

The Warehouse Group Limited
Supplementary Information

Quarterly Sales

Reporting Period	26 weeks to 29 January 2023
Previous Reporting Period (2022)	26 weeks to 30 January 2022
Previous Reporting Period (2021)	26 weeks to 31 January 2021

Quarterly Retail Sales information:

First quarter sales (1 August 2022 to 30 October 2022)	Sales 2023 (\$ Million)	Sales 2022 (\$ Million)	Sales 2021 (\$ Million)	Change in sales vs 2022	Change in sales vs 2021
The Warehouse	414.6	298.2	379.5	+ 39.0 %	+ 9.2 %
Warehouse Stationery	56.9	48.2	61.8	+ 18.0 %	- 7.9 %
Noel Leeming	246.6	238.7	250.8	+ 3.3 %	- 1.7 %
Torpedo7	37.4	34.2	33.8	+ 9.4 %	+ 10.7 %
Total Group ¹	764.7	630.7	738.5	+ 21.2 %	+ 3.5 %

Second quarter sales (31 October 2022 to 29 January 2023)	Sales 2023 (\$ Million)	Sales 2022 (\$ Million)	Sales 2021 (\$ Million)	Change in sales vs 2022	Change in sales vs 2021
The Warehouse	599.1	597.2	587.8	+ 0.3 %	+ 1.9 %
Warehouse Stationery	67.2	73.8	74.8	- 8.9 %	- 10.2 %
Noel Leeming	310.1	344.0	342.4	- 9.9 %	- 9.4 %
Torpedo7	59.0	63.3	51.1	- 6.8 %	+ 15.5 %
Total Group ¹	1,048.5	1,099.3	1,069.8	- 4.6 %	- 2.0 %

Year to date sales (1 August 2022 to 29 January 2023)	Sales 2023 (\$ Million)	Sales 2022 (\$ Million)	Sales 2021 (\$ Million)	Change in sales vs 2022	Change in sales vs 2021
The Warehouse	1,013.7	895.4	967.3	+ 13.2 %	+ 4.8 %
Warehouse Stationery	124.1	122.0	136.6	+ 1.7 %	- 9.2 %
Noel Leeming	556.7	582.7	593.2	- 4.5 %	- 6.2 %
Torpedo7	96.4	97.5	84.9	- 1.1 %	+ 13.5 %
Total Group ¹	1,813.2	1,730.0	1,808.3	+ 4.8 %	+ 0.3 %

Store Numbers	The Warehouse		Noel Leeming		Warehouse Stationery		Torpedo7	
	2023	2022	2023	2022	2023	2022	2023	2022
Start Quarter 2	88	90	68	71	68	70	24	21
End Quarter 2	88	90	68	71	67	70	25	22

Store footprint (Square Metres)	The Warehouse		Noel Leeming		Warehouse Stationery		Torpedo7	
	2023	2022	2023	2022	2023	2022	2023	2022
Start Quarter 2	473,359	486,051	83,064	85,541	52,452	62,867	31,200	27,030
End Quarter 2	473,359	486,051	83,064	85,541	51,285	62,867	33,179	28,319

Store changes during the quarter	New store	Replacement store	Store closure	Extension/ reduction
The Warehouse	-	-	-	-
Warehouse Stationery	-	-	1	-
Noel Leeming	-	-	-	-
Torpedo7	1	-	-	-

Note:

1) Total Group sales includes TheMarket segment, eliminations and other Group operations in addition to the 4 main retail operations detailed above.