



Annual Shareholder Meeting

4th November 2021

Instructions for Online Meeting Attendees



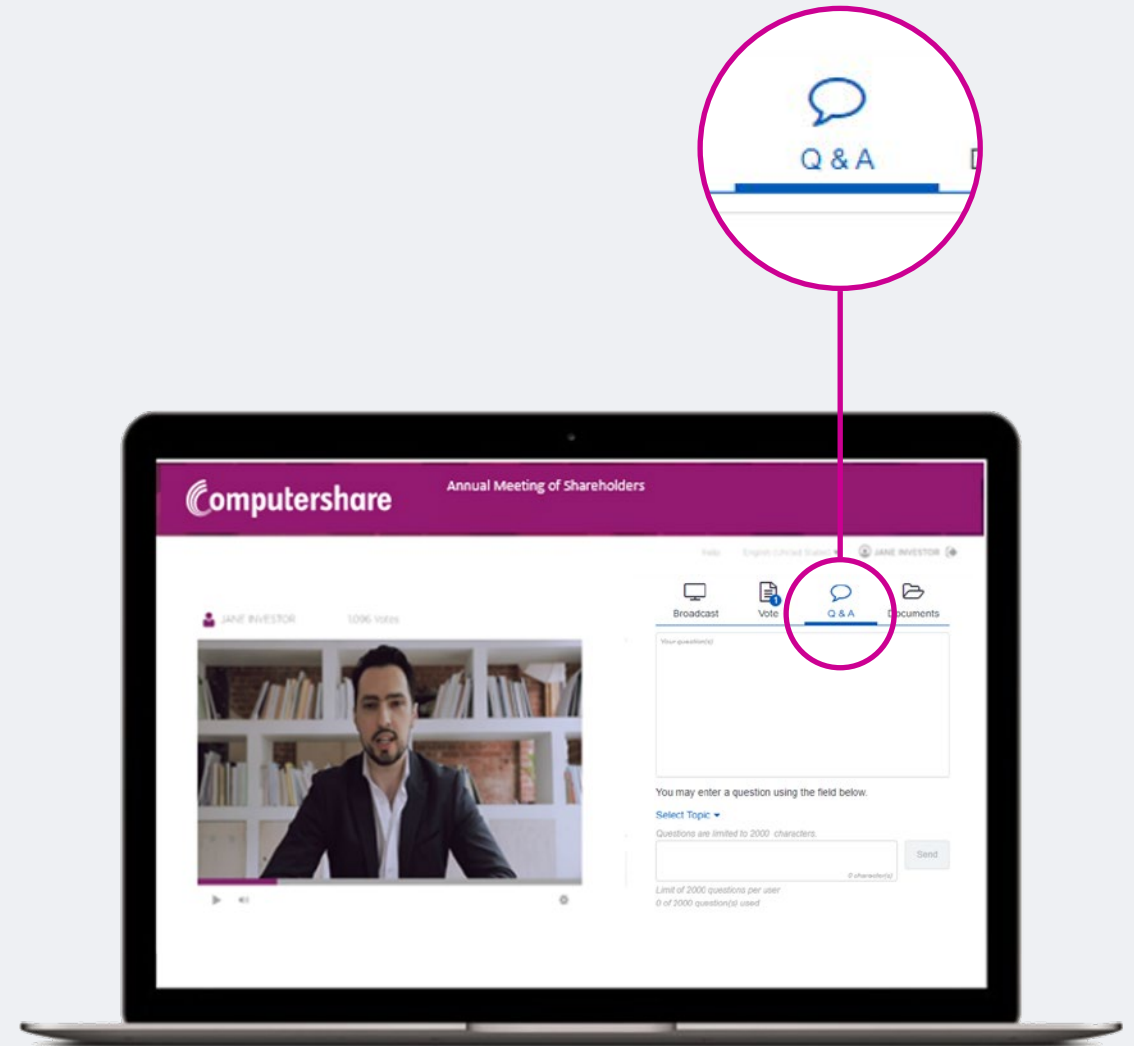
Q&A Participation

Written Questions

Questions may be submitted ahead of the meeting. If you have a question to submit during the live meeting, please select the Q&A tab on the right half of your screen at anytime. Type your question into the field and press submit. Your question will be immediately submitted.

Help

The Q&A tab can also be used for immediate help. If you need assistance, please submit your query in the same manner as typing a question and a Computershare representative will respond to you directly.

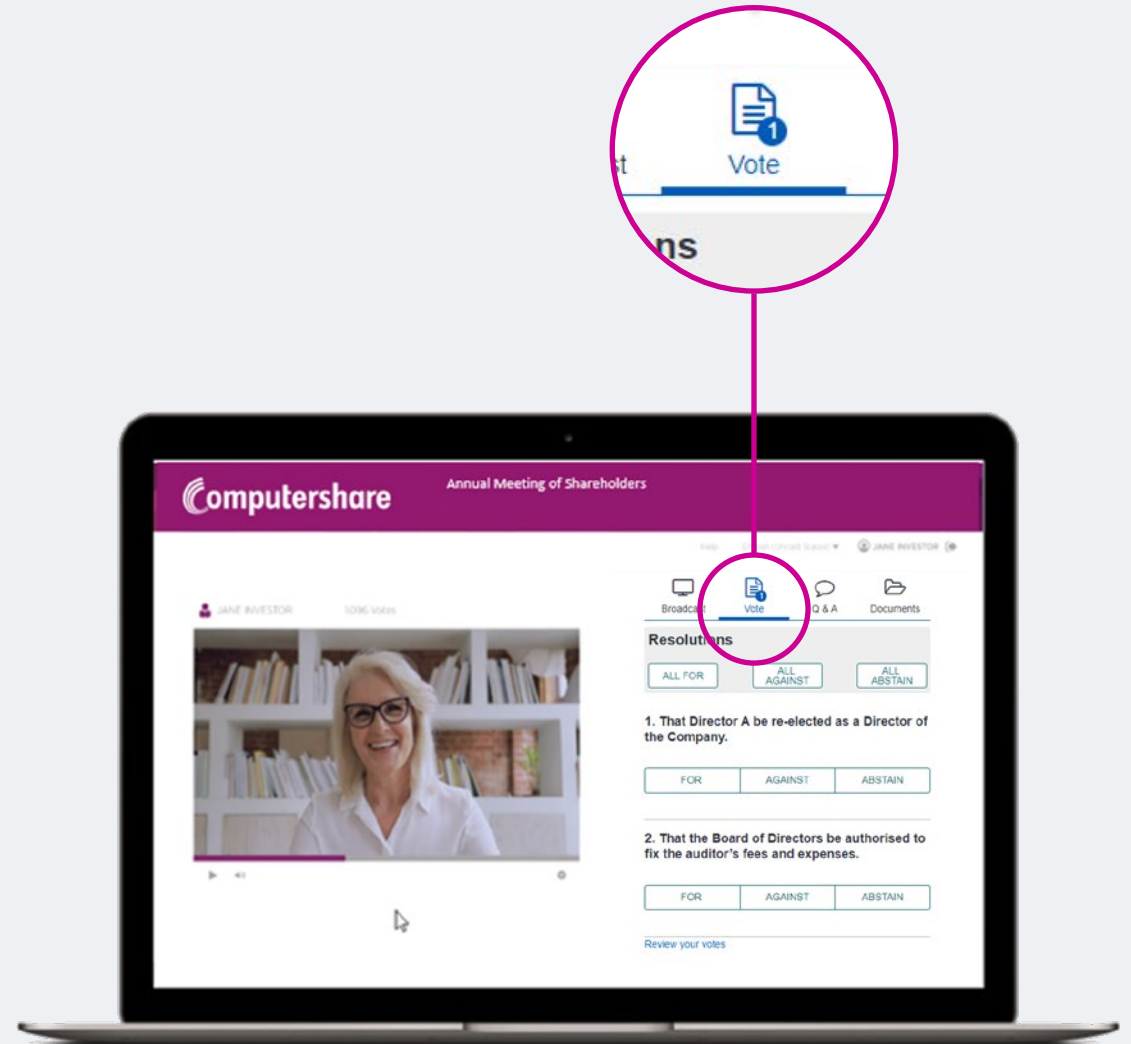


Voting

Once the voting has been opened, the resolutions and voting options will allow voting.

To vote, simply click on the Vote tab, and select your voting direction from the options shown on the screen. You can vote for all resolutions at once or by each resolution.

Your vote has been cast when the tick appears. To change your vote, select 'Change Your Vote'.



Welcome

Murray Jagger

Chairman



Meeting Agenda



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Financial Overview



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General Business

Financial Performance & Business Updates

Murray Jagger

Chairman

Financial Overview

The 2021 financial year has seen Marsden Maritime Holdings achieve significant progress against its strategy and deliver a record result.



Financial Highlights

\$14.3m

Net profit after tax

Up 113.4% from the same period last year

\$9.5m

Record earnings from joint venture interest in Northport Ltd

Up 8.1% from \$8.8m last year

14.6%

Increase in revenue from the Group's property and marina operations

To \$7.2m, up \$0.9m from \$6.3m last year

\$3.7m

Growth in valuation of investment property

\$10.6m

Underlying earnings

Up 9.7% from \$9.7m last year

18¢

Per share total dividend

Financial Highlights

\$14.7m

Directly invested
into local economy

\$12.8m

Value of development
work undertaken
on site during
the period

Strategic Roadmap



Defining purpose

Completed



Redefining vision and core values

Completed



Designing ecosystems

Completed



Land use and development strategy

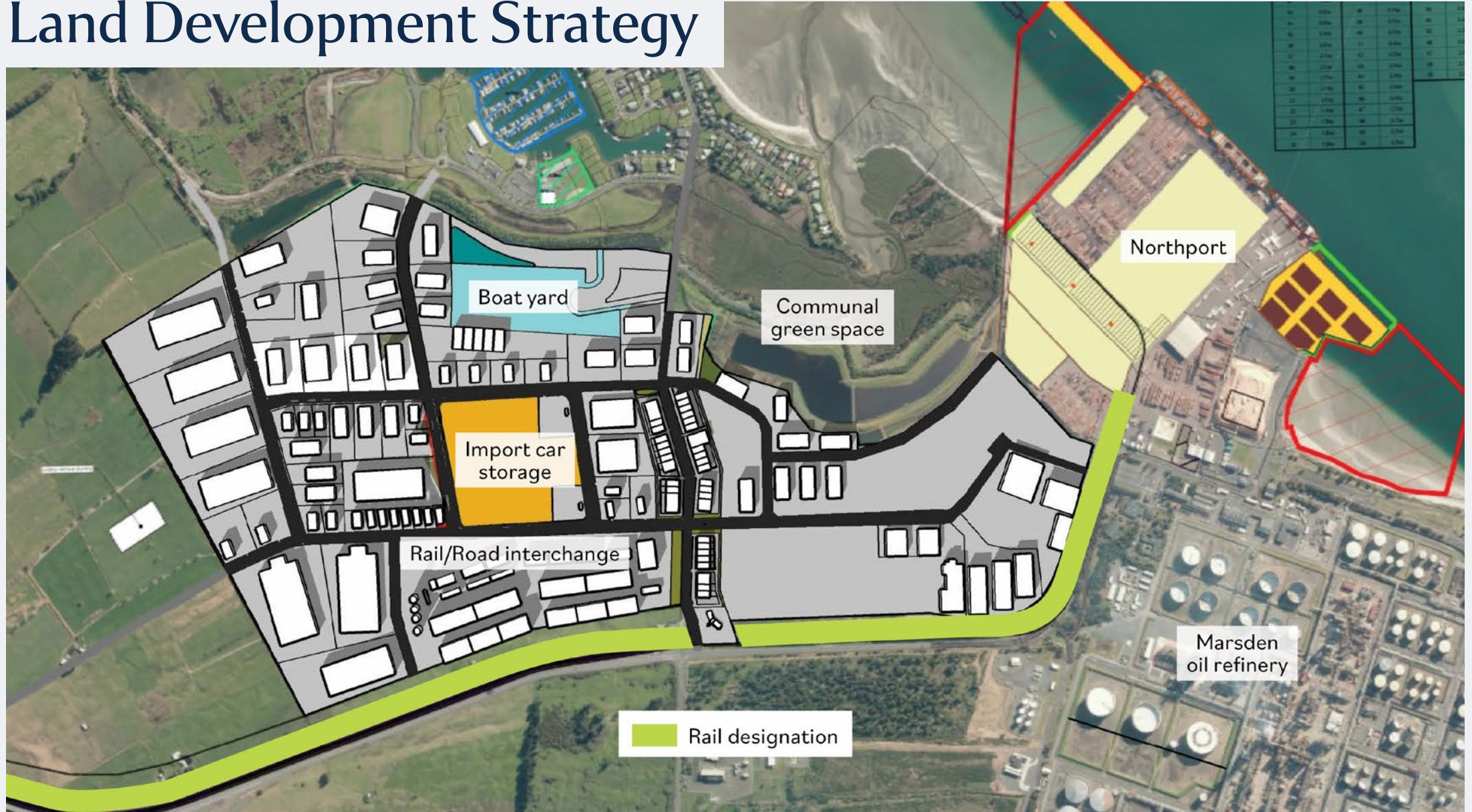
In progress



Capital funding structure

In progress

Land Development Strategy



Northport



Environment, Social & Governance (ESG) Framework

The Company's ESG framework was adopted in June 2020 and is aligned with the United Nations' Sustainable Development Goals.

Implementation will enable MMH to realise the Board's expectations around environmental sustainability, social licence and excellence in governance in every aspect of operations.



Outlook

The company's 'ecosystem'-based business strategy will continue to provide direction and focus for growth.

The next step in our strategic roadmap is to complete a capital structure review.

We will continue to focus on driving growth in our non-port areas of activity, investing in the infrastructure that will both enable and encourage organisations interested in relocating to Marsden Point to do so.



MMH Chief Executive Update

Operational Highlights, Ecosystem Update, Financial Detail

Felix Richter

Chief Executive

Operational Highlights



3,546,744 t

Bulk cargo throughput
at Northport, up 18%
from last year

13,451 TEU

Annual container volumes,
up 9% from the same
period last year

Built 7 new berths

There are now 236
berths at the marina

80%

Record berth occupation
at Marsden Cove Marina

Operational Highlights



4

Significant construction projects completed

Northport firmly part of the national discussion
on the future of the Upper North Island's supply-chain

Designs complete

for the extension of the private road linking Marsden Maritime Holdings land with the port

3

Large new buildings which are nearly fully tenanted

Business Ecosystems



Our Core Business



Expanding the Core



Port

Developments that support the growth of Northport.



Industrial

Developments that transform the Northland economy.



Commercial

Developments that support the growth of the local economy.



Marine

Developments that grow Marsden Point as a marine destination.



Port Network

Business opportunities outside MMH land that support the growth of Northport.



MMH Investment Network

Business opportunities outside MMH land that support the growth of MMH.

Business Ecosystems

Port Ecosystem

Developments that support the growth of Northport



Business Ecosystems

Industrial Ecosystem

Developments that transform
Northland's economy



Business Ecosystems

Marine Ecosystem

Developments that grow Marsden Point as a marine destination



Business Ecosystems

Commercial Ecosystem

Developments that support the growth of the local economy



Business Ecosystems

Commercial Ecosystem

Developments that support the growth of the local economy



Business Ecosystems

Commercial Ecosystem

Developments that support the growth of the local economy



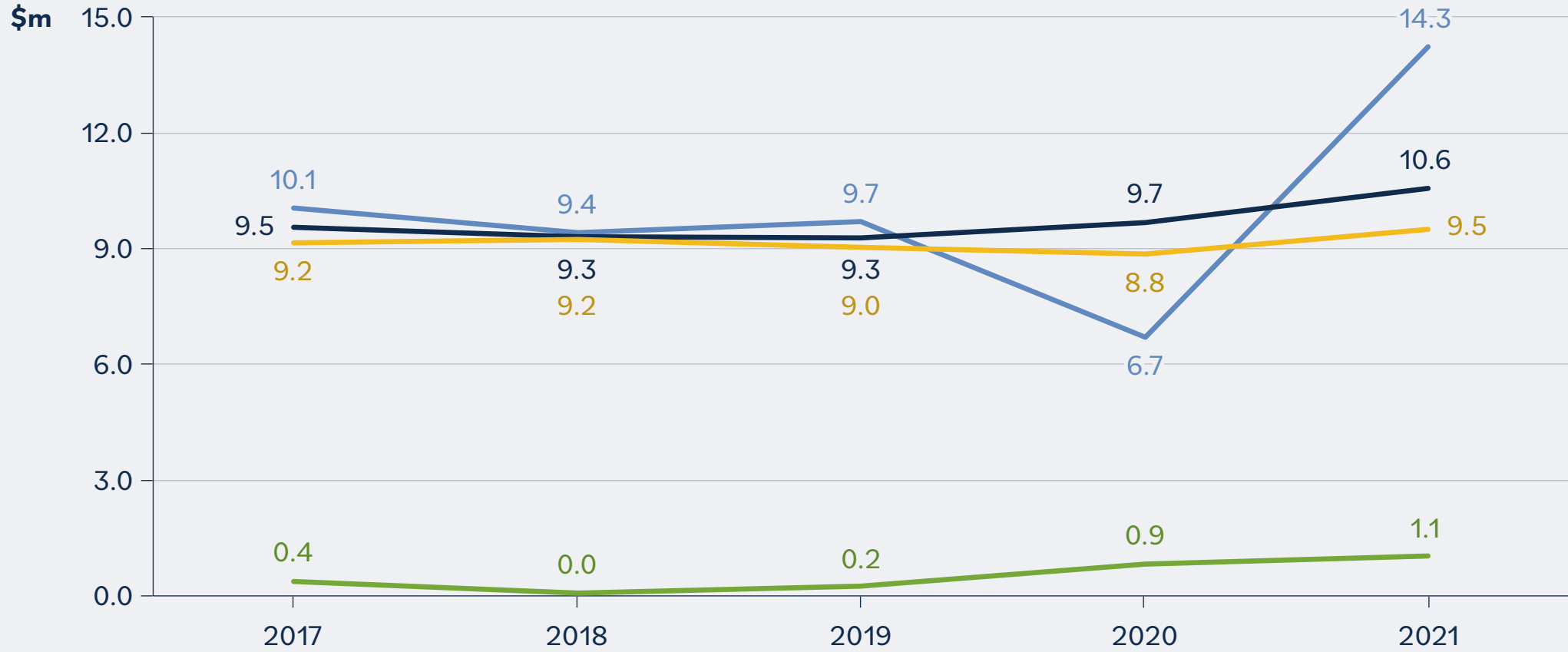
Business Ecosystems

Commercial Ecosystem

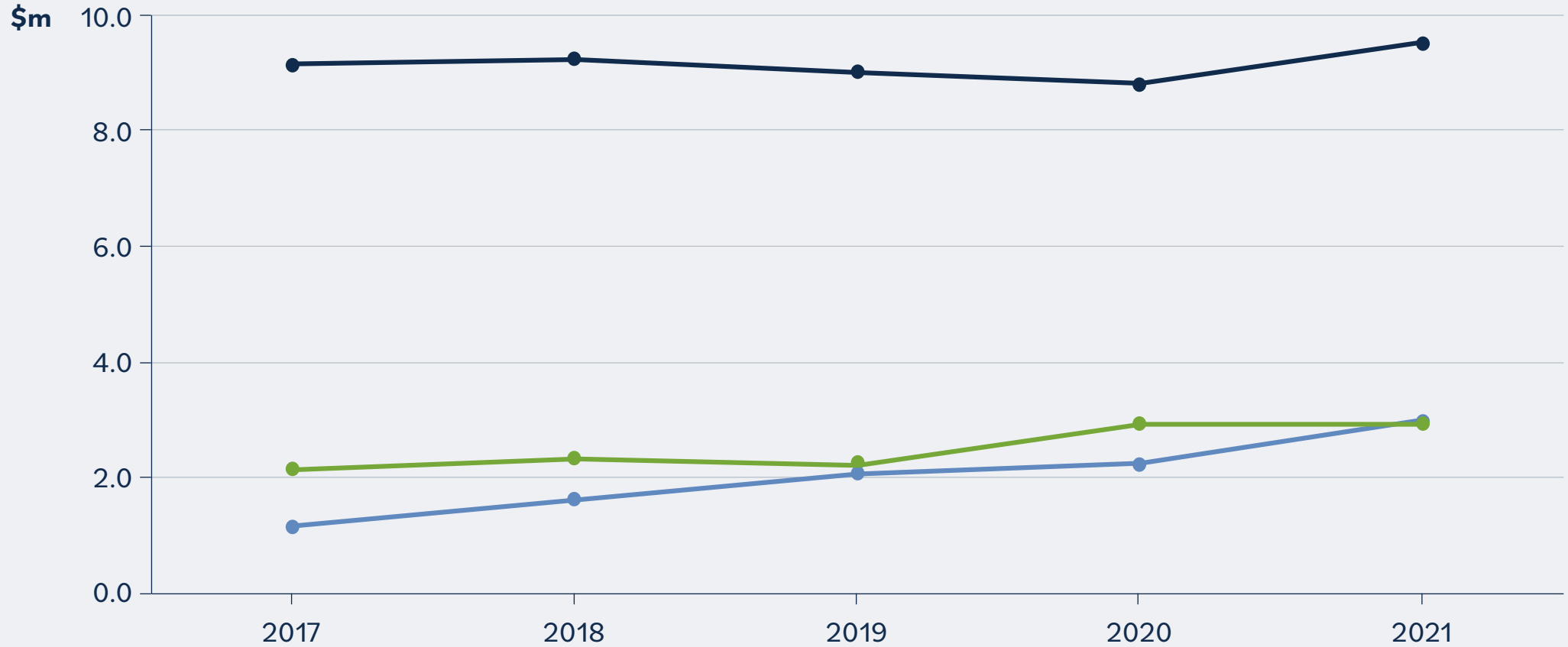
Developments that support the growth of the local economy



Financial Performance

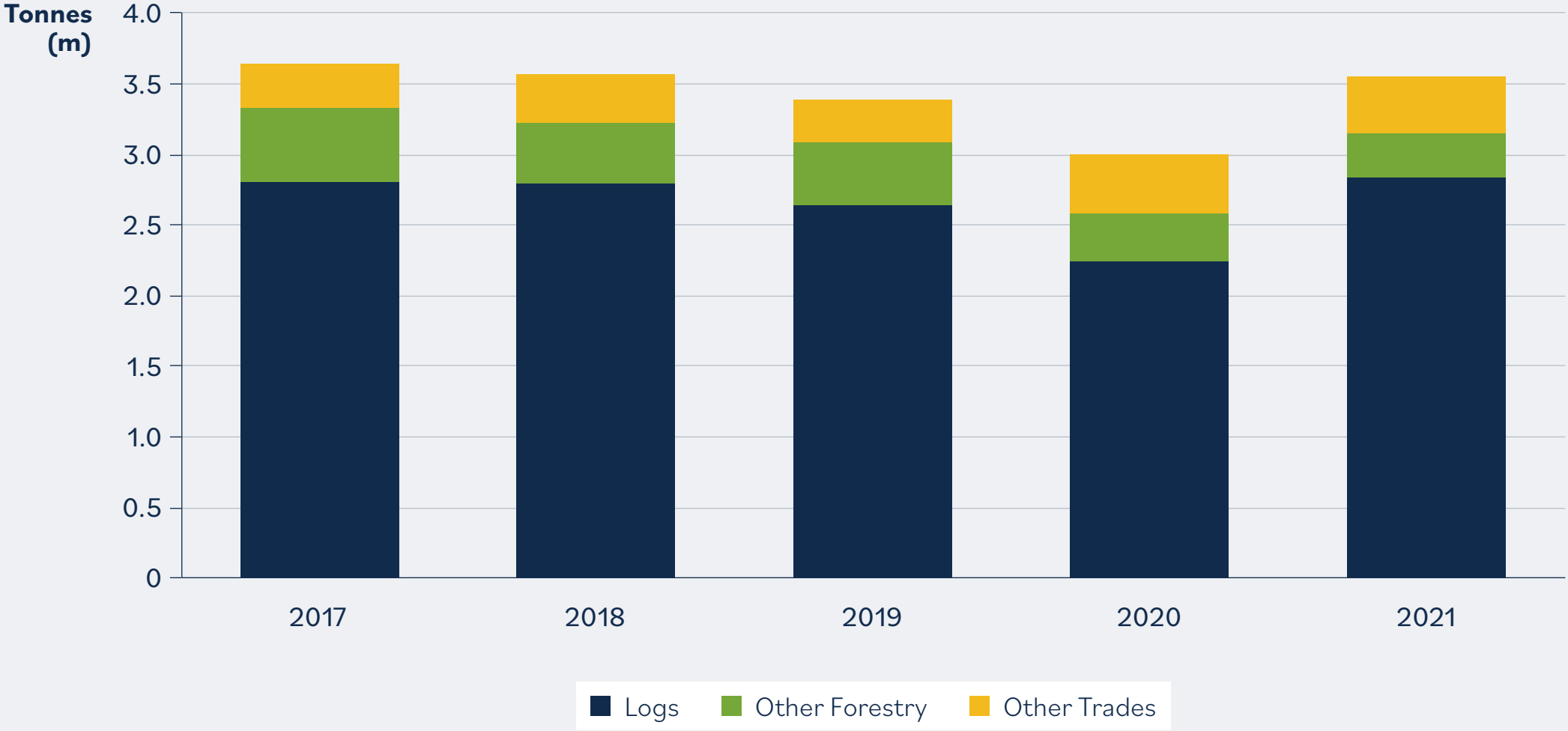


Revenue by Operating Segment

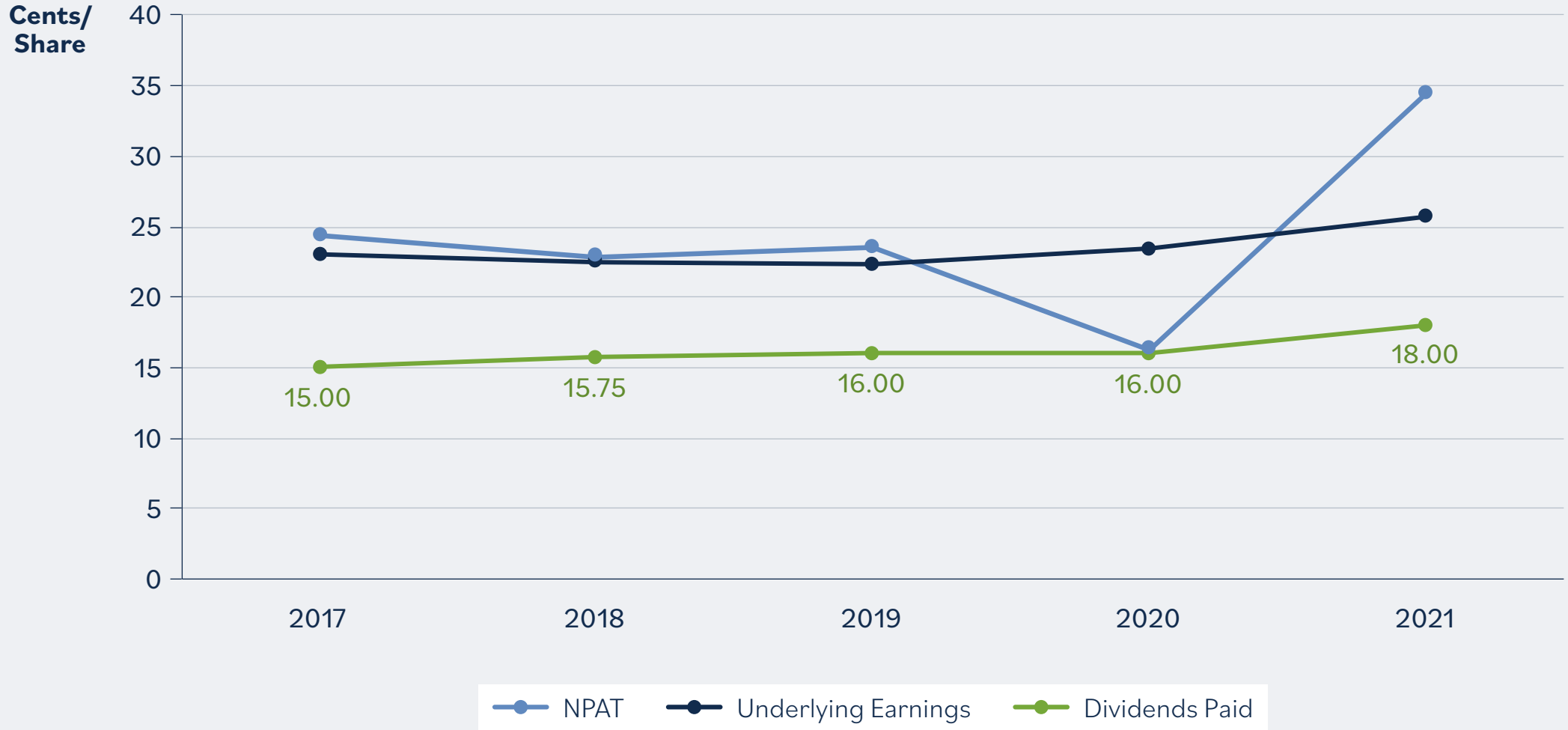


—●— Port —●— Property Holdings —●— Marina

Northport Ltd - Cargo Volumes



Financial Performance Relative to Dividend Distributions





Reflections on my time at MMH

Meeting Resolutions

Felix Richter

Chief Executive

Resolution 1

To Elect Directors

As an Ordinary Resolution:

That Mr Anthony Gibson be re-elected as a Director of the Company.

Resolution 2

To Elect Directors

As an Ordinary Resolution:

That Mr Murray Jagger be re-elected as a Director of the Company.

Resolution 3

To Elect Directors

As an Ordinary Resolution:

That Mr Hamish Stevens be re-elected as a Director of the Company.

General Business Q&A





Marsden

MARITIME HOLDINGS LTD