

The Warehouse Group Limited

Quarterly Sales

Reporting Period	39 weeks to 27 April 2025
Previous Reporting Period (2024)	39 weeks to 28 April 2024

Quarterly Retail Sales information:

First half sales (29 July 2024 to 26 January 2025)	Sales 2025 (\$ Million)	Sales 2024 (\$ Million)	Change in sales
The Warehouse	944.7	965.6	- 2.2 %
Warehouse Stationery	109.8	117.9	- 6.8 %
Noel Leeming	548.9	544.4	+ 0.8 %
Total Group ¹	1,607.2	1,632.7	- 1.6 %

Third quarter sales (27 January 2025 to 27 April 2025)	Sales 2025 (\$ Million)	Sales 2024 (\$ Million)	Change in sales
The Warehouse	415.9	408.3	+ 1.9 %
Warehouse Stationery	58.8	60.8	- 3.3 %
Noel Leeming	234.9	224.7	+ 4.5 %
Total Group ¹	710.5	695.5	+ 2.2 %

Year to date sales (29 July 2024 to 27 April 2025)	Sales 2025 (\$ Million)	Sales 2024 (\$ Million)	Change in sales
The Warehouse	1,360.6	1,373.9	- 1.0 %
Warehouse Stationery	168.6	178.7	- 5.7 %
Noel Leeming	783.8	769.1	+ 1.9 %
Total Group ¹	2,317.7	2,328.2	- 0.5 %

Store Numbers	The Warehouse		Noel Leeming		Warehouse Stationery	
	2025	2024	2025	2024	2025	2024
Start Quarter 3	85	88	66	67	66	66
End Quarter 3	85	86	66	66	66	66

Store footprint (Square Metres) ²	The Warehouse		Noel Leeming		Warehouse Stationery	
	2025	2024	2025	2024	2025	2024
Start Quarter 3	460,229	469,818	80,233	83,815	51,524	49,031
End Quarter 3	459,036	460,143	79,868	80,128	51,852	49,031

Store changes during the quarter	New store	Replacement store	Store closure	Store reduction
The Warehouse	-	-	-	1
Warehouse Stationery	-	1	-	-
Noel Leeming	-	1	-	-

Note:

- 1) Total Group sales includes eliminations and other Group operations in addition to the 3 main retail operations detailed above. In 2024 Group sales also included TheMarket, which closed in July 2024.
- 2) There were inconsistencies in the way store footprint was measured across the store network. To ensure consistency the Group has remeasured the store footprint resulting in the restatement of prior period comparatives. Store footprint is now measured using current industry standard measurement guidelines or equivalent if this is not available, adjusted to exclude any areas used by sub-tenants.