

The Warehouse Group Limited

Quarterly Sales

Reporting Period	52 weeks to 28 July 2024
Previous Reporting Period (2023)	52 weeks to 30 July 2023

Quarterly Retail Sales information:

Fourth quarter sales (29 April 2024 to 28 July 2024)	Sales 2024 (\$ Million)	Sales 2023 (\$ Million)	Change in sales
The Warehouse	418.4	434.6	- 3.7 %
Warehouse Stationery	53.2	58.8	- 9.5 %
Noel Leeming	236.1	256.5	- 8.0 %
Total Group ¹	709.4	754.2	- 5.9 %

Year to date sales (31 July 2023 to 28 July 2024)	Sales 2024 (\$ Million)	Sales 2023 (\$ Million)	Change in sales
The Warehouse	1,792.3	1,892.4	- 5.3 %
Warehouse Stationery	231.9	248.6	- 6.7 %
Noel Leeming	1,005.2	1,061.0	- 5.3 %
Total Group ¹	3,037.6	3,236.9	- 6.2 %

Store Numbers	The Warehouse		Noel Leeming		Warehouse Stationery	
	2024	2023	2024	2023	2024	2023
Start Quarter 4	86	87	66	67	66	66
End Quarter 4	86	88	66	67	66	66

Store footprint (Square Metres)	The Warehouse		Noel Leeming		Warehouse Stationery	
	2024	2023	2024	2023	2024	2023
Start Quarter 4	460,143	468,689	80,128	82,619	49,031	50,660
End Quarter 4	460,121	472,358	80,137	84,186	49,030	50,203

Store changes during the quarter	New store	Replacement store	Store closure	Store extension/ reduction
The Warehouse	-	-	-	1
Warehouse Stationery	-	-	-	1
Noel Leeming	-	-	-	-

Note:

1) Total Group sales are for continuing operations and includes TheMarket segment, eliminations and other Group operations in addition to the 3 main retail operations detailed above.