
- Other temporary differences on miscellaneous items

#### Unrecognised deferred tax assets

Deferred tax assets have not been recognised in respect of the following items:

	2024 NZ\$'000	2023 NZ\$'000
Deductible temporary differences	-	-
Tax losses	6,912	4,735
	6,912	4,735

The deductible temporary differences do not expire under current tax legislation. Deferred tax assets have not been recognised in respect of overseas subsidiaries where it is not yet probable that future taxable profit will be generated in those territories to utilise these benefits.

#### Imputation credits

	2024 NZ\$'000	2023 NZ\$'000
Imputation credits available for use in subsequent reporting periods based on a tax rate of 28%	119	90

The above amounts represent the balance of the imputation account as at 31 July 2024, adjusted for:

- Imputation credits that will arise from the payment of the amount of the provision for income tax.
- Imputation debits that will arise from the payment of dividends recognised as a liability at the reporting date.
- Imputation credits that will arise from the receipt of dividends recognised as receivables at the reporting date.

The balance of Australian franking credits able to be used by the Group in subsequent periods as at 31 July 2024 is A\$138,000 (2023: A\$1,312,000).

#### 2.4 EARNINGS PER SHARE

#### **KEEPING IT SIMPLE...**

Earnings per share ('EPS') is the amount of post-tax profit attributable to each share.

Basic EPS is calculated by dividing the (loss)/ profit after tax attributable to equity holders of the Company of \$(49,760,000) (2023: \$35,139,000) by the weighted average number of ordinary shares in issue during the year of 711,547,792 (2023: 711,283,439).

Diluted EPS reflects any commitments the Group has to issue shares in the future that would decrease EPS. In the current year, these are in the form of share options / performance rights. To calculate the impact, it is assumed that all share options are exercised / performance rights taken, and therefore, adjusting the weighted average number of shares.

	2024 '000	2023 '000
Weighted average number of basic ordinary shares in issue	711,548	711,283
Adjustment for:		
Share options / performance rights	12,236	8,263
	723,784	719,546

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## **Section 3: Operating Assets and Liabilities**

#### IN THIS SECTION...

This section shows the assets used to generate the Group's trading performance and the liabilities incurred as a result. Liabilities relating to the Group's financing activities are addressed in Section 4. Deferred tax assets and liabilities are shown in note 2.3.

#### **KEEPING IT SIMPLE...**

Working capital represents the assets and liabilities the Group generates through its trading activity. The Group therefore defines working capital as inventory, cash, trade and other receivables, other financial assets, other current assets and trade and other payables and other financial liabilities.

#### **3.1 WORKING CAPITAL**

#### 3.1.1 Inventory

#### Accounting policies

Inventories are stated at the lower of cost and net realisable value. The Group uses the weighted average cost, first in first out and standard cost methods to determine cost. Cost includes expenditure incurred in acquiring the inventories and bringing them to their existing location and condition. In the case of manufactured inventories and work in progress, cost includes an appropriate share of production overheads based on normal operating capacity. Net realisable value is the estimated selling price in the ordinary course of business, less applicable variable selling expenses. Inventory is considered in transit when the risk and rewards of ownership have transferred to the Group.

The Group assesses the likely residual value of inventory. Inventory provisions are recognised for inventory that is expected to sell for less than cost, and for the value of inventory likely to have been lost to the business through shrinkage between the date of the last applicable stocktake and balance sheet date. In recognising the provision for inventory, judgement has been applied by considering a range of factors including historical results, stock shrinkage trends and product lifecycle. Inventory is broken down into trading stock and goods in transit below:

	2024 NZ\$'000	2023 NZ\$'000
Raw materials and consumables	5,950	9,680
Work in progress	830	2,144
Trading inventory	243,547	252,399
Goods in transit	16,550	26,197
	266,877	290,420

+

Inventory has been reviewed for obsolescence and a provision of \$4,747,000 (2023: \$5,026,000) has been made.

#### 3.1.2 Cash and cash equivalents

	2024 NZ\$'000	2023 NZ\$'000
Cash on hand	496	525
Cash at bank	31,915	46,390
Short term investments convertible to cash	1,537	2,573
	33,948	49,488

The carrying amount of the Group's cash and cash equivalents are denominated in the following currencies:

	2024 NZ\$'000	2023 NZ\$'000
USD	9,387	9,758
ТНВ	7,926	4,571
EUR	5,646	14,348
AUD	3,762	6,206
IDR	2,091	2,151
BRL	1,609	2,868
CAD	1,169	2,996
GBP	990	2,093
JPY	565	574
NZD	378	2,899
Other currencies	425	1,024
	33,948	49,488

#### 3.1.3 Trade and other receivables

#### Accounting policies

Trade and other receivables are recognised initially at the value of the invoice sent to the customer (fair value) and subsequently at the amounts considered recoverable (amortised cost). The collectability of trade and other receivables is reviewed on an on-going basis.

An allowance for lifetime expected credit losses is recognised for trade and other receivables based on the Group's historical credit loss experience, adjusted for factors that are specific to the debtors, general economic conditions, and an assessment of both the current as well as the forecast direction of conditions at the reporting date, including time value of money where appropriate. The expected credit loss is estimated as the difference between all contractual cash flows that are due to the Group in accordance with the contract and all the cash flows that the Group expects to receive, discounted at the original effective interest rate.

	2024 NZ\$'000	2023 NZ\$'000
Current		
Trade receivables	68,107	79,933
Allowance for expected credit losses	(5,973)	(5,620)
Prepayments	18,299	18,156
Other receivables	8,559	10,227
	88,992	102,696
Non-current		
Other debtors	2,196	1,856
	2,196	1,856

Other non-current debtors include security deposits paid in relation to store leases.

The carrying amount of the Group's trade and other receivables are denominated in the following currencies:

	2024 NZ\$'000	2023 NZ\$'000
USD	28,897	45,583
AUD	14,530	17,397
THB	9,879	8,048
EUR	8,804	8,637
NZD	8,075	7,158
BRL	6,651	5,349
GBP	6,160	4,956
CAD	5,155	4,094
CHF	1,166	1,100
IDR	1,162	1,454
JPY	524	460
Other currencies	185	316
	91,188	104,552

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#### Allowance for expected credit losses

	2024 NZ\$'000	2023 NZ\$'000
Opening balance	(5,620)	(5,964)
Additional allowance recognised in the consolidated statement of comprehensive income	(2,290)	(820)
Receivables written-off during the year	698	256
Unused provision released to the consolidated statement of comprehensive income during the year	1,180	1,023
Foreign exchange	59	(115)
Closing balance	(5,973)	(5,620)

#### 3.1.4 Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations.

Risk	Exposure arising from	Monitoring	Management
Credit risk	Cash and cash equivalents	Credit ratings	Obtaining customer credit rating information
	Trade and other receivables	Aging analysis	Confirming references
	Derivative financial instruments	Review of exposure with regular terms of trade	Setting appropriate credit limits

#### Exposure to credit risk

The below balances are recorded at their carrying amount after any allowance for expected credit loss on these financial instruments. The maximum exposure to credit risk at reporting date was (carrying amount):

	2024 NZ\$'000	2023 NZ\$'000
Cash and cash equivalents	33,452	48,963
Trade receivables (net)	62,134	74,313
Other receivables	9,357	10,922
Derivative financial instruments	3,498	1,400
	108,441	135,598

As at balance sheet date the carrying amount is considered to approximate fair value for each of the financial instruments.

The credit quality of cash and cash equivalents can be assessed by reference to external credit ratings, such as Standard & Poors or Moody's (if available) or to historical information about counterparty default rates:

	2024 NZ\$'000	2023 NZ\$'000
Cash and cash equivalents:		
Standard & Poors - AA-	6,236	11,605
Standard & Poors - A+	2,995	7,015
Standard & Poors - A	560	588
Standard & Poors - A-	8,578	8,949
Standard & Poors - BBB+	6,243	10,757
Standard & Poors - BBB	7,540	3,599
Standard & Poors - BBB-	-	2,208
Standard & Poors - BB+	1,203	-
Standard & Poors - BB	30	1,380
Standard & Poors - BB-	67	2,862
	33,452	48,963

Trade and other receivables consist of a large number of customers spread across diverse geographical regions, which reduces credit risk.

As at balance sheet date, trade and other receivables of \$24,771,000 (2023: \$32,318,000) were past due. A provision of \$5,973,000 (2023: \$5,620,000) is held against these overdue amounts. This provision is based on expected life time credit losses, taking into account historic loss rates, age of the outstanding balances, customer payment history and any arrangements, leverage or security in place with the customer. Interest is charged on overdue debtors in some instances.

The ageing analysis of these past due trade receivables is:

	2024 NZ\$'000	2023 NZ\$'000
0 to 30 days	6,419	8,117
30 to 60 days	5,059	4,432
60 to 90 days	3,232	4,251
90 days and over	10,061	15,518
	24,771	32,318

The Group considers a financial asset to be in default when the debtor is unlikely to pay its credit obligations in full, without recourse by the Group. The gross carrying amount of a financial asset is written off when the Group has no reasonable expectations of recovering a financial asset in its entirety or a portion thereof.

#### 3.1.5 Other assets

#### Accounting policies

Other assets relate to rights of return assets. Rights of return recognises the estimated returned sales under the Group's returns policies. Management estimates the returned sales based on historical sales return information and any recent trends that may suggest future claims could differ from historical amounts. For sales that are expected to be returned, the Group recognises a returns provision as disclosed in note 3.1.6. The associated inventory value for sales that are expected to be returned is recognised as a right of return asset. The costs to recover the products are not material because the customers usually return them in a saleable condition.

	2024 NZ\$'000	2023 NZ\$'000
Right of return assets		
Opening balance	1,860	2,434
Additional amounts recognised	2,804	199
Amounts incurred and charged	(2,668)	(709)
Foreign exchange	40	(64)
	2,036	1,860

3.1.6 Trade and other payables

#### Accounting policies

Trade payables, sundry creditors and accruals principally comprise amounts outstanding for trade purchases and ongoing costs. Trade and other payables are initially measured at fair value and subsequently measured at amortised cost, using the effective interest method. The carrying value of trade payables is considered to approximate fair value as amounts are unsecured and are usually paid by the 30th of the month following recognition. Employee entitlements relates to benefits accruing to employees in respect of wages and salaries, annual leave, and long service leave when it is probable that settlement will be required, and they are capable of being measured reliably. Provisions made in respect of employee benefits expected to be settled within 12 months are measured at their nominal values using the remuneration rate expected to apply at the time of settlement. Provisions made in respect of employee benefits which are not expected to be settled within 12 months are measured as the present value of the estimated future cash outflows to be made by the Group in respect of services provided by employees up to the reporting date.

	2024 NZ\$'000	2023 NZ\$'000
Current		
Trade payables	85,138	89,909
Employee entitlements	24,925	25,105
Sundry creditors and accruals	39,539	49,904
Provisions	7,453	7,862
Revenue received in advance	501	612
	157,556	173,392
Non-current		
Employee entitlements	3,600	3,020
Provisions	12,541	11,832
Sundry creditors and accruals	-	1,136
	16,141	15,988

The carrying amount of the Group's trade and other payables are denominated in the following currencies:

	2024 NZ\$'000	2023 NZ\$'000
AUD	65,521	61,855
USD	58,843	72,523
NZD	18,121	24,531
EUR	11,140	14,552
ТНВ	6,819	6,663
GBP	3,805	357
IDR	2,860	2,302
BRL	2,531	4,983
CAD	2,194	1,243
Other currencies	1,863	371
	173,697	189,380

#### Provisions

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation.

The warranties provision represents the present value of the estimated future outflow of economic benefits that will be required under the Group's obligations for warranties under local sale of goods legislation. The provision relates to wetsuits, watches and footwear and is based on estimates made from historical warranty data associated with similar products and services.

A restructuring provision is recognised when the Group has approved a detailed and formal restructuring plan, and the restructuring has either commenced or has been announced publicly at balance date. Lease restoration provision represents the present value of the estimated cost to restore leased properties to their original condition upon expiry of the lease.

Where a customer has a right to return a product within a given period, the Group recognises a returns provision for the consideration received that will be required to be refunded to customers on return of the product. The Group also recognises a right to the returned goods as disclosed in note 3.1.5.

Other provisions relate to miscellaneous amounts that meet the definition of a provision and do not relate to the other categories.

	Warranties	Restructuring	Lease restoration	Sales returns		Total
	NZ\$'000	NZ\$'000	NZ\$'000	NZ\$'000	Other	NZ\$'000
Year ended 31 July 2023						
Opening balance	1,952	445	11,394	5,115	794	19,700
Additional provisions recognised	694	1,745	1,056	411	-	3,906
Provisions used during the year	(644)	(167)	-	-	-	(811)
Provisions remeasured during the year	(405)	(113)	(528)	(1,044)	(789)	(2,879)
Foreign exchange	(27)	37	(90)	(137)	(5)	(222)
Closing balance	1,570	1,947	11,832	4,345	-	19,694
As at 31 July 2023						
Current	1,570	1,947	-	4,345	-	7,862
Non-current	-	-	11,832	-	-	11,832
	1,570	1,947	11,832	4,345	-	19,694
Year ended 31 July 2024						
Opening balance	1,570	1,947	11,832	4,345	-	19,694
Additional provisions recognised	456	984	939	6,820	-	9,199
Provisions used during the year	(494)	(1,553)	(423)	(6,497)	-	(8,967)
Provisions remeasured during the year	(73)	(209)	-	(44)	-	(326)
Foreign exchange	36	18	193	147	-	394
Closing balance	1,495	1,187	12,541	4,771	-	19,994
As at 31 July 2024						
Current	1,495	1,187	-	4,771	-	7,453
Non-current	-	-	12,541	-	-	12,541
	1,495	1,187	12,541	4,771	-	19,994

#### **3.2 PROPERTY, PLANT AND EQUIPMENT**

#### **KEEPING IT SIMPLE...**

The following section shows the physical assets used by the Group to operate the business, generating revenues and profits. These assets include store and office fit-out, as well as equipment used in sales and support activities.

Assets are recognised only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably.

#### Accounting policies

#### Property, plant and equipment

All property, plant and equipment are stated at historical cost less depreciation and impairment. Historical cost includes expenditure that is directly attributable to the acquisition of the items. Cost may also include transfers from equity of any gains / losses on qualifying cash flow hedges of foreign currency purchases of property, plant and equipment.

The assets' residual value and useful lives are reviewed and adjusted if appropriate at each balance sheet date.

Capital work in progress is not depreciated until available for use.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

#### Depreciation

Depreciation of property, plant and equipment is calculated using straight line and diminishing value methods to expense the cost of the assets over their useful lives. Store and office fitouts are typically depreciated over the expected primary lease term. The rates are as follows:

Buildings	5 - 10%
•	
Leasehold improvements	5 – 50%
Office, plant and equipment	5 - 50%
Furniture and fittings	10 - 509
Computer equipment	10 - 509

The useful lives of the Group's property, plant and equipment including store and office fitouts and wetsuit manufacturing facilities are reviewed annually to determine whether there have been any changes due to operational or external factors, including climate change considerations, and updated as appropriate. There have been no such changes identified during the financial year.

#### Impairment of assets

Property, plant and equipment is reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs of disposal and value in use.

#### Property, plant and equipment

Property, plant and equipment can be analysed as follows:

	Land & buildings NZ\$'000	Leasehold improvements NZ\$'000	Office, plant & equipment NZ\$'000	Furniture & fittings NZ\$'000	Computer equipment NZ\$'000	Total NZ\$'000
As at 31 July 2022						
Cost	8,832	101,681	31,253	115,582	19,293	276,641
Accumulated depreciation	(4,197)	(76,237)	(18,773)	(82,503)	(15,688)	(197,398)
Closing net book value	4,635	25,444	12,480	33,079	3,605	79,243
Year ended 31 July 2023						
Opening net book value	4,635	25,444	12,480	33,079	3,605	79,243
Additions	493	12,002	3,014	11,024	1,132	27,665
Disposals	-)	(95)	(86)	(512)	(7)	(700)
Depreciation	(404)	(10,376)	(1,598)	(8,964)	(1,482)	(22,824)
Transfers between categories & to intangibles	201	1,141	(669)	(1,651)	276	(702)
Foreign exchange	463	(266)	(75)	91	47	260
Closing net book value	5,388	27,850	13,066	33,067	3,571	82,942
As at 31 July 2023						
Cost	10,382	108,370	32,325)	97,762	17,879	266,718
Accumulated depreciation	(4,994)	(80,520)	(19,259)	(64,695)	(14,308)	(183,776)
Closing net book value	5,388	27,850	13,066	33,067	3,571	82,942
Year ended 31 July 2024						
Opening net book value	5,388	27,850	13,066	33,067	3,571	82,942
Additions	2,099	8,859	1,145	10,971	1,240	24,314
Disposals	-)	(68)	(15)	(113)	(45)	(241)
Depreciation	(408)	(8,366)	(1,642)	(10,961)	(1,563)	(22,940)
Transfers between categories & to intangibles	85	288	(78)	751	30	1,076
Foreign exchange	100	498	163	518	31	1,310
Closing net book value	7,264	29,061	12,639	34,233	3,264	86,461
As at 31 July 2024						
Cost	12,435	117,305	33,499	109,017	18,875	291,131
Accumulated depreciation	(5,171)	(88,244)	(20,860)	(74,784)	(15,611)	(204,670)
Closing net book value	7,264	29,061	12,639	34,233	3,264	86,461

Depreciation expense is excluded from administration and general expenses in the consolidated statement of comprehensive income.

#### Sale of property, plant and equipment

Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in the consolidated statement of comprehensive income.

	2024 NZ\$'000	2023 NZ\$'000
Loss on sale of property,	240	698
plant and equipment		

#### **Capital commitments**

Capital commitments contracted for at balance sheet date include property, plant and equipment of \$654,000 (2023: \$1,790,000).

#### **3.3 INTANGIBLE ASSETS**

#### **KEEPING IT SIMPLE...**

The following section shows the non-physical assets used by the Group to operate the business, generating revenues and profits. These assets include brands, customer relationship, software development and goodwill.

This section explains the accounting policies applied and the specific judgements and estimates made by the Directors in arriving at the net book value of these assets.

#### Accounting policies

#### Goodwill

Goodwill arises on the acquisition of subsidiaries. Goodwill represents the excess of the cost of the acquisition over the Group's interest in the net fair value of the assets and liabilities of the acquiree. Separately recognised goodwill is tested annually for impairment or more frequently if events or changes in circumstances indicate that it might be impaired. It is carried at cost less accumulated impairment losses. Impairment losses on goodwill are not reversed.

Goodwill is allocated to cash-generating units for the purpose of impairment testing. The allocation is made to those cash-generating units or groups of cash-generating units that are expected to benefit from the business combination in which the goodwill arose.

#### Brand

Acquired brands are carried at original cost based on independent valuation obtained at the date of acquisition. The brand represents the price paid to acquire the rights to use the Kathmandu, Oboz or Rip Curl brand. The brand is not amortised. Instead, the brand is tested for impairment annually or more frequently if events or changes in circumstances indicate that it might be impaired and is carried at cost less accumulated impairment losses.

#### **Customer relationships**

Acquired customer relationships are carried at original cost based on independent valuation obtained at the date of acquisition less accumulated amortisation. They are amortised on a straight-line basis over a useful life of five to 10 years. The estimated useful life and amortisation period is reviewed at the end of each annual reporting period. 1. OVERVIEW

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#### Software costs

Software costs have a finite useful life. Software costs are capitalised and amortised over the useful economic life.

Costs associated with maintaining computer software programs are recognised as an expense when incurred. Costs that are directly associated with the creation or acquisition of an identifiable software asset controlled by the Group, and that will probably generate economic benefits exceeding costs beyond one year, are recognised as intangible assets. Direct costs include the costs of software development employees and contractors.

Software is amortised over the estimated useful economic life of the asset ranging from two to 10 years.

#### Software-as-a Service (SaaS) arrangements

SaaS arrangements are arrangements in which the Group does not currently control the underlying software used in the arrangement.

Where implementation costs for SaaS arrangements result in the creation of an identifiable software asset, and where the Group has the power to obtain the future economic benefits flowing from the underlying resource and to restrict the access of others to those benefits, such costs are recognised as a separate intangible software asset and amortised over the useful life of the software on a straight-line basis.

Where costs incurred to configure or customise SaaS arrangements do not result in the recognition of an intangible software asset, then those costs that provide the Group with a distinct service (in addition to access to the SaaS software) are recognised as expenses when the supplier provides the services. When such costs incurred do not provide a distinct service, the costs are recognised as expenses over the duration of the expected renewable term of the arrangement.

#### Other intangibles

Other intangibles relate to lease rights expenditure associated with acquiring existing lease agreements for stores where there is an active market for key money. They are carried at original cost less accumulated impairment losses. Other intangibles have an indefinite useful life and are tested annually for impairment.

#### Impairment

Assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Intangible assets that have an indefinite useful life, including goodwill, are not subject to amortisation and are tested annually for impairment irrespective of whether any circumstances identifying a possible impairment have been identified. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs of disposal and value in use.

For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows e.g., cash generating units.

#### Intangible assets

intangible assets			Customer		Other	
	Goodwill NZ\$'000	Brand NZ\$'000	relationship NZ\$'000	Software NZ\$'000	intangibles NZ\$'000	Total NZ\$'000
As at 31 July 2022						
Cost	291,272	368,167	42,892	84,471	4,162	790,964
Accumulated amortisation	(1,271)	-	(15,164)	(53,733)	(1,474)	(71,642)
Closing net book value	290,001	368,167	27,728	30,738	2,688	719,322
Year ended 31 July 2023						
Opening net book value	290,001	368,167	27,728	30,738	2,688	719,322
Additions	-	-	-	8,323	-	8,323
Disposals	-	-	-	-	-	-
Amortisation	-	-	(5,303)	(8,822)	(7)	(14,132)
Transfers from property, plant and	-	-	-	702	-	702
equipment						
Foreign exchange	(2,121)	(7,246)	(704)	(13)	271	(9,813)
Closing net book value	287,880	360,921	21,721	30,928	2,952	704,402
As at 31 July 2023						
Cost	289,151	360,921	41,739	95,109	4,582	791,502
Accumulated amortisation	(1,271)	-	(20,018)	(64,181)	(1,630)	(87,100)
Closing net book value	287,880	360,921	21,721	30,928	2,952	704,402
Year ended 31 July 2024						
Opening net book value	287,880	360,921	21,721	30,928	2,952	704,402
Additions	-	-	-	8,178	29	8,207
Disposals	-	-	-	(117)	-	(117)
Amortisation	-	-	(5,269)	(11,079)	-	(16,348)
Impairment	(40,331)	-	-	-	-	(40,331)
Transfers from property, plant and equipment	-	-	-	(1,076)	-	(1,076)
Foreign exchange	4,578	6,825	341	302	76	12,122
Closing net book value	252,127	367,746	16,793	27,136	3,057	666,859
As at 31 July 2024						
Cost	294,684	367,746	42,570	104,119	4,728	813,847
Accumulated amortisation	(42,557)	-	(25,777)	(76,983)	(1,671)	(146,988)
Closing net book value	252,127	367,746	16,793	27,136	3,057	666,859

#### Sale of intangibles

Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in the consolidated statement of comprehensive income.

	2024 NZ\$'000	2023 NZ\$'000
Loss on sale of intangibles	117	-

#### Impairment tests for goodwill and brand

The aggregate carrying amounts of goodwill and brand allocated to each unit for impairment testing are as follows:

	Goo	dwill	Brand		
	2024 NZ\$'000			2023 NZ\$'000	
Kathmandu	122,599	122,041	152,210	150,352	
Oboz	36,075	74,101	42,489	40,699	
Rip Curl	93,453	91,738	173,047	169,870	
	252,127	287,880	367,746	360,921	

For the purposes of goodwill and brand impairment testing, the Group operates as three cash generating units, Kathmandu, Rip Curl and Oboz, which are aligned to the Group's operating segments as outlined in note 2.1. Impairment testing for the Oboz CGU has been considered in a separate section below.

The recoverable amount of the Kathmandu and Rip Curl CGU's have been determined based on the fair value less cost of disposal (FVLCOD). Five-year projected cash flows are used to determine the FVLCOD.

The discounted cash flow valuations were calculated using post tax cash flow projections based on financial budgets prepared by management and approved by the Directors for the year ended 31 July 2025. Cash flows beyond July 2025 are based on threeyear business plans presented to the Directors.

#### Assumptions used:

Assumptions used:	20	24	20	2023		
	Kathmandu	Rip Curl	Kathmandu	Rip Curl		
Pre-tax WACC rate	14.6%	14.5%	14.6%	14.4%		
Post-tax WACC rate	10.3%	10.2%	10.3%	10.1%		
Terminal growth rate	2.9%	3.0%	2.9%	3.0%		

The terminal growth rate assumptions are based on current inflation targets and do not exceed the historical long-term average growth rate for each CGU. Pretax discount rates are calculated based on a market participant expected capital structure and cost of debt to derive a weighted average cost of capital.

The expected continued promotion and marketing of the Kathmandu and Rip Curl brands support the assumption that the brands have an indefinite life.

The Group has considered the impact of climate change on the key assumptions included in its impairment testing and has concluded that it will not have a material impact on the key assumptions.

The FVLCOD calculations for Kathmandu and Rip Curl confirmed that the recoverable amount exceeds the carrying value and as a result there was no impairment of goodwill and brand during the year (2023: nil).

#### Impairment of Oboz CGU

The recoverable amount of the Oboz CGU has been determined based on the higher of fair value less cost of disposal and value in use, using five-year projected cashflows.

The discounted cash flow valuations were calculated using post tax cash flow projections based on FY25 financial budgets prepared by management and approved by the Directors for the year ended 31 July 2025. The valuation cash flows beyond July 2025 are based on strategic plans, future growth ambitions and historic revenue growth rates coupled with a conservative near term view of the US wholesale market.

The key assumptions used within the Oboz impairment model include;

- Compound annual sales growth rate of 12.4% from 2024 to 2029
- Terminal growth rate of 2.5% (2023: 2.5%)
- Post-tax discount rate of 11.0% (2023: 10.7%)

The calculation indicated the carrying value of the Oboz CGU exceeded its recoverable value and therefore a goodwill impairment of \$40,331,000 (USD \$24,400,000) has been recognised in the current period.

Prior to COVID-19 the Oboz CGU achieved year on year double digit revenue and EBITDA growth percentages. Previously we expected to achieve an EBITDA margin of 16% by FY26, however, given the current prevailing market conditions the likely timeframe has been extended beyond FY29. Oboz brand sales are down 20% year on year as wholesalers reduced their inventory holdings in response to a challenging consumer environment. The current Oboz orderbooks for US wholesale customers remain subdued indicating a more gradual recovery back to the average long run sales growth rates from FY26. If the wholesale market in the US does not rebound as expected in FY26 the Group may need to reconsider the operating cost base of the Oboz CGU. The three-year strategy plans have the Oboz CGU delivering at least 11% EBITDA margin in FY27.

The impairment model remains highly sensitive to changes in key assumptions and estimates. The sensitivities below illustrate the range of the potential impacts to the recoverable amount from changes in key assumptions with all other factors remaining unchanged.

- A sales change of +/- 10.0% per annum results in a change in the impairment loss of approximately \$14,300,000.
- An increase in the terminal growth rate of 0.5% results in a reduction in the impairment loss of approximately \$4,900,000. A decrease in the terminal growth rate of 0.5% results in an increase in the impairment loss of approximately \$4,400,000.
- An increase in the discount rate by 1.0% results in an increase in the impairment loss of approximately \$11,200,000. A decrease in the discount rate by 1.0% results in decrease in the impairment loss of approximately \$14,400,000.

The Group will continue to complete annual impairment testing of the Oboz CGU, however, impairment losses on goodwill are not reversed.

The expected continued promotion and marketing of the Oboz brand supports the assumption that the brand has an indefinite life.

#### **3.4 LEASES**

#### **KEEPING IT SIMPLE...**

The following section shows the assets leased by the Group to operate the business, generating revenues and profits. These assets include the lease of retail stores.

This section explains the accounting policies applied and the specific judgements and estimates made by the Directors in arriving at the carrying value of these assets and the corresponding lease liability.

#### Accounting policies

The Group assesses whether a contract is or contains a lease, at inception of a contract. The Group recognises a right-of-use asset and a corresponding lease liability with respect to all lease arrangements in which it is the lessee, except for short-term leases (defined as leases with a term of 12 months or less) and leases of low value assets. For these leases, the Group recognises the lease payments as an operating expense on a straightline basis over the term of the lease unless another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

#### Lease liability

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted by using the rate implicit in the lease. If this rate cannot be readily determined, the Group uses its incremental borrowing rate. The Group's incremental borrowing rate has been determined as the rate of interest that the Group would have to pay to borrow over a similar term and with a similar security the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment.

Lease payments included in the measurement of the lease liability comprise:

• fixed lease payments (including in-substance fixed payments), less any lease incentives; and

• variable lease payments that depend on an index or rate, initially measured using the index or rate at the commencement date.

The lease liability is subsequently measured by increasing the carrying amount to reflect interest on the lease liability (using the effective interest method) and by reducing the carrying amount to reflect the lease payments made.

The Group remeasures the lease liability (and makes a corresponding adjustment to the related right-of-use asset) whenever:

- the lease term has changed in which case the lease liability is remeasured by discounting the revised lease payments using a revised discount rate;
- the lease payments change due to changes in an index or rate or a change in expected payment under a guaranteed residual value, in which cases the lease liability is remeasured by discounting the revised lease payments using the initial discount rate (unless the lease payments change is due to a change in a floating interest rate, in which case a revised discount rate is used);
- a lease contract is modified, and the lease modification is not accounted for as a separate lease, in which case the lease liability is remeasured by discounting the revised lease payments using a revised discount rate.

#### **Right-of-use asset**

The right-of-use assets comprise the initial measurement of the corresponding lease liability, lease payments made at or before the commencement day and any initial direct costs. They are subsequently measured at cost less accumulated depreciation and impairment losses.

Whenever the Group incurs an obligation for costs to dismantle and remove a leased asset, restore the site on which it is located or restore the underlying asset to the condition required by the terms and conditions of the lease, a provision is recognised and measured under NZ IAS 37. The costs are included in the related right-ofuse asset.

Right-of-use assets are depreciated over the lease term including expected renewals. The depreciation starts at the commencement date. Changes due to operational or external factors, including climate change are considered

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when assessing the inclusion of expected renewals in the lease term.

The Group applies NZ IAS 36 Impairment of Assets to determine whether a right-of-use asset is impaired and accounts for any identified impairment loss.

#### Variable rents

Variable rents that do not depend on an index or rate are not included in the measurement of the lease liability and the right-of-use asset. The related payments are recognised as an expense in the period in which the event or condition that triggers those payments occurs and are included in the selling expenses line in the consolidated statement of comprehensive income.

#### Group as a lessee

The Group leases several assets including buildings and motor vehicles. Some of the existing lease arrangements have right of renewal options for varying terms. Renewal options are included within the lease if the Group is reasonably certain to take up the option. The average lease term for property leases, including expected rights of renewal, is nine years (2023: nine years). The average lease term for vehicle leases is four years (2023: three years).

#### 3.4.1 Right-of-use assets

The movements in right of use assets were as follows:

	2024 NZ\$'000	2023 NZ\$'000
Opening net book value	270,327	250,372
Additions and modifications to right-of-use asset	77,999	106,231
Depreciation for the period	(89,015)	(86,757)
Impairment for the period	(1,541)	1,675
Foreign exchange	4,801	(1,194)
Closing net book value	262,571	270,327
Cost Accumulated amortisation & impairment	598,218 (335,647)	518,760 (248,433)
Closing net book value	262,571	270,327

#### 3.4.2 Lease liabilities

The movements in lease liabilities were as follows:

	2024 NZ\$'000	2023 NZ\$'000
Opening lease liabilities	302,100	284,587
Additions and modifications to lease liability	78,289	108,025
Interest expense on lease liabilities	12,217	11,022
Repayment of lease liabilities (including interest)	(103,716)	(99,736)
Foreign exchange	5,286	(1,798)
Closing lease liabilities	294,176	302,100

#### Lease liability maturity analysis

	Gross lease payments NZ\$'000	Interest NZ\$'000	Carrying amount NZ\$'000
As at 31 July 2023			
Within 1 year	92,839	(9,607)	83,232
1 to 5 years	195,533	(16,168)	179,365
Beyond 5 years	41,651	(2,148)	39,503
	330,023	(27,923)	302,100
Current			83,232
Non-current			218,868
			302,100
As at 31 July 2024			
Within 1 year	95,544	(10,768)	84,776
1 to 5 years	197,279	(16,206)	181,073
Beyond 5 years	29,550	(1,223)	28,327
	322,373	(28,197)	294,176
Current			84,776
Non-current			209,400
			294,176

## Section 4: Capital Structure and Financing Costs

#### IN THIS SECTION...

This section outlines how the Group manages its capital structure and related financing costs, including its balance sheet liquidity and access to capital markets.

Capital structure is how an entity finances its overall operations and growth by using different sources of funds. The Directors determine and monitor the appropriate capital structure of the Group, specifically how much is raised from shareholders (equity) and how much is borrowed from financial institutions (debt) to finance the Group's activities both now and in the future.

The Directors consider the Group's capital structure and dividend policy at least twice a year ahead of announcing results and do so in the context of its ability to continue as a going concern, to execute strategy and to deliver its business plan.

#### **4.1 INTEREST BEARING LIABILITIES**

#### Accounting policies

Interest bearing liabilities are the Group's borrowings. Borrowings are initially recognised at fair value, net of transaction costs incurred. Borrowings are subsequently measured at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognised in the consolidated statement of comprehensive income over the period of the borrowings using the effective interest method.

Borrowings are classified as current liabilities unless the Group has a right to defer settlement of the liability for at least 12 months after the balance sheet date.

The table below separates borrowings into current and non-current liabilities:

	2024 NZ\$'000	2023 NZ\$'000
Current portion	-	-
Non-current portion	93,600	105,209
	93,600	105,209

#### **Group Facility Agreement**

The Group has a multi-option syndicated facility, which consists of an A\$240 million multi-currency revolving facility and a NZ\$54 million multi-currency revolving facility. Both facilities are sustainability linked with targets such as reducing greenhouse gas emissions, continued B Corp certification, and improving transparency within the Group supply chain, including the wellbeing and labour conditions of workers, and environmental metrics. All facilities are repayable in full on 12 November 2026.

Interest is payable based on the BKBM rate (NZD borrowings), the BBSY rate (AUD borrowings), SOFR rate (US borrowings) or the applicable short-term rate for interest periods less than 30 days, plus a margin of between 1.05% - 1.31%. The debt is secured by the assets of the guaranteeing group in accordance with the Security Trust Deed dated 25 October 2019 as amended 12 May 2023. The guaranteeing group comprises entities operating in New Zealand, Australia, North America and the United Kingdom. The carrying value of the assets held by the guaranteeing group are \$1,351,957,000 (2023: \$1,444,870,000).

The covenants entered into by the Group require specified calculations of Group earnings before interest, tax, depreciation and amortisation (EBITDA) plus lease rental costs to exceed total fixed charges (net interest expense and lease rental costs) at the end of each half during the financial year. Similarly, EBITDA must be no less than a specified proportion of total net debt at the end of each six-month interim period. The calculations of these covenants are specified in the bank facility agreement of 25 October 2019 as amended and restated on 12 May 2023. The Group obtained a reduction of the fixed cover covenant for the January 2024, July 2024, January 2025 and July 2025 measurement points. The Group has complied with its revised banking covenants at all measurement points during the period.

The current interest rate, prior to hedging, on the term loans is 5.54% (2023: 5.31% - 6.65%).

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#### **Reconciliation of movement in borrowings**

	2024 NZ\$'000	2023 NZ\$'000
Opening balance	105,209	110,881
Net cash flow movement	(14,661)	(1,119)
Capitalised borrowing costs	712	(1,419)
Foreign exchange movement	2,340	(3,134)
Closing balance	93,600	105,209

#### Borrowings maturity analysis

	2024 NZ\$'000	2023 NZ\$'000
Principal of		
interest-bearing liabilities:		
Payable within 1 year	-	-
Payable 1 to 2 years	-	-
Payable 2 to 3 years	93,600	-
Payable 3 to 4 years	-	105,209
	93,600	105,209

#### 4.1.1 Finance costs

	2024 NZ\$'000	2023 NZ\$'000
Interest income	(1,322)	(886)
Interest expense on interest bearing liabilities	10,373	7,828
Interest on lease liabilities	12,217	11,022
Other finance costs	3,711	3,692
Net exchange loss / (gain) on foreign currency	665	2,398
	25,644	24,054

Other finance costs relate to facility fees on banking arrangements and debt underwriting costs.

#### 4.1.2 Cash flow and fair value interest rate risk

Interest rate risk is the risk that fluctuations in interest rates impact the Group's financial performance.

Risk	Exposure arising from	Monitoring	Management
Interest rate risk	Interest bearing liabilities at floating interest rates	Cash flow forecasting Sensitivity analysis	Interest rate swaps

Refer to note 4.2 for notional principal amounts and valuations of interest rate swaps outstanding at balance sheet date. A sensitivity analysis of interest rate risk on the Group's financial assets and liabilities is provided in the table below.

At the reporting date the interest rate profile of the Group's banking facilities was (carrying amount):

	2024 NZ\$'000	2023 NZ\$'000
Total secured borrowings	93,600	105,209
Less principal covered by interest rate swaps	-	-
Net principal subject to floating interest rates	93,600	105,209

Interest rate swaps have the economic effect of converting borrowings from floating to fixed rates. The cash flow hedge loss on interest rate swaps at balance sheet date was nil (2023: nil).

#### Interest rate sensitivity analysis

The following table summarises the sensitivity of the Group's financial assets and financial liabilities to interest rate risk.

A sensitivity of 1% (2023: 1%) has been selected for interest rate risk. The 1% is based on reasonably possible changes over a financial year, using the observed range of historical data for the preceding five-year period.

Amounts are shown net of income tax. All variables other than applicable interest rates are held constant. The impact on equity is presented exclusive of the impact on retained earnings.

		-1	%	+1	%
	Carrying amount NZ\$'000	Profit NZ\$'000	Equity NZ\$'000	Profit NZ\$'000	Equity NZ\$'000
As at 31 July 2024					
Financial assets					
Cash and cash equivalents	33,948	(244)	-	244	-
Financial liabilities					
Interest bearing liabilities	93,600	674	-	(674)	-
Net increase / (decrease)		430	-	(430)	-
		-1	%	+1	%
	Carrying amount NZ\$'000	Profit NZ\$'000	Equity NZ\$'000	Profit NZ\$'000	Equity NZ\$'000
As at 31 July 2023					
Financial assets					

		-1	%	+1	%
	Carrying amount	Profit	Faultu	Profit	Farrity
	NZ\$'000	NZ\$'000	Equity NZ\$'000	NZ\$'000	Equity NZ\$'000
As at 31 July 2024					
Financial assets					
Cash and cash equivalents	33,948	(244)	-	244	-
Financial liabilities					
Interest bearing liabilities	93,600	674	-	(674)	-
Net increase / (decrease)		430		(430)	
				(+00)	
		-1	%	+1	%
	Carrying				
	amount NZ\$'000	Profit NZ\$'000	Equity NZ\$'000	Profit NZ\$'000	Equity NZ\$'000
As at 31 July 2023					
Financial assets					
Cash and cash equivalents	49,488	(356)	-	356	-
Financial liabilities					
Interest bearing liabilities	105,209	758	-	(758)	-
Net increase / (decrease)		402	-	(402)	-

#### 4.1.3 Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due.

Risk	Exposure arising from	Monitoring	Management
Liquidity risk	Trade and other payables	Cash flow forecasting	Active working capital management
	Interest bearing liabilities		Flexibility in funding arrangements

The Group has borrowing facilities of \$318,026,000 (2023: \$311,605,000) and operates well within this facility. This includes short term bank overdraft requirements, and at balance sheet date no bank accounts were in overdraft. Of this total facility \$26,002,000 is available for instruments including letters of credit and bank guarantees.

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#### **KEEPING IT SIMPLE...**

The table below analyses the Group's financial liabilities and net-settled derivative financial liabilities into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows, so will not always reconcile with the amounts disclosed on the balance sheet.

	Less than 1 year NZ\$'000	Between 1 - 2 years NZ\$'000	Between 2 - 5 years NZ\$'000	Over 5 years NZ\$'000
As at 31 July 2023				
Trade payables and accrued expenses	133,794	1,136	-	-
Interest bearing liabilities	5,735	5,751	112,563	-
	139,529	6,887	112,563	-
As at 31 July 2024				
Trade payables and accrued expenses	119,308	-	-	-
Interest bearing liabilities	5,237	5,237	95,121	-
	124,545	5,237	95,121	-

The Group enters into forward exchange contracts to manage the risks associated with the purchase of foreign currency denominated products.

The table below analyses the Group's derivative financial instruments that will be settled on a gross basis into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows. They are expected to occur and affect the profit or loss at various dates between balance sheet dates and the following five years.

	Less than 1 year NZ\$'000	Between 1 - 2 years NZ\$'000	Between 2 - 5 years NZ\$'000	Over 5 years NZ\$'000
As at 31 July 2023				
Forward foreign exchange contracts				
Inflow	178,278	-	-	-
Outflow	(176,878)	-	-	-
Net inflow / (outflow)	1,400	-	-	-
As at 31 July 2024				
Forward foreign exchange contracts				
Inflow	207,492	-	-	-
Outflow	(203,994)	-	-	-
Net inflow / (outflow)	3,498	-	-	-

#### **4.2 DERIVATIVE FINANCIAL INSTRUMENTS**

#### **KEEPING IT SIMPLE...**

A derivative is a type of financial instrument typically used to manage risk. A derivative's value changes over time in response to underlying variables such as exchange rates or interest rates and is entered into for a fixed period. A hedge is where a derivative is used to manage an underlying exposure.

The Group is exposed to changes in interest rates on its borrowings and to changes in foreign exchange rates on its foreign currency (largely USD) purchases. The Group uses derivatives to hedge these underlying exposures.

Derivative financial instruments are initially included in the balance sheet at their fair value, either as assets or liabilities, and are subsequently remeasured at fair value at each reporting date.

An interest rate swap is an instrument to exchange a fixed rate of interest for a floating rate, or vice versa, or one type of floating rate for another.

#### Accounting policies

Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently remeasured to their fair value. The method of recognising the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. The Group designates certain derivatives as hedges of highly probable forecast transactions (cash flow hedges).

At inception of the hedging relationship, the Group documents the economic relationship between hedging instruments and hedged items, including whether changes in the cash flows of the hedging instruments are expected to offset changes in the cash flows of the hedged items. The Group also documents its risk management objectives and strategy for undertaking its hedge transactions.

#### Cash flow hedge

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognised in equity in the hedging reserve. The gain or loss relating to the ineffective portion is recognised immediately in the consolidated statement of comprehensive income.

Amounts accumulated in equity are recycled in the consolidated statement of comprehensive income in the periods when the hedged item will affect profit or loss. However, when the forecast transaction that is hedged results in the recognition of a non-financial asset (for example, inventory) or a non-financial liability, the gains and losses previously deferred in equity are transferred from equity and included in the measurement of the initial cost or carrying amount of the asset or liability.

When a hedging instrument expires or is sold or terminated, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognised when the forecast transaction is ultimately recognised in the consolidated statement of comprehensive income. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately transferred to the consolidated statement of comprehensive income.

#### Foreign currency transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transaction. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the consolidated statement of comprehensive income, except when deferred in other comprehensive income. Translation differences on monetary financial assets and liabilities are reported as part of the foreign exchange gain or loss.

#### Derivative financial instruments

	2024 NZ\$'000	2023 NZ\$'000
Foreign exchange contracts		
Current asset	3,638	2,560
Current liability	(140)	(1,160)
Net foreign exchange contracts - cash flow hedge (asset / (liability))	3,498	1,400
Interest rate swaps		
Current liability	-	-
Non-current liability	-	-
Net interest rate swaps - cash flow hedge (asset / (liability))	-	-
Total derivative financial instruments	3,498	1,400

The above table shows the Group's financial derivative holdings at year end.

#### Interest rate swaps - cash flow hedge

Interest rate swaps are to exchange a floating rate of interest for a fixed rate of interest. The objective of the transaction is to hedge the core floating rate borrowings of the business to minimise the impact of interest rate volatility within acceptable levels of risk thereby limiting the volatility on the Group's financial results. The notional amount of interest rate swaps at balance sheet date was nil (2023: nil). The fixed interest rate is nil (2023: nil). Refer to note 4.1.3 for timing of contractual cash flows relating to interest rate swaps.

#### Foreign exchange contracts - cash flow hedge

The objective of these contracts is to hedge highly probable anticipated foreign currency purchases against currency fluctuations. These contracts are timed to mature when import purchases are scheduled for payment. The notional amount of foreign exchange contracts amounts to US\$112,850,000 / NZ\$185,976,000 (2023: US\$109,254,000 / NZ\$173,717,000).

No material hedge ineffectiveness for interest rate swaps or foreign exchange contracts exists as at balance sheet date (2023: nil). Refer to note 4.2.1 for a sensitivity analysis of foreign exchange risk associated with derivative financial instruments.

#### 4.2.1 Foreign exchange risk

Foreign exchange risk is the risk that fluctuations in exchange rates will impact the Group's financial performance. The Group operates internationally and is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the AUD, USD and EUR.

Risk	Exposure arising from	Monitoring	Management
Foreign	Foreign	Forecast	USD foreign
exchange risk	currency	purchases	exchange
	purchases	Reviewing	derivatives
	(over 90% of	exchange rate	
	purchases in	movements	
	USD)		

The Group is exposed to currency risk on any cash remitted between entities in different jurisdictions. The Group does not hedge for such remittances. Interest on borrowings is typically denominated in either New Zealand, Australian or US dollars and is paid for out of surplus operating cashflows generated in New Zealand, Australia and the US.

#### Foreign currency sensitivity analysis

The following table summarises the sensitivity of the Group's financial assets and financial liabilities to foreign exchange risk.

A sensitivity of -10% / +10% (2023: -10% / +10%) for foreign exchange risk has been selected. While it is unlikely that an equal movement of the New Zealand dollar would be observed against all currencies, an overall sensitivity of -10% / +10% (2023: -10% / +10%) is reasonable given the exchange rate volatility observed on a historic basis for the preceding five-year period and market expectation for potential future movements.

Amounts are shown net of income tax. All variables other than applicable exchange rates are held constant. The impact on equity is presented exclusive of the impact on retained earnings.

		-10	0%	+10	0%
	Carrying amount NZ\$'000	Profit NZ\$'000	Equity NZ\$'000	Profit NZ\$'000	Equity NZ\$'000
As at 31 July 2024	1123 000	N23 000	1123 000	N23 000	N23 000
Financial assets					
Cash and cash equivalents	33,948	1,934	-	(1,582)	-
Trade and other receivables	71,491	5,528	-	(4,523)	-
Foreign exchange contracts – cash flow hedge	3,638	-	(19,812)	-	16,209
Financial liabilities					
Trade and other payables	(173,697)	(12,446)	-	10,183	-
Interest bearing liabilities	(93,600)	(7,488)	-	6,127	-
Foreign exchange contracts – cash flow hedge	(140)	-	(2,699)	-	2,208
Net increase / (decrease)		(12,472)	(22,511)	10,205	18,417

					• / •
	Carrying amount NZ\$'000	Profit NZ\$'000	Equity NZ\$'000	Profit NZ\$'000	Equity NZ\$'000
As at 31 July 2023					
Financial assets					
Cash and cash equivalents	49,488	2,625	-	(2,147)	-
Trade and other receivables	85,234	6,560	-	(5,367)	-
Foreign exchange contracts – cash flow hedge	2,560	-	(12,251)	-	10,023
Financial liabilities					
Trade and other payables	(189,380)	(13,188)	-	10,790	-
Interest bearing liabilities	(105,209)	(8,417)	-	6,886	-
Foreign exchange contracts – cash flow hedge	(1,160)		(6,626)	-	5,422
Net increase / (decrease)		(12,420)	(18,877)	10,162	15,445

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	v	/0

+10%

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#### **4.3 EQUITY**

#### **KEEPING IT SIMPLE...**

This section explains material movements recorded in shareholders' equity that are not explained elsewhere in the financial statements. The movements in equity and the balance at 31 July 2024 are presented in the consolidated statement of changes in equity.

#### Accounting policies

#### Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction, net of tax, from the proceeds.

#### Dividends

Dividends are recognised through equity following the approval by the Company's Directors.

#### 4.3.1 Contributed equity - ordinary shares

	2024 NZ\$'000	2023 NZ\$'000
Ordinary shares fully paid	629,383	629,079
Opening balance Shares issued under Executive and Senior Management Long-Term Incentive Plan	629,079 304	626,380 2,699
Shares issued under share entitlement offers and share placement	-	-
Closing balance	629,383	629,079

#### Number of issued shares

	2024 '000	2023 '000
Opening balance	711,347	709,001
Shares issued under Executive and Senior Management Long Term Incentive Plan	320	2,346
entitlement offers and share placement	_	
Closing balance	711,667	711,347

As at 31 July 2024 there were 711,667,484 (2023: 711,347,722) ordinary issued shares in KMD Brands Limited and these are classified as equity.

319,762 shares (2023: 2,346,338) were issued under the 'Executive and Senior Management Long Term Incentive Plan 24 November 2010' during the year.

All ordinary shares carry equal rights in respect of voting and the receipt of dividends. Ordinary shares do not have a par value.

Refer to note 6.3 for employee share-based remuneration plans.

#### 4.3.2 Reserves and retained earnings

#### Cash flow hedging reserve

The hedging reserve is used to record gains or losses on a hedging instrument in a cash flow hedge that are recognised directly in other comprehensive income, as described in the accounting policy in note 4.2. The amounts are recognised in profit or loss when the associated hedged transaction affects profit or loss.

#### Foreign currency translation reserve

The foreign currency translation reserve is used to record foreign currency translation differences arising on the translation of the Group entities results and financial position. The amounts are accumulated in other comprehensive income and recognised in profit or loss when the foreign operation is partially disposed of or sold.

#### Share-based payments reserve

The share-based payments reserve is used to recognise the fair value of share options and performance rights granted but not exercised or lapsed. Amounts are transferred to share capital when vested options are exercised by the employee or performance rights are vested.

Cash flo	ow hedging reserve
Opening	g balance
Realised	d (gains) / losses transferred to hedged asset
Revalua	ation movement
Deferre	d taxation movement
Closing	balance
Foreign	currency translation reserve
Opening	g balance
Currenc	cy translation differences – gross
Currenc	cy translation differences – taxation
Closing	balance
Share-b	pased payments reserve
Opening	g balance
Change	during the year
Deferre	d taxation movement
Transfe	r to share capital on vesting of shares to employees
Share o	ptions / performance rights lapsed
Closing	balance
Other re	eserves
Opening	g balance
Current	; year expense recognised in other comprehensive income
Deferre	d taxation movement
Closing	balance
Total re	eserves

#### 4.3.3 Dividends

	2024 NZ\$'000	2023 NZ\$'000	
Prior year final dividend paid	21,340	21,340	
Current year interim dividend paid	-	21,341	
Dividends paid	21,340	42,681	

Dividends paid represent NZ\$0.03 per share (2023: NZ \$0.06).

	2024	2023
	NZ\$'000	NZ\$'000
	274	6,218
	(6,821)	(14,443)
	8,815	6,018
2.3	(584)	2,481
	1,684	274
	9,691	6,491
	13,328	3,200
2.3	-	-
	23,019	9,691
	1,286	3,165
	291	568
2.3	(265)	252
	(304)	(2,699)
	(184)	-
	824	1,286
	(47)	(47)
	-	-
2.3	-	-
	(47)	(47)
	25,480	11,204

#### 4.3.4 Capital risk management

The Group's capital includes contributed equity, reserves and retained earnings.

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

To maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt or draw down more debt. 4. ADDITIONAL DISCLOSURES

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**3. FINANCIAL REPORT** 

## **Section 5: Group Structure**

#### **KEEPING IT SIMPLE...**

This section provides information about the entities that make up the KMD Brands Limited Group and how they affect the financial performance and position of the Group.

#### **5.1 SUBSIDIARY COMPANIES**

Subsidiaries are all entities over which the Group has control. Control is achieved when the Group:

- has power over the entity;
- is exposed to, or has rights to, variable returns from its involvement with the entity; and
- can use its power to affect returns.

Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. All subsidiaries in the Group have a balance date of 31 July.

The following entities comprise the significant trading and holding companies of the Group:

	Parties to Deed of	Country of	Parent % holding	
Companies	<b>Cross Guarantee</b>	incorporation	2024	2023
Parent entity:				
KMD Brands Limited	$\checkmark$	New Zealand		
Subsidiaries:				
Kathmandu Group Limited		New Zealand	100%	100%
KMD Brands Investments Limited		New Zealand	100%	100%
KMD Brands Finance (NZ) Limited	·	New Zealand	100%	100%
KMD Brands Finance (AU) Pty Limited		Australia	100%	100%
KMD Brands Managed Services (NZ) Limited	$\sqrt[4]{}$	New Zealand	100%	100%
KMD Brands Managed Services (AU) Pty Ltd	v v	Australia	100%	100%
Kathmandu Limited	·	New Zealand	100%	100%
Kathmandu Pty Ltd		Australia	100%	100%
Kathmandu (U.K.) Limited	v	United Kingdom	100%	100%
Kathmandu US Holdings LLC		United States of America	100%	100%
Oboz Footwear LLC		United States of America	100%	100%
Barrel Wave Holdings Pty Ltd	$\checkmark$	Australia	100%	100%
Rip Curl Group Pty Ltd	v v	Australia	100%	100%
Rip Curl International Pty Ltd	v √	Australia	100%	100%
PT Jarosite	v	Indonesia	100%	100%
Rip Curl Pty Ltd		Australia	100%	100%
Onsmooth Thai Co Ltd	v	Thailand	100%	100%
Rip Curl (Thailand) Ltd		Thailand	50%	50%
Ozmosis Pty Ltd		Australia	100%	100%
Rip Curl Japan Co., Ltd		Japan	100%	100%
Curl Retail No 1. Pty Ltd		Australia	100%	100%
RC Surf NZ Limited		New Zealand	100%	100%
Rip Curl Finance Pty Ltd		Australia	100%	100%
Rip Curl Europe S.A.S	v	France	100%	100%
Rip Curl Spain S.A.U		Spain	100%	100%
Rip Curl Suisse S.A.R.L		Switzerland	100%	100%
Rip Surf – Artigos De Desporto, Unipessoal, LDA		Portugal	100%	100%
Rip Curl UK Ltd		United Kingdom	100%	100%
		Germany	100%	100%
KMD Brands Germany GmbH		Sweden	100%	100%
Rip Curl Nordic AB			100%	100%
KMD Brands Italy SRL		Italy United States of America		
Rip Curl Inc Die Curl Canada Inc			100%	100%
Rip Curl Canada Inc Dia Curl Brazil I TDA		Canada	100%	100%
Rip Curl Brazil LTDA		Brazil	100%	100%

#### **5.2 DEED OF CROSS GUARANTEE**

Pursuant to ASIC Corporations (wholly owned Companies) Instrument 2016/785, the Australianincorporated wholly owned subsidiaries listed in note 5.1 as parties to the Deed of Cross Guarantee are relieved from the Corporations Act 2001 requirements for preparation, audit and lodgement of financial reports and directors' reports in Australia.

#### each party guarantees to each creditor of each other party payment in full of any debt in the event of winding

#### Consolidated Statement of Comprehensive Income and Retained Earnings for the year ended 31 July 2024

	2024	
	NZ\$'000	NZ\$'000
Sales	512,713	578,794
Expenses	(494,776)	(534,747)
Finance costs – net	(17,228)	(25,281)
Profit before income tax	709	18,766
Income tax expense	(1,950)	(6,429)
(Loss)/Profit after income tax	(1,241)	12,337
Other comprehensive income	6,904	2
Total comprehensive income for the year	5,663	12,339
Opening retained earnings	(86,911)	(56,567)
(Loss)/Profit for the year after income tax	(1,241)	12,337
Dividends paid	(21,340)	(42,681)
Share options / performance rights lapsed	184	-
Closing retained earnings	(109,308)	(86,911)

up of the other party under certain provisions of the Corporations Act 2001. If a winding up occurs under other provisions of the Act, the guarantee will only apply if after six months after a resolution or order winding up any creditor has not been paid in full.

A consolidated statement of comprehensive income and balance sheet are prepared for the Company and controlled entities that are parties to the Deed of Cross Guarantee, which eliminate all transactions between parties to the Deed of Cross Guarantee. These financial statements are included as a separate disclosure within the Consolidated Financial Statements in order to meet the Group's Australian statutory reporting obligations.

Note 5.2 Deed of Cross Guarantee continued

#### Consolidated Balance Sheet as at 31 July 2024

	2024 NZ\$'000	2023 NZ\$'000
ASSETS		
Current assets		
Cash and cash equivalents	5,334	7,618
Trade and other receivables	24,104	34,945
Inventories	111,640	111,095
Derivative financial instruments	2,456	2,084
Current tax asset	4,843	7,947
Other current assets	113	752
Total current assets	148,490	164,441
Non-current assets		
Trade and other receivables	156,252	104,918
Investments	353,435	351,251
Property, plant and equipment	46,627	45,691
Intangible assets	478,092	475,903
Right-of-use assets	153,244	152,099
Total non-current assets	1,187,650	1,129,862
Total assets	1,336,140	1,294,303
LIABILITIES		
Current liabilities		
Trade and other payables	75,614	88,967
Derivative financial instruments	57	518
Current lease liabilities	56,443	56,171
Total current liabilities	132,114	145,656
Non-current liabilities		
Non-current trade and other payables	7,998	8,619
Interest bearing liabilities	94,014	101,049
Loans with related parties	390,939	308,174
Deferred tax	72,392	73,011
Non-current lease liabilities	115,593	116,258
Total non-current liabilities	680,936	607,111
Total liabilities	813,050	752,767
Net assets	523,090	541,536
EQUITY		
Contributed equity – ordinary shares	629,383	629,079
Reserves	3,015	(632)
Retained earnings	(109,308)	(86,911)
Total equity	523,090	541,536

## **Section 6: Other Notes**

#### **6.1 RELATED PARTIES**

All transactions with related parties were in the normal course of business and provided on commercial terms. No amounts owed to related parties have been written off or forgiven during the period.

#### Key management personnel compensation

	2024 NZ\$'000	2023 NZ\$'000
Salaries	6,534	5,442
Other short-term employee benefits	120	120
Post-employment benefits	163	344
Termination benefits	-	-
Share-based payments	152	568
expense		
	6,969	6,474

#### **6.2 FAIR VALUES**

The following methods and assumptions were used to estimate the fair values for each class of financial instrument:

#### Trade debtors, trade creditors and bank balances

The carrying value of these items is equivalent to their fair value.

#### **Term liabilities**

The fair value of the Group's term liabilities is estimated based on current market rates available to the Group for debt of similar maturity. The fair value of term liabilities equates to their current carrying value.

#### Foreign exchange contracts and interest rate swaps

The fair value of these instruments is determined using valuation techniques (as they are not traded in an active market). These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates.

Specific valuation techniques used to value financial instruments include the fair value of interest rate swaps. These are calculated at the present value of the estimated future cash flows, based on observable yield curves and the fair value of forward foreign exchange contracts, as determined using forward exchange rates at the balance sheet date, with the resulting value discounted back to present value.

These derivatives have all been determined to be within level 2 (for the purposes of NZ IFRS 13) of the fair value hierarchy as all significant inputs required to ascertain the fair value of these derivatives are observable.

#### Guarantees and overdraft facilities

The fair value of these instruments is estimated on the basis that management do not expect settlement at face value to arise. The carrying value and fair value of these instruments are approximately nil. All guarantees are payable on demand.

#### **6.3 EMPLOYEE SHARE-BASED** REMUNERATION

#### Accounting policy

#### Equity settled long term incentive plan

The Executive and Senior Management Long Term Incentive plan grants Group employee's performance rights subject to performance hurdles being met. The fair value of rights granted is recognised as an employee expense in the consolidated statement of comprehensive income with a corresponding increase in the employee share-based payments reserve. The fair value is measured at grant date and amortised over the vesting periods. The fair value of the rights granted is measured using the KMD Brands Limited share price as at the grant date less the present value of the dividends forecast to be paid prior to each vesting date. At each balance sheet date, the Company revises its estimates of the number of shares expected to be distributed. It recognises the impact of the revision of original estimates, if any, in the consolidated statement of comprehensive income, and a corresponding adjustment to equity over the remaining vesting period.

#### **Executive and Senior Management Long Term Incentive Plan**

On 20 November 2013, shareholders approved at the Annual General Meeting the continuation of an Employee Long Term Incentive Plan (LTI) (previously established 24 November 2010) to grant performance rights to Executive Directors, Senior Managers and Other Key Management Personnel.

#### Long Term Performance Rights

Performance rights granted to Executive Directors and Senior Managers are summarised below:

	Opening balance	Granted during the year	Vested during the year	Lapsed during the year	Closing balance
Grant date					
20 Dec 2023	-	9,882,905	-	(1,241,622)	8,641,283
20 Dec 2022	3,704,767	-	-	(704,779)	2,999,988
20 Dec 2021	1,314,284	-	-	(116,699)	1,197,585
22 Dec 2020	826,533	-	(319,762)	(506,771)	-
	5,845,584	9,882,905	(319,762)	(2,569,871)	12,838,856

Long Term Incentive performance rights vest in equal tranches. In each tranche the rights are subject to a combination of a relative Total Shareholder Return (TSR) hurdle and / or an EPS growth hurdle. The relative weighting and number of tranches for each grant date are shown in the table below:

Grant date	Tranche	EPS	TSR
		weighting	weighting
20 Dec 2023	Tranche 1	50%	50%
20 Dec 2022	Tranche 1	50%	50%
20 Dec 2021	Tranche 1	50%	50%
22 Dec 2020	Tranche 1	50%	50%

The proportion of rights subject to the relative TSR hurdle is dependent on KMD Brands Limited's TSR performance relative to a defined comparable group of companies in New Zealand and Australia listed on either the ASX or NZX. The percentage of TSR related rights vest according to the following performance criteria:

KMD Brands Limited relative TSR ranking	% vesting
Below 50th percentile	0%
50th percentile	50%
51st – 74th percentile	50% + 2% for each percentile above the 50th
75th percentile or above	100%

The TSR performance is calculated for the following performance periods:

Tranche	2024	2023
Tranche 1	36 months to 1	36 months to 1
	December 2026	December 2025

The fair value of the TSR rights have been valued under a Monte Carlo simulation approach predicting KMD Brands Limited's TSR relative to the comparable group of companies at the respective vesting dates for each tranche. The fair value of TSR rights, along with the assumptions used to simulate the future share prices using a random-walk process are shown below:

	2024	2023
Fair value of TSR rights	\$0.18	\$0.72
Current price at grant date	\$0.73	\$1.06
Risk free interest rate	4.38%	4.26%
Expected life (years)	3	3
Expected share volatility	25.8%	70.0%

The estimated fair value for each tranche of rights issued is amortised over the vesting period from the grant date.

The proportion of rights subject to the EPS growth hurdle is dependent on the compound average annual growth in KMD Brands Limited's EPS relative to the year ending 31 July 2023 (2023: 31 July 2022). The applicable performance periods are:

Tranche	2024	2023
Tranche 1	FY26 EPS relative	FY25 EPS relative
	to FY23 EPS	to FY22 EPS

The percentage of the December 2023 EPS growth related rights scales according to the compound average annual EPS growth over three years. Each year's target is set annually, and an average is taken over the three years to determine overall achievement. The fair values of the EPS rights have been assessed as the KMD Brands Limited share price as at the grant date less the present value of the dividends forecast to be paid prior to each vesting date. The estimated fair value for each tranche of options issued is amortised over the vesting period from the grant date.

Vesting of Long Term Incentive performance rights also require remaining in employment with the Company during the performance period.

#### Short Term Performance Rights

Transitional performance rights granted to Senior Managers are all Short Term Incentives under the shareholder approved Employee Long Term Incentive Plan, and are summarised below:

	Opening balance	Granted during the year	Vested during the year	Lapsed during the year	Closing balance
Grant date					
20 Dec 2023	-	1,539,998	-	(466,241)	1,073,757
20 Dec 2022	2,899,082	-	-	(2,899,082)	-
	2,899,082	1,539,998	-	(3,365,323)	1,073,757

Short Term Incentive performance rights vest:

- upon the Company achieving non-market performance hurdles; and
- the employee remaining in employment with the Company until the vesting date.

The performance period and vesting dates are summarised below:

	2024	2023
Grant date	20 Dec 2023	20 Dec 2022
Performance period (year ending)	31 July 2024	31 July 2023
Vesting date	31 July 2025	31 July 2024

The fair values of the rights were assessed as the KMD Brands Limited share price at the grant date less the present value of the dividends forecast to be paid prior to the vesting date.

The non-market performance hurdles set for the year ending 31 July 2024 were not met and accordingly no expense (2023: nil) was recognised in the consolidated statement of comprehensive income in respect of Short Term Incentive performance rights granted 20 December 2023 and 20 December 2022. 2. CREATING VALL

4. ADDITIONAL DISCLOSURES

## Expenses arising from equity settled share-based payments transactions

	2024 NZ\$'000	2023 NZ\$'000
Long term performance rights	291	616
Short term performance rights	-	(48)
	291	568

#### **6.4 CONTINGENT LIABILITIES**

The Group is subject to litigation incidental to its business, none of which is expected to be material. No material provision has been made in the Group's consolidated financial statements in relation to any current litigation and the Directors believe that such litigation will not have a material effect on the Group's consolidated financial position, results of operations or cash flows. There are \$513,000 of contingent liabilities as at 31 July 2024 (2023: \$677,000).

#### **6.5 CONTINGENT ASSETS**

There are no contingent assets as at 31 July 2024 (2023: nil).

## 6.6 EVENTS OCCURRING AFTER BALANCE SHEET DATE

There are no other events after balance date which materially affect the information within the financial statements.

#### **6.7 SUPPLEMENTARY INFORMATION**

#### **Directors' fees**

	2024 NZ\$'000	2023 NZ\$'000
Directors' fees	1,077	1,084

Directors' fees for the Company were paid to the following:

- David Kirk (Chairman)
- Abby Foote
- Andrea Martens
- Brent Scrimshaw
- Philip Bowman
- Zion Armstrong

#### Audit fees

During the year, the following fees were paid or payable for services provided by the auditor of the Company, its related practices and other network audit firms:

	2024 NZ\$'000	2023 NZ\$'000
Audit services – Group auditor		
Group audit - KPMG New Zealand	538	513
Group audit - KPMG Australia	-	-
France statutory audit - KPMG France	69	58
Thailand statutory audit - KPMG Thailand	39	38
UK statutory audit - KPMG New Zealand	-	-
	646	609
Audit services - other audit firms	117	114
Total fees for audit services	763	723
Non-audit services – Group auditor		
Taxation services - KPMG US	223	332
Employee Retention Credits application - KPMG US	-	87
Revenue certificates - KPMG New Zealand	1	1
Banking compliance certificates - KPMG New Zealand	6	5
	230	425

#### **6.8 NEW ACCOUNTING STANDARDS** AND INTERPRETATIONS

#### New standards and interpretations first applied in the period

There are no new or amended accounting standards or interpretations first applied in the period that have had a material impact on the Group.

#### Standards, interpretations and amendments to published standards that are not yet effective

Classification of Liabilities as Current or Non-current (Amendments to NZ IAS 1) and Non-current Liabilities with Covenants (Amendments to IAS 1) were early adopted in the previous period. No other new and amended accounting standards and interpretations issued but not yet effective have been early adopted.

New Accounting Standard	Effective Date Applicable to the Group	Summa
NZ IFRS 18 Presentation and Disclosure in Financial Statements	1 August 2027	NZ IFRS Stateme of Finan improve the pres
		NZ IFRS (among
		• A cha loss – by ope specif
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There are no other standards or amendments published but not yet effective that are expected to have a significant impact on the Group.

#### nary of Changes

- RS 18 Presentation and Disclosure in Financial nents will supersede NZ IAS 1 Presentation ancial Statements and is intended to e comparability and transparency in esentation of financial statements.
- RS 18 introduces three key new requirements g others):
- ange in the structure of the statement of profit or – requires the presentation of profit and loss items perating, investing and financing activities and ified subtotals including operating profit or loss
- agement defined performance measures (MPMs) included in a note in the financial statements
- anced aggregation/ disaggregation clarification
- ew standard also amends the classification statement of cash flows.
- roup's assessment of the impact remains ongoing.



# **Independent Auditor's Report**

To the shareholders of KMD Brands Limited (Group)

Report on the audit of the consolidated financial statements

## Opinion

We have audited the accompanying consolidated financial statements which comprise:

- the consolidated balance sheet as at 31 July 2024:
- the consolidated statements of comprehensive income, changes in equity and cash flows for the year then ended; and
- notes, including material accounting policy information and other explanatory information.

In our opinion, the accompanying consolidated financial statements of KMD Brands Limited (the Company) and its subsidiaries (the Group) on pages 61 to 107 present fairly in all material respects:

- the Group's financial position as at 31 July 2024 and its financial performance and cash flows for the year ended on that date; and
- In accordance with New Zealand Equivalents to International Financial Reporting Standards (NZ IFRS) issued by the New Zealand Accounting Standards Board and the International Financial Reporting Standards issued by the International Accounting Standards Board.

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand) (ISAs (NZ)). We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

We are independent of KMD Brands Limited in accordance with Professional and Ethical Standard 1 International Code of Ethics for Assurance Practitioners (Including International Independence Standards) (New Zealand) issued by the New Zealand Auditing and Assurance Standards Board and the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards) (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

Our responsibilities under ISAs (NZ) are further described in the Auditor's responsibilities for the audit of the consolidated financial statements section of our report.

Our firm has provided other services to the Group in relation to tax compliance services and reasonable assurance engagement in relation to bank covenant compliance. Subject to certain restrictions, partners and employees of our firm may also deal with the Group on normal terms within the ordinary course of trading activities of the business of the Group. These matters have not impaired our independence as auditor of the Group. The firm has no other relationship with, or interest in, the Group.

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## КРМС

## **See Materiality**

The scope of our audit was influenced by our application of materiality. Materiality helped us to determine the nature, timing and extent of our audit procedures and to evaluate the effect of misstatements, both individually and on the consolidated financial statements as a whole. The materiality for the consolidated financial statements as a whole was set at \$3.6 million determined with reference to a benchmark of the Group's EBITDA. We chose the benchmark because, in our view, this is a key measure of the Group's performance.

## **E** Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements in the current period. We summarise below those matters and our key audit procedures to address those matters in order that the shareholders as a body may better understand the process by which we arrived at our audit opinion.

Our procedures were undertaken in the context of and solely for the purpose of our audit opinion on the consolidated financial statements as a whole and we do not express discrete opinions on separate elements of the consolidated financial statements.

## The key audit matter

#### Impairment assessment of indefinite life intangible assets - goodwill and brands

Refer to Note 3.3 to the financial	
statements.	

The group has goodwill and brand assets of \$252.1 million and \$367.7 million respectively. An impairment of \$40.3 million was recognised on the Oboz goodwill.

These assets are a result of the historical acquisitions of the Kathmandu, Oboz and Rip Curl businesses.

Impairment assessment of goodwill and brand assets is considered to be a key audit matter due to the significance of these assets to the group's financial position and the level of management judgement involved in the impairment assessment.

These judgements include:

- Determination of cash generating units (CGUs), or group of CGUs, to consider for testing;

- Forecast future performance for each CGU, or group of CGUs; and

- Assessment of discount and terminal growth rates.

- assets:
- impairment models;
- disclosures.

We did not identify any material misstatements in relation to the impairment assessment of indefinite life intangible assets or associated disclosures.

## How the matter was addressed in our audit

Our audit procedures included:

 Assessing the consistency of management's approach against the requirements of the accounting standards, including assessment of the CGU level at which to test the intangible

— Utilising our corporate finance specialists to challenge and assess management's assumptions, including terminal growth rates and discount rates. This involved independently developing a range for terminal growth and discount rates based on market data to challenge the rates determined by the external expert;

Assessing the integrity and mechanical accuracy of the

- Challenging the forecast cash flows in light of current market conditions and past performance of the group; and

 Considering the sensitivity of key assumptions to changes within a reasonably possible range and associated financial statement

## $i\equiv$ Other information

The directors, on behalf of the Group, are responsible for the other information. The other information comprises information included in the Annual Integrated Report but does not include the financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover any other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements our responsibility is to read the other information and in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears materially misstated.

If, based on the work we have performed, we conclude there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## **1** Use of this independent auditor's report

This independent auditor's report is made solely to the shareholders. Our audit work has been undertaken so that we might state to the shareholders those matters we are required to state to them in the independent auditor's report and for no other purpose. To the fullest extent permitted by law, none of KPMG, any entities directly or indirectly controlled by KPMG, or any of their respective members or employees, accept or assume any responsibility and deny all liability to anyone other than the shareholders for our audit work, this independent auditor's report, or any of the opinions we have formed.

## **T** Responsibilities of directors for the consolidated financial statements

The directors, on behalf of the Group, are responsible for:

- the preparation and fair presentation of the consolidated financial statements in accordance with NZ IFRS issued by the New Zealand Accounting Standards Board and the International Financial Reporting Standards issued by the International Accounting Standards Board;
- implementing the necessary internal control to enable the preparation of a consolidated set of financial statements that is free from material misstatement, whether due to fraud or error; and
- assessing the ability of the Group to continue as a going concern. This includes disclosing, as \_ applicable, matters related to going concern and using the going concern basis of accounting unless they either intend to liquidate or to cease operations or have no realistic alternative but to do so.

## KPMG

## **EXAMPLE** Auditor's responsibilities for the audit of the consolidated financial statements

Our objective is:

- to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error; and
- to issue an independent auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance but it is not a guarantee that an audit conducted in accordance with ISAs NZ will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error. They are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the consolidated financial statements.

A further description of our responsibilities for the audit of the consolidated financial statements is located at the External Reporting Board (XRB) website at:

#### https://www.xrb.govt.nz/standards/assurance-standards/auditors-responsibilities/audit-report-1/

This description forms part of our independent auditor's report. The engagement partner on the audit resulting in this independent auditor's report is Peter Taylor.

For and on behalf of:

KPMG

KPMG Christchurch 25 September 2024

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# 4. ADDITIONAL DISCLOSURES

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## **Statutory information**

#### DISCLOSURE OF INTERESTS BY DIRECTORS

In accordance with section 140(2) of the Companies Act 1993, the Directors named below have made a general disclosure of interest, by a general notice disclosed to the Board and entered in the Company's interests register, during the reporting period:

#### **DAVID KIRK**

DAVID KIRK	
NZ Rugby Players Association	Chairperson
Forsyth Barr Group Limited and Forsyth Barr Limited	Chairperson / Director
Bailador Investment Management Pty Limited	Managing Partner
Bailador Technology Investments Limited (including investee companies)	Chairperson
NZ Performance Horses Limited	Director
Kiwi Harvest Limited	Chairperson
Sydney Festival**	Chairperson
New Zealand Food Network Limited	Chairperson
New Zealand Food Rescue Trust	Director
ABIGAIL FOOTE	
Freightways Group Limited	Director
Sanford Limited**	Director
Christchurch City Holdings Limited (including subsidiary companies)**	Chairperson
ANDREA MARTENS	
The Association for Data-driven Marketing and Advertising (ADMA)	CEO
HYG Holdco Pty Limited	Director
Kennards Hire Pty Limited*	Director
BRENT SCRIMSHAW	
Enero Group Limited	CEO
Rhinomed Limited**	Director
PHILIP BOWMAN	
Sky Network Television Limited	Chairperson
Majid Al Futtaim Properties LLC	Chairperson
Tegel Group Holdings Limited	Chairperson
Ferrovial SE	Director
Better Capital PCC Limited**	Director
Vinula Pty Ltd	Director
Vinula Superfund Pty Ltd	Director
Tom Tom Holdings Inc	Director
Majid Al Futtaim Capital LLC	Director
Majid Al Futtaim Holding LLC	Director
ZION ARMSTRONG	
Cosmostar Limited	Director
Les Mills International**	Strategic operating partner
Kavier Trust Limited	Director
Kavier Capital Limited	Director
Jamie Kay Group Holding Limited (including subsidiary companies)*	Director and CEO

\* Commenced appointment during the year ended 31 July 2024 \*\* Ceased to hold office during the year ended 31 July 2024

#### DIRECTORS' DETAILS, REMUNERATION AND OTHER BENEFITS

During the year ended 31 July 2024, the Directors and former directors of the Company received the following remuneration and other benefits, which were approved by the Board:

Director	<b>Total Remuneration</b>	Other benefits	Role
David Kirk	NZD \$273,073	None	Chairperson, Non-Executive Director
Abigail Foote	NZD \$181,282	None	Non-Executive Director, Chairperson
			of Audit and Risk Committee
Andrea Martens	NZD \$180,062	None	Non-Executive Director, Chairperson of
			People and Remuneration Committee
Brent Scrimshaw	NZD \$147,697	None	Non-Executive Director
Philip Bowman	NZD \$147,697	None	Non-Executive Director
Zion Armstrong	NZD \$147,697	None	Non-Executive Director
Michael Daly	NZD \$1,337,280	\$51,407	Managing Director and Group
			Chief Executive Officer

#### **EMPLOYEE REMUNERATION**

During the year ended 31 July 2024, a number of employees or former employees, not being Directors of the Company, received remuneration and other benefits that exceeded NZ\$100,000 in value as follows:

Remunerat	ion (N	IZD \$)	Number of Employees	Remuneration (NZD \$)		Number of Employees	
\$100,000	-	\$110,000	51	\$290,000	-	\$300,000	2
\$110,000	-	\$120,000	41	\$300,000	-	\$310,000	5
\$120,000	-	\$130,000	42	\$310,000	-	\$320,000	1
\$130,000	-	\$140,000	35	\$320,000	-	\$330,000	3
\$140,000	-	\$150,000	22	\$330,000	-	\$340,000	2
\$150,000	-	\$160,000	23	\$340,000	-	\$350,000	1
\$160,000	-	\$170,000	24	\$360,000	-	\$370,000	3
\$170,000	-	\$180,000	19	\$380,000	-	\$390,000	3
\$180,000	-	\$190,000	14	\$410,000	-	\$420,000	1
\$190,000	-	\$200,000	17	\$430,000	-	\$440,000	3
\$200,000	-	\$210,000	10	\$510,000	-	\$520,000	2
\$210,000	-	\$220,000	6	\$520,000	-	\$530,000	1
\$220,000	-	\$230,000	10	\$550,000	-	\$560,000	1
\$230,000	-	\$240,000	8	\$590,000	-	\$600,000	2
\$240,000	-	\$250,000	7	\$630,000	-	\$640,000	1
\$250,000	-	\$260,000	5	\$640,000	-	\$650,000	1
\$260,000	-	\$270,000	2	\$780,000	-	\$790,000	1
\$270,000	-	\$280,000	5	\$940,000	-	\$950,000	1
\$280,000	-	\$290,000	5	1,380,000	-	1,390,000	1

#### DONATIONS

During the year ended 31 July 2024, the Group has made total donations of NZD \$576,249.42. The Group also invested in partnership fees, product donations and volunteer hours during FY24. See page 46 of this report for further information.

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4. ADDITIONAL DISCLOSURES

#### SUBSIDIARY COMPANY DIRECTORS

Section 211(2) of the Companies Act 1993 requires the Company to disclose, in relation to its subsidiaries, the total remuneration and value of other benefits received by Directors and former Directors.

No subsidiary has Directors who are not full-time employees of the Group.

The remuneration and other benefits of such employees (received as employees) totalling NZD\$100,000 or more during the year ended 31 July 2024, is included in the relevant bandings for remuneration disclosed on page 115.

No employee of the Group appointed as a Director of KMD Brands Limited, or its subsidiaries, receives or retains any remuneration or other benefits in their capacity as a Director.

The persons who held office as Directors (or the legal equivalent in various jurisdictions) of subsidiary companies at 31 July 2024, and those who ceased to hold office during the year ended 31 July 2024, are as follows:

Company	Director / office holder	Company	Director / Office holder
KMD Brands	Benjamin Washington,	Rip Curl International Pty Ltd	Michael Daly, Brooke
Investments Limited	Frances Blundell,	Rip Curl Proprietary Limited	Farris, Lachlan Farran
KMD Brands Managed	Chris Kinraid*	Rip Curl Finance Pty Ltd	
Services (NZ) Limited		Rip Curl Group Pty Ltd	
KMD Brands Finance		Curl Retail No 1 Pty Ltd	Brooke Farris, Lachlan Farran
(NZ) Limited		Ozmosis Pty Ltd	
RC Surf NZ Limited		Rip Curl Brazil LTDA	Carla Trindade
KMD Brands Managed	Chris Kinraid*, Lachlan Farran,	Rip Curl Japan Co Ltd	Mitsu Nishina
Services (AU) Pty Limited	Benjamin Washington	Onsmooth Thai Co Ltd	Duncan Stewart, Michael Daly
KMD Brands Finance (AU) Pty Limited		PT Jarosite	James Hendy, Lachlan Farran, Michael Daly
Kathmandu Group Limited Kathmandu Limited	Chris Kinraid*, Benjamin Washington, Megan Welch	Rip Curl Europe S.A.S	Mathieu Lefin and Isabelle Espil
Kathmandu (U.K) Limited	Chris Kinraid*, Benjamin Washington, Mathieu Lefin	Rip Curl Spain SA Unipersonal	Mathieu Lefin
Kathmandu Pty Ltd	Chris Kinraid*, Lachlan Farran,	Rip Curl UK Ltd	
	Michael Daly*, Megan Welch	Rip Surf Artigos De	
Barrel Wave	Chris Kinraid*, Lachlan	Desporto Unipessoal LDA	
Holdings Pty Ltd	Farran, Michael Daly	KMD Brands Germany GmbH	
Kathmandu US	Chris Kinraid*, Michael Daly	KMD Brands Italy SRL	
Holdings LLC		Rip Curl Suisse S.A.R.L	Mathieu Lefin and Julien Haueter
Oboz Footwear LLC	Amy Beck, Chris Kinraid*,	Rip Curl Nordic AB	Mathieu Lefin, Alois Bersan,
	Michael Daly	Rip Cull Nordic AB	and Isabelle Espil
Rip Curl, Inc	Diem Culley*, Michael Daly*,	50% subsidiary interests:	
	Brooke Farris, Christa Prince	Rip Curl (Thailand) Co. Ltd	Sermchai Putamadilok,
Rip Curl Canada Inc	Diem Culley*, Nick		Patranist Putmadilok,
	Russell, Brooke Farris		Brooke Farris

**PRINCIPAL SHAREHOLDERS** 

The names and holdings of the 20 largest shareholders as at 20 August 2024 were:

#### Name

Citicorp Nominees Pty Limited
New Zealand Superannuation Fund Nominees Limited
HSBC Custody Nominees (Australia) Limited
Briscoe Group Limited
J P Morgan Nominees Australia Pty Limited
Accident Compensation Corporation
Bnp Paribas Nominees NZ Limited Bpss40
New Zealand Depository Nominee
HSBC Nominees (New Zealand) Limited
Tea Custodians Limited
Bnp Paribas Nominees Pty Ltd
Citibank Nominees (Nz) Ltd
Pt Booster Investments Nominees Limited
FNZ Custodians Limited
Forsyth Barr Custodians Limited
Citicorp Nominees Pty Limited
Custodial Services Limited
New Zealand Permanent Trustees Limited
HSBC Custody Nominees (Australia) Limited
Hailong Investments Pte Limited

#### **DIRECTORS' SHAREHOLDINGS**

Directors held interests in the following ordinary shares of the Company at 31 July 2024:

Director/Senior manager	Nature of interest	Number held at 31 July 2023	Acquired	Disposed	Total held at 31 July 2024
David Kirk	Beneficial owner	993,336	306,664	-	1,300,000
Abigail Foote	Registered holder and beneficial owner	130,000	-	-	130,000
Andrea Martens	Registered holder and beneficial owner	-	25,000	-	25,000
Brent Scrimshaw	Beneficial owner	-	54,545	-	54,545
Philip Bowman	Beneficial owner	1,000,000	600,000	-	1,600,000
Michael Daly	Beneficial owner	473,386	347,099	-	820,485
Zion Armstrong	Registered holder and beneficial owner	-	42,330		42,330

\* Ceased to hold office during the period ending 31 July 2024

Ordinary shares	%
84,167,216	11.83
82,021,658	11.53
65,268,968	9.17
48,007,465	6.75
44,918,423	6.31
40,897,000	5.75
30,938,754	4.35
23,937,909	3.36
21,197,567	2.98
16,260,030	2.28
13,349,275	1.88
11,752,111	1.65
8,167,136	1.15
6,797,485	0.96
6,551,388	0.92
 5,363,927	0.75
4,480,856	0.63

3,999,100

3,958,851

3,696,339

0.56

0.56

0.52

Michael Daly held the following interests in convertible financial products in the Company as at 31 July 2024 due to his participation in the Company's LTI Plan in his capacity as Group Chief Executive Officer.

Executive director – Michael Daly							
Nature of interest	Number granted	Grant date	Vesting period	Vesting date	Total fair value of performance Rights at grant date \$AUD		
Performance Share Rights	1,565,972	19 Dec 23	3 years	30 Sep 26	\$1,127,500		
Performance Share Rights	876,944	20 Dec 22	3 years	1 Aug 25	\$789,250		
Performance Share Rights	503,462	22 Dec 21	3 years	1 Dec 24	\$719,950		

No other Directors held interests in convertible financial products of the Company as at 31 July 2024. Performance share rights granted will, subject to satisfaction of performance conditions, vest on the basis of one ordinary share for each performance share right which vests, on the vesting date for each grant.

#### **DISTRIBUTION OF SHAREHOLDERS AND HOLDINGS AS AT 31 JULY 2024**

	Number of holders	%	Number of ordinary shares	%
1 to 1,000	2763	26.54	1,564,887	0.22
1,001 to 5,000	3614	34.72	9,415,132	1.32
5,001 to 10,000	1449	13.92	11,299,372	1.59
10,001 to 50,000	1941	18.65	44,420,490	6.24
50,001 to 100,000	340	3.27	25,237,951	3.55
100,001 and over	302	2.9	619,729,652	87.08
Total	10,409	100%	711,667,484	100%

#### SUBSTANTIAL PRODUCT HOLDERS

The substantial product holders of ordinary shares (being the only class of quoted voting products) of the Company and their relevant interests as at 31 July 2024, were as follows:

	Ordinary shares	%
Allan Gray Group	114,981,794	16.16
New Zealand Superannuation Fund Nominees Limited	90,441,829	12.71
Yarra Capital Management Limited	50,902,012	7.16
Briscoe Group Limited	48,007,465	6.75
Accident Compensation Corporation	39,897,000	5.61

As at 31 July 2024, the Company had 711,667,484 ordinary shares on issue.

#### NZX CLASS WAIVERS RELIED ON

During the year, the Company did not rely on any rulings or waivers granted by NZ RegCo.

#### **DIRECTORS' AND OFFICERS' INSURANCE AND INDEMNITY**

The Group has arranged, as provided for under the Company's Constitution, policies of Directors' and Officers' Liability Insurance which, with a Deed of Indemnity entered into with all Directors, provides that generally Directors will incur no monetary loss as a result of actions undertaken by them as Directors. Certain actions are specifically excluded, for example, the incurring of penalties and fines which may be imposed in respect of breaches of the law.

## Directory

The details of the Company's principal administrative and registered office in New Zealand is:

223 Tuam Street Christchurch Central PO Box 1234 Christchurch 8011 New Zealand

#### SHARE REGISTRY

In New Zealand:	MUFG Corporate Markets (MUFG
Physical Address:	Level 30, PwC Tower, 15 Customs Street West, Auckland 1010 New Zealand
Postal Address:	PO Box 91976, Auckland, 1142 New Zealand
Telephone: Investor enquiries: Facsimile: Internet address:	+64 9 375 5999 +64 9 375 5998 +64 9 375 5990 www.linkmarketservices.co.nz
In Australia:	MUFG Corporate Markets (MUFG
Physical Address:	Level 1, 333 Collins Street Melbourne, VIC 3000 Australia
Postal Address:	Locked Bag A14 Sydney, South NSW 1235 Australia
Telephone: Investor enquiries: Facsimile: Internet address:	+61 2 8280 7111 +61 2 8280 7111 +61 2 9287 0303 www.linkmarketservices.com.au
	Physical Address: Postal Address: Telephone: Investor enquiries: Facsimile: Internet address: In Australia: Physical Address: Postal Address: Telephone: Investor enquiries: Facsimile:

#### **STOCK EXCHANGES**

The Company's ordinary shares are quoted on the NZX and the ASX.

#### INCORPORATION

GRI 2-1

The Company is incorporated in New Zealand.

-G) (formerly Link Market Services)

G) (formerly Link Market Services)

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## **OUR PARTNERS**



'Our partners' include paid memberships and subscriptions, technology platforms that support our ESG goals, major community and charity partnerships.

#### ASKYOURTEAM

We use AskYourTeam's real-time, transparent survey system, Ethical Voice, to gather feedback and insights from workers in our factories.



#### AUSTRALIAN PACKAGING COVENANT ORGANISATION

We submit an annual report and action plan to APCO, which supports our packaging and waste strategies.



#### **B CORP**

We are part of a global movement of certified B Corporations<sup>®</sup> that use the power of business to build a more inclusive and sustainable economy.



#### **CARBON DISCLOSURE PROJECT**

We submit an annual report to CDP, which is considered the 'gold standard' of environmental reporting.



#### CASCALE

Formerly Sustainable Apparel Coalition, Cascale brings together 300 members, including KMD Brands, with a shared vision of an industry that gives back more than it takes to the planet and its people.



#### CONVERGE

This employee assistance program helps our people resolve personal problems that may be negatively influencing their day-to-day lives and workplace performance.



#### FAIR LABOR ASSOCIATION

We are proud to be recognised as a Fair Labor Accredited company. Fair Labor Accreditation verifies that our company has systems in place to protect the workers who manufacture our products, based on the Fair Labor Association's internationally recognised labor standards.



#### INTERNATIONAL ACCORD

KMD Brands is a signatory to the International Accord which promotes workplace health and safety through independent safety inspections, training programs, and a complaints mechanism for factory workers located in Bangladesh.



#### MAINETTI

Mainetti helps us continually challenge and adjust our supply chain process to support a more sustainable future.



#### **OPEN SUPPLY HUB**

Open Supply Hub is powering the transition to safe and sustainable supply chains with the world's most complete, open and accessible map of global production.



#### **OUR SUPPLY CHAIN**

This end-to-end supply chain technology solution is used to record, monitor and track progress of factory data around compliance, traceability and ethical sourcing.



#### SOCIAL LABOR CONVERGENCE PROGRAM

We are a signatory to this multi-stakeholder initiative that facilitates the sharing of comparable, verified data about supply chain working conditions. This partnership helps us to reduce factory audit duplication and redirect resources to improvement actions.



KMD Brands Annual Integrated Report 2024

#### SCIENCE BASED TARGETS INITIATIVE (SBTi)

We set targets with the Science Based Targets initiative (SBTi) in 2023, which allowed us to set a clearly defined path to reduce emissions in line with the Paris Agreement goals.



#### TEXTILE EXCHANGE

Membership supports our materials strategy, and we participate in the Preferred Fiber & Benchmarking Program.



#### **TOITŪ ENVIROCARE**

An annual carbon audit with Toitū Envirocare helps us to measure, manage and reduce our carbon footprint.



#### WORDLY

We use the Higg Index, hosted by Worldly, which is the most widely used measure of environmental and social impact globally for apparel, footwear and textiles.



## Kathmandu

#### **BEYOND BLUE**

We collaborate with Beyond Blue to host challenge events that get people outdoors and share the benefits of nature to support good mental health.



#### **RAINBOW TICK**

Our Rainbow Tick accreditation demonstrates our commitment to diversity and inclusion in our New Zealand based workplaces.



## **O**bōz<sup>°</sup>

#### **52 HIKE CHALLENGE**

Together with Osprey and Outdoor Research, we launched a global movement that encourages people to undertake one hike each week for a year.



#### **GRAEME DINGLE FOUNDATION**

Our partnership encourages young people in New Zealand to get outdoors for their mental health, wellbeing and personal growth.

We have made a public commitment to use our voice

to support visibility, safety, tolerance, love, diversity and



PRIDE PLEDGE

PLEDGI

inclusion for all LGBTQ+ people.

#### **UPPAREL & IMPACTEX**

We partner with Upparel and ImpacTex to help our customers keep their gear in circulation for longer and keep valuable textiles out of landfill.



#### **BLACK FOLKS CAMP TOO**

BFCT's mission is to increase diversity in the outdoors and we collaborated on the O FIT Insole® 'Unity Blaze' that directs a portion of proceeds to BFCT's Digital Education Initiative.



#### **CONTINENTAL DIVIDE TRAIL COALITION**

We adopted a four-mile section of the Continental Divide National Scenic Trail in Montana in 2022.





CREATING

#### **GALLATIN VALLEY LAND TRUST**

We support work to conserve open spaces and create trail systems in the Gallatin Valley in Bozeman, Montana.



#### THE CONSERVATION ALLIANCE

The Conservation Alliance harnesses the collective power of business and outdoor communities to fund and advocate for the protection of North America's wild places.



#### **TREES FOR THE FUTURE**

Oboz has planted a tree for every pair of shoes sold since 2007 – more than six million trees - and through our partnership with TREES we launched the Tabora Forest Garden Project in Tanzania.





#### **AIRSTEP AUSTRALIA**

Our partnership with Airstep Australia repurposes neoprene offcuts created in the Rip Curl wetsuit factory into carpet underlay.



#### **AUSTRALIAN INDUSTRY GROUP**

Our membership with Ai Group gives us unlimited access to workplace advice and updates to ensure we're creating the best workplaces for our people.



#### SEAMLESS

In 2023 Rip Curl joined Seamless as a one of six foundation members to support the transformation of the textile industry in Australia. Seamless aims to create a circular clothing industry by 2030.



#### SURFAID

We partner with SurfAid to support its mission to improve the health, wellbeing and resilience of remote surfing communities.

## SURFAID

#### TERRACYCLE

TerraCycle's partnership on our wetsuit take back program has helped us to find innovative ways to reuse and repurpose wetsuits for another life.



#### THE SURFRIDER FOUNDATION

Through our partnership with the Surfrider Foundation we play our part to protect the world's ocean, waves and beaches for all people.



#### WORLD SURF LEAGUE

We proudly partner with WSL, the global home of competitive surfing, and together champion ocean protection, equality, our sport's rich heritage, progression and innovation.



## **Our product partners**

These partners support KMD Brands' preferred materials goals and our focus on reducing our impact across our value chain.

#### **BETTER COTTON**

Our membership with Better Cotton means we support farmers who care for the environment and respect the rights and wellbeing of workers.



#### BLOOM

BLOOM transforms algae biomass into performancedriven foam, which allows us to replace a percentage of polymers in conventional midsoles and insoles with a plant-based product.



#### **BLUESIGN**®

This independent chemical auditor supports our chemicals management program so that our products are more environmentally and socially friendly.



#### CANOPY

Canopy works collectively with some of the world's largest brands, including Kathmandu, to protect the world's remaining ancient and endangered forests.



#### ECONYL

ECONYL® is regenerated nylon made from discarded fishing nets, fabric scraps and other waste and is infinitely recyclable.



#### **ECOVERO**

The responsible production process of LENZING™ ECOVERO<sup>™</sup> fibres uses at least 50% less water and emits at least 50% less carbon dioxide compared to generic viscose fibres.

## EcoVero

#### **GLOBAL ORGANIC TEXTILE STANDARD**

From harvesting raw materials to environmentally and socially responsible manufacturing, to labelling, GOTS certifies textiles to provide a credible assurance to consumers.



#### **LEATHER WORKING GROUP**

This partnership helps us to assess the environmental compliance and performance capabilities of our tanneries and to promote sustainable environmental business practices within the leather industry.



#### LENZING GROUP

We work with Lenzing Group to integrate innovative fibres made from botanic products into our products.



Innovative by nature

#### **PRIMALOFT BIO**

The first biodegradable synthetic insulation and fibre developed from 100% recycled materials helps us to reduce the long-term impact of microplastics in oceans, landfills and waterways.

### **PRIMALOFT. BIO**<sup>\*\*</sup>

#### Q-CYCLE®

We use Q-CYCLE yarns, which are produced by recycling post-consumer waste such as end of life tyres, in jackets including our Kathmandu EPIQ SE.



#### REPREVE

REPREVE® is the world's leading brand of recycled performance fibre and has transformed billions of discarded plastic bottles into sustainable polyester.



#### **RESPONSIBLE DOWN STANDARD**

We are committed to this voluntary standard, which incentivises the down and feather industry to treat ducks and geese humanely and rewards organisations leading the way.



#### **RESPONSIBLE WOOL STANDARD**

This voluntary standard recognises best practices of farmers, ensuring that wool comes from farms with a progressive approach to land management and from sheep that have been treated responsibly.



#### SEACELL

We use SeaCell, a biodegradable and breathable clothing fibre made from seaweed and wood pulp, in some of our products.



#### TENCEL

TENCEL<sup>™</sup> branded fibres are made from controlled or certified natural raw material wood in production processes that maximise resource efficiency and minimise environmental impact.



Feels so right

#### TOPGREEN

We use TopGreen Recycled Filament, a sustainable textile material made from recycled plastic waste, in some Rip Curl boardshorts, jackets and walkshorts.

## T**OPGRÈÉN**®

#### YULEX

We use Yulex, a sustainable, plant-based rubber as an alternative to traditional neoprene in some of our wetsuits.













KMDBrands.com