



# **Southern Charter Financial Group Limited**

Annual Meeting

28 September 2023

# Agenda

- Welcome and Introductions
- Formalities
- Presentation to Shareholders
- Q&A Discussion
- Resolutions

# Formalities

- Attendance of the virtual meeting has been left open for all interested to be able to attend.
- The meeting is recorded.
- To ensure that voting is accounted for correctly, all votes will be required to be submitted electronically. For shareholders who have not voted yet via Link, but still wish to do so after the meeting, please forward your completed voting form to [john.cilliers@outlook.co.nz](mailto:john.cilliers@outlook.co.nz) by no later than 4pm today. (contact John if you need a form)

# Review of the year ended 31 March 2023

- Increase in interest income as result of higher bank interest rates
- Expenses substantially related to the maintenance of the listed company
- Expenses higher in 2023 mainly in due diligence and compliance activities related to the acquisition of the license agreement and subsequent outsourced production agreement for the manufacture and supply of a self-cleaning, antimicrobial, surface coating product.
- There were no changes in the number of shares on issue

	2023 \$	2022 \$
Interest income	26,121	11,264
Administrative expenses	306,197	175,914
Net loss	280,107	164,650
Net assets	1,626,340	1,906,447
Cash and Term deposits	1,593,924	2,001,749

# Progress to date

Jan-23: Shareholder approval

Feb-23: Entry into Pilot Outsource Agreement

Sep-23: Pilot Manufacturing Facility setup completed

Provided product samples and information to range of potential international customers

*Next:*

Nov-23: ISO Certifications

Nov-23: Additional marketing materials and new website.

Register trademarks. New company name to align with product.

Dec-23: Dubai Trade Exhibition

Ongoing marketing and samples production. Potential for 1<sup>st</sup> sales commencing from Oct-23/Nov-23

# More about the product

- Is a metal oxide coating with Zinc Oxide as the active ingredient using new technology that overcomes the limitations of similar products.
- Alternative products in the market can be toxic, more difficult to apply and cost more. Eg. Silver Oxide and Titanium Oxide.
- It is extremely effective against a broad spectrum of microbes from bacteria to mold, fungi and yeasts
- The unique technology enables the coating to bind properly with extremely thin layers, making it suitable for use on glass.
- Potential wide range of commercial and consumer applications.
- Customers currently evaluating the product are from various countries. Potential applications include coatings for glass, egg cartons, furniture, cutting boards and high use surfaces in public areas.

# More about the manufacturing facility

- Located in Malaysia
- Manufacturing facility has annual fixed cost of approx. NZD400,000 covering the facility and manufacturing. Direct materials costs is additional, dependent on volume produced.
- Annual production capacity of 25 to 30 tons, scalable up to 50 tons.
- Sales price depends on the performance requirements of the customer and is affected by the nano-particle size in the antimicrobial compound for coating into the end product material as well as the thickness of the coating surface requirements for clarity and durability.
- Finished antimicrobial formula is either powdered or a concentrated liquid.
- Sales price range US\$150 to \$350 per kg.
- Sales commission of 30% on Gross Profit.



# Questions





# Resolution 1

Kuan Chong Ng (“KC”), who was appointed as a Director by the Board during the year, offers himself for election. KC is not an independent director as he is an advisor and personal assistant to Chang Ku EE, the Chairman of the Board and majority shareholder of SNC.

Accordingly, the shareholders of the Company are requested to consider and, if thought fit, pass the following resolution as an Ordinary Resolution:

**That Kuan Chong Ng, who was appointed as a Director by the Board during the year, be elected as a director of SNC**

## Proxies:

	For	Open	Against	% of Issued Capital	Abstain
Votes	406,024,655	61,142	9,000	78.87%	0
Holders	8	5	1		
Percentage	99.98%	0.02%	0.00%		

## Resolution 2

John Cilliers retires by rotation in accordance with the Company's constitution. Being eligible, John offers himself for re-election. The Board considers John to be an Independent Director. Accordingly, the shareholders of the Company are requested to consider and, if thought fit, pass the following resolution as an Ordinary Resolution:

**That John Cilliers, who retires in accordance with NZX Listing Rule 2.7.1, and being eligible for re-election, be re-elected as a director of SNC.**

### Proxies:

	For	Open	Against	% of Issued Capital	Abstain
Votes	406,024,655	61,142	9,000	78.87%	0
Holders	8	5	1		
Percentage	99.98%	0.02%	0.00%		

# Resolution 3

BDO is automatically reappointed at the annual meeting as the auditor of the Company under section 207T of the Companies Act. This resolution authorises the Board to fix the fees and expenses of the auditor.

Ordinary Resolution:

**That the Board is authorised to fix the remuneration of the Company's auditors for the forthcoming year.**

## Proxies:

	For	Open	Against	% of Issued Capital	Abstain
Votes	406,033,655	61,142	0	78.87%	0
Holders	9	5	0		
Percentage	99.98%	0.02%	0.00%		

**Thank you**

