

2023

# Annual Meeting

1 December 2023

The logo features a large white circle on the right side of the slide. Inside this circle, there are several concentric, hand-drawn style rings. The outermost rings are blue, and the innermost rings are green. The text 'Just Life Group' is centered within these rings.

**Just Life**  
Group

# Welcome and Meeting Process



# Director Introductions



# Agenda

Chair's Address  
CEO and Executive Leadership Team  
Presentations  
Q&A Session  
Formal Business  
Voting closed  
Meeting ends



# Chair's Address

Phil Norman



# CEO Presentation

Tony Falkenstein



# General Manager - Healthy Living Presentation

Katie Ludman





**Just Life**  
Group



**Just Water.**



# Supplements



About Health has shown excellent growth in recovering from stock-outs.



We have stabilised our supply chain and are confident going forward.



A TV campaign for About Health has been driving significant customer growth.



We have launched onto retail shelves for the first time.



New product development and retail partnerships for continued growth.



We are attending Natural Products Expo West as we plan to launch in the US for Intenza.



# Just Water



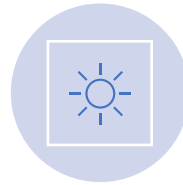
Our new website and marketing activity proved effective in driving leads and creating efficiencies.



We have been focussed on ongoing optimisation to manage operational costs.



We are back on TV focussing on growth in the home market.



We are gearing up for a big summer of new customers and increased water delivery.

**Just Water.**

# General Manager - Healthy Homes Presentation

Luan Howitt





# The Cylinder Guy



Continued focus on providing great service for New Zealanders.



Optimised TV and Radio spots to maximise top of mind awareness.



New simplified website with mobile optimisation.



**THE CYLINDER GUY**

# Hometeach & Solatube



We are looking to enter new market segments.



We are focused on optimising inventory and supply chain efficiencies



New product development to meet changing building standards.



Declining building consents and increasing interest rates.



# Chief Operating Officer / Chief Financial Officer Presentation

Eldon Roberts



# CEO Presentation

Tony Falkenstein

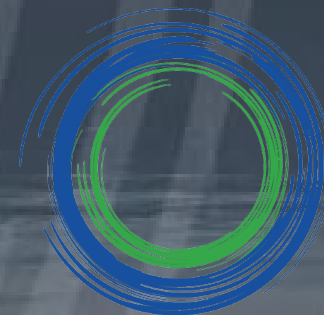




# Q&A Session



# Formal Business



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# Item 1

## FINANCIAL STATEMENTS AND REPORTS

*To receive the Company's Annual Report (including the Financial Statements and Auditor's Report) for the year ended 30 June 2023.*

*There is no formal resolution required for this item, but we welcome questions to the Board, COO/CFO or the Auditor.*



# Resolution 1

## AUDITOR'S REMUNERATION

*“That the Directors are authorised to fix the remuneration of PricewaterhouseCoopers as the Company’s Auditor for the ensuing year.”*

Votes Recorded to Date	FOR	AGAINST	OPEN
Number of Votes	81,222,274	795,673	25,000
Percentages of Votes	99.00%	0.97%	0.03%

# Resolution 2

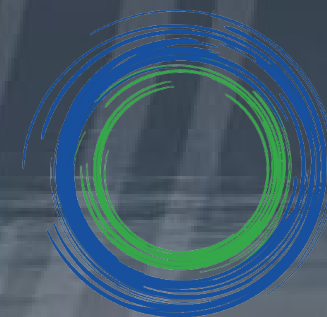
## ELECTION OF DIRECTOR – MR PHILIP NORMAN

*“That, Mr. Philip Norman, be re-elected as a Director of the Company.”*

Votes Recorded to Date	FOR	AGAINST	OPEN
Number of Votes	81,998,469	3,111	30,000
Percentages of Votes	99.96%	0.00%	0.04%



# Poll Voting

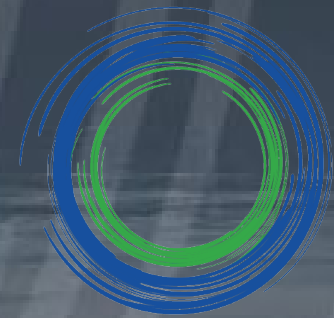


**Just Life**  
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Meeting Close



Thank you for attending



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