

## The Warehouse Group Limited

Quarterly Sales	
Reporting Period	52 weeks to 30 July 2023
Previous Reporting Period (2022)	52 weeks to 31 July 2022
Previous Reporting Period (2021)	52 weeks to 1 August 2021

Quarterly Retail Sales information:

Fourth quarter sales (1 May 2023 to 30 July 2023)	Sales 2023 (\$ Million)	Sales 2022 (\$ Million)	Sales 2021 (\$ Million)	Change in sales vs 2022	Change in sales vs 2021
The Warehouse	434.6	429.6	427.7	+ 1.2 %	+ 1.6 %
Warehouse Stationery	58.8	60.3	66.2	- 2.5 %	- 11.2 %
Noel Leeming	256.4	257.5	272.0	- 0.4 %	- 5.7 %
Torpedo7	30.4	37.5	38.5	- 18.9 %	- 21.0 %
Total Group <sup>1</sup>	784.6	792.7	815.1	- 1.0 %	- 3.7 %

Year to date sales (1 August 2022 to 30 July 2023)	Sales 2023 (\$ Million)	Sales 2022 (\$ Million)	Sales 2021 (\$ Million)	Change in sales vs 2022	Change in sales vs 2021
The Warehouse	1,892.4	1,726.9	1,804.9	+ 9.6 %	+ 4.8 %
Warehouse Stationery	248.6	249.7	274.6	- 0.4 %	- 9.5 %
Noel Leeming	1,061.0	1,096.7	1,128.2	- 3.3 %	- 6.0 %
Torpedo7	162.2	171.5	158.7	- 5.4 %	+ 2.2 %
Total Group <sup>1</sup>	3,399.1	3,294.3	3,414.6	+ 3.2 %	- 0.5 %

Store Numbers	The Warehouse		Noel Leeming		Warehouse Stationery		Torpedo7	
	2023	2022	2023	2022	2023	2022	2023	2022
Start Quarter 4	87	89	67	69	66	70	25	23
End Quarter 4	88	89	67	68	66	68	25	24

Store footprint (Square Metres)	The Warehouse		Noel Leeming		Warehouse Stationery		Torpedo7	
	2023	2022	2023	2022	2023	2022	2023	2022
Start Quarter 4	468,689	482,016	82,619	84,516	50,660	60,748	33,179	29,900
End Quarter 4	472,358	479,900	84,186	83,064	50,203	56,638	35,953	31,200

Store changes during the quarter	New store	Replacement store	Store closure	Store extension/reduction
The Warehouse	-	1	-	1
Warehouse Stationery	-	-	-	1
Noel Leeming	-	1	-	-
Torpedo7	-	-	-	1

**Note:**

1) Total Group sales includes TheMarket segment, eliminations and other Group operations in addition to the 4 main retail operations detailed above.