

7 November 2024

Chairman and Chief Executive – 2024 AGM Script

Slide 1. Cover Page

Welcome

Good morning shareholders. My name is Craig Stobo and I am the Chair of NZ Windfarms and it is my pleasure to welcome you all to the 2024 Annual Shareholders Meeting.

A copy of this presentation and script has been released to market earlier today and you may wish to download a copy of the script and presentation and follow along.

This document should be read in conjunction with the 2024 AGM slide presentation released with this document, the annual report for FY2024, the notice of meeting and the virtual meeting guide.

Slide 2. Disclaimer

Before we start, I need to point out the disclaimer and fine print that accompanies this presentation.

Please review that in your own time.

Slide 3. Agenda

Meeting Preamble:

Quorum

In accordance with the Company's constitution, a quorum for a meeting of shareholders is **ten** security holders, having the right to vote at the meeting, are present in person or proxy.

I can **confirm** that this requirement has been met.

Therefore, I am able to declare that a quorum is present, and so declare, the 2024 Annual Shareholders Meeting of NZ Windfarms Limited - **open**.

Notice of Meeting

All shareholders and the auditor of the Company have been sent a copy of the Notice of Meeting.

In addition, Shareholders who have requested a copy of the 2024 Annual Report, should have received one.

Proxies

Approximately 103.2 million proxy votes have been cast for the resolution.

There are approximately **2.4 million** open proxies for the resolution.

The NZ Shareholders Association holds roughly **2.3 million** open proxies

Myself (Craig Stobo), as Chair, hold the balance of the open proxies.

As Chairman of the meeting, I intend to vote those in favour of the resolution.

Apologies

Pat Brockie one of our Directors is unable to join us today in person but is joining the meeting on line. I have received **No** other apologies prior to the start of the meeting.

Are there any apologies from the floor? If so, please raise your hand if attending in person or utilise the question function if attending online...

There are none, I will continue...

Introductions

Shortly, I will introduce NZ Windfarms directors, staff and advisers who are present in the room today.

Presentations:

After that, I will say a few words followed by a presentation from our Chief Executive, David Prentice before the FY2024 annual report and audited financial statements are presented to shareholders followed by the opportunity to ask questions on these items.

Business of the meeting

Following that, the **business of the meeting** will be discussed, and votes cast. Those who have yet to cast a vote, may do so by utilising the online voting platform or by utilising the card you received during registration if voting in person.

I will notify shareholders once voting closes.

If you have any queries in relation to casting a vote online or asking a question online, please refer to the online meeting guide or talk to link representative in the room.

Slide 4. Board of Directors

Introductions – Available in person are my fellow directors.

- 4.1 **Fellow directors:** Philip Cory-Wright, Pat Brockie, and Christine Spring
- 4.2 **Key appointments:** Chief Executive – David Prentice, GM Operations - Adam Radich and CFO, Melanie Strydom.
- 4.3 **Auditors** – Our auditors from BDO are available online represented by Mark Nicholson. Mark will also act as the vote scrutineer in conjunction with MUFG Corporate Markets (formerly Link Market Services).
- 4.4 **Legal Representative** – Our corporate legal adviser from Wynn Williams, Partner, Stephen Lowe, is in attendance online.
- 4.5 **Share Registrar** - MUFG Corporate Markets – Brendon Jarvis and his team are in attendance.

Slide 5. Slide NZ Windfarms Annual Meeting - Online Guide

Administrative Matters

The virtual meeting guide has instructions for those online who may have questions in relation to the annual report, resolution or general business sections.

For those online or attending in person - questions of a similar nature or theme will be aggregated and answered together for ease of administration.

Those attending in person can simply raise their hand to ask a question and one of our staff will find you with a roving microphone. Please speak into the microphone so those online may hear the question.

We will take questions from the floor first, before reviewing questions received from the online question portal.

The online meeting guide also has instructions on how to cast your online votes.

Slide 6. Chairman's Address

I would like to make a few comments on some important matters, and I'll focus at a more macro level and let David provide more of a business update.

Slide 7. Continuing to Deliver on our Strategy

Craig to talk to slide.

Slide 8. Key Highlights for FY24

Craig to talk to slide.

Slide 9. Update on Equity Raise Process

Craig to talk to slide.

Slide 10. Board and Governance Update

Craig to talk to slide.

Slide 11. Chief Executive Review

I'd now like to hand over to David who will present a summary of the key highlights over the last year, provide some commentary on some recent updates on key initiatives and provide the latest quarter trading update.

Slide 12. Key Metrics

David to talk to slide.

- It's a pleasure to be here to present at my first AGM for NZ Windfarms and especially to provide an update on what has been a very strong performance across the board over the last year as can be seen in the slide here.
- In particular from a financial perspective, I'd like to highlight our EBITDAF which is up 17% on prior year to \$5.4m. This was primarily underpinned by strong generation and higher machine availability which I'll talk about in a minute.

Slide 13. Te Rere Hau windfarm: Repowering

David to talk to slide

- We continue to make good progress on the Te Rere Hau repower project.
- As you'll be aware, NZ Windfarms and Meridian are jointly developing the project, which involves replacing 91 two-bladed Windflow turbines with much larger 3-bladed turbines.

- This is actually one of the best on shore sites in the world with a capacity factor of around 50% which is exceptional.
- It will be the first substantial windfarm decommissioning and repowering project ever in New Zealand so is very important from that perspective as several other windfarms will likely need repowering over the next few years.
- We were also really pleased to announce recently that our application for a fast-track consent for the Aokautere Extension Project was granted. This will further increase the generation capacity through the construction of up to nine additional turbines which are capable of delivering an additional 46 MW of installed capacity
- Once constructed, the combination of the Te Rere Hau repower site and the Aokautere extension will enable us to generate at significantly lower windspeeds and potentially increase our annual output seven-fold
- Progress continues at pace and we are currently working with Meridian to fine tune the detailed design to further optimise the layout which could see an increase in turbines from 39 to 41.

We are aiming for Final Investment Decision in June 2025 which is a slight delay of between 6 and 8 weeks from the original plan.

Slide 14. Hau Nui Wind Farm (post balance date)

David to talk to slide

- Hopefully most of you will be aware that we recently announced the acquisition of Hau Nui wind farm from Genesis Energy in the last couple of weeks
- Hau Nui which means Big Wind in te reo Māori consists of 15 turbines and is located approximately 21km south-east of Martinborough - it was actually the first wind farm ever built in New Zealand
- There were a number of key reasons why we were interested in this acquisition:
 - a. It is a top-class wind resource (Class 1) with an operational windfarm where we can run the existing fleet while exploring repowering options.
 - b. There are a number of options to repower and increase the output ranging from a small repower within the existing consent, footprint and transmission constraints to a far larger repower with an upgrade to transmission at the same time. We are actively exploring these options and will provide more information to shareholders when we are able.
 - c. It creates diversity in our portfolio and maintains a revenue stream during the decommission and repower of Te Rere Hau
 - d. It's a unique opportunity to align ongoing maintenance, operation and repowering activities at Hau Nui and use the experience from Te Rere Hau to achieve economies of scale and positive economic outcomes
- We are also currently exploring options around securing long term offtake arrangements such as a PPA for the site

Slide 15. Development Opportunities

David to talk to slide

- As Craig mentioned, we continue to identify and scope additional renewable energy opportunities and have MOU's signed with a significant development partner on two major wind farm projects
- One of these sites is the previously consented, unbuilt Class 1 site "Motorimu" which is located in the Taranaki just south of Turitea Windfarm which we are planning to have at FID by the end of 2029.
- We actually lodged applications for both of these to be listed under Schedule 2A of the new fast track consenting bill but unfortunately these didn't make the final list.
- However, this in no way is a reflection of the quality of the projects and we will continue to work toward consenting using the most appropriate and efficient pathway to enable that
- We are really excited about these two opportunities (and others in the pipeline) - and in particular Motorimu windfarm that we are moving at pace to develop - and we'll provide further updates to shareholders as these progress

Slide 16. Operational Update

I'd now like to provide a very brief summary of operations last year as well as an update on current performance

Slide 17. Health and Safety

David to talk to slide

- The health, safety and wellbeing of our people is always a key focus for everyone in the Company, from the Board and senior leadership team through to our team members and our external suppliers and partners
- Last year, I'm delighted to report that there were no recordable lost time injuries (which was also the same the year before) and is a further demonstration of our very strong health and safety culture
- We will continue to support our people to ensure they go home safely at the end of every day and our commitment is to do everything we can to continually improve our processes and ensure safety and wellbeing remains at the core of our operating practice

Slide 18. Key Operational Statistics

David to talk to slide

- As mentioned earlier, our continued focus on efficient and sustainable operations has delivered a very good result for the 2024 financial year
- We achieved a strong financial performance underpinned by high generation and increased machine availability
- Generation increased by 8% to 105.6 GWh supported by an increase in the average wind speed from 9.0m/s to 9.3m/s
- We were also able to achieve higher availability throughout the year at 96.9% which is above the manufacturers benchmark of 95.0%. And on this point, I would like to acknowledge the hard work and dedication of our team of wind technicians and engineers who work tirelessly to make sure those turbines keep spinning

Slide 19. September Quarter Trading Update

- This slide provides a brief high level update on the September Quarter trading results noting that these are unaudited
- However, it is great to see the strong performance from last year continue with a nearly 5% increase in net electricity revenue driven primarily by stronger prices despite lower generation volumes

Slide 20. Updated EBITDAF Guidance

David to talk to slide

- As mentioned earlier, the Te Rere Hau Repower project continues to make good progress, and we are currently targeting to make a Final Investment Decision (FID) in June 2025 which is 6 to 8 weeks later than original envisaged
- As a result, we have updated our EBITDAF guidance to allow for the extra generation from the existing Te Rere Hau windfarm in FY25 as well as the impact of Hau Nui windfarm
- It should be noted that for Hau Nui, we have assumed that this will not contribute any EBITDAF in FY25 as we need to do some initial refurbishment and maintenance works - but we expect this to contribute between 12 and 15 GWh from FY26 onwards
- Based on our EBITDAF forecast for FY25, we previously estimated the range to be between \$3.0m - \$5.5m. The Board now expects a higher FY25 EBITDAF to be between \$4.5m and \$6.0m – and of course the usual caveats apply with any forecasting as outlined on this slide

So in summary, we will continue to efficiently operate our existing assets, and seek to maximise returns, while we transition from being solely an owner/operator to now a windfarm developer as well. Te Rere Hau is going really well, and we are very excited around the opportunities around the recent Hau Nui acquisition and the repower potential there.

Our other windfarm opportunities are truly top class – we now have 3 class 1 wind sites - and we anticipate some exciting years ahead as we look to develop these. The Board presented an updated strategy to shareholders last year and we are delivering on it.

Thank you.

I'd now like to hand back to Craig to continue the meeting.

Slide 21. Presentation of the Annual Report and Audited Financial Statements

I will now move on to the formal business of the meeting.

The first formal item is the Annual Report, which includes written reports from the Chairman and CEO, and the audited financial statements for the financial year ended 30 June 2024.

This has been circulated and is taken as read.

I now invite questions and comments in respect of the 2024 Annual Report and the presentations made today.

I have received **no** written questions prior to this meeting in regards to the 2024 Annual Report.

If anyone has any questions on the annual report, audited financial statements or the presentations delivered today, please submit them now.

Please note there will be an opportunity to raise wider questions in the general business segment.

I will wait a few moments for anyone to complete their questions.

We will start with questions from the floor.

[Adam Radich will read questions and then Chair/CE to address]

There are no further questions on the annual report and presentations, I will now move onto the resolutions.

Slide 22. Business of the meeting

Resolutions – Overview

The resolution that we will now be voting on is as follows:

- Resolution 1. Appointment and remuneration of auditors.

It should be noted that none of the directors of the Company is required to cease to hold office and be re-elected at the 2024 Annual Meeting under the Company's constitution or the NZX Listing Rules and thus no resolution is offered on this matter.

In my capacity as Chair, I direct that a poll be held for the resolution and I have appointed our audit representative to be scrutineer for this resolution.

There will be an opportunity to ask questions on the resolution being put to shareholders, and time will be provided at the completion of the questions, to complete your online voting form or cards.

If anyone is unsure how to complete the online voting form - I will ask that you speak to one of the MUFG Corporate Markets staff in this room.

Slide 23. Proxy and Postal Votes as at 5 November 2024

The proxy's received are as indicated on the slide and as discussed at the opening of the meeting.

Slide 24. Resolution 1 – Appointment and remuneration of Auditors

RESOLUTION 1: Resolution one is that the Board are authorised to fix the remuneration of the Company's auditors for the forthcoming financial year.

I move, as an ordinary resolution, that the Board are authorised to fix the remuneration of the Company's auditors for the forthcoming financial year.

May, I have a seconder?

Is there any discussion on this resolution? I will pause briefly to allow any questions to filter through the online platform and from the floor if any.

[Adam Radich will read questions and then Chair to address]

There appears to be no further discussion.

Slide 25. Final voting instructions and vote closure

Voting

If you wish to vote on this motion, and have not cast your vote already, then please follow the instructions on your individual screen or in the virtual meeting guide or from MUFG Corporate Markets staff dotted around the meeting room.

When you cast your vote, please check one box either for, against or abstain, alongside each resolution in the section marked Voting Instructions.

Once all the votes have been cast, they will be counted by the Company's share registrar, MUFG Corporate Markets, and scrutineered by the Company's auditor, BDO.

Results of the Meeting

The results of today's resolutions will be released to the NZX on the completion of verification of voting later on today.

Vote Closing

Now that you have heard the resolution and have had time to consider, I will now instruct the Share Registrar to close voting in five minutes. Please make your choice before the expiration of that time period.

Slide 26. General Business and Q&A

At this point, I will open the floor to general business questions.

We will start with questions in the room and then go to questions received via the online portal.

Are there any items of general business to be discussed?

Adam, are there any questions from the online portal?

There appears to be no further discussion.

Slide 27. Back Cover Page - Meeting Closure

I now declare the formal proceedings of the Annual Meeting closed and would like to thank you for your attendance and interest in the Company's business.

The NZ Windfarms team would like to invite those in attendance to remain stick around and enjoy some light refreshments and to talk informally with our key staff and directors.

And as a closing comment to remind you all that the value we are creating will lift NZ Windfarms EBITDAF from approximately \$3-6m to approximately \$25-30m as we discussed late last year with you. And since last year - you have also become the shareholders in 3 class 1 wind sites.

Thank you one and all.

Please contact David Prentice, info@nzwindfarms.co.nz or 06 280 2773 if you have any queries.

Craig Stobo
Chairman

About NZ Windfarms Limited

NZ Windfarms Ltd is a long-term specialist wind farm owner and operator, with its revenue coming from the sale of sustainably generated electricity from its Te Rere Hau wind farm.

The Te Rere Hau wind farm is located on North Range Road in the Tararua Ranges outside of Palmerston North. The wind farm has 91 turbines with a capacity of 45.5 MW producing enough clean energy to power about 16,000 homes, or in excess of half the households in Palmerston North. In comparison to generate the same amount of energy, a gas-fired power plant would emit roughly 64,000 tonnes of carbon dioxide, the same as an additional 23,000 cars on the road.

NZ Windfarms Ltd (NWF) is a public company listed on the NZ Stock Exchange. Up to date share trading information can be obtained from the NZX website.