

A STAR ALLIANCE MEMBER 

*AIR NEW ZEALAND* 

# Annual Report 2024

Contents

About this Report	01	Our Corporate Governance Statement	35	Statement of Comprehensive Income	66
Our Purpose	02	Employee Remuneration	51	Statement of Changes In Equity	67
Air New Zealand at a Glance	04	Remuneration Report	52	Statement of Financial Position	68
Performance Highlights	06	Interests Register	55	Statement of Cash Flows	69
Letter from the Chair and Chief Executive Officer	07	Directors' Interests in Air New Zealand Securities	56	Statement of Accounting Policies	70
Business Highlights	12	Indemnities and Insurance	56	Notes to the Financial Statements	73
Our Strategy	15	Subsidiary Companies	56	Independent Auditor's Report	108
Our Financial Performance	18	Other Disclosures	57	Five Year Statistical Review	112
Financial Commentary	19	Operating Fleet Statistics	58	Shareholder Directory	116
Financial Summary	22	Securities Statistics	59		
Change in Profitability	23	General Information	61		
Our Sustainability Update	24	Our Consolidated Financial Statements	62		
		Directors' Statement	64		
		Statement of Financial Performance	65		

About this Report

At Air New Zealand, we are proud of our role in supporting New Zealanders to succeed and thrive at home and around the world.

Since our first flight to Sydney in 1940, a nine-hour journey with just 10 passengers, Air New Zealand has connected millions of New Zealanders and their products to the world.

We have played a key role representing Aotearoa New Zealand on the global stage, with our authentic Kiwi service, operational excellence, and passion for innovation.

In this report, we share the story of our year. Of the innovation and investment, the collaboration and manaaki, and the commitment and professionalism of 11,700 Air New Zealanders. All made much more remarkable given the backdrop of operational and economic challenges that had a significant impact on our financial performance.

We welcome your feedback on this report. Please send any comments or suggestions to [investor@airnz.co.nz](mailto:investor@airnz.co.nz). A digital version of this report, along with previous annual and interim reports is available at: [airnewzealand.co.nz/financial-information](https://airnewzealand.co.nz/financial-information).

This report covers the financial year ended 30 June 2024 and is dated 29 August 2024. It has been approved by the Board and is signed on behalf of the Air New Zealand Group by Dame Therese Walsh, Chair of the Board, and Greg Foran, Chief Executive Officer.

In conjunction with the Air New Zealand 2024 Climate Statement, this document constitutes the 2024 Annual Report to shareholders of Air New Zealand Limited.

*Therese Walsh*

Dame Therese Walsh  
Chair

*Greg Foran*

Greg Foran  
Chief Executive Officer







## Our Purpose

Our guiding purpose is to enrich our country by connecting New Zealanders to each other and New Zealand to the world.

This is an idea that's been at the heart of our airline since the very beginning.

Embedded in this purpose is a promise to our people, our customers and our community. That promise is Manaaki – taking care further than any other airline.

This idea of care is encapsulated in our values and is implicit in everything we do – from taking care of each other, our customers, our environment and the communities we serve.



Air New Zealand at a Glance

At Air New Zealand we provide world-class air passenger and cargo services to, from and within New Zealand.

We operate one of the most comprehensive domestic and regional networks in the world, flying to 20 destinations across New Zealand, offering more than 400 flights every day. Internationally, our strategic focus and competitive advantage lie within the Pacific Rim where our network reach extends from

New Zealand into Australia, the Pacific Islands, Asia and North America. Alongside key global alliance partners, including United Airlines, Singapore Airlines, Cathay Pacific and Air China, we connect New Zealand to more than 600 destinations worldwide. Our network serves more than 16 million passengers a year and is operated by a fleet of 110 aircraft and around 11,700 employees globally.



\* These routes are temporarily suspended.





## Performance Highlights

**\$6.8b**

Operating revenue

Up 7% on last year

**\$146m**

Net profit after taxation

Down 65% on last year

**\$225m**

Increase in non-fuel operating costs due to inflation

Up 6% on last year

**\$120m**

Dividends

Declared for the 2024 financial year

**0.8x**

Net Debt to EBITDA

Compared to a target range of 1.5x to 2.5x

**\$222m**

Earnings before taxation

Down from \$574 million, as the cost environment and aircraft availability challenges constrained the result

**~\$100m**

Adverse impact to earnings

Due to aircraft availability challenges, net of compensation

**\$1.5b**

Liquidity

With a target range of \$1.2 billion to \$1.5 billion

## Letter from the Chair and Chief Executive Officer



Dame Therese Walsh  
Chair



Greg Foran  
Chief Executive Officer

Kia ora koutou

Across the 2024 financial year, our team continued to demonstrate their ability to adapt and innovate, delivering results for our customers in an ever-changing environment.

Despite the near-term challenges, Air New Zealand rolled out new tools and digital enhancements, greater self-service capability and reinvigorated onboard offerings, never losing sight of what we need to do to be a future-fit airline.

Following an exceptional financial performance last year, when pent-up levels of demand and industry-wide capacity constraints drove one of the strongest results in our history, we knew that 2024 would be different.

And while the airline reported a solid result for the first half of the 2024 financial year, the second half proved increasingly challenging as the impact of operating and economic headwinds became more pronounced.

Across the second half, the revenue environment tightened further as the cost-of-living crisis and weaker New Zealand economy started to noticeably impact demand. At the same time, softer corporate and government spend on domestic travel compounded pressure on yields. Intense international competition on our North American network, which saw market capacity increase almost 50 percent for the year, and the cumulative effect of significant cost inflation, further impacted our financial performance.

These issues are each substantial in their own right but have been exacerbated by an unfortunate trifecta of challenges that we currently face with aircraft availability. The accelerated maintenance schedule for Pratt & Whitney PW1100 engines worldwide







## Letter from the Chair and Chief Executive Officer (continued)

has meant that up to six of our newest and most efficient Airbus neo aircraft have been out of service at times, and we expect this to persist to some extent across the next 12 to 24 months. Ongoing maintenance requirements on the Trent 1000 engines that power our existing Boeing 787 fleet and reduced levels of spares in the market have meant that up to three of our Dreamliners are also on the ground at times. On top of this, the global aviation supply chain continues to struggle, and we acknowledge there may be some risk of further delivery delays of new 787 Dreamliners from Boeing. While these are not safety issues, they have resulted in more aircraft than anticipated on the ground, and large-scale operational inefficiencies.

We know these challenges are not unique to Air New Zealand. Supply chain and aircraft delivery delays, a lack of engine spares, growing costs and a shortage of key workgroups like aircraft engineers are major issues facing many airlines across the global aviation industry. While we expect these issues to largely resolve within the next two years, they have had a significant impact on our performance this financial year. We have announced earnings before taxation of \$222 million for the 2024 financial year and estimate

the result would have been around \$100 million higher, net of compensation, had we been able to operate our aircraft and network schedule as intended.

We are incredibly proud of our team who quickly took action to limit the impact of these challenges on our customers. We leased three additional aircraft, no easy feat in a market where many carriers globally are searching for aircraft spares. We retrained pilots and crew to align with aircraft availability and made decisions to optimise routes, so we could make the best use of our constrained fleet. We also added resource to the contact centre to support customers as we made necessary adjustments to our schedule and rapidly reestablished the wet lease arrangement with WAMOS. These temporary actions came at a cost, but we know it was the right thing to do for our customers.

Despite the considerable distractions in the current environment, as a business we remain focused on the big picture – controlling what we can, relentlessly focusing on our customers and our people, and investing for the future. Our Kia Mau strategy continues to serve us well, driving improvements in our core capabilities, and we are proud of what has been achieved for our customers and our people so far.



Across the year we rolled out new tools in our digital app, such as the baggage tracking feature, and multiple booking management enhancements which place more self-service capability in our customers hands. Our recently launched Ops Collab platform, which enables instant communication between cabin crew, ground staff and operations

control has been a gamechanger for improving our boarding and aircraft turn times. We redesigned check-in areas at Auckland Domestic and International airports, minimising queues and providing a better customer experience. We also rolled out a reinvigorated Seats to Suit product on our international short-haul network to give customers greater flexibility and to ensure we continue to provide good value across all ticket price points.

In the coming months we have some further exciting developments to share. We will be trialling digital bag tags, which will enable customers to track their baggage on a real time basis every step of their travel journey. We recently went live with our new loyalty platform iFly, which will form the foundation of the loyalty scheme of the future. Our new Auckland International Koru lounge design will be finalised, and we are excited to unveil a new world-class lounge offering to customers within the next two years. As aircraft availability issues start to resolve, we are also turning our minds to the network opportunities

and potential new routes we may look to serve in the medium to longer term.

We know the last 12 months have been difficult and that our ability to effectively navigate these challenges is due to our incredible people, who are always willing to go the extra mile to deliver for our customers. We want to acknowledge and thank the 11,700<sup>1</sup> strong whānau of Air New Zealanders for their hard work and dedication.

### Financial results

Turning to the results, Air New Zealand has delivered earnings before taxation of \$222 million for the year. This was an expected decline on the prior year, which benefited from significant pent-up demand as New Zealand's borders reopened.

Passenger revenue increased to \$5.9 billion, driven largely by a 23 percent increase in capacity, primarily across







# Letter from the Chair and Chief Executive Officer (continued)

the international long-haul network. Softness in domestic corporate and government demand was experienced from September 2023 and persisted across the remainder of the financial year. Also included within passenger revenue is \$90 million of credit breakage for unused customer travel credits that were considered highly unlikely to be redeemed.

Operating costs, including fuel, grew 15 percent driven primarily by increased long-haul flying. US dollar fuel prices declined seven percent, however increased levels of flying and unfavourable foreign exchange movements saw overall fuel costs grow to \$1.7 billion.

Cost inflation continues to challenge our productivity efforts, with approximately \$225 million of additional non-fuel operating cost headwinds. This represents an uplift of six percent for the year and brings the cumulative impact of inflation across the past five years to around 20 to 25 percent. While growth in the network has provided some



scale benefits in parts of the cost base, productivity remains below the levels achieved pre-Covid as the airline carries extra costs to help manage ongoing disruptions in the supply chain.

## Capital Management and Dividends

Management has made good progress this year to move the airline closer to our Capital Management targets. This includes the resumption of ordinary dividends, voluntary early repayment of debt and an increase in unencumbered aircraft.

Liquidity as at 30 June 2024 was \$1.5 billion and net debt to EBITDA was 0.8x. In November 2023, Moody's upgraded the airline's investment grade credit rating from Baa2 to Baa1, reflecting the strength of the airline's recovery and reaffirming Air New Zealand's position as one of the highest credit-rated airlines in the world. Maintaining our investment grade rating provides us with continued access to capital at competitive rates, giving us flexibility and resiliency.

On the basis of our ongoing balance sheet strength and the result, the Board is pleased to declare an unimputed final ordinary dividend of 1.5 cents per share, which equates to a payout ratio of 69 percent of the prior 12 month's underlying net profit after taxation. This takes the total dividend to 3.5 cents per share for the year.

## Sustainability

In July 2024, after careful consideration, we made the difficult decision to remove our 2030 science-based carbon intensity reduction target and to withdraw from the Science Based Targets initiative (SBTi).

Many of the levers needed to achieve the target, including the availability of new aircraft, the affordability and

availability of alternative jet fuels, and global and domestic regulatory and policy support, are outside the airline's direct control and have become increasingly challenging.

Despite withdrawing from the initiative, the workstreams we set up to help us achieve the target continue, including trialing next generation aircraft and ongoing efforts to find cost effective sources of alternative jet fuels. Work has also begun to consider a new near-term carbon emissions reduction target that better reflects the challenges we face with respect to aircraft and alternative jet fuel availability.

## Outlook

We have outlined a number of trading conditions that have significantly impacted our result for the second half of the 2024 financial year, in particular the tougher economic backdrop in New Zealand driving softness in demand, the cumulative impact of inflationary cost pressures, the impacts of aircraft availability issues and significant competition on our US network.

We expect these trading conditions to remain similar through the first half of the 2025 financial year. Given the ongoing uncertainty, the airline is not providing guidance at this time.

We remain focused on operating effectively through the current economic and operating conditions.

Our balance sheet is robust, with capacity to prudently manage these headwinds while investing sensibly for the future. We believe in the strength of our plan and our team and are excited about the opportunities ahead as we move out of this current cycle.

The actions we have taken across the year to deliver value for our customers will set us up well for the future, and you can expect both the Board and management to continue to focus on improving returns, while ensuring we stay true to our culture and our commitment to provide a world-class travel experience for our customers.

On behalf of the Board and management, we want to thank our shareholders for your continued support.

Ngā mihi nui.

Dame Therese Walsh  
29 August 2024

Greg Foran  
29 August 2024







## Business Highlights

### Customer satisfaction

Now back at pre-Covid levels

### Proud of our people

As they focus on creating a seamless, quality customer experience

### Digital innovation

Making it easier for our team to work collaboratively and enhancing customer service

### Record growth in Airpoints™ members

Up 14% to 4.6 million members

### Investing in our future

With new fleet, aircraft hangars, digital tools and battery electric and hybrid ground service equipment (GSE)

### Improved inflight experience

With new menus, snack selections and inflight entertainment

### Reinvigorated Seats to Suit

Providing greater customer flexibility and value

### Renewed Premium Check-in experience

With upgraded kiosk technology and improved customer flow in a modern, contemporary space

### Leaning into our decarbonisation journey

With our first commitment to a next generation all-electric aircraft, and target for Sustainable Aviation Fuel (SAF)<sup>2</sup> uplift of 10% of our total fuel volumes by 2030



#### Elevating inflight dining

This year we kicked off a culinary journey to elevate our onboard dining experience. Our goal? To redefine inflight dining and showcase the very best of New Zealand's culinary scene to our passengers.

Our adventure started with the Great Kiwi Snack Off – a nationwide search for the tastiest onboard snacks. Over 400 Kiwi businesses answered the call, flooding us with delicious options. A panel of “snackperts” – chosen from

thousands of applicants – tasted their way through the submissions, ensuring only the most exceptional snacks made it onboard. Chocolate dipped pretzels and almonds, tangy lemon meringue coated popcorn, and crunchy dried cheese are just a few of the delicious treats that are now tempting our passengers.

Our journey continued with the launch of “A Taste of Aotearoa,” our premium inflight dining menu. This is a testament to the exceptional produce and ingredients grown here in New Zealand.

From our exclusively New Zealand wine list to our carefully curated beverage menu showcasing local spirits and craft beer, every bite and sip is a celebration of Kiwi flavours.

The result – a refreshed inflight dining experience that celebrates New Zealand's culinary heritage and delights passengers. By showcasing the best of New Zealand's food and beverage offerings, we aim to provide our passengers with an unforgettable inflight experience.

#### Homegrown app streamlining airport operations

With more than 16 million passengers arriving and leaving on our flights each year, efficient communication is the key to ensuring a seamless and smooth operation.

The launch of Ops Collab, a new homegrown app, has revolutionised the way our airport teams connect with each other. Our people can now easily and instantly communicate via the app on their mobile device, co-ordinating plane

arrival and departures, with passenger boarding and disembarking. The app eliminates the need for lengthy, multi-step communication processes and ensures everyone is on the same page.

Ops Collab is proving to be a game-changer for our people, reducing boarding times, improving customer service, and enhancing overall efficiency. By further leveraging the power of digital technology, we've transformed the way our teams work, resulting in a more efficient and customer-focused operation.





## Business Highlights (continued)

### A new check-in experience

The transformation of our check-in areas at Auckland International Airport is part of the airline's ongoing commitment to improving our customer experience.

With upgraded kiosk technology, more options to self-serve and improved flow, passengers can now enjoy a smoother check-in process. Not only that, a new one-click check-in option on the Air New Zealand app allows customers to complete as much of the check-in process as possible before leaving home. This not only saves time but also creates a more relaxed and enjoyable start to the travel experience.

The premium check-in area at Auckland International Airport has also undergone a complete redesign, creating a welcoming and sophisticated space that reflects the unique spirit of Aotearoa New Zealand. With natural elements like a living wall and a digital wall showcasing bespoke art and music, the area now feels larger and more inviting.

The refreshed check-in is the beginning of a new look and feel for Air New Zealand's physical spaces, expressing the unique diversity, vibrancy, and personality of our country.



## Our Strategy





# Our Strategy

## Kia Mau

The strategy that guides us is called Kia Mau, which means “get ready and remain steadfast”. The aviation sector is dynamic, with externalities such as competition, economic conditions and supply chain uncertainty driving the need for business agility. At the same time, customer expectations for seamless travel with excellent service are valued more than ever – and that is our opportunity.

The Kia Mau strategy outlines how we will step change our customer proposition to deliver sustainably stronger financial performance over the medium to long-term, and unlock our full potential.

The Kia Mau strategy has three drivers of profit enhancement – growing our domestic business, elevating our international business and lifting the value of our Airpoints™ loyalty programme. Supporting these drivers are four important enablers that guide our efforts – Brilliant Basics, Serious about Sustainability, Digital Dexterity, and Prioritising People and Safety.

### Grow Domestic

Our domestic business is core to Air New Zealand’s purpose and provides critical infrastructure to connect New Zealand. Through decades of investment in fuel efficient aircraft, modern lounges and innovative digital products, we have sustained strong market share of approximately 85 percent. We do not take our position as the national airline for granted, and continuing to grow our domestic network while delivering a world-class service is a key strategic priority.

### Elevate International

Elevating our international business allows us to connect New Zealand with the world, by flying to destinations where our core New Zealand customers want to travel, and to markets that will enhance New Zealand’s tourism and economic

ambitions. Profitable international growth will leverage the considerable investment in aircraft, new product and service offerings on-board and strong alliance partnerships to ensure we are fulfilling our promise as a premium-leisure carrier. Cargo is a key component of our international network strategy.

### Lift Loyalty

Our Airpoints™ loyalty programme is ubiquitous in New Zealand, with over 4.6 million members, which essentially means there is one Airpoints™ member for every New Zealand household. The popularity of our programme and our member engagement enables both increased airline revenue and additional profit streams from our valued partners.

**To deliver the profit potential across these three areas, we are focused on continuously improving on four enablers:**

### Brilliant Basics

Brilliant operational execution is the foundation for an exceptional customer experience. For us, Brilliant Basics means world-class operational performance and service for our customers so they will choose to fly with Air New Zealand. To execute on this promise, we are building new proprietary digital tools, leveraging predictive maintenance technology across our fleet, developing more self-service options for customers via our app and implementing new ways of working for our airport teams which is focused on improving our on-time performance for customers.

### Serious about Sustainability

Achieving our sustainability ambitions is critical to our long-term success, however we know that targeting net zero emissions will be incredibly challenging for the aviation industry. We are focused on investments in next generation and new generation aircraft, Sustainable Aviation Fuel (SAF), and operational efficiencies to reduce our fuel burn and waste.

### Digital Dexterity

We aspire to be the world’s leading digital airline. That means investing in innovations and digital infrastructure that make life easier for our customers and our people – from the moment they start planning their trip or turn up to work for their shift, to the moment they exit the aircraft.

One of the objectives of our cross-functional operating model is to embed digital capability and thinking across all parts of Air New Zealand.

### Prioritising People and Safety

Our number one priority is ensuring that our customers get to and from their destinations safely and that the health, safety and wellbeing of our people is at the forefront of every decision we make.

Our people have proven time and time again to be the secret to our success. We have a strong legacy of Air New Zealanders who go the extra mile for our customers. This is what makes our service offering so unique and we will continue to drive a strong culture to sustain our world-class customer offering.

## Progress to date

We are now two years into our strategy and have seen significant improvements to our core capabilities and delivery on our objectives.

The table to the right highlights our key opportunities across each of the drivers and provides detail on some of our achievements in the 2024 financial year.

Profit Drivers	Select 2024 Achievements	Looking ahead, opportunities on our strategic roadmap include:
<div> Grow Domestic</div>	<ul style="list-style-type: none"><li>• New and enhanced self-service offerings via the app</li><li>• Investments in new and efficient ground service equipment</li><li>• Purchase of two new domestic A321neos</li></ul>	<ul style="list-style-type: none"><li>• Offering our customers new and enhanced products</li><li>• Driving lower costs for our customers through adding larger and more efficient fleet across the network</li><li>• Growing our regional connectivity with additional services on high demand routes</li><li>• Improved utilisation of our network schedule and aircraft to provide customers with more flying choices</li></ul>
<div> Elevate International</div>	<ul style="list-style-type: none"><li>• Reinvigorated Seats to Suit offering</li><li>• Redesigned premium check-in at Auckland Airport</li><li>• Renewed the Singapore Airlines alliance for a further 5 years</li><li>• Refreshed the Boeing 777 interiors</li><li>• Enhanced our inflight entertainment and onboard food offerings</li></ul>	<ul style="list-style-type: none"><li>• Retrofitting our 14 existing Boeing 787 Dreamliners with new interiors and an increased number of premium cabin seats</li><li>• Delivery of new GE-powered Boeing 787 Dreamliners and A321neos</li><li>• Offering new and improved products and services for our customers</li><li>• Growing existing and new international markets with new fleet and in conjunction with alliance partners</li><li>• Upgrade of our cargo management system</li></ul>
<div> Lift Loyalty</div>	<ul style="list-style-type: none"><li>• Retail partnership ecosystem grew by four partners</li><li>• Growth in volume of products in store – now at 13,000 items</li><li>• Finalise preparation for launch of iFly platform</li></ul>	<ul style="list-style-type: none"><li>• Investing further in the member experience, including enhanced benefits and increased personalisation of offers and services</li><li>• Growing our portfolio of Airpoints™ proprietary offerings to customers such as the Airpoints™ Store</li><li>• Enhancing the value customers realise through paying for flights with Airpoints Dollars™</li></ul>
Enablers	Select 2024 Achievements	Looking ahead, opportunities on our strategic roadmap include:
Brilliant Basics	<ul style="list-style-type: none"><li>• Launched a series of digital tools to support operational and customer service excellence, such as a new flight planning system and workforce collaboration tools to improve on-time performance</li><li>• Investment in core airport and engineering infrastructure</li></ul>	<ul style="list-style-type: none"><li>• Further use of live chat channels for customers</li><li>• Improved customer options in the event of flight disruptions</li><li>• Optimising aircraft maintenance to improve schedule reliability</li><li>• Upgrade of airport and engineering infrastructure</li></ul>
Serious about Sustainability	<ul style="list-style-type: none"><li>• Purchase of first battery-powered, all-electric aircraft</li><li>• Procured 0.4 percent of annual fuel consumption from SAF, with a view to uplift 10 percent of 2030 fuel volumes</li></ul>	<ul style="list-style-type: none"><li>• Induction of the all-electric Alia aircraft, to carry select cargo on the Domestic network</li><li>• Increase pricing and volume certainty for future SAF volumes through appropriate offtake agreements</li><li>• Improved operational procedures to reduce fuel consumption across fleets</li></ul>
Digital Dexterity	<ul style="list-style-type: none"><li>• Multiyear upgrade of digital platforms and tooling</li><li>• Over 50 artificial intelligence proof of concept trials undertaken</li></ul>	<ul style="list-style-type: none"><li>• Continued transition to modern and scalable digital infrastructure</li><li>• Investment in further artificial intelligence applications</li></ul>
Prioritising People and Safety	<ul style="list-style-type: none"><li>• 13 union agreements ratified</li><li>• New Mangōpare pilot cadetship launched</li><li>• Winning the Safeguard New Zealand Workplace Health &amp; Safety Award</li></ul>	<ul style="list-style-type: none"><li>• Increased investment in learning and training across the airline</li><li>• Expand Mangōpare pilot cadetship programme</li><li>• Building Air New Zealand’s culture of health and wellbeing</li><li>• Continued investment in our agile and lean operating model, including in operational areas</li></ul>





# Our Financial Performance

## Financial Commentary

Air New Zealand has reported earnings before taxation of \$222 million for the 2024 financial year compared to \$574 million last year.

The weaker economic backdrop in New Zealand drove a further deterioration in domestic demand in the second half, particularly for corporate and government segments. This decline in demand, together with the requirement for accelerated engine maintenance across the airline's Boeing 787 Dreamliner and Airbus A321neo fleets and elevated competition from US carriers, impacted the financial result this year. Net profit after taxation was \$146 million.

### Revenue

Operating revenue for the year increased 6.7 percent to \$6.8 billion due to a significant ramp-up in capacity on the airline's international long-haul routes. Excluding the impact of foreign exchange, operating revenue increased 6.3 percent.

Total capacity (Available Seat Kilometres, ASK) increased 17 percent, reflecting the full resumption of flying including the Boeing 777-300ER fleet which was previously grounded due to Covid-19. Capacity, excluding cargo-only flying in the prior year, increased 23 percent. This capacity represents approximately 90 percent of the airline's pre-Covid network.

Passenger revenue grew 11 percent to \$5.9 billion as a result of increased international flying. Demand (Revenue Passenger Kilometres, RPK) increased at a slower rate than capacity, resulting in a load factor of 81.5 percent, a decrease of 3.2 percentage points from the prior year. Revenue per Available Seat Kilometre (RASK) decreased 9.8 percent excluding foreign exchange, as both load factors and yields were impacted by the significant growth in international long-haul. This includes the impact

of unused customer credit breakage of \$90 million which was recognised within passenger revenue in the current financial year. Excluding credit breakage, RASK decreased 10.9 percent excluding foreign exchange.

Capacity across the international long-haul network increased by 37 percent, as the prior year was impacted by the phased return of grounded Boeing 777-300ER aircraft and the gradual removal of border restrictions for some Asian markets. Demand grew at a slower rate than capacity due to significantly increased market capacity growth particularly between New Zealand and the United States. This resulted in a 5.0 percentage point decline in international long-haul load factors to 79.4 percent. International long-haul RASK decreased by 11.5 percent excluding credit breakage and the impact of foreign exchange. Changes in foreign exchange resulted in a 0.7 percent improvement in reported RASK during the year.

International short-haul capacity increased by 14 percent, driven by more widebody flying to Australia and the Pacific Islands. This additional capacity, alongside increased competition, meant that total market capacity grew at a faster rate than demand. Load factors decreased 0.8 percentage points to 84.3 percent and RASK decreased 10.4 percent excluding credit breakage and the nominal impact of foreign exchange.

Domestic capacity decreased 1.0 percent for the year, with up to six jet aircraft removed from service for parts of the year due to the global Pratt & Whitney PW1100 accelerated engine maintenance requirements. Despite this, demand still decreased by more than capacity as macroeconomic conditions in New Zealand softened across the

financial year, which significantly impacted the corporate and government customer segments. While load factors decreased 0.7 percentage points to 84.2 percent, Domestic RASK was up 2.1 percent excluding credit breakage and the nominal impact of foreign exchange, due to the reduction in capacity flown.

Cargo revenue was \$459 million, a decrease of 27 percent. This was driven by the cessation of the New Zealand Government cargo subsidy scheme in March 2023, as well as an increase in total market cargo capacity into New Zealand as international carriers recommenced flying. Both factors resulted in an overall reduction in cargo yields, despite load factors improving. Foreign exchange had a nominal impact.

# \$222m

earnings before taxation  
down 61% on last year

# \$90m

revenue benefit  
from unused customer  
credit breakage

# \$5.9b

passenger revenue  
up 11% on last year



Financial Commentary (continued)

Contract services and other revenue was \$351 million, a decrease of 0.6 percent, due to reduced third-party maintenance revenue resulting from the closure of the Gas Turbines business, partially offset by increased passenger ancillary services. Foreign exchange had a nominal impact.

Expenses

Operating expenditure increased to \$5.8 billion for the year as the airline further restored its international network. Reported costs per ASK (CASK) improved 1.6 percent as a result of lower fuel prices and the change in mix of flying, with a higher proportion of lower CASK long-haul flying compared to the prior year. This was largely offset by broad based inflationary pressure, which led to a \$225 million increase in non-fuel operating costs compared to the prior year. Underlying CASK, which excludes the impact of fuel price, foreign exchange and third-party maintenance, deteriorated by 0.6 percent.

Labour costs were \$1.6 billion, increasing by 13 percent compared to last year. Full-Time Equivalent labour (FTE) increased 2.0 percent to approximately 11,700. The increase in FTE was driven primarily by the need for increased levels of operational staff to support the return of international long-haul flying. To a lesser extent, extra resources to manage operational and supply chain disruptions also drove the FTE growth. Wage inflation of 5.3 percent contributed to higher labour costs, partly offset by lower provisions for short-term incentive payments in the current year.

Fuel costs were \$1.7 billion, increasing 13 percent this year due to a 21 percent or \$293 million increase in fuel consumption. The increase in fuel consumption was driven by a mix of greater overall network capacity and higher usage of the Boeing 777-300ER fleet on routes that would otherwise have been served by the more efficient Boeing 787 Dreamliners. A weaker New Zealand dollar also contributed \$34 million to the overall increase in



fuel costs, as did an increase in the cost of carbon offsets relative to the prior year. These increases were partially offset by a 7.1 percent, or \$134 million decrease in the underlying US dollar Singapore Jet fuel price.

Aircraft operations, passenger services and maintenance costs increased \$273 million, or 19 percent driven primarily by increased flying activity on international long-haul routes and price inflation, particularly airport charges, air traffic control providers and engineering material supplies. These increases were partially offset by reduced third-party maintenance costs following the wind-down and closure of the Gas Turbines operation.

Sales, marketing and other expenses increased \$106 million, up 15 percent due to market development and related activities to support the increase in international flying, in addition to increased digital and contact centre costs.

Ownership costs were \$749 million, an increase of \$9 million or 1.2 percent from the prior year. Higher depreciation costs associated with new aircraft

deliveries and capitalised engine maintenance activity were offset in part by lower net finance costs driven by higher interest rates on cash reserves.

There was an unfavourable movement in foreign exchange hedging resulting in a net \$7 million negative impact on the Group result for the period.

Share of Earnings of Associates

Share of earnings of associates were \$30 million, a \$9 million decrease as supply chain disruptions impacted engine turn-around times and, therefore, earnings from the Christchurch Engine Centre, as well as unfavourable foreign exchange impact.

Cash and Financial Position

Cash on hand at 30 June 2024 was \$1.3 billion, a decrease of \$948 million on 30 June 2023. This was driven by a combination of lower operating cashflows in the year, scheduled debt and lease payments, dividends and capital management activities to manage cash levels towards the airline's target liquidity range of \$1.2 billion to \$1.5 billion.

Capital management activities included the purchase of unencumbered aircraft and the early repayment of several secured loans on aircraft during the year. At 30 June 2024 liquidity was \$1.5 billion, reflecting cash balances as well as the new commercial revolving standby facility of \$250 million, which is undrawn. The new commercial facility replaces the undrawn Crown Standby loan facility that was in put in place during Covid and subsequently cancelled in March 2024.

The airline's liquidity position does not include restricted cash, of which approximately \$300 million is part of a commercial arrangement to provide security over New Zealand-based credit card obligations. The airline can choose to adjust the level of security at regular intervals during the year, which would result in an increase in cash on hand and overall liquidity.

Cashflow and Debt

Operating cash flows were \$810 million, a decline of \$1.0 billion on the prior year, reflecting both lower EBITDA<sup>1</sup> and

adverse working capital movements driven by a reduction in revenue in advance. In the prior year, pent-up levels of demand and industry-wide capacity constraints drove high levels of revenue in advance. At the same time, operating costs were lower as the international network continued to ramp up. This resulted in higher operational cash flows in the prior year.

Net debt to EBITDA increased to 0.8x, which remains favourable to the airline's target leverage range of 1.5x to 2.5x. The Board will continue to review appropriate tools to prudently transition this metric into the target range.

Distributions

On the basis of the airline's balance sheet strength and result for the year, the Board has declared an unimputed ordinary final dividend of 1.5 cents per share, taking the total ordinary dividends declared for the year to 3.5 cents per share. The dividend will be paid on 26 September, to shareholders on record as at 13 September.

1.5cps  
ordinary final  
unimputed dividend

Dividend  
record date  
13 September 2024

Ex-dividend  
date  
12 September 2024

Dividend  
payment date  
26 September 2024

OUR CAPITAL MANAGEMENT FRAMEWORK DRIVES FINANCIAL RESILIENCE AND SUSTAINABLE SHAREHOLDER VALUE

Maintain financial resilience and flexibility		PROGRESS MADE IN FY24
<ul style="list-style-type: none"><li>Target liquidity range of \$1.2 billion to \$1.5 billion</li><li>Net Debt to EBITDA ratio of 1.5x to 2.5x</li></ul> <i>Underpinned by our commitment to maintain investment grade credit rating metrics</i>		<ul style="list-style-type: none"><li>Cash purchase of two domestic A321neo aircraft</li><li>Establishment of new \$250 million revolving credit facility to supplement liquidity, replacing unsecured committed Crown Standby Facility cancelled in Mar 24</li><li>Early repayment of select aircraft debt</li></ul>
Invest in core operations		
<ul style="list-style-type: none"><li>Fleet and infrastructure investments above WACC through the cycle</li><li>Investment to support the airline's decarbonisation ambitions</li></ul>		<ul style="list-style-type: none"><li>Major progress on Auckland jet base and 787 interior programmes</li><li>Investment in battery electric and hybrid ground service equipment (GSE)</li></ul>
Distributions	Growth capex	
<ul style="list-style-type: none"><li>Ordinary dividend pay-out ratio of 40% to 70% of underlying net profit after tax (NPAT)</li><li>Return excess capital via special dividends or share buybacks</li></ul>	<ul style="list-style-type: none"><li>Disciplined investment in value accretive capex</li><li>Target ROIC above pre-tax WACC</li></ul>	<ul style="list-style-type: none"><li>~\$200 million 2023 special dividend paid</li><li>~\$70 million unimputed ordinary interim dividend paid</li><li>~\$50 million unimputed ordinary final dividend declared</li></ul>

1. EBITDA refers to operating earnings before depreciation and amortisation, finance costs and taxation.



Financial Summary

	UNIT	2024	2023
Operating revenue	\$m	6,752	6,330
Passenger revenue	\$m	5,942	5,349
Operating expenditure	\$m	5,811	5,044
Labour	\$m	1,629	1,441
Fuel	\$m	1,692	1,499
Depreciation and amortisation	\$m	716	695
Earnings before taxation	\$m	222	574
Net profit after taxation	\$m	146	412
Basic and diluted earnings per share	cps	4.3	12.2
Dividends declared	cps	3.5	6.0
Dividends paid	\$m	276	-
Net cash flow from operating activities	\$m	810	1,853
Net cash flow used in investing activities	\$m	822	916
Cash and cash equivalents at the end of the year	\$m	1,279	2,227
Total assets	\$m	8,548	9,195
Total liabilities	\$m	6,538	7,116
Total equity	\$m	2,010	2,079
Net debt to EBITDA	times	0.8	0.3

Change in Profitability

The key changes in earnings, after isolating the impact of foreign exchange movements, are set out in the table below<sup>2</sup>:



2. The numbers referred to in the Financial Commentary on the previous pages have not isolated the impact of foreign exchange.





# Our Sustainability Update

## Sustainability

### Letter from the Chief Sustainability and Corporate Affairs Officer



Tēnā koutou

### Welcome to this year's sustainability update

Our purpose is to connect New Zealanders to each other and the world, but as part of an industry reliant on fossil fuels, this comes at a cost to both the environment and the communities who rely on it. Around half of New Zealand's Gross Domestic Product relies on nature. Our livelihood – food, trade and tourism – is built on the promise of the unique natural environment we call home.

Following a pilot last year, we have now established a Climate and Nature Fund, with around \$9 million set aside this financial year to invest in accelerating our own decarbonisation, support New Zealand's energy transition, and to support biodiversity and nature. We are pleased to be supporting

initiatives such as biodiversity projects on the Great Walks with the Department of Conservation, and the Halo Project with Trees That Count. We have also used the fund to invest in scaling SAF<sup>1</sup> supply through the United Airlines Ventures Sustainable Flight Fund, fund domestic SAF feasibility studies, and trial hydrogen-fuelled charging of battery-powered ground service equipment.

Aotearoa New Zealand relies on aviation for trade, tourism and connectivity. However, both our airline and the sector overall face climate-related risks as we transition to a lower emissions operating model. We have received one delivery of SAF into the country this financial year, as well as uplifted SAF from Los Angeles and signed an agreement with Neste for nine million litres of SAF produced in their Singapore refinery. While small in volume, these purchases are important to help us learn how to best integrate SAF into our supply chain both here in Aotearoa New Zealand and abroad. We are also testing Next Generation Aircraft (NGA) and have selected BETA's battery-powered all-electric aircraft ALIA CTOL as our first, which we expect to fly cargo on from 2026.

To further embed a focus on reduction of carbon emissions across the organisation, this financial year our short-term incentive programme included a performance measure relating to carbon emissions.

After careful consideration, Air New Zealand has decided to remove the 2030 science-based carbon intensity reduction target and withdraw from the Science Based Targets initiative. Unfortunately, many of the levers needed to meet the target, including the availability of new aircraft, the affordability and availability of SAF, and global and domestic regulatory and policy support, were outside the airline's direct control. In the last few months, potential delays to our fleet

renewal plan posed additional risks to the target's achievability, meaning the airline needed to retract it. This does not impact our continued commitment to reaching our 2050 net zero carbon emissions target. Work has already begun to consider a new near-term carbon emissions reduction target that could better reflect the challenges relating to aircraft and SAF availability within the industry.

Finally, this year we farewelled the Chair of our Sustainability Advisory Panel, Sam Mostyn AO, due to her appointment as Governor-General of Australia. Her contribution to our business was immense, and we know her contribution to Australia will be remarkable. We also farewelled Dr Susanne Becken, Katherine Corich, and Nadine Toe Toe, as their terms with the Panel came to an end. Our deepest gratitude to each for their service and care. James Shaw, former Green Party Co-leader and Minister for Climate Change, and Matteo Mirolo, the Head of Policy and Strategy in the Aviation Contrails team at Breakthrough Energy, joined Professor Tim Jackson onto the Panel in 2024. We look forward to working with them on this critical mahi.

Ngā manaakitanga,

**Kiri Hannifin**  
Chief Sustainability and Corporate Affairs Officer

1. As defined on page 12.



Sustainability (continued)

Governance

At Air New Zealand, governance of sustainability covers environmental and social matters. It is a broader concept than climate-related matters alone.



Information about how climate-related risks and opportunities are governed is outlined in our Climate Statement, which can be found here.

Board of Directors

The Air New Zealand Board of Directors has overarching responsibility for sustainability – this includes, but is not limited to, climate-related matters.

Executive team

The Executive team is responsible for developing and implementing the airline's sustainability strategy. The Chief Sustainability and Corporate Affairs Officer (CSCAO) leads the Sustainability team, who provide expertise and advice to the airline about sustainability matters. The CSCAO reports directly to the Chief Executive Officer.

Sustainability Advisory Panel

The airline's independent Sustainability Advisory Panel meets twice a year to provide advice to the airline in relation to sustainability developments and initiatives. These meetings include sessions with the Board, the Executive and the Sustainability team.

Sustainability Framework

This report covers the 2024 financial year and progress against the current Sustainability Framework, which will end this year. We are continuing to evolve our sustainability strategy and intend to release a new strategy and framework next year to guide our activity to 2027. Our current Sustainability Framework can be found here.



Our reporting approach

The following information provides an update on progress the airline has made against the metrics identified in its current Sustainability Framework. Data and commentary contained in this section relates to the financial year ended 30 June 2024, unless otherwise stated.

Air New Zealand's organisational boundary for sustainability reporting encompasses the companies listed on page 3 of Air New Zealand's 2024 Greenhouse Gas Emissions Inventory Report.

The following supporting information can be found on our website: Climate



Statement; Greenhouse Gas Emissions Inventory Report; Workforce Profile; Gender Pay Report; Metrics Table.

Climate Action

Our first Climate Statement

This year we published our first Climate Statement, as required by the Aotearoa New Zealand Climate Standards (NZ CS). The Climate Statement is structured around the four mandatory sections of the NZ CS, which are based on the recommendations of the Task Force for Climate-related Financial Disclosures (TCFD) framework that Air New Zealand has voluntarily reported against since the 2020 financial year.

Our Climate Statement provides information about the risks and opportunities that climate change presents for Air New Zealand across the short, medium, and long-term. It outlines how these risks and opportunities are governed, our risk management processes, how climate change impacts the airline today, and how it may impact us in the future. Climate-related metrics and targets that are most relevant to the airline are also provided.

The sections below include a snapshot of our 2024 climate performance, a summary of our material climate-related risks, and a high-level overview of our Transition Plan. Please note these are



extracts only, and readers should refer to the Climate Statement, found here, for our full disclosure.

Our climate-related risks





























During the 2024 financial year, we updated our assessment of the climate-related risks and opportunities that the airline faces. A summary of the most material risks is provided below.

Our Climate Statement also provides an overview of the current and anticipated impacts of climate change on the airline. For example, in the 2023 calendar year, Air New Zealand's cost to meet its domestic Emissions Trading Scheme obligation was \$38 million, which

increased from the 2022 calendar year due to increases in both the airline's emissions and the price we paid for New Zealand Units to meet the obligation.

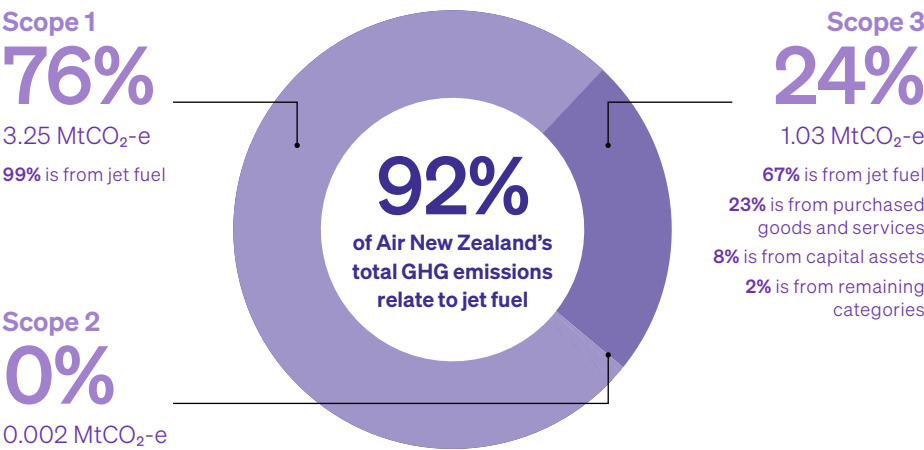
Note that the airline has not identified any material 'opportunities' from climate change, as defined by the NZ CS. On balance, the effects of climate change create risks for the aviation sector, notwithstanding the opportunities to reduce the impact of those risks (for example, by reducing net emissions through new technology such

as SAF and NGA, or reducing emissions costs or the costs of such technology through different mitigators). There may also be opportunities for the airline to differentiate itself competitively by moving faster or slower than peers to decarbonise, or to evolve its domestic network through the use of NGA in the future. However, the size and nature of these opportunities is not yet considered material.

CATEGORY OF RISK	SUMMARY OF SPECIFIC RISK (SEE CLIMATE STATEMENT FOR FURTHER DETAILS)	MATERIAL TIMEFRAMES		
		SHORT-TERM (0-5 YEARS)	MEDIUM-TERM (5-18 YEARS)	LONG-TERM (18+ YEARS)
PHYSICAL RISKS				
Acute and severe weather events	Climate change is expected to increase the magnitude and frequency of acute and severe weather events. This could cause delays and disruptions to the airline's operations, and potentially damage physical assets like aircraft, property, and ground service equipment.	*		
Chronic climate change	Longer-term shifts in underlying climate patterns like average temperature, rainfall, and sea level rise could constrain the airline's network options, increase mitigation spending, and exacerbate the effect of increased acute and severe events.			
TRANSITION RISKS FOR THE AIRLINE				
Changing demand	Climate change could affect underlying drivers of aviation demand, consumer preferences, and airline costs, which might affect demand for all global airline services, including Air New Zealand's.			
Competitive differentiation	In this context, competitive differentiation refers to the pace and cost at which Air New Zealand transitions to a lower emissions business model, compared to competitors. Both the airline's strategic choices around its Transition Plan, and similarities and differences in policy settings across markets, could affect the pace and cost of the airline's transition and competitive positioning relative to peers.			
Emissions pricing	Air New Zealand is currently a participant in two emissions pricing schemes: the New Zealand Emissions Trading Scheme (NZ ETS) and the International Civil Aviation Organization's (ICAO's) Carbon Offsetting and Reduction Scheme for International Aviation (CORSIA). Potential changes to the scope of emissions included in these schemes, the level and volatility of emissions pricing in the schemes, and the potential for new emissions pricing schemes to be developed, could increase the airline's cost base.			
Funding, insurance, and legal claims	Air New Zealand's ability to transition to a lower emissions business model, and its exposure to climate-related risks and regulation, may affect the airline's access to funding and insurance, and its legal exposure.			
Supply chain disruption and cost increases	The resilience and adaptability of Air New Zealand's supply chain to climate-related risks could affect the airline's ongoing operations. This includes airports and suppliers of other infrastructure, air traffic management services, aircraft, fuel and fuelling infrastructure, and spare parts and engines for aircraft.			
TRANSITION RISKS RELATING TO THE TRANSITION PLAN				
Availability and price of SAF	Acquiring the required volumes of SAF at commercial prices is a material success factor for the airline's achievement of its Transition Plan. The airline's ability to do this relies on external developments in production, technology, certification, costs and policy support, which are all evolving rapidly and so carry significant uncertainty and risks for the airline.			
Carbon removal supply and cost	In the longer term, Air New Zealand anticipates relying on carbon removals to address residual emissions and achieve its 2050 Target. This includes 'nature-based' removals, for example, enhancements to natural systems or ecosystems that sequester and store carbon on a certified, additional, and enduring basis, and 'engineered' removals, for example, using technology to capture CO <sub>2</sub> directly from the air. However, the availability, cost and credibility of both nature-based and engineered removals represent material uncertainties and risks to the airline's achievement of its Transition Plan.			
Conventional fleet renewal	Replacement of the current fleet with more efficient and / or innovatively designed conventional aircraft is critical to achievement of the airline's Transition Plan but relies on global suppliers to deliver affordable aircraft on expected timelines. These suppliers are already severely constrained and development and commercialisation timeframes are uncertain.			
NGA adoption	Air New Zealand expects NGA to play a role in achieving the 2050 Target. However, significant progress by third-parties is required for this to be viable. Delays in the medium to long-term could impact the delivery of the airline's Transition Plan.			

Snapshot of our 2024 climate performance

For the 2024 financial year, Air New Zealand's total CO<sub>2</sub>-e emissions were 4.3 million tonnes. This was an increase from 3.7 million tonnes in the 2023 financial year, largely driven by increased flying activity on international routes.



\* Note on short-term impacts: while acute and severe weather events can occur in the short-term, the contribution of climate change to exacerbating the impact of these events is difficult to attribute, and the associated financial impact is unlikely to be material to Air New Zealand, so the risk posed to Air New Zealand is assessed as not material in the short-term. Air New Zealand nonetheless acknowledges that these events would likely be material and potentially devastating to impacted communities.



Sustainability (continued)

Our Transition Plan

Like all airlines globally, Air New Zealand relies on fossil jet fuel to operate its passenger and cargo services. As such, the aviation industry emits significant amounts of greenhouse gases. Aviation is widely recognised as a hard-to-abate sector due to the limited alternatives of suitably energy intense and light weight fuels. Air New Zealand plans to reduce its carbon emissions over time, acknowledging the substantial industry changes, technology development and policy support required to do so. The airline’s Transition Plan helps to demonstrate potential paths to make these reductions over time.

Air New Zealand’s Transition Plan has been developed with reference to its 2050 Target. During the 2024 financial

year, the Transition Plan was also guided by the 2030 Target, though the airline removed this target in July 2024.

The airline has developed roadmaps and governance structures that monitor and support the delivery of the Transition Plan. These roadmaps and governance structures are dynamic in the sense that they are regularly reviewed and assessed to ensure they remain fit for purpose. The airline therefore expects them to change over time. The Transition Plan will also evolve over time.

Air New Zealand’s strategy for delivering its 2050 Target is currently designed to:

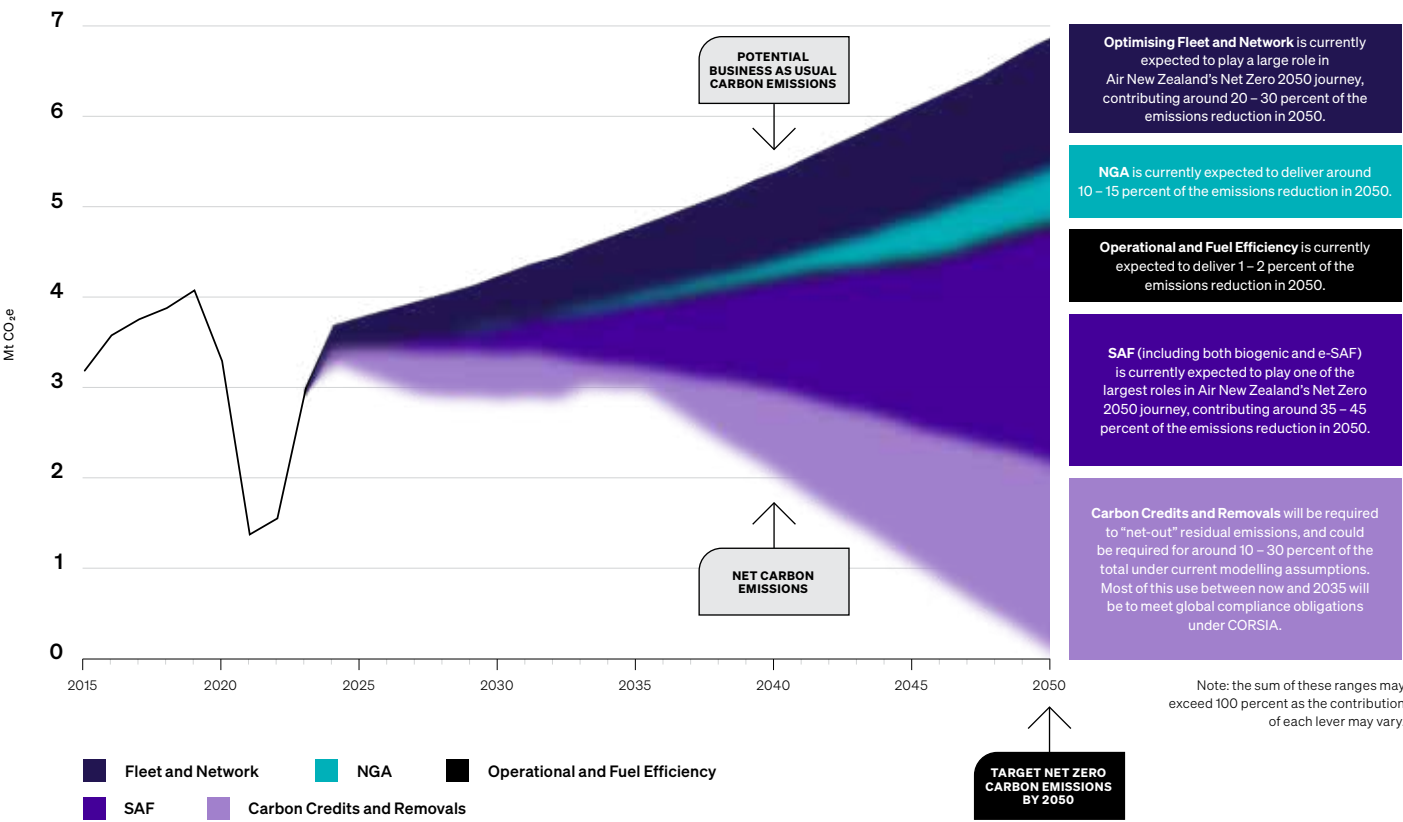
- Reduce emissions through using more efficient aircraft, adopting NGA, and improving operational efficiency, where reasonably possible;

- Reduce emissions through increasing use of SAF (with emissions being reduced due to the biogenic nature of SAF that is explained on page 27 of the Climate Statement, despite producing similar emissions as fossil jet fuel when combusted); and
- Thereafter selectively using eligible carbon credits and removals to address residual emissions in the period to 2050.

Some actions necessary to enable the airline to achieve the 2050 Target are within the control of the airline, but most rely on third-parties and governments to take material actions, within assumed timeframes.



Air New Zealand illustrative roadmap



Roadmap

One hypothetical 'roadmap' is shown above, which illustrates Air New Zealand's view of how a series of measures could make varying contributions to help the airline potentially reach net zero carbon emissions over the period to 2050.

The roadmap illustrates various scenarios that could apply through to the 2050 Target. It is possible that the 2050 Target could be achieved through a different combination of factors or not achieved in full if, for example, the required technology and policy developments do not eventuate as illustrated above. Primary users should not infer from these roadmaps that achievement of the 2050 Target is certain to eventuate. See pages 21 - 24 of the Climate Statement for more information.

Two overarching assumptions shape the Transition Plan roadmap. First, a long-term growth rate for aviation sector demand of 2.5 percent per annum to 2050, measured in Revenue Tonne Kilometres (RTK) and based on Boeing's *Commercial Market Outlook* for the regions in which Air New Zealand operates. This is represented as 'Potential business as usual carbon emissions' on Air New Zealand's illustrative roadmap, which shows what emissions could be if demand grew at this rate and the airline's emissions intensity was fixed at 2019 levels. Second, the assumption that Air New Zealand will meet this demand by adopting a portfolio of lower carbon technology when the airline is feasibly and commercially able to do so, and through continued fossil jet fuel-powered air travel in the meantime.

The roadmap is not a guarantee of future performance or the actual contributions made by any of the components of the Transition Plan. Actual results, developments or contributions may differ materially from those presented. Air New Zealand intends to update roadmaps like this internally and update this public view annually. In some cases, for example certain NGA concepts and carbon removal solutions, the contributions relate to technologies that have not yet been developed or sufficiently scaled, and the estimated contributions in the roadmaps may evolve materially.



Sustainability (continued)

Sustainability partnerships

Voluntary Emissions Contribution Programme (VECP)

Passengers booking a flight on our website can opt in to our VECP and buy carbon credits from certified international projects in an amount based on their flight’s estimated emissions. Our VECP also supports biodiversity here in Aotearoa New Zealand by partnering with Trees That Count. Native trees and plants are planted across a range of selected projects which restore, regenerate and protect our unique natural environment.

- In the 2024 financial year, customers booking through the Air New Zealand website purchased 58,488 tonnes of carbon credits<sup>2</sup>, and contributed \$988,000 to Trees That Count (resulting in 123,502 trees being planted, supporting biodiversity outcomes across Aotearoa New Zealand).
- 3.4 percent of bookings made through online storefronts where the VECP is available contributed to the programme<sup>3</sup>.

In March 2024, we introduced an emissions reporting platform for Corporate, Government, and Cargo partners, to provide visibility of emissions estimates including by route and seat class where applicable. Customers can purchase carbon credits from certified projects based on their emissions data through our carbon credits partner, CHOOOSE. To date, more than 14 cargo and 221 corporate customers have signed up to the platform.

Climate and Nature Fund

In 2023, Air New Zealand piloted an internal carbon charge on its flagship ultra long-haul route, Auckland to New York, which creates a dedicated revenue or investment stream which we have ring-fenced for investment in sustainability initiatives. This year,

the charge was expanded to include operations between Auckland, Chicago and Houston. Together with the profits from Air New Zealand’s loyalty partnership with Z Energy, the charge generated around \$9 million in the 2024 financial year. These funds have been distributed across four key categories,

with implementation, progress and outcomes to be undertaken and reported in the 2025 financial year.

- [Scaling SAF](#)
- [Mitigating emissions](#)
- [Growing renewable energy supply](#)
- [Organisational improvements](#)

Partnering for better biodiversity outcomes

This year we have expanded our support of the Department of Conservation (DOC) and Trees That Count.

DOC

Continued to support biodiversity projects alongside five Great Walks, including 41,457 hectares of sustained predator control and threatened species monitoring; and confirmed future funding to support biodiversity projects alongside the Whanganui River Journey Great Walk. We also flew more than 200 threatened species and conservation dogs.

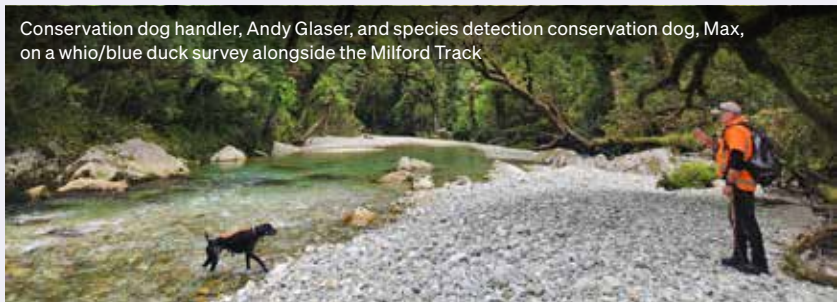
Trees That Count

Confirmed funding for the Halo Project enabling land and habitat restoration of degraded and threatened ecosystems in Ōtepoti, Dunedin.

Welcoming a new breed of conservation experts

In October 2023, we announced the expansion of our DOC partnership to include the Conservation Dogs Programme (CDP), which provides leadership of conservation dogs trained to detect New Zealand’s protected species and unwanted pests.

The funding provided by Air New Zealand helps the CDP to mentor, certify and support dog-handler teams. It has enabled 50 days for undertaking mentoring work; 462 field days for undertaking biosecurity checks, incursion responses, surveillance and species detection work; and 24 advocacy events. In addition, 33 pest and species detection dogs received full certification and 27 received interim certification.

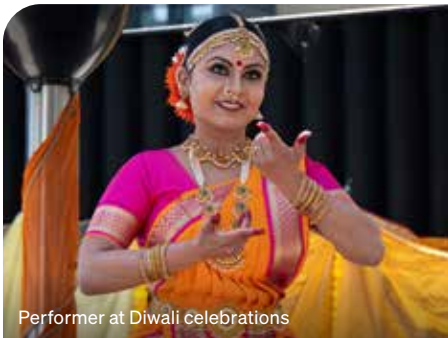


Conservation dog handler, Andy Glaser, and species detection conservation dog, Max, on a whio/blue duck survey alongside the Milford Track

Caring for New Zealanders

Air New Zealand is committed to the role we play in connecting people and communities, and we strive to be a place where everyone can feel included and supported. The airline was named New Zealand’s most attractive employer for 2024 by Randstad, and while we missed our target employee engagement score of 79 (we achieved 70), we are continuing to see our engagement trend stay steady.

We also launched a new engagement measure this year, “I feel a sense of belonging at Air New Zealand” to bring an outcomes-focused approach to our employee engagement and as a measure of progress for our Diversity Equity & Inclusion (DE&I) work.



Performer at Diwali celebrations

Creating better connections through greater diversity and learning

We were proud to support a range of events to celebrate and highlight our diversity at Air New Zealand this year. These included celebrating Matariki, with a market organised by the Manu Network, our KASIA Network celebrating Diwali and Lunar New Year, our Women’s Network’s panel holding a discussion to celebrate International Women’s Day, and our Pride Network returning to the Auckland Rainbow Parade. We also established a new partnership with Pride Pledge to support us and our commitment to the safety, visibility, and inclusion of the Rainbow community.

Target	2024	2023
Air New Zealand’s employee engagement score <sup>4</sup> being in Glint’s Global Top Engagement Index benchmark of 79 <sup>5</sup>	70 as at June 2024	71 as at June 2023
I feel a sense of belonging at Air New Zealand – target 75 <sup>6</sup>	72	69
Grow access to and use of employee assistance support tools (including Employee Assistance Programme, Peer Support Network and Bullying and Harassment Contacts) <sup>7</sup>	The utilisation rate of support tools was 16.0% in financial year 2024	The utilisation rate of support tools was 14.7% in financial year 2023
Double our spend with Māori and Pasifika owned businesses and social enterprises to \$24 million, and double our diverse sourcing relationships to at least 50 suppliers by the end of financial year 2024	\$16 million was spent with diverse suppliers across 39 suppliers	\$12 million was spent with diverse suppliers across 26 suppliers
Better connecting Aotearoa New Zealand exporters to the world by increasing cargo load factors on our widebody international network to 85% <sup>8</sup> by financial year 2025 (from 67% in financial year 2019)	63% load factor for financial year 2024 on our widebody international network	67% load factor for financial year 2023 on our widebody international network

Rautaki Kanorau, Tautika & Kauawhi – He huānga au  
Diversity, Equity & Inclusion – I Belong

Working alongside and valuing the voices of Air New Zealanders with diverse perspectives and experiences makes us more innovative and supports better decision-making. Our refreshed DE&I strategy was developed in partnership with our diverse teams and

we are focusing on working with them to bring the strategy to life.

This year we have continued to see progress on our key DE&I metrics. For an update on our key DE&I targets, see page 39 of our Corporate Governance Statement.

Mangōpare Air New Zealand Pilot Cadetship

In June 2024, we launched the airline’s first-ever Mangōpare Pilot Cadetship, designed to inspire more people to pursue a career as a pilot by reducing financial barriers, encouraging greater diversity. The cadetship complements existing pilot pathways to help ensure we can continue to meet future demand and avoid possible pilot shortages.

With an initial commitment of 30 pilots, the all-inclusive training programme accelerates the journey to becoming a commercial pilot from the typical 24-36 months to approximately 14 months. Successful cadets will commence training in small cohorts from September 2024, with the majority of costs, including training and living expenses, funded by Air New Zealand.

2. 28,707 of these credits have already been retired on behalf of Air New Zealand. 29,781 of these credits need to be retired on behalf of Air New Zealand. 3. Changes made to the VECP at the start of the 2024 financial year, such as including radiative forcing by default, resulted in the amount of carbon measured per person through the programme increasing and as such, the price charged to the customer also increasing. The reduced contribution rate in the year is thought to be due to the increased price.

4. This score is out of 100 and based on the responses to two questions in our Employee Survey which is run quarterly on the Glint platform – ‘How happy are you working at Air New Zealand’ and ‘I would recommend Air New Zealand as a great place to work’. Responses are measured on a 5-point scale. 5. As at December 2023, the Glint Global Top 25% engagement threshold was an Engagement Index score of 79. 6. This score is out of 100 and based on the response to the statement in our Employee Survey - ‘I feel a sense of belonging at Air New Zealand’. Responses are measured on a 5-point scale. 7. The utilisation numbers may include people who seek support through multiple channels, due to the confidentiality and/or anonymity of individual data. This includes Peer Support, where an individual may seek support from a Peer Support Network volunteer over several quarters. Financial year 2024 data also differs from previous reporting, in that EAP usage includes new and existing users (rather than just new users), and utilisation rate is calculated by total employee numbers rather than FTE less those on Leave Without Pay (LWOP). Overall, Air New Zealand aims to maintain a utilisation rate of support services above 10 percent to illustrate proactive use as well as reactive support. 8. Based on the volumetric utilisation of available belly capacity (including passenger bags) unless a 100% gross weight load factor is achieved sooner.



Sustainability (continued)

Supporting our Supply Chain

Critical to the success of our operations is ensuring we have a strong, capable and responsible supply chain. Air New Zealand is committed to social and environmental responsibility, ethical conduct, and to maintaining operational integrity and safety at all times. In



December, Air New Zealand published its 2023 Modern Slavery Statement which can be found here.

We are also finalising changes to our Supplier Code of Conduct to provide greater focus on modern slavery and responsible sourcing due diligence and will release this in the first half of the 2025 financial year.

Flourish Café providing great coffee and even greater opportunities

In November 2023, with the support of Air New Zealand’s Enable Network, Flourish Café opened its doors at our Auckland Hub. This is the second café for Project Employ, an organisation focused on ensuring young people with intellectual or learning disabilities and differences are not just included, but thrive in meaningful, paid employment.

Ka Rere: helping develop a supply chain that reflects Aotearoa New Zealand

Air New Zealand’s focus on supplier diversity aims to promote and increase the participation of diverse suppliers in our procurement process, and better reflect the communities where we live, work and fly.

Our initial focus has been to grow the number of Māori and Pasifika-owned businesses, as well as social enterprises, that we work with. While we did increase our spend to \$16 million across 39 diverse suppliers in the 2024 financial year, there is still work to do to increase supplier diversity at Air New Zealand.

In January 2024, we launched Ka Rere, a diverse business accelerator programme. More than 250 businesses applied, with Air New Zealand selecting three businesses as part of a 12-week mentoring round.

- **Kenai, a Māori-owned ESG-focused construction company;**
- **Beyond Soap, a Pasifika-owned company that sells locally made plastic and palm-oil free hand, body and haircare bars; and**
- **Tūāpae, a Māori-owned vineyard on Waiheke Island focusing on regenerative viticulture.**

In addition to a \$20,000 cash grant to invest in and grow their business, the three businesses were able to access a range of skills, knowledge, and experience from within the Air New Zealand team. In turn, we are also learning from these businesses, and the many more that applied, about how we can grow and support a more diverse supplier base. We are looking to undertake a second round of Ka Rere in early 2025.



Driving towards a circular economy

Target	2024	2023
65% of total solid waste diverted from landfill by financial year 2023	47.5% diverted from landfill	40.4% diverted from landfill

Getting wise about waste

Preventing and reducing waste is a key concern for Air New Zealand. This year Air New Zealand diverted 1,011 tonnes of waste from landfill. This represented 47.5 percent of total waste<sup>9</sup> across the airline’s Domestic ground sites, and airports serviced by our main waste provider. It also included waste data from our Auckland and Christchurch lounges which has been provided by our cleaning provider.

- **842 tonnes of waste was recycled**
- **169 tonnes of waste was composted**
- **1,116 tonnes of waste was sent to landfill**

We were disappointed not to meet our waste diversion target, and to help provide more focus across the business, we have undertaken detailed waste audits across our operations and developed a new Circular Economy strategy and targets for 2025-2027, which we will release in the 2025 financial year.

Setting a new strategy for Circular Economy

The waste audits identified the need for both systemic and behaviour change, with a large proportion of waste going to landfill being products that could otherwise be diverted. However, waste from each business unit varies significantly, and these differences can also skew performance when using total landfill diversion as a waste measurement. For example, Cargo handles heavy materials like wood so recyclable waste tends to be heavy whereas in other parts of the business recyclable waste tends to be lightweight plastic.

The new Circular Economy strategy sets business unit specific targets and will roll out in two phases.

**Phase One** focuses on getting the basics right and improving processes around operational waste, removing unnecessary waste streams, and re-establishing our onsite waste

champions. It also includes introducing a short-term incentive scheme target for eligible team members, to further highlight, embed and engage our team around waste.

**Phase Two** will focus on circular inputs and outputs regarding procurement and customer engagement.



Cabin Crew Sustainability Activators

To harness the passion of our Cabin Crew in taking sustainability action, in October 2023 we launched the Cabin Crew Sustainability Activators. Made up of cabin crew from across our turboprop, narrowbody and widebody fleets, the Activators initiate and deliver sustainability initiatives.



Cabin Crew Sustainability Activators

Single-use cups – a case study

We have now removed single-use cups from our New Zealand<sup>10</sup>, Australia, Fiji, and Cook Islands’ lounges.

This will eliminate nearly one million single-use cups from our waste stream each year. In March 2024, Air New Zealand also ran six single-use cup free Domestic trial flights where we encouraged passengers to bring their own cup and provided reusable cups onboard. Around 10 percent of customers brought a reusable cup, and there was overwhelming support to move to a reusable cup offering. We will be continuing our work to understand how we can reduce inflight single-use cups, including how we can further encourage passengers to bring their own cups.





Sustainability (continued)

Sustainable tourism

Target	2024	2023
Increase annual growth in bookings for Qualmark-awarded operators on Air New Zealand's website by 100% by financial year 2023 from a financial year 2021 baseline	47%	85%
30% <sup>11</sup> of New Zealanders aware of Tiaki Promise by June 2025	24%	23%

Connecting New Zealanders to each other and to the world

Air New Zealand is proud to play our part in a successful and thriving tourism industry for Aotearoa New Zealand. This year we have continued to invest in key markets, including working in partnership with Tourism New Zealand to market New Zealand. In May 2024, we were again the Premier Sponsor of TRENZ in Wellington and in June we were

the Airline Partner for Meetings 2024. Air New Zealand also partnered with New Zealand Māori Tourism to enable buyers attending TRENZ to experience some of our best Māori tourism in the Bay of Plenty, Rotorua, Northland and Taupō regions. In addition, we encouraged New Zealanders to explore their own backyard through domestic marketing, including promoting a range of domestic

destinations and promoting events such as the Hokitika Wildfoods Festival. Air New Zealand also works closely with a range of regional tourism operators and organisations to help promote the regions in both local and international markets. This year, partnership campaigns showcased Wellington, Auckland, the West Coast, Nelson, Rotorua and Invercargill.

Bringing the Tiaki Promise to life

The Tiaki Promise is a commitment to protect and preserve Aotearoa New Zealand's natural environment, respect local culture, and travel responsibly. This year we continued to support the Tiaki Promise through promotion and education, partnership activity, and our work to reduce our environmental footprint and support conservation efforts.

**Proud to support sustainable tourism businesses**  
Supporting tourism businesses that are committed to making Aotearoa New Zealand a world-class and sustainable visitor destination is a key part of supporting sustainable tourism for the future. Highlights from our partnership with Qualmark this year include development of a new video that is screened on Air New Zealand's inflight entertainment on domestic jet aircraft and advertising in Kia Ora magazine promoting Qualmark.

**Setting our sights on a thriving tourism industry long-term**  
In the 2024 financial year we participated on the Industry Development Group for Tourism 2050, a strategic initiative led by Tourism Industry Aotearoa (TIA), aimed at shaping the future of Aotearoa New Zealand's tourism industry. For Air New Zealand, the success of tourism is intrinsically linked to both our purpose and our own success. We look forward to being part of this collaborative work going forward.

Bringing Kia Rite to life

Our new Māori strategy Kia Rite outlines opportunities and business drivers to grow our Māori workforce, embed te ao Māori and forge partnerships with Māori entities. Focusing on growing Māori participation into the business through talent acquisition and development of current employees, as well as increasing procurement of goods and services from Māori businesses, brings te ao

Māori thinking into the operations of the airline and grows connections with communities. In the 2024 financial year we have worked hard to embed principles of te ao Māori into the selection criteria around Ka Rere, our new diverse business accelerator programme, and as part of the brief for our domestic SAF feasibility studies.



Members of our Manu Network performing at the Matariki Market

11. New target set by Te Kāhui Tautiaki in September 2023.

Our Corporate Governance Statement

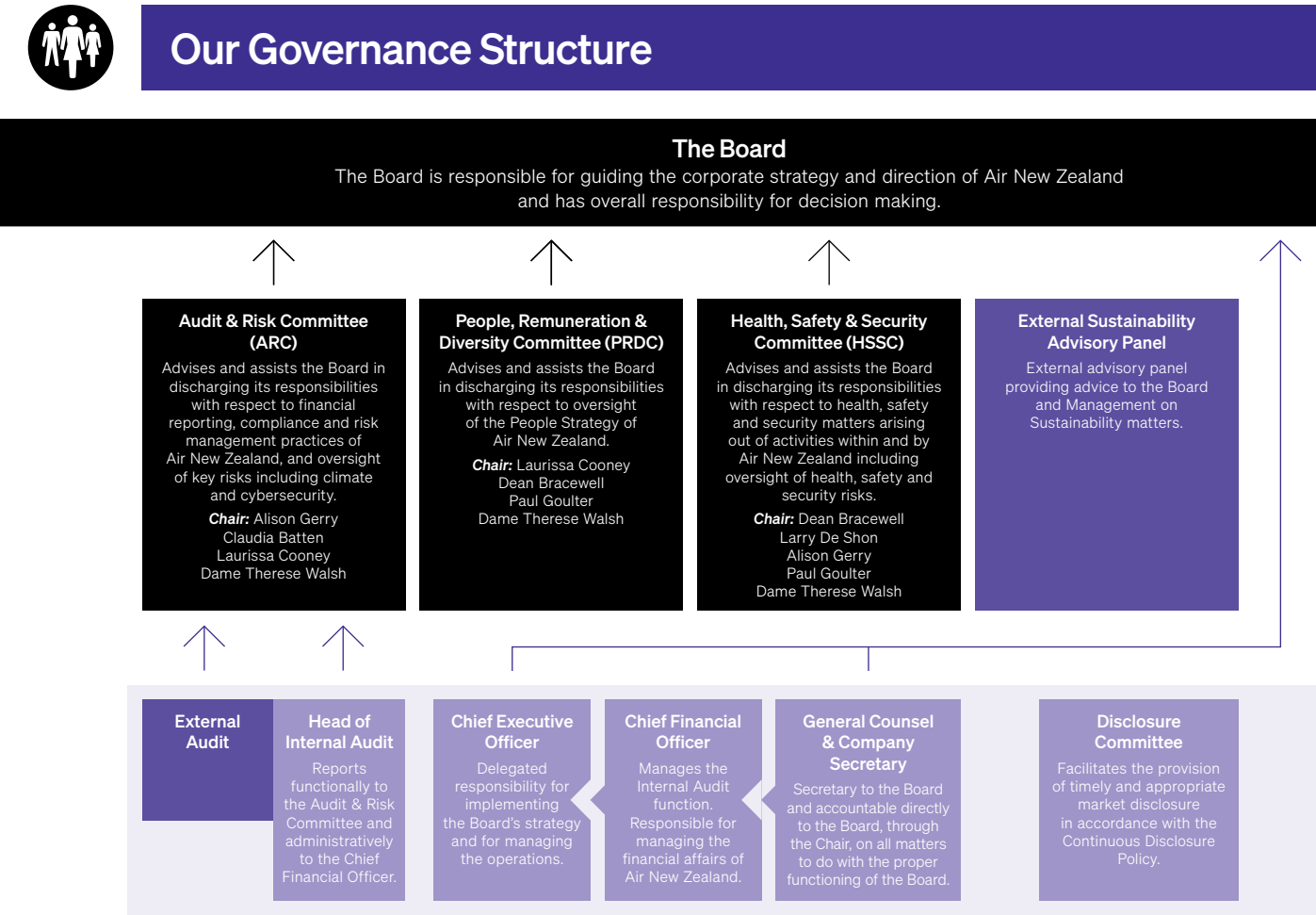




# Corporate Governance Statement

Effective corporate governance is at the heart of the Air New Zealand Board’s agenda, and the Board considers its governance practices to be consistent with the Principles of the NZX Corporate Governance Code dated 1 April 2023.

This Corporate Governance Statement was approved by the Board on 28 August 2024 and is current as at that date.





Corporate Governance Statement (continued)

Independence

The Board has identified criteria in its Charter, against which it evaluates the independence of directors in line with the NZX Listing Rules. These are designed to ensure directors are not unduly influenced in their decisions and activities by any personal, family or business interests.

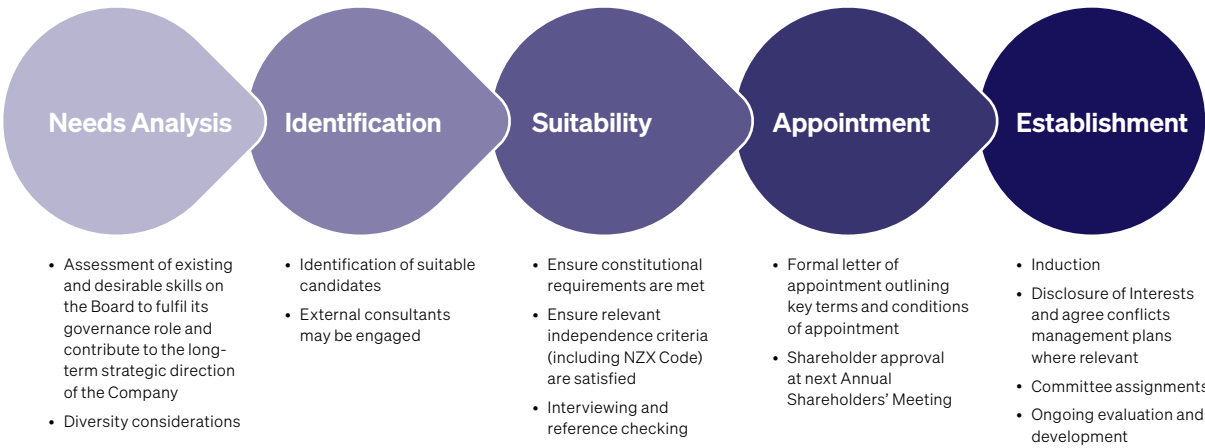
All directors have been determined to be Independent Directors under these criteria, and for the purposes of the NZX Listing Rules. Directors are required to inform the Board of all relevant information which may affect their independence such that the Board continually considers the independence of its members.

The Board Charter makes explicit that the Chair and the Chief Executive Officer roles are separate.

Director Appointments

There have been no new directors appointed during the 2024 financial year.

The Board's approach to appointing directors is depicted below. The Board as a whole considers the requirement for additional or replacement directors.



Directors are expected to acquire a shareholding in the Company equivalent to 50 percent of the annual base director fee within 3 years of appointment. Dame Therese Walsh, Dean Bracewell, Laurissa Cooney, Alison Gerry, Paul Goulter and Larry De Shon have all met this threshold. Claudia Batten is expected to do so by the end of the 2025 financial year.

Key Governance documents are available on the Air New Zealand website. These include:

- The **Company's Code of Conduct and Ethics**, stating the guiding principles of ethical and legal conduct, applicable to everyone working at or for Air New Zealand – directors, executives, employees, contractors and agents;
- Charters for the Board and each of its Committees**, detailing authorities, responsibilities, membership and operation;
- The **Securities Trading Policy**, identifying behaviours that could be illegal for individuals, or otherwise unacceptable or risky in relation to dealings in Air New Zealand's securities by directors, employees or their associated persons;
- The **Continuous Disclosure Policy**, addressing compliance with continuous disclosure obligations and the timely treatment of Material Information.



Air New Zealand's key Governance documents can be found at:  
[airnewzealand.co.nz/corporate-governance](https://airnewzealand.co.nz/corporate-governance)

Diversity, Equity & Inclusion

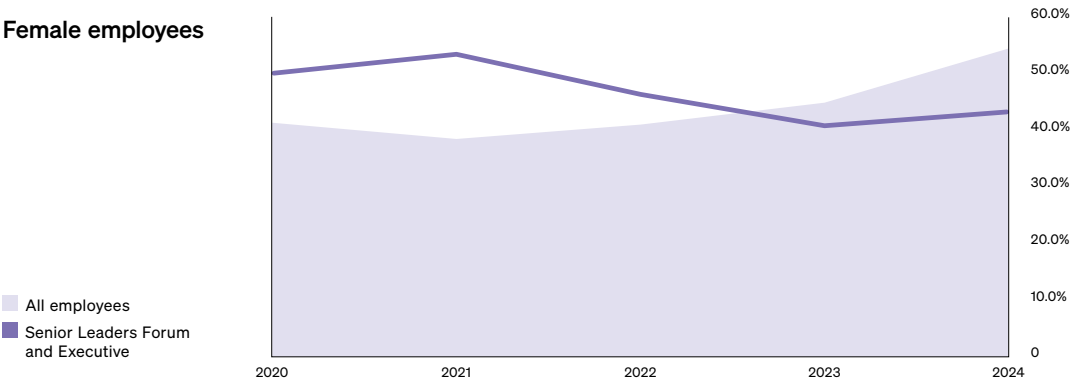
The Company's Diversity, Equity & Inclusion strategy recognises the value of a diverse workforce which is proudly representative of Aotearoa New Zealand, and aims to create an open, inclusive environment for our people, customers, whānau and communities to thrive. Overall, the Board considers the Company's performance against this strategy has been consistent. The Board has also had input into and endorsed the recently refreshed strategy and will continue to regularly evaluate progress.

Diversity is considered across a number of measures, including gender, ethnicity, disability, age, and sexual identity. There is a focus on recruitment practices that promote the retention and attraction of diverse talent, as well as a broad range of employee initiatives to reflect, support and develop the diversity we have across the airline. Air New Zealand's 10 Employee Networks play a key role in supporting and advocating for employees and ensuring the success of the airline's Diversity, Equity & Inclusion strategy.

With a target of 50 percent women in the senior leaders forum (which includes the Executive), the Company achieved 42 percent as at 30 June 2024. The Board will continue to monitor this and is comfortable that the recent decline is not reflective of any systemic issues, and that recruitment, retention and management of talent pipelines are all operating well. The 50 percent target will be maintained for the 2025 financial year and there will be a continued focus on building a pipeline of women leaders at all levels of leadership to help us achieve this.



Female employees



Air New Zealand also has a target of 21 percent of the Company's people leadership roles being held by Māori and Pasifika employees by 2025; as at 30 June 2024 the result was 17 percent. The 21 percent target will be maintained for the 2025 financial year, with ongoing support for our graduates of our Mangōpare leadership development programme, and continued focus on initiatives that support the recruitment, retention and development of Māori and Pasifika talent.

AS AT 30 JUNE	2024	2023
Directors (female:male:gender diverse)	4:3:0	4:4:0
Executive team (female:male:gender diverse)*	4:6:0	4:6:0

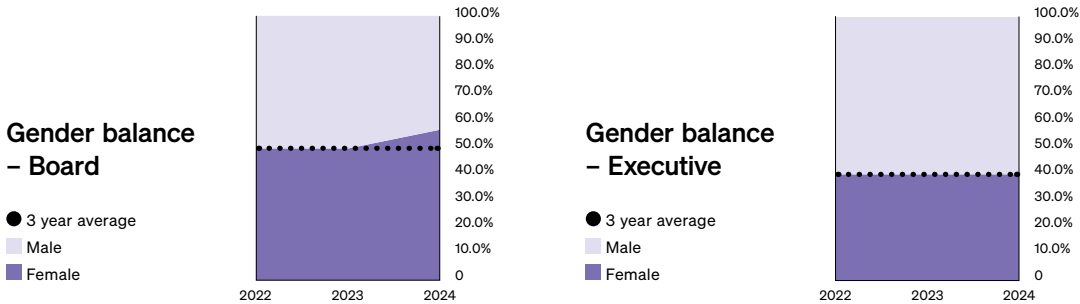
\*The Executive Team comprises the Chief Executive Officer and direct reports to the Chief Executive Officer, and corresponds to "Officers" as defined in the Listing Rules.



Laurissa Cooney discusses the activities of the People, Remuneration & Diversity Committee:  
<https://youtu.be/dw9CsF7l-tA>



Corporate Governance Statement (continued)





# Corporate Governance Statement (continued)

## Sustainability

A successful and sustainable future requires ongoing commitment by the Company to advancing its sustainability initiatives and the Board is focused on ensuring progress in managing and reporting on climate change impacts. To achieve this, the Board has collaborated with management to establish climate scenarios and models, both to meet climate disclosure requirements and to inform and shape the Company’s responses and strategies. Directors have endorsed efforts to enhance the availability and sourcing of alternative jet fuel, as well as approving the purchase of a new battery electric ‘demonstrator’ aircraft, which is expected to operate a single short-haul cargo route from 2026.

The Company’s transition plan to guide its transition to a low emissions operating model has been a focus for the Board given the challenges the airline industry faces. In 2022, the Company set a near-term target for 2030 in line with the aviation sector methodology designed by the SBTi to reduce its carbon emissions intensity by 28.9 percent against a 2019 baseline. After careful consideration, Air New Zealand retracted this target and withdrew from the SBTi in July 2024. This was driven by two main factors. Many of the levers needed to meet the target, including the availability of new aircraft, the affordability and availability of alternative jet fuels, and global and domestic regulatory and policy support, are outside the airline’s direct control and remain challenging. More recently delays to the airline’s fleet renewal plan due to global manufacturing and supply chain issues that could potentially slow the introduction of newer, more fuel-efficient aircraft into the fleet posed an additional risk to the target’s achievability.

The Board’s focus on sustainability is not limited to climate change, as demonstrated in the Sustainability section of this report. Sustainability issues are also expected to be discussed in all relevant Board papers to drive improvement in, and focus on, their identification, measurement and management.

## Kia Rite

The airline continues its journey to realise and embed an authentic te ao Māori approach for the Company. In September 2023, the Board approved a refreshed Māori strategy Kia Rite (updated from the February 2023 Māori strategy) which presents three core opportunities to enable Air New Zealand to be the leading airline in authentic indigenous relationships in the world. The calls to action are: Grow Māori Workforce, embed te ao Māori and Lift Māori Connections.

Authenticity has also been a focus for the Board during 2024. The uniform project has benefited greatly from understanding the importance of Māori design skillsets steeped in whakapapa, tikanga and authentic narrative. These were key criteria in the designer selection process and will also inform other design initiatives in future years.

Furthering connections with the Māori economy during the year through the annual Board visit programme gave the Board a deeper awareness of the value that te ao Māori brings to an organisation. The Board’s visit to Rotorua included a formal pōwhiri (welcome) at Te Puia (New Zealand Māori Arts and Crafts Institute), and a tour of the now iwi-owned business. Engagements held with the business community in Rotorua and in Tauranga revealed the extent of Māori investment across the region and the important role that Air New Zealand plays in connecting iwi, hapū (clans or descent groups), and Māori entities to domestic and international markets.

## Customer Initiatives

Initiatives which improve and innovate the customer journey have been of keen interest to the Board, including inflight food offerings, innovative aircraft layouts including the new Skynest™ (which will debut on the new Boeing 787 aircraft due to enter the fleet in late calendar year 2025), an enhanced Air New Zealand app and the launch of our new loyalty platform iFly. Biometric boarding is progressively being introduced across United States ports, with Los Angeles being the first. The Board receive regular updates on the Airpoints™ programme, noting members have grown to 4.6 million this year.

Customer satisfaction has improved across the year, including how disruptions are handled. Ongoing global supply chain pressure for aircraft components (resulting in more frequent grounding of aircraft), has meant periods of disruption to the network, schedule adjustments, and increased workload for our personnel as well as pauses on some routes due to global engine issues with Pratt & Whitney and Rolls-Royce.

Significant process and tooling improvements, and additional resources have been added to the contact centre and customer care teams, which has markedly improved customer response times. Live Chat was introduced on a 24/7 basis and has been well received. There has been an ongoing focus on self-service, from online capabilities to check-in via the mobile app and airport kiosks.

The continued care our people demonstrate to our customers has been a major factor in the Company’s success in external awards and industry recognition. Over the year these have included:

- **Safest Airline of the Year** – AirlineRatings.com
- **Best Economy Class** – AirlineRatings.com for innovations including Skynest™ and Economy SkyCouch™
- **Best Premium Economy Class** – AirlineRatings.com
- **New Zealand’s Most Attractive Employer 2024** – Randstad Award
- **Most Family Friendly Airline in Australia and Pacific** – Skytrax
- **Air New Zealand’s international lounge at Auckland, Best Business Class Lounge in Australia and Pacific** – Skytrax

## Further Afield

This year the Board visited parts of Air New Zealand’s global operations in Japan and Singapore to meet stakeholders, get to know local employees and to undertake health and safety reviews. These meetings focused on highlighting Air New Zealand, as well as tourism and business opportunities in New Zealand’s wider economy.

## Regional Initiatives

Air New Zealand is committed to supporting the growth and prosperity of regional New Zealand and the Board has been active in this effort. The Board visited Rotorua and Tauranga on their annual regional visit, meeting local leaders, tourism operators, business communities and local airport teams while gaining a deeper understanding of local issues and initiatives.

In August 2023, Air New Zealand and the Nelson Marlborough Institute of Technology/Te Pūkenga announced a partnership to work together in responding to the country’s skill needs for aviation engineering. The initiative will strengthen the foundation for trainees to move into Air New Zealand’s apprenticeship programmes, and followed on from the Air New Zealand Board’s visit to the Nelson/ Marlborough region earlier in 2023.

As Directors have visited different ports over the year, they have also taken the time to engage with local employees and recognise their mahi in improving the customer experience.



**Air New Zealand Board members in Rotorua**  
*Left to right:* Larry De Shon, Laurissa Cooney, Claudia Batten, Dame Therese Walsh (Chair), Dean Bracewell, Alison Gerry and Paul Goulter.

## Infrastructure

Having safe, efficient and future-proof supporting infrastructure is critical, both operationally and for our customers. Auckland International Airport is the airline’s main base and 60 percent of domestic journeys and 80 percent of international journeys go through the Auckland domestic or international terminals.

As a regulated supplier Auckland International Airport undertakes a price setting event every five years, which is informed by the airport’s multi-decade airport redevelopment programme. The Board has been closely involved with the airline’s response to the 2023 airport price setting consultation and the overall redevelopment plans, given that the airport’s plans are a generational shift in investment and are likely to have an adverse impact on airline ticket prices and customer demand. The airline continues to recognise the need for some level of investment in site development and improved terminal facilities at Auckland airport but considers there are more affordable alternatives to some of the current proposals.

## Employees

The Board considers Air New Zealand employees to be the airline’s most valuable asset and was proud to see the airline again recognised as New Zealand’s Most Attractive Employer by Randstad in 2024. The Board takes great pride in being our nation’s airline. It’s important to the Board that Air New Zealand reflects the diversity of the people and cultures in Aotearoa New Zealand, and we are actively working to embed that even further. The Board supports our Māori Development strategy, Kia Rite as the airline works to grow our Māori workforce through a partnered recruitment model with iwi and hapū and developing our Māori employees into leadership positions. The Board considers diversity more broadly than just race or ethnicity. This past year it has been encouraging to see customers, employees and others with disabilities supported through the Enable Network, the use of New Zealand Sign Language onboard our flights and enhanced training for our employees, and the establishment of the Flourish Café in our head office staffed by young people with intellectual or learning disabilities.

The Board supports the talent management and leadership development programmes so the Company maintains a pipeline of great talent for the longer term. This was demonstrated by the launch of the Pilot Cadetship programme aiming to lessen some of the financial barriers to entry.



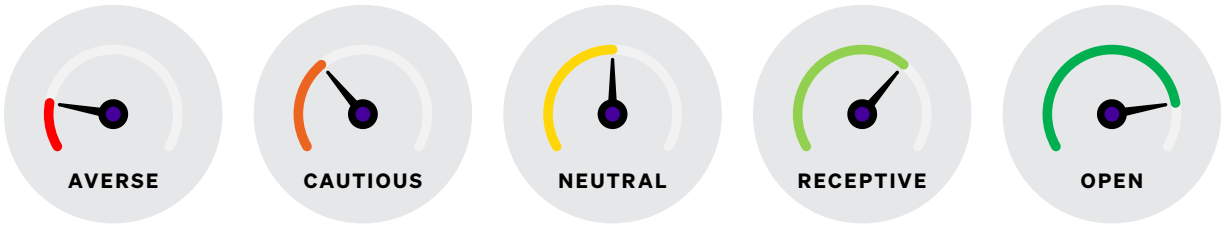
Corporate Governance Statement (continued)

Risk Appetite

The Board's Risk Appetite Statement (RAS) gives clarity to decision makers across the airline about which risks, and how much of each, can be taken in pursuing its strategy. The Risk Appetite aligns to the Strategic Risks set out on pages 45 - 48. The Board periodically refines the Statement to respond to changes, and to ensure the settings remain appropriate. At a minimum, the Board formally reviews it once a year along with their review of the airline's top Strategic Risks. This review was last undertaken in December 2023. The Board expects the Risk Appetite to be explicitly addressed in matters presented to it.

Risk Appetite ranges from 'Averse' for risks such as operational or people safety to 'Open' for innovation reflecting its ambition to embrace risk to lead innovation in customer experience and technology, whilst being clear that there is no appetite for innovation to create safety or compliance risks.

5 Point Risk Appetite



Safety

The safety of our customers, employees and our operations remains paramount for the airline and the Board. Safety performance, risk, and capability is subject to continual management review and Board governance to achieve assurance and to identify opportunities for continuous improvement. These safety activities align with our Kia Mau strategy and promise of Manaaki – taking care further than any other airline.

Given the dynamic nature of aviation, a competitive market, and our reliance on global supply chains, the airline has faced several challenges in recent times. These include difficulties in obtaining or overhauling aircraft and engine components, resulting in aircraft grounding until the airworthiness requirements can be achieved. To minimise disruption to our customers the airline has leased additional aircraft to replace some of those not currently operating. We have also had to make the difficult decision to pause some routes until the supply chain can catch up with our needs. Increased frequency and intensity of weather events has further challenged our schedules.



Dean Bracewell discusses the activities of the Health, Safety & Security Committee:  
[https://youtu.be/HW\\_OPKcNmLO](https://youtu.be/HW_OPKcNmLO)

The challenges above have been addressed using our safety management systems. Proactive management of risk is a pillar of our systems, supported by new technology and personnel training. A suite of robust safety risk controls with associated safety leadership and supervision help to ensure the risk remains at an acceptable level. The quarterly Group Safety Review Board provides a good forum for assurance, common risk awareness, and management decision-making and action. Our airline's safety guardrails and quarterly planning processes are designed to ensure safety is factored into business initiatives and is appropriately resourced, while optimising the performance of our business.

A key feature of our safety approach is how we support our people, including assistance with the pressures brought on by the challenges above. The airline has a focus on employee wellbeing, which includes a mature Peer Support Network, Employee Assistance Programme, confidential Speak Up line, and our other 10 Employee Networks. Maintaining and further developing a safety and security culture through effective training is a priority.

The airline has a comprehensive safety investigation and internal audit programme. The Civil Aviation Authority conducts routine monitoring and inspection activities, which provides another layer of review and opportunity for improvement. The airline benchmarks against health and safety standards through participation in the ACC Partnership Programme and the IATA Operational Safety Audit programme. The latter involves assessment against the latest industry safety standards for airline operations, with the next audit planned for October 2024.

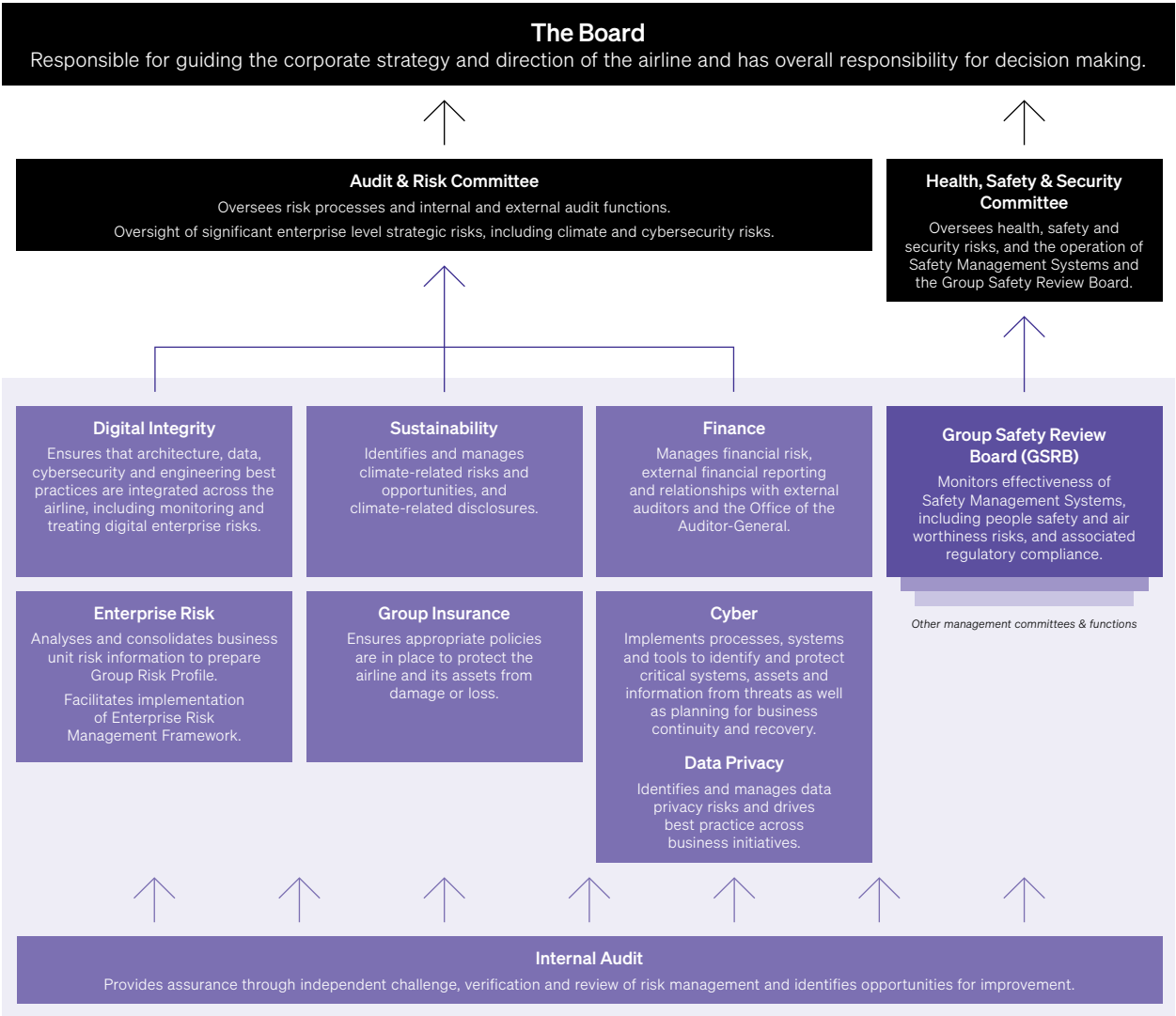
The Board's Health, Safety & Security Committee (HSSC) provides governance of the airline's safety management. The HSSC meets quarterly and engages with management and representatives of our front-line workforce to review operational risk and safety performance. These meetings include the consideration of detailed reporting against safety metrics as well as spending time in the operations of the airline. The Committee has also met with key stakeholders whom the airline works closely with to ensure safe operating practices. Directors visit several domestic and offshore ports over the year to meet with employees and observe the operation.

The Board was pleased with the repeated success of the airline in the NZ Workplace Health & Safety Awards, recognising industry leadership in health and safety. In 2024 the airline was again voted the World's safest airline by AirlineRatings.com.



Risk Management/Strategic Risks

Our complex operating environment means that we are inherently exposed to a range of strategic, financial, legal and regulatory and operational risks which cannot always be eliminated. It is important to the Board that material risks are identified, and appropriate risk mitigation strategies are implemented to avoid unintended consequences and more effectively deliver our strategy.



Note: Only principal management relationships are depicted.

Risks are identified through both top-down and bottom-up processes and informed with enterprise wide insights from specialist risk functions. There is a regular cadence of reporting to relevant management, Board Committees and the Board.

Strategic risks presented on Air New Zealand's Group Risk Profile are confirmed by the Audit & Risk Committee every six months, and ranked based on risk rating. Risk ratings reflect an assessment of the likelihood and the impact of an event, after considering the effectiveness of existing mitigations.



Alison Gerry discusses the activities of the Audit & Risk Committee:  
<https://youtu.be/FKD6vABWSCg>



Corporate Governance Statement (continued)

Given their significance, strategic risks are assigned to members of the Executive as Risk Owners, who ensure appropriate management of the risk.

The Board continues to give particular attention to climate risks and cybersecurity, drawing on a range of internal and external advice from experts. Risks associated with the current economic and geopolitical environment, which are deeply interconnected with the risks of supply chain disruption and legal and regulatory compliance, are also being closely monitored. The effects of innovation and business transformation on our workforce and the Company's competitive position are also of ongoing interest to the Board.

The Company's strategic risks are tabulated below and mapped to our strategic focus areas under our Kia Mau strategy. The Board and its Committees focus on areas of significant risk including through targeted deep dives every six months on specific risks.

Strategic Risk Area	Description	Principal Mitigants
<div>Climate change</div> <div></div>	Transition risks combined with physical climate change risks may constrain travel demand, operational and financial performance and network growth, adversely impacting investor expectations and Air New Zealand's social licence.	Various workstreams implementing decarbonisation levers. Engagement with regulators and legislators on carbon reduction, climate and policy. Transparent disclosure, and provision of options for customer emissions reporting.  Response teams, training and toolkits for responding to crises, emergency and business disruption. Business Continuity Plans and testing combined with operational procedures, flight planning and weather tools.
<div>Global uncertainty</div> <div></div>	Heightened economic, geopolitical and market uncertainties could affect the ability to accurately plan for future travel demand, adversely impacting supply planning and the ability to meet revenue optimisation and growth targets.	Predictive monitoring of economic activity and indicators. Continuous review of revenue projections including demand and supply forecasting and financial modelling. Disciplined capacity management. Use of fuel price hedging.
<div>Technology lifecycle</div> <div></div>	Failure to manage technology hardware and software lifecycle may introduce cyber vulnerabilities, operational overhead, impede transformation/innovation and lead to digital/business disruption.	Technology Roadmap for technical debt reduction; Vulnerability Management and System Lifecycle management. Implementation of MACH (Microservices based, API-first, Cloud-native, and Headless) Framework for continuous improvement of system architecture.
<div>Cybersecurity</div> <div></div>	A sub-optimal response to a cyberattack or misuse of systems may lead to significant data breach, loss of integrity/availability of information or of a control system, compromised personal information and widespread disruption resulting in financial loss, reputational damage and regulatory fines or sanctions.	Comprehensive Cybersecurity programme delivered by a dedicated Cybersecurity function, complemented by appropriate cybersecurity measures, testing and evaluation and insurance. Privacy management, including training and awareness, and Breach Response processes.
<div>Agile transition and change management</div> <div></div>	Ineffective culture change management and associated low employee buy-in may constrain the ability to embed new ways of working and impede the ability to achieve Kia Mau strategic objectives.	Dedicated functions supporting Agile initiatives. Focused training and education for key roles and leader immersions. Continuous improvement through external benchmarking and feedback mechanisms.

Kia Mau pillars and enablers

- Grow Domestic
- Elevate International
- Lift Loyalty
- Brilliant Basics
- Serious about Sustainability
- Digital Dexterity
- Prioritising People & Safety

















Strategic Risk Area	Description	Principal Mitigants
<div>Legal and regulatory compliance</div> <div></div>	Rapidly changing and complex legal or regulatory obligations globally (for example consumer laws, greenwashing, human rights/modern slavery and artificial intelligence) create significant operational and commercial complexity potentially resulting in non-compliance and resultant legal, financial and reputational impacts.	Active monitoring and communication of regulatory changes, alignment of internal standards, procedures and conformance monitoring. Frequent engagement with regulators and use of external law firms for legal and regulatory updates. Targeted training of high-risk areas, including annual Company-wide Code of Conduct and Ethics training to promote awareness. Systematic safety management, including active safety promotion and operational risk management.
<div>Innovation</div> <div></div>	Air New Zealand's failure to pursue innovation in response to stakeholder expectations may threaten competitiveness and impact strategic achievement to brand and reputation.	Quarterly Business Review enables capability development, alignment and prioritisation of initiatives to strategy. Research and analysis of customer behaviour. Monitoring of productivity improvements from, and customer responses to, delivered innovations. Assess proof of concepts for innovative technology before activating.
<div>Supply chain</div> <div></div>	Global supply chain challenges (aircraft parts, engines, raw material shortages and labour availability), increase in supplier Environmental, Social and Governance (ESG) risks (compliance with Modern Slavery and Carbon emissions standards) and historic under-investment in ground service equipment may result in operational disruption and reputational damage.	Robust integrated business planning and monitoring of supplier risk. Supplier Code of Conduct confirmations supplemented by supplier relationship management, performance monitoring and social practice audits. Alternative supply arrangements established as appropriate.
<div>Safety</div> <div></div>	Capability, capacity and culture constrains the ability to successfully execute safety policies and management systems, potentially resulting in harm to Air New Zealand's people, assets and environment resulting in a compliance breach and reputational damage.	Implementation of comprehensive airline's safety management systems.  Governance and oversight of significant issues provided by the Board's Health, Safety & Security Committee, including Empowerment Framework Safety Guardrails and the Quarterly Business Review process ensures a focus on safety risk management. Monitoring and reporting on safety performance and ongoing training and awareness.

Kia Mau pillars and enablers

- Grow Domestic
- Elevate International
- Lift Loyalty
- Brilliant Basics
- Serious about Sustainability
- Digital Dexterity
- Prioritising People & Safety



Corporate Governance Statement (continued)

Strategic Risk Area	Description	Principal Mitigants
<div>Competition</div> <div></div>	Growing other airline capacity, a change to alliance relationships and/or a disruption to the airline/customer relationship, may increase the risk of competition, negatively impacting Air New Zealand's growth prospects and profitability.	Competitive analysis and pricing strategy. Customer research and investment in technology. Strategic relationship management with key stakeholders and alliance partners.  Brand development, marketing and communication, and loyalty programme.
<div>Aeronautical infrastructure and systems constraints</div> <div></div>	Lack of prudent investment in aeronautical infrastructure (including airspace, air traffic management, security, baggage systems, hangars, renewable energy storage, generation and new technology) constrains the future growth and financial performance of Air New Zealand.	Strategic planning process to understand current and future infrastructure demand. Capital investment planning to support infrastructure development in line with growth objectives.
<div>Workforce</div> <div></div>	Industry disruption, talent pipeline technical skills and the inability to right size the workforce, or a deterioration in union relationships may lead to capability gaps and the potential for significant operational disruption, constraining the ability to deliver strategy.	Sustainable job strategy combined with talent review, career development initiatives and succession planning for critical roles. Productive union relationships based on collaboration principles. Quarterly engagement surveys and rewards and recognition programme.
<div>Social licence and corporate reputation</div> <div></div>	Continuing operational and fleet challenges and/or lack of support from stakeholders/interest groups and partners may constrain the airline's ability to manage customer/stakeholder expectations and erode Air New Zealand's social licence, brand strength and corporate reputation resulting in diminished competitiveness and growth.	Proactive stakeholder management and communication programme for central and regional government and other stakeholders including media. Investment in brand strategy and monitoring of advocacy, sentiment and reputation to identify key issues impacting Air New Zealand, including opportunities through international channels. Cultural authenticity through Board approved Māori strategy.
<div>Business disruption</div> <div></div>	A significant event threatens our customers, people, property, operations or the external environment resulting in financial, social licence and reputational impacts.	Crisis, Emergency and Business Resilience framework, including Emergency Response teams, training and plans which are tested through exercises. Business Continuity Plans are maintained and tested to assess the effectiveness of plans and identify areas for improvement.

Kia Mau pillars and enablers

-  Grow Domestic
-  Elevate International
-  Lift Loyalty
-  Brilliant Basics
-  Serious about Sustainability
-  Digital Dexterity
-  Prioritising People & Safety

Internal Audit

The internal audit function helps the Board and management maintain accountability and transparency of risk management and internal control processes through independent assurance activity. This group objectively and systematically assess, assures and recommends enhancements to the business's management of risk, contributing to the overall robustness of the airline's corporate governance.

Internal audit acts for the Board and reports to the Audit & Risk Committee. Recommendations made by internal audit, and the status of management's adoption of these is reported to and monitored by the Audit & Risk Committee.

External Audit

As a Public Entity, Air New Zealand is subject to the Public Audit Act 2001. The Auditor-General is the auditor but may appoint an independent auditor to conduct the audit process. Melissa Collier of Deloitte Limited has been appointed in this respect, from the 2022 financial year.

The Audit & Risk Committee liaises with the Auditor-General on the appointment and re-appointment of the external auditors, to ensure the independence of the external auditor is maintained, and to approve the performance of any non-audit services in accordance with the Audit Independence Policy.

Air New Zealand requires the external auditor to rotate its lead audit partner at least every five years, with suitable succession planning to ensure consistency.

On a regular basis the Audit & Risk Committee meets with the external auditor to discuss any matters that either party believes should be discussed confidentially. The Chair of the Audit & Risk Committee will call a meeting of that Committee if so requested by the external auditor.

The appointed external auditor has historically attended the Annual Shareholders' Meeting and is available to answer relevant questions from shareholders at that meeting.



Remuneration

Director Remuneration

In accordance with the Constitution, shareholder approval must be sought for any increase in the pool available to pay directors' fees. Approval was last sought in 2015, when the pool limit was set at \$1,100,000 per annum. This approval was based on 7 directors; with a Board comprising 8 directors the pool limit is \$1,232,333 per annum consistent with NZX Listing Rule 2.11.3.

Where the pool permits, the Board may amend the actual fees paid to reflect market conditions or other relevant factors. The Board has determined the following allocation of the pool.

	Position	Fees (Per Annum)
Board of Directors	Chair <sup>1</sup>	\$270,000
	Member	\$100,000
Audit & Risk Committee	Chair	\$40,000
	Member	\$20,000
Health, Safety & Security Committee	Chair	\$40,000
	Member	\$20,000
People, Remuneration & Diversity Committee	Chair	\$30,000
	Member	\$10,000

1. The Chair receives no additional committee fees.

Air New Zealand's Independent Non-Executive Directors do not participate in any executive remuneration scheme or employee share schemes; nor do they receive options, bonus payments or any incentive-based remuneration. Directors are entitled to be reimbursed by Air New Zealand for reasonable travelling, accommodation and other expenses they may incur whilst travelling to and from meetings of the directors or committees. Directors have an entitlement to a limited number of free of charge flights for each year served as a director as set out in a director travel policy.

Corporate Governance Statement (continued)

Remuneration and benefits of directors and former directors in the reporting period are tabulated below.

	Board Fees	ARC	HSSC	PRDC	Total Fees	Value of Travel Entitlement <sup>4, 3</sup>
Dame Therese Walsh (Chair)	\$270,000	-	-	-	\$270,000	\$18,681
Claudia Batten	\$100,000	\$20,000	-	-	\$120,000	\$16,207
Dean Bracewell	\$100,000	-	\$40,000 (Chair)	\$10,000	\$150,000	\$11,885
Laurissa Cooney <sup>2</sup>	\$100,000	\$20,000	-	\$17,500 (Chair)	\$137,500	\$7,564
Larry De Shon	\$100,000	-	\$20,000	-	\$120,000	-
Alison Gerry	\$100,000	\$40,000 (Chair)	\$20,000	-	\$160,000	\$17,787
Paul Goulter	\$100,000	-	\$20,000	\$10,000	\$130,000	\$10,933
Jonathan Mason	\$25,000	\$5,000	-	\$5,000	\$35,000	\$4,774
Total	\$895,000	\$85,000	\$100,000	\$42,500	\$1,122,500	\$87,831

Amounts stated as FBT and GST exclusive where applicable.

1. Includes value of travel benefits for related parties and benefits accrued in prior years utilised in current year.
2. Laurissa Cooney became PRDC Chair 1 October 2023.
3. The value of the travel entitlements utilised by former directors during the 2024 financial year, using the taxable value of subsidised transport as provided in the Income Tax Act 2007 and reported to Inland Revenue, was as follows:

Jonathan Mason (served as a director until 30 September 2023) (\$16,834), Paul Bingham (\$20,594), Jan Dawson (\$760), Rob Jager (\$13,909), Linda Jenkinson (\$12,894), Tony Carter (\$9,810), Roger France (\$2,419) and John Palmer (\$8,480).

In addition to the director remuneration provisions above, Air New Zealand's employee remuneration policy and the remuneration of the Chief Executive Officer are discussed in the remuneration report.

Employee Remuneration

	Total remuneration paid in the 2024 financial year <sup>1</sup>	
	New Zealand Management	Aircrew, Engineering, Overseas and Other
100,000 - 110,000	237	505
110,000 - 120,000	225	403
120,000 - 130,000	163	297
130,000 - 140,000	164	267
140,000 - 150,000	155	215
150,000 - 160,000	159	210
160,000 - 170,000	125	181
170,000 - 180,000	100	174
180,000 - 190,000	75	157
190,000 - 200,000	74	137
200,000 - 210,000	69	135
210,000 - 220,000	43	145
220,000 - 230,000	37	124
230,000 - 240,000	31	78
240,000 - 250,000	42	49
250,000 - 260,000	22	57
260,000 - 270,000	34	42
270,000 - 280,000	12	39
280,000 - 290,000	13	31
290,000 - 300,000	11	55
300,000 - 310,000	11	51
310,000 - 320,000	6	36
320,000 - 330,000	4	20
330,000 - 340,000	5	28
340,000 - 350,000	7	30
350,000 - 360,000	7	40
360,000 - 370,000	6	46
370,000 - 380,000	6	20
380,000 - 390,000	4	25
390,000 - 400,000	3	19
400,000 - 410,000	4	7
410,000 - 420,000	-	8
420,000 - 430,000	1	10
430,000 - 440,000	4	7
440,000 - 450,000	1	12
450,000 - 460,000	1	22
460,000 - 470,000	-	20
470,000 - 480,000	-	20
480,000 - 490,000	3	20
490,000 - 500,000	-	10
500,000 - 510,000	3	10
510,000 - 520,000	3	10
520,000 - 530,000	3	12
530,000 - 540,000	-	17
540,000 - 550,000	-	8
550,000 - 560,000	3	5
560,000 - 570,000	1	9
570,000 - 580,000	-	3
580,000 - 590,000	-	8
590,000 - 600,000	-	6
600,000 - 610,000	1	1
610,000 - 620,000	-	2
620,000 - 630,000	-	1
630,000 - 640,000	-	3
640,000 - 650,000	1	2
650,000 - 660,000	-	3
660,000 - 670,000	-	2
670,000 - 680,000	3	5
680,000 - 690,000	-	2
690,000 - 700,000	-	2
700,000 - 710,000	1	-
710,000 - 720,000	-	1
720,000 - 730,000	-	3
740,000 - 750,000	1	2
750,000 - 760,000	1	-
760,000 - 770,000	1	-
770,000 - 780,000	1	-
780,000 - 790,000	1	-
840,000 - 850,000	-	1
850,000 - 860,000	1	-
870,000 - 880,000	1	-
1,180,000 - 1,190,000	1	-
1,290,000 - 1,300,000	1	-
1,330,000 - 1,340,000	1	-
1,380,000 - 1,390,000	1	-
1,420,000 - 1,430,000	1	-
1,470,000 - 1,480,000	1	-
1,510,000 - 1,520,000	1	-
3,950,000 - 3,960,000	1	-
Total	1,898	3,870

1. This information is provided under the Companies Act 1993, section 211.1(g). These numbers reflect total remuneration and benefits received in the financial year including base salary; short-term incentive payments for the 2023 financial year performance paid in the 2024 financial year; travel benefits; superannuation employer contributions; the value of long-term incentives which vested in the financial year; and any other cash payment received in the year. The Company no longer includes in these numbers the value of any long-term incentive rights issued in the financial year which have not vested, and therefore remain at risk.

The 2024 financial year contained 27 pay periods compared to the usual 26 pay periods as reported in prior years.



# Remuneration Report

## Key highlights from the People, Remuneration and Diversity Committee

The role of the People, Remuneration and Diversity Committee (PRDC) is to advise and assist the Board in discharging its responsibilities with respect to oversight of our People strategy. As part of that role, the Board has generally delegated authority for rewards and remuneration to the PRDC.

Air New Zealand’s remuneration philosophy is aligned with its recruitment, leadership development philosophies and performance management approaches to ensure the attraction, development, and retention of key talent. The PRDC is kept appraised of relevant market information and best practice, obtaining advice from external advisors where necessary. Remuneration levels are reviewed annually for market competitiveness and alignment with strategic priorities and Company performance objectives.

In the 2024 financial year, the PRDC reviewed both the short and long-term incentives as well as the Diversity, Equity & Inclusion (DE&I) strategy:

- Short-term incentive (STI):** The PRDC introduced a sustainability measure relating to carbon emissions intensity into the STI scorecard for the 2024 financial year, comprising 15 percent of the overall STI value for participants. This climate-related component will be awarded if the prescribed annual emissions intensity reduction target for the year is achieved, or partially awarded if a minimum milestone is achieved. The carbon intensity data provides a measure (in grams) of emissions generated (CO<sub>2</sub>-e) for each kilogram of payload flown and each available seat. Payload carriage is expressed as Revenue Tonne Kilometres (RTK) and seat availability is measured in ASK.
- Long-term incentive (LTI):** The PRDC, supported by independent consultants, undertook a review of the LTI plan, which has been in place since 2014. This was to compare the plan to best practice and ensure alignment to market and key peers. This review determined that the current LTI plan is generally effective in aligning shareholder and senior management interests and recognised some opportunities to bring the LTI plan more in line with current market practices. The PRDC approved the adoption of a slightly revised LTI plan from the 2024 financial year. More information about the LTI plan rules and details of the Share Rights allocation for the CEO are set out on pages 53 and 54.
- Diversity:** We are proud to highlight our ongoing commitment to diversity, equity, and inclusiveness which led to the review and implementation of our refreshed DE&I strategy this year. Through extensive research, including internal focus groups and external discussions, our goal was to elevate our DE&I strategy to represent best in class. The resulting strategy is anchored by a vision to drive an open, inclusive environment for our people, customers, whānau and communities to thrive. This vision is supported by our ambitions to create an environment free from discrimination, leaders who are reflective of Aotearoa New Zealand, and fair and equitable experiences for everyone.

## Executive remuneration

CEO and Executive remuneration packages comprise both fixed and variable components.

- Fixed remuneration consists of base salary and superannuation contributions, which are matched by an employer superannuation contribution of up to 4 percent of gross taxable earnings. Fixed remuneration is reviewed periodically based on market data from external independent remuneration sources. The PRDC approves the proposed remuneration packages for the CEO and the Executive team. The proposed budget for the annual remuneration review and changes to salaries (if any) are approved by the PRDC.
- Variable pay consists of a STI and LTI. Both of these incentive schemes are performance-based in accordance with the schemes’ terms. These discretionary payments are awarded only if specific financial and non-financial metrics are achieved and are at the discretion of the PRDC. More details about the terms can be found below.

### STI and outcomes for 2024

The STI performance targets are the same for all participants and consist of a broad range of measures designed to promote collaboration through shared objectives

For the 2024 financial year, 50 percent of the incentive related to Group financial targets and the remaining 50 percent comprised measures for customer, people safety, on-time performance and sustainability. The PRDC’s review determined that customer satisfaction and people safety targets were met, but the sustainability target was not met. The Group financial and on-time performance targets were only partially met to varying degrees. The STI outcome for the year as approved by the PRDC is summarised as follows:

Performance measure	Weighting	Target <sup>7</sup>	2024 performance	2024 STI % Outcome versus weighting <sup>7</sup>	Commentary
Return on Invested Capital (ROIC) <sup>1</sup>	25%	13%	9.7%	10% of the 25%	Minimum threshold met Target partially achieved
Controllable Cost / Revenue <sup>2</sup>	25%	58%	59%	82% of the 25%	Minimum threshold met Target partially achieved
Customer Satisfaction <sup>3</sup>	15%	84%	84%	100% of the 15%	Target achieved
People Safety <sup>4</sup>	10%	87%	89%	120% of the 10%	Target exceeded
On-time Performance <sup>5</sup>	10%	83%	79%	28% of the 10%	Minimum threshold met Target partially achieved
Sustainability <sup>6</sup>	15%	817g	889g	0% of the 15%	Target not achieved
Total	100%			50%	

### STI and outcomes for 2024 (continued)

- ROIC is the return the Company earns on capital invested. A full definition of ROIC can be found on page 114 of the Five Year Statistical Review.
- Controllable Cost are costs the Company can control such as catering and ground handling costs. This excludes fuel and foreign exchange. A percentage that is lower than the target percentage indicates stronger performance.
- Customer Satisfaction is measured via the MyVoice Customer Survey, an optional post-flight survey completed by passengers via an email link.
- People Safety is comprised of Risk Control Effectiveness (RCE) which focusses on our critical people safety risks and ensuring the Company has the controls in place to operate safely.
- On-time-performance is measured through Arrival 15 (the percentage of on-time arrivals within 15 minutes) and Departure Zero controllable (the percentage of Airline controllable on-time departures within zero minutes). To achieve this measure the minimum threshold for the RCE target must be achieved (which it was, as shown in the STI outcomes table on page 52) before a payment for on-time-performance can trigger a payment.
- Sustainability is measured via CO<sub>2</sub>-e per RTK and ASK. To achieve a payment for this measure, the CO<sub>2</sub>-e per RTK and ASK target range was 817g (target) to 848g (minimum).
- The result of each performance measure is compared to a range of minimum, target and maximum values set by the PRDC and used to calculate the payout for each measure which is then multiplied by the weighting of the measure to give the percentage payout for each performance measure.

### 2025 STI target

Each year, the PRDC reviews the STI scorecard to ensure alignment with annual business priorities. For the 2025 financial year the PRDC has determined that the performance measures and weightings as set out in the table for 2024 on page 52 will be retained.

### LTI

The LTI plan is designed to align the interests of the CEO and Executives with those of our shareholders and to incentivise participants in the plan (**Participants**) to enhance long-term shareholder value. Additionally, offering participation seeks to motivate and retain top talent. Participation in any year is by annual invitation at the discretion of the PRDC. Details on how this plan works and the outcomes for the 2024 financial year are set out below. Details of how this plan worked in prior financial years can be found in previous Annual Reports.

### Share Rights

Participants are eligible to receive a grant of share rights, which gives them the right to receive ordinary shares in the Company subject to certain vesting conditions being achieved over a three-year performance period (**Share Rights**). Grant of Share Rights is at the discretion of the PRDC, but in the normal course of events, is expected to equate to a value of 55 percent of fixed remuneration for the CEO and 40 percent of fixed remuneration for Executives. The number of Share Rights to be allocated to Participants is determined by an independent valuation of the share rights each year at the time of issue.

Share Rights are divided into two equal tranches each measured against a separate performance hurdle. No testing against those hurdles will occur unless Total Shareholder Return (TSR) over the three-year performance period is greater than zero. If TSR is zero or negative, the Share Rights will lapse without the two performance hurdles being tested and no value will accrue to the Participants.

If the TSR hurdle is achieved, the number of vesting Share Rights will depend on Air New Zealand’s TSR relative to (i) the NZX 50 index for the first tranche, and (ii) the Bloomberg World Airline index for the second tranche.

In each of the two tranches, 50 percent of Share Rights will vest if the Company’s TSR has matched the comparison index over the performance period. For each 1 percent the TSR outperforms the comparison index, a further 2.5 percent of share rights will vest up to a maximum of 100 percent.

### Mandatory Shareholding

Participants must hold a specified amount of shares through vesting of Share Rights. The amount is set at a value of 55 percent of the fixed remuneration for the CEO, and 40 percent of fixed remuneration for Executives. Participants are not required to purchase shares outside of the LTI to satisfy this mandatory shareholding requirement.

Until this mandatory shareholding is reached, any shares issued to Participants from vested rights must be retained. This holding must be maintained while still employed.

### Vesting of the 2020 LTI

Rights issued under the LTI in September 2020 partially vested in late calendar year 2023, based on external validation undertaken by PwC in the applicable testing period. This resulted in 57.2 percent of the 2020 performance share rights vesting, with the balance lapsing with no further testing.

### CEO Retention Plan

This year the Board approved a cash-based retention plan for the CEO for the 2024 to 2026 financial years (CEO Plan). The rationale for the CEO Plan is to maintain stable leadership and incentivise delivery of key strategic priorities which are critical to the execution of the Kia Mau strategy.

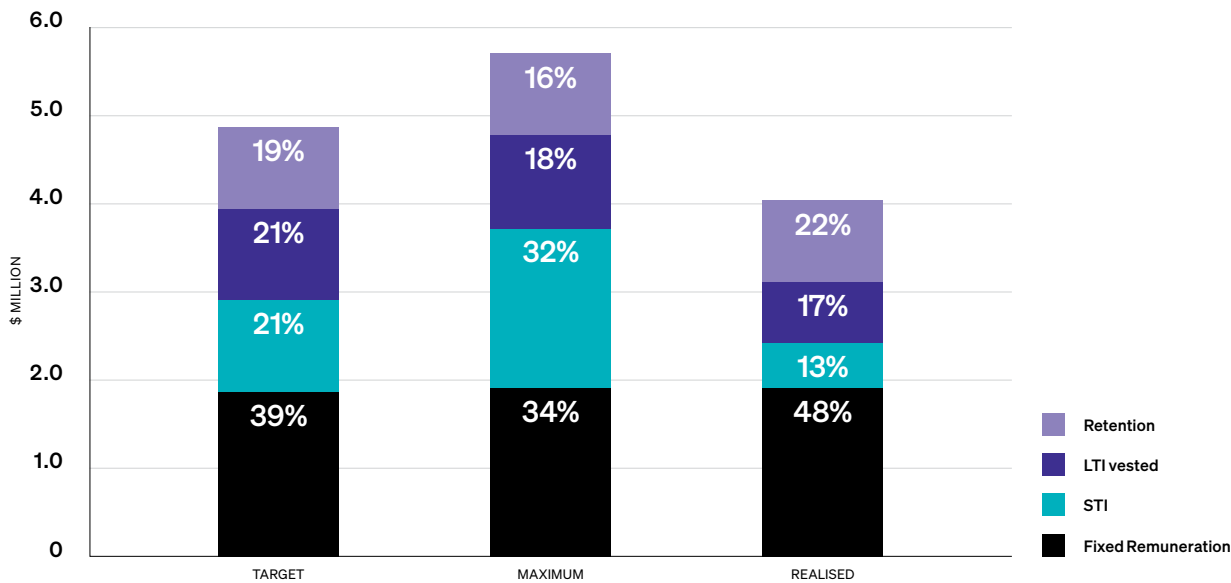
The CEO Plan will consist of three equal payments of up to \$900,000 (gross) payable for each of those three financial years. Each payment will be subject to (i) PRDC approval, (ii) the CEO not having given notice by 30 June and maintaining standards of performance and conduct; and (iii) the CEO’s actual remuneration not exceeding 130 percent of the total target remuneration (including the retention payment).

Remuneration Report (continued)

CEO remuneration

CEO Remuneration Structure for the 2024 financial year

The CEO remuneration structure is consistent with the executive management remuneration structure described above. The chart below depicts the total remuneration mix for the CEO (excluding benefits) at target, maximum and the amount realised for the 2024 financial year.



CEO Remuneration Outcomes

	Fixed Remuneration		Short-term Incentive			Long-term Incentive		Retention Plan		
Financial Year	Base Salary	Benefits¹	Target STI	STI Earned²	STI Earned as % of Target	Shares vested⁴	Market value at vesting	Retention Earned⁵	Total Earned	Share Rights allocated and at risk³
2024	\$1,928,478	\$162,484	\$1,037,850	\$518,925	50%	1,003,976	\$677,684	\$900,000	\$4,187,571	2,471,072
2023	\$1,839,029	\$171,239	\$990,000	\$1,123,650	113.5%	-	-		\$3,133,918	2,408,759
2022	\$1,657,169	\$76,733	\$915,464	\$613,361	67%	-	-		\$2,347,263	953,256

1. Benefits include superannuation and travel. As a member of the Group's superannuation scheme, the CEO is eligible to contribute and receive a matching Company contribution of up to 4 percent of gross taxable earnings (including STI). The CEO and eligible beneficiaries are entitled to an agreed number of trips for personal purposes at no cost to the individual.
- 2.STI earned in the reporting period reflects the cash value of amounts received following achievement of performance measures related to the current period.
- 3.LTI Share Rights allocation refers to the number of Share Rights issued in January 2024 for the 2023 year and remaining at risk.
- 4.LTI Share Rights issued in 2020 partially vested (57.2 percent) and converted to Ordinary Shares in the 2024 financial year as the performance conditions were partly met. The value is based on the closing price on 1 November 2023 (\$0.675) and consistent with the value reported to the Inland Revenue.
- 5.Retention earned in the reporting period was paid in July 2024 based on the achievement of the relevant criteria. See CEO Retention Plan section above.

Interests Register

No disclosures were made of interests in transactions under s140(1) of the Companies Act 1993.

Directors have made general disclosures of interests in accordance with s140(2) of the Companies Act. Current interests, and those which ceased during the year, are tabulated below.

Dame Therese Walsh	Antarctica New Zealand ASB Bank Limited Institute of Directors' Chapter Zero – Steering Committee Climate Change Commission – nomination panel On Being Bold Limited Therese Walsh Consulting Limited Wellington Homeless Women's Trust	Director Chair Chair Chair Director and Shareholder Director and Shareholder Ambassador
Claudia Batten	Pyper Vision Limited Serko Limited Vista Group International Limited Wonderful Investments Limited	Shareholder Chair Director Director and Shareholder
Dean Bracewell	Ara Street Investments Limited Dean Bracewell Limited Freightways Limited Halberg Trust Port of Tauranga Limited Property for Industry Limited Tainui Group Holdings Limited (ceased 31 March 2024)	Director and Shareholder Director and Shareholder Shareholder Director Director Chair Director
Laurissa Cooney	Accordant Group Limited (ceased on 29 May 2024) Chapter Zero Steering Group Institute of Directors GMT Bond Issuer Limited Goodman (NZ) Limited Goodman Property Aggregated Limited Goodman Property Services (NZ) Limited Ngāi Tai ki Tāmaki Charitable Investment Trust The Aotearoa Circle Trust	Director Member Director Director Director Director Director Audit Committee Chair Trustee and Co-Chair
Larry De Shon	The Hartford Financial Services Group, Inc United Rentals, Inc The Hartford's Finance, Investment, Risk Management Committee Nominating and Governance Committee for United Rentals International	Director Director Chair Chair
Alison Gerry	ANZ Bank New Zealand Limited Glendora Avocados Limited Glendora Holdings Limited Infratil Limited On Being Bold Limited Sharesies AU Group Limited Sharesies Financial Limited Sharesies Group Limited Sharesies Investment Management Limited Sharesies Limited Sharesies Nominee Limited	Director Director and Shareholder Director and Shareholder Chair Director and Shareholder Director Director Chair Director Director Director
Paul Goulter	New Zealand Nurses Organisation Incorporated	Officer

There have been no interest register entries in respect of use of Company information by directors.



## Directors’ Interests in Air New Zealand Securities

Directors had relevant interests in shares as at 30 June 2024 as below:

	Interest	Shares
Claudia Batten	-	-
Dean Bracewell <sup>1</sup>	Beneficial	125,000
Laurissa Cooney <sup>2</sup>	Beneficial	146,570
Larry De Shon	Beneficial	1,002,514
Alison Gerry <sup>3</sup>	Beneficial	84,393
Paul Goulter <sup>3</sup>	Beneficial	76,401
Dame Therese Walsh	Beneficial	650,000

- Dean Bracewell holds his interest through an associated entity, Ara Street Investments Limited.
- Laurissa Cooney has an interest in 107,570 shares through a Craigs’ KiwiSaver Scheme, and 39,000 shares personally held.
- Alison Gerry and Paul Goulter hold their respective interests via Sharesies Nominees Limited.

## Indemnities and Insurance

Pursuant to section 162 of the Companies Act 1993 and the Constitution, Air New Zealand has entered into deeds of access, insurance and indemnity with the directors of the Group to indemnify them to the maximum extent permitted by law, against all liabilities which they may incur in the performance of their duties as directors of any company within the Group. Insurance cover extends to directors and officers for the expenses of defending legal proceedings and the cost of damages incurred. Specifically excluded are proven criminal liability and fines and penalties other than those pecuniary penalties which are legally insurable. In accordance with commercial practice, the insurance contract prohibits further disclosure of the terms of the policy. All directors who voted in favour of authorising the insurance certified that in their opinion, the cost of the insurance is fair to the Company.

## Subsidiary Companies

The following people were directors of Air New Zealand’s subsidiary companies in the financial year to 30 June 2024. These companies are New Zealand incorporated companies except where otherwise indicated.

No director of any subsidiary received beneficially any director’s fees or other benefits except as an employee.

Air Nelson Limited	Jennifer Page, Michael Williams
Air New Zealand Aircraft Holdings Limited	Jennifer Page, Baden Smith, Richard Thomson
Air New Zealand Associated Companies Limited	Jennifer Page, Leila Peters, Richard Thomson
Air New Zealand Express Limited	Jennifer Page, Richard Thomson
Air New Zealand Regional Maintenance Limited	Hamish Curson, Brendon McWilliam
ANNZES Engines Christchurch Limited	Jennifer Page, Richard Thomson
Mount Cook Airline Limited	Jennifer Page, Michael Williams
TEAL Insurance Limited	Katrina Meredith, Jennifer Page, Hannah Ringland
Air New Zealand (Australia) Pty Limited (incorporated in Australia)	Kathryn O’Brien, Jennifer Page

## Other Disclosures

### Donations

The Air New Zealand Group has made donations totalling \$110,833 in the financial year to 30 June 2024. No donations were made to any political party. It is Air New Zealand’s policy not to make donations, in cash or in kind, or to provide free of charge travel to political parties.

### Substantial product holders

The following information is provided in compliance with Section 293 of the Financial Markets Conduct Act 2013 and is stated as at 30 June 2024. The total number of listed Ordinary shares of Air New Zealand Limited at that date was 3,368,464,315.

Substantial Product Holder	Quoted voting products in the Company in which a relevant interest is held
The Sovereign in Right of New Zealand acting by and through the Minister of Finance	1,717,916,801 ordinary shares as reported in the Substantial Security Holder notice dated 11 May 2022

In 1989, the Crown issued a Notice that arises through its holding of a special rights Convertible Share, the “Kiwi Share” and the power of the Kiwi Shareholder under the Constitution. Full details of the rights pertaining to this share is set out in the Company’s Constitution. The Kiwi Share does not confer any right on its holder to vote at a shareholders’ meeting unless the Kiwi Share has been converted into an Ordinary Share by its holder. The Kiwi Share is not listed on any stock exchange.

Operating Fleet Statistics

As at 30 June 2024

Boeing 777-300ER

Number: 9  
Average Age: 12.5 years  
Maximum Passengers: 342  
Cruising Speed: 910 km/hr  
Average Daily Utilisation: 14.14 hrs



Boeing 787-9 Dreamliner

Number: 14  
Average Age: 7.8 years  
Maximum Passengers: 302 or 275  
Cruising Speed: 910 km/hr  
Average Daily Utilisation: 14.23 hrs



Airbus A321neo

Number: 12  
Average Age: Short-haul: 5.3 years  
Domestic: 1.1 years  
Maximum Passengers: Short-haul: 214  
Domestic: 217  
Cruising Speed: 850 km/hr  
Average Daily Utilisation: Short-haul: 10.57 hrs  
Domestic: 3.20 hrs



Airbus A320neo

Number: 6  
Average Age: 4.3 years  
Maximum Passengers: 165  
Cruising Speed: 850 km/hr  
Average Daily Utilisation: 10.44 hrs



Airbus A320ceo

Number: 17  
Average Age: 10.4 years  
Maximum Passengers: 171  
Cruising Speed: 850 km/hr  
Average Daily Utilisation: 7.38 hrs



ATR 72-600

Number: 29  
Average Age: 7.3 years  
Maximum Passengers: 68  
Cruising Speed: 518 km/hr  
Average Daily Utilisation: 6.30 hrs



Bombardier Q300

Number: 23  
Average Age: 17.4 years  
Maximum Passengers: 50  
Cruising Speed: 520 km/hr  
Average Daily Utilisation: 5.43 hrs



\*A321neo domestic operations have been severely affected by the Pratt & Whitney PW1100 Geared Turbo Fan engine issues and lack of engine availability. Air New Zealand's A321neo domestic fleet has been parked for the majority of the 2024 financial year. Utilisation has been adjusted to reflect available aircraft and actual months flown. Air New Zealand configuration. Short-term leased 777-300ER aircraft have either 294 or 368 seats.

Securities Statistics

Top Twenty Shareholders – as at 1 August 2024

Investor Name	Number of Ordinary Shares	% of Ordinary Shares
The Sovereign in Right of New Zealand acting by and through their Minister of Finance	1,717,916,801	51.00
New Zealand Depository Nominee	218,484,030	6.49
HSBC Nominees (New Zealand) Limited	116,920,171	3.47
Citibank Nominees (NZ) Ltd	77,459,842	2.30
BNP Paribas Nominees NZ Limited Bpss40	71,136,737	2.11
HSBC Nominees (New Zealand) Limited	66,268,443	1.97
JPMORGAN Chase Bank	48,885,197	1.45
Citicorp Nominees Pty Limited	35,443,219	1.05
BNP Paribas Nominees NZ Limited	28,038,882	0.83
Tea Custodians Limited	21,743,416	0.65
Public Trust	19,864,791	0.59
HSBC Custody Nominees (Australia) Limited	18,192,096	0.54
Private Nominees Limited	13,672,529	0.41
Xinwei Investment (NZ) Limited	13,164,081	0.39
J P Morgan Nominees Australia Pty Limited	12,950,482	0.38
Accident Compensation Corporation	12,783,638	0.38
FNZ Custodians Limited	7,823,385	0.23
BNP Paribas Nominees (NZ) Limited	7,580,496	0.23
Ping Luo	7,146,838	0.21
Custodial Services Limited	7,141,028	0.21
Total	2,522,616,102	74.89

Shareholder Statistics – as at 1 August 2024

Size of Holding	Investors <sup>1</sup>	% Investors	Shares	% Issued
1-1,000	17,428	34.57	7,924,951	0.24
1,001-5,000	15,404	30.55	39,148,211	1.16
5,001-10,000	6,003	11.91	44,887,327	1.33
10,001-50,000	8,715	17.28	196,204,335	5.83
50,001-100,000	1,497	2.97	106,873,213	3.17
100,001 and Over	1,371	2.72	2,973,426,278	88.27
Total	50,418	100.00	3,368,464,315	100.00

1. The above investor numbers relate to the number of shareholdings held directly on the register. As such it does not include the number of underlying beneficial owners within Custodial or Institutional accounts.





Securities Statistics (continued)

Top Twenty Bondholders – as at 1 August 2024

Investor Name	Number of Bonds	% of Bonds
Forsyth Barr Custodians Limited	45,350,000	45.35
FNZ Custodians Limited	6,264,000	6.26
HSBC Nominees (New Zealand) Limited	4,830,000	4.83
Investment Custodial Services Limited	4,335,000	4.34
Private Nominees Limited	2,895,000	2.90
Forsyth Barr Custodians Limited	2,698,000	2.70
BNP Paribas Nominees NZ Limited Bpss40	2,345,000	2.35
Mt Nominees Limited	2,070,000	2.07
JBWERE (NZ) Nominees Limited	2,064,000	2.06
Forsyth Barr Custodians Limited	1,472,000	1.47
Custodial Services Limited	1,336,000	1.34
HSBC Nominees (New Zealand) Limited	661,000	0.66
Pin Twenty Limited	525,000	0.53
Forsyth Barr Custodians Limited	460,000	0.46
Citibank Nominees (NZ) Ltd	408,000	0.41
I J Investments Limited	400,000	0.40
Malaghan Institute Of Medical Research Trust Board	400,000	0.40
JBWERE (NZ) Nominees Limited	300,000	0.30
Karl Leopold Zuba & Hedwig Zuba	250,000	0.25
Adminis Custodial Nominees Limited	249,000	0.25
Total	79,312,000	79.31

Bondholder Statistics – as at 1 August 2024

Size of Holding	Holders	% Holders	Bonds	% Issued
1-1,000	-	-	-	-
1,001-5,000	62	9.24	310,000	0.31
5,001-10,000	136	20.27	1,273,000	1.27
10,001-50,000	370	55.14	9,891,000	9.89
50,001-100,000	60	8.94	4,559,000	4.56
100,001 and Over	43	6.41	83,967,000	83.97
Total	671	100.00	100,000,000	100.00

On-market share buybacks

There is no current share buyback in the market.

General Information

Stock exchange listings

Air New Zealand's Ordinary Shares have been listed on the NZX Main Board (ticker code AIR) since 24 October 1989. It also has bonds listed on the NZX Debt Market (ticker code AIR030).

Air New Zealand's Ordinary Shares are listed on ASX (ticker code AIZ) as a Foreign Exempt Listing. The Foreign Exempt Listing means that Air New Zealand is expected to comply primarily with the Listing Rules of the NZX Main Board (being the rules of its home exchange) and is exempt from complying with most of ASX's Listing Rules.

Neither NZX nor ASX has taken any other disciplinary action against the Company during the financial year ended 30 June 2024. In particular there was no other exercise of powers by NZX under NZX Listing Rule 9.9.3 (relating to powers to cancel, suspend or censure an issuer) with respect to Air New Zealand during the reporting period.

On 20 July 2017, Air New Zealand launched a sponsored Level 1 American Depositary Receipt (ADR) programme. Air New Zealand's American Depositary Shares, each representing five Ordinary Air New Zealand shares and evidenced by ADRs, are traded over-the-counter in the United States (ticker code ANZLY).

Place of incorporation

New Zealand

In New Zealand, the Company's Ordinary Shares are listed with a "non-standard" (NS) designation. This is due to particular provisions of the Company's Constitution, including the rights attaching to the Kiwi Share<sup>2</sup> held by the Crown and requirements regulating ownership and transfer of Ordinary Shares.

New Zealand Exchange

Waivers:

Waivers from the NZX Listing Rules granted to the Company or relied upon by the Company during the financial year ended 30 June 2024 may be found at [www.airnz.co.nz/nzx-waivers](http://www.airnz.co.nz/nzx-waivers).

Compliance with Listing Rules:

For the purposes of ASX Listing Rule 1.15.3, Air New Zealand Limited confirms the Company continues to comply with the NZX Listing Rules.

2. In 1989, the Crown issued a Notice that arises through its holding of a special rights Convertible Share, the "Kiwi Share" and the power of the Kiwi Shareholder under the Constitution. Full details of the rights pertaining to this share is set out in the Company's Constitution. The Kiwi Share does not confer any right on its holder to vote at a shareholders' meeting unless the Kiwi Share has been converted into an Ordinary Share by its holder. The Kiwi Share is not listed on any stock exchange.



# Our Consolidated Financial Statements



Directors’ Statement

The directors of Air New Zealand Limited are pleased to present to shareholders the Annual Report and financial statements for Air New Zealand and its controlled entities (together the “Group”) for the year to 30 June 2024.

The directors are responsible for presenting financial statements in accordance with New Zealand law and generally accepted accounting practice, which give a true and fair view of the financial position of the Group as at 30 June 2024 and the results of the Group’s operations and cash flows for the year ended on that date.

The directors consider the financial statements of the Group have been prepared using accounting policies which have been consistently applied and supported by reasonable judgements and estimates and that all relevant financial reporting and accounting standards have been followed.

The directors believe that proper accounting records have been kept in accordance with the requirements of the Financial Markets Conduct Act 2013.

The directors consider that they have taken adequate steps to safeguard the assets of the Group, and to prevent and detect fraud and other irregularities. Internal control procedures are also considered to be sufficient to provide a reasonable assurance as to the integrity and reliability of the financial statements.

This Annual Report is signed on behalf of the Board by:



**Dame Therese Walsh**  
Chair  
29 August 2024



**Alison Gerry**  
Director

Statement of Financial Performance

For the year ended 30 June 2024

	NOTES	2024 \$M	2023 \$M
<b>Operating Revenue</b>			
Passenger revenue		5,942	5,349
Cargo		459	628
Contract services		89	133
Other revenue		262	220
	1	6,752	6,330
<b>Operating Expenditure</b>			
Labour		(1,629)	(1,441)
Fuel		(1,692)	(1,499)
Maintenance		(481)	(395)
Aircraft operations		(812)	(694)
Passenger services		(403)	(334)
Sales and marketing		(324)	(291)
Foreign exchange (losses)/gains		(3)	4
Other expenses		(467)	(394)
	2	(5,811)	(5,044)
<b>Operating Earnings (excluding items below)</b>		941	1,286
Depreciation and amortisation		(716)	(695)
<b>Earnings Before Finance Costs, Associates, Other Significant Items and Taxation</b>		225	591
Finance income		153	119
Finance costs		(186)	(164)
Share of earnings of associates (net of taxation)	13	30	39
<b>Earnings Before Other Significant Items and Taxation</b>	27	222	585
Other significant items	3	-	(11)
<b>Earnings Before Taxation</b>		222	574
Taxation expense	4	(76)	(162)
<b>Net Profit Attributable to Shareholders of Parent Company</b>		146	412
<b>Per Share Information:</b>			
Basic and diluted earnings per share (cents)	5	4.3	12.2
Dividends declared per share for the financial year (cents)	19	3.5	6.0



Statement of Comprehensive Income

For the year ended 30 June 2024

	NOTE	2024 \$M	2023 \$M
Net Profit for the Year		146	412
Other Comprehensive Income/(Loss):			
Items that will not be reclassified to profit or loss:			
Actuarial (losses)/gains on defined benefit plans		(3)	3
Taxation on above reserve movements	4	1	(1)
Total items that will not be reclassified to profit or loss		(2)	2
Items that may be reclassified subsequently to profit or loss:			
Changes in fair value of cash flow hedges		98	17
Transfers to net profit from cash flow hedge reserve		(33)	(28)
Transfers to asset carrying value from cash flow hedge reserve		(5)	-
Net translation gain on investment in foreign operations		-	1
Changes in cost of hedging reserve		15	(13)
Taxation on above reserve movements	4	(21)	7
Total items that may be reclassified subsequently to profit or loss		54	(16)
Total Other Comprehensive Income/(Loss) for the Year, Net of Taxation		52	(14)
Total Comprehensive Income for the Year, Attributable to Shareholders of the Parent Company		198	398

Statement of Changes in Equity

For the year ended 30 June 2024

	NOTES	SHARE CAPITAL \$M	HEDGE RESERVES \$M	FOREIGN CURRENCY TRANSLATION RESERVE \$M	GENERAL RESERVES \$M	TOTAL EQUITY \$M
Balance as at 1 July 2023		3,377	(59)	(9)	(1,230)	2,079
Net profit for the year		-	-	-	146	146
Other comprehensive income for the year		-	54	-	(2)	52
Total Comprehensive Income for the Year		-	54	-	144	198
Transactions with Owners:						
Equity-settled share-based payments (net of taxation)	20	7	-	-	-	7
Equity settlements of staff share award obligations	20	(5)	-	-	-	(5)
Dividends on Ordinary Shares	19	-	-	-	(269)	(269)
Total Transactions with Owners		2	-	-	(269)	(267)
Balance as at 30 June 2024		3,379	(5)	(9)	(1,355)	2,010

	NOTES	SHARE CAPITAL \$M	HEDGE RESERVES \$M	FOREIGN CURRENCY TRANSLATION RESERVE \$M	GENERAL RESERVES \$M	TOTAL EQUITY \$M
Balance as at 1 July 2022		3,373	(42)	(10)	(1,644)	1,677
Net profit for the year		-	-	-	412	412
Other comprehensive loss for the year		-	(17)	1	2	(14)
Total Comprehensive Income for the Year		-	(17)	1	414	398
Transactions with Owners:						
Equity-settled share-based payments (net of taxation)	20	6	-	-	-	6
Equity settlements of staff share award obligations	20	(2)	-	-	-	(2)
Total Transactions with Owners		4	-	-	-	4
Balance as at 30 June 2023		3,377	(59)	(9)	(1,230)	2,079



Statement of Financial Position

As at 30 June 2024

	NOTES	2024 \$M	2023 \$M
<b>Current Assets</b>			
Bank and short-term deposits	6	1,279	2,227
Trade and other receivables	7	538	496
Inventories	8	131	119
Derivative financial assets	24	88	90
Intangible assets	12	40	35
Income taxation		28	2
Interest-bearing assets	9	326	275
Other assets		10	25
<b>Total Current Assets</b>		2,440	3,269
<b>Non-Current Assets</b>			
Trade and other receivables	7	33	23
Property, plant and equipment	10	3,608	3,261
Right of use assets	11	1,520	1,687
Intangible assets	12	188	172
Investments in other entities	13	205	190
Derivative financial assets	24	92	122
Deferred taxation	4	-	8
Interest-bearing assets	9	454	457
Other assets		8	6
<b>Total Non-Current Assets</b>		6,108	5,926
<b>Total Assets</b>		8,548	9,195
<b>Current Liabilities</b>			
Trade and other payables		849	780
Revenue in advance	14	1,831	2,050
Interest-bearing liabilities	15	157	193
Lease liabilities	16	331	352
Derivative financial liabilities	24	76	76
Provisions	17	53	65
Income taxation		7	7
Other liabilities	18	295	313
<b>Total Current Liabilities</b>		3,599	3,836
<b>Non-Current Liabilities</b>			
Revenue in advance	14	220	185
Interest-bearing liabilities	15	1,236	1,485
Lease liabilities	16	1,092	1,305
Derivative financial liabilities	24	101	137
Provisions	17	174	133
Deferred taxation	4	81	-
Other liabilities	18	35	35
<b>Total Non-Current Liabilities</b>		2,939	3,280
<b>Total Liabilities</b>		6,538	7,116
<b>Net Assets</b>		2,010	2,079
<b>Equity</b>			
Share capital	20	3,379	3,377
Reserves	21	(1,369)	(1,298)
<b>Total Equity</b>		2,010	2,079



Dame Therese Walsh  
Chair

For and on behalf of the Board, 29 August 2024



Alison Gerry  
Director

Statement of Cash Flows

For the year ended 30 June 2024

	NOTES	2024 \$M	2023 \$M
<b>Cash Flows from Operating Activities</b>			
Receipts from customers		6,512	6,635
Payments to suppliers and employees		(5,653)	(4,729)
Income tax (paid)/refunded		(26)	3
Interest paid		(179)	(145)
Interest received		156	89
<b>Net Cash Flow from Operating Activities</b>	6	810	1,853
<b>Cash Flows used in Investing Activities</b>			
Disposal of property, plant and equipment, intangibles and assets held for sale		3	27
Distribution from associates	13, 26	12	16
Acquisition of property, plant and equipment, right of use assets and intangibles		(791)	(602)
Interest-bearing assets		(47)	(357)
Investment in other entities		1	-
<b>Net Cash Flow used in Investing Activities</b>		(822)	(916)
<b>Cash Flows used in Financing Activities</b>			
Interest-bearing liabilities drawdowns		-	100
Lease liabilities drawdowns	16	-	186
Rollover of foreign exchange contracts*		(14)	31
Redemption of redeemable shares	26	-	(200)
Equity settlements of staff share award obligations	20	(5)	(2)
Interest-bearing liabilities payments		(265)	(250)
Lease liabilities payments	16	(376)	(368)
Dividends on Ordinary Shares	19	(276)	-
<b>Net Cash Flow used in Financing Activities</b>		(936)	(503)
<b>(Decrease)/Increase in Cash and Cash Equivalents</b>		(948)	434
Cash and cash equivalents at the beginning of the year		2,227	1,793
<b>Cash and Cash Equivalents at the End of the Year</b>	6	1,279	2,227

\*Relates to gains/losses on rollover of foreign exchange contracts that hedge exposures in other financial periods.



## Statement of Accounting Policies

For the year ended 30 June 2024

### Reporting entity

The consolidated financial statements (“financial statements”) presented are for the parent Company Air New Zealand Limited (“the Company”) and its subsidiaries (together referred to as “the Group” or “Air New Zealand”), and the Group’s interest in joint ventures and associates.

Air New Zealand’s primary business is the transportation of passengers and cargo on scheduled airline services.

### Statutory base

Air New Zealand is a profit-oriented entity that is domiciled in New Zealand. The Company is registered under the Companies Act 1993 and listed on the New Zealand Stock Exchange (NZX) and Australian Securities Exchange (ASX) and has bonds listed on the NZX debt market. The Company is an FMC Reporting Entity under the Financial Markets Conduct Act 2013.

### Basis of preparation

The Group prepares its financial statements in accordance with New Zealand Generally Accepted Accounting Practice (“NZ GAAP”). NZ GAAP consists of New Zealand equivalents to IFRS Accounting Standards (“NZ IFRS”) and other applicable financial reporting standards as appropriate to profit-oriented entities. These financial statements comply with NZ IFRS and International Financial Reporting Standards (“IFRS” or “IFRS Accounting Standards”).

The financial statements were approved by the Board of Directors on 29 August 2024.

### Basis of measurement

The financial statements have been prepared on the historical cost basis with the exception of certain items as identified in specific accounting policies and are presented in New Zealand Dollars, which is the functional currency.

### Use of accounting estimates and judgements

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. These judgements, estimates and associated assumptions are continuously evaluated and are based on management’s experience and knowledge of the relevant facts and circumstances. Actual results in the future may differ from judgements and estimates upon which financial information has been prepared. These underlying assumptions are reviewed on an ongoing basis.

Areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are disclosed within the specific accounting policy or note as shown below:

Area of estimate or judgement	Note
Revenue in advance	Note 1    Revenue Recognition and Segmental Information Note 14    Revenue in Advance
Aircraft lease return provisions	Note 17    Provisions
Estimated recoverable amount of non-financial assets	Note 10    Property, Plant and Equipment Note 11    Right of Use Assets
Residual values and useful lives of aircraft related assets	Note 10    Property, Plant and Equipment Note 11    Right of Use Assets
Taxation	Note 4    Taxation

Significant estimates and judgements are designated by an symbol in the notes to the financial statements.

## Statement of Accounting Policies (continued)

For the year ended 30 June 2024

### Impact of climate change on financial reporting

Air New Zealand recognises that climate change presents a significant issue for the aviation industry and is committed to reducing its emissions to meet its net-zero 2050 target. The 2050 target was announced by the Group in 2020 and aligns with the industry commitment via the International Air Transport Association (IATA).

The following initiatives are expected to contribute to Air New Zealand’s progress towards its 2050 target:

- Alternative jet fuel
- Next generation aircraft technologies – potential use of novel propulsion technologies; including battery electric, hydrogen fuel cell and/or hybrid concepts
- Continued fleet renewal – rollover of the current fleet to newer aircraft that achieve greater fuel efficiency
- Operational efficiency – optimising carbon efficiency from flight and ground operations
- Carbon removal solutions

In preparing the financial statements, management considers climate-related risks, particularly in relation to financial reporting judgements and estimates, where these could potentially impact reported amounts materially. The areas in which climate-related risks have been assessed in the 2024 financial year are disclosed within Note 4 - Taxation, Note 10 - Property, Plant and Equipment and Note 11 - Right of Use Assets.

### Material accounting policy information

Accounting policies are disclosed within each of the applicable notes to the financial statements and are designated by a symbol.

The material accounting policies applied in the preparation of these financial statements have been consistently applied to all periods presented, except as detailed below.

Where necessary, comparative information has been reclassified to achieve consistency in disclosure with the current period.

### New accounting standards, amendments and interpretations adopted during the year

The Group adopted NZ IFRS 17 *Insurance Contracts* on 1 July 2023. The Standard provides consistent principles for all aspects of accounting for insurance contracts. Adoption of the standard did not have a significant impact on the financial statements.

The Group adopted *Disclosure of Accounting Policies - Amendments to NZ IAS 1 Presentation of Financial Statements* on 1 July 2023. The amendments require disclosure of material accounting policy information rather than their significant accounting policies, and provide guidance and examples to help entities apply materiality judgements to the accounting policy disclosures included in the financial statements. Adoption of the amendments did not have a significant impact on the financial statements.

### New and Revised IFRSs, Narrow Scope Amendments to IFRSs and IFRS Interpretations not yet Effective

Certain pronouncements have been issued by the IASB that are mandatory for accounting periods beginning after 30 June 2024. Management is still evaluating and does not expect any such pronouncements to have a significant impact on the financial statements upon adoption, other than on the presentation of the financial statements.

The material accounting policies that are pervasive throughout the financial statements are set out below. Other material accounting policies that are specific to certain transactions or balances are set out within the particular note to which they relate.

### Basis of consolidation

The consolidated financial statements include those of Air New Zealand Limited and its subsidiaries, accounted for using the acquisition method, and the results of its associates and joint ventures, accounted for using the equity method.

All material intercompany transactions, balances and unrealised gains on transactions between group companies are eliminated on consolidation. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Unrealised gains on transactions between the Group, joint ventures and its associates are eliminated to the extent of the Group’s interest in the joint ventures and associates.

Where a business combination is achieved in stages, previously held equity interests in the acquiree are remeasured to fair value at the acquisition date and any corresponding gain or loss is recognised in the Statement of Financial Performance.

### Foreign currency translation

#### Functional currency

Items included in the financial statements of each of the Group’s entities are measured using the currency of the primary economic environment in which the entity operates (the “functional currency”).

#### Transactions and balances

Foreign currency transactions are converted into the relevant functional currency using exchange rates approximating those at transaction date. Monetary assets and liabilities denominated in foreign currencies at balance date are translated at the exchange rate at that date. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction. Foreign exchange gains or losses are recognised in the Statement of Financial Performance, except when deferred in equity as qualifying cash flow hedges and qualifying net investment hedges.



Statement of Accounting Policies (continued)

For the year ended 30 June 2024

Foreign currency translation (continued)

Group companies

The results and financial position of all Group entities that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- (a) assets and liabilities are translated at the closing rate at the reporting date;
- (b) income and expenses are translated at exchange rates approximating those at transaction date; and
- (c) all resulting exchange differences are recognised as a separate component of equity and in Other Comprehensive Income (within Foreign Currency Translation Reserve).

Exchange differences arising from the translation of borrowings and other currency instruments designated as hedges of investments in foreign entities, are taken to equity within Foreign Currency Translation Reserve.

Impairment


Non-financial assets are reviewed at each reporting date to determine whether there are any indicators that the carrying amount may not be recoverable. If any such indicators exist, the asset's recoverable amount is estimated. The recoverable amount is the higher of an asset's fair value less costs of disposal and value-in-use. In assessing value-in-use, the estimated future cash flows are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. An impairment loss is recognised in the Statement of Financial Performance for the amount by which the asset's carrying amount exceeds its recoverable amount. For the purposes of assessing impairment, assets are grouped at the lowest level for which there are separately identifiable cash flows.

The carrying value of financial assets is assessed at each reporting date to determine whether there is any objective evidence of impairment. Where necessary, provisions are recognised for expected credit losses based on 12-month or lifetime losses, depending whether there has been a significant increase in credit risk since initial recognition. Reasonable and supportable information that is relevant and available without undue cost or effort is considered in performing the assessment. This includes both quantitative and qualitative information, based on Air New Zealand's historical experience and informed credit assessment, including forward-looking information.

Notes to the Financial Statements

For the year ended 30 June 2024

1. Revenue Recognition and Segmental Information

	<p>Revenue is recognised to the extent that it is probable that the economic benefits will flow to Air New Zealand and the revenue can be reliably measured, regardless of when payment is made. Revenue is measured at the fair value of the consideration received or receivable. Specific accounting policies are as follows:</p>
	<p><b>Passenger and cargo revenue</b></p> <p>Passenger and cargo sales revenue is recognised in revenue in advance at the fair value of the consideration received and allocated to each flight sector based on industry agreements. Amounts for each sector of the ticket are transferred to revenue in the Statement of Financial Performance when the actual carriage is performed. Unused tickets and passenger credits are recognised as revenue using estimates regarding the timing of recognition based on the terms and conditions of the ticket or credit, and historical trends.</p> <p>Air New Zealand operates various code share and alliance arrangements. Revenue under these arrangements is recognised when the carriage is performed or otherwise, when all relevant contractual commitments are fulfilled.</p> <p>Where one or more sectors are operated by another carrier the amount of the consideration received from the customer less any amount payable to the other carrier is recognised in revenue on a net basis unless Air New Zealand has primary responsibility for providing the service. Where Air New Zealand has primary responsibility for providing the service, the amounts are recognised gross within revenue and expenses.</p> <p>Government grants that provide financial support to maintain certain transportation services are recognised within revenue in the Statement of Financial Performance when the service is provided and the grant conditions are satisfied.</p>
	<p><b>Loyalty programmes</b></p> <p>Revenue associated with the award of Airpoints Dollars™ to Airpoints™ members as part of the initial sales transaction is determined by reference to the relative standalone selling prices. These revenues as well as consideration received in respect of sales of Airpoints Dollars™ to third-parties is deferred to revenue in advance (net of estimated expiry) until such time as the Airpoints™ member has redeemed their points. The estimate of expiry is based upon historical experience, assessments of changes in customer behaviour and availability of redemption opportunities and is recognised in net passenger revenue in proportion to the pattern of rights exercised by the customer.</p>
	<p><b>Contract services revenue</b></p> <p>Where contract related services are performed over a contractually agreed period, and the amount of revenue and related costs can be reliably measured, revenue is recognised based on the proportion of contract costs for work performed to date relative to the estimated total costs. Other contract related revenue is recognised as services are performed.</p>
	<p><b>Other revenue</b></p> <p>Other revenue includes lounge revenue, Koru membership subscriptions, commissions and fees and is recognised at the time the service is provided. Claims or liquidated damages in relation to loss of earnings or income are recognised within other revenue in the Statement of Financial Performance when a contractual entitlement exists.</p>
	<p><b>Finance income</b></p> <p>Interest revenue from investments and fixed deposits is recognised as it accrues, using the effective interest method where appropriate.</p>

Cargo revenue – Government grants

The Group was awarded grants to supply international airfreight services by the New Zealand Government (through the Ministry of Transport) as part of its efforts to ensure the supply of critical imports and maintain economic benefits of high value New Zealand exports during the Covid-19 pandemic. The arrangements were in place for the period from 30 April 2020 through to 31 March 2023 and were negotiated on an arm's length basis using standard commercial terms. The Group recognised \$98 million for the year ended 30 June 2023 in relation to these arrangements within 'Cargo Revenue' in the Statement of Financial Performance. No amounts were recognised during the year ended 30 June 2024. All conditions attached to the grants were satisfied at the time the revenue was recognised.



## Notes to the Financial Statements (continued)

For the year ended 30 June 2024

### 1. Revenue Recognition and Segmental Information (continued)

#### Segmental information

Air New Zealand operates predominantly in one segment, its primary business being the transportation of passengers and cargo on an integrated network of scheduled airline services to, from and within New Zealand. Resource allocation decisions across the network are made to optimise the consolidated Group's financial result.

	2024 \$M	2023 \$M
<b>Analysis of revenue by geographical region of original sale</b>		
New Zealand	4,120	3,873
Australia and Pacific Islands	770	838
Asia, United Kingdom and Europe	903	710
America	959	909
<b>Total operating revenue</b>	<b>6,752</b>	<b>6,330</b>

The principal non-current assets of the Group are the aircraft fleet which is registered in New Zealand and employed across the worldwide network. Accordingly, there is no reasonable basis for allocating the assets to geographical segments.

### 2. Expenses

Additional information in respect of expenses included within the Statement of Financial Performance is as follows:

	2024 \$M	2023 \$M
Superannuation expense	66	55

#### Remuneration to auditors

	2024 \$000	2023 \$000
<b>Audit of financial statements</b>		
Audit and review of financial statements*	1,382	1,363
<b>Other services</b>		
<i>Other assurance services</i>		
Student fee protection	6	6
Passenger facility charge	-	28
Greenhouse gas emissions inventory review	132	30
<i>Other non-assurance services</i>		
Climate-related disclosures assurance readiness	56	-
Taxation services**	14	14
	<b>1,590</b>	<b>1,441</b>

\* The audit fee includes fees for both the annual audit of the financial statements and the review of the interim financial statements.

\*\* Taxation services relate to administrative and other advisory services for the Corporate Taxpayer Group of which Air New Zealand, alongside a number of organisations, is a member.

## Notes to the Financial Statements (continued)

For the year ended 30 June 2024

### 3. Other Significant Items

Other significant items are items of revenue or expenditure which due to their size and nature, warrant separate disclosure to assist with the understanding of the underlying financial performance of the Group. In categorising such items consideration has been given to the principle of consistency as well as the circumstance and ongoing nature of items.

	2024 \$M	2023 \$M
Foreign exchange losses on uncovered interest-bearing liabilities and lease liabilities	-	(23)
Aircraft impairment reversal	-	12
	-	(11)

#### Foreign exchange losses on uncovered interest-bearing liabilities and lease liabilities

Group policy is to manage foreign currency exposures arising from foreign currency denominated liabilities. Due to a significant decline in forecast foreign currency revenue as a result of the Covid-19 pandemic, the Group was required to de-designate revenue hedges in the 2020 financial year, which resulted in certain foreign currency debt and lease obligations becoming unhedged. Foreign currency translation gains/losses arising on these obligations were recognised in the Statement of Financial Performance.

Following the phased reopening of borders into New Zealand and other overseas ports, and recovery of international passenger demand, in November 2022 the Group established new USD and EUR forecast foreign currency revenue hedges, and in April 2023 the Group established new JPY forecast foreign currency revenue hedges. From the date of designation of these hedges, the translation gains/losses arising on the obligations were recognised in Other Comprehensive Income and accumulated within the cash flow hedge reserve. Amounts accumulated in the cash flow hedge reserve will be transferred to Earnings at the time of the respective interest-bearing liabilities and lease liabilities repayments.

#### Aircraft impairment reversal

As a result of the Covid-19 pandemic, Air New Zealand significantly reduced its network capacity following border closures and international travel restrictions. Due to the severe impact that the pandemic had on global demand for international air travel during the pandemic years, the Boeing 777-200ER fleet was grounded for an indefinite period into the future. Four owned Boeing 777-200ER aircraft and related assets were disposed of in the 2023 financial year and an impairment reversal of \$12 million was recognised in the Statement of Financial Performance in relation to these assets.

### 4. Taxation

Current and deferred taxation are calculated on the basis of tax rates enacted or substantively enacted at reporting date, and are recognised in the income statement except when the tax relates to items charged or credited to other comprehensive income, in which case the tax is also recognised in other comprehensive income.

Deferred income taxation is recognised in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements.

Deferred income tax assets and unused tax losses are only recognised to the extent that it is probable that future taxable amounts will be available against which to utilise those temporary differences and losses.

Judgements are required about the application of income tax legislation. These judgements and assumptions are subject to risk and uncertainty. There is therefore a possibility that changes in circumstances will alter expectations, which may impact the amount of current and deferred tax assets and liabilities recognised in the Statement of Financial Position and the amount of other tax losses and temporary differences not yet recognised. In such circumstances, some or all of the carrying amounts of recognised tax assets and liabilities may require adjustment, resulting in a corresponding credit or charge to the Statement of Financial Performance. Assumptions underlying the forecast of future taxable income that supports the recoverability of deferred tax assets consider the financial impacts of Air New Zealand's decarbonisation strategy.





Notes to the Financial Statements (continued)

For the year ended 30 June 2024

4. Taxation (continued)

	2024 \$M	2023 \$M
<b>Deferred taxation expense</b>		
Origination of temporary differences	25	(34)
Unused tax losses	(101)	(128)
	(76)	(162)
<b>Total taxation expense recognised in earnings</b>	(76)	(162)
<b>Reconciliation of effective tax rate</b>		
Earnings before taxation	222	574
Taxation at 28%	(62)	(161)
<b>Adjustments</b>		
Non-deductible expenses	(4)	(3)
Non-taxable income	1	1
Under provided in prior periods	(1)	(1)
Foreign tax paid	(1)	(1)
Changes in tax depreciation on building assets	(9)	-
Other	-	3
<b>Taxation expense</b>	(76)	(162)

The Group has \$3 million of imputation credits as at 30 June 2024 (30 June 2023: \$48 million).

Deferred taxation

	2024 \$M	2023 \$M
<b>Movement during the year:</b>		
Opening deferred taxation asset	(8)	(164)
Taxation expense	76	162
Amounts recognised directly in equity reserves	20	(6)
Foreign investor tax credit carried forward	(7)	-
Closing deferred taxation liability/(asset)	81	(8)
<b>Comprised of:</b>		
Non-aircraft assets	(17)	(19)
Aircraft assets	225	225
Right of use assets	122	124
Lease liabilities	(24)	(2)
Provisions and accruals	(71)	(70)
Financial instruments	(7)	(26)
Pension obligations	(1)	-
Equity settlement	(1)	(1)
Unused tax losses/tax credits	(145)	(239)
	81	(8)

Deferred tax assets and liabilities are offset on the face of the Statement of Financial Position where they relate to entities within the same taxation authority.


The Group is carrying forward \$493 million of tax losses (30 June 2023: \$854 million) that are available indefinitely for offsetting against future taxable income. A deferred tax asset of \$138 million (30 June 2023: \$239 million) has been recognised in respect of these losses as there are taxable temporary differences against which the tax losses can be offset.

The Organisation of Economic Co-operation and Development's (OECD's) Pillar Two rules were introduced into New Zealand law by the Taxation (Annual Rates for 2023–24, Multinational Tax, and Remedial Matters) Act 2024. The rules will be effective from Air New Zealand's 2026 financial year. It is not expected that there will be any significant impact on Air New Zealand.


Notes to the Financial Statements (continued)

For the year ended 30 June 2024

5. Earnings Per Share

	Basic earnings per share is calculated by dividing the profit/(loss) attributable to shareholders of the Parent by the weighted average number of ordinary shares on issue during the year, excluding shares held as treasury stock. Diluted earnings per share assumes conversion of all dilutive potential ordinary shares in determining the denominator.	
	2024 \$M	2023 \$M
<b>Earnings for the purpose of basic and diluted earnings per share:</b>		
Net Profit attributable to shareholders	146	412
<b>Weighted average number of shares (in millions of shares)</b>		
Weighted average number of Ordinary Shares for basic earnings per share	3,368	3,368
Effect of dilutive ordinary shares:		
- Performance rights	1	9
Weighted average number of Ordinary Shares for diluted earnings per share	3,369	3,377
Basic and diluted earnings per share	4.3	12.2

6. Cash and Cash Equivalents

	Cash and cash equivalents include cash on hand, demand deposits, current accounts in banks net of overdrafts and other short-term highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value. Cash flows are included in the Statement of Cash Flows net of Goods and Services Tax.	
---	---	--

Cash and cash equivalents, as stated in the Statement of Cash Flows, are reconciled to the Bank and short-term deposits balance in the Statement of Financial Position as follows:

	2024 \$M	2023 \$M
Cash balances	141	103
Short-term deposits and short-term bills	1,138	2,124
<b>Total cash and cash equivalents</b>	1,279	2,227
<b>Reconciliation of Net Profit Attributable to Shareholders to Net Cash Flows from Operating Activities:</b>		
<b>Net Profit attributable to shareholders</b>	146	412
<b>Plus/(less) non-cash items:</b>		
Depreciation and amortisation	716	695
Loss on disposal of property, plant and equipment, intangibles and assets held for sale	12	10
Impairment expense/(reversal) on property, plant and equipment, right of use assets, intangibles and assets held for sale	-	(14)
Fair value adjustments on investments held at fair value through profit or loss	3	-
Share of earnings of associates	(30)	(39)
Movements on fuel derivatives	9	(15)
Foreign exchange losses on uncovered interest-bearing liabilities and lease liabilities	-	23
Foreign exchange losses	26	20
Other non-cash items	7	11
	889	1,103
<b>Net working capital movements:</b>		
Assets	(73)	(122)
Revenue in advance	(184)	381
Liabilities	178	491
	(79)	750
<b>Net cash flow from operating activities</b>	810	1,853



## Notes to the Financial Statements (continued)

For the year ended 30 June 2024

### 7. Trade and Other Receivables



Trade and other receivables are recognised at cost less any provision for lifetime expected credit losses. Bad debts are written-off when they are considered to have become uncollectable.

	2024 \$M	2023 \$M
<b>Current</b>		
Trade and other receivables	457	422
Prepayments	81	74
	538	496
<b>Non-current</b>		
Prepayments	33	23
	33	23

Expected credit loss provisions of \$2 million were recognised as at 30 June 2024 (30 June 2023: \$1 million).

### 8. Inventories



Inventories are measured at the lower of cost and net realisable value. Cost is determined using the first-in, first-out (FIFO) cost method. Net realisable value is the estimated selling price in the ordinary course of business, less applicable selling expenses.

	2024 \$M	2023 \$M
Engineering expendables	97	93
Consumable stores	34	26
	131	119
<b>Held at cost</b>		
	117	105
<b>Held initially at cost</b>		
Less provision for inventory obsolescence	61 (47)	69 (55)
<b>Held at net realisable value</b>		
	14	14
	131	119

## Notes to the Financial Statements (continued)

For the year ended 30 June 2024

### 9. Interest-Bearing Assets



#### Interest-bearing assets

Interest-bearing assets are measured at amortised cost using the effective interest method, less any impairment.

	2024 \$M	2023 \$M
<b>Current</b>		
Interest-bearing assets	326	275
	326	275
<b>Non-current</b>		
Interest-bearing assets	454	457
	454	457

Interest-bearing assets include fixed rate Term Deposits and floating rate Certificates of Deposit that have been provided as security over credit card obligations incurred by Air New Zealand, and standby letters of credit and other financial guarantees issued to third-parties. Certain deposits are subject to offsetting under a security deed and remain in force until specifically released by the secured party. In addition, the Group holds Euro fixed rate deposits that mature between September 2030 and September 2031 held as part of aircraft financing arrangements. Fixed interest rates in the year to 30 June 2024 were between 3.1% and 6.5% per annum (30 June 2023: 0.6% to 6.1% per annum). The fair value of interest-bearing assets as at 30 June 2024 was \$783 million (30 June 2023: \$729 million).

### 10. Property, Plant and Equipment



#### Owned assets

Items of property, plant and equipment are stated at cost or deemed cost less accumulated depreciation and accumulated impairment losses. Cost includes expenditure that is directly attributable to the acquisition of the item and in bringing the asset to the location and working condition for its intended use. Cost may also include transfers from equity of any gains or losses on qualifying cash flow hedges of foreign currency purchases of property, plant and equipment.

Where significant parts of an item of property, plant and equipment have different useful lives, they are accounted for separately. A portion of the cost of an acquired aircraft is attributed to its service potential (reflecting the maintenance condition of its engines) and is depreciated over the shorter of the period to the next major inspection event, overhaul, or the remaining life of the asset. The cost of major engine overhauls for aircraft owned by the Group is capitalised and depreciated over the period to the next expected inspection or overhaul.

Capital work in progress includes the cost of materials, services, labour and direct production overheads.

#### Manufacturing credits

Where the Group receives credits and other contributions from manufacturers in connection with the acquisition of certain aircraft and engines, these are either recorded as a reduction to the cost of the related aircraft and engines, or offset against the associated operating expense, according to the reason for which they were received.

#### Depreciation

Depreciation is calculated to write down the cost of assets on a straight line basis to an estimated residual value over their economic lives as follows:

Airframes	18 – 25 years
Engines	6 – 15 years
Engine overhauls	period to next overhaul
Aircraft specific plant and equipment (including simulators and spares)	10 – 25 years
Buildings	50 – 100 years
Non-aircraft specific leasehold improvements, plant, equipment, furniture and vehicles	2 – 10 years





Notes to the Financial Statements (continued)

For the year ended 30 June 2024

10. Property, Plant and Equipment (continued)

	AIRFRAMES, ENGINES AND SIMULATORS \$M	SPARES \$M	PLANT AND EQUIPMENT \$M	LAND AND BUILDINGS \$M	CAPITAL WORK IN PROGRESS \$M	TOTAL \$M
<b>2024</b>						
Carrying value as at 1 July 2023	2,718	93	105	173	172	3,261
Additions	478	37	5	3	192	715
Disposals	(48)	(8)	-	-	(7)	(63)
Depreciation	(300)	(13)	(28)	(31)	-	(372)
Transfers of capital work in progress	37	-	34	12	(83)	-
Transfers from right of use assets	67	-	-	-	-	67
<b>Carrying value as at 30 June 2024</b>	<b>2,952</b>	<b>109</b>	<b>116</b>	<b>157</b>	<b>274</b>	<b>3,608</b>
Represented by:						
Cost	5,207	198	547	568	274	6,794
Accumulated depreciation	(2,252)	(89)	(431)	(401)	-	(3,173)
Provision for impairment	(3)	-	-	(10)	-	(13)
<b>Carrying value as at 30 June 2024</b>	<b>2,952</b>	<b>109</b>	<b>116</b>	<b>157</b>	<b>274</b>	<b>3,608</b>

	AIRFRAMES, ENGINES AND SIMULATORS \$M	SPARES \$M	PLANT AND EQUIPMENT \$M	LAND AND BUILDINGS \$M	CAPITAL WORK IN PROGRESS \$M	TOTAL \$M
<b>2023</b>						
Cost	4,403	156	502	550	79	5,690
Accumulated depreciation	(1,680)	(75)	(389)	(341)	-	(2,485)
Provision for impairment	(3)	-	-	(12)	-	(15)
Carrying value as at 1 July 2022	2,720	81	113	197	79	3,190
Additions	207	31	3	-	142	383
Disposals	(13)	(9)	-	-	(1)	(23)
Depreciation	(277)	(10)	(28)	(33)	-	(348)
Impairment reversal	-	-	-	2	-	2
Transfers of capital work in progress	24	-	17	7	(48)	-
Transfers from right of use assets	57	-	-	-	-	57
<b>Carrying value as at 30 June 2023</b>	<b>2,718</b>	<b>93</b>	<b>105</b>	<b>173</b>	<b>172</b>	<b>3,261</b>
Represented by:						
Cost	4,744	174	511	554	172	6,155
Accumulated depreciation	(2,023)	(81)	(406)	(371)	-	(2,881)
Provision for impairment	(3)	-	-	(10)	-	(13)
<b>Carrying value as at 30 June 2023</b>	<b>2,718</b>	<b>93</b>	<b>105</b>	<b>173</b>	<b>172</b>	<b>3,261</b>

	2024 \$M	2023 \$M
Airframes, engines and simulators comprise:		
Owned airframes, engines and simulators	2,714	2,502
Progress payments	238	216
	2,952	2,718
Land and buildings comprise:		
Leasehold properties	147	162
Freehold properties	10	11
	157	173

Certain aircraft and aircraft related assets with a carrying value of \$1,329 million as at 30 June 2024 are pledged as specific security over secured borrowings (30 June 2023: \$1,546 million).

Notes to the Financial Statements (continued)

For the year ended 30 June 2024

10. Property, Plant and Equipment (continued)

<b>e</b>	<b>Impairment</b> Assets are required to be carried at no more than their recoverable amount either through use or sale of the asset. No indicators of impairment were identified that required a formal impairment test to be undertaken.
	<b>Fleet</b> The recoverability of aircraft assets was supported by the market values which were above the carrying values. A value-in-use model was not required to be prepared in either the 2024 or 2023 financial years as no indications of impairment were identified.
	<b>Land and buildings</b> Air New Zealand Gas Turbines (ANZGT) provided overhaul services to aero derivative engines that are applied to energy production and marine industries. ANZGT’s operations ceased on 30 September 2023. During the year ended 30 June 2023 the assets were assessed for impairment based on a value-in-use discounted cash flow valuation. Key assumptions applied in the value-in-use model included the timing of realisation of cash flows. Given the proximity to closure of the business and realisation of the cash flows, the projections were not discounted. The cash flow valuation supported a reversal of impairment of \$2 million for the year ended 30 June 2023.
	<b>Residual values and useful lives</b> Estimates and judgements are applied by management to determine the expected useful lives of aircraft related assets. The useful lives are determined based on the expected service potential of the asset and lease term for leasehold improvements. The residual value, at the expected date of disposal, is estimated by reference to external projected values and is influenced by external changes to economic conditions, demand, competition and new technology. Residual values are denominated in United States dollars and are therefore sensitive to exchange fluctuations as well as movements in projected values. The impact of decarbonisation and climate-related risks on the Group’s aircraft related assets has also been considered when assessing residual values and useful lives. Residual values and useful lives are reviewed each year to ensure they remain appropriate. During the year ended 30 June 2024 the residual values of the aircraft were reassessed and depreciation expense was decreased by \$4 million (30 June 2023: increased by \$13 million).

11. Right of Use Assets

	Right of use assets are initially measured at cost, which comprises the initial amount of the lease liability, adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred, less any lease incentives received and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located.  The right of use asset is subsequently depreciated using the straight-line method from the commencement date to the end of the lease term, unless the lease transfers ownership of the underlying asset to the Group by the end of the lease term or the cost of the right of use asset reflects that the Group is likely to exercise a purchase option. In that case, the right of use asset will be depreciated over the useful life of the underlying asset, which is determined on the same basis as those of property, plant and equipment. In addition, the right of use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.
--	---

	AIRFRAME AND ENGINES WITH PURCHASE OPTION* \$M	AIRFRAME AND ENGINES WITH NO PURCHASE OPTION \$M	LAND AND BUILDINGS \$M	TOTAL \$M
<b>2024</b>				
Carrying value as at 1 July 2023	987	426	274	1,687
Additions	54	77	79	210
Disposals	(6)	-	-	(6)
Depreciation	(122)	(125)	(57)	(304)
Transfers to property, plant and equipment	(67)	-	-	(67)
<b>Carrying value as at 30 June 2024</b>	<b>846</b>	<b>378</b>	<b>296</b>	<b>1,520</b>
Represented by:				
Cost	1,864	1,017	542	3,423
Accumulated depreciation	(1,018)	(613)	(246)	(1,877)
Provision for impairment	-	(26)	-	(26)
<b>Carrying value as at 30 June 2024</b>	<b>846</b>	<b>378</b>	<b>296</b>	<b>1,520</b>

\*Airframes and engines where a purchase option is assessed as reasonably certain to be exercised.

Notes to the Financial Statements (continued)

For the year ended 30 June 2024

11. Right of Use Assets (continued)

	AIRFRAME AND ENGINES WITH PURCHASE OPTION*	AIRFRAME AND ENGINES WITH NO PURCHASE OPTION	LAND AND BUILDINGS	TOTAL
	\$M	\$M	\$M	\$M
2023				
Cost	2,000	806	382	3,188
Accumulated depreciation	(977)	(387)	(140)	(1,504)
Provision for impairment	-	(67)	-	(67)
Carrying value as at 1 July 2022	1,023	352	242	1,617
Additions	155	199	85	439
Disposals	(7)	-	-	(7)
Depreciation	(127)	(124)	(53)	(304)
Impairment expense	-	(1)	-	(1)
Transfers to property, plant and equipment	(57)	-	-	(57)
Carrying value as at 30 June 2023	987	426	274	1,687
Represented by:				
Cost	1,978	940	465	3,383
Accumulated depreciation	(991)	(488)	(191)	(1,670)
Provision for impairment	-	(26)	-	(26)
Carrying value as at 30 June 2023	987	426	274	1,687

\* Airframes and engines where a purchase option is assessed as reasonably certain to be exercised.

Certain aircraft and aircraft related assets with a carrying value of \$839 million as at 30 June 2024 (30 June 2023: \$960 million) are pledged as security over lease liabilities.



Impairment

An impairment provision was recognised during the Covid-19 pandemic for two Boeing 777-300ER aircraft that were not expected to return to service. The aircraft were subsequently reactivated. An impairment provision of \$26 million was held for the aircraft representing the period of time in which the aircraft were not expected to return to service.

Residual values and useful lives

Estimates and judgements are applied by management to determine the expected useful lives of aircraft related assets. The useful lives are determined based on the expected service potential of the asset and lease term. The residual value, at the expected date of disposal, is estimated by reference to external projected values and are influenced by external changes to economic conditions, demand, competition and new technology. Residual values are denominated in United States dollars and are therefore sensitive to exchange fluctuations as well as movements in projected values. The impact of decarbonisation and climate-related risks on the Group's leased assets has been considered when assessing residual values and useful lives. Residual values and useful lives are reviewed each year to ensure they remain appropriate. During the year ended 30 June 2024 the residual values of the aircraft were reassessed and depreciation expense was decreased by \$6 million (30 June 2023: increased by \$1 million).

Notes to the Financial Statements (continued)

For the year ended 30 June 2024

12. Intangible Assets



Computer software acquired, which is not an integral part of a related hardware item, is recognised as an intangible asset. The costs incurred internally in developing computer software are also recognised as intangible assets where the Group has a legal right to use the software and the ability to obtain future economic benefits from that software. Acquired software licences are capitalised on the basis of the costs incurred to acquire and bring to use the specific software. Cloud based software as a service arrangements are recognised as an asset where the Group has the right to use and the ability to control and obtain future economic benefits. These assets have a finite life and are amortised on a straight-line basis over their estimated useful lives of two to ten years.

Carbon credit units are recognised at cost less accumulated impairment losses. The assets are based on a first-in, first-out cost method. Carbon credits are classified as current assets where they are expected to be used to offset obligations under the Emissions Trading Scheme within 12 months of balance date.

	INTERNALLY DEVELOPED SOFTWARE \$M	EXTERNALLY PURCHASED SOFTWARE \$M	CAPITAL WORK IN PROGRESS \$M	CARBON CREDITS \$M	OTHER \$M	TOTAL \$M
2024						
Carrying value as at 1 July 2023	120	-	17	69	1	207
Additions	-	-	57	42	-	99
Disposals	-	-	-	(38)	-	(38)
Amortisation	(39)	(1)	-	-	-	(40)
Transfers of capital work in progress	39	8	(47)	-	-	-
Carrying value as at 30 June 2024	120	7	27	73	1	228
Represented by:						
Cost	608	159	27	73	1	868
Accumulated depreciation	(488)	(152)	-	-	-	(640)
Carrying value as at 30 June 2024	120	7	27	73	1	228
Current assets	-	-	-	40	-	40
Non-current assets	120	7	27	33	1	188
Carrying value as at 30 June 2024	120	7	27	73	1	228

	INTERNALLY DEVELOPED SOFTWARE \$M	EXTERNALLY PURCHASED SOFTWARE \$M	CAPITAL WORK IN PROGRESS \$M	CARBON CREDITS \$M	OTHER \$M	TOTAL \$M
2023						
Cost	524	151	27	48	1	751
Accumulated depreciation	(406)	(150)	-	-	-	(556)
Carrying value as at 1 July 2022	118	1	27	48	1	195
Additions	-	-	35	48	-	83
Disposals	-	-	(1)	(27)	-	(28)
Amortisation	(42)	(1)	-	-	-	(43)
Transfers of capital work in progress	44	-	(44)	-	-	-
Carrying value as at 1 July 2023	120	-	17	69	1	207
Represented by:						
Cost	569	152	17	69	1	808
Accumulated depreciation	(449)	(152)	-	-	-	(601)
Carrying value as at 30 June 2023	120	-	17	69	1	207
Current assets	-	-	-	35	-	35
Non-current assets	120	-	17	34	1	172
Carrying value as at 30 June 2023	120	-	17	69	1	207



Notes to the Financial Statements (continued)

For the year ended 30 June 2024

13. Investments in Other Entities



An associate company is an entity in which the Group has significant influence, but not control or joint control, over the financial and operating policies. A joint venture is an arrangement in which the Group has joint control and rights to the net assets. Significant influence is presumed to exist when the Group holds 20 percent or more of the voting power of an entity.

Investments in associates and joint ventures are accounted for using the equity method and are measured in the Statement of Financial Position at cost plus post-acquisition changes in the Group's share of net assets, less dividends.

If the carrying amount of the equity accounted investment exceeds its recoverable amount, it is written down to the latter. When the Group's share of accumulated losses in an associate or joint venture equals or exceeds its carrying value, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the associate or joint venture.

	2024 \$M	2023 \$M
Investments in associates	202	184
Investments in other entities	3	6
	205	190

Subsidiaries

Significant subsidiaries comprise:

NAME	PRINCIPAL ACTIVITY	COUNTRY OF INCORPORATION
Air Nelson Limited	Aviation services	New Zealand
Air New Zealand Aircraft Holdings Limited	Aircraft leasing and financing	New Zealand
Air New Zealand Associated Companies Limited	Investment	New Zealand
Air New Zealand Regional Maintenance Limited	Engineering services	New Zealand
Mount Cook Airline Limited	Aviation services	New Zealand
TEAL Insurance Limited	Captive insurer	New Zealand

All subsidiary entities above have a balance date of 30 June and are 100% owned.

Associates

Significant associates comprise:

NAME	% OWNED	PRINCIPAL ACTIVITY	COUNTRY OF INCORPORATION	BALANCE DATE
Christchurch Engine Centre (CEC)	49	Engineering services	New Zealand	31 December
Drylandcarbon One Limited Partnership	21	Carbon credit generation	New Zealand	30 June

Notes to the Financial Statements (continued)

For the year ended 30 June 2024

13. Investments in Other Entities (continued)

Summary financial information of associates

	CEC 2024 \$M	DRYLAND 2024 \$M	TOTAL 2024 \$M	CEC 2023 \$M	DRYLAND 2023 \$M	TOTAL 2023 \$M
<b>Assets and liabilities of associates are as follows:</b>						
Current assets	458	11	469	485	15	500
Non-current assets	63	107	170	58	101	159
Current liabilities	(137)	(4)	(141)	(197)	(3)	(200)
Non-current liabilities	(20)	-	(20)	(18)	-	(18)
<b>Net identifiable assets (100% share)</b>	364	114	478	328	113	441
Group share of net identifiable assets	179	23	202	161	23	184
<b>Carrying value of investment in associates</b>	179	23	202	161	23	184
<b>Results of associates</b>						
Revenue	1,234	1	1,235	1,169	4	1,173
Earnings after taxation	61	1	62	79	1	80
<b>Total comprehensive income (100% share)</b>	61	1	62	79	1	80
<b>Group share of net earnings after taxation</b>	30	-	30	39	-	39
<b>Group share of total comprehensive income</b>	30	-	30	39	-	39
<b>Reconciliation to carrying amounts:</b>						
Opening carrying value	161	23	184	134	24	158
Share of net earnings after taxation	30	-	30	39	-	39
Distributions received	(12)	-	(12)	(16)	(1)	(17)
Foreign currency movements	-	-	-	4	-	4
<b>Closing carrying value</b>	179	23	202	161	23	184

Notes to the Financial Statements (continued)

For the year ended 30 June 2024

14. Revenue in Advance



Transportation sales in advance (including held in credit balances) includes consideration received in respect of passenger and cargo sales for which the actual carriage has not yet been performed. It also includes amounts due for sectors operated by other carriers for which Air New Zealand collects consideration from the customer and makes payments to the other carrier based on industry agreements at the time the carriage is performed.

Loyalty programme revenue in advance includes revenues associated with both the award of Airpoints Dollars™ to Airpoints™ members as part of the initial sales transaction and with sales of Airpoints Dollars™ to third-parties, net of estimated expiry (non-redeemed Airpoints Dollars™), in respect of which the Airpoints™ member has not yet redeemed their points.

Other revenue in advance includes membership subscriptions and contract related services revenue which relate to future periods.



Unused Travel Credits

At 30 June 2024, Air New Zealand recognised \$212 million in Transportation Sales in Advance in respect of unused travel credits (30 June 2023: \$282 million). The travel credits were issued due to disrupted flights as well as a flexibility policy provided over the period January 2020 to September 2022. Outstanding travel credits have expiration dates up to 31 January 2026.

For the year ended 30 June 2023, no breakage was recognised on the unused travel credits; however, given the availability of sufficient historical data due to redemption levels normalising across several customer segments, Air New Zealand commenced recognising breakage on certain travel credits during the 2024 financial year. The value of travel credits not expected to be used prior to expiry was estimated using a Monte Carlo simulation model which included inputs of historical redemption patterns and expected future redemptions. The estimated value was recognised as ‘Passenger revenue’ when it could be reasonably determined that there will not be a significant reversal of this revenue in future periods. For the year ended 30 June 2024, breakage of \$90 million was recognised in the Statement of Financial Performance.

Applying additional breakage at a rate of 5% would result in a reduction to Revenue in Advance of \$9 million, with an offsetting adjustment to increase ‘Passenger revenue’ in the year.

For the travel credits included in Transportation sales in advance at balance date, the expected availment profile of the travel credits was used in determining the term allocation of the liability. Key judgements included assumptions around passenger demand, forecasted operating capacity and revenue per available seat kilometre.

	2024 \$M	2023 \$M
<b>Current</b>		
Transportation sales in advance	1,557	1,793
Loyalty programme	252	232
Other	22	25
	1,831	2,050
<b>Non-current</b>		
Transportation sales in advance	84	21
Loyalty programme	130	158
Other	6	6
	220	185

Notes to the Financial Statements (continued)

For the year ended 30 June 2024

15. Interest-Bearing Liabilities



Borrowings, medium term notes and bonds are initially recognised at fair value, net of transaction costs incurred. They are subsequently stated at amortised cost using the effective interest rate method, with changes in market interest rates on certain interest-bearing liabilities measured at fair value. Medium term notes and an unsecured bond were designated in fair value hedge relationships, which results in changes in market interest rates being reflected in fair value adjustments of those liabilities.

Borrowings, medium term notes and bonds are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for more than 12 months after the balance date.

	2024 \$M	2023 \$M
<b>Current</b>		
Secured borrowings	157	193
	157	193
<b>Non-current</b>		
Secured borrowings	550	805
Medium term notes	584	578
Unsecured bonds	102	102
	1,236	1,485
<b>Interest rates basis:</b>		
Fixed rate	734	741
Floating rate	659	937
<b>At carrying amount</b>	1,393	1,678
<b>At fair value</b>	1,437	1,721

Non-cash movements in interest-bearing liabilities during the year ended 30 June 2024 included foreign exchange gains of \$24 million (30 June 2023: losses of \$4 million) and fair value hedge adjustments of \$4 million (30 June 2023: \$19 million).

The fair value of interest-bearing liabilities for disclosure purposes is calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest for similar liabilities at reporting date.

Secured borrowings with third-parties are secured over aircraft and are subject to both fixed and floating interest rates. Fixed interest rates were 1.0% per annum (30 June 2023: 1.0% per annum).

The Group has issued AUD550 million of unsecured, unsubordinated Australian Medium Term Notes in two tranches. The first tranche, of AUD300 million, is a four year fixed rate note maturing on 25 May 2026 with a fixed coupon of 5.7% per annum payable semi-annually. The second tranche, of AUD250 million, comprises seven year fixed rate bonds maturing on 25 May 2029 with a fixed coupon of 6.5% per annum payable semi-annually.

On 27 October 2022, the Group issued \$100 million of unsecured, unsubordinated fixed rate bonds with a maturity date of 27 April 2028 and an interest rate of 6.61% per annum payable semi-annually.

16. Lease Liabilities



At inception of the contract, the Group assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. Control is conveyed where the Group has both the right to direct the use of the identified asset and to obtain substantially all of the economic benefits from the use of the asset throughout the lease term.

The Group recognises a right of use asset and a lease liability at the lease commencement date. Details regarding right of use assets are set out in Note 11.

At commencement or on modification of a contract that contains a lease component, the Group allocates the consideration in the contract to each lease component on the basis of its relative standalone prices.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group’s incremental borrowing rate. Generally, the Group uses the incremental borrowing rate as the discount rate.





Notes to the Financial Statements (continued)

For the year ended 30 June 2024

16. Lease Liabilities (continued)



Lease payments included in the measurement of the lease liability comprise the following:

- fixed payments, including in-substance fixed payments;
- variable lease payments that depend on an index or a rate, initially measured using the index or rates as at the commencement date; and
- the exercise price under a purchase option that the Group is reasonably certain to exercise, lease payments in an optional renewal period if the Group is reasonably certain to exercise an extension option, and penalties for early termination of a lease unless the Group is reasonably certain not to terminate early.

After the commencement date, the amount of the lease liability is increased to reflect the accretion of interest and reduced for the lease payments made. The liability is remeasured when there is a change in future lease payments arising from a change in an index or a rate and if the Group revises its assessment as to whether it will exercise a purchase, extension or termination option. A corresponding adjustment is made to the carrying amount of the right of use asset, or is recognised in the Statement of Financial Performance if the carrying amount of the right of use asset has been reduced to zero.

Leases are classified as current liabilities when the lease payments are due to be settled within twelve months after the reporting period. The Group classifies all other lease liabilities as non-current.

Determination of lease term

The lease term is the non-cancellable period of a lease, together with periods covered by an option (available to the lessee only) to extend or terminate the lease if the lessee is reasonably certain to exercise/not to exercise that option. In determining the lease term, the Group considers all facts and circumstances that create an economic incentive to exercise / not exercise an option. This may include the existence of large penalties for early termination, the incurrence of significant maintenance costs in meeting early return obligations or consideration as to whether leasehold improvements still carry significant value. Such assessment is reviewed if a significant event or change in circumstances occurs which affects this assessment and is within the control of the Group. Certain property leases, for which there is no readily identifiable alternative property available, include an additional renewal period where one is available under the lease contract.

Determination of incremental borrowing rate

The Group determines the incremental borrowing rate by obtaining interest rates from various external financing sources and makes certain adjustments to reflect the term and currency of the lease and the type of asset being leased.

Short-term leases

The Group has elected not to recognise right of use assets and lease liabilities for short-term leases. Short-term leases are leases with a lease term of 12 months or less without a purchase option. The Group recognises the lease payments associated with the leases as an expense (recognised within 'Other expenses' in the Statement of Financial Performance) on a straight-line basis over the lease term.

Variable lease payments not included in the measurement of the lease liability

Variable lease payments that do not depend on an index or a rate are excluded from the measurement of the lease liability and recognised as an expense in the period in which the event or condition that triggers those payments occurs. These typically arise from the Group's property leases where lease payments are calculated based on usage.

Leasing activities

The Group's leases are mainly comprised of aircraft, spare engines, airport lounges, offices and hangars, other office buildings and storage space. Aircraft leases are typically for 12 to 14 years with a series of early termination options. Rent is either fixed or reset periodically based on an index or rate. Property leases are typically 3 to 5 years, with a number of renewal options, together with a small number of longer term strategic leases. Rent may increase on the basis of annual fixed percentage increases, CPI movements, rent negotiations or market reviews. Extension and termination options are used to maximise operational flexibility.

Notes to the Financial Statements (continued)

For the year ended 30 June 2024

16. Lease Liabilities (continued)

Movements in lease liabilities during the year, are presented below.

	AIRFRAME AND ENGINE LEASES WITH PURCHASE OPTION* \$M	AIRFRAME AND ENGINE LEASES WITH NO PURCHASE OPTION \$M	BUILDING LEASES WITH NO PURCHASE OPTION \$M	TOTAL \$M
<b>2024</b>				
Carrying value as at 1 July 2023	903	462	292	1,657
Additions	-	91	75	166
Interest cost	-	16	14	30
Capitalised interest	6	-	-	6
Repayments**	(177)	(164)	(65)	(406)
Foreign currency movements	(29)	-	(1)	(30)
<b>Carrying value as at 30 June 2024</b>	<b>703</b>	<b>405</b>	<b>315</b>	<b>1,423</b>
Represented by:				
Current	133	155	43	331
Non-current	570	250	272	1,092
<b>Carrying value as at 30 June 2024</b>	<b>703</b>	<b>405</b>	<b>315</b>	<b>1,423</b>

	AIRFRAME AND ENGINE LEASES WITH PURCHASE OPTION* \$M	AIRFRAME AND ENGINE LEASES WITH NO PURCHASE OPTION \$M	BUILDING LEASES WITH NO PURCHASE OPTION \$M	TOTAL \$M
<b>2023</b>				
Carrying value as at 1 July 2022	869	399	257	1,525
Additions	186	199	86	471
Interest cost	-	14	11	25
Capitalised interest	7	-	-	7
Repayments**	(172)	(158)	(63)	(393)
Foreign currency movements	13	8	1	22
<b>Carrying value as at 30 June 2023</b>	<b>903</b>	<b>462</b>	<b>292</b>	<b>1,657</b>
Represented by:				
Current	178	134	40	352
Non-current	725	328	252	1,305
<b>Carrying value as at 30 June 2023</b>	<b>903</b>	<b>462</b>	<b>292</b>	<b>1,657</b>

\*Airframes and engines where a purchase option is assessed as reasonably certain to be exercised.

\*\*The principal amount of \$376 million (30 June 2023: \$368 million) is presented in the Statement of Cash Flows within 'Financing Activities', and interest payments of \$30 million (30 June 2023: \$25 million) are presented in 'Operating Activities'.

	2024 \$M	2023 \$M
<b>Interest rates basis:</b>		
Fixed rate	999	1,088
Floating rate	424	569
<b>At amortised cost</b>	<b>1,423</b>	<b>1,657</b>

Lease liabilities with purchase options which are reasonably certain of being exercised are secured over aircraft and are subject to both fixed and floating interest rates. Fixed interest rates ranged from 0.3% to 3.6% per annum (30 June 2023: 0.3% to 3.6% per annum). The weighted average discount rates used for leases which have no purchase option, or one which is not likely to be exercised, is 4.1% per annum (30 June 2023: 3.7% per annum).

Notes to the Financial Statements (continued)

For the year ended 30 June 2024

16. Lease Liabilities (continued)

	2024 \$M	2023 \$M
<b>Amounts recognised in earnings (within 'Other expenses')</b>		
Expenses relating to short-term leases	5	4
Expenses relating to variable lease payments, not included in the measurement of lease liabilities	4	4
	9	8

17. Provisions



A provision is recognised when the Group has a present legal or constructive obligation as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation, and the provision can be reliably measured.

	AIRCRAFT LEASE RETURN COSTS \$M	RESTRUCTURING \$M	OTHER \$M	TOTAL \$M
<b>Balance as at 1 July 2023</b>	183	4	11	198
Amount provided	61	3	7	71
Utilised during the year	(35)	(5)	(1)	(41)
Amount released	-	-	(1)	(1)
<b>Balance as at 30 June 2024</b>	209	2	16	227
Represented by:				
Current	44	2	7	53
Non-current	165	-	9	174
<b>Balance as at 30 June 2024</b>	209	2	16	227

Nature and purpose of provisions



Aircraft lease return costs

Where a commitment exists to maintain aircraft held under lease arrangements, a provision is made during the lease term for the lease return obligations specified within those lease agreements. The provision is calculated taking into account a number of variables and assumptions including the number of future hours or cycles expected to be operated, the expected cost of maintenance and the lifespan of limited life parts. The estimate of the provision is based upon historical experience, manufacturers' advice and, where appropriate, contractual obligations in determining the present value of the estimated future costs of major airframe inspections and engine overhauls by making appropriate charges to the Statement of Financial Performance, calculated by reference to the number of hours or cycles operated during the year. The provision is expected to be utilised at the next inspection or overhaul.

Restructuring

Restructuring provisions are recognised when the Group is demonstrably committed, without realistic possibility of withdrawal, to a formal detailed plan to terminate employment before the normal retirement date. Costs relating to ongoing activities are not provided for.

Other

Other provisions include insurance provisions and make good provisions. Insurance provisions are expected to be utilised within 12 months and are based on historical claim experience. Make good provisions are based on cost estimates provided by third-party suppliers and are expected to be utilised within three years (30 June 2023: two years).

Notes to the Financial Statements (continued)

For the year ended 30 June 2024

18. Other Liabilities



Employee entitlements

Liabilities in respect of employee entitlements are recognised in exchange for services rendered during the accounting period that have not yet been compensated as at reporting date. These include annual leave, long service leave, retirement leave and accrued compensation.

Defined benefit pension

Air New Zealand's net obligation in respect of defined benefit pension plans is calculated by an independent actuary, by estimating the amount of future benefit that employees have earned in the current and prior periods, discounting that amount and deducting the fair value of the plan's assets. The discount rate reflects the yield on government bonds that have maturity dates approximating the terms of Air New Zealand's obligations.

When the calculation results in an asset, the value of the asset is limited to the present value of economic benefits available in the form of any future refunds from the plan or reductions in future contributions from the plan.

	2024 \$M	2023 \$M
<b>Current</b>		
Employee entitlements	289	307
Amounts owing to associates	-	1
Other liabilities (including defined benefit liabilities)	6	5
	295	313
<b>Non-current</b>		
Employee entitlements	17	15
Other liabilities	18	20
	35	35

The Group operates one defined benefit plan for qualifying employees in New Zealand which is closed to new members. Defined benefit plans provide a benefit on retirement or resignation based upon the employee's length of membership and final average salary. Each year an actuarial calculation is undertaken using the Projected Unit Credit Method to calculate the present value of the defined benefit obligation and the related current service cost. A liability was recognised of \$2 million (30 June 2023: \$1 million). The current service cost recognised through earnings was \$1 million (30 June 2023: \$1 million).

19. Distributions to Owners

	2024 Cents per share	2024 \$M	2023 Cents per share	2023 \$M
<b>Distributions recognised</b>				
Interim dividend on ordinary shares	2.0	67	-	-
Special dividend on ordinary shares	6.0	202	-	-
		269	-	-
<b>Distributions paid</b>				
Interim dividend on ordinary shares	2.0	67	-	-
Special dividend on ordinary shares	6.0	209	-	-
		276		-

A 2024 interim dividend of 2.0 cents per Ordinary Share was paid on 21 March 2024. No imputation credits were attached and supplementary dividends were not paid to non-resident shareholders.

A 2023 special dividend of 6.0 cents per Ordinary Share was paid on 21 September 2023. Imputation credits were attached and supplementary dividends paid to non-resident shareholders.

On 29 August 2024, the Board of Directors declared a final dividend for the 2024 financial year of 1.5 cents per Ordinary Share, payable on 26 September 2024 to registered shareholders at 13 September 2024. The total dividend payable will be \$51 million. No imputation credits will be attached and supplementary dividends will not be paid to non-resident shareholders. The dividend has not been recognised in these financial statements.

The dividend reinvestment plan is currently suspended.





## Notes to the Financial Statements (continued)

For the year ended 30 June 2024

### 20. Share Capital



Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or rights are shown in equity as a deduction, net of taxation, from the proceeds.

When shares are acquired by a member of the Group, the amount of consideration paid is recognised directly in equity. Acquired shares are classified as treasury stock and presented as a deduction from share capital. When treasury stock is subsequently sold or reissued pursuant to equity compensation plans, the cost of treasury stock is reversed and the realised gain or loss on sale or reissue, net of any directly attributable incremental transaction costs, is recognised within Share Capital.

Where the Group funds the on-market purchase of shares to settle obligations under staff share awards or long-term incentive plans the total cost of the purchase (including transaction costs) is deducted from Share Capital.

	2024 \$M	2023 \$M
<b>Share Capital comprises:</b>		
Authorised, issued and fully paid in capital	3,344	3,347
Equity-settled share-based payments (net of taxation)	35	30
	3,379	3,377
Balance at the beginning of the year	3,377	3,373
Equity settlements of staff share award obligations*	(5)	(2)
Equity-settled share-based payments	7	6
<b>Balance at the end of the year</b>	<b>3,379</b>	<b>3,377</b>

\* During the year ended 30 June 2024 the Group funded the on-market purchase of 6,831,839 shares (30 June 2023: 2,016,383). The shares were used to settle obligations under staff share award schemes.

	2024	2023
<b>Number of Ordinary Shares authorised, fully paid and on issue</b>		
Balance at the beginning of the year	3,368,464,315	3,368,464,315
<b>Balance at the end of the year**</b>	<b>3,368,464,315</b>	<b>3,368,464,315</b>

\*\* Includes treasury stock of 93 shares (30 June 2023: 34,183 shares).

#### Restrictions on dividend declarations on Ordinary Shares

Air New Zealand was restricted from paying dividends on its Ordinary Shares if there were amounts drawn under a Crown unsecured committed revolving facility ('CSF2 Loan Facility'). Further details of the CSF2 Loan Facility are contained in Note 26 - Related Parties. The CSF2 Loan Facility was cancelled in March 2024. No amounts were ever drawn under the Facility.

#### Kiwi Share

One fully paid special rights convertible share (the Kiwi Share) is held by the Crown. While the Kiwi Share does not carry any general Voting Rights, the consent of the Crown as holder is required for certain prescribed actions of the Company as specified in the Constitution.

Non-New Zealand nationals are restricted from holding or having an interest in 10% or more of voting shares unless the prior written consent of the Kiwi Shareholder is obtained. In addition, any person that owns or operates an airline business is restricted from holding any shares in the Company without the Kiwi Shareholder's prior written consent.

#### Voting rights

On a show of hands or by a vote of voices, each holder of Ordinary Shares has one vote. On a poll, each holder of Ordinary Shares has one vote for each fully paid share. All Ordinary Shares carry equal rights to dividends and equal distribution rights on wind up.

#### APPLICATION OF TREASURY STOCK METHOD

##### Share repurchase

The Group utilises treasury stock acquired under a buy-back programme to fulfil obligations under employee share-based compensation plans. Treasury stock of 34,090 shares was utilised in the 2024 financial year (30 June 2023: Nil). No treasury stock remained as at 30 June 2024 (30 June 2023: 34,090 shares).

##### Staff Share Scheme

Unallocated shares of the Air New Zealand Staff Share Schemes are accounted for under the Treasury Stock method, and deducted from Ordinary Share capital on consolidation. The number of unallocated shares as at 30 June 2024 was 93 (30 June 2023: 93).

## Notes to the Financial Statements (continued)

For the year ended 30 June 2024

### 20. Share Capital (continued)

#### Share-Based Payments



The fair value (at grant date) of share rights granted to employees is recognised as an expense, within the Statement of Financial Performance, over the vesting period of the rights, with a corresponding entry to 'Share Capital'. The amount recognised as an expense is adjusted at each reporting date to reflect the extent to which the vesting period has expired and management's best estimate of the number of rights that will ultimately vest.

The total expense recognised in the year ended 30 June 2024 in respect of equity-settled share-based payment transactions related to share rights was \$5 million (30 June 2023: \$4 million). An additional \$2 million of expense was recognised in relation to an Exceptional Contributor incentive scheme (30 June 2023: \$2 million).

#### Share rights

Share rights have been offered to a number of senior executives on attainment of predetermined performance objectives.

	2024	2023
<b>Number outstanding</b>		
Outstanding at beginning of the year	22,993,171	12,421,918
Granted during year	16,204,950	14,788,362
Forfeited during year	(3,621,293)	(4,217,109)
<b>Outstanding at the end of the year</b>	<b>35,576,828</b>	<b>22,993,171</b>
Fair value of rights granted in year (\$M)	6.8	6.1
Unamortised grant date fair value (\$M)	7.4	6.4

The People, Remuneration & Diversity Committee of the Board will adjust share-based arrangement terms, if necessary, to ensure that the impact of share issues, share offers or share structure changes is value neutral as between participants and shareholders.

#### Key inputs and assumptions

The general principles underlying the Black Scholes pricing models have been used to value these rights using a Monte Carlo simulation approach. The key inputs for rights and options granted in the relevant year were as follows:

	WEIGHTED AVERAGE SHARE PRICE (CENTS)	EXPECTED VOLATILITY OF SHARE PRICE (%)	EXPECTED VOLATILITY OF PERFORMANCE BENCHMARK INDEX (%)	CORRELATION OF VOLATILITY INDICES	CONTRACTUAL LIFE (YEARS)	RISK FREE RATE (%)
<b>Share rights</b>						
2024	83	36	18	0.42	3.0	5.40
2023	67	37	16	0.59	3.5	3.76
2022	155	37	16	0.59	3.5	1.34
2021	135	40	16	0.55	3.5	0.31
2020	280	23	12	0.34	3.5	0.84

Air New Zealand has undertaken a stock settled share rights scheme. Share rights for a specified value are granted at no cost to the holder. For each share right that vests, one share will be issued for the 2022 to 2024 grant years and 1.6323 shares will be issued for the 2021 grant year. The number granted is determined by an independent valuation of the fair value at the date of issue. Vesting of share rights is subject to the holder remaining an employee. If vesting is not achieved on the third anniversary of the issue date, 50% of performance rights will lapse. For the remaining 50%, there will be a further 6 month opportunity for the performance rights to vest. If they have not vested at the end of this period they will lapse.

For the 2024 share rights, vesting occurs where Air New Zealand's Total Shareholder Return is positive over a period of three years after the issue date and exceeds the Total Shareholder Return of the Bloomberg Worldwide Airline Index or exceeds the Total Shareholder Return of the NZX 50. The share rights were allocated 50:50 into two tranches, with each measured separately against each index.

For the 2020 to 2023 performance share rights, vesting occurs when the Air New Zealand share price adjusted for distributions made over the period outperforms a comparison index over a period of three years (or up to a maximum of three and a half years) after the issue date. The index was made up of 50:50 of the NZX All Gross Index and the Bloomberg Worldwide Airline Total Return Index (adjusted for dividends).



## Notes to the Financial Statements (continued)

For the year ended 30 June 2024

### 21. Reserves

The Group's reserves as at the reporting date, are set out below:

	2024 \$M	2023 \$M
Cash flow hedge reserve	(3)	(46)
Costs of hedging reserve	(2)	(13)
Hedge reserves	(5)	(59)
Foreign currency translation reserve	(9)	(9)
General reserves	(1,355)	(1,230)
<b>Total Reserves</b>	<b>(1,369)</b>	<b>(1,298)</b>

The nature and purpose of reserves is set out below:

#### HEDGE RESERVES

##### Cash flow hedge reserve

The cash flow hedge reserve contains the effective portion of the cumulative change in the fair value of cash flow hedging instruments related to hedged transactions that have not yet occurred.

##### Costs of hedging reserve

The costs of hedging reserve contains the cumulative change in the fair value of time value on fuel options, forward points on foreign exchange contracts and currency basis on cross-currency interest rate swaps, which are excluded from hedge designations.

##### Foreign currency translation reserve

The foreign currency translation reserve contains foreign exchange differences arising on consolidation of foreign operations together with the translation of foreign currency borrowings designated as a hedge of net investments in those foreign operations.

##### General reserves

General reserves include the retained deficit net of dividends recognised, remeasurements in respect of the defined benefit liabilities and the Group's share of equity accounted associates' reserves.

### 22. Commitments



Capital commitments shown are for those asset purchases authorised and contracted for but not provided for in the financial statements, converted at the year end exchange rate. Where lease arrangements have not yet commenced, lease commitments are disclosed below.

#### Capital commitments:

	2024 \$M	2023 \$M
Aircraft and engines	2,579	2,855
Other property, plant and equipment and intangible assets	110	147
	2,689	3,002

Capital commitments include eight Boeing 787 aircraft (contractual delivery from 2025 to 2028 financial years), two Airbus A321neo aircraft (delivery in the 2027 financial year) and two ATR aircraft (delivery in the 2025 financial year).

#### Lease commitments:

	2024 \$M	2023 \$M
Aircraft	232	181
	232	181

Lease commitments include one Boeing 773 aircraft (delivery in 2025 financial year) and two Airbus A321neo aircraft (delivery in the 2025 financial year).

## Notes to the Financial Statements (continued)

For the year ended 30 June 2024

### 23. Contingent Liabilities



Contingent liabilities are subject to uncertainty or cannot be reliably measured and are not provided for. Disclosures as to the nature of any contingent liabilities are set out below. Judgements and estimates are applied to determine the probability that an outflow of resources will be required to settle an obligation. These are made based on a review of the facts and circumstances surrounding the event and advice from both internal and external parties.

	2024 \$M	2023 \$M
Letters of credit	30	20

All significant legal disputes involving probable loss that can be reliably estimated have been provided for in the financial statements.

There are no other significant contingent liability claims outstanding at balance date.

The Group has a partnership agreement with Pratt and Whitney in relation to the Christchurch Engine Centre (CEC) (Note 13). By the nature of the agreement, joint and several liability exists between the two parties. Total liabilities of the CEC are \$157 million (30 June 2023: \$215 million).

### 24. Financial Risk Management

The Group is subject to credit, foreign currency, interest rate, fuel price and liquidity risks. These risks are managed with various financial instruments, using a set of policies approved by the Board of Directors. Compliance with these policies is reviewed and reported monthly to the Board of Directors and is included as part of the internal audit programme. Group policy is not to enter, issue or hold financial instruments for speculative purposes.

In the current financial year, the Group reviewed the policies and approved a number of revisions. A key amendment to the policies is a change to the primary objective for managing foreign currency risk. The objective for managing foreign currency risk under the revised policies is to protect the Group against economic risk, including forecasting certainty of cash flows.

#### CREDIT RISK

Credit risk is the risk of the potential loss from a transaction in the event of default by a counterparty during the term of the transaction or on settlement of the transaction. The Group incurs credit risk in respect of trade receivable transactions and other financial instruments in the normal course of business. The maximum exposure to credit risk is represented by the carrying value of financial assets and contract work in progress balances.

The Group places cash, short-term deposits and derivative financial instruments with good credit quality counterparties, having a minimum Standard and Poor's credit rating of A- or minimum Moody's' credit rating of A3. Limits are placed on the exposure to any one financial institution.

Credit evaluations are performed on all customers requiring direct credit. The Group is not exposed to any concentrations of credit risk within receivables, other assets and derivatives. The Group does not require collateral or other security to support financial instruments with credit risk. A significant proportion of receivables are settled through the International Air Transport Association (IATA) clearing mechanism which undertakes its own credit review of members. Over 92% of trade and other receivables are current, with only 0.5% past due by more than 90 days (30 June 2023: over 95% current and less than 1.3% due after more than 90 days). No impairment expense was recognised in relation to financial assets (30 June 2023: Nil).

#### MARKET RISK

##### FOREIGN CURRENCY RISK

Foreign currency risk is the risk of loss to the Group arising from adverse fluctuations in exchange rates.

The Group has exposure to foreign exchange risk through transactions denominated in foreign currencies, arising from normal trading activities, foreign currency borrowings and foreign currency capital commitments, purchases and sales. Prior to November 2023, the documented risk management approach was to manage forecast foreign currency operating revenues and expenditures and foreign currency denominated balance sheet items. Hedges of foreign currency capital transactions were only undertaken if they are not funded in the currencies of transactions and there is a large volume of forecast capital transactions over a short period of time.

From November 2023, the revised risk management approach for managing foreign currency risk (as approved by the Board of Directors) is to manage the impact of foreign currency risk on the Group's financial results and cash flows. During the 2024 financial year there was no impact on Air New Zealand's financial performance or financial position as a result of the application of the revised risk management approach.

The Group has maintained hedging in-line with the documented policies throughout the year.

##### Forecast operating transactions

Foreign currency operating cash inflows are primarily denominated in Australian Dollars, British Pounds, Chinese Renminbi, Canadian Dollars, Euro, Hong Kong Dollars, Japanese Yen, and United States Dollars. Foreign currency operating cash outflows are primarily denominated in United States Dollars.

Highly probable forecast revenue transactions denominated in foreign currencies are designated in cash flow hedge relationships with debts and lease liabilities denominated in relevant currencies (revenue hedges). To the extent a foreign currency gain or loss is incurred, and the cash flow hedge is deemed effective, foreign currency gains or losses on debts and lease liabilities are deferred in the cash flow hedge reserve until the revenue is realised.





Notes to the Financial Statements (continued)

For the year ended 30 June 2024

24. Financial Risk Management (continued)

Balance sheet exposures

Foreign currency denominated liabilities

Where the Group is exposed to foreign currency risk arising on debts and lease liabilities denominated in foreign currencies, foreign exchange derivative instruments are used to hedge the foreign currency risk.

Where changes in the fair value of a derivative provide an offset to the underlying hedged item as it impacts earnings, hedge accounting is not applied. Foreign currency translation gains or losses on lease return provisions and certain non-hedge accounted foreign currency denominated interest-bearing liabilities are recognised in the Statement of Financial Performance within 'Foreign exchange (losses)/gains'. Fair value gains or losses on non-hedge accounted foreign currency derivatives provide an offset to these foreign exchange movements, and are also recognised within 'Foreign exchange (losses)/gains'.

In addition, a certain proportion of United States Dollar denominated interest-bearing liabilities remain unhedged to provide an offset to foreign currency movements within depreciation expense, resulting from revisions made to aircraft residual values during the year.

To the extent the Group has financial assets in the same foreign currency as the borrowing, the Group has a reduced exposure to foreign exchange risk. Foreign exchange gains and losses relating to these balances are offset in the Statement of Financial Performance.

Foreign operations

The Group has investments in foreign operations, whose net assets are exposed to foreign currency translation risk. Currency exposure arising on the net assets of certain Group's foreign operations is managed primarily through borrowings denominated in the relevant foreign currencies.

Capital transactions

Under the revised risk management approach, the Group has entered into foreign exchange contracts to manage the exposure arising from forecast foreign currency purchases of property, plant and equipment, primarily purchases of aircraft in United States Dollars.

Foreign currency exposure

With the exception of foreign currency denominated working capital balances, which together are immaterial to foreign currency fluctuations, the Group's exposure to foreign exchange risk arising on items recognised in the Statement of Financial Position at reporting date, and the extent to which that exposure has been managed is summarised below. Derivative financial instruments are excluded from this table as they are specifically used to manage risk and do not create an initial exposure.

Forecast foreign currency revenue and expenditure transactions, and forecast foreign currency capital expenditure to occur in the future are not included below. The effect of foreign currency risk arising on forecast transactions and how this is managed is detailed over the following pages.

Foreign currency exposure of items recognised at reporting date, before hedging

	NZD \$M	USD \$M	AUD \$M	EUR \$M	JPY \$M	OTHER \$M	TOTAL \$M
<b>As at 30 June 2024</b>							
Investments in other entities	24	181	-	-	-	-	205
Interest-bearing assets	622	-	-	158	-	-	780
Lease liabilities	(272)	(739)	(9)	(183)	(217)	(3)	(1,423)
Interest-bearing liabilities	(102)	(424)	(584)	(68)	(215)	-	(1,393)
Provisions	(21)	(206)	-	-	-	-	(227)
	251	(1,188)	(593)	(93)	(432)	(3)	(2,058)
Hedged by:							
Derivatives	-	661	584	25	168	-	1,438
Cash flow hedges of forecast revenue	-	482	9	68	264	-	823
Unhedged	251	(45)	-	-	-	(3)	203
<b>As at 30 June 2023</b>							
Investments in other entities	24	166	-	-	-	-	190
Interest-bearing assets	576	-	-	156	-	-	732
Lease liabilities	(304)	(873)	(9)	(186)	(282)	(3)	(1,657)
Interest-bearing liabilities	(102)	(630)	(578)	(96)	(272)	-	(1,678)
Provisions	(15)	(183)	-	-	-	-	(198)
	179	(1,520)	(587)	(126)	(554)	(3)	(2,611)
Hedged by:							
Derivatives	-	678	587	42	216	-	1,523
Cash flow hedges of forecast revenue	-	793	-	84	336	-	1,213
Unhedged	179	(49)	-	-	(2)	(3)	125

Notes to the Financial Statements (continued)

For the year ended 30 June 2024

24. Financial Risk Management (continued)

Hedging foreign currency risk

**Derivative financial instruments**

Derivative financial instruments are initially recognised at fair value. Subsequent to initial recognition, derivative financial instruments are stated at fair value. The gain or loss on remeasurement is recognised immediately in the Statement of Financial Performance, unless the derivative is designated into an effective hedge relationship as a hedging instrument, in which case the timing of recognition of gain or loss in the Statement of Financial Performance depends on the nature of the designated hedge relationship.

**Hedge accounted financial instruments**

Where financial instruments qualify for hedge accounting, recognition of any resultant gain or loss depends on the nature of the hedging relationship, as follows:

**Cash flow hedges**

Changes in the fair value of hedging instruments designated as cash flow hedges are recognised within Other Comprehensive Income and accumulated in equity within the cash flow hedge reserve to the extent that the hedges are deemed effective. Any ineffective portion of the gain or loss on the hedging instrument is recognised in the Statement of Financial Performance. The cash flow hedge reserve is adjusted to the lower of the cumulative gain or loss on the hedging instrument and the cumulative changes in fair value of the hedged item.

If a hedging instrument no longer meets the criteria for hedge accounting, expires or is sold, terminated or exercised, then hedge accounting is discontinued. The cumulative gain or loss recognised in the cash flow hedge reserve remains there until the forecast transaction occurs. After discontinuation, once the hedged cash flows occur, the cumulative gain or loss is accounted for depending on the nature of the underlying transaction as described below. If the underlying hedged transaction is no longer expected to occur, the cumulative gain or loss recognised in the cash flow hedge reserve is immediately transferred to the Statement of Financial Performance.

Where the hedge relationship continues throughout its designated term, the amount recognised in the cash flow hedge reserve is transferred to the Statement of Financial Performance in the same period that the hedged item is recorded in the Statement of Financial Performance, or, when the hedged item is a non-financial asset, the amount recognised in the cash flow hedge reserve is transferred to the carrying amount of the asset when it is recognised.

**Net investment hedge**

Hedges of net investments in foreign operations are accounted for similarly to cash flow hedges. Any gain or loss on the hedging instrument relating to the effective portion of the hedge is recognised in Other Comprehensive Income and accumulated in the foreign currency translation reserve within equity. The gain or loss relating to the ineffective portion of the hedge is recognised immediately in the Statement of Financial Performance.

On disposal of the foreign operations, the cumulative gain or loss recognised in equity is transferred to the Statement of Financial Performance.

**Costs of hedging**

The change in fair value of a hedging instrument relating to forward points of foreign exchange forward contracts and the foreign currency basis component of cross-currency interest rate swaps is accounted for depending on the hedge relationship as described below.

Impact of hedging foreign currency risk

The impact of the foreign currency hedging strategies (both hedge accounted and non-hedge accounted) on the financial statements during the year is set out below, by type of hedge.

CASH FLOW HEDGES OF FOREIGN CURRENCY RISK

Forecast operating transactions

The Group uses foreign exchange forward contracts to manage the net foreign currency exposure arising on forecast operating transactions. The amounts designated as the hedged item in cash flow hedges mirror the amounts designated as hedging instruments. Hedge ineffectiveness arises if the amount of the forecast transactions falls below the amount of the forward contracts.

The forecast revenue and expenditure transactions designated in cash flow hedges in place at reporting date, are expected to occur over the next 12 months (30 June 2023: 12 months). Forward contracts mature within 12 months (30 June 2023: 12 months).

Forecast operating transaction hedges are of spot foreign exchange risk. Forward points are excluded from the hedge designation. Changes in fair value gain or loss of the forward exchange contracts relating to forward points are recognised within 'Finance costs' in the Statement of Financial Performance. The hedge ineffectiveness is recognised in 'Foreign exchange (losses)/gains' in the Statement of Financial Performance. The amount of gain or loss accumulated in the cash flow hedge reserve is transferred to 'Foreign exchange (losses)/gains' in the Statement of Financial Performance when the forecast transactions occur.



Notes to the Financial Statements (continued)

For the year ended 30 June 2024

24. Financial Risk Management (continued)

	2024 NZ\$M	2023 NZ\$M
<b>Hedging instruments used</b>		
Derivative financial instruments		
NZD	(616)	(480)
USD	930	828
AUD	(200)	(158)
EUR	(9)	(23)
JPY	8	(14)
CNH	(41)	(30)
GBP	(3)	(40)
Other	(62)	(66)
<b>Hedge accounted foreign currency derivatives</b>	<b>7</b>	<b>17</b>

Forecast revenue transactions

The Group has established revenue hedges. The amount and frequency of repayment of the debts and lease liabilities and the forecast revenue transactions is aligned to ensure the hedge effectiveness. The hedge ineffectiveness arises if the amount of the forecast revenue transactions falls below the amount of the designated hedging instruments.

The debts and lease liabilities designated in revenue hedges in place at reporting date have a maturity between one and ten years. 'Interest-bearing liabilities' and 'Lease liabilities' on the Statement of Financial Position as at reporting date include debts and lease liabilities designated in revenue hedges totalling \$186 million and \$637 million, respectively (30 June 2023: \$343 million and \$870 million, respectively). The amount of gain or loss accumulated in the cash flow hedge reserve is transferred to 'Foreign exchange (losses)/gains' in the Statement of Financial Performance.

Balance sheet exposures

Australian Dollar Medium Term Notes

Cross-currency interest rate swaps recognised within 'Derivative financial assets/(liabilities)' on the Statement of Financial Position were designated in cash flow hedges and fair value hedges. The amount and maturity of the cross-currency interest rate swaps and Australian Dollar denominated medium term notes is aligned. Hedge ineffectiveness arises if the amount and maturity of the hedged debt falls below the amount and maturity of the cross-currency interest rate swaps.

The cash flow hedges were established to manage Australian dollar/New Zealand dollar foreign currency risk arising on future principal and interest settlements on Australian Dollar denominated medium term notes. Currency basis risk is excluded from the hedge designation. Changes in the fair value gain or loss of cross-currency interest rate swaps relating to currency basis risk are accumulated in the costs of hedging reserve within 'Hedge reserves' until such time as the related hedge accounted cash flows affect profit or loss. The amount of gain or loss accumulated in the cash flow hedge reserve is transferred to 'Foreign exchange (losses)/gains' in the Statement of Financial Performance when the hedged future cash flows affect profit or loss.

Fair value hedges were established to manage foreign currency interest risk arising on future interest settlements on the Australian Dollar denominated medium term notes. Changes in the fair value gain or loss on the fair value component of cross-currency interest rate swaps are recognised in 'Finance costs' in the Statement of Financial Performance. The change in the fair value of the hedged risk is recorded as part of the carrying value of the Australian Dollar medium term notes. This revaluation of Australian Dollar medium term notes is recognised within 'Finance costs' in the Statement of Financial Performance to offset the mark to market revaluation of the fair value component of the cross-currency interest rate swaps.

The volume hedged, together with contract rates and maturities are set out below. Fair value gains or losses are those used for the purpose of assessing hedge effectiveness. No ineffectiveness arose on cash flow and fair value hedges during the year (30 June 2023: Nil).

	2024	2023
Net fair value of derivative financial liabilities (NZ\$M)	(26)	(32)
Volume (AUD M)	550	550
Weighted average contract rate, AUD/NZD (%)	6.1% / floating	6.1% / floating
Weighted average contract maturities (years)	3.3	4.3

Foreign currency debts and lease liabilities

The Group entered into foreign exchange contracts to manage the foreign currency exposure arising from foreign currency denominated debts and lease liabilities. The amount and maturity of the foreign exchange contracts and foreign currency denominated debts and lease liabilities is aligned. Hedge ineffectiveness arises if the amount and maturity of the hedged debt falls below the amount and maturity of the foreign exchange contracts.

As at reporting date, the forward contracts designated in cash flow hedges totaling \$1 million (30 June 2023: not applicable) were included within 'Derivative financial assets/(liabilities)' on the Statement of Financial Position.

Notes to the Financial Statements (continued)

For the year ended 30 June 2024

24. Financial Risk Management (continued)

Foreign currency debts and lease liabilities (continued)

Cash flow hedges are of spot foreign exchange risk. Forward points are excluded from the hedge designation. Changes in fair value gain or loss of the forward exchange contracts relating to forward points are recognised within the costs of hedging reserve in the Hedging reserves. No hedge ineffectiveness arose in the current financial year (30 June 2023: not applicable). The amount of gain or loss accumulated in the cash flow hedge reserve is transferred to 'Foreign exchange gains/losses' in the Statement of Financial Performance when the underlying transactions are recognised in profit or loss. The amount of gain or loss accumulated in the costs of hedging reserve is transferred to 'Finance Costs' in the Statement of Financial Performance on a systematic basis over the life of the hedge.

Capital transactions

The Group uses foreign exchange forward contracts to manage the foreign currency exposure arising on forecast capital transactions. The amount designated as a hedged item in cash flow hedges mirrors the amount designated as the hedging instrument. Hedge ineffectiveness arises if the amount of the forecast transactions falls below the amounts of the forward contracts.

The forecast capital transactions designated in cash flow hedges in place at reporting date are expected to occur over the next 12 months (30 June 2023: next 12 months). Forward contracts mature within 12 months (30 June 2023: within 12 months). As at reporting date, the forward contracts designated in cash flow hedges totalling \$1 million (30 June 2023: \$1 million) were included within 'Derivative financial assets/(liabilities)' on the Statement of Financial Position.

Forecast capital transaction hedges are of spot foreign exchange risk. Forward points are excluded from the hedge designation. Changes in fair value gain or loss of the forward exchange contracts relating to forward points are recognised within the costs of hedging reserve in the Hedging reserves. No hedge ineffectiveness arose in the current financial year (30 June 2023: no ineffectiveness). The amount of gain or loss accumulated in the cash flow hedge reserve and costs of hedging reserve is transferred to the carrying amount of the asset when the capital transaction is recognised as an asset on the Statement of Financial Position.

Impact of hedge accounting

The effective portion of changes in the fair value of foreign currency hedging instruments which were accumulated in the cash flow hedge reserve (within 'Hedge Reserves') during the year are set out below, together with transfers to either earnings or the asset carrying value (as appropriate) when the underlying hedged item occurs.

	2024 NZ\$M	2023 NZ\$M
<b>Recognised in Statement of Changes in Equity</b>		
<b>Hedge reserves</b>		
Balance at the beginning of the year	(50)	(67)
Change in fair value of hedging instruments*	58	25
Transfers to foreign exchange losses as hedged transactions occur	(8)	2
Transfer to asset carrying value	(5)	-
Changes in costs of hedging reserve	(1)	(3)
Taxation on reserve movements	(12)	(7)
Balance at the end of the year	(18)	(50)
Represented by:		
Forecast transactions	(20)	(63)
Future principal and interest settlements	(3)	(4)
Tax effect	5	17
Balance at the end of the year	(18)	(50)

\*The change in fair value of the hedging instrument is used for the purpose of assessing hedge effectiveness. No ineffectiveness arose on cash flow hedges of foreign currency transactions during the year (30 June 2023: Nil). Forward points and currency basis excluded from the hedge designation were gains of \$3 million (30 June 2023: gains of \$2 million) and losses of \$3 million (30 June 2023: losses of \$3 million), respectively.

The weighted average contract rates of hedge accounted foreign currency derivatives outstanding as at reporting date are set out below:

	2024	2023
USD	0.6116	0.6107
AUD	0.9204	0.9980
CAD	0.8242	0.8324
EUR	0.5640	0.5907
JPY	96.53	85.68
CNH	4.40	4.33
GBP	0.4667	0.5188





Notes to the Financial Statements (continued)

For the year ended 30 June 2024

24. Financial Risk Management (continued)

NET INVESTMENT HEDGE

Investments designated in a net investment hedge are included within ‘Investments in other entities’ on the Statement of Financial Position. The hedging instrument is included within ‘Interest-bearing liabilities’. Hedge ineffectiveness arises if the carrying amount of the net investment falls below the amount of the designated borrowings.

	2024 NZ\$M	2023 NZ\$M
Hedged amount of United States Dollar investment	148	140
Hedged by: United States Dollar interest-bearing liabilities	(148)	(140)

The effective portion of changes in fair value of both the hedged item and the hedging instrument are recognised in the foreign currency translation reserve, as set out below.

	2024 NZ\$M	2023 NZ\$M
<b>Foreign currency translation reserve</b>		
Balance at the beginning of the year	(9)	(10)
Translation gains on hedged investment**	(1)	3
Translation losses on hedging interest-bearing liabilities**	1	(3)
Translation gains on unhedged investments	-	1
<b>Balance at the end of the year</b>	(9)	(9)

\*\* Translation gains/losses are those used for the purpose of assessing hedge effectiveness. No ineffectiveness arose on net investment hedges during the year (30 June 2023: Nil).

HEDGED, BUT NOT HEDGE ACCOUNTED

Where changes in the fair value of a derivative provide an offset to the underlying hedged item as it impacts earnings, hedge accounting is not applied. The following foreign currency derivatives were recognised within ‘Derivative financial assets/(liabilities)’ on the Statement of Financial Position as at reporting date and were not designated in a hedge relationship.

	2024 NZ\$M	2023 NZ\$M
<b>Hedging instruments</b>		
Derivative financial instruments		
NZD	(849)	(1,030)
USD	631	747
AUD	(2)	9
EUR	36	54
JPY	170	219
<b>Not hedge accounted foreign currency derivatives</b>	(14)	(1)

The changes in fair value of hedged items and hedging instruments during the year offset within ‘Foreign exchange (losses)/gains’ within the Statement of Financial Performance, are set out below.

	2024 \$M	2023 \$M
<b>Foreign currency gains/(losses) on:</b>		
Lease liabilities	2	1
Interest-bearing liabilities	23	(14)
Provisions	-	(4)
Derivative financial assets/(liabilities)	(24)	15
	1	(2)

Notes to the Financial Statements (continued)

For the year ended 30 June 2024

24. Financial Risk Management (continued)

Sensitivity analysis

The sensitivity analyses that follow are hypothetical and should not be considered predictive of future performance. They only include financial instruments (derivative and non-derivative) and do not include the future forecast hedged transactions. As the sensitivities are only on financial instruments, the sensitivities ignore the offsetting impact on future forecast transactions that many of the derivatives are hedging. Changes in fair value can generally not be extrapolated because the relationship of change in assumption to change in fair value may not be linear. In addition, for the purposes of the below analyses, the effect of a variation in a particular assumption is calculated independently of any change in another assumption. In reality, changes in one factor may contribute to changes in another, which may magnify or counteract the sensitivities. Furthermore, sensitivities to specific events or circumstances will be counteracted as far as possible through strategic management actions. The estimated fair values as disclosed should not be considered indicative of future earnings on these contracts.

Foreign currency sensitivity on financial instruments

The following table demonstrates the sensitivity of financial instruments at reporting date to a reasonably possible appreciation/depreciation in the United States Dollar against the New Zealand Dollar. Other currencies are evaluated by converting first to United States Dollars and then applying the above change against the New Zealand Dollar. All other variables are held constant. This analysis does not include future forecast hedged operating transactions.

	2024 NZ\$M +5c	2024 NZ\$M -5c	2023 NZ\$M +5c	2023 NZ\$M -5c
<b>Appreciation/depreciation (US cents):</b>				
Impact on earnings before taxation:				
USD	-	-	-	1
EUR	(1)	1	(1)	2
	2024 NZ\$M +5c	2024 NZ\$M -5c	2023 NZ\$M +5c	2023 NZ\$M -5c
Impact on equity:				
USD	(38)	45	(7)	8
AUD	15	(18)	13	(14)
EUR	6	(7)	8	(9)
JPY	19	(23)	27	(31)
CNH	3	(4)	2	(3)
GBP	-	-	3	(4)
Other	5	(6)	5	(6)

The above would be deferred within equity and then offset by the foreign currency impact of the hedged item when it occurs.

	2024	2023
<b>Significant foreign exchange rates used at balance date for one New Zealand Dollar are:</b>		
USD	0.608	0.607
AUD	0.914	0.917
CAD	0.833	0.804
CNY	4.42	4.40
EUR	0.569	0.558
JPY	97.8	87.9
GBP	0.482	0.481



Notes to the Financial Statements (continued)

For the year ended 30 June 2024

24. Financial Risk Management (continued)

FUEL PRICE RISK

Fuel price risk is the risk of loss to the Group arising from adverse fluctuations in fuel prices.

The Group enters into fuel derivatives to reduce the impact of price changes on fuel costs in accordance with the policy approved by the Board of Directors.



Crude oil hedging instruments such as fuel options and fuel swaps are designated as a hedge of the price risk in the crude oil component of highly probable jet fuel purchases. There is a 1:1 hedging ratio of the hedging instrument to the crude oil component identified as the hedged item. The Group considers the crude component to be a separately identifiable and reliably measurable component of jet fuel even though it is not contractually specified. The relationship of the crude oil component to jet fuel as a whole varies in line with the published crude oil and jet fuel price indices.

The amount and maturity of the fuel derivatives and forecast fuel purchases are aligned. Ineffectiveness is only expected to arise where the index of the hedging instrument differs to that of the underlying hedged item.

Cash flow hedges in respect of fuel derivatives include only the intrinsic value of fuel options. Time value on fuel options is excluded from the hedge designation. Changes in fair value gain or loss of the fuel options relating to time value are accumulated within the costs of hedging reserve within 'Hedge Reserves' until such time as the hedged transactions affect profit or loss. The amount of gain or loss accumulated in the cash flow hedge reserve is transferred to 'Fuel' in the Statement of Financial Performance. The amount of gain or loss accumulated in the costs of hedging reserve is recognised in 'Fuel' in the Statement of Financial Performance.

Impact of hedging fuel price risk

CASH FLOW HEDGES OF FUEL PRICE RISK

Forecast fuel purchase transactions are not recognised in the financial statements until the transactions occur. The number of barrels hedged is set out in the table below. Fuel derivative contracts mature within 15 months of reporting date (30 June 2023: 12 months).

Fuel derivatives were recognised within 'Derivative financial assets/(liabilities)' on the Statement of Financial Position as at reporting date and were designated as the hedging instrument in cash flow hedges.

Statement of Financial Position	2024 \$M	2023 \$M
Net fair value of derivative financial assets	35	13

The effective portion of changes in the fair value of fuel hedging instruments that were accumulated in the cash flow hedge reserve (within 'Hedge Reserves') during the year are set out below, together with transfers to earnings when the underlying hedged item occurs, or upon de-designation of the hedge where the underlying forecast transaction is no longer expected to occur.

	2024 \$M	2023 \$M
<b>Hedge reserves</b>		
Balance at the beginning of the year	(9)	26
Change in fair value of hedging instruments*	40	(8)
Transfers to fuel	(25)	(30)
Changes in costs of hedging reserve	16	(11)
Taxation on reserve movements	(9)	14
Balance at the end of the year	13	(9)

\*The change in fair value recognised in the cash flow hedge reserve excludes ineffectiveness which is recognised through earnings. No ineffectiveness arose on cash flow hedges of fuel price risk during the year (30 June 2023: Nil).

Notes to the Financial Statements (continued)

For the year ended 30 June 2024

24. Financial Risk Management (continued)

Weighted average strike prices of fuel derivatives	2024 USD	2023 USD
Weighted average collar ceiling (Brent)	81	80
Weighted average collar floor (Brent)	68	60
Weighted average bought calls (Brent)	81	87
Weighted average Jet-Brent crack spread price	17	-
Barrels hedged (millions of barrels)	6.3	3.8

Fuel price sensitivity on financial instruments

The sensitivity of the fair value of these derivatives as at reporting date to a reasonably possible change in the price per barrel of crude oil is shown below. This analysis assumes that all other variables remain constant and the respective impacts on profit or loss before taxation and equity are dictated by the proportion of effective/ineffective hedges. In practice, these elements would vary independently. This analysis does not include the future forecast hedged fuel transactions.

	2024 \$M +USD 30	2024 \$M -USD 30	2023 \$M +USD 30	2023 \$M -USD 30
Price movement per barrel:				
Impact on cash flow hedge reserve (within equity)	132	(193)	124	(55)

Amounts affecting the cash flow hedge reserve would be accumulated within equity and then offset by the fuel price impact of the hedged item when it occurs.

INTEREST RATE RISK

Interest rate risk is the risk of loss to the Group arising from adverse fluctuations in interest rates.

The Group's exposure to interest rates relates primarily to its interest-bearing borrowings. The carrying amount of interest-bearing liabilities is disclosed in Note 15. The exposure to movements in interest rates arising from cash and cash equivalent and interest-bearing assets is disclosed in Note 6 and Note 9.

Borrowings issued at variable interest rates expose the Group to changes in interest rates (cash flow risk). Borrowings issued at fixed rates expose the Group to changes in the fair value of the borrowings (fair value risk).

It is the Group's policy to manage its interest rate exposure using a mix of floating and fixed rate debts.

Hedging interest rate risk



Fair value hedges

Changes in the fair value of hedging instruments designated as fair value hedges are recognised in the Statement of Financial Performance. The changes in fair value of hedged items attributable to the risk being hedged are recorded as part of the carrying value of the hedged item and offset changes in the fair value of hedging instruments in the Statement of Financial Performance.

For fair value hedges relating to items carried at amortised cost, an adjustment to carrying value is amortised through the Statement of Financial Performance over the remaining term of the hedge using the effective interest rate method.

FAIR VALUE HEDGES OF INTEREST RATE RISK

Interest rate swaps and cross-currency interest rate swaps were used to achieve an appropriate mix of fixed and floating rate exposure to the interest rate risk.

The Group has entered into an interest rate swap to receive fixed rate interest and pay variable rate interest. The interest rate swap was recognised within 'Derivative financial assets/(liabilities)' on the Statement of Financial Position. The interest rate swap was designated in a fair value hedge of the future interest rate cash flows on an unsecured bond recognised within 'Interest-bearing liabilities'. Hedge ineffectiveness is not expected to arise if the amount and maturity of the bond falls below the amount and maturity of the interest rate swap.

The changes in fair value gain or loss on the interest rate swap are recognised in 'Finance costs' in the Statement of Financial Performance. The changes in the fair value of the hedged risk are attributed to the carrying value of the unsecured bond and the revaluation is recognised within 'Finance costs' in the Statement of Financial Performance to offset the mark to market revaluation of the interest rate swap.





Notes to the Financial Statements (continued)

For the year ended 30 June 2024

24. Financial Risk Management (continued)

Impact of hedging interest rate risk

	2024	2023
Net fair value of interest rate swap (NZ\$M)	1	1
Volume (NZD M)	100	100
Weighted average contract rate (%)	6.61% / floating	6.61% / floating
Weighted average contract maturity (years)	3.8	4.8

Fair value gains/(losses) are used for the purpose of assessing hedge effectiveness. No ineffectiveness arose on fair value hedges of interest risk during the year (30 June 2023: Nil).

Interest rate sensitivity on financial instruments

Earnings are sensitive to changes in interest rates on the floating rate element of borrowings and lease obligations. Their sensitivity to a reasonably possible change in interest rate with all other variables held constant, is set out as per table below. This analysis assumes that the amount and mix of fixed and floating rate debt, including lease obligations, remains unchanged from that in place at reporting date, and that the change in interest rates is effective from the beginning of the year. In reality, the fixed/floating rate mix will fluctuate over the year and interest rates will change continually.

Cash and cash equivalents and interest bearing assets are excluded from the sensitivity analysis. The table below also does not take into consideration of the impact of hedge accounting.

	2024 \$M +150 bp*	2024 \$M -150 bp*	2023 \$M +150 bp*	2023 \$M -150 bp*
Interest rate change:				
Impact of earnings before taxation/equity	(16)	16	(22)	22

\*bp = basis points

LIQUIDITY RISK

Liquidity risk is the risk that the Group will be unable to meet its obligations as they fall due. The Group manages the risk through a target liquidity range, ensuring long-term commitments are managed with respect to forecast available cash inflow and by managing maturity profiles. The Group holds significant cash reserves and has available an unsecured committed revolving credit facility of \$250 million to enable it to meet its liabilities as they fall due and to sustain operations in the event of unanticipated external factors or events.

The Group ensures that sufficient cash reserves and committed loan facilities exist to meet its short-term business requirements, taking into account its anticipated cash flows from operations.

The following table sets out the contractual, undiscounted cash flows for non-derivative financial liabilities and derivative financial instruments:

	STATEMENT OF FINANCIAL POSITION \$M	CONTRACTUAL CASH FLOWS \$M	< 1 YEAR \$M	1-2 YEARS \$M	2-5 YEARS \$M	5+ YEARS \$M
As at 30 June 2024						
Trade and other payables	849	849	849	-	-	-
Secured borrowings	707	808	187	202	302	117
Medium term notes	584	692	36	357	299	-
Unsecured bonds	102	128	7	7	114	-
Lease liabilities*	1,423	1,681	374	283	397	627
Total non-derivative financial liabilities	3,665	4,158	1,453	849	1,112	744
Foreign exchange derivatives						
– Inflow		2,038	1,969	68	-	-
– Outflow		(2,045)	(1,977)	(68)	-	-
Fuel derivatives	(7)	(7)	(7)	-	-	-
Interest rate derivatives	35	35	34	1	-	-
	(25)	(31)	(13)	(11)	(7)	-
Total derivative financial instruments	3	(3)	14	(10)	(7)	-

\*Lease liabilities recognised within 5+ years include \$223 million related to four properties with lease terms ranging between 10-25 years.

Notes to the Financial Statements (continued)

For the year ended 30 June 2024

24. Financial Risk Management (continued)

	STATEMENT OF FINANCIAL POSITION \$M	CONTRACTUAL CASH FLOWS \$M	< 1 YEAR \$M	1-2 YEARS \$M	2-5 YEARS \$M	5+ YEARS \$M
As at 30 June 2023						
Trade and other payables	780	780	780	-	-	-
Secured borrowings	998	1,137	234	226	496	181
Medium term notes	578	741	36	36	389	280
Unsecured bonds	102	135	7	7	121	-
Lease liabilities**	1,657	1,863	375	313	496	679
Redeemable shares	1	1	1	-	-	-
Total non-derivative financial liabilities	4,116	4,657	1,433	582	1,502	1,140
Foreign exchange derivatives						
– Inflow		1,970	1,970	-	-	-
– Outflow		(1,953)	(1,953)	-	-	-
Fuel derivatives	17	17	17	-	-	-
Interest rate derivatives	13	13	13	-	-	-
	(31)	(45)	(18)	(11)	(10)	(6)
Total derivative financial instruments	(1)	(15)	12	(11)	(10)	(6)

\*\*Lease liabilities recognised within 5+ years include \$206 million related to three properties with lease terms ranging between 10-19 years.

FAIR VALUE ESTIMATION



Financial instruments for which fair value is recognised or disclosed are categorised within the fair value hierarchy as described below. Financial instruments are either carried at fair value or amounts approximating fair value, with the exception of interest-bearing liabilities, for which the fair values are disclosed in Note 15 - Interest-Bearing Liabilities. This equates to “Level 2” of the fair value hierarchy defined within NZ IFRS 13 - Fair Value Measurement. The fair value of derivative financial instruments is based on published market prices for similar assets or liabilities or market observable inputs to valuation at balance date (“Level 2” of the fair value hierarchy). The fair value of foreign currency forward contracts is determined using forward exchange rates at reporting date. The fair value of fuel swap and option agreements is determined using forward fuel prices at reporting date. The fair value of interest rate swaps is determined using forward interest rates as at reporting date.

Capital risk management

Capital risk is managed for the Air New Zealand Group as a whole.

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern and to continue to generate shareholder value and benefits for other stakeholders, and to provide an acceptable return for shareholders by removing complexity, reducing costs and pricing the Group's services commensurately with the level of risk. The Group is not subject to any externally imposed capital requirements.

The Group's capital structure is managed in the light of economic conditions, future capital expenditure profiles and the risk characteristics of the underlying assets. The Group's capital structure may be modified by adjusting the amount of dividends paid to shareholders, initiating dividend reinvestment opportunities, returning capital to shareholders, issuing new shares or selling assets to reduce debt.

The Group monitors capital primarily using a net leverage ratio. The ratio is calculated as net debt over last over last 12-months EBITDA. Net debt is calculated as total borrowings, bonds, medium term notes, lease liabilities and redeemable shares (including net open derivatives on these instruments) less cash and cash equivalents and interest-bearing assets. Gross debt is calculated as total borrowings, bonds, medium term notes, lease liabilities and redeemable shares.



Notes to the Financial Statements (continued)

For the year ended 30 June 2024

25. Offsetting Financial Assets and Financial Liabilities



Financial assets and financial liabilities are offset and the net amount reported in the Statement of Financial Position when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously.

Amounts subject to potential offset

For financial instruments subject to enforceable master netting arrangements, each agreement allows the parties to elect net settlement of the relevant financial assets and liabilities. In the absence of such election, settlement occurs on a gross basis, however each party will have the option to settle on a net basis in the event of default of the other party.

The following table shows the gross amounts of financial assets and financial liabilities which are subject to enforceable master netting arrangements and similar agreements, as recognised in the Statement of Financial Position. It also shows the potential net amounts if offset were to occur.

	STATEMENT OF FINANCIAL POSITION 2024 \$M	AMOUNTS NOT OFFSET 2024 \$M	NET AMOUNTS IF OFFSET 2024 \$M	STATEMENT OF FINANCIAL POSITION 2023 \$M	AMOUNTS NOT OFFSET 2023 \$M	NET AMOUNTS IF OFFSET 2023 \$M
<b>Financial assets</b>						
Bank and short-term deposits	1,279	(47)	1,232	2,227	(31)	2,196
Derivative financial assets	180	(141)	39	212	(182)	30
<b>Financial liabilities</b>						
Derivative financial liabilities	(177)	188	11	(213)	213	-

Letters of credit and security deposits held within ‘Interest-bearing assets’ are also subject to master netting arrangements. The amounts are disclosed in Note 9 and Note 23.

26. Related Parties

Crown

The Crown, the majority shareholder of the Parent, owns 51% of the issued capital of the Company (30 June 2023: 51%).

Crown standby revolving facility

On 30 March 2022, Air New Zealand entered into an unsecured committed standby revolving facility (the “CSF2 Loan Facility”) with the Crown for up to \$400 million for a period through to 30 January 2026. The purpose of the CSF2 Loan Facility was to provide additional liquidity, if required, as the airline recovered from the effects of the Covid-19 pandemic. The CSF2 Loan Facility was negotiated on an arms’ length basis, with each party having been independently advised. Under the terms of the arrangement, various representations, warranties and undertakings, including regular reporting on operational and financial performance, were undertaken.

On 25 March 2024, Air New Zealand cancelled the CSF2 Loan Facility, ending the period of Covid-19 financial support provided by the Crown. The CSF2 Loan Facility was never drawn down.

A commitment fee of 1.0% per annum was payable on the committed facility limit. For the year ended 30 June 2024, the Group recognised commitment fees of \$3 million (30 June 2023: \$4 million) in relation to the CSF2 Loan Facility.

Redeemable Shares

In connection with the Covid-19 financial support package, Redeemable Shares were issued to the Crown between April and May 2022. These shares were redeemable at the option of Air New Zealand and all shares were redeemed by November 2022. No further redeemable shares are available to be issued under the agreement. Dividends of \$6 million were recognised within Finance costs in the Statement of Financial Performance during the year ended 30 June 2023.

Transactions with Crown entities

Air New Zealand enters into numerous airline transactions with Government Departments, Crown Agencies and State Owned Enterprises on an arm's length basis. All transactions are entered into in the normal course of business.

Details of government grants received in the year ended 30 June 2023 in respect of international airfreight capacity are outlined in Note 1. Covid-19 wage subsidies of \$2 million were also received during the year ended 30 June 2023.

Notes to the Financial Statements (continued)

For the year ended 30 June 2024

26. Related Parties (continued)

Key management personnel

Compensation of key management personnel (including directors) was as follows:

	2024 \$M	2023 \$M
Short-term employee costs	13	14
Directors’ fees	1	1
Share-based payments	3	2
	17	17

Certain key management personnel (including directors) have relevant interests in a number of companies (including non-executive directorships) to which Air New Zealand provides aircraft related services in the normal course of business, on standard commercial terms.

Staff share purchase schemes and Executive share rights plans

Shares held by the Staff Share Purchase scheme and Executive share rights plans are detailed in Note 20.

Bank set-off arrangements

The Group has a set-off arrangement on certain Bank of New Zealand balances, allowing the offset of overdraft amounts against in-fund amounts. The following entities are included in the set-off arrangement:

Air Nelson Limited  
Air New Zealand Limited  
Air New Zealand Regional Maintenance Limited  
Mount Cook Airline Limited

Associate companies

Transactions between the Group and its associates are conducted on normal terms and conditions.

The Christchurch Engine Centre (CEC) undertakes maintenance on certain V2500 engines. The Group receives revenue for contract and administration services performed for the CEC. During the year CEC paid total distributions to the Group of \$12 million (30 June 2023: \$16 million).

Non-cash distributions from Drylandcarbon One Limited Partnership were received of \$1 million for the year ended 30 June 2023.

	2024 \$M	2023 \$M
During the year, there have been transactions between Air New Zealand and its associates as follows:		
Operating revenue	1	1
Operating expenditure	-	(1)
Balances outstanding at the end of the year are unsecured and on normal trading terms:		
Amounts owing to associates	-	1

Other related party disclosures

Other balances and transactions with related parties are not considered material to Air New Zealand and are entered into in the normal course of business on standard commercial terms. There have been no related party debts forgiven during the year.

27. Current Developments

During the financial year Air New Zealand entered into a confidential arrangement with a supplier for compensation associated with current engine shortages.





Independent Auditor’s Report



To the Shareholders of Air New Zealand Limited

Auditor-General	The Auditor-General is the auditor of Air New Zealand Limited and its subsidiaries (the Group). The Auditor-General has appointed me, Melissa Collier, using the staff and resources of Deloitte Limited, to carry out the audit of the consolidated financial statements of the Group on his behalf.
Opinion	<p>We have audited the consolidated financial statements of the Group on pages 65 to 107, that comprise the Statement of Financial Position as at 30 June 2024, the Statement of Financial Performance, Statement of Comprehensive Income, Statement of Changes in Equity and Statement of Cash Flows for the year ended on that date and the notes to the financial statements that include material accounting policies and other explanatory information.</p> <p>In our opinion the consolidated financial statements present fairly, in all material respects the financial position of the Group as at 30 June 2024, and its financial performance and its cash flows for the year then ended in accordance with New Zealand Equivalents to IFRS Accounting Standards and IFRS Accounting Standards.</p> <p>Our audit was completed on 29 August 2024. This is the date at which our opinion is expressed.</p> <p>The basis for our opinion is explained below. In addition, we outline the responsibilities of the Board of Directors and our responsibilities relating to the consolidated financial statements, we comment on other information, and we explain our independence.</p>
Basis for opinion	<p>We conducted our audit in accordance with the Auditor-General’s Auditing Standards, which incorporate the Professional and Ethical Standards and the International Standards on Auditing (New Zealand) issued by the New Zealand Auditing and Assurance Standards Board. Our responsibilities under those standards are further described in the <i>Responsibilities of the auditor for the audit of the consolidated financial statements</i> section of our report.</p> <p>We have fulfilled our responsibilities in accordance with the Auditor-General’s Auditing Standards.</p> <p>We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.</p>
Audit materiality	<p>We consider materiality primarily in terms of the magnitude of misstatement in the consolidated financial statements of the Group that in our judgement would make it probable that the economic decisions of a reasonably knowledgeable person would be changed or influenced (the ‘quantitative’ materiality). In addition, we also assess whether other matters that come to our attention during the audit would in our judgement change or influence the decisions of such a person (the ‘qualitative’ materiality). We use materiality both in planning the scope of our audit work and in evaluating the results of our work.</p> <p>We determined materiality for the consolidated financial statements as a whole to be \$23 million which was determined with reference to a number of factors and taking into account the cyclical nature of the airline industry. \$23 million represents 10.4% of profit before tax, 1.1% of total equity and 0.3% of operating revenue.</p>
Key audit matters	Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements for the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matter

How our audit addressed the key audit matter and the results of our work

Passenger revenue recognition

The Group’s revenue consists of passenger revenue which totalled \$5,942 million (2023: \$5,349 million).

Passenger revenue is complex due to the various fare rules that may apply to a transaction, and as tickets are typically sold prior to the day of flight. Complex IT systems and processes are required to correctly record these sales as transportation sales in advance and then as revenue when the actual carriage is performed.

Historical trend information is also used to estimate the proportion of credits which are expected to expire (referred to as breakage) which are released to revenue.

We have included revenue recognition as a key audit matter due to the magnitude of revenue in relation to the financial statements and the substantial dependence on complex IT systems and the estimations involved in predicting breakage.

In performing our procedures we:

- Evaluated the systems, processes and controls in place over passenger revenue and passenger revenue in advance, which includes the key account reconciliation processes;
- Tested the IT environment in which passenger sales occur and interface with other relevant systems;
- Assessed the quality of information produced by these systems and tested the accuracy and completeness of reports generated by these systems which are used to recognise or defer passenger revenue;
- Performed an analysis of passenger revenue and passenger revenue in advance and created expectations of revenue based on our knowledge of the Group, the industry and key performance measures, including airline capacity and available seat kilometres. We have compared this to the Group’s revenue and obtained appropriate evidence for significant differences;
- Agreed a sample of passenger revenue and passenger revenue in advance to supporting documentation; and
- Assessed the Group’s approach to estimating the travel credits breakage by assessing the methodology applied and challenging key assumptions. This included:
  - comparing projected redemption profiles against historical experience, including testing a sample of historical redemptions to confirm usage, and
  - working with modelling specialists to build our own breakage model which we then compared against the Group’s Monte Carlo simulation with significant differences investigated.

We are satisfied that revenue has been appropriately recognised.



Independent Auditor’s Report (continued)



Responsibilities of the Board of Directors for the consolidated financial statements

The Board of Directors is responsible on behalf of the Group for preparing consolidated financial statements that are fairly presented in accordance with NZ IFRS Accounting Standards and IFRS Accounting Standards.

The Board of Directors is responsible on behalf of the Group for such internal control as it determines is necessary to enable the Group to prepare consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the Board of Directors is responsible on behalf of the Group for assessing the Group's ability to continue as a going concern. The Board of Directors is also responsible for disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless there is an intention to liquidate the Group or to cease operations, or there is no realistic alternative but to do so.

The Board of Director’s responsibilities arise from the Financial Markets Conduct Act 2013.

Responsibilities of the auditor for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole, are free from material misstatement, whether due to fraud or error, and to issue an auditor’s report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit carried out in accordance with the Auditor-General’s Auditing Standards will always detect a material misstatement when it exists. Misstatements are differences or omissions of amounts or disclosures, and can arise from fraud or error. Misstatements are considered material if, individually or in the aggregate, they could reasonably be expected to influence the decisions of shareholders taken on the basis of these consolidated financial statements.

We did not evaluate the security and controls over the electronic publication of the consolidated financial statements.

As part of an audit in accordance with the Auditor-General’s Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. Also:

- We identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- We obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group’s internal control.
- We evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- We conclude on the appropriateness of the use of the going concern basis of accounting by the Board of Directors and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group’s ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor’s report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor’s report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- We evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- We obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

Responsibilities of the auditor for the audit of the consolidated financial statements (continued)

- We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.
- We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor’s report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Our responsibility arises from section 15 of the Public Audit Act 2001.

Other information

The Board of Directors is responsible on behalf of the Group for all other information. The other information comprises the information in the Annual Report that accompanies the consolidated financial statements and the audit report, and the Climate Statement. Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of audit opinion or assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information. In doing so, we consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on our work, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Independence

We are independent of the Group in accordance with the independence requirements of the *Auditor-General’s Auditing Standards* which incorporate the independence requirements of Professional and Ethical Standard 1: *International Code of Ethics for Assurance Practitioners* issued by the New Zealand Auditing and Assurance Standards Board and we have fulfilled our other ethical responsibilities in accordance with these requirements.

In addition to the audit we carried out other engagements including a review of the interim financial statements, and assurance services relating to compliance with student fee protection rules and greenhouse gas emissions reported in the greenhouse gas emissions inventory report and in the Climate Statement. We also provide non-assurance services in the form of a climate-related disclosure pre-assurance readiness assessment and services to the Corporate Taxpayers Group for which Air New Zealand is a member, along with a number of other organisations. These services are compatible with those independence requirements. In addition to these engagements, principals and employees of our firm deal with the Group on normal terms within the ordinary course of trading activities of the Group. These engagements and trading activities have not impaired our independence as auditor of the Group. Other than the audit and these engagements and trading activities, we have no relationship with, or interests in the Group.

Melissa Collier  
for Deloitte Limited  
On behalf of the Auditor-General  
Auckland, New Zealand



## Historical Summary of Financial Performance

Five Year Statistical Review  
For the year to 30 June

	2024 \$M	2023 \$M	2022 \$M	2021 \$M	2020 \$M
<b>Operating Revenue</b>					
Passenger revenue	5,942	5,349	1,476	1,470	3,942
Cargo	459	628	1,016	769	449
Contract services	89	133	117	161	216
Other revenue	262	220	125	117	229
	6,752	6,330	2,734	2,517	4,836
<b>Operating Expenditure</b>					
Labour	(1,629)	(1,441)	(976)	(830)	(1,197)
Fuel	(1,692)	(1,499)	(560)	(311)	(1,022)
Maintenance	(481)	(395)	(259)	(254)	(441)
Aircraft operations	(812)	(694)	(412)	(350)	(575)
Passenger services	(403)	(334)	(116)	(84)	(258)
Sales and marketing	(324)	(291)	(131)	(73)	(253)
Foreign exchange (losses)/gains	(3)	4	(3)	(29)	18
Other expenses	(467)	(394)	(281)	(252)	(326)
	(5,811)	(5,044)	(2,738)	(2,183)	(4,054)
<b>Operating Earnings (excluding items below)</b>	941	1,286	(4)	334	782
Depreciation and amortisation	(716)	(695)	(668)	(715)	(840)
<b>Earnings/(Loss) Before Finance Costs, Associates, Other Significant Items and Taxation</b>	225	591	(672)	(381)	(58)
Finance income	153	119	14	8	34
Finance costs	(186)	(164)	(94)	(90)	(103)
Share of earnings of associates (net of taxation)	30	39	27	19	39
<b>Earnings/(Loss) Before Other Significant Items and Taxation</b>	222	585	(725)	(444)	(88)
Other significant items	-	(11)	(85)	29	(541)
<b>Earnings/(Loss) Before Taxation</b>	222	574	(810)	(415)	(629)
Taxation (expense)/credit	(76)	(162)	219	123	174
<b>Net Profit/(Loss) Attributable to Shareholders of Parent Company</b>	146	412	(591)	(292)	(455)

## Historical Summary of Cash Flows

Five Year Statistical Review  
For the year to 30 June

	2024 \$M	2023 \$M	2022 \$M	2021 \$M	2020 \$M
Net Cash Flow from operating activities	810	1,853	574	323	222
Net Cash Flow used in investing activities	(822)	(916)	(355)	(182)	(534)
Net Cash Flow (used in)/from financing activities	(936)	(503)	1,308	(313)	(305)
<b>(Decrease)/Increase in Cash and Cash Equivalents</b>	(948)	434	1,527	(172)	(617)
<b>Total cash and cash equivalents</b>	1,279	2,227	1,793	266	438

Certain comparatives within the five year statistical review have been reclassified to ensure consistency with the current year. Following the IFRS Interpretations Committee issuing a final agenda decision in April 2021 on *Configuration or Customisation Costs in a Cloud Computing Arrangement* (IAS 38), certain costs in respect of configuring or customising a supplier’s application software in a Software as a Service (“SaaS”) arrangement were no longer able to be capitalised and were required to be recognised as an operating expense. The agenda decision was applied retrospectively and comparatives restated accordingly.

## Historical Summary of Financial Position

Five Year Statistical Review  
As at 30 June

	2024 \$M	2023 \$M	2022 \$M	2021 \$M	2020 \$M
<b>Current Assets</b>					
Bank and short-term deposits	1,279	2,227	1,793	266	438
Other current assets	1,161	1,042	704	560	571
<b>Total Current Assets</b>	2,440	3,269	2,497	826	1,009
<b>Non-Current Assets</b>					
Property, plant and equipment	3,608	3,261	3,190	3,128	3,336
Other non-current assets	2,500	2,665	2,663	2,730	3,193
<b>Total Non-Current Assets</b>	6,108	5,926	5,853	5,858	6,529
<b>Total Assets</b>	8,548	9,195	8,350	6,684	7,538
<b>Current Liabilities</b>					
Debt <sup>1</sup>	488	545	590	907	513
Other current liabilities	3,111	3,291	2,581	1,446	1,589
<b>Total Current Liabilities</b>	3,599	3,836	3,171	2,353	2,102
<b>Non-Current Liabilities</b>					
Debt <sup>1</sup>	2,328	2,790	2,978	2,401	3,188
Other non-current liabilities	611	490	524	832	934
<b>Total Non-Current Liabilities</b>	2,939	3,280	3,502	3,233	4,122
<b>Total Liabilities</b>	6,538	7,116	6,673	5,586	6,224
<b>Net Assets</b>	2,010	2,079	1,677	1,098	1,314
<b>Total Equity</b>	2,010	2,079	1,677	1,098	1,314

1. Debt is comprised of secured borrowings, bonds, medium term notes, lease liabilities and redeemable shares.

## Historical Summary of Debt

Five Year Statistical Review  
As at 30 June

	2024 \$M	2023 \$M	2022 \$M	2021 \$M	2020 \$M
<b>Debt</b>					
Secured borrowings	707	998	1,185	1,497	1,413
Unsecured bonds	102	102	50	50	50
Medium term notes	584	578	608	-	-
Lease liabilities	1,423	1,657	1,525	1,761	2,238
Redeemable shares	-	-	200	-	-
	2,816	3,335	3,568	3,308	3,701
Bank and short-term deposits	(1,279)	(2,227)	(1,793)	(266)	(438)
Net open derivatives held in relation to interest-bearing liabilities and lease liabilities <sup>1</sup>	15	31	(23)	(13)	37
Interest-bearing assets	(780)	(732)	(360)	(324)	(334)
<b>Net Debt</b>	772	407	1,392	2,705	2,966

1. Unrealised gains/losses on open debt derivatives.





Key Financial Metrics

Five Year Statistical Review

		2024	2023	2022	2021	2020
Profitability and Capital Management						
EBITAS <sup>1</sup> /Operating Revenue	%	3.3	9.3	(24.6)	(15.1)	(1.2)
EBITDASA <sup>2</sup> /Operating Revenue	%	13.9	20.3	(0.1)	13.3	16.2
Passenger Revenue per Revenue Passenger Kilometre (Yield)	cents	17.3	18.4	20.7	24.9	13.3
Passenger Revenue per Available Seat Kilometre (RASK) <sup>3</sup>	cents	14.1	15.6	13.9	14.3	10.8
Cost per Available Seat Kilometre (CASK) <sup>4</sup>	cents	13.8	14.0	13.7	12.5	10.5
Return on Invested Capital Pre-tax (ROIC) <sup>5</sup>	%	9.7	22.3	(21.2)	(8.2)	(13.3)
Liquidity ratio <sup>6</sup>	%	18.9	35.2	65.6	10.6	9.1
Net debt/EBITDA	times	0.8	0.3	(22.5)	7.1	10.6
Gearing (incl. net capitalised aircraft operating leases) <sup>7</sup>	%	27.7	16.4	45.4	71.1	69.3
Shareholder Value						
Basic Earnings per Share <sup>8</sup>	cps	4.3	12.2	(40.8)	(26.0)	(40.5)
Operating Cash Flow per Share <sup>8</sup>	cps	24.0	55.0	17.0	28.8	19.8
Ordinary Dividends Declared per Share <sup>8</sup>	cps	3.5	-	-	-	-
Special Dividend Declared per Share <sup>8</sup>	cps	-	6.0	-	-	-
Net Tangible Assets per Share <sup>8</sup>	\$	0.55	0.55	0.39	0.86	1.10
Closing Share Price 30 June	\$	0.53	0.78	0.57	1.55	1.32
Weighted Average Number of Ordinary Shares	m	3,368	3,368	1,449	1,123	1,123
Total Number of Ordinary Shares	m	3,368	3,368	3,368	1,123	1,123
Total Market Capitalisation	\$m	1,785	2,627	1,920	1,740	1,482
Total Shareholder Returns <sup>9</sup>	%	(17.7)	(14.9)	(19.5)	0.7	(5.3)

1. Earnings/(Loss) before interest and taxation (EBIT) excluding share of earnings of associates (net of taxation) and other significant items
2. EBITDA excluding share of earnings of associates (net of taxation) and other significant items
3. Passenger revenue per passenger flights Available Seat Kilometre
4. Operating expenditure (excluding other significant items) per ASK
5. EBIT/average capital employed (Net Debt plus Equity) over the period
6. (Bank and short-term deposits and interest-bearing assets (excluding restricted cash))/Operating Revenue
7. Net Debt (including capitalised aircraft operating leases)/(Net Debt plus Equity)
8. Per-share measures based upon Ordinary Shares. Net tangible assets exclude 'Intangible assets' and 'Deferred taxation' reported on the face of the Statement of Financial Position
9. Return over five years including the change in share price and dividends received (assuming dividends are reinvested in shares on ex dividend date)

Key Operating Statistics

Five Year Statistical Review

For the year to 30 June

	2024	2023	2022	2021	2020
Passengers Carried (000)					
Domestic	10,721	10,946	6,836	8,191	8,821
International					
Australia and Pacific Islands	3,811	3,352	734	386	2,889
Asia	1,026	697	51	32	765
America and Europe	902	781	124	40	1,050
Total	5,739	4,830	909	458	4,704
Total Group	16,460	15,776	7,745	8,649	13,525
Available Seat Kilometres (M)					
Domestic	6,620	6,685	4,929	5,480	5,619
International					
Australia and Pacific Islands	11,655	10,237	2,665	2,214	9,419
Asia	10,911	7,423	1,229	1,572	8,336
America and Europe	12,881	9,936	1,828	1,038	12,961
Total	35,447	27,596	5,722	4,824	30,716
Total passenger flights	42,067	34,281	10,651	10,304	36,335
Cargo-only flights	-	1,680	9,368	7,106	2,151
Total Group	42,067	35,961	20,019	17,410	38,486
Revenue Passenger Kilometres (M)					
Domestic	5,571	5,679	3,452	4,244	4,552
International					
Australia and Pacific Islands	9,831	8,707	1,937	964	7,472
Asia	8,967	6,128	445	292	6,736
America and Europe	9,916	8,518	1,312	408	10,808
Total	28,714	23,353	3,694	1,664	25,016
Total Group	34,285	29,032	7,146	5,908	29,568
Passenger Load Factor (%)					
Domestic	84.2	84.9	70.1	77.4	81.0
International					
Australia and Pacific Islands	84.3	85.1	72.7	43.5	79.3
Asia	82.2	82.6	36.2	18.6	80.8
America and Europe	77.0	85.7	71.8	39.3	83.4
Total	82.8	84.7	65.5	36.5	81.4
Total Group	81.5	84.7	67.1	57.3	81.4
GROUP EMPLOYEE NUMBERS (Full Time Equivalents)	11,702	11,474	8,863	7,840	9,988

New Zealand, Australia and Pacific Islands represent short-haul operations. Asia, America and Europe represent long-haul operations. Certain comparatives within the operating statistics have been reclassified, to ensure consistency with the current year.



# Shareholder Directory

## New Zealand

MUFG Pension and Market Services  
Level 30, PwC Tower,  
15 Customs Street West, Auckland 1142  
New Zealand

Investor Enquiries:  
Phone: (64 9) 375 5998  
Fax: (64 9) 375 5990  
Email: enquiries@linkmarketservices.co.nz

## Australia

MUFG Pension and Market Services  
Level 12, 680 George Street  
Sydney NSW 2000, Australia  
Locked Bag A14, Sydney South  
NSW 1235  
Australia

Investor Enquiries:  
Phone: (61) 1300 554 474  
Fax: (61 2) 9287 0303

## Investor Relations

Investor Relations Office  
Private Bag 92007, Auckland 1142  
New Zealand  
Phone: (64 9) 336 2607 (Overseas)  
Fax: (64 9) 336 2664  
Email: investor@airnz.co.nz  
Website: airnzinvestor.com

## Annual Shareholders' Meeting

Date: 26 September 2024  
Time: 2:00pm  
Venue: Tekapo Room  
The Novotel  
30 Durey Road  
Christchurch Airport

## Current Credit Rating

Moody's rate Air New Zealand Baa1

## Auditor

Deloitte Limited (on behalf of the  
Auditor-General)  
Deloitte Centre  
1 Queen Street, Auckland Central  
PO Box 115033, Shortland Street  
Auckland 1140  
New Zealand

## Lawyers

Bell Gully  
Deloitte Centre  
1 Queen Street, Auckland 1010  
PO Box 4199, Auckland 1140  
New Zealand

## Registered Offices

### New Zealand

Air New Zealand Limited  
Air New Zealand House  
185 Fanshawe Street  
Auckland 1010  
Postal: Private Bag 92007  
Auckland 1142, New Zealand  
Phone: (64 9) 336 2400  
Fax: (64 9) 336 2401  
NZBN: 9429040402543

### Australia

Air New Zealand Limited  
Level 12  
7 Macquarie Place  
Sydney  
Postal: GPO 3923, Sydney  
NSW 2000, Australia  
Phone: (61 2) 8235 9999  
Fax: (61 2) 8235 9946  
ABN: 70 000 312 685

## Board of Directors

Dame Therese Walsh – Chair  
Claudia Batten  
Dean Bracewell  
Laurissa Cooney  
Larry De Shon  
Alison Gerry  
Paul Goulter

### Chief Executive Officer

Greg Foran

### Chief Financial Officer

Richard Thomson

### General Counsel and Company Secretary

Jennifer Page



